

**HD MARKET CLOSES HIGHER, LID ON GAIN PLACED BY CBA GOING EX DIV**

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The S&P/ASX200 closed up 26.6 points to 5382.9 on good volume worth \$4.1 **billion**. There were 605 stocks higher and 433 down. The SPI Futures was up 37 points to 5345 on lightish volume of 17,299 contracts.

Aussie 10 year bond yields were up 3 points to 4.10%. The \$A is at 90.50US c, up about 15 points from Saturday levels.

The banks contributed 0.8 positive points to the index, resources contributed 7.9 positive points, **property** trusts contributed 0.2 positive points, retailers contributed 0.7 negative points and Telstra contributed 0.9 positive points.

\*At 4pm AEST the Nikkei Dow futures was up 40 points to 14,370 points, Shanghai CSI physical was up 11.13 points to 2126.98 points, Hang Seng futures was up 170 points to 22,494 points, S&P futures was down 1.6 points to 1833.4 points, Nasdaq futures was down 2.1 point to 3659.25 points, Dow futures fell 15 points to 16,112 points.

Bank stocks were higher but the index was weighed on by CBA's going ex a \$1.83 dividend.

Resource stocks rose after **Chinese** banks in an announcement on Saturday reported loans worth 1.32 trillion in January, nearly 3x December's level - ahead of the Lunar New Year big spending holiday, offering comfort that **China's** growth would not be wound back as sharply as earlier feared.

Reuters reports currencies in several emerging markets also rose on a cautious return of "risk off" sentiment".

"Up about 25, taking into account ..CBA going ex div"

"Maree" said, "It looks like the oversold resource sector is starting to see a recovery. The IMF was looking for a weaker \$A to help growth, but given the statistics coming out of **China**, a few good things are happening on the resources front - including a record wheat crop. I am looking for an up day today - up about 25 taking into account the weight on the index from CBA going ex div"

The S&P/ASX200 closed up 48.2 points to 5356.3 on Friday.

ECO NEWS

Seasonally adjusted sales of new **m**/vs fell 3.5% in January vs December 2013

The ABS reported for new **m**/v sales the January 2014 trend estimate (94 816) has increased by 0.2% when compared with December 2013.

Seasonally adjusted estimates: The January 2014 seasonally adjusted estimate (93 232) has decreased by 3.5% when compared with December 2013.

Trend estimates: When comparing national trend estimates for January 2014 with December 2013, sales of Sports utility and Other vehicles increased by 0.3% and 0.9% respectively. Over the same period, Passenger vehicles decreased by 0.2%.

Seasonally adjusted estimates: When comparing seasonally adjusted estimates for January 2014 with December 2013, sales of Passenger, Sports utility and Other vehicles decreased by 2.1%, 4.6% and 5.1% respectively.

## TOP STOCKS

\*Ansell fell 98c or 5.1% to \$18.31 on 2.29m shares after its profit result.

\*UGL fell 85c or 12% to \$6.23 on 3.9m shares.

Other share price moves among companies reporting their profits today were fairly minor with the news already well in the market.

\*Buru **Energy** fell 37c to \$1.60 (almost 19%) on 5.9m shares as investors ponder the result from Ungani 3.

Among the financials, AMP closed up 4c to \$4.56 on 6.5m shares, CBA fell \$1.64 to \$74.35 on 9.67m shares, retaining some of the dividend, NAB rose 63c to \$34.75 on 6.29m shares, Westpac was up 16c to \$32.91 on 4.4m shares.

Among the TMT's Telstra closed up 2c to \$5.22 on 26.1m shares, Telecom NZ fell 3c to \$2.24 on 1.1m shares, SingTel fell 1c to \$3.15 on 1.4m shares.

Among the resources BHP closed up 31c to \$38.02 on 4.5m shares, RIO rose \$1.64 to \$69.54 on 2.9m shares. Fortescue rose 12c to \$5.18 on 14.9m shares, Atlas rose 5.5c to \$1.15 on 15.6m shares, BCI was up 3c to \$5.44 on 452,193 shares, **Alumina** gained 3.5c to \$1.33 on 11.98m shares. PanAust rose 12c to \$2.09 on 7.95m shares.

Among the oils, Woodside closed up 22c to \$38.58 on 1.2m shares, Santos rose 12c to \$14.18 on 1.8m shares, **Oil** Search was up 1c to \$8.33 on 2.7m shares. Karoon was up 7c to \$3.05 on 8.3m shares.

Among the golds, stocks closed higher across the **board** as the **gold** price continues to make small gains and anecdotal evidence seems to indicate **China's** continuing strong appetite for the yellow metal. Newcrest rose 40c to \$11.45 on 6.5m shares, Oceana rose 5.5c to \$1.48 on 3.17m shares, Alacer rose 22c to 43.04 on 2.3m shares, Resolute gained 7.5c to 73c on 7.4m shares.

## AT THE SMALLER END

\*Cash Converters fell 3.5c to 88c on 3.68m shares after the profit result, below.

\*WDS rose 4c to 94c on 377,010 shares after revising its guidance higher.

\*Cadence fell 1c to \$1.45 on 363,424 shares after its profit result, below.

## NEWS OF THE DAY

\*Japan's GDP expanded at an annualised pace of 1% in the December quarter vs a 2.8% increase expected.

Changes in substantials reported February 12, 13 and 14 inc posted separately.

Ex div: BKN ex 15c; CBA ex \$1.83; COO ex .5c; GXL ex 5.5c; RKN ex 4.8c; SCC ex 5c.

## LARGE CAP INDUSTRIALS

\*AAD: NPAT up 5%, distrib 6.8c, DRP was at 2% disc, outlook positive

Ardent Leisure **Group** for the half year ended December 31 2013 announced a net profit after tax up 5% to \$22.491 **million** on revenue up 14.1% to \$250.615 **million**.

