

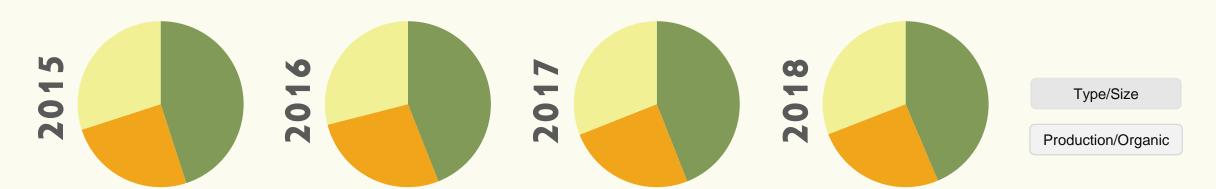


Volume of Avocados Sold Over Time 450000 445000 440000 435000 430000 425000 420000 415000 410000 405000 400000 Q2 Q3 Q1 Q2 Q4 Q2 **Q4** 2015 2016 2016 2016 2017 2015 2015 2015 2016 2017 2017 2017 ■ Small Large Extra Large Compare Type/Size Overall Production/Organic Data On **Timeframe** Year Quarter/Year Month (x axis)

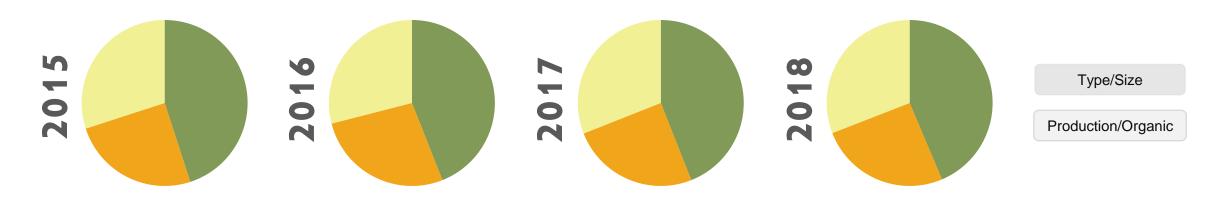
ipsum sit amet, Lorem dolor consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Adipiscing enim eu turpis egestas pretium. Tempor nec feugiat nisl pretium fusce id. In fermentum et sollicitudin ac orci phasellus egestas. Nunc pulvinar sapien et ligula ullamcorper proin libero nunc. malesuada Suspendisse in est ante Sed viverra tellus in hac habitasse platea dictumst vestibulum rhoncus. Tempus egestas sed risus. Quis lectus nulla at volutpat diam ut venenatis. Selerisque eleifend donec pretium vulputate sapien nec. Massa eget egestas purus et esc viverra accumsan. Sit amet dictum sit amet. Lacus luctus sit accumsan tortor posuere ac ut.

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Adipiscing enim eu turpis egestas pretium. Tempor nec feugiat nisl pretium fusce id. In fermentum et sollicitudin ac orci phasellus egestas. Nunc pulvinar sapien et ligula ullamcorper malesuada proin libero nunc.

Volume Sales Share by Type/Production (Organic)



Volume Sales Share by Type/Production (Organic)



PRICING TRENDS | COLD, HARD HA\$\$

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Adipiscing enim eu turpis egestas pretium. Tempor nec feugiat nisl pretium fusce id. In fermentum et sollicitudin ac orci phasellus egestas. Nunc pulvinar sapien et ligula ullamcorper malesuada proin libero nunc.

Massa eget egestas purus et esc viverra accumsan. Sit amet dictum sit amet. Lacus luctus sit accumsan tortor posuere ac ut. Quis lectus nulla at volutpat diam ut venenatis.

Average Price per Avocado



Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Adipiscing enim eu turpis egestas pretium. Tempor nec feugiat nisl pretium fusce id.

