

## **HD MARKETS CLOSED MILDLY HIGHER AS EXPECTED**

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**WC** 3.806 words

PD 2 April 2014

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The S&P/ASX200 closed up 14.1 points to 5403.3 on light volume worth \$3.6 billion. There were 510 issues higher and 459 down. the SPI Futures closed up 16 point to 5399 on lightish volume of 18,807 contracts. Aussie 10 year bond yields were steady at 4.13%. The \$A is at 92.40US c, down about 20 points on last evening.

\*The banks contributed 0.7 positive points to the index, insurers contributed 0.3 positive points, resources contributed 6.4 positive points, **property** trusts contributed 0.7 negative points, retailers contributed 1.1 positive points and Telstra contributed 0.5 positive points.

\*At 4pm AEST the Nikkei Dow futures was up 310 points to 15,070 points, the Hang Seng futures rose 91 point to 22,504 points, S&P futures was up 3.1 points to 1880.9 points, Nasdaq futures was up 8 points to 3658.25, Dow futures was up 28 points to 16,477 points.

Gold futures were up \$2.30 to \$1282.30. Crude futures was up 1c to \$99.75.

A lack of macro news or market moving **company** news in the markets today saw it focus on last night's mildly positive eco news in the US and Europe and on the **Chinese** Premier's "jawboning" markets higher last week on reassurances of support for infrastructure. Miners led the way higher on a slight return of "risk on" trading given this lack of news being seen as good news.

\*The price of copper may rise somewhat tonight on the 8.2 magnitude in an earthquake offshore Chile's Pacific Coast with a tsunami expected to follow - Collahuasi mine, the world's third largest copper mine has evacuated its miners.

"Ceiling 5433. Floor 5384. Close at 5406, up 16.8 points'

Daniel Goulding, the author of "The Sextant Market Report" says, "Our market looks set to open higher with the local futures contract up 27 points.

"Yesterday index leadership was quite bearish with micro and small caps down 1% while the top 20 did all the heavy lifting again, managing to finish just in front for the session.

"But the top 20 can only do so much. Unless the rest of the market joins in shortly, this last pillar will eventually be removed too.

"The ceiling will be 5433. The floor will be 5384. When the dust has settled, the market will have closed at 5406, up 16.8 points'.

The S&P/ASX200 closed down just 5.6 points to 5389.2 last evening.

**ECO NEWS** 

Job Vacancies, Australia, Feb 2014- trend estimates

Total job vacancies in February 2014 were 140,800, an increase of 0.3% from November 2013.

The number of job vacancies in the private sector was 130,900 in February 2014, an increase of 0.8% from November 2013.

The number of job vacancies in the public sector was 9,900 in February 2014, a decrease of 5.4% from November 2013.

Building Approvals, Australia, Feb 2014 up 0.7% in trend tems, down 5% seas adj

The trend estimate for total dwellings approved rose 0.7% in February and has risen for 26 months.

The seasonally adjusted estimate for total dwellings approved fell 5.0% in February following a rise of 6.9% in the previous month.

The trend estimate for private sector houses approved rose 1.9% in February and has risen for 14 months.

The seasonally adjusted estimate for private sector houses fell 2.1% in February following a rise of 8.4% in the previous month.

The trend estimate for private sector dwellings excluding houses fell 0.7% in February and has fallen for two months.

The seasonally adjusted estimate for private sector dwellings excluding houses fell 8.7% in February after rising for two months.

The trend estimate of the value of total building approved rose 0.2% in February and has risen for eight months. The value of residential building rose 0.2% and has risen for 12 months. The value of non-residential building rose 0.3% and has risen for seven months.

The seasonally adjusted estimate of the value of total building approved fell 0.3% in February and has fallen for two months. The value of residential building fell 0.2% and has fallen for two months. The value of non-residential building fell 0.5% and has fallen for two months.

Engineering Construction Activity, Australia, Dec 2013

The trend estimate for the value of total engineering construction work done rose 1.4% in the December 2013 quarter.

The seasonally adjusted estimate for the value of total engineering construction work done fell 0.9% in the December quarter to \$32,451.7m.

The trend estimate for the value of work done for the private sector rose 2.4% in the December quarter.

The seasonally adjusted estimate for the value of work done for the private sector fell 1.6% in the December quarter to \$24,958.1m.

