Juan Du

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EDUCATION

Brandeis International Business School

Waltham, MA

Candidate for Master of Science in Business Analytics (STEM-Designated)

08/2021 - 02/2023

Relevant Coursework: Applied Econometrics, Big Data, Informational Visualization, Machine Learning

Beijing Technology and Business University

Beijing, China

Bachelor of Management in Logistics Management - GPA: 3.90

09/2015 - 06/2019

Honor: Excellent Graduate

Relevant course work: Statistics, System organization Technology and Method

University College Cork, Ireland (Exchange)

08/2018 - 05/2019

Relevant course work: Time Series, Generalized Linear Model, Modelling and Systems for Decision Making

TECHNICAL SKILLS

Program Language and Computer Software: Python, SQL, R, Tableau, STATA, Advanced Microsoft Excel

WORK EXPERIENCE

Urban Railway Company of CREC Electrification Bureau Group Assistant to the Minister of Material and Equipment

Beijing, China

06/2018 - 08/2018

- Categorized relevant information, including financial condition, past performance, delivery date and lead time of each supplier, created pivot table using Excel
- Wrote competitive negotiation document based on negotiation invitation and instruction to bidders
- Issued production and delivery plan to suppliers; monitored storage inspection process based on the material requisition plan of each department

ACADEMIC PROJECTS

Investigation on Brand rejuvenation of an old-honored brand, case study of Beijing Dao Xiang Cun Team leader

Beijing, China

04/2018 - 05/2018

- Guided through the process and set deadline for each intermediate objective
- Designed questionnaires and interview outline; managed field research to identify current problems of company in relation to brand aging with team of three
- Created a mind map to integrate four innovative methods and calculated a general budget for improvement measures
- Presenting improvement approaches from marketing mode, new product development, store innovation and online operation method to help the company attracting younger customers and further developing potential market
- Wrote a 15-page report to and delivered PowerPoint presentation to the company representative

Case Study of Post-Merger Performance between Disney and Pixar

Cork, Ireland

- Studied company's annual reports, presented data visualizations of the key measurements used in analyzing the merger reasons and assessing performance
- Summarized four merging reasons, including technical requirement, competition pressure, human resource increment, and additional profits generated
- Analyzed merging outcomes from company level and major business level and the final report got 2nd highest mark in class

House Price Prediction using Machine Learning Technique

Waltham, USA

- Scraped data from Airbnb using selenium and python; cleaned data, including selecting relevant features using regular expression and dealing with time variable using pandas
- Conducted Training-Validation-Test split; Filled missing values using two machine learning techniques (PCA and KNN); Built three regression models, which is ridge model, lasso model and principal component regression to :1) reduce the dimensionality of the explanatory variables, 2) predict house price
- Presented data visualization using word cloud in python
- Created a website in the final presentation for the project

SKILLS/ ACTIVITIES

Activities: College News Department (Press Photographer, 2015-2016)

Languages: Chinese Mandarin (Native)