

# LUCA HENKEL

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## RESEARCH INTERESTS

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Behavioral Economics, Household Finance

## EMPLOYMENT

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2024 – **Assistant Professor of Finance**, Erasmus University Rotterdam  
2023 – 24 **Postdoctoral Scholar**, University of Chicago and University of CEMA

## EDUCATION

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2016 – 23 Ph.D. in Economics (*summa cum laude*), University of Bonn  
2016 – 17 Visiting Ph.D. Student, University of California, Berkeley  
2016 – 20 M.Sc. in Economics (*with distinction*), University of Bonn  
2013 – 16 B.Sc. in Economics (*with distinction*), University of Bonn

## AFFILIATIONS

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CESifo Research Network, Joint Initiative for Latin American Experimental Economics (JILAE),  
IZA - Institute of Labor Economics

## PUBLICATIONS

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- Historical narratives about the COVID-19 pandemic are motivationally biased**  
with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch  
*Nature*, 2023, 623: 588–593 [\[Link to Paper\]](#)
- The association between vaccination status identification and societal polarization**  
with Philipp Sprengholz, Lars Korn, Cornelia Betsch and Robert Böhm  
*Nature Human Behaviour*, 2023, 7(2): 231–239 [\[Link to Paper\]](#)
- Different interventions for COVID-19 primary and booster vaccination? Effects of psychological factors and health policies on vaccine uptake**  
with Philipp Sprengholz, Robert Böhm and Cornelia Betsch  
*Medical Decision Making*, 2023, 43(2): 239–251 [\[Link to Paper\]](#)
- Payments and freedoms: Effects of monetary and legal incentives on COVID-19 vaccination intentions in Germany** with Philipp Sprengholz and Cornelia Betsch  
*PLOS ONE*, 2022, 17(5): 1–11 [\[Link to Paper\]](#)

## WORKING PAPERS

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**Proud to Not Own Stocks: How Identity Shapes Financial Decisions** [\[Link to Paper\]](#)  
with Christian Zimpelmann

**Eliciting Moral Preferences under Image Concerns: Theory and Experiment** [\[Link to Paper\]](#)  
with Roland Bénabou, Armin Falk and Jean Tirole

**Ends versus Means: Kantians, Utilitarians, and Moral Decisions** [\[Link to Paper\]](#)  
with Roland Bénabou and Armin Falk

**Experimental Evidence on the Relationship between Perceived Ambiguity and Likelihood Insensitivity** [\[Link to Paper\]](#)  
**Games and Economic Behavior**, *Accepted*

**Understanding climate polarization: Identification with and discrimination between climate policy opinion groups** [\[Link to Paper\]](#)  
with Philipp Sprengholz, Cornelia Betsch, and Robert Böhm

## POLICY WRITINGS

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**Identification, polarization, and their societal and political consequences**  
with Robert Böhm, Philipp Sprengholz, and Cornelia Betsch  
**United Nations Human Development Report 2023-24, 2024, 190-193** [\[Link to Paper\]](#)

**Personal motivations polarize people's memories of the COVID-19 pandemic**  
with Philipp Sprengholz  
**Nature**, 2023 [\[Link to Paper\]](#)

**Learning from the past? How biased memories of the pandemic endanger preparation for future crises**  
with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch  
**Clinical and Translational Medicine**, 2023, 13(12): e1510 [\[Link to Paper\]](#)

**Wie die Pandemie zu Polarisierung und gesellschaftlicher Destabilisierung beiträgt** [\[Link to Paper\]](#)  
with Cornelia Betsch, Philipp Sprengholz, and Robert Böhm

## TEACHING

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2022      Behavioral Economics (Undergraduate, University of Bonn)  
2021 – 22      Research Module in Management and Applied Micro (Graduate, University of Bonn)  
2020 – 21      Seminar on Scientific Work Methods (Undergraduate, University of Bonn)

## PRESENTATIONS

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- 2024 Early-Career Behavioral Economics Conference, UC Davis, Cornell University, Middlebury College, ODISSEI, University of Chicago, University of Chicago Booth School of Business, Universidad Torcuato Di Tella, Workshop on Beliefs, Narratives, and Memory  
(includes scheduled)
- 2023 Bocconi University, Bonn-Frankfurt-Mannheim PhD Conference, Development Bank of Latin America and the Caribbean (CAF), Carnegie Mellon University, CESifo Area Conference on Behavioral Economics, ERINN Conference, Erasmus School of Economics, Goethe University Frankfurt, LACEA Annual Meeting, NYU Abu Dhabi, Rotterdam School of Management, SAFE Household Finance Workshop, SEHO Annual Meeting, University of CEMA, University of Essex, University of San Andrés
- 2018 – 22 Applied Micro Workshop Bonn, briq Summer School in Behavioral Economics, Bonn-Mannheim PhD Conference, 6th CRC TR 224 Conference, 10th CRC TR 224 Conference, ECONtribute Applied Micro Seminar, EEA Annual Congress, ESA Global Conference, SEF Experimental Finance Conference, Vfs Annual Conference

## PROFESSIONAL SERVICE

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- Refereeing *British Journal of Health Psychology, Economic Journal, Journal of Economic Behavior and Organization, Journal of Economic Psychology, Journal of Political Economy, Journal of Political Economy Microeconomics, Journal of the European Economic Association, Management Science*
- 2024 – Co-organizer, Chicago School in Experimental Economics (CSEE)
- 2024 – Program Committee, EFA Annual Meeting
- 2023 – Hiring Search Committee, Erasmus University Rotterdam
- 2023 – Co-organizer, Early-Career Behavioral Economics Conference (ECBE)
- 2020 Co-organizer, Bonn-Mannheim PhD Conference
- 2019 – 22 Organizer, Weekly Applied Micro Coffee Seminar (Bonn)
- 2019 Member of the selection committee, German Academic Exchange Service

## GRANTS, AWARDS AND SCHOLARSHIPS

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- Grants (PI) CRC TR 224 Research Grant (23,737 EUR, multiple projects), Selten Seeding Grant (15,800 EUR, multiple projects), ECONtribute Research Grant (4,820 EUR), IZA Research Grant (3,250 EUR), Young ECONtribute Programm Grant (1,032 EUR)
- 2023 Nominated for the Distinguished CESifo Affiliate Award in Behavioral Economics
- 2017 – 20 Dissertation Scholarship, Bonn Graduate School of Economics and briq
- 2016 – 17 Scholarship for Graduates, German Academic Exchange Service
- 2014 – 18 Merit Scholarship, Friedrich Ebert Foundation

## MEDIA MENTIONS

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Ärztezeitung, Berliner Kurier, Der Standard, Die Zeit, FAZ, Focus, Kurier, Med-Page Today, MDR, NRD, ORF, Salzburger Nachrichten, Spiegel, Süddeutsche Zeitung, Sydney Morning Herald, SWR, Tagesschau, Tagesspiegel, Toronto Star, VOL, Wiener Zeitung, WirtschaftsWoche, Zeit

## MISCELLANEOUS

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Citizenship German

Languages German (native), English (fluent), Spanish (beginner)

Last update: March 22, 2024