

SE Good Taste

HD Label making inroads into China

BY John Lewis WC 226 words

PD 6 August 2014

SN The Newcastle Herald

SC NEHR
ED First

PG 30

LA English

CY © 2014 Copyright John Fairfax Holdings Limited.

LP

DRINKS

THE 1847 Winery **company** had its beginnings in the 1990s when former Sydney **property** developer John Curnow and wife Sue bought two Barossa Valley vineyards, one of which was the **site** of the original land grant made to Orlando founder Johann Gramp in 1847.

TD

That historic link inspired the Curnows to launch their 1847 wine brand in 2004.

Using grapes from their own vineyards and from contract growers, they built a major wine export business with sales to **China**, **Hong Kong**, the US, Canada, Hungary and Singapore.

John Curnow said last week he and Sue had **sold** the business three years ago to Sydney-based **Chinese** investors, who now had a 30-strong chain of 1847 liquor stores in **China**. John has stayed on as chief executive of 1847 Winery, which now has 60 hectares of established Barossa vineyard and 20 hectares of new plantings.

Over the years, production of 1847 wines had been carried out in a number of different wineries and the **purchase** of Yaldara would give the **company** its own processing facility and cellar door from which to build domestic sales of the 1847 and Yaldara brand wines. Until now, exports had made up 90 per cent of 1847 Winery's production, with sales in Australia just mail order.

i426 : Wine | i41 : Food/Beverages/Tobacco | ialco : Alcoholic Beverages/Drinks | ibevrge : Beverages/Drinks | icnp : Consumer Goods

RE china: China | austr: Australia | nswals: New South Wales | sydney: Sydney | apacz: Asia Pacific | asiaz: Asia | ausnz: Australia/Oceania | bric: BRIC Countries | chinaz: Greater China | devgcoz: Emerging Market Countries | dvpcoz: Developing Economies | easiaz: Eastern Asia

PUB Fairfax Media Management Pty Limited

AN Document NEHR000020140806ea860001f