The trend estimate for the value of work done for the public sector fell 1.6% in the December quarter.

The seasonally adjusted estimate for the value of work done for the public sector rose 1.7% in the December quarter to \$7,493.6m.

The value of work commenced in the December quarter was \$16,629.1m in original terms, a decrease of 19.9% from the September quarter.

## TOP STOCKS

\*Copper/gold miner PanAust rose 12.5c to \$1.67.5 on 9.9m shares while CuDeco rose 17.5c to \$1.87 on 1m shares.

\*Goodman Fielder fell 3.5c to 47.5c on 25.8m shares after lowering its full year forecast.

\*Graincorp rose 20c to \$8.50 on 2.5m shares.

\*Crown rose 47c to \$17.13 on 2m shares.

Among the financials, AMP closed down 3c to \$4.97 on 8.1m shares, ANZ rose 3c to \$33.10 on 2.48m shares, CBA fell 18c to \$76.95 on 1.8m shares, NAB rose 14c to \$35.56 on 2.9m shares, Westpac rose 3c to \$34.62 on 3.2m shares.

Among the TMT's Telstra rose 1c to \$5.06 on 23.67m shares, Telecom NZ gained 3c to \$2.29 on 880,453 shares, SingTel rose 3c to \$3.5 on 476,266 shares.

Among the resources BHP closed up 32c to \$37.37 on 6.5m shares, RIO rose 25c to \$64.10 on 1.5m shares, Fortescue closed up 15c to \$5.46 on 19.5m shares. OZL was up 14c to \$3.77 on 4.7m shares, Sandfire fell 3c to \$5.79 on 816.587 shares.

Among the oils, Woodside rose 11c to \$38.71 on 925,119 shares, Santos fell 6c to \$13.33 on 2.6m shares. Oil Search fell 1c to \$8.40 on 6m shares.

Among the golds, Newcrest rose 20c to \$9.88 on 2.9m shares, Oceana gained 13c to \$2.35 on 719,608 shares. Medusa was up 5.5c to \$2.02 on 2.7m shares. Perseus was steady at 39.5c on 9.22m shares.

## AT THE SMALLER END

\*Hills Industries rose 8c to \$1.73.5 on 444,600 shares on the report below.

\*Dicker Data rose 10c to \$1.62 on 25.300 shares.

\*Tech One rose 12c to 42.48 on 1.37m shares.

\*Discovery Metal gave back .3c to 3.1c on 13.9m shares.

**NEWS OF THE DAY** 

BP to cease production at Bulwer Island refinery in Brisbane mid 2015

Reuters reports BP said on Wednesday it will cease production at its Bulwer **Island** refinery in Brisbane by mid 2015, blaming competition from large, more cost-effective, refineries in Asia that has piled pressure on smaller plants in Australia.

Australia's refineries, owned by BP, Royal Dutch Shell, ExxonMobil and Caltex, have mostly booked losses over several years as a higher Australian dollar, tighter fuel quality standards and mega-refineries in Asia have made them uncompetitive.

Rather than spend money on upgrading plants, the majors have been looking to sell them or turn them into fuel import terminals.

BP said it was considering converting the Bulwer **Island** refinery, which dates back to the 1960s and has a capacity to produce 102,000 barrels of fuel per day, into a multi-product import terminal.

Philip Morris to cease cigarette production at Moorabbin, Vic by year end

Reuters reports Philip Morris International Inc (PM.N) said it will cease cigarette production in Australia this year as a result of plain-packaging laws and the growth of illicit trade in the country.

About 180 jobs will be cut from its Australian center in Moorabbin, Victoria by the year's end, with production transferred to Korea, the **company** said in a statement.

Changes in substantials reported March 31 and April 1 inc posted separately.

Ex div: NCC ex 2.8c

LARGE CAP INDUSTRIALS

\*CSR: Acquires AFS Products Group for \$40 mln plus

CSR Ltd announced it has reached agreement to **acquire** the businesses of AFS Products **Group** Ltd, a leader in load bearing permanent formwork walling solutions for the construction industry.

The **acquisition** provides a strong platform for CSR to enter the structural walling systems market. CSR will pay an initial consideration of \$40 **million** following completion of the **transaction**, to be funded via existing cash and debt facilities and is expected to be earnings accretive in the first year. Additional payments over the next three years depend on achieving growth targets.

