



## Application: International Trade

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- What determines whether a country imports or exports a good?



- Who gains and who loses from free trade among countries?



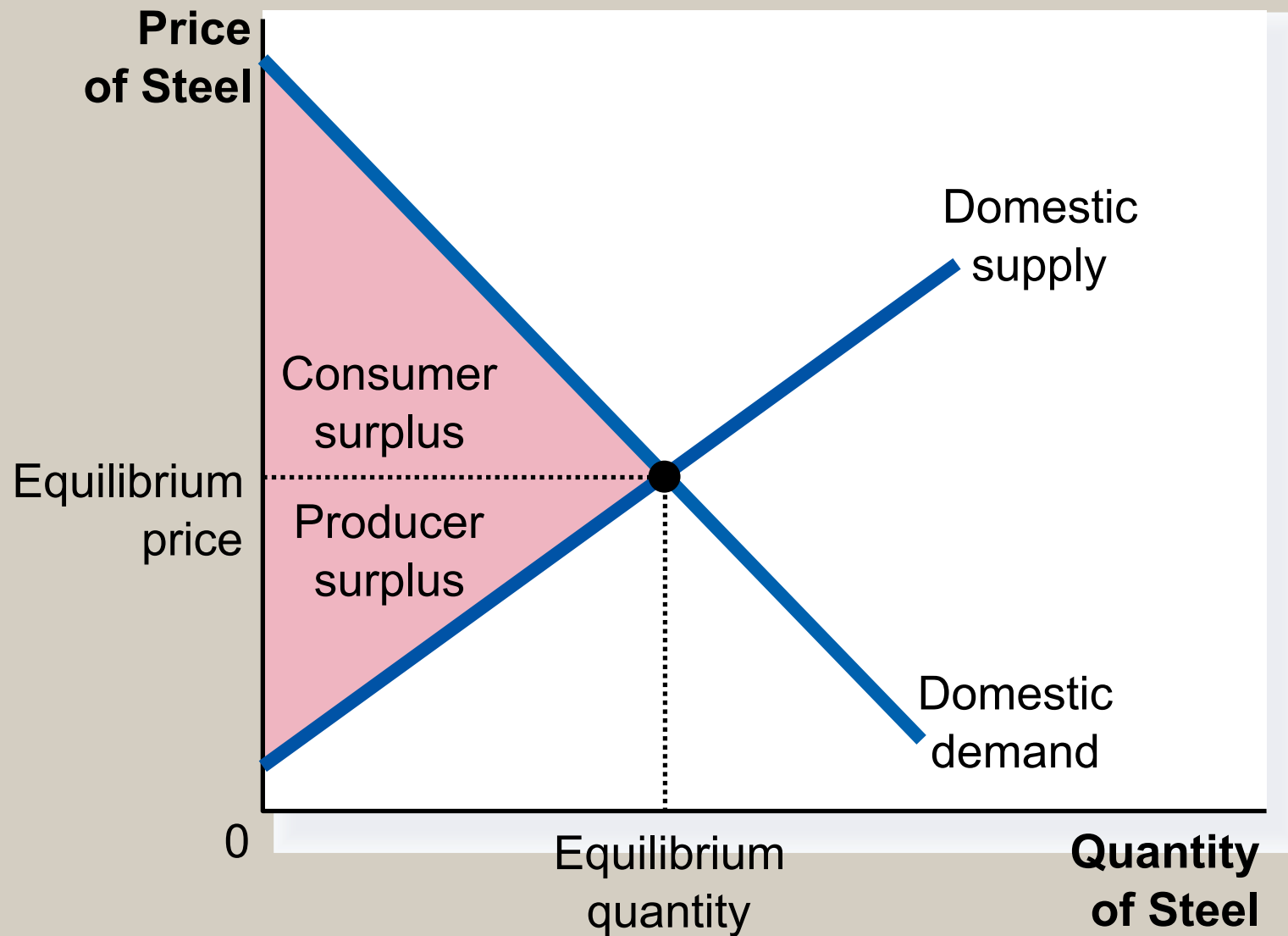
- What are the arguments that people use to advocate trade restrictions?



# THE DETERMINANTS OF TRADE

- Equilibrium Without Trade
  - Assume:
    - A country is isolated from rest of the world and produces steel.
    - The market for steel consists of the buyers and sellers in the country.
    - No one in the country is allowed to import or export steel.

Figure 1 The Equilibrium without International Trade



# The Equilibrium Without International Trade

- Equilibrium Without Trade
  - Results:
    - Domestic price adjusts to balance demand and supply.
    - The sum of consumer and producer surplus measures the total benefits that buyers and sellers receive.

# The World Price and Comparative Advantage

- If the country decides to engage in international trade, will it be an importer or exporter of steel?



# The World Price and Comparative Advantage

- The effects of free trade can be shown by comparing the domestic price of a good without trade and the *world price* of the good. The *world price* refers to the price that prevails in the world market for that good.

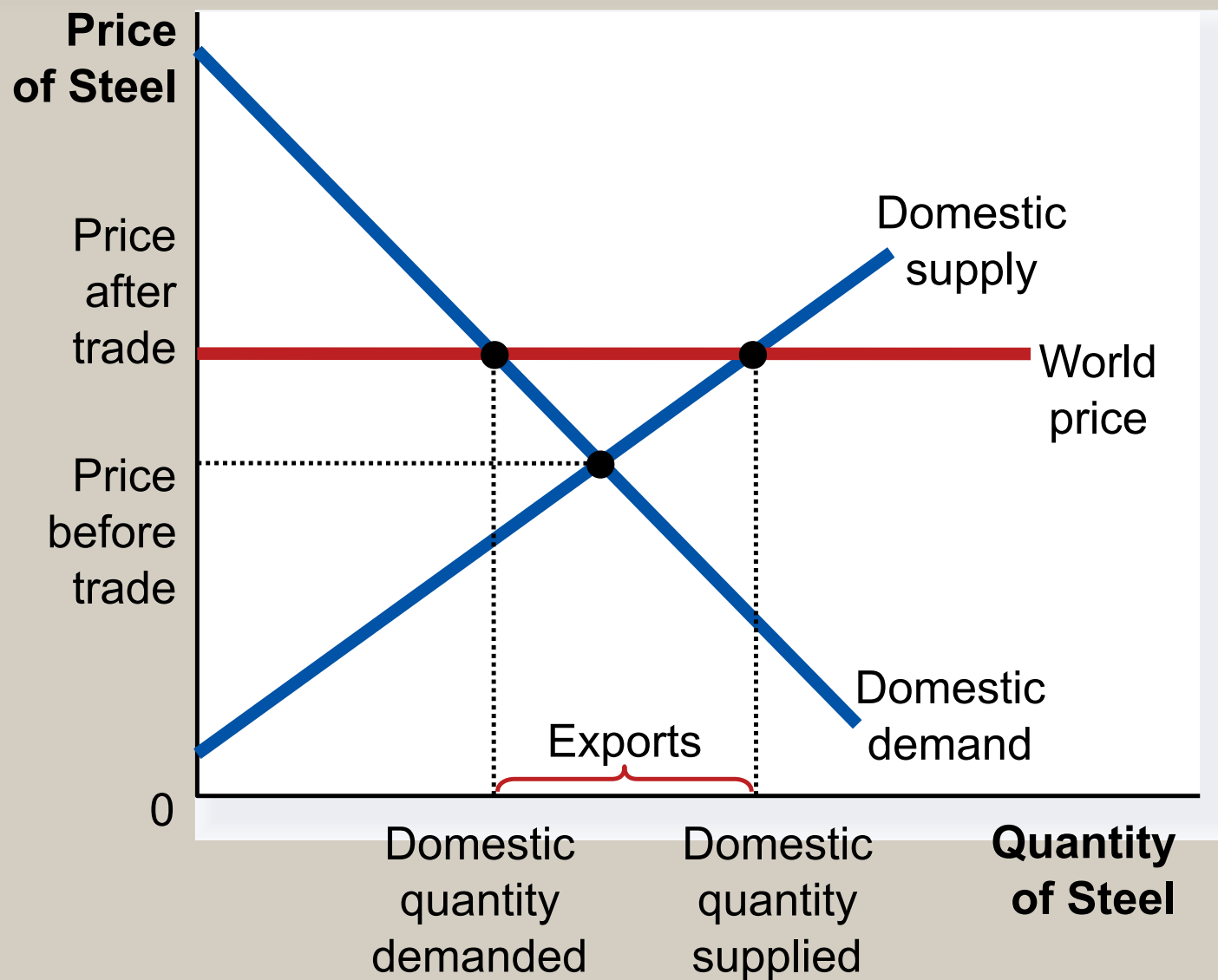
# The World Price and Comparative Advantage

- If a country has a comparative advantage, then the domestic price will be below the world price, and the country will be an *exporter* of the good.

