## Courier & Mail

**SE** CommercialProperty

HD Sentinel sniffs the wind and sells

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WC 368 words

PD 12 December 2014

SN Courier Mail
SC COUMAI
ED CourierMail

PG 55 LA English

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ONE of Australia's best known counter-cyclical buyers Sentinel **Property Group** has scored in its first sales foray offloading three assets worth more than \$70 million to a Sydney-based fund manager.

They were **sold** to Centuria **Property** Funds Ltd for its new ASX-listed REIT. Sentinel managing director Warren Ebert said the **sale** was an important milestone.

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"We identified that it was an opportune time to test the market with these properties and the fact that all three were **sold** at a solid capital gain above market valuations is a great result for investors," he said.

"Significantly, these successful sales highlight the maturing of the Sentinel model as we move through the **property** cycle." The three assets **sold** were: ● An office building at 555 Coronation Drive, Toowong, bought for \$28.5 million last year, was **sold** for \$33.4 million.

- An industrial property at Granville in Sydney, bought for \$13.5 million last year, was sold for \$16.118 million.
- An industrial property at Kerry Rd, Archerfield, bought for \$17.6 million in 2010, was sold for \$22.172 million.

The deals were struck by CBRE's Peter Court and Flint Davidson. Still on the acquisition trail, Sentinel's Countrywide Retail Trust is buying Woodlands Village Shopping Centre at suburban Deeragun in Townsville for \$11 million.

The deal was struck by JLL's Jacob Swan and Sam Hatcher.

Meanwhile, a Chinese buyer has paid \$15.5 million for a major redevelopment site at 83 Scarborough St, in Southport on the Gold Coast. The 3810sq m property is unconstrained by height restrictions, has a commercial office building and was sold in a deal brokered by CBRE.

Also, Tatts Group is believed to have agreed to sell its long-term Albion property, on Brisbane's northside, to Singapore buyer Lian Huat for about \$40 million in an off-market deal brokered by JLL.

The 8772sq m **site** at 240 Sandgate Rd will be a long-term **residential** development project for the new owner. Sydney-based Denison Funds Management is believed to be buying an office building at 200 Creek St, Spring Hill, for between \$35 million and \$40 million.

cfumli : Centuria Property Funds Limited

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NS c182 : Asset Transactions | c18 : Ownership Changes | cactio : Corporate Actions | ccat :

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