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# Agenda de la formation RPA – Session 1

#### Introduction

Sensibilisation à Robotics Process Automation
Introduction des Assistants Virtuels et première phase d'un projet de cadrage RPA

Présentation des outils RPA – Focus sur BluePrism BluePrism, Automation Anywhere, UiPath

Méthodologie de Delivery
Définition des principes clés du modèle Agile vs Cycle en V

Illustration de cas concrets et retour d'expérience Exemples, problèmes rencontrés, bonnes pratiques et livrables

# Robotics is the use of software to 'mimic' the actions a human user would perform on a PC at scale and ....

Organisations can run their automated Business Processes with current tasks as if a real person was doing them across applications and systems



Emulates human execution of repetitive processes with existing applications



Robots are a virtual workforce controlled by the business operations teams from functional standpoint



Robots can be trained by business users via configuration



Sits alongside existing infrastructure



Robots work with existing IT architecture – no complex system integration

# ... generates proven quantitative benefits

# Robotics drives efficiency benefits, along with improvements in quality, scalability and resiliency in a cost effective way\*

**Higher Quality** 



Human errors eliminated Improved compliance/auditability (all details of the process are captured and stored)



Capacity increased by Robotics virtual workforce and refocus of staff on value and customer service => higher staff satisfaction

Productivity Boost



Average Handling
Times reduced



A robot works 24/7 without pausing at machine speed; 1 Bot equates to ~3 FTE

Implementation speed



Robotic software can rapidly model and deploy the automation.



Re-usable Process Elements

# Process automation is at the «simple» end of the **Robotics spectrum**

### **Robotic Process Automation Spectrum**



**Cognitive robotics** spectrum

#### **Digital / Virtual Assistance**

Computer-generated conversation to simulate a response to answer questions or queries and provide guidance



#### Cognitive Computing / **Autonomic Solutions**

Systems that gain knowledge from data as "experience" and generalise what is learned in upcoming situations



WATSON

#### **Integrated Desktop** (Mash-Ups)

Consolidating data from multiple sources into a single view to complete a process



# Applying technology to manipulate existing application software to complete a process **blue**prism **Focus**

**Robotic Process** 

Automation ("Minibots")



# **Evaluating Processes for Automation Opportunities**

# Applying the right selection criteria and determining potential is key to selecting the right processes and tool for automation

Accenture can help clients with performing analysis to identify and validate business processes that are ripe for automation and can deliver maximum ROI to the business.

Low Potential		High Potenti	Low Effort	High Effo
Potential for Process Automation "Ro		mation "Roboticize"	Effort to Automa	te Processes
Data	Data is not     Electronic	Data available in digital format	Data is legible and accessible from a single	Data required to be fetched from multiple sources to
Туре	• (i.e. Paper Documents)	• (i.e. Invoices)	source system.	complete process.
Data Input	Unstructured and Inconsistent format	Structured and consistent format and requires manual effort to input.	<ul><li>2-3 Apps, 3-5 Screens</li><li>10 - 25 Fields</li></ul>	<ul><li>&gt; 3 Apps, &gt; 5 Screens</li><li>&gt; 25 Fields</li></ul>
Rule Based	Lack of rules; frequent need of judgement calls	Business rules are consistent and part of a repeatable process.	Simple Rules     All data with in screens	<ul><li>Separate rules, XLS sheets</li><li>Complex validations</li></ul>
Data Volume	Low volume and/or transactional	High volume and/or transactional value; fluctuates based on	To be determined during assessment	
Exception s	Exception do not follow business	Exception follow logical pattern; can be kicked out for a human to handle.	Low number of exceptions against simple business rules.	<ul> <li>High number of exceptions against complex business rules.</li> </ul>

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# Les assistants virtuels : définition et principales fonctionnalités



Logiciels qui permettent de modéliser et d'automatiser des processus opérationnels, en interagissant, comme un utilisateur, avec différents types d'applications (Pack Office, mails, interfaces web, applicatifs maison, etc.)

Un Assistant Virtuel est capable d'opérer l'ensemble des fonctionnalités suivantes:



#### Recherche et consolide

- Copie de données
- Consolidation d'information
- Création de dashboard



# Tâches et Processus répétitifs

- Intègre les données dans les systèmes
- Télécharge des fichiers / données d'une application



# Prise de décision objective

- Routage d'information basée sur une décision logique
- Compare l'information provenant de deux bases de données



#### Convertit en digital

• Lit l'information d'une image et l'intègre dans les systèmes

# Les types d'assistants virtuels

Les assistants virtuels peuvent être déployés selon deux modes, pour des usages distincts :



**Assistant virtuel interactif (AVI)** 



Assistant virtuel autonome (AVA)

#### **Définition:**

L'AVI fonctionne en interaction avec un collaborateur pour l'accompagner dans l'exécution de ses activités.

#### **Principes Clefs**

- Maximise les possibilités d'automatisation des processus avec des ruptures de chaîne, en créant des interactions entre le collaborateur et l'AVI.
- Fonctionne en tâche de fond sur le poste du collaborateur.

#### **Définition:**

L'AVA exécute des processus de bout en bout de **façon autonome** (sans intervention du collaborateur).

#### **Principes Clefs**

- Permet d'automatiser des tâches répétitives et manuelles.
- Adapté aux processus limités en matière de réflexion et impliquant des données structurées.
- Fonctionne de manière autonome.

Accenture propose une méthodologie d'analyse en 4 étapes : priorisation des activités, identification des opportunités et qualification, Business Case et Feuille de route

#### Sélectionner les équipes éligibles

- Présentation de la technologie et de la méthodologie au top management
- Priorisation des équipes éligibles: P1, P2, P3
- Accord sur les personnes à contacter et la communication à adopter
- Mise au point sur le planning d'analyse et de présentation des résultats (CoDir)

Organigrammes des équipes et nombre d'ETP associés

Liste priorisée des équipes éligibles à l'automatisation et contacts

Identifier les opportunités

- Présentation technologie /méthodologie aux équipes opérationnelles désignées
- Identification des opportunités éligibles et réalisation de démonstrations ou immersions afin de valider les opportunités (critères de sélection)
- Estimation avec le métier des charges de travail associées

Cartographie des activités Procédures. MO Charges de travail et/ou volumes et Temps unitaire

Liste des opportunités d'automatisation identifiées

Qualifier les opportunités

- Analyse des informations collectées lors de l'étape 2
- Formalisation des opportunités identifiées (workflow)
- Qualification des opportunités identifiées : estimation d'une complexité, taux d'automatisation et d'un gain associé
- Présentation et validation des résultats

Validation des résultats par le management

Liste des opportunités identifiées qualifiés

**Business Case et** Feuille de Route

- Validation de la liste des opportunités retenues avec le métier
- Priorisation des opportunités avec le top management
- Elaboration du Business Case
- Construction de la feuille de route (budget, ressources, stratégie. trajectoire RH ...)