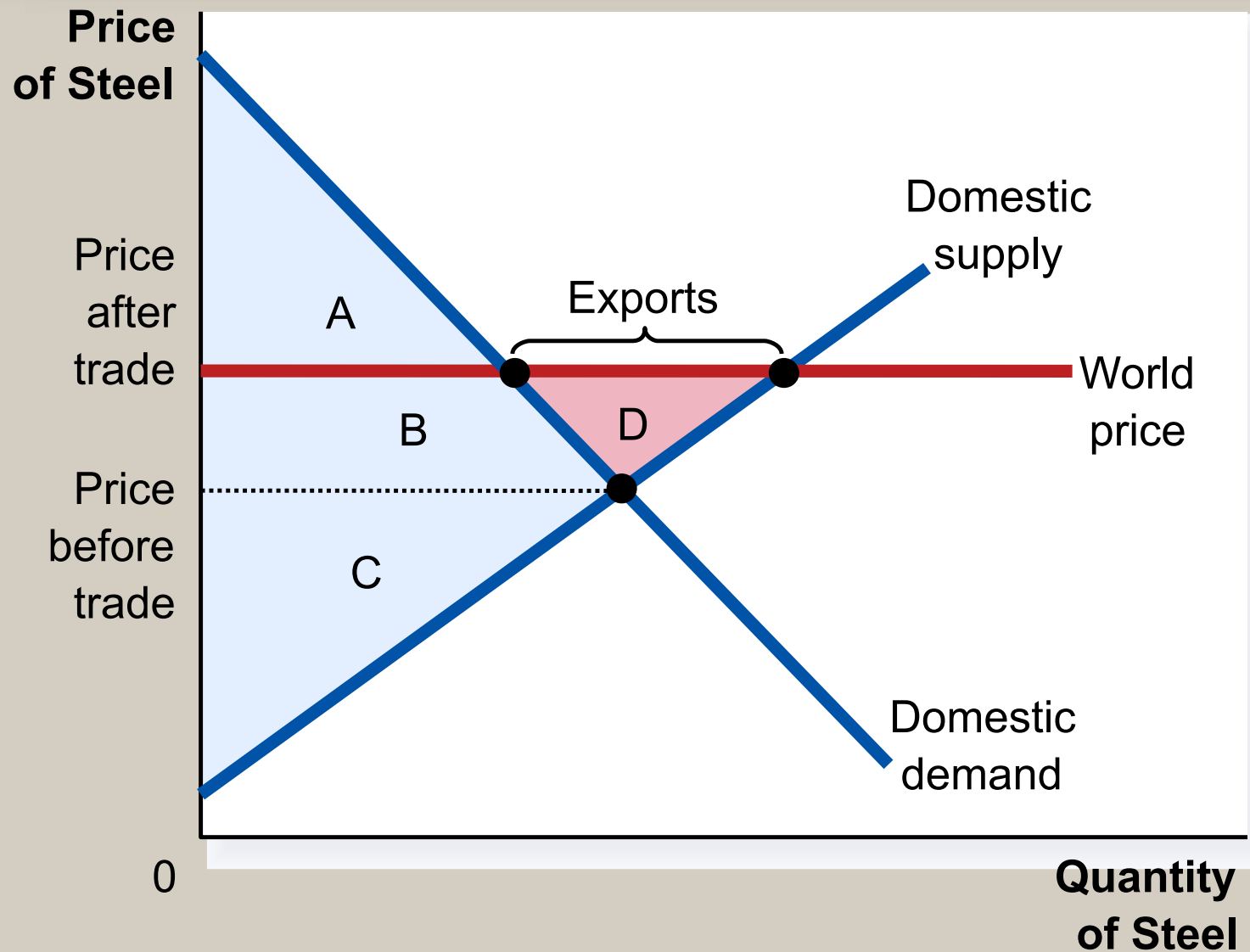
# The World Price and Comparative Advantage

- If the country does not have a comparative advantage, then the domestic price will be higher than the world price, and the country will be an *importer* of the good.

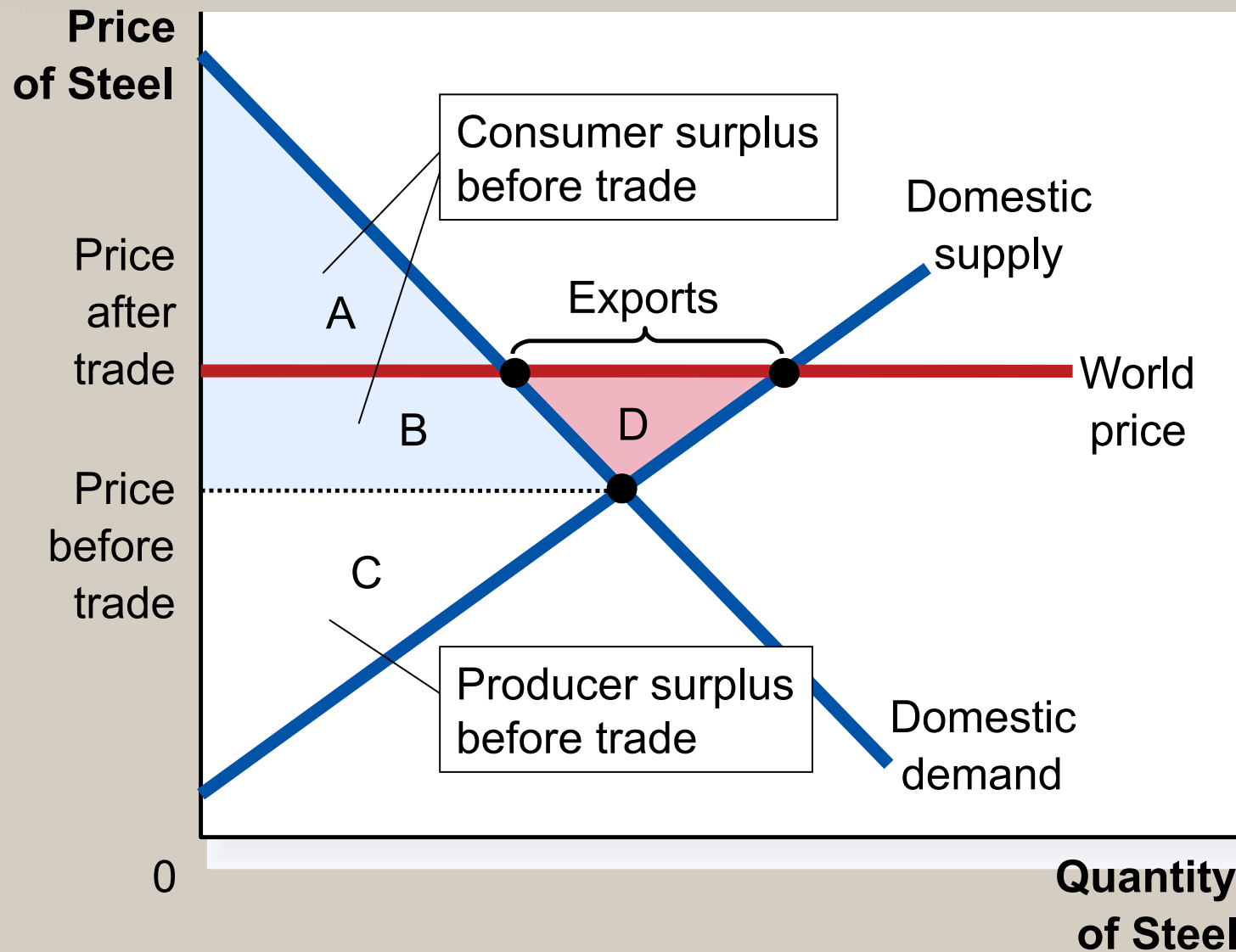
Figure 2 International Trade in an Exporting Country



**Figure 3 How Free Trade Affects Welfare in an Exporting Country**



## Figure 3 How Free Trade Affects Welfare in an Exporting Country



# How Free Trade Affects Welfare in an Exporting Country

	Before Trade	After Trade	Change
Consumer Surplus	$A + B$	$A$	$-B$
Producer Surplus	$C$	$B + C + D$	$+(B + D)$
Total Surplus	$A + B + C$	$A + B + C + D$	$+D$

The area D shows the increase in total surplus and represents the gains from trade.