A 6.8c interim distribution was announced, record date was December 31 2013. The DRP was available at a 2% discount.

NTA backing per security after distribution was 69c vs 68c for the previous corresponding period (pcp).

Basic eps was 5.59c vs 5.83c for the pcp.

Diluted eps was 5.55c vs 5.79c for the pcip.

The **company** said revenue from operating activities rose including revenue from the Health clubs division up 27.4% to \$80 **million**, mainly on acquisitions in the prior period, Main Event family entertainment centres revenue rose 44% to \$44.4 **million**, revenue from the Theme parks division fell 0.3% to \$55.8 **million** reflecting higher attendances but lower per capita spend. Revenue from the Bowling division rose 0.7% to \$59.2 **million** and revenue from the Marinas division was relatively flat at \$11.2 **million**.

Strategy and outlook

**Group** CEO Greg Shaw said the **group**'s focus on its four operational pillars of Customer, People, Volume and Efficiency are being driven by IT and digital solutions that deliver effective customer recruitment and retention, staff engagement and operational efficiency solutions. As a result, online sales continue to grow strongly across all divisions, offering greater convenience for customers while lowering costs of consumer marketing and engagement strategies.

Analysts expectations: \$30.8 mln, div 6.6c/\$34mln/\$29.5 mln, div 6.9c/underlying \$33.2 mln, full yr \$59.3 mln.

\*On February 5 a leading broker retained an "add" on Ardent Leisure with a price target of \$2.32 up from \$2 earlier. The broker said Main Event has a demonstrated track record of executing **sale** and leasebacks, enabling efficient recycling of capital. The broker said while it was unlikely the **company** would sell the underperforming Bowling portfolio and/or the stable but low growth Marinas business, which was possible, deploying capital to the high growth Main Event business, this would be well received by the market.

Market Cap \$855m.

AAD up 4 cents to \$2.11

\*AAX: Secures Innovate to Create phase contract for Tonkolili **Iron Ore**

Ausenco Ltd CEO Zimi Meeka announced AAX has secured Innovate to Create phase contract for Tonkolili **Iron Ore** phase 2 project in Sierra Leone. Tonkolili **Iron Ore** Ltd is a subsidiary of AIM listed African Minerals Ltd.

Ausenco had previously operated and maintained Phase 1 of the project from 2011 to 2012 as well as carrying out engineering and procurement for Phase 1B plants.

Initial expenditure for the construction of the contractor and associated facilities will be funded from existing restricted funds of approximately \$300 **million** with the balance sourced through project level debt finance.

Market Cap \$120m.

AAX up 2.5 to 71 cents

\*ALZ: Op profit after tax up 4%, outlook positive

Australand **Property** for the year ended December 31 2013 announced operating profit after tax was up 4% to \$148 **million** in line with guidance.

Statutory profit after tax was \$135 **million** vs \$180 **million** last year.

Full year 2013 distribution of 21.5c was in line with guidance.

Gearing of 27.7% was within the 25/35% target range.

The **company**'s \$350 **million** debt facility was extended to July 2018 at lower cost, completed in February 2014.

NTA rose 2% to \$3.56.

Operating eps was 25.6c vs 24.6c last year.

DPS was 21.5c steady with last year.

Capital Land shareholding in ALZ reduced from 59.1% to 39.1%

Outlook for 2014

Australand expects to deliver modest EBIT growth in 2014. No contribution is included from assets **sold** in 2013. ALZ expects further leasing up of vacant space including 357 Collin St (currently 84% leased) and Rhodes % (currently 67% leased).

Analysts expectations: \$147.5mln, div 11c.

\*On January 23 a leading broker had a price target of \$3.50 for Australand with an "underweight" rating.

Market Cap \$2.27b.

ALZ up 2 cents to \$3.93

\*ANN: Int up 14.9%, div 17US c unfr, DRP at no discount, outlook positive

Ansell Ltd for the half year ended December 31 2013 announced a net profit up 14.9% to \$US65.6 **million** on revenue up 8.7% to \$US708.3 **million**.

a 17US c dividend unfranked, was announced, record date March 4. A DRP has been instituted, currently at no discount. New shares will be issued to satisfy any DRP requirements.

Basic eps is 49.6US c vs 43.7US c for the previous corresponding period (pcp).

Reported eps rose 4% to \$US49.6c. Excluding shares issued in December in anticipation of the BSSI **acquisition**, eps was 50.2US c, up 15% year on year.

NTA backing per security is \$US3.77 vs \$US2.17 for the pcp.

Free cashflow was a solid \$US46.2 **million**, moderately below last year's level.

Cash in hand is \$US909.6 mln vs \$US343 mln for the pcp.

Ansell said the results are evidence of improving growth rates. The **acquisition** of Midas Corporation earlier in the half year and BarrierSafe Solutions International (BSSI) effective January 2 represent meaningful progress on all dimensions of ANN's **acquisition** strategy.

Analysts expectations: \$US70.3 mln, div 20.3c/\$US71.3 mln, div 17.4c.

\*On February 13 a leading broker retained an "equal weight" on Ansell while reducing the price target to \$19.26 from \$19.96. The broker said Ansell is trading below its \$19.26 price target and encapsulates the expected benefits from Barrier Safe. Increased leverage after BarrierSafe reduces scope for an increase to forecast capital returns and/or another material **acquisition**.

Market Cap \$2.8b.

ANN down 98 cents to \$18.31

\*AZJ: U/lying int profit up 18%, div 8c part fr, no DRP/longer term positive

Aurizon Holding Ltd for the half year ended December 31 2013 announced a statutory NPAT down 39% to \$107 **million**. Underlying NPAT was up 18% to \$263 **million** on total revenue up 5% to \$1.965 **billion**.