Opportunités qualifiées Eléments de priorisation

**Business Case et Feuille** de route

requises

Principales activités

Livrable

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## Etape 1 – Sélection des activités éligibles

Objectif de l'étape 1 : Préciser le périmètre de l'analyse et les équipes à rencontrer

#### Méthode



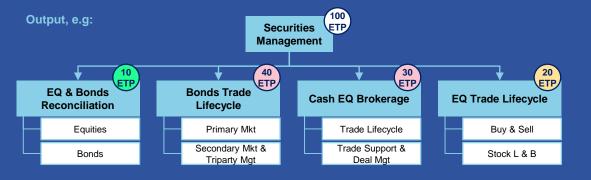
Sur base de l'organisation client, définition des **équipes éligibles et prioritaires** (P1, P2 et P3) en fonction des critères suivants :

- Le nombre d'ETP : sont privilégiées les équipes de tailles conséquentes
- La charge de travail : l'automatisation des processus requière une charge de travail minimum de 0,5 ETP afin rentabiliser l'implémentation
- L'activité des équipes : les activités doivent correspondre aux fonctionnalités des AV.



Accélérateurs

Afin de collecter les informations nécessaires, un Guide d'entretien niveau 1 peut être utilisé



Priorité 1





## Etape 2 – Identification des opportunités

Objectif de l'étape 2 : Préciser la liste des opportunités d'automatisation à approfondir

#### Méthode



Identification des Opportunités

Première identification des opportunités à travers des ateliers avec les managers opérationnels et parfois avec les équipes opérationnelles.



Validation des Opportunités Afin de **valider** les opportunités et/ou identifier de nouvelles, des immersions/démonstrations métiers sont conseillées



Estimation

Pour chaque opportunité remontée par le métier, une charge de travail doit être estimée:

- A dire d'expert ou avec le plan de charges fourni par le manager opérationnel
- · A l'aide des volumes et temps de traitement



Accélérateurs

Le Guide d'Entretien Niveau 2 ainsi que les critères de sélection sont des outils à l'identification des opportunités d'automatisation

#### Output, e.g:



# Etape 3 – Qualification des opportunités

Objectif de l'étape 3 : Qualifier les opportunités automatisables et estimer les gains potentiels associés

#### Méthode

# Automatisation & Complexité

- 1 Chaque étape du processus / de l'opportunité est identifiée comme :
  - automatisable : input standard, règle prédéfinie
  - non automatisable: input non standard, règle non prédéfinie, gestion d'exceptions
- 2 Le taux d'automatisation de chaque étape est déterminé par la charge automatisable dans la charge globale de l'étape.
  - Pour chaque tâche automatisable correspondant à l'une des fonctionnalités de l'AV, un taux d'automatisation usuel est appliqué.
- 3 Le niveau de complexité d'un processus se détermine selon les caractéristiques de l'activité et sa technicité (cf. page suivante)

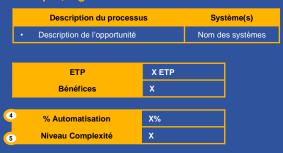
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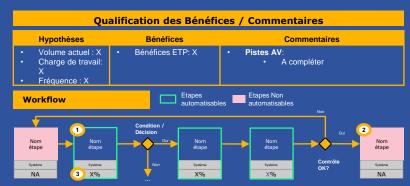


Accélérateurs

Les **hypothèses de charges** peuvent être étudiées à l'aide des critères de complexité définis

#### Output, e.g:





# Etape 3 – Qualification des opportunités – Complexité

#### Aperçu de l'activité

#### Aperçu technique

# Complexité très faible

 Processus comportant peu d'étapes, très simples (exemple : ouverture d'applications)

Pas d'exceptions à gérer

# Complexité faible

- Processus répétitif comprenant des règles simples sans plus d'un processus alternatif
- Exemples d'activités :
  - Copier-Coller de données, saisies multiples dans plusieurs appli.
  - · Conso/Retraitement des données
  - · Téléchargement de données

- Gestion de peu exceptions (< de 5 exceptions)
- Nombre de systèmes source (< de 3 systèmes)</li>
- Type d'application (web. entreprise)
- Pas de transformation digitale requise (.doc, .xls, .csv, .txt)

# Complexité moyenne

- Processus basés sur des règles simples, mais pouvant avoir jusqu'à 5 processus alternatifs
- Gestion d'exceptions (entre 5 et 15 exceptions)
- Nombre de systèmes source (< de 10 solutions dynamique)
- Type d'application (Mainframe)
- Pas de transformation digitale requise (.pdf)

# Complexité forte

 Processus basés sur des règles complexes pouvant avoir plus de 5 processus alternatifs

- Gestion d'exceptions (15 ou plus d'exceptions)
- Nombre de systèmes source (10 ou plus de solutions dynamiques)
- Transformation Digitale requise (scan / OCR)
- Utilisation de CITRIX

# Etape 4 – Business Case et Feuille de Route

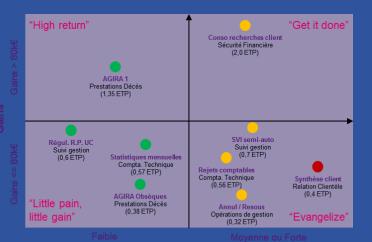
#### Objectifs de l'étape 4 :

- Valider les opportunités retenues avec le top management
- Alimenter le Business Case afin d'obtenir une vision consolidée de l'analyse
- Prioriser les opportunités en fonction de plusieurs critères : gains, complexité d'implémentation et besoins métiers
- Construire la feuille de route métier en prenant en compte la priorisation, les contraintes et des charges projet de chaque opportunité.

#### Méthode

Priorisation

- Les critères de classification des opportunités sont les gains (valeur générée) et la complexité (effort de mise en œuvre)
- Ces critères théoriques peuvent être challengés par les directions métiers, en fonction:
  - √ de la disponibilité des ressources métiers et/ou IT
  - ✓ des prérequis au déploiement (*IT*, organisation, ...)
  - ✓ des impacts RH (départs en retraite, recrutements en cours ...)



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# Livrables - Phase d'analyse



#### Support d'analyse

 Ce support est élaboré lors des étapes 2 et 3 (identification et qualification) et est présenté aux managers opérationnels pour validation



#### Validation des opportunités

 Ce support est présenté lors de la validation finale auprès du top management



#### Matrice de priorisation

• La Matrice de Priorisation des Opportunités permet de comparer les opportunités en terme d'effort estimé nécessaire à la mise en œuvre et en terme de valeur générée estimée.

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### **Process Automation Tools**

	<b>blue</b> prism	ANYWHERE En past	UiPath	REDWOOD	Accenture Cognitive Robotics
		s used in the financial es industry		Specialised in ERP finance automation	Opportunity for a low-cost pilot
Target Area	Enterprise automation tool	Desktop automation; enterprise capabilities	Desktop automation; enterprise capabilities	Enterprise automation tool	Accenture's Enterprise automation tool
Process Area	Suitable from minor tasks to complex automations.	Suitable for minor tasks, low complex automations.	Suitable for minor tasks, low complex automations.	Suitable for complex tasks cross systems	Suitable for minor to complex processes with multiple steps and systems.
Key Features	Time or event triggered automation capabilities.  Workflows configured to communicate with underlying applications on continuous basis.  Object orientated user interface, with no .NET or Java code required.  In-built OCR & API integration capabilities.  Reporting and analytics.  High system recognition accuracy.  High scalability.  Process re-use library.	Time or event triggered automation capabilities.  Workflows configured to communicate with underlying applications on continuous basis.  Object orientated user interface coding required for complex tasks.  'Record and click' functionality.  Can integrate data from multiple applications into one single view.  Development client and runtime client	Time or event triggered automation capabilities.  Workflows configured to communicate with underlying applications on continuous basis.  Object orientated user interface; Windows, Mainframe, Silverlight, Adobe, Java, etc.  Coding for complex tasks.  OCR integration capabilities.  High system recognition accuracy & screen rec.  Process re-use library.	Focus on financial processes automation with RoboClose solution Integration with SAP and Oracle/Peoplesoft Pre configured packages for SAP and Oracle/Peoplesoft Workflows and mail notification Measures and validation rules Visibility and control of the end to end Close via a cockpit	Uses computer vision instead of APIs, so supports a wider range of software.  Can record processes and automatically generate documentation.  Can read scanned documents.  Can detect illegal behavior for compliance reporting.  Simple UI includes the ability to edit processes.  Supports complicated, multistep, multi-app processes.
Managemen t Console	Out of the box management console (Control Room).	Web based management console.	Web based management console.	Management console available	Web based management console.