# THE WINNERS AND LOSERS FROM TRADE

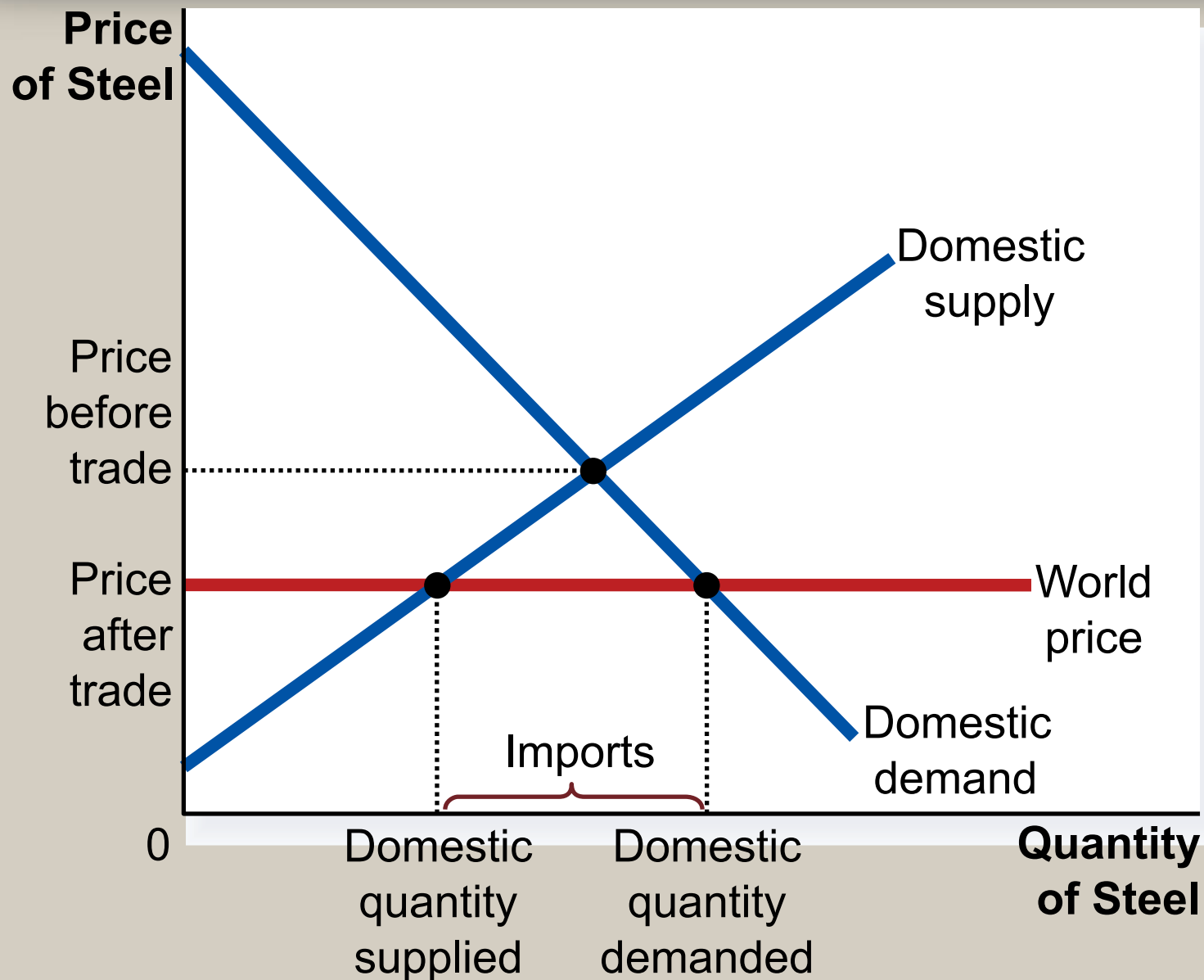
- The analysis of an exporting country yields two conclusions:
  - Domestic producers of the good are better off, and domestic consumers of the good are worse off.
  - Trade raises the economic well-being of the nation as a whole.



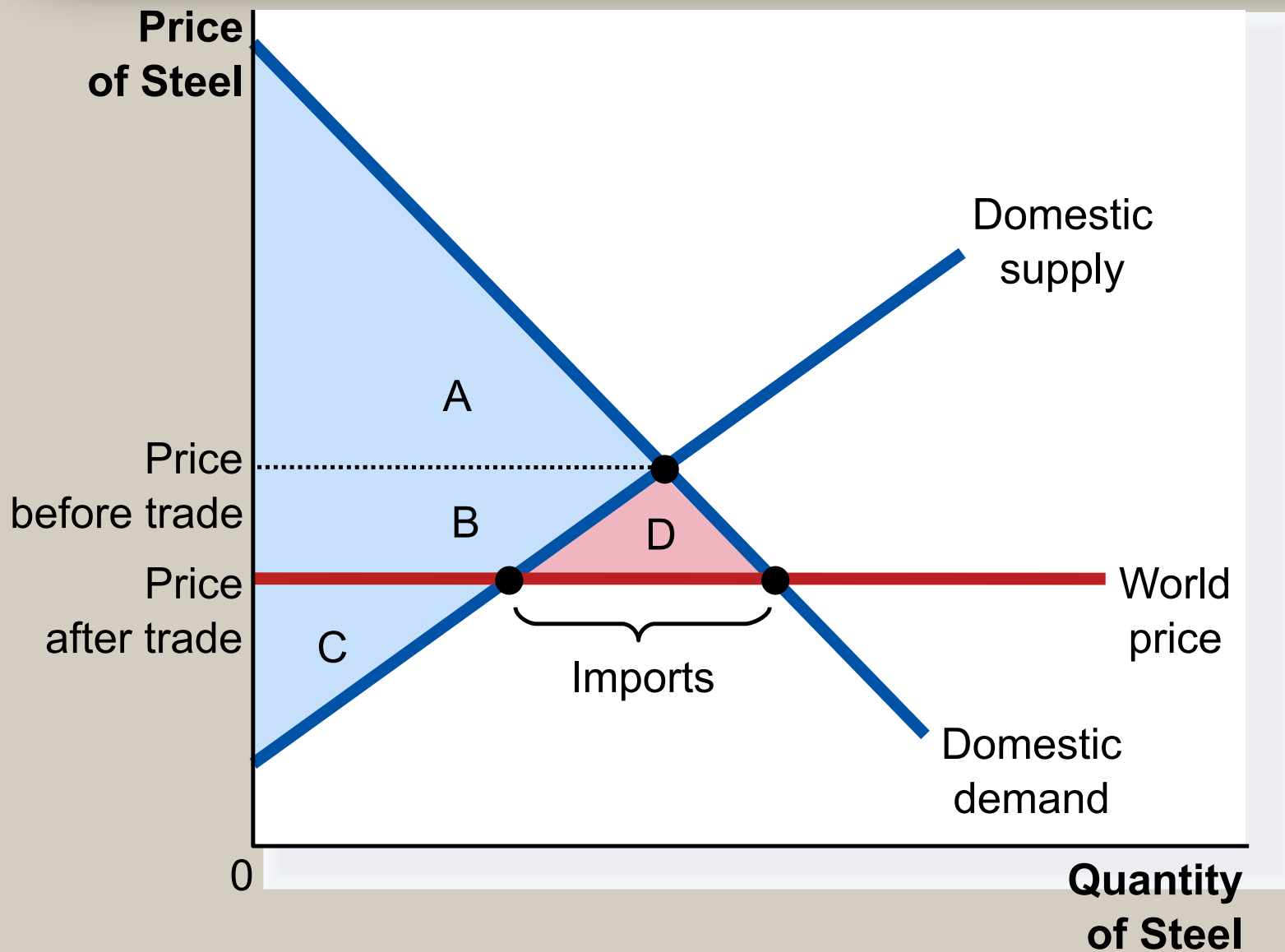
# The Gains and Losses of an Importing Country

- International Trade in an Importing Country
  - If the world price of steel is lower than the domestic price, the country will be an importer of steel when trade is permitted.
  - Domestic consumers will want to buy steel at the lower world price.
  - Domestic producers of steel will have to lower their output because the domestic price moves to the world price.

