## FINANCIAL REVIEW

SE **Property** 

HD Greenland to bet big on local agribusiness

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Chinese state-owned property developer Greenland sees "no ceiling" on the amount of funds it is prepared to invest here, declaring it will expand into agriculture, a day after the free trade agreement with China was signed.

Greenland chairman Zhang Yuliang told The Australian Financial Review the free trade agreement brought better and larger investment opportunities for companies like Greenland.

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"With the conclusion of the free trade agreement there will be more and more **Chinese** investment into infrastructure, urban renovation and the construction of hotels and offices, and of course agriculture, food and finance," he said.

"Our next step is to <mark>acquire</mark> some kind of Australian food and agriculture companies and import more." Australian products into <mark>China</mark>."

"I believe such kind of investment will be welcomed by the Australian government." Mr Zhang added.

The developer will channel its investment efforts into **dairy**, **wine** and agriculture industries, with a particular focus on food production, processing and distribution. The **group**'s first **purchase** will occur within six months.

Plans to wind back import tariffs on Australian produce including dairy, beef, wine, horticulture and wool has made agriculture one of the biggest winners of the new trade agreement.Products competitive

"The agreement ... means Australian products will be very competitive in Chinese markets," Mr Zhang said. "Our investment in such a kind of field will help bring more and more Australian products into China."

Greenland generated more than \$78 billion in revenue during the past 12 months. In Australia, the group is best known for leading a charge of deep-pocketed Chinese developers buying up inner city sites in Sydney and Melbourne at blistering prices. The group has poured more than \$1.4 billion into its property holdings and developments, includingthe 600-apartment Greenland Tower skyscraper in Sydney and Melbourne's Flemington race course redevelopment, and has also partnered Crown in a bid for Brisbane's Queens Wharf casino.

As a state-owned **group**, Greenland is not able to capitalise on a new rule which allows **Chinese** groups to invest up to \$1.078 **billion** without approval of the Foreign Investment Review **Board**.

But Mr Zhang is unconcerned. Property interests to grow

"Actually by now we haven't felt that the [foreign investment] approval procedures of the Australian government have been very strict," he said.

The **group** will also expand its Australian **property** interests to include **commercial**, retail and **hotel** investment, in a bid to capitalise on the wave of funds **Chinese** companies move into Australian following the conclusion of the trade agreement.

The planned investment comes as Australia loses its lustre for **Chinese** companies.

Figures release by **China**'s Commerce Ministry on Tuesday show that in the first 10 months of the year non-financial direct investment in Australia dropped by 16.7 per cent. This compares with a rise of 17.8 per cent in outbound investment from **China**. The drop in Australian investment is largely a result of waning **mining** investment.

Key points Greenland is a Chinese state-owned property developer already active in Australia. It will start to invest in food production to take advantage of lower tariffs.

**IN** ireest : Real Estate | icre : Real Estate/Construction

RE austr : Australia | china : China | greenl : Greenland | apacz : Asia Pacific | asiaz : Asia | ausnz : Australia/Oceania | bric : BRICS Countries | chinaz : Greater China | devgcoz : Emerging Market Countries | dvpcoz : Developing Economies | easiaz : Eastern Asia | namz : North America

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