

# LUCA HENKEL

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Website: <https://luca-henkel.github.io/>

## RESEARCH INTERESTS

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Behavioral Economics, Household Finance

## EMPLOYMENT

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2024 – **Assistant Professor of Finance**, Erasmus University Rotterdam

2023 – 24 **Postdoctoral Scholar**, University of Chicago and University of CEMA

## AFFILIATIONS

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2023 – CESifo Research Network

2023 – Joint Initiative for Latin American Experimental Economics (JILAE)

## EDUCATION

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2016 – 23 Ph.D. in Economics (*summa cum laude*), University of Bonn

2016 – 17 Visiting Ph.D. Student, University of California, Berkeley

2016 – 20 M.Sc. in Economics (*with distinction*), University of Bonn

2013 – 16 B.Sc. in Economics (*with distinction*), University of Bonn

## PUBLICATIONS

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**Historical narratives about the COVID-19 pandemic are motivationally biased**

with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch

*Nature*, 2023, 623: 588–593

[\[Link to Paper\]](#)

**The association between vaccination status identification and societal polarization**

with Philipp Sprengholz, Lars Korn, Cornelia Betsch and Robert Böhm

*Nature Human Behaviour*, 2023, 7(2): 231–239

[\[Link to Paper\]](#)

**Different interventions for COVID-19 primary and booster vaccination? Effects of psychological factors and health policies on vaccine uptake**

with Philipp Sprengholz, Robert Böhm and Cornelia Betsch

*Medical Decision Making*, 2023, 43(2): 239–251

[\[Link to Paper\]](#)

**Payments and freedoms: Effects of monetary and legal incentives on COVID-19 vaccination intentions in Germany** with Philipp Sprengholz and Cornelia Betsch

*PLOS ONE*, 2022, 17(5): 1–11

[\[Link to Paper\]](#)

## WORKING PAPERS

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**Proud to Not Own Stocks: How Identity Shapes Financial Decisions** [\[Link to Paper\]](#)  
with Christian Zimpelmann

**Eliciting Moral Preferences under Image Concerns: Theory and Experiment** [\[Link to Paper\]](#)  
with Roland Bénabou, Armin Falk and Jean Tirole

**Ends versus Means: Kantians, Utilitarians and Moral Decisions** [\[Link to Paper\]](#)  
with Roland Bénabou and Armin Falk

**Experimental Evidence on the Relationship between Perceived Ambiguity and Likelihood Insensitivity** [\[Link to Paper\]](#)  
**Games and Economic Behavior**, *Conditionally accepted*

**Understanding climate polarization: Identification with and discrimination between climate policy opinion groups** [\[Link to Paper\]](#)  
with Philipp Sprengholz, Cornelia Betsch, and Robert Böhm

## POLICY WRITINGS

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**Personal motivations polarize people's memories of the COVID-19 pandemic**  
with Philipp Sprengholz  
**Nature**, 2023 [\[Link to Paper\]](#)

**Identification, polarization, and their societal and political consequences**  
with Robert Böhm, Philipp Sprengholz, and Cornelia Betsch  
**United Nations DP Human Development Report 2023**, *in preparation*

**Wie die Pandemie zu Polarisierung und gesellschaftlicher Destabilisierung beiträgt**  
with Cornelia Betsch, Philipp Sprengholz, and Robert Böhm [\[Link to Paper\]](#)

## TEACHING

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2022 Behavioral Economics (Undergraduate, University of Bonn)  
2021 – 22 Research Module in Management and Applied Micro (Graduate, University of Bonn)  
2020 – 21 Seminar on Scientific Work Methods (Undergraduate, University of Bonn)

## PRESENTATIONS

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2023 Bocconi University, Bonn-Frankfurt-Mannheim PhD Conference, Development Bank of Latin America and the Caribbean (CAF), Carnegie Mellon University, CESifo Area Conference on Behavioral Economics, ERINN Conference, Erasmus School of Economics, Goethe University Frankfurt, LACEA Annual Meeting, NYU Abu Dhabi, Rotterdam School of Management, SAFE Household Finance Workshop, SEHO Annual Meeting, University of CEMA, University of Essex, University of San Andrés  
(includes scheduled)

2018 – 22    Applied Micro Workshop Bonn, briq Summer School in Behavioral Economics, Bonn-Mannheim PhD Conference, 6th CRC TR 224 Conference, 10th CRC TR 224 Conference, ECONtribute Applied Micro Seminar, EEA Annual Congress, ESA Global Conference, SEF Experimental Finance Conference, VfS Annual Conference

## PROFESSIONAL SERVICE

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Refereeing    *Economic Journal*, *Journal of Economic Behavior and Organization*, *Journal of Economic Psychology*, *Journal of Political Economy*, *Management Science*

2023 –        Co-organizer, Early-Career Behavioral Economics Conference (ECBE)

2020        Co-organizer, Bonn-Mannheim PhD Conference

2019 – 22    Organizer, Weekly Applied Micro Coffee Seminar (Bonn)

2019        Member of the selection committee, German Academic Exchange Service

## GRANTS, AWARDS AND SCHOLARSHIPS

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2023        Nominated for the Distinguished CESifo Affiliate Award in Behavioral Economics

2023        CRC TR 224 Research Grant (2,900 EUR), Selten Seeding Grant (5,000 EUR)  
Selten Seeding Grant (2,900 EUR)

2022        Selten Seeding Grant (3,250 EUR), IZA Research Grant (3,250 EUR)

2021        CRC TR 224 Research Grant (18,950 EUR), Selten Seeding Grant (4,650 EUR)  
ECONtribute Research Grant (4,820 EUR)

2020        Young ECONtribute Programm Grant (1,032 EUR)

2019        CRC TR 224 Research Grant (1,887 EUR)

2017 – 20    Dissertation Scholarship, Bonn Graduate School of Economics and briq

2016 – 17    Scholarship for Graduates, German Academic Exchange Service

2014 – 18    Merit Scholarship, Friedrich Ebert Foundation

## MEDIA MENTIONS

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Der Standard, Die Zeit, FAZ, ORF, Salzburger Nachrichten, Sydney Morning Herald, MDR, NRD, Spiegel, Süddeutsche Zeitung, SWR, Tagesspiegel, Tagesschau, VOL, Wiener Zeitung, WirtschaftsWoche

## MISCELLANEOUS

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Citizenship    German

Languages    German (native), English (fluent), Spanish (beginner)

Software      R, Python, oTree, Qualtrics, HTML/CSS

Last update: November 20, 2023