

HD MARKET WEAKER AT MIDDAY AS EXPECTED

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WC 3.453 words

PD 20 March 2014

SN OzEquities News Bites

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The S&P/ASX200 is down 47.1 points to 5308.5 at midday on a huge \$4.3 billion with the March SPI Futures closing at 5344, down 14 points on 1811 contracts while the June SPI Futures, now the active index, down 54 points to 5308 on 13,436 contracts. The volume on the physical market is related to the SPI Futures change over. Aussie 10 year bond yields are down 2 points. The \$A is at 90.06US c, down about 40 points from early levels.

*The banks have contributed 11.7 negative points to the index, resources have contributed 9.3 negative points, **property** trusts have contributed 0.2 positive points, retailers have contributed 3.9 negative points and Telstra has contributed 1.2 negative points.

*The Nikkei Dow futures is down 130 points to 14,290 points, Shanghai CSI physical is down 6.94 points to 2014.79, Hang Seng futures is down 240 points to 21,293 points. S&P futures is down 3.3 points to 1848.90, Nasdaq futures is down 7.25 points to 3667 points. Dow futures is down 25 points to 16,114 points.

Spot **gold** is up \$2 to \$1331. Crude is up 10c to \$100.47.

*Winners are hard to find with the market contemplating the coming outflow of capital from emerging markets back to the US if it follows through with rate hikes next year and the impact on the local market.

Meanwhile, China's slowdown is another concern. Gold is up \$ at midday, also India has slightly loosened the import of gold (below in other news).

"I will call the market down 30 points'

Ben Faulkner, a senior adviser at Morgans said, "The Dow had a volatile night, trading in a large range, with a low of 16,126, rallying at the close to about 100 points off its lows.

"The S&P 500 had about a 25 point range last night. The 1850 level of support was tested last night - it was always going to be good support.

"Even though it had a down night the S&P 500 still closed above the 20 day moving average which is sitting at 1858. It is at a pivotal point here. Any break and close below the 20 day moving average would be pretty bearish again, given that it has not tested the new highs for a week. If 1858 breaks on the week it is probably going to enter another short term downtrend.

"Gold got hammered for the third night. Interestingly, gold is sitting right on the very bottom of the uptrend line that began in December/January. Any break and close below 1329 for the week could be pretty bearish.

"Support is now at \$1295 on gold.

"Interestingly copper had a small upside move, up about 3/4c and is now looking as if it may test the \$3/lob level, a key level of resistance.

"The \$A is in no man's land at the moment. It probably has downward pressure if the bond markets in the US continue to get **sold** off.

"The XJO had no real technical moves yesterday although it was good it closed above 5350. It is obviously going to fall below that today. Support is now at 5330 and below that on 5315.

"A break of 5315 today or tomorrow will see us enter into a downtrend which will be pretty bearish given we have had an inverse head and shoulders last week and given we have not been able to break back above the 20 day moving average as the S&P500 has done. Our XJO chart is a lot more bearish than the S&P's.

"The 5330 and 5315 chart levels are critical.

"I will call the market down 30 points'.

The S&P/ASX200 closed up 11 points to 5355.6 last evening.

TOP STOCKS

*Myer is down 13.5c to \$2.52.5 on 6.75m shares on its profit result below.

*QBE is up 13c to \$12.81 on 4.9m shares. Westfield up 3c to \$10.29 on 6.3m shares is the only other gainer among the Top 20.

Among the financials, AMP is down 3c to \$4.91 on 7.6m shares, ANZ is down 24c to \$32.19 on 7.3m shares, CBA is down 55c to \$47.90 on 3.98m shares, Westpac is down 28c to \$33.47 on 8.9m shares.

Among the TMT's Telstra is down 3c to \$5 on 33.23m shares, Telecom NZ is down 4cto \$2.24 on 922,613 shares, SingTel has shed 1c to \$3.06 on 556,828 shares.

Among the resources BHP is down 52c to \$35.34 on 7.7m shares, RIO is down 68c to \$60.68 on 1.5m shares. Fortescue is down 8c to \$4.91 on 14.5m shares, Atlas is down 1.3c to 91.7c on 5.6m shares, Sandfire has shed 6cto \$5.44 on 403,145 shares.

Among the oils, Woodside is down 32.5c to \$37.91.5 on 1.5m shares, Santos is down 11.5c to \$13.17.5 on 2.7m shares, Oil Search is down 2c to \$8.60 n 2.7m shares, Karoon is down 10.5cto \$2.57.5 on 788,595 shares.

