

Hamilton Port Authority

Consolidated Financial Statements

December 31, 2012

(expressed in Canadian dollars)



February 25, 2013

Independent Auditor's Report

**To the Board of Directors of
Hamilton Port Authority**

We have audited the accompanying consolidated financial statements of Hamilton Port Authority and its subsidiary, which comprise the consolidated statement of financial position as at December 31, 2012 and the consolidated statements of operations and comprehensive income, changes in equity and cash flows for the year then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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PwC refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Hamilton Port Authority and its subsidiary as at December 31, 2012 and their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards.

PricewaterhouseCoopers LLP

Chartered Accountants, Licensed Public Accountants

Hamilton Port Authority

Consolidated Statement of Financial Position

As at December 31, 2012

(expressed in Canadian dollars)

| | 2012 \$ | 2011 \$ |
|--|--------------------|--------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 13,939,953 | 21,195,899 |
| Trade and other receivables (note 5) | 2,144,481 | 1,437,101 |
| Inventories and other current assets (note 6) | 247,814 | 260,672 |
| Restricted cash (note 7) | 753 | 31,245 |
| | <u>16,333,001</u> | <u>22,924,917</u> |
| Non-current assets | | |
| Property and equipment (note 8) | 99,841,722 | 92,815,419 |
| Straight-line rent receivable | 3,076,721 | 1,853,331 |
| | <u>119,251,444</u> | <u>117,593,667</u> |
| Liabilities | | |
| Current liabilities | | |
| Trade and other payables (note 9) | 4,250,862 | 3,917,727 |
| Provisions and other liabilities (note 10) | 73,357 | 391,103 |
| | <u>4,324,219</u> | <u>4,308,830</u> |
| Non-current liabilities | | |
| Employee benefits (note 11) | 4,977,382 | 4,033,219 |
| | <u>9,301,601</u> | <u>8,342,049</u> |
| Equity | | |
| Accumulated other comprehensive loss | (3,447,717) | (2,571,246) |
| Contributed surplus | 18,365,972 | 18,365,972 |
| Retained earnings | 95,031,588 | 93,456,892 |
| | <u>109,949,843</u> | <u>109,251,618</u> |
| Total liabilities and equity | <u>119,251,444</u> | <u>117,593,667</u> |
| Contingencies and commitments (note 15) | | |

Approved by the Board of Directors

 Director  Director

The accompanying notes are an integral part of these consolidated financial statements

Hamilton Port Authority

Consolidated Statement of Operations and Comprehensive Income For the year ended December 31, 2012

(expressed in Canadian dollars)

| | 2012 \$ | 2011 \$ |
|--|------------|------------|
| Revenue from operations | | |
| Port revenue (note 12) | 19,728,253 | 17,320,424 |
| Operating expenses | | |
| Wages and other employee benefit expenses (note 13) | 5,695,351 | 5,130,980 |
| Maintenance and repair expenses | 961,092 | 1,216,663 |
| Payments in lieu of taxes | 685,491 | 837,097 |
| Professional and consulting fees | 520,329 | 399,417 |
| Depreciation (note 8) | 4,714,919 | 4,536,544 |
| Federal stipend | 597,066 | 492,181 |
| Other operating and administrative expenses | 5,156,364 | 2,246,421 |
| | 18,330,612 | 14,859,303 |
| Earnings from operations before other income and expenses | 1,397,641 | 2,461,121 |
| Other (income) expenses | | |
| Investment income | (272,792) | (266,353) |
| Loss on disposal of property and equipment | 95,737 | 50,710 |
| | (177,055) | (215,643) |
| Net income for the year | 1,574,696 | 2,676,764 |
| Other comprehensive loss | | |
| Actuarial loss on post-employment benefit obligation (note 11) | 876,471 | 2,178,945 |
| Total comprehensive income for the year | 698,225 | 497,819 |

The accompanying notes are an integral part of these consolidated financial statements

Hamilton Port Authority

Consolidated Statement of Changes in Equity For the year ended December 31, 2012

(expressed in Canadian dollars)

| | Accumulated other comprehensive loss \$ | Contributed surplus \$ | Retained earnings \$ | Total equity \$ |
|---|---|------------------------------|----------------------------|--------------------|
| Balance - January 1, 2011 | (392,301) | 18,365,972 | 90,780,128 | 108,753,799 |
| Net income for the year | - | - | 2,676,764 | 2,676,764 |
| Actuarial loss on post-employment benefit obligation | (2,178,945) | - | - | (2,178,945) |
| Balance - December 31, 2011 | (2,571,246) | 18,365,972 | 93,456,892 | 109,251,618 |
| Balance - January 1, 2012 | (2,571,246) | 18,365,972 | 93,456,892 | 109,251,618 |
| Net income for the year | - | - | 1,574,696 | 1,574,696 |
| Actuarial loss on post-employment benefit obligation | (876,471) | - | - | (876,471) |
| Balance - December 31, 2012 | (3,447,717) | 18,365,972 | 95,031,588 | 109,949,843 |

The accompanying notes are an integral part of these consolidated financial statements

Hamilton Port Authority
Consolidated Statement of Cash Flows
For the year ended December 31, 2012