An 8c interim dividend was announced vs 4.1c for the previous corresponding period (pcp), 80% franked, ex date February 27, record date March 5.

Underlying eps was 12.3c vs 9.4c for the pcp.

MD and CEO Lance Hockridge said in the report Aurizon is driving out costs and lifting productivity across **operations** in a challenging economic environment where resource investment has moderated and general freight activity remains flat.

"We're running trains at higher velocities and with bigger payloads with lower fuel and operating costs and a smaller maintenance footprint".

He said operational costs per net tonne kilometre decreased 11%, employee productivity increased by 20% and locomotive and wagon productivity increased 22% and 21% respectively against the prior comparable period.

**Coal** revenue rose 3% with a 3% reduction in operating costs contributing to a 32% increase in underlying EBIT. Volumes grew 13% to 109.7Mt, a record six months for Aurizon.

**Iron ore** volumes rose 42% to 15 Mt and underlying EBIT increased 11% from first half 2013. The Freight business hauled 24.6Mt during the first half, down 5% on the pcg.

Bulk volumes decreased 7% due to the end of the grain haulage contract in Western Australia in October 2012, lower Queensland grain volumes this year and other issues including the closure of a customer's magnetite mine. Partly offsetting this was a 14% increase in Intermodal volumes.

Aurizon delivered \$417 **million** capital investment in first half 2014 of which \$215 **million** was on growth projects.

#### Outlook

Short term headwinds remain challenging for many customers, but Aurizon's view on the medium to long term macro economic environment remains positive.

"While the results of reform activities will fluctuate over specific periods, Aurizon remains on target to achieve an operating ratio of 75% in full year 2015".

Analysts expectations: \$245.1 mln, div 7c/\$268.2 mln, div 7c/lying profit \$258 mln up 16c, div 8c.

\*On February 7 a leading broker said "very strong **coal** export volumes (up 15% on 1st half on pcg) will contribute to growth in Aurizon and Asiano".

\*On January 29 a leading broker had an "add" on Aurizon with a price target of \$5.33, up from \$5.27 earlier. The broker said it has increased its forecast EBITA across full year 2014/16. The broker said an upgrade to AZJ's **coal** haulage guidance seems likely after Aurizon reported 109.7Mt for first half 2014. The broker said "we continue to be positive on the long term outlook for Aurizon - a potential doubling of dividends over five years. "If the share price weakens (say on concerns of industrial unrest) use it as an opportunity to **buy** stock".

\*On January 28 a leading broker had a "hold" on Aurizon with a price target of \$4.86 up from \$4.66 earlier. The broker said Aurizon will update its full year 2014 **coal** volume guidance at the first half result and expects Aurizon to guide closer to 210/215 **million** tonnes than the current guidance of 200/205 **million** tonnes. We believe there is upside risk to our forecasts" the broker said in the report.

Market Cap \$11.1b.

AZJ up 9 cents to \$5.19

\*BEN: Interim cash profit up 9.5%, 31c ff div, outlook positive

Bendigo & Adelaide Bank for the half year ended December 31 2013 announced a net profit after tax down 4.6% to \$180.7 **million** on revenue up 8.7% to \$707.6 **million**.

Cash earnings were up 9.5% to \$185.9 **million**.

A 31c fully franked interim dividend was announced, steady, ex date is February 21, record date February 27. The DRP is available at no discount.

Cash eps was up 7.4% to 45c.

NTA backing per security %6.83 vs \$6.62 at end June.

In events after balance date, BEN said on January 21 raised \$300 **million** under its institutional subordinated debt program. The debt will be fully paid, redeemable, subordinated and an unsecured debt obligation of Bendigo and Adelaide Bank. It qualifies as Tier 2 capital under the APRA Basel III capital adequacy framework and increases total capital ratio by 96 bps.

#### Outlook

Managing director and CEO Mike Hirst said in the outlook statement he didn't expect any significant change in operating conditions. He expects the focus of competition to shift from deposits to assets, and expects the bank to compete effectively. New loan approvals grew strongly half on half. The bank continues to **lead** customer satisfaction and advocacy not only on the retail brand but also Business Banking, where the bank was voted the Best Business Bank for 9 out of the 12 months in 2013 and in Wealth, where the Bank's SmartStart Super was awarded a five star rating by CNSTAR.

Analysts expectations: \$185.7 mln, div 30c/\$181.6 mln, div 31c/\$190.5 mln div 33c/consensus \$187 mln div 31c.

\*On February 10 Nomura said Bendigo is well positioned to deliver a solid result in 1st half 2014. While market share trends were not particularly favorable for the regionals, we expect BEN' margin performance to positively surprise the market. Given BEN's large reliance on retail funding (particularly TDs) it should be well placed to deliver improving margins in first half 2014 and potentially in 2nd half 2014. Also, given strength in the housing market BEN's headline performance should also benefit from solid contribution from Homesafe.

Market Cap \$4.83b.

BEN up 6 cents to \$11.78

\*BSL/FBU: Buys FBU's Pacific Steel **Group** in Auckland for \$NZ60m +

BlueScope Steel Ltd announced it has agreed to acquire the downstream long products rolling and marketing **operations** of Fletcher Building Ltd's Pacific Steel **Group** (PSG), based in Auckland, New Zealand.

PSG is a producer and marketer of long products such as reinforcing steel, rod and wire and in 2013 **sold** approximately 240,000 tonnes to NZ domestic and export customers. BSL will be acquiring the rolling mill and wire drawing facilities located at Otahuhu in Auckland as well as the rolling mill in Fiji, currently operated by Pacific Steel. The **acquisition** price is \$NZ60 **million** plus working capital. Half the sum will be paid upfront and the other half in the second half of 2015.