# **Blue Prism Technology Overview**

# Blue Prism Technology Overview

# **Interfacing Methods**

- Windows Applications
- Java Applications
- Mainframe Applications
- HTML Applications
- Remote applications eg Citrix
- Accessible applications
- SAP applications
- Web Services
- APIs and COM Components via .NET Extensions
- Direct Data Transfer
- File Manipulation via .NET Extensions



# **Infrastructure: Blue Prism Components**



#### Blue Prism Interactive Client (1 per developer / controller)

- Standard user desktop image with business applications and Blue Prism installed
- Used by Blue Prism developers to build and test processes
- Used by Process Controllers to monitor runtime resources in live
- Can be a thick client or hosted on a virtual infrastructure



#### Blue Prism Runtime Resource PC (1 - 10 robots per pc)

- Standard user desktop image with business applications and Blue Prism installed
- Runs automated Blue Prism processes, usually "headless"
- Can be a thick client or hosted on a virtual infrastructure



#### Blue Prism Application Server (service) (1 per 100 robots)

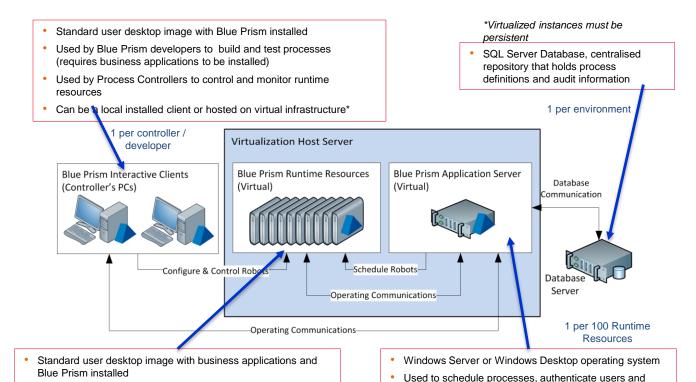
- Windows Server or Windows Client operating system
- · Used to schedule processes, authenticate users and encrypt data
- Marshalls database connections



#### Blue Prism Database (1 per environment)

 SQL Server Database, centralised repository that holds process definitions and audit information

# **Architecture and Components**



encrypt data

Marshalls database connections

Runs automated Blue Prism processes, usually "headless"

Can be a physical machine or provisioned as a virtual device\*

#### Option 1: Desktop-Based, IT Secured

- Robots and application server are desktop deployed
- Database implemented and managed in the data-centre
- Separate development, test and production environments
- Suitable for small tactical implementations

# Blue Prism (Physical) Blue Prism (Physical) Blue Prism (Physical) Blue Prism (Physical) Dev Test Devisioners: 1837 (see 8198 production Blue Prism (Devisioners: 1837 production Database Corver 1 Production Database Corver 1 Production Blue Prism (Devisioners: 1837 production Blue Prism (Devisioners: 1837 production Blue Prism (Devisioners: 1837 production Blue Prism (Devisioners: 1937 production Blue Prism (Devisioners: 1837 production Bl

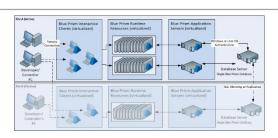
#### Option 2: Data-Centre Secured

- Apart from Interactive Clients, all components are virtualised and / or located in the data-centre
- Separate development, test and production environments
- Suitable for larger scalable nonbusiness critical implementations

# Blue Prism Runtime Resources (virtualized) Blue Prism Blue Prism Application Servers (virtualized) Windows or User DB Authorication Database Server Description: 1 Production Database 1 Production Database 1 Production Database 1 Production Database 2 Prism D

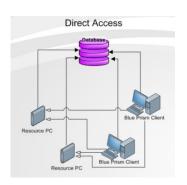
#### **Option 3: Data-Centre Resilient**

- All components are virtualised and / or located in the data-centre
- Separate development, test and production environments
- Failover and disaster recovery capabilities
- Suitable for fully scalable business critical deployments



Speed to Implement

# Option 1 - Desktop-based, IT Secured Architecture



# Minimum Requirements (based on 1 production robot)

#### **Runtime Resources (Robots)**

- Pentium IV 450MHz
- 512MB RAM
- 50MB Disk Space
- Windows 2000 or above, 32 / 64-bit
- Windows Installer v3.1
- .NET Framework 2.0

#### **Advantages**

- Fast to implement / provision
- Possibility to re-use of existing desktops

#### Constraints

- SW and HW requirements must be met
- Everything running on one computer, no backup
- Physical security of components must be considered
- Higher level IT support needed (treated like a workstation vs server)
- Database backup but no contingency against operational outages

#### **Blue Prism Client**

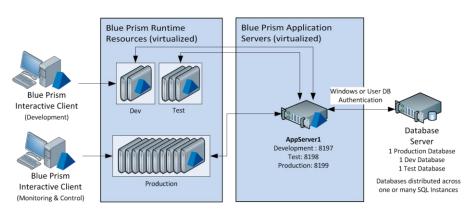
Typically, a Blue Prism client is used to configure and maintain processes and to monitor the runtime engines executing on the Virtual Machines. For deployments where the solution is being installed on user desktops (for pilot processes or small projects up to 5 robots), the entire solution can be configured to run on a desktop model.

Each desktop requires that the Blue Prism runtime is installed, which has a 14mb footprint on local disk and 20mb in memory. Processes and objects are stored in the database server (or in a local copy of SQL Express), along with any selected runtime logging and user auditing.

A direct database connection using Windows or User Authentication is used to connect the clients to the Blue Prism database. On execution, the runtime component retrieves the process and any associated object and runs them locally.

Distribution of runtime components to desktops is therefore usually limited to the Blue Prism runtime engine. To monitor each connected client, the Control Room module communicates with each resource PC using the TCP protocol in order to ascertain its' status.