AFS is the leading provider of fibre cement based permanent formwork systems through the Logicwall products, manufactured at its facility in Goulburn, NSW. Over 30,000 multi **residential** units have been completed to date. CSR has a long standing relationship with AFS as the supplier of its Cemintel fibre cement products into the Ligicwall system. AFS also supplies Rediwall, a polymer based permanent

formwork system for concrete walls which is water resistant and is used predominantly in basement and retaining walls in multi **residential** buildings.

Market Cap \$1.8b.

CSR up 1 cent to \$3.58

\*GFF: Full year EBIT to be down 10/15% on consensus expectations

Goodman Fielder Ltd announced in an update on market conditions across its businesses and its financial performance for the year ended June 30 said while at the half year result announced on February 12 the **company** had expected normalised earnings before interest and tax for full year 2014 to be broadly in line with the prior year, subject to market conditions remaining substantially as they were at that time.

Since then trading conditions in Australia and New Zealand have deteriorated and manufacturing and supply chain cost savings under Project Renaissance have been delayed.

This has required the **company** to revise earnings expectations for the fourth quarter.

Baking volumes increased in the third quarter but net average selling price was lower than expected.

Third quarter earnings in the grocery division were lower than expected due to increased competition.

In the New Zealand dairy business a further increase in the farmgate milk price from \$NZ8.30 to \$NZ8.65kg/S is expected to impact earnings in the short term.

Earnings expectations in the Asia Pacific business remains largely unchanged.

Full year 2014 revised outlook

Given the deterioration in market conditions since February and a revision to 4th quarter forecasts GFF now expects normalised EBIT for 2014 to be approximately 10/15% below the current analysts' consensus of approximately \$180 million.

The **company** is also expected to record non cash impairments, given the deterioration in the trading outlook across its portfolio.

As a result of lower forecast earnings, the **company**'s net debt position at June 30 is not expected to reduce as previously anticipated. However GFF's financial position remains strong and the **company** continues to operate comfortably within its debt covenants.

The **company** has also accelerated its cost saving initiatives, primarily through headcount reduction in the 4th quarter of 2014 and expects to achieve an additional \$25 **million** in cost savings by full year 2015. Cash restructuring costs related to redundancies are expected to be recorded as significant items in the 2014 accounts.

Market Cap \$929m GFF down 13.5 to 47.5 cents

LARGE CAP RESOURCES

\*AWE/TTE: AWE applies to drill Drover-1 well on EP455

Titan Energy Ltd advised in an update on EP455 in the North Perth Basin, WA totalling 110,000 acre of petroleum tenure (AWE 81.5% and operator, TTE 18.5%), AWE has applied to drill the Drover -1 exploration well to a total depth of2,350m. The well will test the Kockatea Shale, the Carynginia Shale, the Irwin River Coal Measures and the High Cliff Sandstone in an unconventional gas play. Proof of concept has been effectively demonstrated by successful production testing of the WoodadaDeep-1 and Arrowsmith-2 wells in AWE's northern permits.

Market Cap \$787m. / \$5.6m.

AWE up 0.5 cents to \$1.505 / TTE up 0.1 to 2.1 cents

MID TO SMALL INDUSTRIALS

\*AMT: Bio compatible bone substitute equals load bearing strength of bone

Advanced Surgical Design and Manufacture Ltd announced the execution of a global Licence Agreement with the University of Sydney relating to a composite biocompatible ceramic material known as Sr-HT-Gahnite.

AMT is to facilitate the commercialisation of veterinary and orthopaedic solutions based on the composite biocompatible ceramic material developed by the University. AMT CEO Tom Milicevic said in the report, "Existing synthetic bone substitute materials are unable to be used to treat bone loss in load bearing applications. Consequently bone autograft and autografts and/or metal implants are required. In preliminary studies, Sr-HT-Gahnite has duplicated the mechanical strength, elasticity and bioactivity of bone. Importantly it is 100 times mechanically stronger than synthetic bone substitute materials in clinical use".