BSL managing director and CEO Paul O'Malley said the **acquisition** including integration costs is expected to achieve an EBIT payback within three years from transfer of billet productions to Glenbrook. The **acquisition** is subject to typical conditions precedent including NZ Commerce Commission clearance. Completion is targeted for mid 2014.

Market Cap \$ 3.3b.

BSL down 2 cents to \$5.91

\*CNU: Way proposed to complete regulatory process by end 2014

Chorus Ltd has proposed a method by which the Commerce Commission's two Final Pricing Principle regulatory processes could both be completed by the end of 2014. The proposal forms part of Chorus' submissions to the Commerce Commission on the FPP review of the price Chorus can charge for the Unbundled **Copper** Local Loop service.

Market Cap \$527m. CNU down 1.5 cents to \$1.33

\*GEM: NPAT up 62% div paid quarterly, Dec div 3.5c ff, outlook positive

G8 Education Ltd for the full year ended December 31 2013 announced a net profit after tax up 62% to \$31.1 **million** on revenue up 53% to \$275.2 **million**.

Dividends are paid quarterly, the December dividend is 3.5c fully franked. The DRP is available, directors notify in due course whether or not a discount applies.

EBIT was up 68% to \$49.4 **million**.

Underlying NPAT was up 64% to \$32.3 **million**.

Basic eps was up 26% to 11.28c.

NTA backing per security is negative 8c vs negative 9.1c in 2012.

G8 Education owns 252 centres in Australia and Singapore with a further 48 managed in Singapore.

Managing director Chris Scott said the results for the year were exceptional and reflects both organic growth and the positive contributions of recent acquisitions.

\*Analysts expectations: On February 10 a leading broker retained an "add" on G8 Education and a \$3.70 price target after GEM announced the **acquisition** of 70 centres over 2013.

The broker said the **acquisition** of the latest 63 centres increases the number of GEM's Australian centres by 27% to 296. Despite this significant interest the broker expects GEM's domestic market share is still only 4.7% with one centre operators representing more than 80% of the market, offering significant opportunities.

Market Cap \$1.15b. GEM up 12 cents to \$3.82

\*GOZ: Int NPAT up 86.9%, 9.4c distrib, DRP at 2% disc, outlook positive

Growthpoint Properties Australia Ltd for the half year ended December 31 2013 announced a net profit after tax up 86.9% to \$63.5 **million**. On revenue up 15.3% to \$86.62 **million**.

Distributable income was up 14.2% to \$42 **million**.

A 9.4c per GOZ stapled security distribution was announced.

NTA backing per security is \$2.11 per stapled security up from \$2 at June 30 2013 and from \$1.93 at December 31 2012.

Return on **equity** for the 12 months ended December 31 2013 was 19%.

Gearing was at 40.5%, at the lower end of the 40/45% target range.

As at December 31 2013 GOZ held 49 properties with a combined value of \$1.8 **billion**, divided between industrial and office properties.

Growthpoint completed a \$150 **million equity** raising at \$2.45 per new GOZ stapled security in November 2013. Both the placement and rights offer were over subscribed.

\*On January 20 Growthpoint announced its largest shareholder, Growthpoint Properties Ltd of South Africa, elected to take all of the August 2013 distribution as new GOZ securities through the DRP as a result its **stake** will increase to approximately 64.1% from 63.5%, to be confirmed when the securities are issued on or about February 28.

#### Outlook

Managing director Tim Collyer said in the report GOZ is well positioned for future growth. The **property** is modern, well leased to quality tenants with a WALE of 6.6 years and a rising rental income through fixed annual increases. **Property** occupancy is 98%.

Analysts expectations: \$40.7 mln, div 9.4c.

Market Cap \$1.15b.

GOZ steady at \$2.41

\*IRE: UK Office of Fair Trading has no objection to Avelo takeover

IRESS Ltd announced further to its announcement of January 10, the Office of Fair Trading has completed its review of IRESS' **acquisition** of Avelo FS Holdings Ltd (for 210 **million** pounds cash, announced last August) and does not consider the **acquisition** gives rise to any substantive competition concerns.

Market Cap \$1.52b.

IRE up 18 cents to \$9.59

\*SNZ: \$NZ500 mln to complete 3 villages in Auckland

Retirement village operator Summerset **Group** Holdings Ltd announced it will have spent \$NZ500 **million** on developments in Auckland by the time it completes its three villages in the city, completing homes for some 1300 people. The number was revealed on Saturday at the launch of the **company's** Hobsonville village.

Market Cap \$736m

SNZ untraded last at \$3.40

\*UGL: Robert Shibuya claims completely baseless

UGL Ltd said it notes the article in "The Australian" newspaper today regarding certain claims made by former employee Robert Shibuya.

UGL said the claims of financial manipulation and discrimination are completely baseless, and UGL notes that they are made in the context of a claim for monetary compensation for dismissal by a former



employee. UGL intends to defend them vigorously. UGL is also examining potential counter claims against Mr Shibuya.

\*UGL: U'lying NPAT \$49.7 mln, no int div/evaluating offers for DTZ/positive

UGL Ltd for the half year ended December 31 2013 announced a net profit up 13.5% to \$29.511 **million** on revenue up 5.6% to \$1.993.5 **billion**.

Underlying NPAT was \$49.7 **million** excluding the effect of costs arising from acquisitions, restructuring and in this period demerger expenses.

No interim dividend was proposed.

NTA backing per security is negative \$2.30 vs negative \$2.13 for the previous corresponding period (pcp).

In its review of **operations** the **group** said it experienced subdued conditions across engineering markets in Australia with continued slowdown in capital investments in the resource and infrastructure sectors and delays in new project awards.

Despite this UGL's diversified business model has compensated with continued growth in facilities management and expansion of the corporate real **estate** business.