# **Option 2 - Data-Centre Secured Architecture**



#### **Advantages**

- Quick to scale as already virtualised
- Database performance and capacity easily scaled
- Components are secured and managed by IT
- Process development and test can be delivered without constraining production (separate development and test environments and dedicated runtime resources)
- Virtualisation aids commonality across components

#### Constraints

- There may not be an IT support model in place for virtualised desktop PCs
- Speed to implement / provision
- Database backup but no contingency against operational outages

#### Minimum Requirements (based on 25 production robots)

#### Interactive Clients (User Desktops)

- Intel Xeon Processor
- 2GB RAM & 10GB free disk space<sup>1</sup>
- Windows XP / 7 (32 or 64-bit)
- Windows Installer v3.1
- .NET Framework
- Access to all in-scope applications

#### **Runtime Resources (Robots)**

- Intel Xeon Processor
- 2GB RAM & 10GB free disk space<sup>1</sup>
- Windows XP / 7 (32 or 64-bit)
- Windows Installer v3.1
- NET Framework
- .NET Framework
- Access to all in-scope applications

#### **Application Server**

- Dual Intel Processor
- 4GB RAM & 10GB free disk space<sup>1</sup>
- Windows Installer v3.1
- .NET Framework

bit)

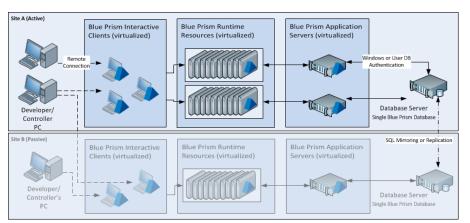
Windows XP / 7 or Windows Server 2003 or above (32 or 64-

#### Database Server

- Quad Intel Processor
- 8GB RAM
- Windows Server 2003 or above
- SQL Server 2005 and above (x86/x64)
- Prod Data file: 250GB, Log file: 125GB
- Dev Data file: 50GB, Log file: 25GB
- Test Data file: 50GB, Log file: 25GB

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# Option 3 - Data-Centre Secured with DR



Note - Development and test environments can be accommodated in the same way as production environments displayed.

#### Advantages

- Fully scalable across all components
- Highly resilient full capability on standby suitable for business critical processing
- Components are secured and managed
- No geographic constraints across development, test or production
- Consistency across developers and environments that reduces support overhead

#### Constraints

- There may not be an IT support model in place for virtualised desktop PCs
- Speed to implement / provision

#### Minimum Requirements (based on 25 licensed production robots1)

#### Interactive Clients

- Intel Xeon Processor
- 2GB RAM & 10GB free disk space2 .
- Windows XP / 7 (32 or 64-bit)
- Windows Installer v3.1
- NFT Framework
- Access to all in-scope applications

#### **Runtime Resources (Robots)**

- Intel Xeon Processor
- 2GB RAM & 10GB free disk space2 .
- Windows XP / 7 (32 or 64-bit)
- Windows Installer v3.1
- NFT Framework
- Access to all in-scope applications

#### Application Server

- Dual Intel Processor
- 4GB RAM & 10GB free disk space<sup>2</sup>
- Windows Installer v3.1
  - NFT Framework
- Windows XP / 7 or Windows Server 2003 or above (32 or 64bit)

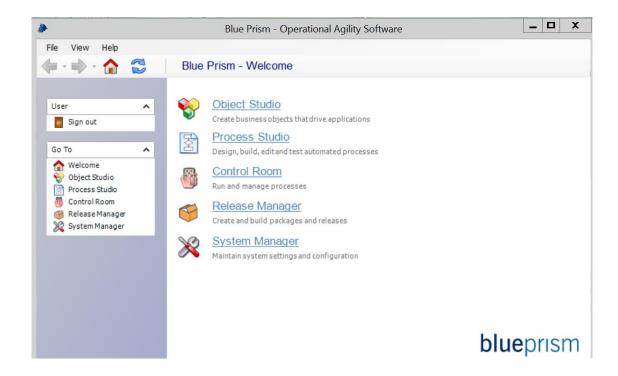
# **Security & Compliance**

Designed with enterprise organisations in mind, Blue Prism is proven to support compliant processes.

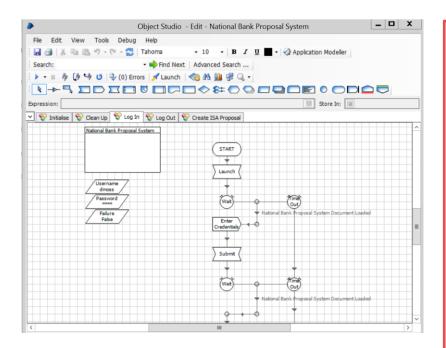
A large number of controls are in place to provide the necessary security and governance, including:

- Segregated user roles (developers, release managers, controllers).
- Automated credential management for robot access to the network and specific applications.
- Options for native or Active Directory authentication
- As the business function is leveraging the underlying application logic already available, access authorization concepts are immediately inherited.
- Audit history for: system access; configuration changes; and process execution.

#### Blue Prism - Initial screen



# Blue Prism Modules – Object Studio



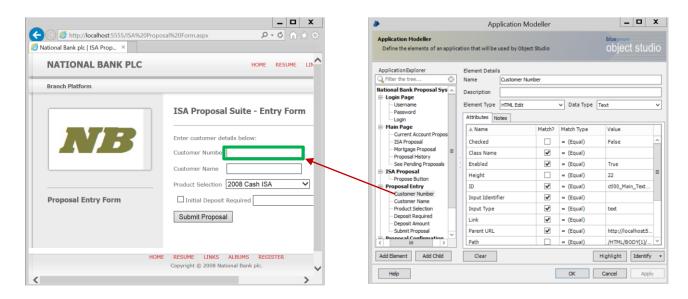
Object Studio is a module that ensures the robot is trained effectively to mimic the actions a user will take when performing their tasks within the specified applications

Typical actions are write, read and navigate within the application

Objects when built become **reusable** and can be used within a number of different processes

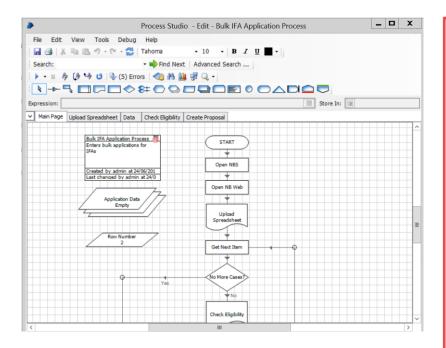
Blue Prism is also supplied with a number of **built in business objects**, providing off the shelf functionality for functions such as Microsoft Office automation (Excel and Word objects), e-mail automation, file management, encryption and credential management

# **Blue Prism Modules – Application Modeller**



Object Studio has a feature called <u>Application Modeller</u> that enables us to create a logical representation of an application. Simply add new elements (field, button, menu item, windows etc.) to Application Modeller and highlight the particular element in an application. **System automatically pre-fills the element's attributes** which uniquely identify the elements when process runs. Attributes do not come from Blue Prism; the application provides this data to Application Modeller and Object Studio uses the elements to manipulate the application

## Blue Prism Modules – Process Studio



A Blue Prism Process is created as a diagram that looks much like a common business flow diagram.

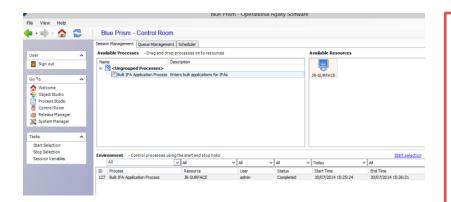
It includes process steps, decision points, calculation steps, process rules etc.

Steps are usually connected to business objects which manipulates the applications (log in, log out, navigate, write, read)

Difference between Process and Object studio is that process studio includes key process components and logic whereas Object studio interacts directly with applications.

Having these 2 layers enables various processes to use already created Business objects which save a time when automating new processes.

# Blue Prism Modules – Control Room



<u>Control Room</u> provides operations users with a day to day operational environment that is used to control, monitor and schedule the runtime resources (robots).