Avocado Volume & Price - Overall 444000 \$2.00 \$1.80 443800 \$1.60 443600 \$1.40 443400 \$1.20 Volume 443200 \$1.00 \$0.80 443000 Price \$0.60 442800 \$0.40 442600 \$0.20 442400 \$-Q3 2016 Q4 2016 Q1 2017 Q2 2017 Q3 2015 Q4 2015 Q1 2016 Q2 2016 Q3 2017 Q4 2017 Select Extra Large Conventional Overall Small Large Organic Data

MARKET TRENDS | WHOLLY GUACAMOLE

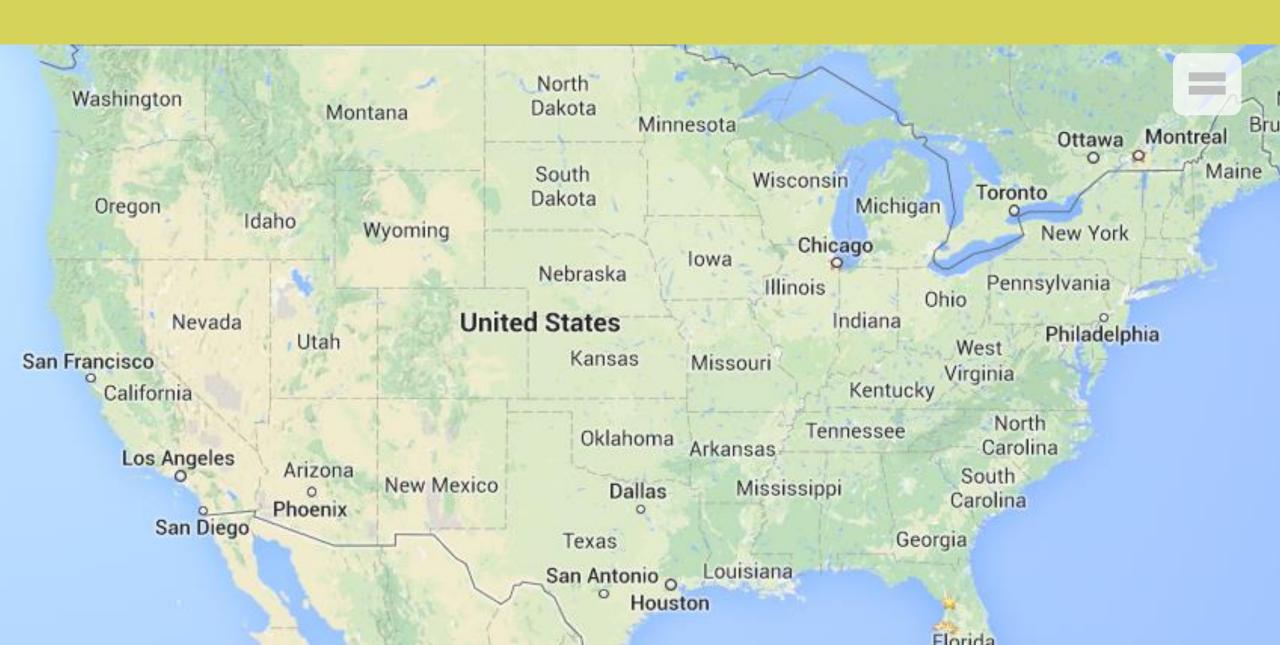
Pulvinar mattis nunc sed blandit libero volutpat sed cras. Feugiat nisl pretium fusce id velit ut tortor pretium. Morbi tristique senectus et netus et malesuada fames. Odio tempor orci dapibus ultrices in iaculis nunc sed. Eget est lorem ipsum dolor sit amet consectetur. Leo a diam sollicitudin tempor. Venenatis a condimentum vitae sapien pellentesque habitant morbi tristique senectus.

Markets by Volume (2018)

Top Markets	Bottom Market
Albany, 193885 lbs.	Albany, 1985 lbs.
Albany, 193885 lbs.	Albany, 1985 lbs.
Albany, 193885 lbs.	Albany, 1985 lbs.
Albany, 193885 lbs.	Albany, 1985 lbs.
Albany, 193885 lbs.	Albany, 1985 lbs.

Markets by Price (2018)

Top Markets	Bottom Market
Albany, \$1.39	Albany, \$0.65





ABOUT



Pulvinar mattis nunc sed blandit libero volutpat sed cras. Feugiat nisl pretium fusce id velit ut tortor pretium. Morbi tristique senectus et netus et malesuada fames. Odio tempor orci dapibus ultrices in iaculis nunc sed. Eget est lorem ipsum dolor sit amet consectetur. Leo a diam sollicitudin tempor.

Et ultrices neque ornare aenean euismod elementum nisi quis eleifend. Massa placerat duis ultricies lacus sed turpis tincidunt id. Interdum varius sit amet mattis. Tortor condimentum lacinia quis vel eros donec ac odio. Habitant morbi tristique senectus et netus et malesuada fames ac.