(expressed in Canadian dollars)

| | 2012 \$ | 2011 \$ |
|--|---------------------|--------------------|
| Cash provided by (used in) | | |
| Operating activities | | |
| Net income for the year | 1,574,696 | 2,676,764 |
| Adjustments for | | |
| Depreciation | 4,714,919 | 4,536,544 |
| Employee benefits expense | 818,706 | 571,895 |
| Loss on disposal of property and equipment | 95,737 | 50,710 |
| Changes in non-cash working capital | | |
| Increase in trade and other receivables | (707,380) | (340,118) |
| Increase in straight-line rent receivable | (1,223,390) | (749,560) |
| Decrease (increase) in inventories and other current assets | 12,858 | (29,293) |
| Decrease in restricted cash | 30,492 | 200,330 |
| Increase in trade and other payables | 333,135 | 276,915 |
| Decrease in provisions and other liabilities | (317,746) | (441,879) |
| Amounts funded related to employee benefits | (751,014) | (556,550) |
| | <u>4,581,013</u> | <u>6,195,758</u> |
| Investing activities | | |
| Purchase of property and equipment (note 8) | (11,961,959) | (8,256,603) |
| Proceeds on disposal of property and equipment | 125,000 | - |
| | <u>(11,836,959)</u> | <u>(8,256,603)</u> |
| Net decrease in cash and cash equivalents | (7,255,946) | (2,060,845) |
| Cash and cash equivalents - Beginning of year | <u>21,195,899</u> | <u>23,256,744</u> |
| Cash and cash equivalents - End of year | <u>13,939,953</u> | <u>21,195,899</u> |
| Cash and cash equivalents - End of year is comprised of the following | | |
| Cash | 535,870 | 765,677 |
| Short-term investments | 13,404,083 | 20,430,222 |
| | <u>13,939,953</u> | <u>21,195,899</u> |

The accompanying notes are an integral part of these consolidated financial statements

Hamilton Port Authority

Notes to Consolidated Financial Statements

December 31, 2012

(expressed in Canadian dollars)

1 Nature of operations

The Hamilton Port Authority (the Authority) was established effective May 1, 2001 pursuant to the Canada Marine Act and is a continuation of the former Hamilton Harbour Commissioners. The Authority, managed by a seven member Board of Directors, operates on a commercial basis and mandated to be financially self sufficient. It is engaged to develop the Port of Hamilton's commercial operations including harbour operations, port security, land use planning and maintenance. The Authority also supports the recreational use of the harbour through its marine operations and launch ramp facility.

The Authority is a non-share capital corporation established under an act of federal parliament. The address of its registered office is 605 James Street North, Hamilton, Ontario, Canada.

2 Basis of presentation

The Authority prepared its consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) as defined in Part I the Handbook of The Canadian Institute of Chartered Accountants (CICA Handbook).

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Authority's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in note 4.

3 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

Basis of accounting

The consolidated financial statements have been prepared under the historical cost convention.

Basis of consolidation

The consolidated financial statements include the accounts of the Authority and its wholly-owned subsidiary, Sea 3 Inc. as of its incorporation on May 29, 2009. Sea 3 Inc. is fully consolidated and all significant inter-company accounts and transactions have been eliminated on consolidation.

Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held with banks and short-term investments that are immediately callable held by major financial institutions. Cash and cash equivalents are classified as current assets and are measured at fair value.

Hamilton Port Authority
Notes to Consolidated Financial Statements
December 31, 2012

(expressed in Canadian dollars)

Trade receivables

Trade receivables are amounts due from customers in the ordinary course of business where collection is expected in one year or less. Accounts receivable are classified as current assets and are measured at amortized cost.

Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the first-in, first-out (FIFO) method. Inventories include supplies used in the Authority's operations.

Property and equipment

Property and equipment includes land, berthing structures, buildings, utilities, equipment, office furniture and equipment and roads and surfaces. These capital assets are stated at acquisition cost less accumulated depreciation. Cost includes expenditures that are directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Authority and the cost can be measured reliably. Repairs and maintenance costs are charged to the consolidated statement of operations and comprehensive income during the period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method, commencing in the year the asset becomes operational, to allocate the cost over their useful lives. The major classes of property and equipment are depreciated as follows:

| | |
|--------------------------------|------------|
| Berthing structures | 2 - 10% |
| Buildings | 4 - 10% |
| Utilities | 5 - 10% |
| Roads and surfaces | 5 - 10% |
| Equipment | 5 - 20% |
| Office furniture and equipment | 10 - 33.3% |

The Authority allocates the amount initially recognized in respect of an item of property and equipment to its significant parts and depreciates separately each such part. The carrying amount of a replaced part is derecognized when replaced. Residual values, method of amortization and useful lives of the assets are reviewed annually and adjusted if appropriate.

The assets' useful lives are reviewed annually and adjusted if appropriate. Impairment losses, gains and losses on disposals of capital assets are determined by comparing the proceeds with the carrying amount of the asset and are included in the consolidated statement of operations and comprehensive income in the period of disposal.

Hamilton Port Authority

Notes to Consolidated Financial Statements

December 31, 2012

(expressed in Canadian dollars)

Impairment of non-financial assets

Property and equipment are tested for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units or CGUs). Cash-generating units that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

The Authority evaluates impairment losses for potential reversals when events or circumstances warrant such consideration.

Government grants

Government grants relating to property and equipment are deducted from the cost therein and depreciation recorded on a net basis. No grants have been received in the year ended December 31, 2012 (2011 - \$nil.)

