THE AUSTRALIAN *

SE Business

HD Goodman investors question takeover

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WC 414 words

PD 21 November 2014

SN The Australian

SC AUSTLN

ED Australian

PG 21

LA English

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Shareholders in Australia's leading listed food company, Goodman Fielder, have questioned the board's backing of a \$1.3 billion takeover by Singaporean oils groupWilmar International and Hong Kong investor First Pacific, just as the region is opening up to local produce thanks to the landmark free trade agreement with Asian economic giant China.

Facing criticism from retail investors who turned up to what could be 100-year-old Goodman Fielder's final shareholders' meeting as a public **company**, chief executive Chris Delaney warned that the future wasn't bright even if the **company** decided to remain independent as market conditions were tough.

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Chairman Steven Gregg said 2014-15 was consistent with last year's conditions, characterised by weak consumer sentiment and heightened competition that put pressure on pricing and volume in some of the **company**'s key categories.

He was backed by Goodman Fielder director lan Johnston, the former boss of brewer Foster's, who in his re-election pitch to shareholders said the competitive landscape was difficult because of the relationship with the major supermarkets, through which the **group sold** its produce.

The baking and grocery markets in Australia and New Zealand, where Goodman Fielder has a huge portfolio of branded products, were being challenged by the onslaught of private label competition. The **company**'s popular **bread** range, including Helga's and Mighty Soft, had been hit by recent offers of 85c **bread** from the supermarkets.

Retail shareholders still voiced their concern, however, lamenting the loss of a historic Australian **company** into overseas hands, at a time when demand from Asia for baking and **dairy** foods was a huge opportunity for Goodman Fielder.

In the wings are Wilmar and First Pacific, which are now awaiting regulatory approval from New Zealand and China's Ministry of Commerce to push ahead with their offer of 67.5c a share, a takeover that values the group at \$1.3bn.

As shareholders prepare to receive an independent experts' report, regulatory approval from **China** has been delayed for several months, raising concerns the nation could block the deal altogether.

Wilmar and First Pacific require approval from **China**'s Ministry of Commerce because both companies operate sizeable businesses in **China**. The takeover, conducted via a scheme of arrangement and supported by the Goodman Fielderboard nearly six months ago, has been approved by the Foreign Investment Review **Board**, the Australian Competition and Consumer Commission and NZ's Commerce Commission.

co fdgl : Goodman Fielder Ltd

IN i41 : Food/Beverages/Tobacco | icnp : Consumer Goods

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AN Document AUSTLN0020141120eabl0002d