Among the golds, stocks are down across the **board**. Newcrest is down 77c to \$10.75 on 5.7m shares, Northern Star is down 7.8c to \$1.17.7 on 3.5m shares, Oceana is down 14c to \$2.72 on 1m shares.

AT THE SMALLER END

*AWI is up 2c to 31c on 580,000 shares on the report below.

*Bionomics is up 3c to 54.5c on 1.4m shares after falling sharply yesterday.

NEWS OF THE DAY

Reserve bank of India permits 3 more banks to import gold

Reuters India reports India has allowed five domestic private sector banks to import gold.

India's central bank has allowed **gold** imports by HDFC Bank , Axis Bank, Kotak Mahindra Bank, IndusInd Bank and Yes Bank, officials at the respective banks told Reuters.

India enforced the so-called 80/20 rule in July, making it mandatory to export a fifth of all **gold** imports. Under that rule, only six banks and three state-run trading agencies that had facilitated export of **gold** or jewellery in the past three years were allowed to import. The six banks were mostly state-run lenders.

The Reserve Bank of India - the central bank - has now permitted **gold** imports within prescribed limits by the private banks even though they had not facilitated any exports of metal or jewellery in the past three years.

Conflicting statements on Ukraine troops exit in the Crimea

*Ukraine ordered the removal of its military from the Crimea and said it will strengthen its deployments on the country's border with Russia/other reports say Russian troops backed by local militia stormed barracks in Sebastopol. Our Darvas System related Special Report is on Mermaid Marine Australia Ltd today, posted separately.

Ex div: PFG ex .4c. TRS ex 21.5c

LARGE CAP INDUSTRIALS

*AIA/QAN/AIZ: Jetstar to pull Auckland-Singapore services

Auckland International Ltd announced it is disappointed by Jetstar's decision to suspend its Auckland-Singapore services from July 21.

Jetstar started flying the route three years ago and announced it was suspending the route because the service was not performing as it would have liked, and its capacity could be better put to use on other routes.

AIA general manager Glenn Wedlock said in the report the cost of the announcement to the New Zealand tourism industry is over \$NZ70 million per year. Auckland Airport is actively working to replace the value.

He said the Jetstar announcement confirms the concerns expressed to New Zealand's Minister of Transport, that the proposed alliance between Singapore Airlines and Air New Zealand could have detrimental impact on the growth and promotion of competition in international air services.

*APE: To acquire Ian Boettcher car dealership in Ipswich

AP Eagers Ltd announced it has agreed to acquire the car dealership operations of the lan Boettcher Group located in Ipswich, Queensland. Completion is expected in July 2014.

Ian Boettcher Motors represents Mazda, Nissan, Volkswagen, Suzuki and Proton from modern well located dealership facilities in the Ipswich region of south east Queensland.

The dealerships being acquired have annual turnover of approximately \$150 million, deploy 135 staff and sell around 4,400 new and used vehicles per annum.

*BXB: Not in current discussions with Goodpack of Singapore

Brambles Ltd announced it noted Goodpack Ltd of Singapore's statement that it is ongoing discussions with parties that have approached Goodpack in relation to a possible **transaction**.

Brambles said on several occasions including the recent past it has engaged in preliminary discussions about a possible **transaction** with Goodpack. However the discussions did not progress and Brambles is not currently in active discussions with Goodpack.

*MYR: Int down 8.1%, 9c ff div, no DRP, cautious s/term, longer term positive

Myer Holdings Ltd for the half year ended January 25 2014 announced a net profit down 8.1% to \$80.770 million on revenue up 0.3% to \$1.737 billion.

A 9c fully franked interim dividend was announced, record date March 31.

NTA backing per security is 1c vs 6c for the previous corresponding period (pcp).

Basic eps is 13.8c vs 15.1c for the pcp.

Diluted eps is 13.7c vs 15c for the pcp.

Cash in hand \$76.3 million vs \$179.7 million for the pcp.

CEO Bernie Brookes said in the report good progress had once again been made with the **company**'s five point plan. Positive comparable store sales growth achieve in the first quarter continued into the 2nd quarter. The second quarter was characterised by weak trading during November and the first half of December but with significant improvement immediately prior to Christmas and a very strong Stocktake **Sale**.

Operating gross profit margin fell 21 basis points to 41% from 41.21% for the pcp. While there were positive impacts from the growth of Myer Exclusive Brands, there were three key reasons fort he decline in margin. The first was the strength of the Stocktake **sale** and the second was the impact of the change in the overall mix due to the increase in concession sales. The third was a strong response to loyalty initiatives such as MYER one bonus point promotions and bounce back offers used extensively during the Stocktake **Sale**.