Trade and other payables

Trade and other payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade and other payables are classified as current liabilities if payment is due within one year or less. Trade and other payables are recognized initially at fair value.

Provisions

Provisions are recognized when the Authority has a present obligation, legal or constructive, as a result of a past event, and it is probable that the Authority will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the consolidated statement of financial position date, taking into account the risks and uncertainties surrounding the obligation, and are discounted where the effect is material.

Revenue recognition

The Authority recognizes revenue when the amount of revenue can be reliably measured, collection is probable and it is likely that future economic benefits associated with the transaction will flow to the Authority for each of the various revenue streams. Amounts recognized and classified as revenue arise in the course of activities of the Authority including but not limited to leases, vessel and marina activities.

Operating lease revenue is recognized on a straight-line basis over the period of the lease. Rent revenue recognized in excess of rent invoices is classified as straight-line rent receivable on the consolidated statement of financial position.

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Leases

A lease is an agreement whereby the lessor conveys to the lessee in return for a payment, or series of payments, the right to use an asset for an agreed period of time. Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Leases are classified as finance leases if the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Contributed surplus

The Authority was incorporated without share capital. Assets gifted to (or expropriated from) the Authority by the government of Canada are treated as increases to (reductions of) contributed surplus, respectively.

Employee benefits

The Authority has three pension plans. For employees hired before July 1, 2011, a defined benefit plan and a supplemental executive retirement plan exists and for employees hired after July 1, 2011, a defined contribution plan is available.

The costs of pension and other retirement benefits earned by employees is actuarially determined using the projected benefits method pro-rated on service and using management's best estimate assumptions reflecting salary escalation, retirement ages of members, expected health care costs and other actuarial factors. The pension payable to an employee is based on length of service and average earnings. Under the defined contribution plan, employees may contribute certain amounts annually with the Authority subject to regulated limitations.

The liability recognized in the consolidated statement of financial position in respect of the defined benefit pension plan is the present value of the defined benefit obligation at the end of the reporting period, less the fair value of the plan assets, together with the adjustments for unrecognized past-service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefit will be paid and have terms to maturity approximating to the terms of the related pension liability. The liability recognized in the consolidated statement of financial position for the registered pension plan also consider the minimum funding requirements as per the limit required per paragraph 64 of International Accounting Standard (IAS) 19, Employee Benefits.

Actuarial gains and losses are recognized in full in the period in which they occur, in other comprehensive income (OCI) without recycling to the consolidated statement of operations and comprehensive income in subsequent periods. Amounts recognized in other comprehensive income are recognized immediately in retained earnings. Current service cost, the recognized element of any past service cost, and the interest expense arising on the pension liability are included in the same line items in the consolidated statement of operations and comprehensive income as the related compensation cost. Past service costs are recognized immediately into earnings to the extent the benefits are vested and, otherwise are amortized on a straight-line over the average period until the benefits become vested.

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December 31, 2012

(expressed in Canadian dollars)

The cost of the defined contribution pension plan is charged to wages and other employment benefit expenses as the contributions become payable.

Payments in lieu of municipal taxes

Payments in lieu of municipal taxes are based on municipal assessments adjusted in accordance with the Payments in Lieu Act. This amount is included in operating expenses in the consolidated statement of operations and comprehensive income.

Federal stipend

In order to maintain its Letters Patent in good standing, the Authority is required to annually pay to the Ministry of Transport a charge on gross revenue which is calculated as follows:

| Gross revenue | Charge |
|--------------------------|--------|
| Up to \$10,000,000 | 2% |
| On the next \$10,000,000 | 4% |
| On the next \$40,000,000 | 6% |
| On the next \$10,000,000 | 4% |
| Over \$70,000,000 | 2% |

This amount is included in operating expenses in the consolidated statement of operations and comprehensive income.

Income taxes

The Authority is exempt from income taxes under Section 149(1)(d) of the Income Tax Act (Canada). However, the Authority's wholly-owned subsidiary follows the asset and liability method for determining income taxes. Under this method, future income tax assets and liabilities are recognized for future income tax consequences attributable to the differences between the carrying amount of assets and liabilities and their respective income tax bases. Future income tax assets and liabilities are measured using substantively enacted income tax rates expected to apply to taxable income in the years in which temporary differences are expected to recover or settle. Changes to these balances are recognized in income in the period in which they occur. The Authority records a valuation allowance when it is more likely than not that all of the future income tax assets will not be realized prior to their expiration.

Financial instruments

As at December 31, 2012, the Authority's financial instruments are comprised of cash and cash equivalents, trade and other receivables, restricted cash and trade and other payables. The fair value of trade and other receivables, restricted cash and trade and other payables approximates their carrying value due to their short term maturity. Cash and cash equivalents, trade and other receivables and restricted cash are classified as loans and receivable and measured at amortized cost. Trade and other payables are classified as other financial liabilities and are measured at amortized cost.

Hamilton Port Authority
Notes to Consolidated Financial Statements
December 31, 2012

(expressed in Canadian dollars)

Financial assets and liabilities are recognized when the Authority becomes a party to the contractual provisions of the instrument. Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Authority has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when the obligation specified in the contract is discharged, cancelled or expires.

At initial recognition, the Authority classifies its financial instruments in the following categories:

- (i) Financial assets and liabilities at fair value through profit or loss: A financial asset or liability is classified in this category if acquired principally for the purpose of selling or repurchasing in the short-term.

