## FINANCIAL REVIEW

SE Market Wrap - Street Talk
HD Morgans on APN Outdoor

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Quadrant Private **Equity** has appointed Morgans to handle the retail offering for the coming IPO of APN Outdoor.

UBS and Morgan Stanley were named joint lead managers of the float last month.

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Chief executive Richard Herring is on the final leg of a non-deal roadshow, after presenting to investors in Sydney, Melbourne and **Hong Kong**. It is believed formal analyst marketing could be under way by the end of the month, with the **company** well on track to be listed by the end of the year.

Former News Corporationexecutive Doug Flynn left the board of Seven West Media earlier this month to chair APN Outdoor.

Quadrant is hoping the market will value APN Outdoor at around \$500 **million**, which reflects a multiple of around 10 times earnings.

The **company** is tracking ahead of its earnings forecasts for 2014, benefiting from its investment in digital signs, which can carry several advertisements on one billboard and rotate inventory.

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