

# LUCA HENKEL

Email: [henkel@ese.eur.nl](mailto:henkel@ese.eur.nl) | Website: <https://luca-henkel.github.io/>

## RESEARCH INTERESTS

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Behavioral Economics, Household Finance

## EMPLOYMENT

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2024 – **Assistant Professor of Finance**, Erasmus University Rotterdam  
2023 – 24 Postdoctoral Scholar, University of Chicago and University of CEMA

## EDUCATION

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2016 – 23 Ph.D. in Economics (*summa cum laude*), University of Bonn  
2016 – 17 Visiting Ph.D. Student, University of California, Berkeley  
2016 – 20 M.Sc. in Economics (*with distinction*), University of Bonn  
2013 – 16 B.Sc. in Economics (*with distinction*), University of Bonn

## AFFILIATIONS

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ERIM – Associate Member | CESifo Research Network – Network Affiliate | IZA - Institute of Labor Economics – Associated Member | Joint Initiative for Latin American Experimental Economics (JILAEE) – Director | Tinbergen Institute – Candidate Fellow

## PUBLICATIONS

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**Experimental Evidence on the Relationship between Perceived Ambiguity and Likelihood Insensitivity**

**Games and Economic Behavior**, 2024

[\[Link to Paper\]](#)

**Historical narratives about the COVID-19 pandemic are motivationally biased**

with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch

**Nature**, 2023

[\[Link to Paper\]](#)

**The association between vaccination status identification and societal polarization**

with Philipp Sprengholz, Lars Korn, Cornelia Betsch and Robert Böhm

**Nature Human Behaviour**, 2023

[\[Link to Paper\]](#)

**Different interventions for COVID-19 primary and booster vaccination? Effects of psychological factors and health policies on vaccine uptake**

with Philipp Sprengholz, Robert Böhm and Cornelia Betsch

**Medical Decision Making**, 2023

[\[Link to Paper\]](#)

**Payments and freedoms: Effects of monetary and legal incentives on COVID-19 vaccination intentions in Germany** with Philipp Sprengholz and Cornelia Betsch

**PLOS ONE**, 2022

[\[Link to Paper\]](#)

## WORKING PAPERS

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### **The Role of Interpersonal Uncertainty in Prosocial Behavior**

with Anujit Chakraborty

[\[Link to Paper\]](#)

### **Proud to Not Own Stocks: How Identity Shapes Financial Decisions**

with Christian Zimpelmann

[\[Link to Paper\]](#)

### **Eliciting Moral Preferences under Image Concerns: Theory and Experiment**

with Roland Bénabou, Armin Falk and Jean Tirole

**Games and Economic Behavior**, Revise and Resubmit

[\[Link to Paper\]](#)

### **Ends versus Means: Kantians, Utilitarians, and Moral Decisions**

with Roland Bénabou and Armin Falk

[\[Link to Paper\]](#)

### **Understanding climate polarization: Identification with and discrimination between climate policy opinion groups**

with Philipp Sprengholz, Cornelia Betsch, and Robert Böhm

[\[Link to Paper\]](#)

## POLICY WRITINGS

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### **Identification, polarization, and their societal and political consequences**

with Robert Böhm, Philipp Sprengholz, and Cornelia Betsch

**United Nations Human Development Report 2023-24, 2024**

[\[Link to Paper\]](#)

### **Personal motivations polarize people's memories of the COVID-19 pandemic**

with Philipp Sprengholz

**Nature**, 2023

[\[Link to Paper\]](#)

### **Learning from the past? How biased memories of the pandemic endanger preparation for future crises**

with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch

**Clinical and Translational Medicine**, 2023

[\[Link to Paper\]](#)

### **Wie die Pandemie zu Polarisierung und gesellschaftlicher Destabilisierung beiträgt**

with Cornelia Betsch, Philipp Sprengholz, and Robert Böhm

**Multiple Krisen der Gegenwart**, 2025

[\[Link to book\]](#)

## TEACHING

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- 2025 – Interest Rates and the Stock Market (Undergraduate, Erasmus University Rotterdam)
- 2024 – Behavioral Finance (Undergraduate, Erasmus University Rotterdam)
- 2022 – Behavioral Economics (Undergraduate, University of Bonn)
- 2021 – 22 Research Module in Management and Applied Micro (Graduate, University of Bonn)
- 2020 – 21 Seminar on Scientific Work Methods (Undergraduate, University of Bonn)