Financial instruments in this category are recognized initially and subsequently at fair value. Transaction costs are expensed in the consolidated statement of operations and comprehensive income. Gains and losses arising from changes in fair value are presented in the consolidated statement of operations and comprehensive income within other gains and losses (net) in the period in which they arise. Non-derivative financial assets and liabilities at fair value through profit or loss are classified as current except for the portion expected to be realized or paid beyond twelve months of the consolidated statement of financial position date, which are classified as long-term.

- (ii) Loans and receivables: Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. The Authority's loans and receivables comprise cash and cash equivalents, trade and other receivables and restricted cash and are included in current assets due to their short-term nature. Loans and receivables are initially recognized at the amount expected to be received less, when material, a discount to reduce the loans and receivables to fair value. Subsequently, loans and receivables are measured at amortized cost using the effective interest method less a provision for impairment.
- (iii) Financial liabilities at amortized cost: Financial liabilities at amortized cost include trade and other payables. Trade and other payables are initially recognized at the amount required to be paid less, when material, a discount to reduce the payables to fair value. Subsequently, trade and other payables are measured at amortized cost using the effective interest method. These are classified as current liabilities if payment is due within twelve months. Otherwise, they are represented as non-current liabilities

Impairment of financial assets

At each reporting date, the Authority assesses whether there is objective evidence that a financial asset (other than a financial asset classified as fair value through profit or loss) is impaired.

The criteria used to determine objective evidence of an impairment loss include:

- (i) significant financial difficulty of the obligor;
- (ii) delinquencies in interest or principal payments; and
- (iii) it becomes probable that the borrower will enter bankruptcy or other financial reorganization.

Hamilton Port Authority

Notes to Consolidated Financial Statements

December 31, 2012

(expressed in Canadian dollars)

If such evidence exists, the Authority recognizes an impairment loss as follows:

Financial assets carried at cost: The loss is the difference between the amortized cost of the loan or receivable and the present value of the estimated future cash flows, discounted using the instrument's original effective interest rate. The carrying amount of the asset is reduced by this amount either directly or indirectly through the use of an allowance account.

Impairment losses on financial assets carried at amortized cost are reversed in subsequent periods if the amount of the loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized.

Accounting standards and amendments issued but not yet adopted

Unless otherwise noted, the following revised standards and amendments are effective for annual periods beginning on or after January 1, 2013 with earlier application permitted. The Authority has not yet assessed the impact of these standards and amendments or determined whether it will early adopt them.

- (i) IFRS 13, Fair Value Measurement: Provides a single source of guidance on how to measure fair value where its use is already required or permitted by other IFRS and enhances disclosure requirements for information about fair value measurements. Effective for years beginning on or after January 1, 2013. The Authority will start the application of this amendment on January 1, 2013.
- (ii) IFRS 10, IFRS 11, IFRS 12, International Accounting Standard (IAS) 28 and IAS 27: New standards addressing scope of reporting entity IFRS 10, Consolidated Financial Statements, replaces the guidance on control and consolidation in IAS 27, Consolidated and Separate Financial Statements, and Standing Interpretation Committee (SIC) 12, Consolidation - Special Purpose Entities. IFRS 10 changes the definition of control under IFRS so that the same criteria are applied to all entities to determine control. IAS 27 is renamed Separate Financial Statements and deals solely with separate financial statements, the guidance for which remains unchanged. Effective for years beginning on or after January 1, 2013.
- (iii) IAS 32, Financial Instruments: Presentation: Amended to clarify requirements for offsetting of financial assets and financial liabilities. Effective for years beginning on or after January 1, 2014.
- (iv) IFRS 9, Financial Instruments: IFRS 9 is a new standard on financial instruments that will replace IAS 39, Financial Instruments: Recognition and Measurement. The first part of IFRS 9 was issued in November 2009 and addresses classification and measurement of financial assets. IFRS 9 has two measurement categories for financial assets: amortized cost and fair value. All equity instruments are measured at fair value. A debt instrument is at amortized cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest. Otherwise, it is at fair value through profit or loss. IFRS 9 was updated in October 2010 to include guidance on financial liabilities and derecognition of financial instruments. IFRS 9 was originally published with an effective date for years beginning on or after January 1, 2013. IFRS 9 was amended in December 2011 to defer the effective date to years beginning on or after January 1, 2015.

Hamilton Port Authority

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(expressed in Canadian dollars)

- (v) IFRS 7, Financial Instruments: Disclosure: Amended to require additional disclosures on transition from IAS 39 to IFRS 9. Effective on adoption of IFRS 9, which is effective for years beginning on or after January 1, 2015.

4 Critical accounting estimates and judgments

The preparation of financial statements requires management to use judgment in applying its accounting policies and estimates and assumptions about the future. The actual outcome may differ from these judgments, estimates and assumptions. Estimates and other judgements are continually evaluated and are based on management's experience and other factors, including expectations about future events that are believed to be reasonable under the circumstances. The following discusses the most significant accounting judgments and estimates that the Authority has made in the preparation of the consolidated financial statements.

Impairment of property and equipment

The Authority tests whether property and equipment have suffered any impairment as part of the first-time IFRS adoption procedures and in case of triggering events. The recoverable amounts of cash-generating units have been determined using, amongst other instruments, value-in-use calculations. These calculations require the use of estimates. Based on these impairment tests, no impairment losses have been identified. However, should the actual performance of these cash-generating units decline materially compared to the performance based on the estimates, possible impairment losses could arise or could deviate from the detected impairment losses. This impairment loss or deviation could have a material effect on the carrying amounts of the property and equipment.

