

region	All
market	All
FY	2019

P&L by Quarter for Sub_Zones

All Values are in Usd.

gross-profit %	Quarters	Quarters				
Sub_Zones	Q1	Q2	!	Q3	Q4	Grand Total
ANZ	4:	2.98%	42.20%	42.59%	42.46%	42.57%
India	4:	2.54%	42.25%	42.04%	42.54%	42.35%
NA	3	5.15%	35.42%	35.36%	35.72%	35.39%
NE	3	6.59%	37.01%	36.54%	36.56%	36.69%
ROA	4.	4.51%	44.35%	44.05%	44.48%	44.35%
SE	4.	4.52%	44.05%	44.01%	44.16%	44.21%

FY	2020
market	All
region	All

P&L by Quarter for Sub_Zones

All Values are in Usd.

gross-profit %	Quarters				
Sub_Zones	Q1	Q2	Q3	Q4	Grand Total
ANZ	43.	34% 43.0)4% 42.77	<mark>′%</mark> 41.79%	42.82%
India	32.	35 % 32.2	L3% 32.4 ⁴	32.03%	32.21%
NA	39.	87% 40.0	39.11	.% 39.67%	39.78%
NE	37.	65% 37. 8	34% 38.51	37.74%	37.81%
ROA	38.	41% 38.2	29% 38.78	37.69%	38.23%
SE	38.	46% 37.2	28% 38.16	37.78%	37.90%

FY	2021
market	All
region	All

P&L by Quarter for Sub_Zones

All Values are in Usd.

gross-profit %	Quarter	S				
Sub_Zones	Q1	(Q2	Q3	Q4	Grand Total
ANZ	3	38.99%	37.85%	38.27%	38.00%	38.31%
India	3	32.27%	31.81%	31.92%	31.97%	32.00%
NA	3	37.10%	37.45%	37.47%	37.39%	37.34%
NE	3	37.88%	38.72%	38.25%	38.31%	38.29%
ROA	3	38.48%	38.44%	38.12%	38.12%	38.31%
SE	3	38.64%	38.29%	38.60%	38.48%	38.50%