Market Cap \$2.2m. AMT up 0.5 to 5 cents

\*CWE: Awarded wave energy demo berth at purpose built demo facility in UK

Carnegie Wave Energy Ltd announced the award of a wave energy berth by the Board of Wave Hub at its purpose built wave energy demonstration facility in Hayle, Cornwall in south west England.

CETO Wave Energy UK signed a Commitment Agreement for the final berth at Wave Hub in south west England to support a 3MW grid connected demonstration of its CETO 6 commercial generation technology with an option to expand to a 10MW+ project.

The agreement was awarded following the successful completion of due diligence carried out by DNV GL on Carnegie and the CETO technology.

Market Cap \$78m.

CWE steady at 5.1 cents

\*DVI: To offer Hollard Insurance's branded travel insurance products

Disruptive Investment Group Ltd announced it has signed an agreement directly with Hollard Insurance to offer branded Travel Insurance products to its large customer base including "Check-in.com.au Travel Insurance" including provision of relevant licensing, training and product components.

The agreement was negotiated over several months and was signed directly with Hollard, a global company with over 7.2 million policy holders and \$2.2 billion in Gross Written Premium. In Australia Hollard powers some of Australia's largest insurance brands and also owns Real Insurance and Guardian Insurance.

Market Cap \$8.7m

DVI down 0.1 to 2.4 cents

\*GDY: Begins ESIA on Takara Geothermal Project

Geodynamics Ltd advised work has commenced on the Environmental and Social Impact Assessment (ESIA) study covering the Takara Geothermal Project.

CEO Geoff Ward said in the report it was pleasing to see a good attendance and interest by the Takara community at a meeting on Saturday 29 to mark the start of the study.

He added, "We believe that geothermal power represents an excellent opportunity to support economic growth in the Pacific Islands through increasing **energy** availability, decreasing cost, reducing diesel imports while reducing emissions'.

Market Cap \$28.5m

GDY down 0.1 to 7 cents

\*GID: Adds 2 centres, one each in Adelaide and Perth

GI Dynamics Inc announced it has added two centres where its EndoBarrier Therapy is available in Australia - the Adelaide Obesity Surgery in Adelaide and the Upper GI West in Perth.

GI Dynamics president and CEO Stuart A Randle said in the report with expert centres now in place in Melbourne, Sydney, Perth and Adelaide and additional centres being trained, GID is well on track to creating broader access to EndoBarrier Therapy in Australia.

Market Cap \$215m.

GID steady at 54 cents

\*HIL: Sells UHS Systems to Intelogix/becomes Intelogix' Aus preferred dealer

Hills Ltd announced it has entered into a strategic relationship with Interlogix a part of UTC Building & Industrial Systems, a unit of United Technologies Corp to sell its 100% owned UHS Systems Pty Ltd subsidiary to Interlogix.

Interlogix provides leading security and life safety solutions for both residential and commercial applications covering intrusion, video, transmission and access.

As part of the relationship Interlogic has agreed to appoint Hills its preferred distributor in Australia.

Hills MD and CEO Ted Pretty said in the report the **transaction** ensures Hills has access to a global best in class portfolio of security products.

UHS has been part of the Hills business since 2009 when a 51% interest was acquired. Hills moved to 100% of UHS late last year. Hills does not expect a material gain on the sale.

Market Cap \$409m.

HIL up 8 cents to \$1.735

\*IBY: Buys SE Asia Flash Sales Businesses of Living Social/also issue at 45c

iBuy **group** Ltd announced the **acquisition** of the South East Asian Flash Sales Businesses of Living Social Inc, providing it entry into leading positions in the Thailand, Philippines and Indonesian markets. IBuy will also be undertaking a fully underwritten 5 for 27 pro rata accelerated renounceable entitlement offer with retail entitlements trading of new iBuy ordinary shares to raise gross proceeds of approximately \$30 **million** at a price of 45c per new share. The **purchase** price for the **acquisition** will be \$US18.5million, payable in cash.

Entitlement offer

The entitlement offer comprises a pro rata accelerated institutional entitlement offer and a retail entitlement offer.

\*A fully underwritten 5 for 27 pro rata renounceable entitlement offer at 45c per share is to raise \$30 million. Retail entitlements may be traded on market from April 7 to April 23. The offer will open on April 14 and cloae on May 1.

The entitlement offer is fully underwritten by Canaccord Genuity (Australia) Ltd.