Processes can be started either manually or in schedules

Results of the processes being run will be recorded effectively within the Control Room, but also Session Logs and exceptions reports are captured so it allows testing and effective problem solving of processes if they have not ran as expected

# Blue Prism Modules – System Manager



**System Manager** is where Blue Prism's own settings are kept. Key features here are:

The credentials
Management - functionality
provides a secure repository
for login details used to
access target applications.

Users roles and permissions management - designed to simplify the administrator's task of setting the permissions of the system's users (e.g. Process developer, Process controller etc)

# Reporting, Analytics and Audit Trail

blueprism	Work Que	ue Report					
Queue Name	IFA Applica	ations					_
Start Date	18 October	2010					
End Date	22 October	2010					
Items Pending	0						
Items Loaded	500						_
Worked Items	500						-
		700/					
Completed Items	382	76%					_
Exception Items	118	24%					_
Business Exceptions	108						
System Exceptions	10						
Median Work Time	1:21						
Median Work Time Median Completed Time	1:21						
Median Exception Time	0:40				-		
tems Loaded	Mon 18		Wed 20 100		Fri 22		50
Worked Items	100		100				50 50
Completed Items	82		76				38
Exception Items	18		24				30 11
	18%						49
Exception Rate	18%	23%	24%	24%	29%	2	4
	Mon 18						
Median Work Time	1:21	1:21	1:21	1:21	1:22		
Median Completed Time	1:21	1:21	1:21	1:21	1:22		
Median Exception Time	0:40	0:40	0:40	0:40	0:41		
Exception Types	Mon 18	Tue 19	Wed 20	Thu 21	Fri 22	Total	-
Business Exception	18						10
System Exception	0						1
Business Exceptions	Mon 18	Tue 19	Wed 20	Thu 21	Fri 22	Total	_
Application Rejected - Customer is bank staff	1		1 1	1110 21	0		
Application Rejected - Customer is bank starr  Application Rejected - Customer is not a UK resident	9						4
Application Rejected - Customer is not a CK resident  Application Rejected - Customer is under 18	8		12				5
							Ī
Application Rejected - ISA Already Held for current tax year	0	0	1	1	4		_
System Exceptions	Mon 18	Tue 19	Wed 20	Thu 21	Fri 22	Total	_
Failed waiting for NB Web	0	2	2	4	0		
railed waiting for NB Web							

Blue Prism has the ability to output the results in a different format via XML and write the outcomes / results to e.g. an EXCEL spreadsheet and place this file in a directory or location the robot has access to for a human to pick up and review if required.

# Reporting, Analytics and Audit Trail

#### blueprism

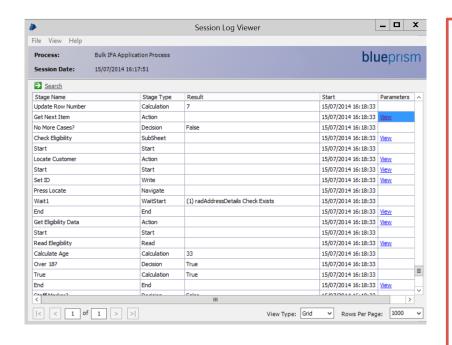
**Exception Report** 

Process	Bulk IFA Applications Process
Work Queue	IFA Applications
Start Date	Mon 18 Oct 00:00
End Date	Fri 22 Oct 23:59

Customer Number	Loaded	Excepted	Exception Type	Exception
			Business	Application Rejected -
123456789009986	Thu 21 Oct 17:41	Thu 21 Oct 17:41		Customer is under 18
			Business	Application Rejected -
123456789000956	Thu 21 Oct 17:41	Thu 21 Oct 17:41		Customer is under 18
			Business	Application Rejected -
123456789002164	Mon 18 Oct 17:41	Mon 18 Oct 17:41		Customer is not a UK resident
,			Business	Application Rejected -
123456789002886	Wed 20 Oct 17:41	Wed 20 Oct 17:41		Customer is under 18
123456789006322	Thu 21 Oct 17:41	Thu 21 Oct 17:41	System	Failed waiting for NB Web
			Business	Application Rejected -
123456789009234	Fri 22 Oct 17:41	Fri 22 Oct 17:41		Customer is not a UK resident
			Business	Application Rejected -
123456789009536	Tue 19 Oct 17:41	Tue 19 Oct 17:41		Customer is under 18
			Business	Application Rejected -
123456789008706	Mon 18 Oct 17:41	Mon 18 Oct 17:41		Customer is under 18
			Business	Application Rejected -
123456789006824	Thu 21 Oct 17:41	Thu 21 Oct 17:41		Customer is not a UK resident
			Business	Application Rejected -
123456789001994	Fri 22 Oct 17:41	Fri 22 Oct 17:41		Customer is not a UK resident
			Business	Application Rejected -
123456789004426	Fri 22 Oct 17:41	Fri 22 Oct 17:41		Customer is under 18

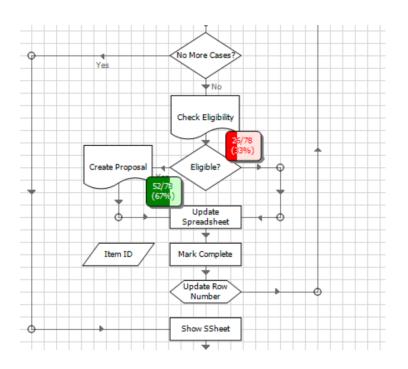
Any exceptions during the robot run (either business or system exception) are recorded and handed over for follow up by Business or IT.

# Reporting, Analytics and Audit Trail



Every action
performed by Robot
is recorded and
tracked - related data
can be used for
further process
optimization
Detailed tracking of
robot actions eases
auditing and reporting
for security and
compliance purposes

# Reporting, Analytics and Audit Trail



Blue Prism provides high quality data that can be used to drive meaningful **BI and MI** reporting and identifies both inline process statistics and real-time operational analytics by recording each and every:

- System login.
- Change management action.
- Decision and action taken by each robot.

# **RPA** tools

# **BluePrism Overview**

High level demo of the tool - Video

# Agenda de la formation RPA – Session 1

## Introduction

Sensibilisation à Robotics Process Automation
Introduction des Assistants Virtuels et première phase d'un projet de cadrage RPA

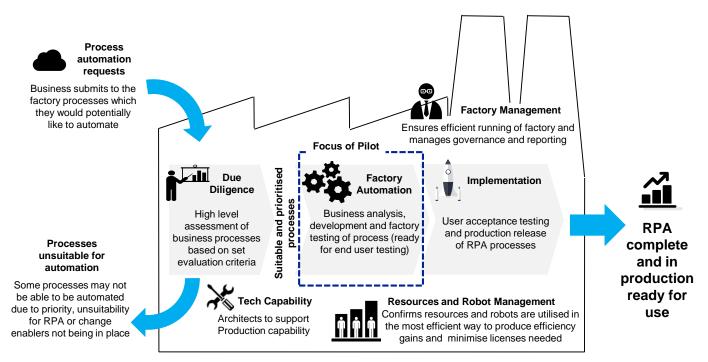
Présentation des outils RPA – Focus on BluePrism Technology Overview BluePrism, Automation Anywhere, UiPath

Méthodologie de Delivery
Définition des principes clés du modèle Agile vs Cycle en V

Illustration de cas concrets et retour d'expérience Exemples, problèmes rencontrés, bonnes pratiques et livrables