## PRESENTATIONS

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- 2025      *Invited seminars:* University of Amsterdam | University of Chicago | University of Cologne | University of Konstanz  
*Conferences:* SFI-SCG Corporate Social Responsibility Workshop (Chair) | Zeuthen Workshop on Cognitive Foundations of Economic Decision-making  
(includes scheduled)
- 2024      *Invited seminars:* Berlin Behavioral Economics Seminar | UC Davis | Cornell University | London School of Economics | Middlebury College | ODISSEI | University of Chicago | University of Chicago Booth School of Business | Universidad Torcuato Di Tella | University of Zürich  
*Conferences:* Bay Area Behavioral and Experimental Economics Workshop | Early-Career Behavioral Economics Conference | Workshop on Beliefs, Narratives, and Memory
- 2023      *Invited seminars:* Bocconi University | Development Bank of Latin America and the Caribbean (CAF) | Carnegie Mellon University | Erasmus School of Economics | Goethe University Frankfurt | NYU Abu Dhabi | Rotterdam School of Management | University of CEMA | University of Essex | University of San Andrés  
*Conferences:* Bonn-Frankfurt-Mannheim PhD Conference | CESifo Area Conference on Behavioral Economics | ERINN Conference | LACEA Annual Meeting | SAFE Household Finance Workshop | SEHO Annual Meeting
- 2018 – 22      *Invited seminars:* University of Bonn  
*Conferences:* briq Summer School in Behavioral Economics | Bonn-Mannheim PhD Conference | 6th CRC TR 224 Conference | 10th CRC TR 224 Conference | EEA Annual Congress | ESA Global Conference | SEF Experimental Finance Conference | VfS Annual Conference

## PROFESSIONAL SERVICE

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- Refereeing      *Economics:* Economic Journal | European Economic Review | Journal of Economic Behavior and Organization | Journal of Economic Psychology | Journal of Political Economy | Journal of Political Economy Microeconomics | Journal of the European Economic Association | Journal of Behavioral and Experimental Economics | Management Science | Review of Economics and Statistics  
*Other:* British Journal of Health Psychology | Humanities and Social Sciences Communications
- Hiring Committee      Erasmus University Rotterdam (AP) 23/24, 24/25 | JILAEE (Postdoc) 23/24, 24/25 | University of Chicago (Postdoc) 24/25
- 2024 –      Co-organizer, Chicago School in Experimental Economics (CSEE)
- 2024      Program Committee, EFA Annual Meeting
- 2023 –      Co-organizer, Early-Career Behavioral Economics Conference (ECBE)
- 2020      Co-organizer, Bonn-Mannheim PhD Conference
- 2019 – 22      Organizer, Weekly Applied Micro Coffee Seminar (Bonn)
- 2019      Member of the selection committee, German Academic Exchange Service

## GRANTS, AWARDS AND SCHOLARSHIPS

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Grants (PI) Experiments: CRC TR 224 Research Grant (23,737 EUR, multiple projects) | Selten Seeding Grant (15,800 EUR, multiple projects) | ECONtribute Research Grant (4,820 EUR) | IZA Research Grant (3,250 EUR) | Young ECONtribute Program Grant (1,032 EUR)  
Conferences: ECBE funding (77,440 EUR, multiple sources) | CSEE funding (45,000 EUR, multiple sources)

2023 Finalist for the Distinguished CESifo Affiliate Award in Behavioral Economics

2017 – 20 Dissertation Scholarship, Bonn Graduate School of Economics

2016 – 17 Scholarship for Graduates, German Academic Exchange Service

2014 – 18 Merit Scholarship, Friedrich Ebert Foundation

## MEDIA MENTIONS

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Ärztezeitung | Berliner Kurier | Der Standard | Die Zeit | FAZ | Focus | Kurier | MedPage Today | MDR | NRD | ORF | Salzburger Nachrichten | Spiegel | Süddeutsche Zeitung | Sydney Morning Herald | SWR | Tagesschau | Tagesspiegel | Toronto Star | VOL | Wiener Zeitung | WirtschaftsWoche | Zeit

## MISCELLANEOUS

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Citizenship German

Languages German (native), English (fluent), Spanish (beginner)

Last update: March 15, 2025