Provisions and employee benefit obligations

Due to the nature of provisions, a considerable part of their determination is based on estimates and/or judgments, including assumptions concerning the future. The actual outcome of these uncertain factors may be materially different from the estimates, causing differences with the estimated provisions. Hence, the differences between actual outcomes and the recorded provisions can impact results over the periods involved. The timing of outflow of resources to settle these obligations is subject to the same uncertain factors. For the sensitivity of employee benefit obligations, refer to note 11.

5 Trade and other receivables

| | 2012 \$ | 2011 \$ |
|---------------------------------------|------------------|------------------|
| Trade receivables | 2,173,234 | 1,472,935 |
| Less: Allowance for doubtful accounts | (28,753) | (35,834) |
| Trade receivables - net | <u>2,144,481</u> | <u>1,437,101</u> |

Hamilton Port Authority

Notes to Consolidated Financial Statements

December 31, 2012

(expressed in Canadian dollars)

6 Inventory and other current assets

| | 2012 \$ | 2011 \$ |
|-----------|----------------|----------------|
| Inventory | 134,871 | 138,284 |
| Prepays | 112,943 | 122,388 |
| | <u>247,814</u> | <u>260,672</u> |

7 Restricted cash

In 2003, the Authority entered into an agreement with the Federal Department of the Environment and the Ontario Ministry of the Environment in respect of the Randle Reef Sediment Remediation Project (the Project), whereby the parties agreed to work cooperatively in developing a detailed engineering design for a remediation and containment facility for Randle Reef. As its contribution to the Project, the Authority has committed to inject funds of \$9,000,000 and to provide in-kind services estimated to be \$5,000,000, including the management of the funds held in trust for the design and engineering support. These funds, in the amount of \$753 as at December 31, 2012 (2011 - \$31,245) are held in an interest bearing account at a Canadian financial institution and are shown as restricted cash on the consolidated statement of financial position. An offsetting amount is recorded on the consolidated statement of financial position under the caption provisions and other liabilities. All expenses relating to the Project are separately accounted for by the Project and, as a result, no amounts related to the Project are included in these consolidated financial statements, other than the Authority's aggregate contribution of \$909,717 (2011 - \$922,717) under its \$9,000,000 commitment, which is included in construction in progress within property and equipment shown on the consolidated statement of financial position.

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(expressed in Canadian dollars)

8 Property and equipment

| | Land \$ | Buildings \$ | Docks and services \$ | Equipment \$ | Construction in progress \$ | Total \$ |
|--------------------------------------|------------|-----------------|-----------------------------|-----------------|-----------------------------------|--------------|
| January 1, 2011 | | | | | | |
| Cost | 38,600,715 | 43,730,639 | 66,954,786 | 10,602,053 | 1,207,733 | 161,095,926 |
| Accumulated depreciation | - | (32,354,915) | (32,659,035) | (6,935,906) | - | (71,949,856) |
| Net book value | 38,600,715 | 11,375,724 | 34,295,751 | 3,666,147 | 1,207,733 | 89,146,070 |
| Year ended December 31, 2011 | | | | | | |
| Additions | 1,243,154 | 5,489,798 | 902,191 | 496,460 | 125,000 | 8,256,603 |
| Disposals - cost | - | - | - | (101,779) | - | (101,779) |
| Disposals - accumulated depreciation | - | - | - | 51,069 | - | 51,069 |
| Depreciation | - | (2,094,553) | (2,017,244) | (424,747) | - | (4,536,544) |
| | 1,243,154 | 3,395,245 | (1,115,053) | 21,003 | 125,000 | 3,669,349 |
| Closing net book value | 39,843,869 | 14,770,969 | 33,180,698 | 3,687,150 | 1,332,733 | 92,815,419 |
| January 1, 2012 | | | | | | |
| Cost | 39,843,869 | 49,220,437 | 67,856,977 | 10,996,734 | 1,332,733 | 169,250,750 |
| Accumulated depreciation | - | (34,449,468) | (34,676,279) | (7,309,584) | - | (76,435,331) |
| Closing net book value | 39,843,869 | 14,770,969 | 33,180,698 | 3,687,150 | 1,332,733 | 92,815,419 |
| Year ended December 31, 2012 | | | | | | |
| Additions | 13,510 | 3,707,079 | 7,536,891 | 650,291 | 54,188 | 11,961,959 |
| Disposals - cost | - | - | - | (719,296) | - | (719,296) |
| Disposals - accumulated depreciation | - | - | - | 498,559 | - | 498,559 |
| Depreciation | - | (1,960,174) | (2,247,829) | (506,916) | - | (4,714,919) |
| | 13,510 | 1,746,905 | 5,289,062 | (77,362) | 54,188 | 7,026,303 |
| Closing net book value | 39,857,379 | 16,517,874 | 38,469,760 | 3,609,788 | 1,386,921 | 99,841,722 |
| December 31, 2012 | | | | | | |
| Cost | 39,857,379 | 52,927,516 | 75,393,868 | 10,927,729 | 1,386,921 | 180,493,413 |
| Accumulated depreciation | - | (36,409,642) | (36,924,108) | (7,317,941) | - | (80,651,691) |
| Net book value | 39,857,379 | 16,517,874 | 38,469,760 | 3,609,788 | 1,386,921 | 99,841,722 |

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The Government of Canada, the Province of Ontario and the City of Hamilton contributed certain property and equipment to the Hamilton Harbour Commissioners prior to the Hamilton Port Authority being established in May 2001. The amount of land and property and equipment was included in land or property and equipment at the transfer amount with the offset included in contributed surplus.