Outlook

Given continued pressure on discretionary income and uncertain consumer sentiment, the CEO said the **company** remains cautious about the trading environment for the remainder of the year.

Second half sales are expected to benefit from the completion of the refurbishment of the Adelaide store in May 2014 and the Indooroopilly store refurbishment expected to finish in June 2014. Also the Melbourne City store is expected to benefit from the opening of 7,000 sq m of new space within the Emporium development adjoining the store from May 2014.

For 2015 and beyond Myer expects to benefit from a number of strategic initiative including the opening of new stores at Joondalup in WA and Mount Gravatt in Qld in the first quarter of 2015, completion of major refurbishment, growth in Myer Exclusive Brands and the online business.

Cost growth headwinds are also expected to moderate.

Analysts expectations: \$68.6 mln, div 9.5c.

Analyst after Myer's interim report: Expects consensus EBIT downgrades

A leading broker retained an "equal weight" on Myer, saying the result was strong with profits 5/6% ahead of its expectations with like for like sales growth higher, gross margins lower but cost growth of just 2.2% was far lower than the broker's forecast.

"MYR had guided to 4/5% cost growth for the 2014 full year which includes a higher skew of one off costs in the first half, hence the lower cost growth is a surprise".

The broker added gross margins were weaker than expected.

It expects consensus downgrades with Myer's current EBIT of around \$174 million below consensus EBIT of \$A194 million with the broker at EBIT of \$A192 million.

*TOL: Sells subsidiary of Toll Express Japan for \$A19.5m, \$4m profit

Japanese Toll Holdings Ltd announced the **sale** of a subsidiary of Toll Express Japan, KSU Logistics to logistics and construction **company** Konoike Corporation for 1.8 **billion** Yen (\$A19.5 **million**).

KSU Logistics is the 3PL logistics arm of TXJ's KSU entity and is involved in a range of sectors including domestic pick up and delivery, air and rail logistics.

The sale is expected, subject to exchange rate movements, to generate a one off gain for Toll of approximately \$4 million. toll will retain the core express freight arm of its KSU entity.

The sale will free up cash through the reduction of capital employed in Toll Express Japan and it will allow management to focus human and financial resources on improving the core express business, managing director Brian Kruger said in the report.

Around 600 employees are expected to transfer to Konoike Corporation as well as 3 freehold and 28 lease properties.

The **sale** is expected to be completed on May 1. (Mar 19)

LARGE CAP RESOURCES

*EVR: Record **gold** prod for 2013, all in sustaining costs \$US1,099

orEndeavour Mining Corporation announced record gold revenue of \$US443 million in full year 2013 that generated an all in sustaining margin of \$US93 million.

On **gold** production of 324,275 ozs including 6,132 ozs of pre **commercial** production from Agbaou vs 220,462 ozs in 2012.

Gold sold was 318,505 ozs for a mine cash margin of \$US135.8 million with all-in sustaining margin of \$US933 million.

The all in sustaining cost per **gold** ounce **sold** was \$US1,099.

Endeavour invested \$US200.1 million in new mine construction, development and exploration which included \$US130.5 million for Agbaou construction.

Agbaou was completed ahead of schedule with first **gold** pour on November 20 20-13. **Commercial** production was declared on January 27.

CEO Neil Woodyer said in the report Endeavour's achievements in 2013 include delivery of **gold** production and all in sustaining cost within guidance ranges, the completion of Agbaou construction ahead of schedule and under budget, the completion of the Tabakoto mill expansion and subsequent production ramp up and completion of a positive Feasibility Study for the Hounde Project which is now in permitting.

Cash in hand is \$US73.3 million with long term debt of \$US300 million drawn from the corporate facility.

In 2013 Endeavour completed \$US23.1 million of non core asset sales.

As a result of lower **gold** prices, non cash after tax impairments of \$US364.2 **million** were recorded for full year 2013. As of December 31 2013 and after impairments, Endeavour's shareholders' **equity** was \$US1.83/share, equivalent to \$C1.94/share.

2014 highlights and outlook

Endeavour's operations include the Tabakoto gold mine in Mali, the Nzema gold mine in Ghana, the Youga gold mine in Burkina Faso, the new Agbaou gold mine on the Cote d'Ivoire.

2014 **gold** production is forecast between 400,000 to 440,000 ozs at an AISC (all-in sustaining cost) of between \$US985/\$US1,070 pere oz.

The Hounde **gold** project in Burkina Faso is continuing to progress with permitting. Houde has the potential to add 180,000 ozs per year at an AISC of under \$US800/oz.

Agbaou has quickly achieved and sustained design capacity and is fully ramped up, now a significant cash flow generator.