DTZ **Property** revenue rose 18% to \$1.081.9 **billion** and generated EBIT of \$58.3 **million** for the half year ending December 31 2013. Global and multi regional mandates continue to build. The order book at \$3.4 **billion** provides a stable platform for future performance.

UGL Engineering revenue decreased 1% to \$1.152.7 **billion** with EBIT down 40% to \$35.9 **million**, impacted by cost under recoveries due to delay in new project awards and margin compression.

The order book remains stable at \$4.6 **billion** including 79% of recurring revenues.

UGL is targeting a separation of DTZ and Engineering in the 2014 calendar year.

The **Board** will evaluate unsolicited third party interest in DTZ to determine whether these indicative proposals are in the best interests of shareholders.

Analysts expectations: \$48.4 mln, div 17c/\$46.8 mln, div 12c/\$46 mln reported, underlying \$61 mln, 19c div.

\*On January 29 a leading broker had an "underweight" on UGL with a price target of \$5.73, up from \$5.60 previously. The broker said UGL was the 4th in its preferences. WOR was the top choice followed by Downer and TSE. Monadelphous was 5th and Leighton 6th.

The broker said in the medium term the outlook for UGL could improve with the business currently shortlisted on a number of large infrastructure projects and the market for **property** services appearing robust. In full year 2014 however we still see earnings risk as skewed to the downside as UGL's rail division comes under pressure and cash flows and balance sheet metrics potentially disappoint.

\*Another leading broker on January 17 had UGL as its No. 3 preference after Leighton and Worley. The broker had a "hold" on UGL with a target price of \$7.84. The broker said, "The stock is trading close to trough levels, however we remain cautious given we expect guidance to be downgraded". The broker didn't expect any change to the proposed demerger.

Market Cap \$1.04b.

UGL down 85 cents to \$6.23

LARGE CAP RESOURCES

\*BRU: Ungani 3 well pulling out of hole/porosity poor

Buru **Energy** Ltd announced the Ungani well is interpreted to have penetrated the top of the Unani Dolomite at a measured depth of 2,137m interpreted to be 77m above the **oil**/water contact identified in the Ungani 1 and 2 wells in the central part of the field.

Porosity development is anomalously poor at the Ungani 3 location.

The current 2014 production forecasts from the central field are not affected by this result.



The current operation is pulling out of hole prior to running a full suite of wireline logs over the 8.1/2 inch hole section.

Market Cap \$478m

BRU down 37c to \$1.60

\*PDN: Small **uranium** spill in trucking accident on way from Kayelekera to port

Paladin **Energy** Ltd advised a minor incident occurred on February 10 during the routine transportation of **Uranium** Oxide Concentrate from the Kayelekera Mine (KM) in northern Malawi for export through the Port of Walvis Bay in Namibia. A truck, traveling in a convoy of 5 trucks with an accompanying support vehicle, operated by a shipping contractor and carrying a single container of UOC toppled on its side on the verge while negotiating a curve in the road. The incident occurred about 8 km from Kayelekera. The driver was not harmed, however his co-driver suffered minor injuries and was treated at the scene by the KM Medical Response Team.

The container had buckled and holed by a tree stump. It was recovered, a small quantity of UOC was recovered from the scene and soil that had come into contact with the product was removed for disposal at Kayelekera's tailing storage facility. The area was subjected to a radiological check to ensure it was thoroughly cleaned. This is the first incident involving a UOC container to occur in 92 product shipments transported from Kayelekera to the Port of Walvis Bay.

An environmental team from the country's Atomic **Energy** Regulatory Authority visited the scene on February 12 and informed the **company** it was satisfied with the **company's** handling of the incident.

Market Cap \$468m.

PDN up 1 to 48.5 cents

\*PIR: **Mining** permit granted, PFS being reviewed, DFS to begin 1st qtr

Papillon Resources Ltd announced the Malian Government has granted the **company** a **mining** permit to develop and mine its flagship Fekola **Gold** Project.

The **Mining** Permit which is valid for a period of 30 years covers the entire 75 sq km area of the Fekola Exploration Permit. The **Mining** Permit together with the Environmental Permit awarded in April 2013 are the final significant permitting milestones for the **company**, giving it security of tenure and final approval for the mine development and exploitation of **gold** at Fekola.

Papillon is conducting a thorough technical review of its **ore**-feasibility study completed in mid 2013 prior to commencing the Definitive Feasibility Study, planned to begin in the first quarter of 2014, expected to be completed in the second half of 2014, with a FID to follow.

Market Cap \$490m

PIR up 4.5 cents to \$1.44

MID TO SMALL INDUSTRIALS

\*AWN: Acquiring Quantum Education **Group** in NZ for \$NZ56/62 mln

Arowana International Ltd announced its wholly owned subsidiary Intueri Education **Group** Ltd has entered into conditional agreements to **purchase** 100% of Quantum Education **group** Ltd, Quantum Corporate Training Ltd and all of the assets of Learntree Ltd.

The total cost of the **acquisition** is between \$NZ56/62 **million**.

AWN intends to fund the **Acquisition** through a combination of existing cash reserves and additional debt and/or **equity** which could potentially include a capital raising at either the AWN or Intueri Education **Group** Level.

Market Cap \$85m

AWN up 2.5 to 52 cents

\*CCV: Int profit down 46.4%, 2c ff div, DRP at 2.5% disc/outlook positive

Cash Converters International Ltd for the half year ended December 31 2013 announced a net profit after tax down 46.4% to \$9.88 **million** on revenue up 15.5% to \$155.760 **million**.

A 2c fully franked interim dividend was announced, record date March 14. The DRP is available at a 2.5% discount.

Basic eps is 2.32c vs 4.7c per share for the pcg.

Diluted eps is 2.28c vs 4.60c for the pcg.

NTA backing per security is 24.97c vs 27.09c for the pcg.