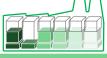
# **RPA Factory Overview**

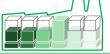
# The RPA Factory achieves efficiencies of scale based on a consistent methodology to evaluate and automate processes



# Robotics Factory set up approach from Discovery to Delivery

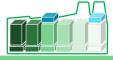












Duration: 2+ week(s)

#### Resources mobilized:

Business/process Analysts

#### Goals:

- ✓ Assess scope areas
- ✓ Understand organization
- ✓ Check feasibility
- Technical study
- √ Identify processes for automation
- Estimate benefits
- Shortlist pilot processes
- ✓ Define sponsors

Duration: 2+ weeks

#### Resources mobilized:

Business/process Analysts **RPA Tech masters** 

#### Goals:

- Proof benefits
- ✓ Automate simple
- process steps ✓ On target app or
- **UAT** environment ✓ Prove
- compatibility ✓ Proof of
- technology and interactions with core systems

Duration: 4+ weeks

**Pilot** 

#### Resources mobilized:

Business/process Analysts **RPA Tech masters** Developers

#### Goals:

- ✓ Automate entire processes
- ✓ Prove benefits at org level
- ✓ Prove methodology
- Generate learnings to refine approach and scaling

### Due Diligence

Duration: 4+ weeks

#### Resources mobilized:

Business/process Analysts RPA Tech masters

#### Goals:

- ✓ Detailed assessment based on pilot learnings
- ✓ Refined estimation and costing
- Refined business case and target ROI

Duration: tbd

#### Resources

mobilized: Business/process Analysts **RPA Tech masters** Developers

#### Goals:

- ✓ Implementation
- ✓ Continuous delivery
- ✓ Monitoring of SLAs
- ✓ Control of operations for first iterations to go live

Duration: tbd

#### Resources mobilized:

Automation Controller Developers

#### Goals:

- ✓ Repair and adapt
- ✓ Evolve and improve
- ✓ Monitor and control

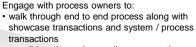
# Robotics Factory set up approach – Discovery phase

PoC

Process Owners & IT Representatives

- **Business Analysts**
- · High level assessment of the client departments and processes to understand the feasibility of automation
- · Understanding organizational structure and operating model
- · Identification of process maturity
- · Identify potential for automation
- · Select of process for PoC

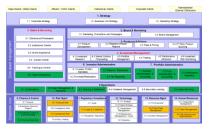
Due Diligence



- · to validate the understanding, assumption and metrics etc.
- · Validate feasibility, potential and business benefits

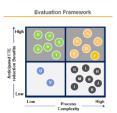
Engage with IT representatives to:

- · Clarify requirements for the RPA environment
- Prepare technology and infrastructure for PoC



 Heat map of processes showing those ready for automation, allowing quick wins and overall RPA eligibility

- List of pre-filtered areas/departments and processes candidates for automation
- · Estimation of Automation potential results over pre-filtered processes
- · Objectives and success criteria of PoC



Try Opportunities	m	m	0	0		0	Pager Col	200	Standard	Non-Standard	Fundantitos	Taponition	Tools	Benefit (N	Committee of Th
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# Robotics Factory set up approach – Proof of Concept

Discovery

PoC

RPA Factory Approach

Due Diligence

Delivery

Maintenance

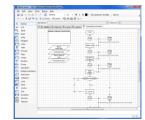


- Process Owners & IT Representatives
- Business Analysts & RPA Tech masters

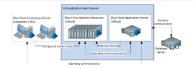
Tasks & Activities

- Detailed analysis of the selected PoC process
- Identify RPA vendor, install & configure
- Analysis of PoC outcome and PoC results report preparation.
- Proof of environment compatibility & system access
- Demo presentation
- Proof of automation benefit

- · Automated process running
- Robot performs assigned tasks according to the Process Definition Document.
- Proof of technology and interaction with systems
- Evidence of the automation benefits for the selected PoC process



- Selected process for PoC described in detail using process map
- Process Definition Document including visual description of process steps and job manual, including description of exceptions, criteria of rule based decisions, input and output data, text template for email communication if applicable/
- Final PoC report describing AS-IS and TO-BE process operation, savings achieved, robot working in test environment, video visualization.



# Robotics Factory set up approach – Pilot

Process Owners

Business Analysts, RPA Tech masters, Developers

RPA Factory Approach
Due Diligence

Delivery

Delivery



- Identify the systems and process in scope, plus current metrics, including:
  - Volumes,
  - · Average handling Time,
  - · Workload distribution,
  - Percentage of exceptions

- Automated process running
- Robot performs assigned tasks according to the Process Definition Document.
- Check process outputs to ensure the solution meets the business requirements
- · Demonstrate the exception handling capability

- •
- Process Definition Document including visual description of process steps and job manual, including description of exceptions, criteria of rule based decisions, input and output data, text template for email communication if applicable
  - · Automated business process in the client environment
  - · Proof of Benefits

# Robotics Factory set up approach – Due Diligence

RPA Factory Approach

Discovery PoC Pilot Due Diligence Delivery Maintenance



- Process Owners & Business sponsor
- Business Analysts & RPA Tech masters



- Very detailed assessment based on pilot learnings.
- In-depth analysis of processes with FTEs, AHT, possible efficiency/ cost gains
- Helps create more precise baselines, cost/ efficiency calculations, pricing, proposal(s), commercial models and long-term partnership arrangements
- · Helps to create, discuss and finalize contracts

Deliverabl es

- Detailed assessment
- Refined Costing and estimate
- Refined Business case and target ROI





# Robotics Factory set up approach – Delivery / V Cycle

**RPA Factory Approach** PoC Due Diligence Process Owners & Business sponsor able to prioritize Process Analysts & RPA developers / config., Tech Arch., Testers V Cycle

#### Configure Define Design Test Deploy

Tasks & Activities

- · (Optional) Provides further detail and clarification where required on process scope
- Documents the current process at a keystroke level - forms the requirements for design
- · Translates the set of PDDs into an overarching design to minimise development effort and maximise

object reusability

- · Detail out solution design, primarily in the following areas: audit / transaction logging, exception handling, credential management
- · Development needed components (Build code & Unit Tests)
- Configuration Management (through out of the build)
- Generate conditions to test the functionality of the individual Business Objects, Components and Processes along with an initial end to end test
- · Generate & document test . conditions to ensure all relevant scenarios are captured.
- · Step through cases in a controlled manor in the presence of Operational SMF's
- · Controlled testing, gradually ramping up the volume based on successful completion, and starting with the processing of a single case
- and advice on the running of the specified automated process in a normal daily operational environment for those who will run the process

Provides instruction, information

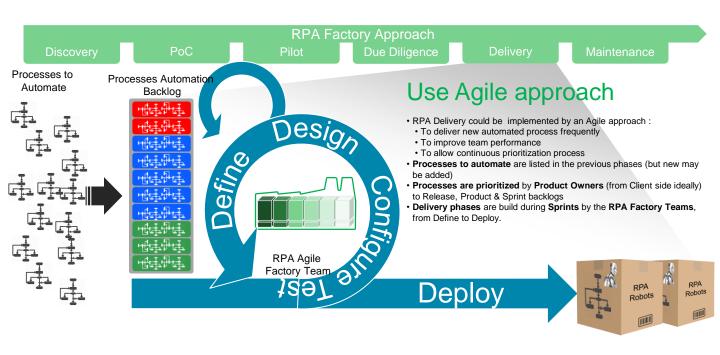
- · Provides an opportunity to walkthrough the process with all key stakeholders (controllers. Business. IT) to validate the process is ready for live deployment
- · Outlines the approach, timetable and resources required for releasing the process into the production environment