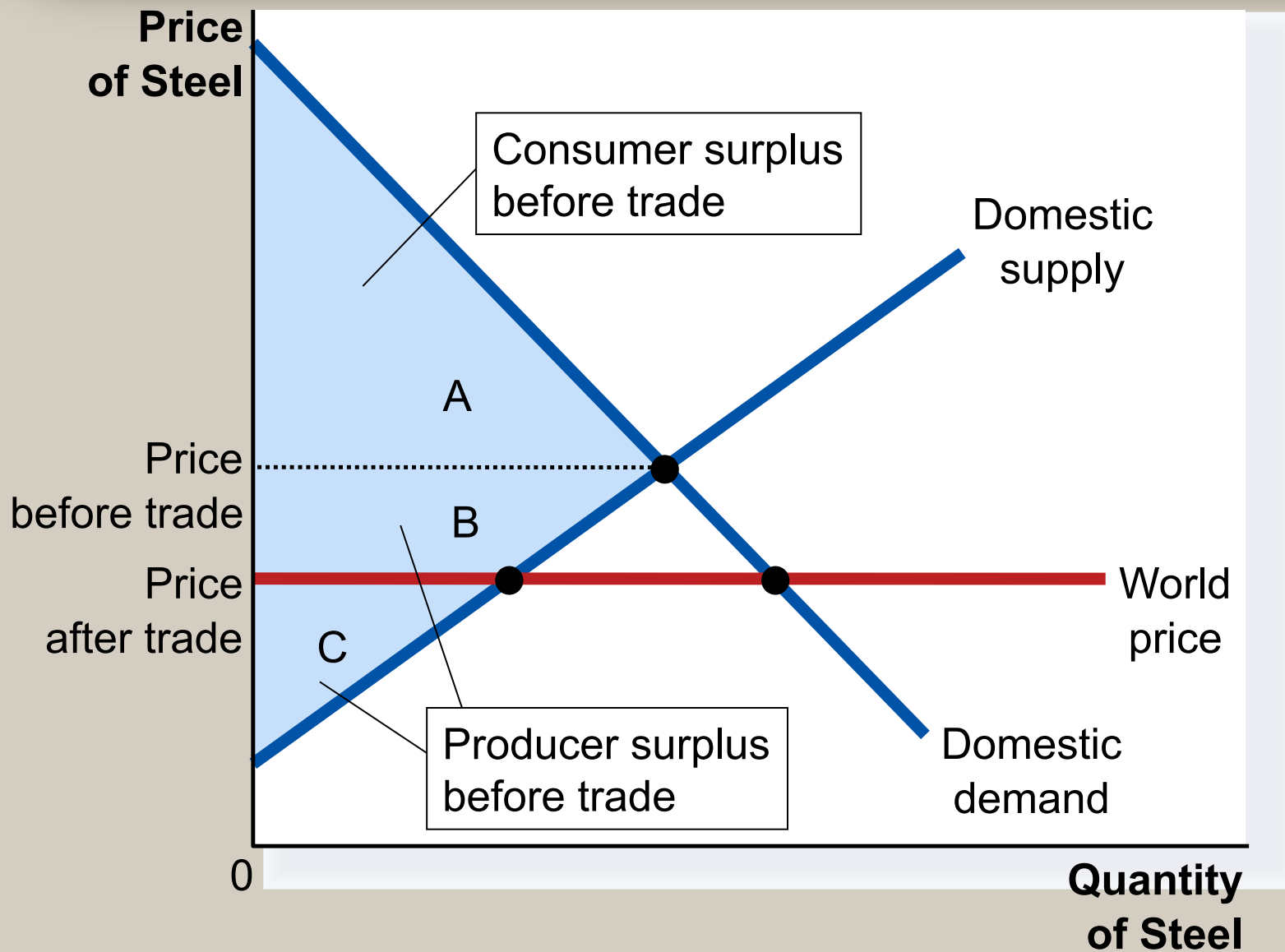
Figure 4 International Trade in an Importing Country



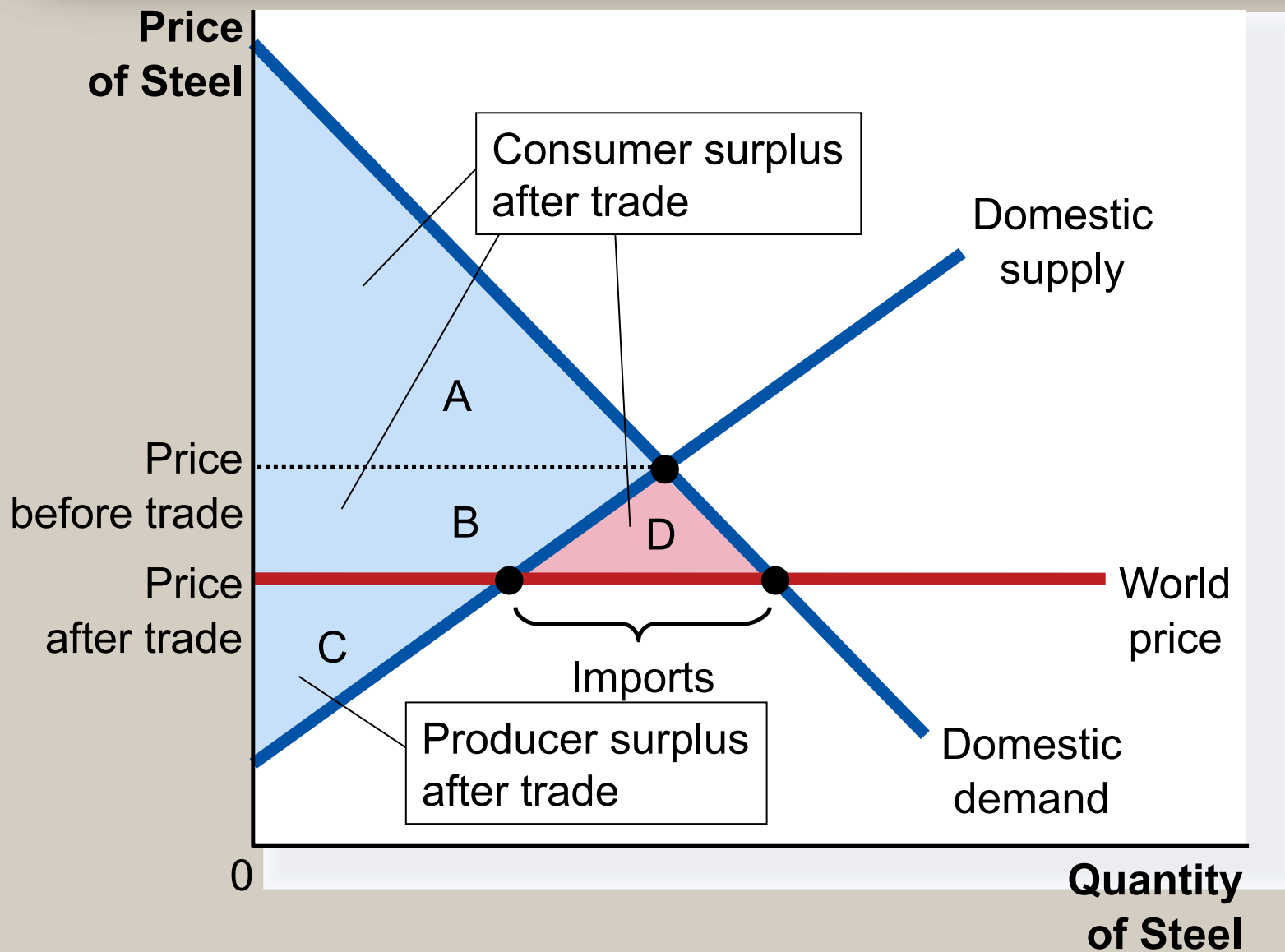
**Figure 5 How Free Trade Affects Welfare in an Importing Country**



**Figure 5 How Free Trade Affects Welfare in an Importing Country**



**Figure 5 How Free Trade Affects Welfare in an Importing Country**



# How Free Trade Affects Welfare in an Importing Country

	Before Trade	After Trade	Change
Consumer Surplus	A	$A + B + D$	$+(B + D)$
Producer Surplus	$B + C$	C	$-B$
Total Surplus	$A + B + C$	$A + B + C + D$	$+D$

The area D shows the increase in total surplus and represents the gains from trade.

# THE WINNERS AND LOSERS FROM TRADE

- How Free Trade Affects Welfare in an Importing Country
  - The analysis of an importing country yields two conclusions:
    - Domestic producers of the good are worse off, and domestic consumers of the good are better off.
    - Trade raises the economic well-being of the nation as a whole because the gains of consumers exceed the losses of producers.

