CONSULTANT
Professional Summary

High-achieving management professional and effective consultant possessing excellent communication, organizational and analytical capabilities with about 4 years of experience in devising innovative strategies and solutions to resolve complex business challenges. Adept at managing projects, vendors, analyzing organizational operations, and performing customer journey, competitor and gap analysis.

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Skills

- Strategy & Operations
- Cross Functional Team Management
- Process Optimization
- Project/Product Management
- Digital Transformation
- Agile/Lean Methodologies

Work History

Consultant Company Name - City , State 06/2015 - Current

- American Global Computer Security Software Fortune 500 Company Managed and delivered a project to implement and integrate a new content management platform to create a unified brand experience, support scalability, growth and enhance digital presence for client's business - post acquisition Led cross-functional global teams consisting of technical, business and functional representatives and achieved key milestones on time with quality deliverables Prioritized, escalated and resolved issues with internal and external stakeholders Directly managed 3rd party vendor and offshore teams.
- Client: American Consumer Food Products and Services Company Provided recommendations around User Centered Design and ADA compliance for E-Commerce Implementation project Performed Digital Conversion analysis using Google Analytics tool Performed User Acceptance Testing to provide recommendations around usability and functional design Generated process flow diagrams for knowledge transfer during project closure phase.
- Eminence and Firm Development Contributions Extensive experience working with senior management and stakeholders to develop client proposals and RFP's Worked with partners to enhance Deloitte Digital's new market offering and business development efforts.

Product Strategy Intern Company Name - City 09/2015 - 12/2015

- Led a practicum team at Carnegie Mellon University to understand IBM Bluemix (PaaS), cloud based solution and use business frameworks to perform market, competitor and customer journey analysis Liaised with cross functional teams to assess opportunities in marketplace, determine synergies and align business unit goals with corporate strategy Worked with senior management and stakeholders to develop strategy for to enhance awareness, increase conversion and explore new market opportunities to scale the client's user base.

Assistant Operations Manager Company Name - City 07/2012 - 10/2013

- Business Strategy & Vendor Management: Automation of Hub, typical model and replication Reported to Chief Operating Officer to recommend company wide automation strategies and vendor selection Conducted gap analysis, market research, competitor and financial analysis to propose short, mid and long term strategies to the Executive team.
- Project Management: RFID Project Member of the core project management team responsible for coordinated of cross-functional teams to achieve project milestones Focused on process improvement and optimization to enhance team productivity Defined the Key Performance Indicator's to evaluate vendors.

Academic Projects Company Name 08/2014 - 12/2015

- Software Product Strategy: Conceptualized and launched Online E-commerce store, developed Product Strategy and Roadmap, and produced Engineering, Financial and Marketing plan Commercialization of IP: Developed Go-to- Market Strategy, Product Roadmap and proposed Business Model to launch CMU's Automatic Speech Recognition Technology and presented to Sand Hill Angel Investors Software Requirement and Interaction Design: Designed a working prototype for the first responders using the human centered user design approach Human Computer interaction: Designed an Apple watch prototype for Porsche customers by accessing contextual interviews, creating personas, generating scenarios and story boards Survivable Social Network on Chip: Performed Object Oriented Analysis and Design along with the estimation, planning, development, measurement and tracking of the software project using the hybrid development approach.

Education

Master of Science : Software Management Carnegie Mellon University - 2014
Recipient of the Software Management Fellowship for academic excellence at Carnegie Mellon University Selected by Chief Operating Officer to consult on automation strategies for the product offerings [
Master of Science : Software Management Carnegie Mellon University - 2014

Recipient of the Software Management Fellowship for academic excellence at Carnegie Mellon University, GPA:3.8

MBA : International Business Institute of Technology & Management - 2012

Distinction - First Class, GPA: 4.0

MBA : International Business International Business Institute of Technology and Management India GPA: 4.0
Skills
.NET, academic, ADA, Adobe, Apple, approach, Automation, business development, Business Process, Business Strategy, Consulting, content management, Conversion, Client, Data Analysis, E-Commerce, senior management, Financial, financial analysis, functional, Google Analytics, Government, Hub, IBM, International Business, investments, IP, Marketing plan, market research, Market Strategy, marketing, market, MBA, C#, Excel, Microsoft Office Suite, Power Point, Word, Network, Object Oriented Analysis and Design, optimization, policies, process improvement, Project Management, proposals, quality, Requirement, Research, RFP, Scrum, SDLC, Speech, MS SQL, Strategy, Strategy Development, Vendor Management, Vendor Management, Visio, websites

Business skills: Business Strategy, Product Strategy, Consulting, Data Analysis, Gap Analysis, Customer Journey Analysis, Competitor Analysis, Market Research, Requirement Gathering,Product Management, Vendor Management

Tools: Balsamiq, ALM Octane, Agile Manager, Trello, Version One, Microsoft Office Suite, Visio

Methodologies: Agile, Kanban, Lean, Human Centered design, Design Thinking