

# LUCA HENKEL

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## RESEARCH INTERESTS

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Behavioral Economics, Household Finance

## EMPLOYMENT

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2024 – **Assistant Professor of Finance**, Erasmus University Rotterdam  
2023 – 24 **Postdoctoral Scholar**, University of Chicago and University of CEMA

## EDUCATION

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2016 – 23 Ph.D. in Economics (*summa cum laude*), University of Bonn  
2016 – 17 Visiting Ph.D. Student, University of California, Berkeley  
2016 – 20 M.Sc. in Economics (*with distinction*), University of Bonn  
2013 – 16 B.Sc. in Economics (*with distinction*), University of Bonn

## AFFILIATIONS

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CESifo Research Network  
Joint Initiative for Latin American Experimental Economics (JILAE)E  
IZA - Institute of Labor Economics

## PUBLICATIONS

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**Experimental Evidence on the Relationship between Perceived Ambiguity and Likelihood Insensitivity**  
**Games and Economic Behavior**, 2024, 145: 312-338 [\[Link to Paper\]](#)

**Historical narratives about the COVID-19 pandemic are motivationally biased**  
with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch  
**Nature**, 2023, 623: 588–593 [\[Link to Paper\]](#)

**The association between vaccination status identification and societal polarization**  
with Philipp Sprengholz, Lars Korn, Cornelia Betsch and Robert Böhm  
**Nature Human Behaviour**, 2023, 7(2): 231-239 [\[Link to Paper\]](#)

**Different interventions for COVID-19 primary and booster vaccination? Effects of psychological factors and health policies on vaccine uptake**  
with Philipp Sprengholz, Robert Böhm and Cornelia Betsch  
**Medical Decision Making**, 2023, 43(2): 239-251 [\[Link to Paper\]](#)

**Payments and freedoms: Effects of monetary and legal incentives on COVID-19 vaccination intentions in Germany** with Philipp Sprengholz and Cornelia Betsch  
**PLOS ONE**, 2022, 17(5): 1-11 [\[Link to Paper\]](#)

## WORKING PAPERS

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**The Role of Interpersonal Uncertainty in Prosocial Behavior** [\[Link to Paper\]](#)  
with Anujit Chakraborty

**Proud to Not Own Stocks: How Identity Shapes Financial Decisions** [\[Link to Paper\]](#)  
with Christian Zimpelmann

**Eliciting Moral Preferences under Image Concerns: Theory and Experiment** [\[Link to Paper\]](#)  
with Roland Bénabou, Armin Falk and Jean Tirole

**Ends versus Means: Kantians, Utilitarians, and Moral Decisions** [\[Link to Paper\]](#)  
with Roland Bénabou and Armin Falk

**Understanding climate polarization: Identification with and discrimination between climate policy opinion groups** [\[Link to Paper\]](#)  
with Philipp Sprengholz, Cornelia Betsch, and Robert Böhm

## POLICY WRITINGS

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**Identification, polarization, and their societal and political consequences**  
with Robert Böhm, Philipp Sprengholz, and Cornelia Betsch  
**United Nations Human Development Report 2023-24, 2024, 190-193** [\[Link to Paper\]](#)

**Personal motivations polarize people's memories of the COVID-19 pandemic**  
with Philipp Sprengholz  
**Nature, 2023** [\[Link to Paper\]](#)

**Learning from the past? How biased memories of the pandemic endanger preparation for future crises**  
with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch  
**Clinical and Translational Medicine, 2023, 13(12): e1510** [\[Link to Paper\]](#)

**Wie die Pandemie zu Polarisierung und gesellschaftlicher Destabilisierung beiträgt**  
with Cornelia Betsch, Philipp Sprengholz, and Robert Böhm [\[Link to Paper\]](#)

## TEACHING

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2022 Behavioral Economics (Undergraduate, University of Bonn)  
2021 – 22 Research Module in Management and Applied Micro (Graduate, University of Bonn)  
2020 – 21 Seminar on Scientific Work Methods (Undergraduate, University of Bonn)

## PRESENTATIONS

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- 2024 Bay Area Behavioral and Experimental Economics Workshop | Early-Career Behavioral Economics Conference | UC Davis | Cornell University | Middlebury College | ODISSEI | University of Chicago | University of Chicago Booth School of Business | Universidad Torcuato Di Tella | University of Zürich | Workshop on Beliefs, Narratives, and Memory  
(includes scheduled)
- 2023 Bocconi University | Bonn-Frankfurt-Mannheim PhD Conference | Development Bank of Latin America and the Caribbean (CAF) | Carnegie Mellon University | CESifo Area Conference on Behavioral Economics | ERINN Conference | Erasmus School of Economics | Goethe University Frankfurt | LACEA Annual Meeting | NYU Abu Dhabi | Rotterdam School of Management | SAFE Household Finance Workshop | SEHO Annual Meeting | University of CEMA | University of Essex | University of San Andrés
- 2018 – 22 Applied Micro Workshop Bonn | briq Summer School in Behavioral Economics | Bonn-Mannheim PhD Conference | 6th CRC TR 224 Conference | 10th CRC TR 224 Conference | ECONtribute Applied Micro Seminar | EEA Annual Congress | ESA Global Conference | SEF Experimental Finance Conference | VfS Annual Conference

## PROFESSIONAL SERVICE

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- Refereeing *British Journal of Health Psychology* | *Economic Journal* | *Journal of Economic Behavior and Organization* | *Journal of Economic Psychology* | *Journal of Political Economy* | *Journal of Political Economy Microeconomics* | *Journal of the European Economic Association* | *Management Science*
- 2024 – Co-organizer, Chicago School in Experimental Economics (CSEE)
- 2024 Program Committee, EFA Annual Meeting
- 2023 – Hiring Search Committee, Erasmus University Rotterdam
- 2023 – Co-organizer, Early-Career Behavioral Economics Conference (ECBE)
- 2020 Co-organizer, Bonn-Mannheim PhD Conference
- 2019 – 22 Organizer, Weekly Applied Micro Coffee Seminar (Bonn)
- 2019 Member of the selection committee, German Academic Exchange Service

## GRANTS, AWARDS AND SCHOLARSHIPS

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- Grants (PI) CRC TR 224 Research Grant (23,737 EUR, multiple projects) | Selten Seeding Grant (15,800 EUR, multiple projects) | ECONtribute Research Grant (4,820 EUR) | IZA Research Grant (3,250 EUR) | Young ECONtribute Programm Grant (1,032 EUR)
- 2023 Nominated for the Distinguished CESifo Affiliate Award in Behavioral Economics
- 2017 – 20 Dissertation Scholarship, Bonn Graduate School of Economics and briq
- 2016 – 17 Scholarship for Graduates, German Academic Exchange Service
- 2014 – 18 Merit Scholarship, Friedrich Ebert Foundation

## MEDIA MENTIONS

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Ärztezeitung | Berliner Kurier | Der Standard | Die Zeit | FAZ | Focus | Kurier |  
MedPage Today | MDR | NRD | ORF | Salzburger Nachrichten | Spiegel | Süd-  
deutsche Zeitung | Sydney Morning Herald | SWR | Tagesschau | Tagesspiegel  
| Toronto Star | VOL | Wiener Zeitung | WirtschaftsWoche | Zeit

## MISCELLANEOUS

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Citizenship German

Languages German (native), English (fluent), Spanish (beginner)

Last update: June 27, 2024