

**HD**     **Winners shine at WA Industry and Export Awards**

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Headline: Winners shine at WA Industry and Export Awards

The Manjimup-based Truffle and **Wine Company** has taken out top honours in the 2014 WA Industry and Export Awards, winning the Premier's Award for Excellence and Regional Exporter of the Year.

Commerce Minister Michael Mischin said The Truffle and **Wine Company** - the world's single largest producer of highly prized black Perigord truffles - was a true Western Australian success story.

"From humble beginnings in 1997, the **company** has grown into a world-class **business**, supplying Michelin Star chefs and top restaurants in more than 40 countries around the world," Mr Mischin said.

"The **company** also produces award-winning wines and truffle products for the delicatessen and tourism industries and is a prime example of the level of innovation, talent and drive we have here in WA.

Other winners include The Perth Mint, Atlas Pearls and Perfumes, and MetroCount.

"The awards honour the success of Western Australian businesses and acknowledge their contribution to our State's economic and social development, prosperity and growth," the Minister said.

"The diversity of industry sectors represented this year was outstanding, ranging from science and clinical research to resources, information technology and the pearl industry, and I congratulate all of the winners on their success."

Western Australian winners automatically progress as finalists in the national Australian Export Awards, which will be announced in Sydney on November 27, 2014.

Fact File

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Now in its 26th year, the awards cover categories including agribusiness, marketing and design, minerals and energy, biotechnology and small **business**

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The awards program is co-ordinated by the Department of Commerce and sponsored by ANZ, AusIndustry, Austrade, Chevron, EFIC, Fremantle Ports, Rio Tinto, The West Australian and its regional newspapers

Minister's office - 6552 5600

Industry Awards

C.Y. O'Connor Award for Excellence in Engineering and Technology

Total Marine Technology (Bibra Lake) is unique in Australia as the only **company** designing and building world-class remotely operated underwater vehicles (ROVs). The vehicles are a combination of cutting-edge technologies that require a multi-disciplined engineering team and world-class manufacturing facility. As the only ROV and underwater tooling manufacturer in the Southern Hemisphere, Total Marine Technology's consistent product evolution cycles and expertise positions it for continued growth in the global expansion of the deep-water underwater intervention market.

#### Marketing and Design Excellence Award

The Perth Mint (East Perth) has for 27 years been successfully manufacturing and marketing Australia's official bullion coin program, comprising a trio of premier metals - gold, silver and platinum. The Mint also produces a range of custom minting coin programs, issued on behalf of overseas government authorities for private and corporate clients, and supplies coin blanks to other prestigious mints throughout the world.

#### Innovation Excellence Award

Atlas Pearls and Perfumes (Nedlands) operates one of the boldest aquaculture and land-based farming businesses in the world. It specialises in the production and supply of the highest quality South Sea pearls to some of the most influential global luxury brands including Mikimoto and Tiffany, as well as their own pearl jewellery range.

#### Export Awards

Agribusiness Export Award - Atlas Pearls and Perfumes (Nedlands); Special Commendation: The Truffle and **Wine Company**

#### Small **Business** Export Award

Vekta Automation (Osborne Park) started in October 2009 when it purchased the intellectual property to a machine for the timber truss and frame industry. Through innovation, Vekta has been able to break into a niche market and succeed in a volatile industry. Five years later and Vekta has expanded from one product to four. With an average of 80 per cent of its revenue derived from exporting, Vekta has the highest market share of linear saws in New Zealand.

Special Commendation: The Truffle and **Wine Company**

#### Creative Industries Export Award

Vue DC Pty Ltd (Bunbury) is engaging in a joint venture to create a 4D cinema attraction in Pudong Disneyland and more significantly, long-term joint ventures with **China's** largest animated movie studio, Shanghai Hippo Animation. The Bunbury-based **company** is involved in the most productive **Chinese** movie joint venture achieved by an Australian **company**. It is also partnering in a movie with multi Academy Award-winning UK **company** Bedlam Productions, producers of The King's Speech.

#### Education And Training Export Award

Scitech (West Perth) has for 26 years, has been creating engaging and interactive science exhibitions in New Zealand, Asia, the Middle East, Europe and the USA. Scitech has 11 touring exhibitions covering a diverse range of topics including light, speed, transport, forensics, espionage, dinosaurs and space.

#### Healthcare and Biotechnology Export Award

Linear Clinical Research (Nedlands) is a Perth-based provider to the global pharmaceutical and biotechnology industry, specialising in the conduct of first-in-human clinical trials. Linear is the only organisation in WA, and one of four in Australia, dedicated to early phase clinical trials. Linear has continued to enhance its reputation as a quality driven, cost-competitive organisation.

#### Information and Communication Technology Export Award

MetroCount (Hamilton Hill) has since 1987 manufactured traffic monitoring devices that are used worldwide to provide comprehensive reports on vehicle speed, classification, time, headway and separation. The **company** pioneered the airliner black box method of collecting raw data and analysing it - a method which has now become industry standard. MetroCount's engineering team has worked hard to create useful hardware and software, which has consistently performed well in independent reviews of the system's accuracy.

#### Manufacturing Export Award

Matrix Composites and Engineering Ltd (Henderson) is an ASX-listed **company** that provides engineered products and services to the global oil and gas and mineral resources industries. Matrix has been successfully exporting to a number of countries throughout Asia, the Americas and Europe for 15 years.

Special Commendation: Total Marine Technology

Minerals and Energy (and related services) Export Award

Atlas Iron (Perth) was established in 2004 with just one employee. It has grown to become one of Australia's largest iron ore exploration, mining and export companies, today ranking fourth in iron ore exports from Australia. In this time, Atlas has started five mines in the Pilbara, a remarkable feat for such a young **company**, and has increased its exports every year since it started production in 2008. Atlas has exported product to **China**, India and Japan, with the **company** recently celebrating the export of 30 **million** tonnes.

Special Commendations: Matrix Composites and Engineering Ltd; Western Areas Ltd

**Business** Services Export Award

Mining Information Systems (Willetton) is a developer and vendor of mining software solutions to the resources industry. The main products developed and **sold** internationally are Mine Management Reporting Systems (MMRS), Process Management Reporting Systems (PMRS), Cube Data Analysis Toolset (CDAT) and Corporate Extension Systems (CREX).

Regional Exporter

The Truffle and **Wine Company** (Manjimup) is the world's single largest producer of the black truffle, grown in Manjimup, WA. From the 2014 harvest, the **company** anticipates selling about five tonnes of truffles. It also produces award-winning wines in the Shire of Manjimup, as well as truffle products for the delicatessen and tourism industries. The **company** aims to have its truffles delivered anywhere in the world within 24 to 48 hours of harvest and 95 per cent of their truffles are exported to the overseas market.

Premier's Award for Excellence - The Truffle and **Wine Company** (Manjimup)

Hall of Fame:

Matrix Composites and Engineering Ltd - Winners of the Manufacturing Export Award 2010, 2011 and 2014

MetroCount - Winners of Information and Communication Technology Export Award 2004, 2005 and 2014.

<b>CO</b>	atpac : Atlas Pearls and Perfumes Limited
<b>IN</b>	i0 : Agriculture   i01001 : Farming   i03001 : Fish/Shellfish Farming   ilsfarm : Livestock Farming
<b>NS</b>	gpol : Domestic Politics   gcat : Political/General News   gpir : Politics/International Relations
<b>RE</b>	austr : Australia   waustr : Western Australia   apacz : Asia Pacific   ausnz : Australia/Oceania
<b>IPD</b>	Asia Pacific Region
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