

## Filters

FY

region market All All All division All customer 2019 FY

# **P&L by Fiscal Year**

All Values are in Usd. Note-21 vs 20 is not part of pivot table

	Fiscal Years												
	Q1			Q2			Q3			Q4			<b>Grand To</b>
Values	Sep	Oct	Nov E	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	6.5N	1 8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
Sum of cogs_total	3.8N	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
Gross-Profit	2.6N	1 3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
gross-profit %	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

region market AII AII division customer 2020

# **P&L by Fiscal Year**

All Values are in Usd. Note-21 vs 20 is not part of pivot table

	Fiscal Years													
	Q1				Q2			Q3			Q4			<b>Grand To</b>
Values	Sep	Oct		Nov D	)ec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount	17.	1M	20.6M	28.7M	29.9M	17.1	и 15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
Sum of cogs_total	10.	6M	12.8M	18.1M	18.9M	10.71	л 9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
Gross-Profit	6.	5M	7.8M	10.6M	11.0M	6.51	л 6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
gross-profit %	37.7	7%	37.78%	37.04%	36.81%	37.75	% 37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

region market All AII AII division customer

2021

# **P&L by Fiscal Year**

All Values are in Usd. Note-21 vs 20 is not part of pivot table

	Fiscal \	Years															
	Q1				Q2					Q3			Q4				<b>Grand To</b>
Values	Sep		Oct	Nov		Dec		Jan		Feb	Mar	Apr	May	Jun	Jul	Aug	
Sum of net_sales_amount		44.8M	54.61	Λ	74.3M		78.1M		44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
Sum of cogs_total		28.4M	34.71	N	47.4M		49.8M		28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross-Profit		16.4M	19.91	Λ	27.0M		28.3M		16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
gross-profit %		36.65%	36.52	%	36.29%		36.26%		36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

## **Net Sales Comparision**

21 vs 20	262.1%	264.7%	259.1%	261.0%	261.4% 262	.5% <b>20</b> 81.6%	561.2%	447.0%	278.6%	273.9%	260.3%	304.5%
20 vs 19	264.6%	256.6%	267.3%	261.5%	262.8% 262	. <mark>0%</mark> 32.9%	122.7%	153.1%	240.7%	248.0%	262.0%	224.8%