The **company** said as previously disclosed, the first half result was impacted by transition to new regulatory requirements in Australia. A strong recovery was experienced in the second quarter following a record breaking December lending performance in Australia for both the personal and cash advance loans products.

Growth of the online personal loan business, and the value of online cash advance and personal loans approved in the period increased 88.4% to \$21.6 **million**.

The corporate store network in the UK and Australia has seen revenue growth by 23.3% to \$83.8 **million** over the previous corresponding period (pcg).

Market Cap \$375m

CCV down 3.5 to 88 cents

\*CDM: Int profit up 117%, div 5c ff, DRP at 3% disc, outlook positive

Cadence Capital Ltd announced a record half year profit of \$16.1 **million**, up 117% on the previous corresponding period (pcg) on revenue up 139% to \$23.562 **million**.

Net profit before tax was up 137%.

A 5c fully franked interim dividend was announced, the DRP is available at a 3% discount. Ex date is April 9, record date is April 15.

Basic and diluted eps is 12.9c vs 13.7c for the previous corresponding period.

NTA backing per security after tax was \$1.44.

Cash in hand \$58.6 mln vs \$33.36 mln for the pcg.

Chairman Karl Siegling said in the report SMSFs now represent 60% of Cadence's shareholder base, with shareholders growing from 1,040 to 4,300 in 12 months. He said RHG Ltd along with investments in Arrium Ltd, Henderson **Group** and Macquarie **Group** made strong positive contributions over the half year. (Feb 14)

Market Cap \$231m

CDM down 1 cent to \$1.45

\*CLT: Int NPAT down 18.035, no dividend proposed/outlook positive

Cellnet **Group** Ltd announced net profit after tax was down 18.03% to \$450,000 on revenue up 29.88% to \$43.711 **million**.

No interim dividend is proposed.

NTA backing per security is 22.5c vs 21.5c for the previous corresponding period (pcg).

Basic and diluted eps is 0.8c vs 1c for the pcg.

Directors said in the report the **company**'s business (wholesale distribution of flash memory, mobile phone accessories and CE equipment and accessories) its business saw lower margins mainly because of the weak \$A. For the second half, in addition to organic and acquisitive growth, the focus will be on margin improvement and improvement in working cap ratios. (Feb 14)

Market Cap \$13m.

CLT steady at 23 cents

\*CNN: Preferred supplier of waste mgt bins and bags to Nanjing Jianye District

Cardia Bioplastics Ltd announced it has been selected by Nanjing Jianye District as preferred supplier of waste management products, and has been awarded first quarter orders of \$A250,000 with a forecast of \$A1 **million** annual supply requirement. The contract represents 5% of Nanjing City households with potential to expand rollout. There is potential for continued momentum of growth for Cardia's **China** business.

Cardia Biohybrid kitchen waste bags are made using less **oil**, are cost competitive and eliver a lower carbon footprint compared to conventional plastics.

Market Cap \$5.4m

CNN down 0.1 to 0.2 cents

\*CWE: Receives \$2 mln in progress payments from WA and Central Govt

Carnegie Wave **Energy** Ltd announced it has received the \$2 **million** in progress payments from the WA government (\$837,200) and \$1,043,127 in payment claims from the Australian Government.

Market Cap \$82m.

CWE down 0.1 to 5.4 cents

\*DTL: Wins contract to provide data centre technology to McInnes Wilson

Data#3 Ltd announced it has been successful in an open market bid with McInnes Wilson Lawyers for a multi year Infrastructure-as-a-Service agreement.

DTL offers three levels of consumption choices, silver, **gold** and platinum.

Under the platinum level agreement, McInnes Wilson Lawyers will move to a flexible pricing model for data centre technology that offers levels of scalability and reliability.

Market Cap \$139m.

DTL up 3 to 90 cents

\*DWS: NPAT down 19% to \$6.74 mln, div 4.5c ff/outlook cautiously positive

DWS Ltd, an information technology provider to large corporate entities and Australian government agencies, for the half year ended December 331 announced a net profit after tax down 19% to \$6.74 **million** on revenue down 14% to \$47.88 **million**.

A 4.5c fully franked interim dividend was announced, record date March 19.

EBITDA was down 20% on the pcg to \$9.47 **million** in line with guidance at the AGM in November.

First half operating cash flow before interest and tax was \$16.24 **million**, which is 172% of EBITDA.

DWS has zero debt with cash of \$16.18 **million**.

**Company** guidance: In a trading update on November 25 DWS CEO Danny Wallis said first half 2014 EBITDA will be at the lower end of the forecast range.

He said never before has a government announced an election 8 months in advance, which had an immediate effect on business confidence, with sudden changes in the Prime Ministership sapping whatever business confidence was left.

The **acquisition** of APT in Canberra brought many benefits while it was unsuccessful in being re-engaged on the Telstra IT and professional services panel for another 3 years, in spite of being engaged with Telstra for the past 22 years, although Telstra has indicated they may continue to engage DWS' services on as and when required basis via our existing arrangements.

Analysts expectations: \$6.3 mln, div 3.c.

Market Cap \$166m.

DWS up 3 cents to \$1.255

\*IMD: NPAT down 4% but including one off \$20.1 mln gain, no int div

Index Ltd for the half year ended December 31 2013 announced a net profit down 7% to \$15.333 million on revenue down 28% to \$92.152 million.

The profit for the half year ended December 31 2013 includes a gain on disposal of Sino Gas and Energy Holdings Ltd of \$20.1 million.

Our calculation: Loss without the SEH gain would have been about \$4 million.

No interim dividend was proposed vs 2.5c for the previous corresponding period (pcp)

NTA backing per security is 66.58c vs 56.40c for the pcp.

Basic eps is 7.29c vs 7.93c for the pcp.

