

SE Business  
HD Shades of **iron ore** woe in **oil**'s fall into bear market

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**Energy** assets are considered by many as a cornerstone in a balanced investment portfolio, especially since prices rocketed in 2007, but the rapid global supply response has eroded the once rosy fundamentals.

**Oil** is now deep into a bear market decline and Goldman Sachs strategists have slashed earnings-per-share growth forecasts.

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Asian **oil** stocks' EPS forecasts have been cut 49 per cent to 3 per cent and their price targets lowered 22 per cent as the key global **energy** source shows no sign of bouncing.

Playing it cool, Goldman analysts said they had identified 12 previous **oil** bear markets over the past 25 years and during most correction phases "the **equity** is typically flat to only slightly down", suggesting that **oil** bear markets were typically more a function of supply side concerns than risks around global growth.

Yet they admit to being continually surprised by the current sharp selloff in **oil**, while **equity** investors also appear less than sanguine as core market beliefs are put to the test.

Goldman said the major Australian Securities Exchange **energy** names — Woodside Petroleum, Santos and **Oil** Search — had tended to experience about 20 per cent to 30 per cent of the down move in **oil**, "but this linkage has increased in recent years".

Santos and **Oil** Search are down 12 per cent, roughly half the move in the **oil** price.

The main problem for **oil** producers is that non-OPEC **oil** supply has grown consistently since May last year, "allowing the market to offset OPEC supply issues like an almost complete shut-down of Libya, sanctions on Iran **oil** exports and slowdown in Iraqi production growth".

"While US shale **oil** is pushing down the marginal **oil** cost curve by about \$US10 per barrel, we believe debottlenecking of **oil** services capacity is likely to **lead** to a deflationary environment and push the cost curve down further," Goldman said.

All this leaves **oil** in a similar position to **iron ore**, where markets are seriously testing the widespread belief in natural "floor prices" and the view **China**'s growth surge this century has led to a step-change, to a new plateau for commodity demand.

This bullish belief is reflected in the exponential rise of speculative net-long positioning in **oil** futures over the past decade. It coincided with a weakening US dollar and cheap carry-trade funding environment that has made it easy for speculators to continually build long positions, wagering that global growth and demand would offset increasing supplies.

However, the **oil** spec-bubble was burst by a resurgent US dollar and loss of faith in global growth momentum. The plunge in spec long holdings since August has been a stunning blow to global **energy** sentiment.

Bloomberg underscored the heavy oversupply this week when it reported that **China** consumed the second-biggest amount of crude ever last month and its stockpiles increased to a record, even as **oil** prices nosedived.

**China** National United **Oil** bought the most ever cargoes of Middle East crude. A key reason prices barely blinked was Saudi Arabia's total crude and refined exports also hit a record of 9.7 **million** barrels a day in September, according to Barclays.

Market speculation is that **China** plans to build a strategic **oil** reserve of 680 **million** barrels, equal to 100 days of net-imports in 2020. The country has a reserve of about 140 **million** barrels.

If true, it might put a floor under prices for a while but **energy** markets remain on edge.

"Everyone in the **oil** market should stop panicking because crude supply and demand will return to equilibrium," OPEC secretary-general Abdalla El-Badri said at the **Oil** & Money conference in London on Thursday.

"If the price is declining a lot of the investment will go out of the market," El-Badri said. Physical supply demand balance is one thing, but risks remain from the steep oversupply in "paper markets" where speculators have inserted themselves as unnecessary intermediaries between producers and end users.

The paper overhang could come crashing down if **oil** producers are forced to keep the wells flowing to meet **company** earnings expectations and fiscal budget considerations.

"OPEC may have a relaxed attitude because prices above \$US80 a barrel are still high enough to fund members' spending needs," Christopher Bake, Vitol Group head of origination, told Bloomberg.

"Obviously, there's a lot of budgetary pressure at \$US80 or below but I think a lot of the larger OPEC producers are going to take a little bit of a wait-and-see attitude," he said. "Short term, I don't expect much of a reaction from them."

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