- Refined Process Assessment (RPA)
- · Process Definition
- Document (PDD) aht © 2016 Accenture All rights reserved.
- · Refined Process Assessment (RPA)
- · Process Definition Document (PDD)
- · RPA Build code / Configuration / Unit Tests (Release Note in Blue Prism - i.e. the output of process development
- Configuration Test Plan
- · Verification Test Plan
- UAT. SIT Execution Plan & Reports

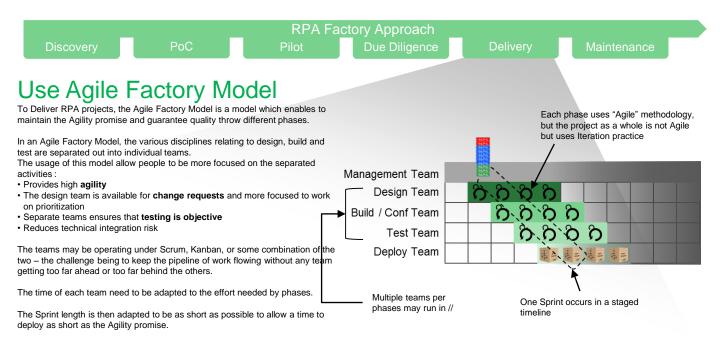
Execute Tessts

- Operations Handbook
- Operations Ready (Model Office)

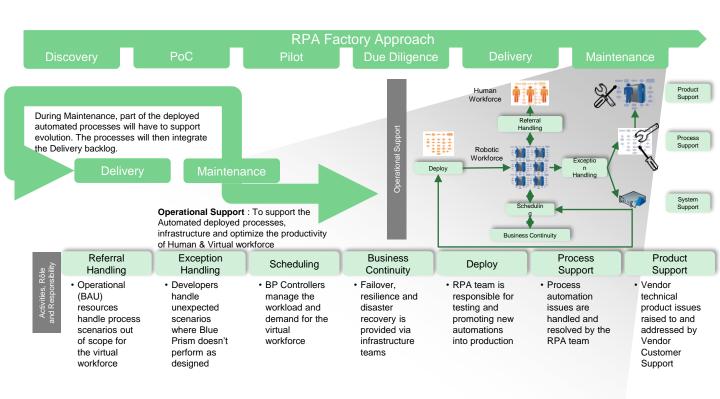
# Robotics Factory set up approach – Delivery / Agile Approach



# Robotics Factory set up approach – Delivery / Agile Factory Approach



# **Robotics Factory set up approach – Maintenance**



# Robotics Factory set up approach Mobilization & Change management



- > Sponsor, Process Owners
- > Program Manager, Mobilization experts

Tasks & Activities

- Prepare and provide all necessary inputs for the different efforts across automation phases
- Obtaining and securing the right resources, access to client systems, vendor licenses, etc.
- Secure handover of internal support steps & tasks
- Ensure implementation of solid methodology for the entire RPA

#### **Key Challenges:**

- Availability of suitable resources
- Availability of client IT
- Internal organizational issues within client organization
- Understanding of RPA amongst key client people
- Culture and organizational changes in management

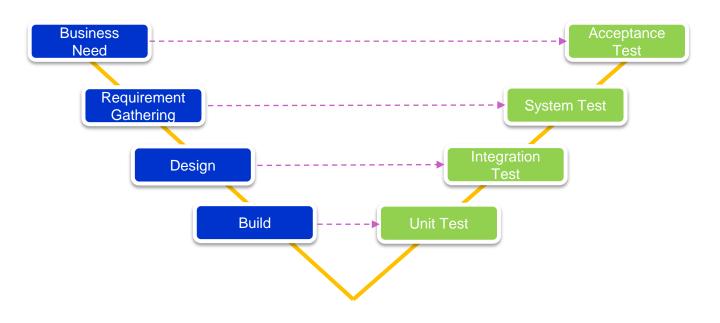
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- Inventory of necessary and available resources
- Skills matrix
- Mobilization-specific KPIs
- · Ramp-up plan

Mobilization

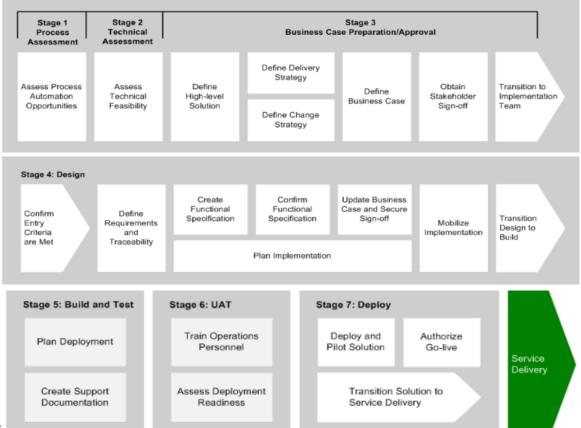
# Project delivery methodology – V Cycle

# Introduction



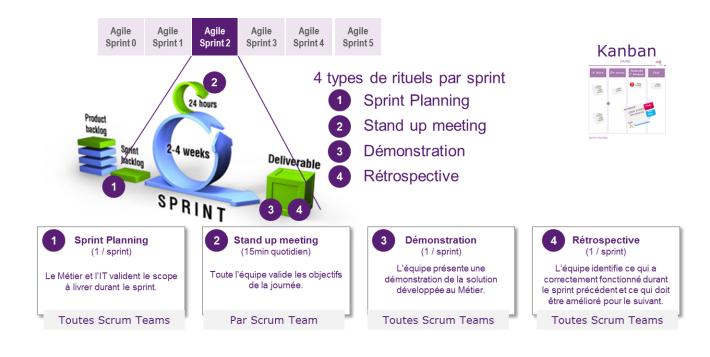
# Project delivery methodology – V Cycle

# **RPA End to End cycle Delivery**



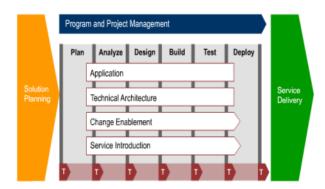
# **Project delivery methodology - Agile**

# **Governance and Organization**



# V cycle vs Agile

## Classic "waterfall" methodology



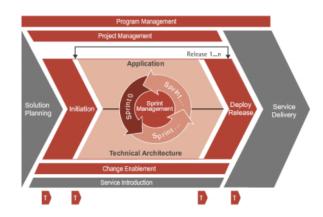
#### Works well in an environment with



Defined set of requirements

Defined set of technology

# "Agile" methodology



#### Works in an environment with

Uncertain level of requirements

An aligned goal

High level of agreed user involvement

# Le modèle opérationnel

### **INFORMATIONS**

# PREREQUIS & STRATEGIE

- Croissance volume
- Réduction de coûts (Business Case)
- · Risques opérationnels
- Qualité de service
- Flexibilité gestion
- Agenda IT
- Réglementation
- Contraintes techniques

# **MODELE OPERATIONEL CIBLE** Rôles & RACI Gouvernance **MODELE ORGANISATIONNEL** Organisation et taille Cadre de contrôle Services offerts Méthode de livraison **MODELE DE SERVICE Processus** SLAs & KPIs Compétence et profils **PEOPLE Formation** Outils

Infrastructures

Habilitation et Admini.