*GBG: Ansteel converts \$60m in loans into majority stake in Karara

Gindalbie Metals Ltd advised its j/v partner Ansteel has exercised its right to convert two shareholder loans of \$A60 million in total to new shares in Karara Mining Ltd (KML), which will result in Ansteel increasing its ownership of Karara Mining from 50% to 52.16%, with Gindalbie owning 47.84%.

Various joint development agreement and management change are also proposed, yet to be formalised, including that the KML will be increased in number from 4 to 5, 3 from Ansteel and 2 from Gindalbie. The chairman of KML will be an Ansteel director.

Mr Chen Ping, a GBG non exec director and an Ansteel nominee director and current chairman of the KML **board** has been appointed managing director. KML has also recently appointed Neil Meadows as COO of KML. (Mar 19)

*GGX: Receives approval to commence Malolos-1 extended oil production

Gas2Grid Ltd advised it has just received written approval from the Philippine Department of **Energy** to commence the Malolos-1 extended **oil** production. The **operations** will commence as soon as the crew and equipment have been mobilized to the **site** with likely initial **oil** production commencing in April.

The testing is being carried out in order to confirm the commerciality of the Malolos Oil Field. The DOE had previously extended Service Contract 44 (SC44) for a 12 month period starting on the 29th January 2014 in order to conduct the tests.

MID TO SMALL INDUSTRIALS

*AFA: Acquires two properties with tenements in Tasmania and Qld

ASF **Group** Ltd, a facilitator of two-way cross border investments, trade and funds management between **China** and Australia, advised it has **sold** three wholly owned subsidiaries that held four tenements in Queensland and Tasmania to Profit Achieve Holdings Ltd.

Two companies, Austin Resources Pty Ltd and ASF Copper Pty Ltd hold two tenements, EL23/2011 and EL44/201 in Tasmania, prospective for base metals.

AFA to (presumably reacquire) Austin Resources Pty Ltd and ASF Copper Pty Ltd for \$A300,000 to expand AFA's tenement base. AFA currently has a portfolio of tenements in WA, Queensland, Victoria and Tasmania.

AFA is a creator and facilitator of two way cross borer investments, trade and funds management between **China** and Australia.

*AWI: Acquiring Intelligent Investor Publishing for \$6.9 million

Australian Wealth Investments Ltd announced it has entered into a binding share sale agreement to acquire 100% of Intelligent Investor Publishing, a subscription based stock research business for \$4.6 million in cash on completion and a further \$2.3 million at December 31 2014.

Intelligent Investor Publishing has around 5,400 customers and an email list of more than 260,000. Its proforma revenues are \$3.4 million and its pre tax annualise earnings are expected to be \$1million.

Together with its existing investments in InvestSmart and YourShare AWI now has over 500,000 prospective online customers, around 45,700 accounts and more than \$1.7 billion in Funds Under Administration. The acquisition does not include Intelligent Investor Funds Management which will continue under the leadership of Steve Johnson. The two businesses will however continue to work closely together.

*CRH: Receives statement of intentions from Anchorage Capital Partners

Crowe Horwath Ltd (formerly WHK **Group**) announced in response to recent media speculation about an approach from private **equity firm**Anchorage Capital Partners Pty Ltd, on the afternoon of March 19 it received a non binding, indicative and highly conditional privatisation proposal from Anchorage. The proposal is expressed as a statement of current intentions only.

The Crowe Horwath **Board** has not yet had an opportunity to consider the proposal and will update the market in due course.

*DMY: Acquiring cloud computer co/raising \$400,000 at a half cent +options

Dromana **Estate** Ltd announced it is to acquire Australian Wholesale Cloud Computing Provider Cloud Central Pty Ltd, an emerging **company** with over 200 active customer accounts in Australia and four cloud data presences in Australian Tier-III secure data facilities located in Canberra (2), Sydney and Melbourne with excess capacity to grow revenue.

Dromana is undertaking a pre **acquisition** placement of \$400,000 at a half cent per share with options on a 1 for 2 basis exerciseable at 1c.

MID TO SMALL RESOURCES

*CTP/STO: MtKitty-1 expected to recommence drilling around March 24

Central Petroleum Ltd managing director Richard Cottee announced the **company** has been advised by Santos as the operator of EP125 in the Northern Territory (STO farming in for 70%) that the Ensign 918 rig has mobilised and is expected to recommence drilling **operations** at the Mt Kitty-1 well location in the Amadeus Basin on around March 24.

As previously advised the top hole of the exploration well was drilled with a shallow capacity rig to a depth of around 785m KB. Planned total depth of the well is around 1,550 subsea.

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