# THE WINNERS AND LOSERS FROM TRADE

- The gains of the winners exceed the losses of the losers.
- The net change in total surplus is positive.





# The Effects of a Tariff

- A *tariff* is a tax on goods produced abroad and sold domestically.
- Tariffs raise the price of imported goods above the world price by the amount of the tariff.

Figure 6 The Effects of a Tariff

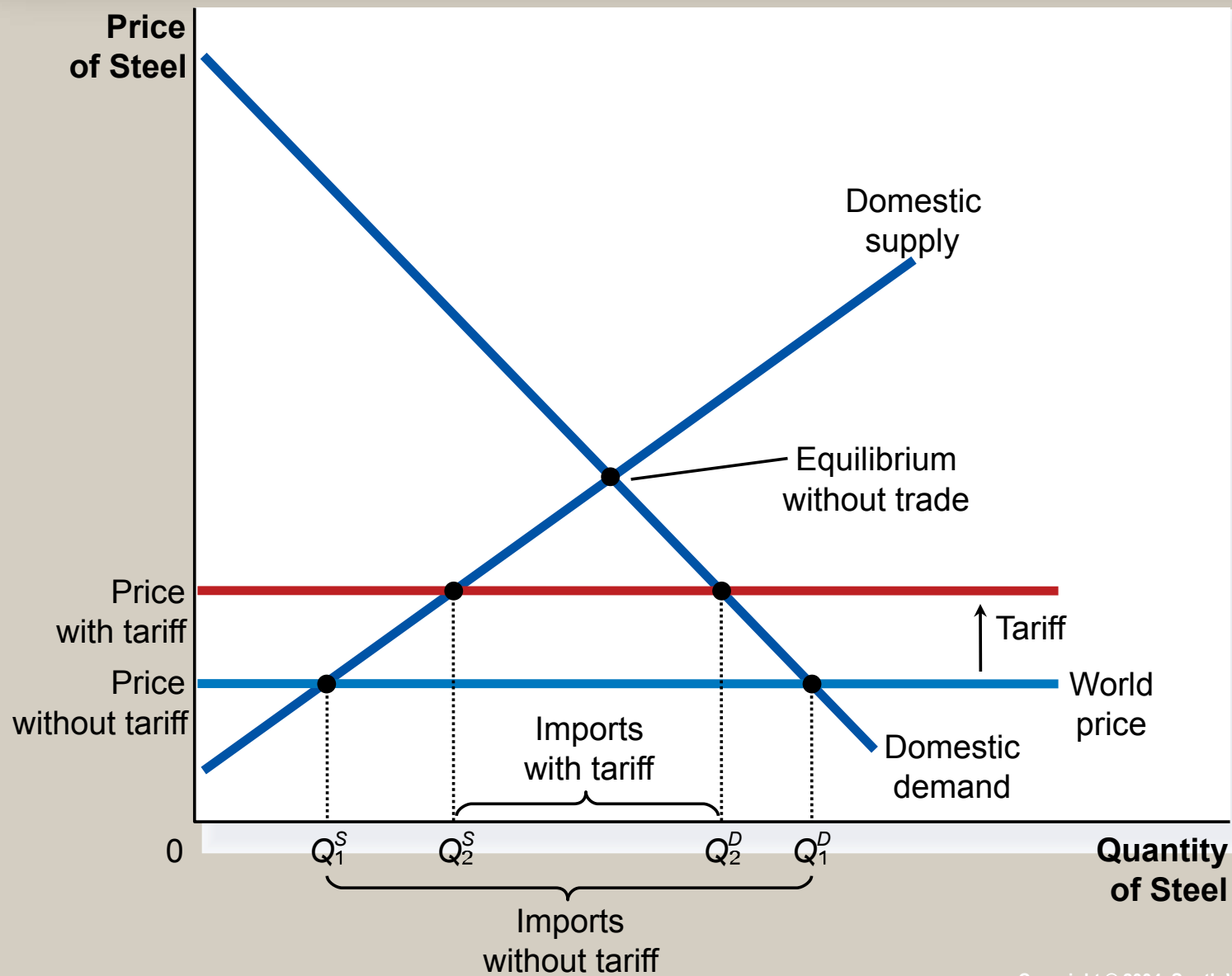


Figure 6 The Effects of a Tariff

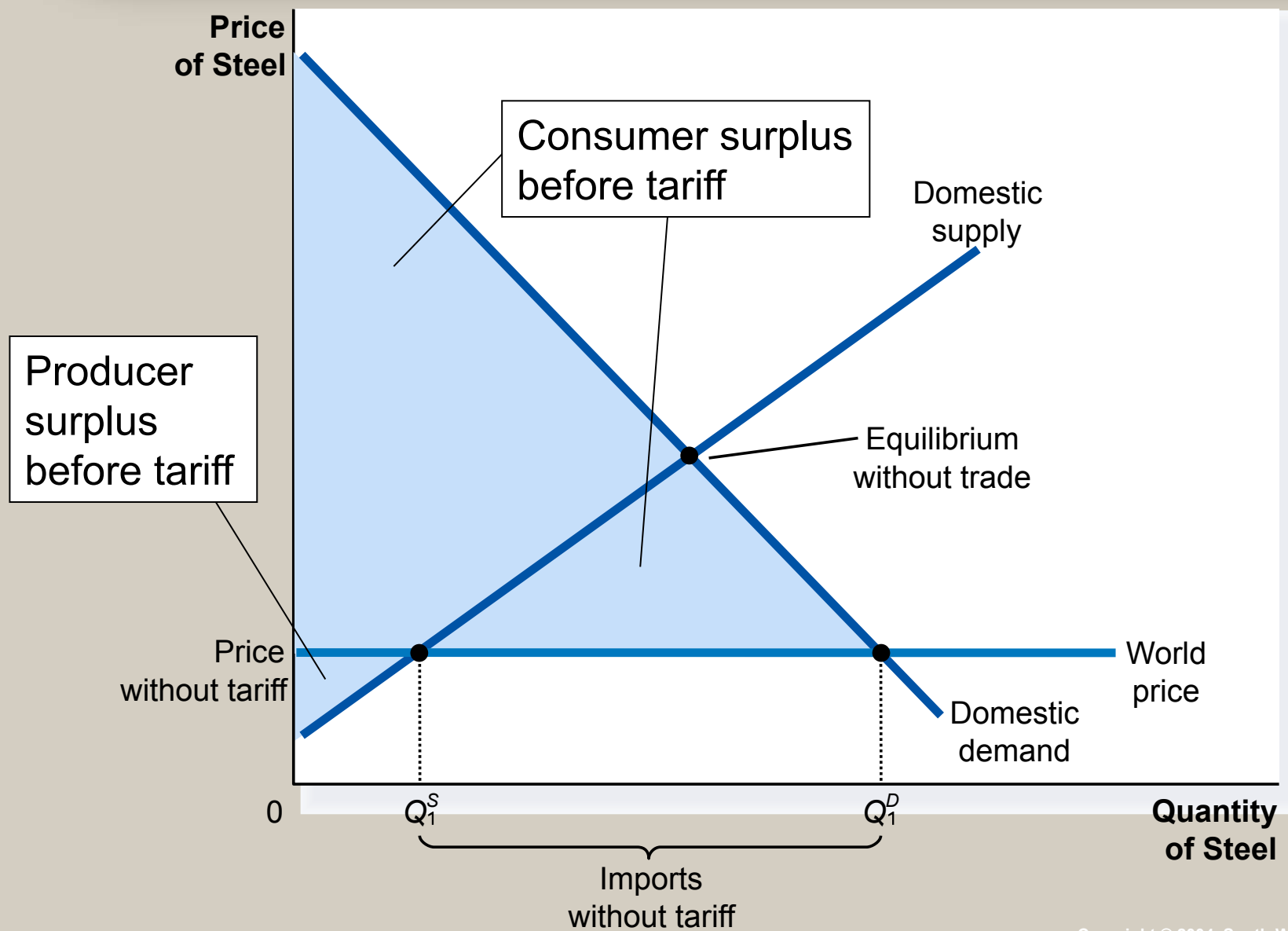


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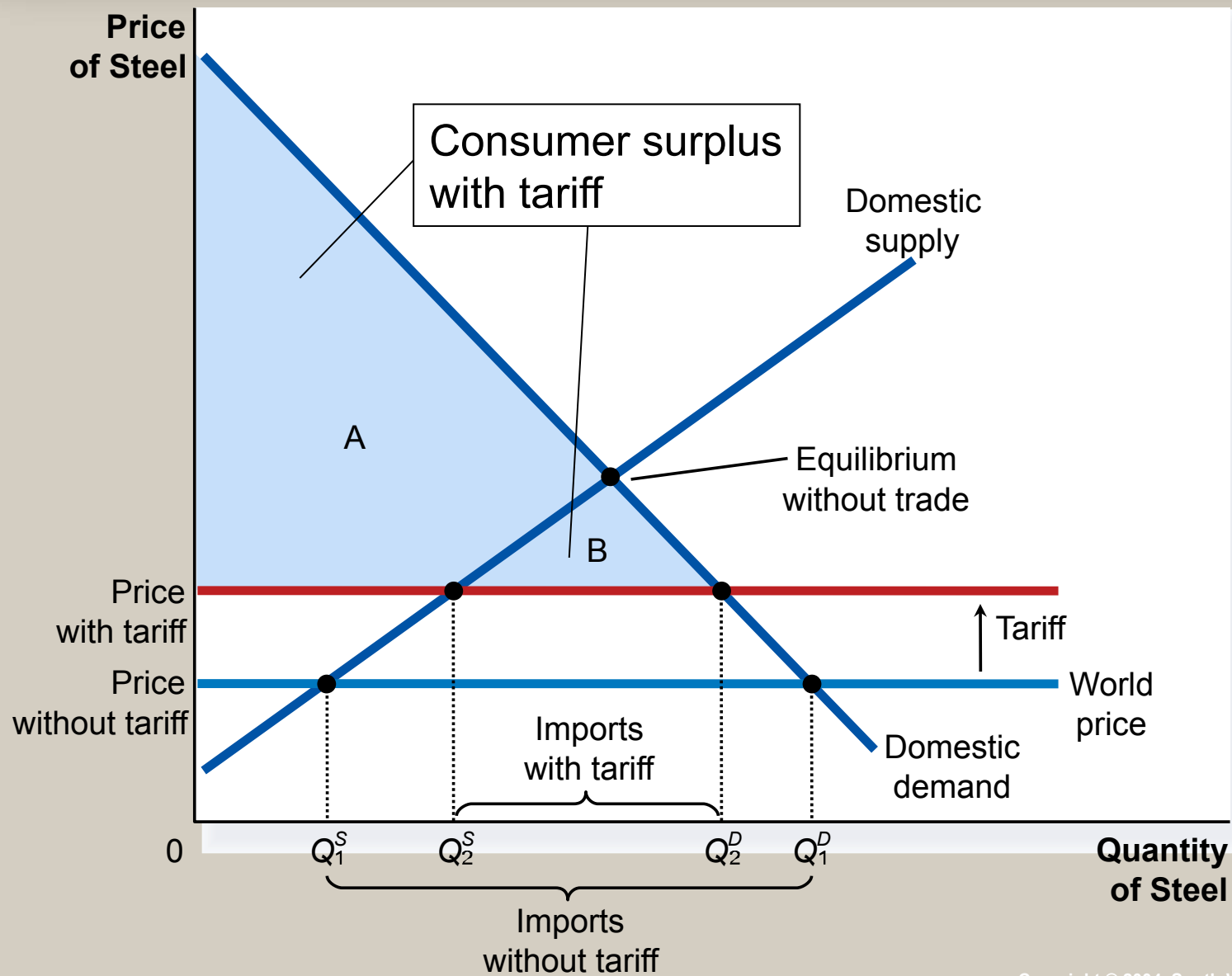


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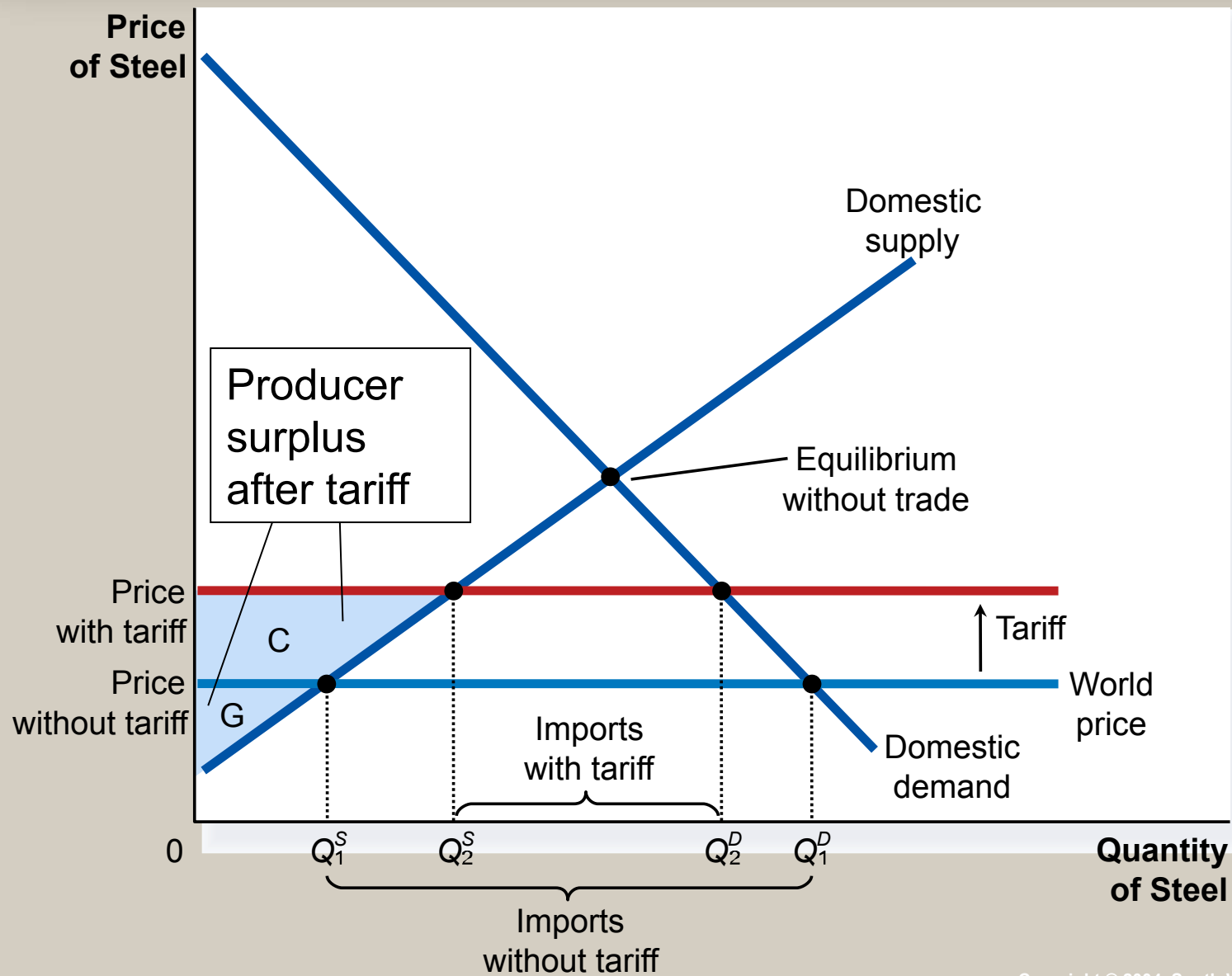