**TECHNOLOGIE** 

# Le modèle opérationnel **Approche**

Bilan

Activités clés

documentation détaillée

· Identification de possible quick wins

#### **Evaluation des opportunités Modèle Opérationnel Analyse Evaluation Implémentation** · Comprendre les processus · Calculer le potentiel d'automatisation et élaboration Business Case • Etablir une base / critère de référence afin **CAPACITÉ INTERNE (COE)** de mesurer les processus Evaluer l'impact des inputs sur les outputs · Collecter les données afin de mesurer et **OPS vs IT** d'analyser les processus · Etablir la liste des processus et créer une Coordonner les bénéfices et les efforts estimés. « heat map » des processus avec le · Identifier les opportunités d'automatisation clés potentiel d'automatisation et auick wins Mener les ateliers afin de déterminer les · Etablir une première pipeline contenant les gains et la faisabilité. opportunités priorisées JOINT SERVICE MODEL • Etablir une short liste des opportunités · Mettre en avant les écarts, préoccupation et · Créer le catalogue de processus RPA possibles problèmes · Confirmer l'obtention des licences et des infrastructures requises · Compréhension de la capabilité des · Business Case (Delivery Model) processus existants à travers une · Développer le plan d'implémentation **OUTSOURCING**

· Valider et initier les quick wins

#### Livrables clés Catalogue de Liste des Plan **Business Case** d'implémentation processus processus

# Target Operating Model – Run **Example**

The Target Operating Model is designed to maximise efficiencies in delivery whilst ensuring governance and are able to continually QA the initiative.





Process Requirements





**Accenture Delivery** Service (Build and

Deploy)



#### Virtual Workforce

Automated processes within the production environment.



### **Operational Support & Control**

Run Services include: Robot management/control, capacity/demand management, continuous improvement (5 days per month), problem management and resolution (L2/L3 support), and vendor management.

### **Exception and Referral Management**

Robot/queue monitoring, and BAU exception handling to be managed by each respective business/operating unit

#### Governance

- Project management Change management Strategy setting
- Sponsorship

### **Delivery Steering Group\***

#### IT engagement Service acceptance and control:

- Quality
- Risk
- Assurance
- Security
- Release Management
- Process/app
- Audit Compliance
- change solution impact analysis

#### RPA Strategy Transformation Programme Office

- Pipeline management
- Demand
- management
- Opportunity Assessment &
  - Business Analysis •
- Benefits Tracking and Reporting
- Business
- engagement Operational
- Excellence Change Management

#### Infrastructure and Application Support, and IT Help Desk\*

- Blue Prism hosting
- Incident management (service/help desk)





# Agenda de la formation RPA – Session 1

## Introduction

Sensibilisation à Robotics Process Automation
Introduction des Assistants Virtuels et première phase d'un projet de cadrage RPA

Présentation des outils RPA – Focus sur BluePrism BluePrism, Automation Anywhere, UiPath

Méthodologie de Delivery
Définition des principes clés du modèle Agile vs Cycle en V

Illustration de cas concrets et retour d'expérience Exemples, problèmes rencontrés, bonnes pratiques et livrables

# Estimation du pourcentage d'automatisation Niveau étape & processus

Le pourcentage d'automatisation peut être **estimé** après l'analyse des processus et l'identification des différentes étapes automatisables. Pour chaque étape identifiée, un pourcentage d'automatisation, est indiqué. Il est **estimé** en fonction de différents critères :



100%	Pas d'exceptions à gérer (Exemples : connexion à une application, sauvegarde d'un fichier, extractions de données brutes, application d'un filtre)
80% - 100%	Exceptions possibles mais identifiables en totalité (Exemples : retraitement de données, identification d'un message/d'une ligne selon quelques critères prédéfinis)
50% - 80%	Règles de gestion complexes et des exceptions (Exemples : utilisation de calculs complexes pour un tableau d'amortissement, règles de gestion comptables lourdes)
< 50%	Règles de gestion complexes, non formalisées et difficilement indentifiables
0%	Etape non automatisable (Exemples : analyse et expériences requises, formats papier et différents, écritures manuscrites)

Une fois que le pourcentage d'automatisation a été **estimé** pour chaque étape, un pourcentage d'automatisation global est lui aussi **estimé**.



Moyenne

Calcul du pourcentage d'automatisation à l'aide d'une moyenne simple lorsqu'il n'y a pas de pondération sur chaque étape, et après validation avec le management

# Estimation de la charge ETP Exemple à valider par le management Projet

Une charge de travail ETP doit être estimée pour chaque processus identifié. Il existe deux types d'estimation de charge ETP :



A dire d'expert	La charge de travail peut être <b>communiquée par le management</b> , et sera donc « à dire d'expert »
Sur base du volume et temps unitaire	Si le management n'a pas de charge ETP à communiquer, celle-ci sera calculée sur base des volumes et temps unitaires

#### Définir les hypothèses avec le management (exemples)

- Une journée = 8 heures par jour
- Taux opérationnel retenu : 80%, soit 6,4h/j
- Jours travaillés par an : 209 j, soit par

mois 17,4 j

#### Calcul de la charge :

Charge jour =

- [(Volume année) / 12mois] / 17,4j = Volume/j
- Volume/j \* Temps unitaire (h) = Temps unitaire de traitement par jour
- Temps unitaire de traitement/j (h) / 6,4h = Charge ETP

# Retour d'expérience

# Phase d'analyse



#### Facteurs clés de la réussite de la phase d'analyse

- 1. Démonstration efficace de la technologie au métier : il est important que le métier ait une vision des capacités des AV afin de collaborer à l'identification des opportunités. L'expérience a montré que l'utilisation de vidéos était efficace.
- 2. Collaboration et disponibilité du métier :
  - Une forte disponibilité et implication des équipes métiers (niveaux managers opérationnels et opérationnels métiers)
  - Communication des informations quantitatives nécessaires (volumes, temps de traitement, charge de travail, nombre d'ETP ...)
  - Mise en place de démonstrations et/ou d'immersions métiers afin d'affiner l'analyse



#### Principaux problèmes rencontrés lors de la phase d'analyse

- I. Incompréhension du projet et/ou de la technologie par le métier
  - Difficulté d'appropriation des concepts d'automatisation par le métier
- II. Projet IT ou de réorganisation impactant les processus
  - Il est important d'identifier les changements à venir sur les processus lors de la phase d'analyse

## Retour d'expérience

### Project delivery methodology

Robots are highly dependent on the GUI of Legacy application, agility is required to realize savings

- During Delivery Project phase:
  - Stability of legacy application is a key success factor
    - · All robots will use the GUI of the different legacy application.
    - · Modifications of the screens will directly impact the robot
  - Release Plan of Legacy application is key to schedule robot development.
  - Development and Test environments need to be iso-production
  - Development could be done on the Production code line of the legacy application

#### Key points:

- One Business Process is not equal to one Robot
- IT robots are required to support Business robot and ensure scalability (for instance change password management every month, log management, application connection management...)
- IT Team from client are to be involved at the early start of the project as they will be in charge of the production support after delivery. Their requirements are to be collected during analysis phase
- A robot is not working faster than a human execution time still remain the same as the robot is interacting with the GUI of the legacy application. Number of machines and licenses are directly impacted.