## SBB STEEL MARKETS DAILY

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HD Nullagine JV exports record 3.1 million mt in Jul-Dec

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BC Iron and Fortescue Metals Group over July-December exported a record 3.14 million mt of iron ore from their Nullagine joint venture in the Pilbara region of Western Australia, a 38% on year jump from 2.28 million mt, the company said Wednesday.

BC Iron's share of those exports rose to 2.46 million mt in July-December, from 1.14 million mt in the six-month period a earlier, the miner said in its half-year report for fiscal 2013-2014. Australia's BC Iron holds a 75% stake in the JV and Fortescue 25%.

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The average realized CFR price BC Iron received for its iron ore over this period was \$119/mt, higher than the \$100/mt in the year-ago period. BC Iron said Wednesday demand for its Bonnie fines product from customers in China remains very strong with numerous inquiries received each month. "The company considers that the outlook in relation to Chinese demand for iron ore remains robust," it added.

Cash costs for BC Iron in the six months ending December were A\$37/mt (\$33/mt), significantly down from A\$52/mt for the six months ended December 2012. The company has forecast costs for producing iron ore in fiscal 2013-2014 to be A\$40-44/mt.

The Nullagine JV expects to achieve sales of 5.8 million-6.2 million mt during the fiscal year, notwithstanding heavy rains in January and early February. BC lron's share of this is expected to be 4.4 million-4.6 million mt.

BC Iron reported a spike in net profit for the six months ending December 2013 to A\$70.3 million, compared with A\$7.7 million for the corresponding period of 2012. This was due largely to higher sales volumes resulting from BC Iron's increase in ownership in the JV from 50% to 75% in December 2012. Increased production capacity at the JV mine from 5 million mt/year to 6 million mt/year also contributed, the company said.

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