Figure 6 The Effects of a Tariff

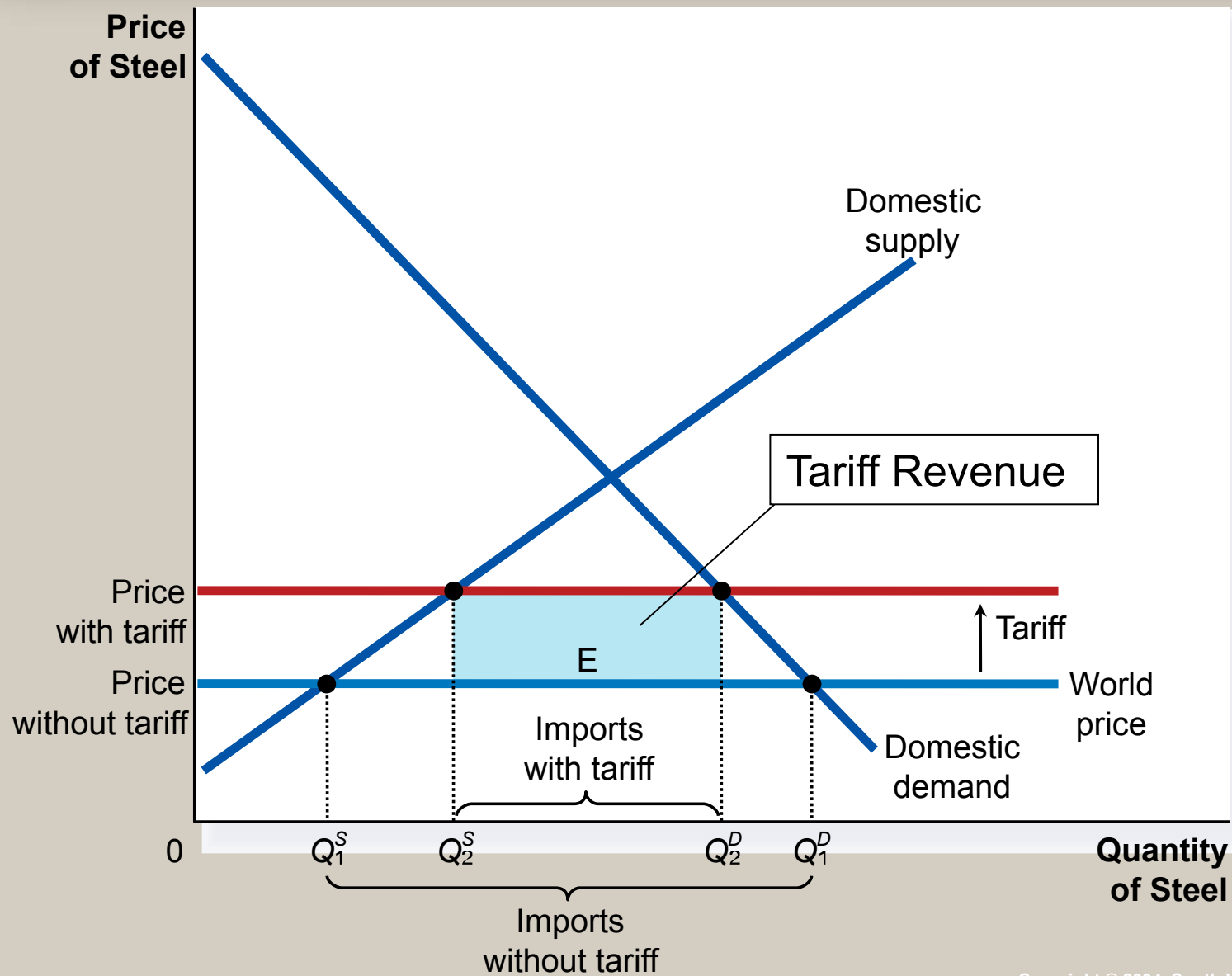
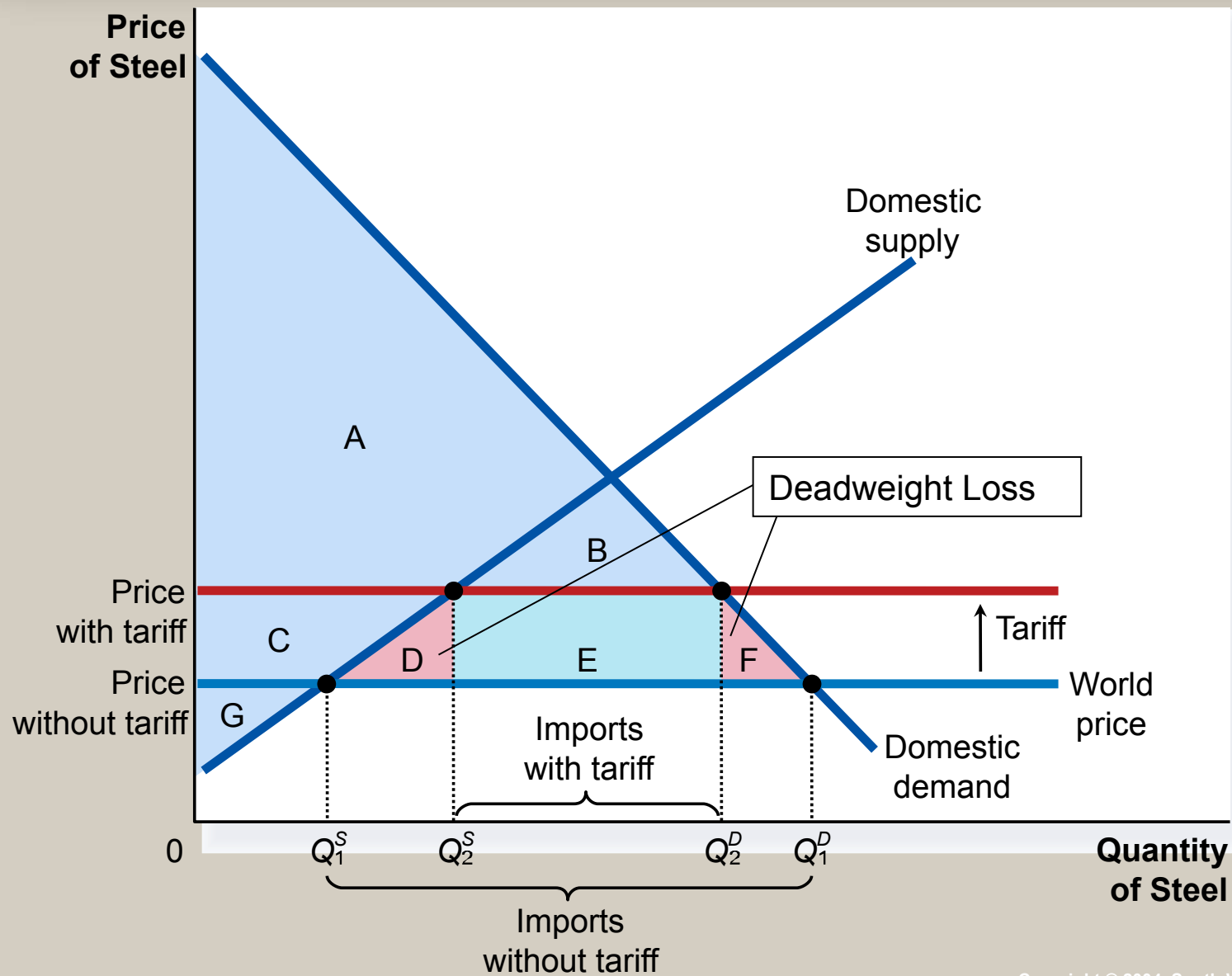


Figure 6 The Effects of a Tariff



# The Effects of a Tariff

	Before Tariff	After Tariff	Change
Consumer Surplus	$A + B + C + D + E + F$	$A + B$	$-(C + D + E + F)$
Producer Surplus	$G$	$C + G$	$+C$
Government Revenue	None	$E$	$+E$
Total Surplus	$A + B + C + D + E + F + G$	$A + B + C + E + G$	$-(D + F)$

The area  $D + F$  shows the fall in total surplus and represents the deadweight loss of the tariff.