9 Trade and other payables

| | 2012 | 2011 |
|-------------------|------------------|------------------|
| | \$ | \$ |
| Trade payables | 1,379,945 | 1,818,319 |
| Accrued expenses | 1,903,629 | 1,152,481 |
| Security deposits | 967,288 | 946,927 |
| | <u>4,250,862</u> | <u>3,917,727</u> |

10 Provisions and other liabilities

| | Legal claims | Randle Reef | Other liability | Total |
|--------------------------------|---------------------|--------------------|------------------------|----------------|
| | \$ | \$ | \$ | \$ |
| As at January 1, 2011 | 497,903 | 231,575 | 103,504 | 832,982 |
| Payments made during the year | (220,649) | (200,330) | (20,900) | (441,879) |
| As at December 31, 2011 | <u>277,254</u> | <u>31,245</u> | <u>82,604</u> | <u>391,103</u> |
| As at January 1, 2012 | 277,254 | 31,245 | 82,604 | 391,103 |
| Provision made during the year | 3,323,322 | - | - | 3,323,322 |
| Payments made during the year | (3,600,576) | (30,492) | (10,000) | (3,641,068) |
| As at December 31, 2012 | <u>-</u> | <u>753</u> | <u>72,604</u> | <u>73,357</u> |

Other liability

The establishment of the Environmental Trust (the Trust) was based on a corporate decision made by board members and senior management during the creation of the Land Use Plan and Strategic Plan. It advances and funds projects identified by the Authority and external stakeholders, which focus on the maintenance of the ecological system within the Hamilton Harbour area. The total amount of funds allocated into the Trust on a yearly basis is calculated by averaging the prior three years net income and multiplying the total by 1.5%. The steering committee members can recommend an allocation of all the funds or part of the funds to various organizations on a yearly basis or choose not to donate on a particular year should they feel that a larger sum of money will be required for a much bigger project.

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11 Employee benefits

The Authority has a defined benefit pension plan (Pension benefit plan), a supplemental executive retirement plan (SERP), a non-pension post retirement benefit plan (Other benefit plan) and a defined contribution plan. Certain information with respect to these plans is provided below.

The Authority operates defined benefit pension plans in Canada based on employee pensionable earnings and length of service. The defined benefit pension plan was closed to new members effective June 30, 2011.

The amounts recognized in the statement of financial position are as follows:

| | | Pension benefit plan and SERP | |
|---------------------------------------|--|--------------------------------------|------------------|
| | | 2012 | 2011 |
| | | \$ | \$ |
| Present value of funded obligations | | 12,508,677 | 11,051,352 |
| Fair value of plan assets | | 9,333,407 | 8,748,348 |
| Deficit of funded plans | | 3,175,270 | 2,303,004 |
| Present value of unfunded obligations | | 1,473,912 | 1,432,315 |
| | | 4,649,182 | 3,735,319 |
| | | Other benefit plan | |
| | | 2012 | 2011 |
| | | \$ | \$ |
| Present value of funded obligations | | - | - |
| Fair value of plan asset | | - | - |
| Deficit of funded plan | | - | - |
| Present value of unfunded obligations | | 328,200 | 297,900 |
| Deficit for the plan | | 328,200 | 297,900 |

The movement in the defined benefit obligation is as follows:

| | Pension benefit plan and SERP | | Other benefit plan | |
|------------------------------|--------------------------------------|-------------------|---------------------------|----------------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| As at January 1 | 12,483,667 | 10,259,891 | 297,900 | 253,400 |
| Current service cost | 617,735 | 470,156 | 8,200 | 6,000 |
| Interest cost on obligations | 572,624 | 575,785 | 13,500 | 14,000 |
| Actuarial loss | 1,061,437 | 1,700,280 | 21,100 | 34,700 |
| Benefits paid | (752,874) | (522,445) | (12,500) | (10,200) |
| As at December 31 | 13,982,589 | 12,483,667 | 328,200 | 297,900 |

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The movement in the fair value of plan assets is as follows:

| | Pension benefit plan and SERP | | Other benefit plan | |
|---|--------------------------------------|-------------|---------------------------|-------------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| As at January 1 | 8,748,348 | 8,970,698 | - | - |
| Interest cost on plan assets | 393,353 | 494,046 | - | - |
| Actual return on plan assets less interest cost | 206,066 | (740,301) | - | - |
| Employer contributions | 738,514 | 546,350 | 12,500 | 10,200 |
| Benefits paid | (752,874) | (522,445) | (12,500) | (10,200) |
| As at December 31 | 9,333,407 | 8,748,348 | - | - |

The amounts recognized in the statement of operations are as follows:

| | Pension benefit plan and SERP | | Other benefit plan | |
|--|--------------------------------------|-------------|---------------------------|-------------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| Current service costs | 617,735 | 470,156 | 8,200 | 6,000 |
| Interest cost of obligations | 572,624 | 575,785 | 13,500 | 14,000 |
| Interest cost on plan assets | (393,353) | (494,046) | - | - |
| Total, included in wages and other employee benefits expense | 797,006 | 551,895 | 21,700 | 20,000 |

