

HD September REINZ Data May Show Subdued House Sales, Westpac Says--Market Talk

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2246 GMT [Dow Jones] September Real Estate Institute of New Zealand, or REINZ, may show subdued house sales due to election-related uncertainty, says Westpac Bank. Recent data from REINZ have been weak, "hinting at a renewed slowdown in housing" but "it is not clear whether this was signal or noise," says Westpac. House sales fell 19% between September and April, and rose 4% between April and August. While they may be weaker in September, Westpac says a rebound in October is possible. The data are due early this week. (rebecca.howard@wsj.com; Twitter: @FarroHoward)

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2241 GMT - Bell Potter remains positive about Australia's big general insurers. It defends buy recommendations for Insurance Australia Group (IAG.AU), QBE Insurance (QBE.AU) and Suncorp (SUN.AU) based on the defensive nature of the industry and operating scale of the three companies, which are working to cut costs. It also says SUN has a large and likely growing capital surplus, while the upside is likely greatest for QBE given its investments are shorter in duration and its claims liabilities longer in duration. It has a target of A\$6.75/share on IAG, A\$13.10/share on QBE and A\$15/share on SUN. (robb.stewart@wsj.com; Twitter: @RobbMStewart)

2223 GMT - Highfield Resources (HFR.AU), which is developing a potash project in northern Spain, offers 53% upside for investors betting that emerging economies such as Brazil and China will need more fertilizer to sustain their food production, says Bell Potter. The broker has a buy call and A\$0.90 price target on the stock. It says the ASX-listed company has enough cash to complete a feasibility study into its Muga-Vipasca project around mid-2015, but will likely need to raise around A\$110 million thereafter to fund the equity component of its development. Bell Potter also adopts a more conservative price outlook on long-term potash prices of US\$300/ton, compared with Highfield's estimate of around US\$400/ton. HFR last traded at A\$0.585. (david.winning@wsj.com; @dwinningWSJ)

2218 GMT - Australian shares are likely to continue last week's slide, with no sign worries over the pace of global growth are letting up. U.S. stocks capped a volatile week with losses Friday, and the Dow industrials shifted back into negative territory for the year. IG forecasts an opening fall of 1.1% for the S&P/ASX 200 to about 5127. Trade balance data due Monday out of **China** will be watched closely given concerns over a slowdown in Australia's biggest trading partner have been one of the triggers for the sharp and sustained selling in Aussie shares, IG market strategist Evan Lucas says. BHP Billiton (BHP.AU) shares may weaken after the U.S. ADRs fell 1.1%, although the spot **iron-ore** price rose 0.5% on Friday to US\$79.90/ton, IG figures show. The ASX 200 ended Friday down 2.1% at 5188.3. (robb.stewart@wsj.com; Twitter: @RobbMStewart)

2209 GMT - If investor lending in Australia loses more steam then it would relieve a key constraint to easier monetary policy, says J.P. Morgan. "The fact that further macro-prudential measures are expected to be announced by year-end adds to this prospect," J.P. Morgan economist Ben Jarman says. The value of loans for investment housing in Australia fell 0.1% in August from a month earlier, slowing sharply from a 5.6% on-month rise in July, data showed Friday. "Of course, it's still possible that foreign investment activity keeps prices going up," Mr. Jarman says, noting that Sydney is a potential hotspot. That would leave the Reserve Bank of Australia with the existential question of whether it should care about rising asset prices if there is no marginal leverage associated with it. "We suspect officials would view such a situation as outside the purview of monetary policy," Mr. Jarman says. (david.winning@wsj.com; @dwinningWSJ)

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