8/20/2017 Factiva

THE AUSTRALIAN *

SE Business

HD Chinese giant Greenland secures site for units, shopping centre

BY LISA ALLEN, DEVELOPMENT

WC 578 words

PD 1 December 2015

SN The Australian

SC AUSTLN

ED Australian

PG 30

LA English

CY © 2015 News Limited. All rights reserved.

LP **Chinese** development behemoth Greenland **Group** has finally been confirmed as the buyer of two lots in Sydney's north, agreeing to pay \$190 million for the government-owned **site** and knocking out rival Japanese, **Chinese** and local groups in the process.

As revealed by The Australian in October, the **Chinese** government-backed Greenland **Group** is purchasing a 1.5ha landholding called Lachlan's Line at Macquarie **Park** in Sydney's north in a bid to develop at least 800 apartments and a major shopping centre valued at more than \$500m.

TD Close to 20 parties expressed an interest in Lachlan's Line, which first hit the market in November last year through the NSW government's land development agency, UrbanGrowth.

Apart from Greenland, Japan's <u>Sekisui House</u> and **China**'s Aqualand are known to have made the second round in bidding for the major **site**. Local **group** Toga was also in the running at one stage.

Greenland is undaunted by the size of the project and in a statement yesterday said it was committed to building something "truly spectacular" and of a "first-class standard" for Macquarie **Park**.

"Greenland looks forward to working hand-in-hand with UrbanGrowth NSW to realise their vision and create something special for the residents and its community," said Greenland managing director Sherwood Luo.

Mr Luo said he hoped to begin construction as early as possible but it depended on when UrbanGrowth finished the infrastructure and formally handed over the **site** to Greenland. "We hope that will be by late next year." Mr Luo said he had placed a put and call option on the **site** and was still interested in buying more sites, particularly in NSW.

The Lachlan's Line **site** came to prominence earlier this year when Greenland rival Meriton Apartments was shaping up to bid \$184m for the **site**.

But Meriton was prevented from bidding because the prolific **apartment** developer, run by Harry Triguboff, had hired Simeon McGovern, once UrbanGrowth's NSW development director.

According to media reports, it was later revealed that Mr McGovern was one of seven people with access to **commercial**-in-confidence information on the tender led by UrbanGrowth. As such, Meriton was prevented from bidding for the **site**, paving the way for Greenland to win the tender.

Meanwhile, **sale** proceeds from the **site**, which is bounded by Wicks, Epping and Delhi roads as well as the M2 freeway, will be reinvested in new urban transformation projects, according to UrbanGrowth NSW.

Announced in 2013 as part of the North Ryde Urban Activation Precinct, Lachlan's Line is a masterplanned development that will eventually provide about 3000 new homes within 10 minutes of a major train station.

Greenland had global revenue of nearly \$US54 billion last year, and was looking at new developments in Sydney. It was also interested in Brisbane and the Gold Coast, and in large-scale urban regeneration projects.

Greenland has been a prolific developer since it arrived in Australia several years ago. Billed as **China**'s largest developer, Greenland is building a \$700m **apartment** and **hotel** project on the former headquarters of the

8/20/2017 Factiva

Sydney Water Corporation at Bathurst Street in the city. It also bought a **site** for **residential** development at Leichhardt, in the city's inner west, raising the ire of residents in the process.CBRE and Matrix **Property** handled the tender campaign on behalf of UrbanGrowth.

CO sekho: Sekisui House Ltd

IN i501 : Building Construction | i5010022 : Residential Building Construction | iconst : Construction | icre : Real Estate/Construction

NS ccat: Corporate/Industrial News

RE austr : Australia | china : China | greenl : Greenland | sydney : Sydney | apacz : Asia Pacific | asiaz : Asia | ausnz : Australia/Oceania | bric : BRICS Countries | chinaz : Greater China | devgcoz : Emerging Market Countries | dvpcoz : Developing Economies | easiaz : Eastern Asia | eurz : Europe | namz : North America | nordz : Nordic Countries | nswals : New South Wales

PUB News Ltd.

AN Document AUSTLN0020151130ebc10000f

Search Summary

Text	((chin* or hong kong)) and (((residential or site or commercial) and (casino resort or island or hotel or apartment or park or estate or property) and (group or firm or company or board or assets) and (transaction* or purchase* or sale or sold or buy)) or ((uranium or wind or gold or solar or ore or copper or energy or alumina or iron or lead or coal or oil) and (bonds or acquisition or merge or purchase or sale or stake or equity) and (million* or billion* or B or M) and (operations or mining or firm or company)) or ((dairy or cheese or butter or milk or bread or wine) and (sold or buy or sale or equity or stake or merge or acquire) and (brand or company or business or group or firm or board) and (million* or billion* or B or M))) not (terrorism or war or navy or stock market or share market or Wall St or Wall Street or Forex or Stock Exchange or rst=asxtex) and re=austr
Date	25/11/2015 to 01/12/2015
Source	All Sources
Author	All Authors
Company	All Companies
Subject	All Subjects
Industry	All Industries
Region	All Regions
Language	English
Results Found	305
Timestamp	20 August 2017 21:37

© 2017 Factiva, Inc. All rights reserved.