

HD UPDATE 2-Iron ore slump drives Australia's Arrium to raise \$680 mln

WC 625 words

PD 15 September 2014

ET 11:47

SN Reuters News

SC LBA

LA English

CY Copyright 2014 Thomson Reuters. All Rights Reserved.

LP

- * Arrium warns outlook uncertain for iron ore recovery
- * Plans to more than double share base to help pay down debt

TD

* Share sale priced at 26 pct discount (Adds investor comment)

By Sonali Paul

MELBOURNE, Sept 15 (Reuters) - Australian **iron ore** miner and steel maker Arrium Ltd launched a huge share **sale** to shareholders and institutions on Monday, aiming to raise A\$754 **million** (\$680 **million**) to pay down debt following a collapse in **iron ore** prices.

Iron ore prices have dived 40 percent this year to their lowest levels since 2009, hurting all but the world's four biggest iron ore producers, who have flooded the market with new supply just as demand growth has slowed in **China**.

"While the **company** last month reported it had achieved significant progress with debt reduction, **iron ore** prices have fallen significantly in the last month to 5-year lows and there is increased uncertainty over the extent and timing of recovery," Chairman Peter Smedley said in a statement.

Arrium's main customer for its 13 **million** tonnes a year of **iron ore** is **China**, where demand growth has slowed as the housing market has cooled. Manufacturing, power generation, retail and property investment data on the weekend reinforced fears the economy is at risk of a sharp slowdown.

Investors said it made sense for Arrium to raise the funds to pay down debt, as there had been concerns about how it would manage its net debt of A\$1.7 billion, as of June 30, with iron ore prices likely to remain under pressure for some time.

"I don't see **iron ore** prices going up in a hurry. We've got to start seeing a recovery in the **Chinese** building market. We're not seeing that yet," said Robert Hook, a portfolio manager at SG Hiscock & Co, whose SGH20 high conviction fund sold its **stake** in Arrium before **iron ore** prices plunged.

"We just felt it had reached a good valuation point and we also took the view that growth rates in **China** were probably going to start slowing - and I emphasise growth rates not demand - and there would be a huge (**iron ore**) supply coming on the market."

Arrium, Australia's fourth-largest **iron ore** producer, said it was seeking to raise A\$98 **million** through an offer of shares to institutional investors and A\$656 **million** from existing shareholders, more than doubling its share base.

The offer is being pitched at A\$0.48 a share, an unusually large discount of 26 percent to Arrium's last trade.

Arrium is the biggest **iron ore** miner to take drastic action in face of the **iron ore** slump. Last week fledgling producer Western Desert Resources called in administrators after failing to reach a deal with bankers to pay down debt.

The capital raising will help the **company** cut its gearing to around 18 percent from 31 percent, which Smedley said would position the **company** well for when **iron ore** prices and steel volumes improve and the Australian dollar falls.

Arrium exported 12.5 million tonnes of iron ore in the year to June 2014. Its shares have plunged 63 percent this year, slightly more than other smaller iron ore miners, to value the company at A\$888 million.

The **company** was the target of a A\$1.2 **billion** takeover offer two years ago led by South Korean steel giant POSCO but rejected it as too cheap.

Arrium's shares were on a trading halt on Monday ahead of the institutional bookbuild.

(1 US dollar = 1.1096 Australian dollar) (Reporting by Sonali Paul; Editing by Richard Pullin)

RF Released: 2014-9-15T02:47:26.000Z

co onestl : Arrium Limited

iN i211 : Metal Ore Mining | imet : Mining/Quarrying | ibasicm : Basic Materials/Resources | i22 : Primary Metals | i222 : Steel Products

NS ccat: Corporate/Industrial News

RE austr : Australia | china : China | apacz : Asia Pacific | asiaz : Asia | ausnz : Australia/Oceania | bric : BRIC Countries | chinaz : Greater China | devgcoz : Emerging Market Countries | dvpcoz : Developing Economies | easiaz : Eastern Asia

IPD Business

IPC SERVICE:ABX

PUB Thomson Reuters (Markets) LLC

AN Document LBA0000020140915ea9e00001