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The amounts recognized in the statement of other comprehensive income are as follows:

| | Pension benefit plan and SERP | | Other benefit plan | |
|---|--------------------------------------|--------------------|---------------------------|-----------------|
| | 2012 | 2011 | 2012 | 2011 |
| | \$ | \$ | \$ | \$ |
| Actual return on plan assets less interest cost | 206,066 | (740,301) | - | - |
| Actuarial loss on benefit obligations | (1,061,437) | (1,700,280) | (21,100) | (34,700) |
| Change in minimum funding obligation | - | 296,336 | - | - |
| Total | (855,371) | (2,144,245) | (21,100) | (34,700) |

The principal actuarial assumptions are as follows:

| | Pension benefit plan and SERP | | Other benefit plan | |
|--|--------------------------------------|-------------|---------------------------|-------------|
| | 2012 | 2011 | 2012 | 2011 |
| Defined benefit obligation as of December 31 | | | | |
| Discount rate | 4.00% | 4.50% | 4.00% | 4.50% |
| Future salary increases | 3.75% | 3.25% | n/a | n/a |
| Benefit costs for years ended December 31 | | | | |
| Discount rate | 4.50% | 5.50% | 4.50% | 5.50% |
| Future salary increases | 3.75% | 3.25% | n/a | n/a |

Plan assets are comprised of:

| | 2012 | 2011 |
|-----------------------------|-------------|-------------|
| | % | % |
| Canadian equity instruments | 34 | 31 |
| Foreign equity instruments | 22 | 15 |
| Fixed income instruments | 44 | 54 |
| | 100 | 100 |

Expected contributions to pension benefit plans for the year ending December 31, 2013 are \$710,592. As at December 31, 2012, the accumulated actuarial losses recognized in accumulated other comprehensive loss were \$3,447,717 (2011 - \$2,571,246).

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The Authority's actuary prepares annual valuations of the plans' assets and accrued benefit obligations using January 1 as a measurement date and extrapolated to December 31. The most recent valuations of the pension plan and supplementary plan for funding purposes were conducted as of December 31, 2011. The next valuations of these plans for funding purposes will be December 31, 2012.

Defined contribution plan - employer contributions:

| | 2012 \$ | 2011 \$ |
|------------------------|------------|------------|
| Employer contributions | 13,133 | 2,005 |

12 Port revenue

| | 2012 \$ | 2011 \$ |
|---|------------|------------|
| Harbour | 2,089,440 | 1,916,079 |
| Equipment | 146,030 | 99,290 |
| Piers and property | 14,705,258 | 12,977,005 |
| Straight-line rent revenue - piers and property | 1,223,390 | 749,560 |
| Marina | 1,564,135 | 1,578,490 |
| | 19,728,253 | 17,320,424 |

13 Wages and other employee benefit expense

| | 2012 \$ | 2011 \$ |
|---|------------|------------|
| Salaries and wages (including termination benefits) | 4,265,310 | 3,898,741 |
| Employee benefit costs - defined contribution plan | 13,133 | 2,005 |
| Employee benefit costs - defined benefit and SERP plans | 757,025 | 620,313 |
| Other benefit costs | 659,883 | 609,921 |
| | 5,695,351 | 5,130,980 |

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Compensation of key management

The following disclosure is required pursuant to the Authority's management regulations. The total remuneration includes all board of directors, the Chief Executive Officer and employees exceeding \$129,500 per year.

| | | Salaries \$ | Taxable benefits \$ | Total \$ |
|-------------------------------------|--|------------------|---------------------------|------------------|
| Hawkrigg, Melvin | Chair | 35,000 | - | 35,000 |
| Minich, Edward | Vice-Chair | 30,000 | - | 30,000 |
| Cimba, James | Director | 29,450 | - | 29,450 |
| Cunningham, Eric | Director | 24,450 | - | 24,450 |
| McKinnon, Daniel | Director | 28,300 | - | 28,300 |
| Moccio, Matthew | Director | 27,450 | - | 27,450 |
| Root, Allen | Director | 29,250 | - | 29,250 |
| Wood, Bruce | Chief Executive Officer | 350,699 | 1,756 | 352,455 |
| Hart, Robert | CAO & Corporate Secretary | 207,101 | 1,328 | 208,429 |
| Hamilton, Ian | VP Business Development & Real Estate | 198,383 | 1,236 | 199,619 |
| Balfour, Janet | VP Human Resources & Corporate Services | 159,877 | 1,044 | 160,921 |
| Fitzgerald, William | VP Operations | 169,823 | 1,122 | 170,945 |
| Knight, Janet | Chief Financial Officer | 177,094 | 1,189 | 178,283 |
| Year ended December 31, 2012 | | 1,466,877 | 7,675 | 1,474,552 |
| Year ended December 31, 2011 | | 1,392,616 | 5,796 | 1,398,412 |

The termination benefits paid in the year ended December 31, 2012 were \$29,210 (2011 - \$103,807).

