



HD Australia's Treasury **Wine** Estates vows reset after big loss

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Global drinks giant Treasury **Wine** Estates Thursday reported a net loss of Aus\$100.9 **million** (US\$93.3 **million**) during a year in which the **firm** replaced its chief executive and become a takeover target.

The world's largest publicly-listed pure-play **wine company**, with over 80 brands, said after 12 months of upheaval it was "poised for re-set and a return to sustainable growth".

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Chief executive Michael Clarke, who was appointed in February, said the **firm** had taken the "necessary steps" to increase marketing, cuts costs and address structural problems.

"I am confident the **company** is now positioned for future success," he said in a statement.

The **company** -- which owns major brands including Penfolds, Rosemount Estate and Wolf Blass -- was hit by a write-down of Aus\$280.6 **million** caused in part by cost cuts and declining market growth rates in commercial **wine**.

Total sales revenue in the year to June 30 rose by 1.0 percent to Aus\$1.7 **billion**. The **company** declared a full-year dividend of 13 cents per share.

Treasury saw its earnings in Asia fall by 12.3 percent to Aus\$47.7 **million** as austerity measures in **China** and operational challenges in Japan hurt sales.

But the **firm** said it had strong volume growth in **Hong Kong** and "increasing momentum" in Southeast Asia.

Its Australian and New Zealand earnings plunged by 32 percent to Aus\$75.1 **million**, while in the Americas, Europe, the Middle East and Africa, earnings declined by seven percent.

Treasury, which was spun off from Foster's beer **business** in 2011, has been chased by US private **equity** firms TPG Capital, and Kohlberg Kravis Roberts with its partner Rhone Capital, with bids of up to Aus\$3.4 **billion**.

Over the past year, it has also been hit by two class actions following a surprise Aus\$160 **million** (US\$154 **million**) in writedowns in July 2013, which related to oversupply problems in the United States.

Despite the takeover bids and troubled US **business**, Clarke said he was in the market for luxury American acquisitions as the **firm** was experiencing a lack of supply at the premium end of the market.

"There's been a limit to the amount of liquid we've had access to," Clarke told reporters.

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