

SE News

HD Goodman rejects bid

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SHARES in food group Goodman Fielder have soared more than 15 per cent as investors hope a rejected \$1.27 billion takeover bid will spark further offers.

The breads and spreads maker, whose brands include Helga's, MeadowLea and Vogel's, yesterday spurned the bid from Singapore-based agribusiness Wilmar International and **Hong Kong** investment **firm** First Pacific **Company**.

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Goodman branded the conditional  $65\phi$ -a-share bid as "opportunistic" and too low, despite representing an 18 per cent premium on the **group**'s closing price last week of  $55\phi$ .

The **company**'s shares reached an intraday high of 65.5¢ before closing at 63.5¢. But suitors First Pacific and Wilmar – which already owns a 10.1 per cent **stake** in Goodman – remained keen to strike a deal, yesterday urging Goodman to open its books for inspection.

"First Pacific and Wilmar will continue to seek engagement with the **board** about entering into due diligence aimed at bringing forward a binding proposal to Goodman Fielder shareholders," the companies said in a joint statement.

"This is a compelling all-cash offer for Goodman Fielder shareholders." The suitors said the bid offered a 27 per cent premium on the average share price since Goodman Fielder issued a profit warning this month.

Goodman Fielder shares tumbled a record 22 per cent on April 2 after chief executive Chris Delaney warned pre-tax earnings for the year to June were likely to be 10 per cent to 15 per cent below analysts' expectations of \$180 **million**.

It came in the wake of a first-half loss of \$64.8 million announced in February. Goodman Fielder yesterday said the group had considered the takeover bid on the weekend and met representatives from Wilmar and First Pacific.

"The **board** believes the current proposal materially undervalues Goodman Fielder and is opportunistic," the breads maker said.

The group said it would continue with its previously flagged strategic plan, which includes cutting 300 jobs.

Analysts said while Goodman Fielder's prospects may not be strong enough to flush out a string of other suitors, Wilmar and First Pacific remained serious contenders.

Wilmar already has a foothold in Australia after buying CSR's sugar business – now known as Sucrogen – in 2010.

The **group**, which paid an average 58¢ a share to boost its **stake** in Goodman to 10.1 per cent in 2012, is believed to have made an unsuccessful takeover approach to the breads maker the same year.Citi retail analyst Gino Rossi said a takeover also had strategic appeal for First Pacific, which could potentially realise cost savings by aligning Goodman with its existing Indonesian food and **dairy** interests, IndoFood.

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