FINANCIAL REVIEW

SE **Property**

HD Free access for China after FIRB lifted

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Chinese investors will get almost unfettered access to Australian **commercial** real **estate** under new Foreign Investment Review **Board** rules that form part of the **China**-Australia Free Trade Agreement.

Under ChAFTA, private **Chinese** investors will be able to **buy commercial property** up to a value of \$1.078 billion - well above any **commercial** investment to date - without requiring FIRB approval, putting them on an even footing with US and New Zealand investors.

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The current **commercial property** screening threshold is just \$54 million.

Changes to the **commercial property** screening threshold were confirmed by a spokesman for the Department of Foreign Affairs and Trade. They bring **commercial property** FIRB rules in line with private business investments screening thresholds under ChAFTA.

Existing arrangements for the screening of foreign investment in **residential** real **estate** remain unchanged.

While FIRB did not block any foreign investment proposals in 2012-13 and just 13 real **estate** proposals in the previous year, **Property** Council of Australia chief executive Ken Morrison said the significant raising of the threshold would encourage more investment "in any case". "It's certainly a good thing."

Mr Morrison said ChAFTA would create a two-way flow of investment despite **Chinese** government's restrictions on **property** ownership.

"It will create opportunities for Australian **property** developers and **property** service providers. The amount of construction under way in **China**, presents a huge medium-term opportunity," he said. However, he said, restrictions on **Chinese** land ownership – typically 40 to 50 year leaseholds for **commercial property** and 70 years for **residential property** – would play on investors's minds, while issues of transparency and the certainty of law still made real **estate** investment in **China** difficult. But, he said, the framework of the ChAFTA would create "more evenhanded access for Australian investors". "More investors will have a second look at **China** and investigate opportunities," he said.

Michael French, partner at Norton Rose Fulbright Australia, said lifting the FIRB screening threshold for **commercial property** investment was a positive step forward. However, he said, changes to enable the government to screen investment proposals in agricultural land valued from \$15 million and agribusiness from \$53 million could be seen as a negative step by **Chinese** private investors.

Minter Ellison corporate lawyer Matthew Hibbins, who has worked in **Hong Kong** on cross-border deals, said: "In the last 18 months we have seen a trend of increasing investment in Australia from the **Chinese** private sector across a range of assets classes.

"The liberalisation of Australia's foreign investment rules for the **Chinese** private sector will unlock significant investor interest from this sector in **commercial** real **estate** and Australian business generally," he said.

Baker & McKenzie's head of China Group in Australia John Mollard, who spent seven years in China, welcomed the new changes. He said they levelled the playing field with other recently signed FTAs.

Key points Chinese investors will be able to buy property up to \$1.078b, equal to US or NZ. Ken Morrison of the **Property** Council says ChAFTA would generate a two-way flow, despite **China**'s restrictions.

IN ireest: Real Estate | icre: Real Estate/Construction

RE china: China | austr: Australia | apacz: Asia Pacific | asiaz: Asia | ausnz: Australia/Oceania | bric: BRICS Countries | chinaz : Greater China | devgcoz : Emerging Market Countries | dvpcoz : Developing

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