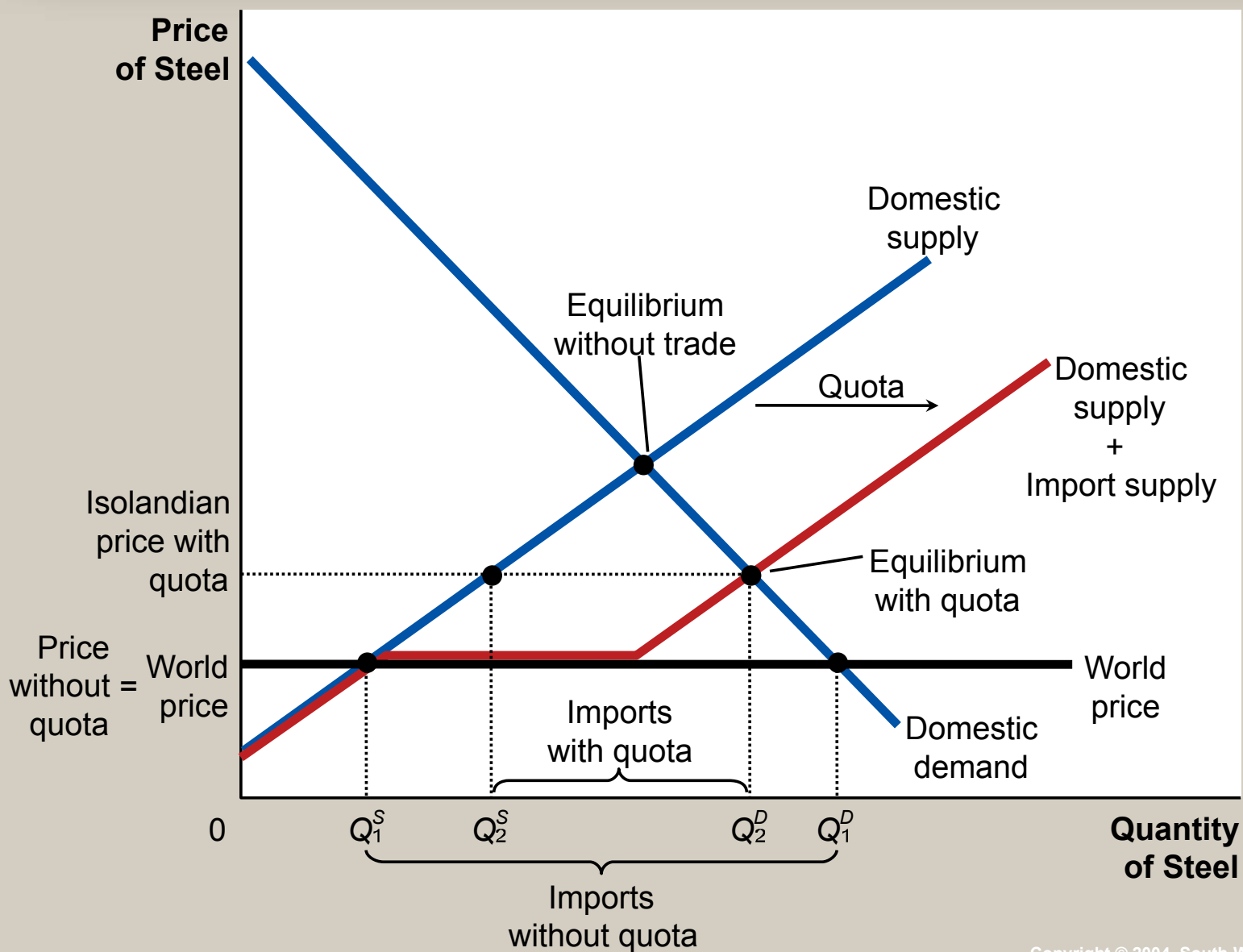
# The Effects of a Tariff

- A tariff reduces the quantity of imports and moves the domestic market closer to its equilibrium without trade.
- With a tariff, total surplus in the market decreases by an amount referred to as a deadweight loss.

# The Effects of an Import Quota

- An *import quota* is a limit on the quantity of a good that can be produced abroad and sold domestically.

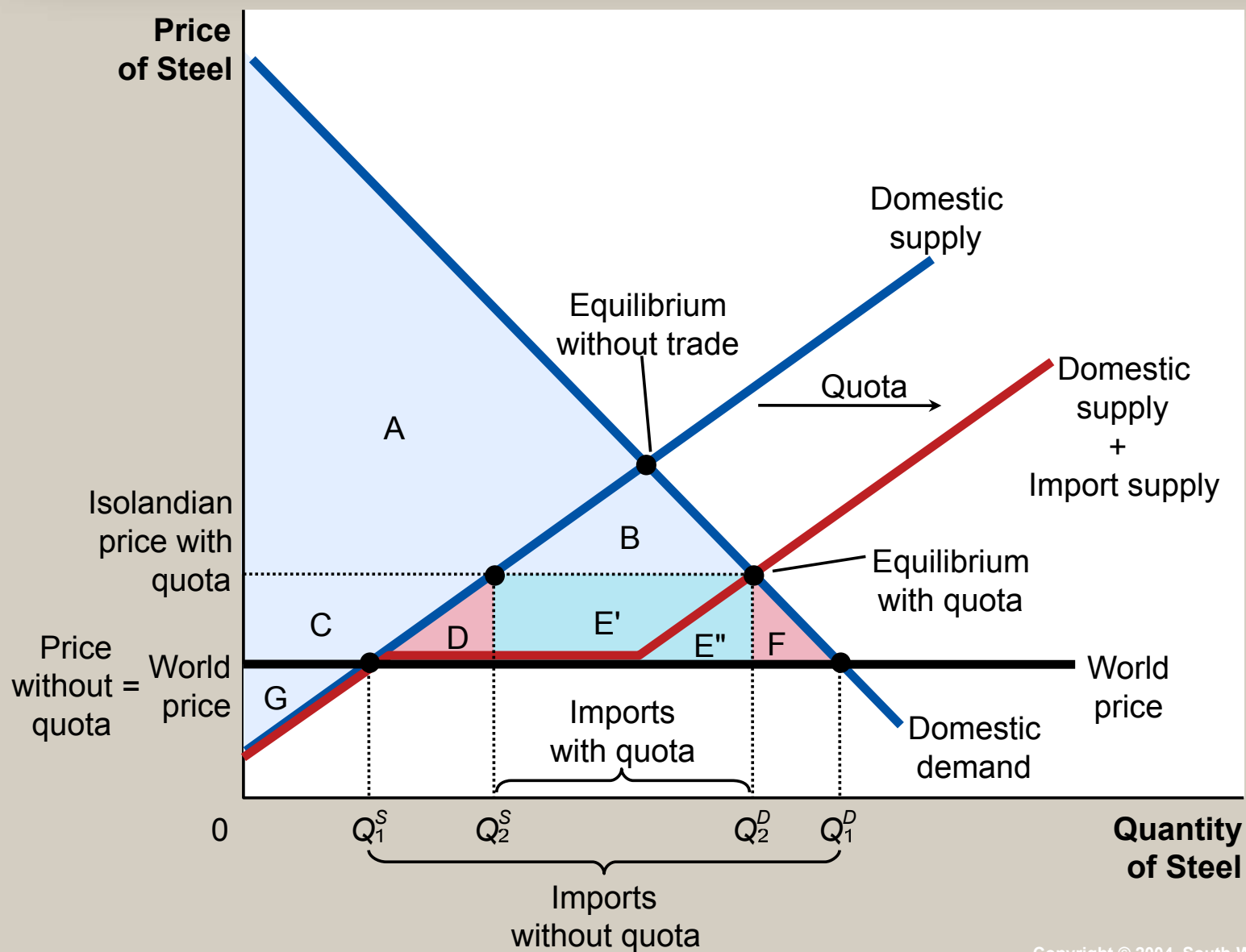
Figure 7 The Effects of an Import Quota



# The Effects of an Import Quota

- Because the quota raises the domestic price above the world price, domestic buyers of the good are worse off, and domestic sellers of the good are better off.
- License holders are better off because they make a profit from buying at the world price and selling at the higher domestic price.

# Figure 7 The Effects of an Import Quota



# The Effects of an Import Quota

	Before Quota	After Quota	Change
<b>Consumer Surplus</b>	$A + B + C + D + E' + E'' + F$	$A + B$	$-(C + D + E' + E'' + F)$
<b>Producer Surplus</b>	$G$	$C + G$	$+C$
<b>License-Holder Surplus</b>	None	$E' + E''$	$+(E' + E'')$
<b>Total Surplus</b>	$A + B + C + D + E' + E'' + F + G$	$A + B + C + E' + E'' + G$	$-(D + F)$

The area  $D + F$  shows the fall in total surplus and represents the deadweight loss of the quota.

# The Effects of an Import Quota

- With a quota, total surplus in the market decreases by an amount referred to as a deadweight loss.
- The quota can potentially cause an even larger deadweight loss, if a mechanism such as lobbying is employed to allocate the import licenses.

# The Lessons for Trade Policy

- If government sells import licenses for full value, revenue equals that of an equivalent tariff and the results of tariffs and quotas are identical.



# The Lessons for Trade Policy

- Both tariffs and import quotas . . .
  - raise domestic prices.
  - reduce the welfare of domestic consumers.
  - increase the welfare of domestic producers.
  - cause deadweight losses.

# The Lessons for Trade Policy

- Other Benefits of International Trade
  - Increased variety of goods
  - Lower costs through economies of scale
  - Increased competition
  - Enhanced flow of ideas

# THE ARGUMENTS FOR RESTRICTING TRADE

- Jobs
- National Security
- Infant Industry
- Unfair Competition
- Protection-as-a-Bargaining Chip