14 Provision for income taxes

As at December 31, 2012, Sea 3 Inc. has generated operating losses for income tax purposes, which expire as follows:

| | \$ |
|------|-----------|
| 2029 | 2,107,686 |
| 2030 | 18,047 |
| 2031 | 1,851 |

The Authority has not recognized a future income tax asset for these losses. The amount of benefit of these losses ultimately realized is subject to change.

Hamilton Port Authority
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15 Contingencies and commitments

The Authority has contingent liabilities in respect of legal claims arising in the ordinary course of business. It is not anticipated that any material liabilities will arise from the contingent liabilities other than those provided for (note 10).

Operating leases: accounting by lessor

The future minimum lease payments to be received under non-cancellable operating leases:

| | 2012 | 2011 |
|--|-------------------|-------------------|
| | \$ | \$ |
| No later than 1 year | 8,222,841 | 7,605,490 |
| Later than 1 year and not later than 5 years | 25,393,688 | 26,091,239 |
| Later than 5 years | 27,984,142 | 31,084,533 |
| | <u>61,600,671</u> | <u>64,781,262</u> |

Operating leases: accounting by lessee

The Authority leases four photocopiers and a postage meter under non-cancellable operating lease agreements. The future minimum lease payments under non-cancellable operating leases for each of the following years are as follows:

| | 2012 | 2011 |
|--|---------------|---------------|
| | \$ | \$ |
| No later than 1 year | 16,379 | 20,525 |
| Later than 1 year and not later than 5 years | 59,764 | 23,668 |
| | <u>76,143</u> | <u>44,193</u> |

The Authority can borrow an amount up to \$45,000,000 (2011 - \$5,000,000).

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16 Financial instruments

The carrying amounts of cash and cash equivalents, trade and other receivables, restricted cash and trade and other payables are recorded at carrying amounts which, approximate fair value.

Fair values, including valuation methods and assumptions

The following table summarizes the fair value of financial assets and liabilities at December 31, 2012 and December 31, 2011:

| | 2012 \$ | 2011 \$ |
|-----------------------------|------------|------------|
| Assets | | |
| Cash and cash equivalents | 13,939,953 | 21,195,899 |
| Trade and other receivables | 2,144,481 | 1,437,101 |
| Restricted cash | 753 | 31,245 |
| Liabilities | | |
| Trade and other payables | 4,250,862 | 3,917,727 |

a) Market risk

i) Foreign exchange risk

The Authority is not exposed to foreign exchange fluctuations.

ii) Price risk

The Authority is not exposed to price risk.

iii) Interest rate risk

The Authority is not exposed to interest rate risk, as there are currently no significant borrowings drawn by the Authority.

b) Credit risk

The Authority's exposure to concentration of credit risk is limited. The Authority places its cash and cash equivalents and restricted cash with major Canadian financial institutions of high credit worthiness. Credit risk associated with trade and other receivables is minimized, as the Authority performs credit assessments for new customers, monitors the aging of trade and other receivables and contacts debtors regarding payment history. The maximum exposure to credit risk as at the reporting date is the carrying value of accounts receivable.

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Credit risk

No financial assets are past due except for trade and current receivables. As at December 31, 2012, trade and other receivables of \$1,618,577 (2011 - \$930,696) were current, \$571,458 (2011 - \$506,405) were past due but not impaired and \$28,753 (2011 - \$35,834) were impaired. The aging analysis of the latter two categories of receivables is as follows:

| | 2012 \$ | 2011 \$ |
|--|------------|------------|
| Trade and other receivables | | |
| Current (less than 30 days) | 1,573,023 | 930,696 |
| Past due but not impaired (over 30 days) | 571,458 | 506,405 |
| Impaired | 28,753 | 35,834 |
| Past due but not impaired | | |
| Up to 3 months | 399,363 | 414,625 |
| 3 to 6 months | 172,095 | 91,780 |
| Impaired | | |
| 3 to 6 months | 9,223 | 9,522 |
| Over 6 months | 19,530 | 26,312 |

The following table summarizes the changes in the allowance for doubtful accounts for trade receivables:

| | 2012 \$ | 2011 \$ |
|---|------------|------------|
| Allowance for doubtful accounts | | |
| Beginning of year | 35,834 | 110,563 |
| Provision | 30,369 | 19,179 |
| Accounts receivable written off during the year | (37,450) | (95,884) |
| Unused amounts reversed | - | 1,976 |
| End of year | 28,753 | 35,834 |

Liquidity risk

Cash flow forecasting is performed to monitor the Authority's liquidity requirements to ensure it has sufficient cash to meet operational needs at all times.

Surplus cash held by the Authority over and above balances required for working capital management are invested in callable interest bearing short-term deposits with a maturity within 12 months, which are selected with appropriate maturities or sufficient liquidity to provide sufficient headroom as determined by the above mentioned forecasts.

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As at the reporting date, the Authority held callable short-term deposits of \$13,404,083 (2011 - \$20,430,222) that are expected to readily generate cash inflows for managing liquidity risk.

The Authority's financial liabilities consist of trade and other payables in the amount of \$1,379,945 (2011 - \$1,818,319), which have contractual activity of three months or less.

17 Capital management

The Authority manages its capital and credit facility availability to ensure the Authority has adequate financial structure and borrowing capacity to allow for financial flexibility and sufficient liquidity. This may require the Authority to establish new credit facilities. The Authority monitors its generation of cash from operations and available credit as part of its overall assessment.

18 Comparative figures

Certain of the prior year's figures have been reclassified to conform to the current year's presentation.