#### Outlook

Managing director Bernie Ridgeway said while overall group results were down, the oil and gas division had record growth for the year. Index is in a stronger position to benefit from existing trading conditions.

Index said it expects continued subdued activity in the minerals industry while the market conditions present opportunities for REFLEX HUB and new technologies.

There is robust activity in the oil and gas sector including CBM and Shale.

Organic growth is expected in AMC Oil & Gas, with the division to gain further momentum in 2nd half 2014.

Analysts expectations: 2c div.

Market Cap \$130.5m

IMD up 7 to 62 cents

\*MBE: Interim NPAT up 909%, outlook positive

Mobile Embrace Ltd for the half year ended December 31 2013 announced a net profit after tax up 909% to \$1.618 million on revenue up 65% to \$9.54 million.

EBITDA at \$1.76 was up 455% on the previous corresponding period (pcp).

Cash at bank was \$1.36 million with receivables of \$4.01 million and creditors of \$1.47 million.

The company said the company's m-marketing/m-advertising businesses 4th Screen Advertising Australia were up 42% on the pcp. The company said media consumption on mobile devices is far higher than the current marketing spend which points to future strong mobile advertising industry growth.

Market Cap \$87m.

MBE down 2 to 27 cents

\*MCS: Suspended prior to earnings, Cootes Transport restructure update

McAleese Ltd asked for suspension pending the release of an announcement regarding an update on the restructure of wholly owned subsidiary Cootes Transport Group Pty Ltd and the company's earnings outlook for the year ending June 30 2014.

Market Cap \$326m.

MCS untraded last at \$1.10

\*PBT: Trading halt ahead of release on results of Reach 2HD Phase 2 trial

Prana Biotechnology Ltd asked for a trading halt pending the announcement in relation to the results of its Reach2HD Phase 2 Huntington's Disease Trial.

Market Cap \$387m.

PBT untraded last at 91.5 cents

\*PSH: Private investor provides further \$2 mln funding facility

Penrice Soda Holdings Ltd announced it has agreed to terms for a \$2 million funding facility from TMPA Investment Trust, a special purpose vehicle representing a private investor. TMPA has also recently provided \$3 million in funding via a \$1 million loan and a \$2 million CN issue.

Market Cap \$6.4m.

PSH up 0.5 to 7 cents

\*QFX: Licences new award winning series for subscription streaming service

Quickflix Ltd announced it has entered into agreements with The Walt Disney Company Australia, NBC Universal and BBC Worldwide ANZ to licence popular and award winning TV series programming for its streaming service. Contents licensed under the new agreements include Downton Abbey, Parks and Recreation, Mrs BrownsBoys and others from NBC and Sherlock, Orphan Black and Doctor Who from BBC Worldwide ANZ.

Market Cap \$15m.

QFX up 0.1 to 1.3 cents

\*RDH: Turnaround int profit, no div, cash at bank \$4.2m, outlook positive

RedHill Education Ltd announced for the half year ended December 31 2012 NPAT was \$550,000, vs loss of \$590,000 last year on revenue up 13% to \$8.9 million.

EBITDA was up 73% to \$880,000.

Cash in hand \$4.2 million vs \$2.94 million for the previous corresponding period (pcp)

NTA backing per security is 0.29c vs negative 3.35c for the pcp.

Basic eps is 1.83c vs neg 2.12c for the pcp.

Diluted eps is 1.8c vs negative 2.12c for the pcp.

Directors said in the report each business unit and the consolidated group reported revenue and EBITDA growth against the previous corresponding half year period.

The company continues to increase its range of courses and expand its markets. (Feb 14)

Market Cap \$25m.

RDH up 6 to 84 cents

\*SHP: Acquires online homewares store for \$2.85 mln in cash

Shoply Ltd announced the acquisition of online homewares store yourhomedepot.com.au (YHD) that generated \$12.9 million in revenue and \$1 million EBITDA in full year 2013, for \$2.85 million in cash for the assets of YHD on a debt free basis.

The primary assets of YHD include the domain name and website assets, a database of approximately 130,000 retail and commercial clients, stock on hand to the value of \$1.5 million and a recently fitted out leasehold warehouse facility.

Market Cap \$5.8m.

SHP up 0.4 to 2.4 cents

\*SSM: NPAT down 93.5%, EBITDA in line/outlook cautiously positive

Service Stream Ltd announced for the half year to December 31 2013 net profit after tax was down 93.5% to \$525,000 on revenue down 27.9% to \$214.956 million.

NTA backing per share is 0.1311 vs 0.1206 for the previous corresponding period (pcp).

EBITDA was \$7.5 million in line with expectations.

Under new leadership the Fixed Communications segment focused heavily on reducing its cost base and optimising its operating structures during the period. Although its operating result was a loss of \$3.2 million, it has made substantial progress toward sustainable profitability.

The **group**'s two other segments, Mobile Communications and **Energy** & Water delivered a combined EBITDA of \$13.1 **million**, up 28.9% on the previous corresponding period (pcp) that was negatively impacted by the finalisation of the Ericsson legal dispute.

#### Outlook

Managing director Terry Sinclair said subject to the phasing of volume, EBITDA guidance for 2014 is confirmed at approximately \$20 **million**. The **group** is seeking around \$19 **million** for a funds injection that will materially strengthen the balance sheet.

Market Cap \$68m

SSM steady at 24 cents

\*TFC: 3rd NT plantation deal settled with US institution

TFS Corporation Ltd advised the **transaction** announced on June 27 2013 with a US institutional investor has now settled. As part of the **transaction**, a further 236 hectares has been planted in the Northern Territory. This represents the third investment by the US institution in TFS's Indian Sandalwood plantations.

Separately, TFS Corporation said the recent significant rainfall in the Kununurra region has not caused any material damage to TFS's Indian sandalwood plantations. (Feb 14)

Market Cap \$299m.

