## THE AUSTRALIAN \*

SE Business

HD GWA offloads Dux for \$46m

WC 208 words

PD 27 November 2014

SN The Australian

SC AUSTLN
ED Australian

**PG** 21

LA English

CY © 2014 News Limited. All rights reserved.

LP

GWA **Group**, Australia's leading supplier of building fixtures and fittings, has agreed to sell its Dux Hot Water business to Japanese water heater manufacturer Noritz Corp for \$46 million, finally offloading the division after a previously proposed deal was called off.

GWA flagged in July that it was selling Dux Hot Water, as well as its Brivis Heating & Cooling businesses, which had been identified as "non-core" after a strategic review.

TD

The price of \$46m, on a debt and cash-free basis, was in line with the book value of Dux Hot Water, GWA said. Completion is expected next month.

Noritz is a leading manufacturer of water heaters for residential and commercial use. Greenstone Partners, Deloitte and Clayton Utz advised GWA on the sale.

GWA was approached by Rheem Australia to buy Dux Hot Water, but that transaction was questioned by the Australian Competition and Consumer Commission in October. The competition regulator said an acquisition by Rheem would substantially lessen competition in the market.

GWA is switching its focus to bathroom and kitchen and door and access businesses, while divesting some non-core units.

The **company** is also looking to sell its Wetherill **Park** vitreous **china** manufacturing **site**.BUSINESS SPECTATOR

ga : GWA Group Ltd | nrtz : Noritz Corp | rheapl : Rheem Australia Pty Limited | palind : Paloma

Industries, Limited

IN i31: Metal Products | i32: Machinery | i3284: Heating/Cooling Equipment | iindstrls: Industrial

Goods

NS c18 : Ownership Changes | cactio : Corporate Actions | ccat : Corporate/Industrial News | ncat :

Content Types | nfact : Factiva Filters | nfcpin : C&E Industry News Filter

RE austr : Australia | apacz : Asia Pacific | ausnz : Australia/Oceania

PUB News Ltd.

AN Document AUSTLN0020141126eabr0003f