## THE AUSTRALIAN \*

SE PrimeSpace

HD Chinese linked to coastal deal

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The Australian arm of a Chinese developer has won preliminary approval to convert the prime Star of the Sea convent site on the Gold Coast into a high-density residential high-rise and commercial precinct.

Development application documents lodged with the **Gold** Coast City Council show plans for interlinked **apartment** blocks, a **hotel**, retail centres and pedestrian pathways for the 15,000sq **m** Southport **site**.

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The Marine Parade site, formerly a campus of Central Queensland University, a church site and bank block, sold this year for more than \$25 million to Garuda GC Corporation, an Australian company registered in March. It is understood to be the Australian arm of Chinese company Xi'an WenHua Industrial Co.

The **site** is among a handful of parcels recently **sold** to international companies, in a renewal of the **Gold** Coast's central business districts.

Jones Lang LaSalle**Gold** Coast director John Muchall said Asian developers — especially the **Chinese** — were eager to secure big development sites across the city.

"The Chinese are here to stay," Mr Muchall said. "I think the general consensus in the market is it is different to the Japanese investors of the 80s.

"They're selective, they've obviously got plenty of money, and they're tending to be here to stay and live." Local authorities said half the 22 approvals for developments this year in Southport — recently designated the city's central business district — were for Asia-based companies.

These include a 30-storey and 47-storey tower proposal from China-based Sanbano Group; a 41-storey high-rise from the Singaporean Ho Bee Group in Surfers Paradise; and a plan for a five-star luxury hotel from Singaporean Banyan Tree on the Esplanade, also in Surfers Paradise.

Savills Gold Coast director Kevin Carmody, who managed the Star of the Sea sale, said he had signed a confidentiality agreement and refused to name the buyers. "It is subject to an unconditional sale." he said.

Under the preliminary approval, the city council has sought further information from proponents about traffic studies, density and heights, before going to public consultation.

Mr Carmody said **Chinese** investors were becoming increasingly interested in the **Gold** Coast, following activity in Sydney, Melbourne and Brisbane. "They like the **Gold** Coast as a place," he said. "The local market has been hamstrung by a lack of finance. There is opportunity for cashed up international developers." **Property** analysts Urbis reported that **Chinese** developers were behind 47 per cent of the foreign funds flowing into the Glitter Strip, outstripping investors from Malaysia (10 per cent), Singapore (8 per cent) and Japan (8 per cent) last financial year.

Local councillor Dawn Critchlow welcomed the new developments, especially those destined for Southport, a designated state government priority development area.

"What it has meant is surety for the person who is prepared to outlay money," she said. "That has given confidence for the developers." The Gold Coast is on track for a slow rebound in growth — albeit just 0.3 per cent in the residential sector — after two years of declines in the aftermath of the global financial crisis.

**Residential** sales have increased for the past four quarters in the city and the median house price has ticked up 4.2 per cent to \$500,000 over the March quarter.

Research from PRDNationwide found residential sales for Gold Coast city were rising this year, with sales volumes double that of the gloomy years following the global financial crisis.

Infrastructure for the 2018 Gold Coast Commonwealth Games is also helping the region's development. Almost \$1.4 billion in works are under way and almost half the spend will go into infrastructure or industrial developments.

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