

[Home](#)[Search](#)[Alerts](#)[Newsletters](#)[News Pages](#)[Companies/Markets](#)[Display Options](#)[+](#) Related Dow Jones Intelligent Indexing™[Listen to Article](#) | [Translate Article](#) | [Share](#)

## THE AUSTRALIAN

Business

### DATAROOM

1148 words

5 December 2014

[The Australian](#)

AUSTLN

Australian

20

English

© 2014 News Limited. All rights reserved.

ANZ backs Chinese bid for John Holland AUSTRALIA'S ANZ Bank has thrown its weight behind a \$1 billion bid by China Communications Construction Company for [Leighton Holdings](#) contractor John Holland.

According to sources, the Australian bank is part of a lending syndicate that also includes investment bank [Morgan Stanley](#) and Bank of China.

The news follows a 6.7 per cent leap in the [Leighton Holdings](#) share price yesterday to \$21.18 after its subsidiary, John Holland, unveiled a \$150 million-plus contract to expand an agricultural project in South Australia.

However, others are questioning whether the jump is connected to excitement around an imminent deal. Sources said an announcement could be made next week with CCCC relying on a \$US1bn (\$1.2bn) bridging loan to fund its acquisition.

The Chinese company was first revealed as a suitor for John Holland by The Australian in September and the group has been competing with Samsung, which is believed to have recently left the contest.

Yet a bid by CCCC may stir up controversy and could raise concerns with the Foreign Investment Review Board, given corruption allegations by the [World Bank](#), which has banned the company from working on its projects until 2017. But then Leighton's business practices have also attracted scrutiny and it remains under investigation by the Australian Securities and Exchange Commission over alleged bribes in Iraq.

John Holland has numerous contracts with government departments, including Defence.

Balancing these qualms is the freshly-inked free trade deal between China and Australia, which has made the purchase of an Australian construction company more attractive for the Chinese group, as the agreement allows for Chinese workers to be brought into Australia on build projects.

Leighton placed various parts of its business up for sale earlier this year after its Spanish-controlled parent, German construction group Hochtief, launched a proportional takeover bid for the company.

[Morgan Stanley](#) is working with CCCC, while [Macquarie Capital](#) is adviser for Leighton. John Holland is said to be the most valuable asset on offer.

Investa? Certainly DEATH and taxes are two of life's certainties.

In Australia's real estate circles you can add a third: the sale of [Investa Property Group](#).

The fate of the Morgan Stanley-backed commercial property landlord, which manages a multi-billion-dollar portfolio that includes the listed vehicle [Investa Office Fund](#), as well as the unlisted blue-chip office landlord ICPF, is a perennial target of speculation.

So when another spasm shoots through the market about a looming sale, scepticism is inevitable.

Nonetheless, senior property circles are once again abuzz with speculation about a looming sales process.

This latest outburst appears to have rippled down from Hong Kong with a number of sources claiming Morgan Stanley held talks with advisers, which may fire the starting gun on a long-awaited auction early next year.

The investment bank holds [Investa Property](#) within its MSREF VI fund, which was raised in 2007, and additionally controls close to 20 per cent in IOF.

Any sale is likely to necessitate the appointment of an investment bank to IOF, or its board of independent directors, as well as Investa Property Group, depending on how Morgan Stanley structures its exit.

The New York bank famously snapped up the sprawling property empire at the pinnacle of the credit boom in 2007, paying \$4.7 billion for the assets in a highly-leveraged deal.

Since then [Morgan Stanley](#) has steadily shrunk the Investa asset base, paying down debt and securing a new \$1.9bn senior banking facility.

While a resurgence in property values has bolstered the performance of this top-of-the-cycle purchase, many doubt whether the institutional investors MSREF VI would see a return on their money.

There are many permutations to any deal. [Morgan Stanley](#) may of course continue to gradually sell down the core portfolio, as it has done with a number of its other Australian assets.

Alternatively, the properties could be shunted into IOF, with public markets tapped to fund the acquisition. A second capital raising would then be needed to internalise the listed vehicle's management.

Another strategy would be to appoint an adviser to IOF to draw suitors for that fund, while charging a second set of advisers to lure institutional investors for Investa. In that scenario the line-up is likely to include heavyweights such as TIAA Henderson, and a host of global pension and sovereign wealth funds.

Finally, there is always the potential for Blackstone, which is shifting into core real estate, to also take a tilt.

Alinta bidding to begin THERE was speculation the \$2.5 billion-plus Alinta Energy could be subject to a carve-up, but it has since emerged that should the sale unfold that way, it would happen via a three-way split.

Prospective bidders for the asset are expected to receive confidentiality agreements next week. Once these are signed suitors will receive an information memorandum on Alinta.

US private equity owner TPC Capital will strive to find one buyer for the complex mix of energy assets but if this proves impossible, it is expected to sell off the assets piecemeal or attempt an initial public offering.

On offer are 10 gas-fired power stations throughout Australia and New Zealand and the Flinders coal-fired power station in South Australia. Lazard has been appointed as an adviser to run Alinta's sales process, but Macquarie Group is very close to Alinta and its private equity owner, TPG Capital.

Overall, the company's earnings before interest, tax, depreciation and amortisation is about \$350 million - \$20m, or 5 per cent of which is derived from Flinders.

Should the three-way split occur it would be structured in a way where one offering would be gas retail assets, predominantly within Western Australia, which is expected to attract Origin Energy, AGL Energy and EnergyAustralia.

The second offering would be geared up to appeal to infrastructure investors; power stations with long-term power contracts in place. Groups such as Japan suitors [Marubeni Corporation](#) and [Sumitomo Corporation](#) would be likely buyers.

Finally, non-contracted power stations, which fed into the network when demand was high, would be pieced together for a prospective suitor. They would pay for a so-called "bottom dollar basis".

There have also been suggestions the timing of the sale is set to coincide with Queensland and NSW state government electricity privatisations.

Bidding consortiums could also break up the portfolio following the purchase of Alinta as a whole.

Should [AGL Energy](#) be a buyer of the entire business, it would either have to sell or exclude the South Australian asset Flinders coal-fired power station from the deal for competition reasons. The businesses include a string of gas-powered generators in Western Australia, coal generators in South Australia, a New Zealand power station and a retail electricity service on the eastern seaboard.

News Ltd.

Document AUSTLN0020141204eac50003y

UI Ver:96.3.0 Mod:18:38 ID:FWEb8

© 2017 Factiva, Inc. All rights reserved. [Terms of Use](#) | [Privacy Policy](#) | [Cookie Policy](#) |