TFC down 4 cents to \$1.06

\*TGP: NTA to be a touch higher, op earnings to be 5/10% above guidance

To release results on February 27. Meanwhile following major tenant the ATO's decision not to renew its option to extend its lease beyond February 2015 the **group** had the 12-22 Woniora Road Hurtsville Sydney **property** independently valued, with valuation reduced from \$44 **million** to \$38.5 **million**, an approximate 2c per security decrease in the NTA.

The **group** expects NTA to be approximately 60c vs 59c at the time of the **acquisition** of 360 Capital **Property Group** and full year 2014 operating earnings will be approximately 5/10% above previous guidance of 5.9c per security, skewed to the first half.

Market Cap \$172m.

TGP down 0.5 to 69 cents

\*TWD: NPAT down 55.5% for half yr, 8c ff div, DRP susp, outlook positive

Queensland based house builder Tamawood Ltd for the half year ended December 31 2013 announced a net profit after tax down 55.5% to \$1.849 **million** on revenue down 32.1% to \$39.552 **million**.

An 8c fully franked dividend was announced, record date May 13. The DRP has been suspended.

NTA backing was 27.14c vs 38.32c for the previous corresponding period (pcp)

Basic and diluted eps is 7.23c vs 17.10c for the pcp.

Cash in hand \$4.557 **million** vs \$3.089 mln for the pcp.

Directors said they expect that stronger operating performance for the forthcoming six months will result in an improved NTA per share by June 2014. (Feb 14)

Market Cap \$70m.

TWD steady at \$2.75

\*WDS: First half profit result to be higher than earlier guidance

WDS Ltd advised it is in the final stages of completing its half year results which indicate a stronger trading performance than originally expected.

NPAT guidance for the year to June 30 2014 has now been increased from \$10/12 **million** to \$12/14 **million**, a potential increase of 45/70% on the previous year's reported profit of \$8.25 **million**.

Strong margin growth in the **Energy** Division has been the primary driver of the **Group's** performance in the first half, although margins are expected to moderate in the second half.

The operating environment in the **coal** sector continues to be particularly challenging.

First half results and second quarter dividend will be announced on February 26.

Market Cap \$136m

WDS up 4 to 94 cents

MID TO SMALL RESOURCES

\*ALK: First **gold** pour at Tomingley, **gold** hedge in place

Alkane Resources Ltd announced the Tomingley **Gold Operations** have reached another major milestone with the pouring of its first **gold** bar following the successful commissioning of the stripping and elution circuit. The first pour weighed 8.191 kg and contained approximately 230 ozs of **gold**.

The milling circuit has demonstrated continuous running above 90% of design capacity with peak rates above design.

Alkane on behalf of its Tomingley operation (ALK 100%) has executed a **gold** hedge of 25,000 ozs at \$A1,449 for delivery on May 16 2014 with Credit Suisse International.

Market Cap \$164m

ALK up 1 to 44 cents

\*AVB: Antas North reserve drilling program hits up to 14.87% Cu, 235gpt Au

Avanco Resources Ltd managing director Tony Polglase announced the latest drilling results from the Antas North (Stage 1) reserve drilling program intersected 26.10m at 5.35% Cu, 0.86gpt Au from 47.9m including 6.10m at 14.87% Cu, 235gpt Au from 47.90m in AAND074.

These are exceptional results and will have a positive impact on project economics, particularly in the early years of production, the MD said in the report.

Market Cap \$95m

AVB down 0.1 to 7 cents

\*BCC: West Eagle #1 water wet, to be plugged and abandoned

Buccaneer **Energy** Ltd in an update on the West Eagle #1 well said the well reached a depth of 3,700 ft where there were no indications of the presence of hydrocarbons in the targeted ones. The well will be plugged and abandoned.

The **Board** of Buccaneer is considering the impact of the unsuccessful drilling of West Eagle #1 on its recapitalisation plan.

Market Cap \$19m

BCC untraded last at 0.8 cents

\*COE: Record interim NPAT on record production, no debt, Cash + inv \$65.7m

Cooper **Energy** Ltd has reported a record interim NPAT up 198% to \$13.6 **million** on record half year production up 41% to 0.30MMBBL.

Cash generation is \$24.2 **million** from **operations**.

Cash and investments \$65.7 mln with no debt.

Cooper **Energy** Ltd said in the report the growth in earnings was primarily driven by record production from the Cooper Basin and Indonesian **operations** and the higher **oil** price. Production of 0.30 **million** barrels was up 41% on the production in the 2013 first half. The average **oil** price for the period was \$A126.50 per barrel, up 15% on the previous corresponding period's average of \$A109.8 per barrel. Managing director David Maxwell said in the report the second half will include appraisal of the



Patchawarra **oil** discovery in the Worrior field, the current 2 well program targeting unconventional gas in the Otway Basin and further exploration in the Cooper Basin where success rates are high.

COE reaffirmed its guidance for production for the 12 months to June 30 2014 to range between 0.54/0.58 **Million** barrels, up between 10/18% on 2013 levels.

Market Cap \$170m

COE down 0.5 to 51.5 cents

\*EPA: Ephraim Resources Ltd (formerly WAG Ltd) will be reinstated on February 18.

EPA suspended.

\*OEX: Places 94.75m shares at 7.2c each to raise \$6.8m gross

Oilex Ltd announced it has raised approximately \$6.8 **million** gross through the placement of 94.75 **million** new shares at 7.2c per share, to domestic and international institutions and sophisticated/professional investors. The placement was undertaken by Joint **Lead** Managers DJ Carmichael Pty Ltd, Patersons Securities Lt and RFC Ambrian Ltd acting for the UK portion of the capital raising. The issue closed oversubscribed in Australia.

Market Cap \$36m

OEX down 1 to 8.6 cents

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