The institutional entitlement offer will be conducted today and tomorrow. Shares not taken up n the Institutional Entitlement Offer will be **sold** through an institutional shortfall bookbuild on Friday.

Market Cap \$194m.

IBY untraded last at 54 cents

\*IDZ: Draws down \$1mln under CN facility from director for cost overrun IndoorSkydive Australia Group announced it has estimated the total project costs of the construction of the Penrith Indoor Skydiving Facility which commenced operations on March 24 as \$8.7 million including retentions. The SkyVenture equipment costs were \$3.3 million with other project costs totalling \$1.1 million, giving total project costs of \$13.1 million.

The **group** has financed the additional construction costs and costs incurred for future sites by drawing down \$1 **million** under the convertible note facility provided by Birkdale Holdings (Qld) Pty Ltd, a **company** associated with IDZ **group** director Steve Baxter. The **company** intends to seek alternative financing to replace the convertible note facility, as previously announced.

The marketing program continues to progress as planned with "word of mouth" **brand** recognition growing following the early use of the tunnel outside of construction hours by professional users, including skydivers and military training.

Market Cap \$49m

IDZ down 3 to 72 cents

\*NXT: 2 new data halls in Melb and Sydney, lift total capacity to 19.65MW

NEXTDC Ltd announced it has completed two new data halls in its M1 Melbourne and S1 Sydney data centres, delivering an extra 4.8MW of technical space for the **company**'s customers.

The development brings the current installed data hall capacity across all five NEXTDC facilities to 19.65MW of the data centres' combined potential for 35.35 MW when all are fully fitted out.

Market Cap \$376m.

NXT down 5 cents to \$1.95

MID TO SMALL RESOURCES

\*GPR: First DD hole at Prospect 150, Kou Sa Cambodia hits up to 16.47gpt Au

Geopacific Resources Ltd announced **gold** assays of 3.9m at 16.47gpt Au from the first diamond hole drilled into Prospect 150 at Kou Sa in Cambodia.

**Copper** grades of 3.1% at Prospect 150 were previously reported in February.

In addition to the diamond hole, a further five follow up RC holes which are awaiting results drilled at Prospect 150 (previously the Porphyry Prospect) have intersected this zone characterised by high chalcopyrite over 300m strike.

GPR managing director Ron Heeks said in the report if Prospect 150 is typical of other mineralisation, Prospect 150 could be expected to have multiple zones.

Market Cap \$5.8m.

GPR down 0.5 to 3 cents

\*IXR: Appoints Gary Sutherland managing director

IMX Resources Ltd announced the appointment of Gary Sutherland as managing director. He was most recently MD/CEO of Flinders Mines where he was responsible for taking a greenfields Pilbara **iron ore** resource to an advanced stage.

Before that he spent 12 years in senior leadership roles at BHP's world class Olympic Dam Mine and Pasminco's Century Mine.

Market Cap \$16m.

IXR up 0.5 to 4.1 cents

\*ORE: Upgrades Porvenir borate deposit in Jujuy Province, Argentina

Orocobre Ltd announced the upgrade of a historical estimate to a Measured and Indicated Resource for the Porvenir borate deposit in Jujuy Province, Argentina. The resource is located in the Cauchari salar, within 39 **mining** leases owned by its 100% subsidiary Borax Argentina.

Within the Cauchari salar, the **company**'s 85% subsidiary, South American Salars also owns **mining** properties which host a lithium resource announced by the **company** on October 22 2012.

Market Cap \$289m.

ORE down 5 cents to \$2.19

\*XAM: To sell Ulaanbaatar office bldg to related party for about \$A700,000

Xanadu Mines Ltd announced advanced discussions are underway regarding the **sale** and lease back of its 64% interest in its Ulaanbaatar office building to Lkhagvasuren Ganbayar. The proposed **transaction** values XAM's interest in the **property** at approximately \$A700,000. The Xanadu **Board** believes the capital employed in the office building is better allocated to the advancement of its Kharmagtai and Oyut Ulaan exploration activities and working capital.

As it is a related party **transaction**, the independent directors of Xanadu have procured independent valuation that confirms the **transaction** is on arms length terms.

Market Cap \$11.3m.

XAM untraded last at 5.5 cents

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