

LUCA HENKEL

Email: henkel@ese.eur.nl | Website: <https://luca-henkel.github.io/>

RESEARCH INTERESTS

Behavioral Economics, Household Finance

EMPLOYMENT

2024 – **Assistant Professor of Finance**, Erasmus University Rotterdam
2023 – 24 Postdoctoral Scholar, University of Chicago and University of CEMA

EDUCATION

2016 – 23 Ph.D. in Economics (*summa cum laude*), University of Bonn
2016 – 17 Visiting Ph.D. Student, University of California, Berkeley
2016 – 20 M.Sc. in Economics (*with distinction*), University of Bonn
2013 – 16 B.Sc. in Economics (*with distinction*), University of Bonn

AFFILIATIONS

ERIM – Associate Member | CESifo Research Network – Network Affiliate | IZA - Institute of Labor Economics – Associated Member | Joint Initiative for Latin American Experimental Economics (JILAEE) – Director | Tinbergen Institute – Candidate Fellow

PUBLICATIONS

Experimental Evidence on the Relationship between Perceived Ambiguity and Likelihood Insensitivity

Games and Economic Behavior, 2024

[\[Link to Paper\]](#)

Historical narratives about the COVID-19 pandemic are motivationally biased

with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch

Nature, 2023

[\[Link to Paper\]](#)

The association between vaccination status identification and societal polarization

with Philipp Sprengholz, Lars Korn, Cornelia Betsch and Robert Böhm

Nature Human Behaviour, 2023

[\[Link to Paper\]](#)

Different interventions for COVID-19 primary and booster vaccination? Effects of psychological factors and health policies on vaccine uptake

with Philipp Sprengholz, Robert Böhm and Cornelia Betsch

Medical Decision Making, 2023

[\[Link to Paper\]](#)

Payments and freedoms: Effects of monetary and legal incentives on COVID-19 vaccination intentions in Germany with Philipp Sprengholz and Cornelia Betsch

PLOS ONE, 2022

[\[Link to Paper\]](#)

WORKING PAPERS

The Role of Interpersonal Uncertainty in Prosocial Behavior

with Anujit Chakraborty

[\[Link to Paper\]](#)

Proud to Not Own Stocks: How Identity Shapes Financial Decisions

with Christian Zimpelmann

[\[Link to Paper\]](#)

Eliciting Moral Preferences under Image Concerns: Theory and Experiment

with Roland Bénabou, Armin Falk and Jean Tirole

[\[Link to Paper\]](#)

Ends versus Means: Kantians, Utilitarians, and Moral Decisions

with Roland Bénabou and Armin Falk

[\[Link to Paper\]](#)

Understanding climate polarization: Identification with and discrimination between climate policy opinion groups

with Philipp Sprengholz, Cornelia Betsch, and Robert Böhm

[\[Link to Paper\]](#)

POLICY WRITINGS

Identification, polarization, and their societal and political consequences

with Robert Böhm, Philipp Sprengholz, and Cornelia Betsch

United Nations Human Development Report 2023-24, 2024

[\[Link to Paper\]](#)

Personal motivations polarize people's memories of the COVID-19 pandemic

with Philipp Sprengholz

Nature, 2023

[\[Link to Paper\]](#)

Learning from the past? How biased memories of the pandemic endanger preparation for future crises

with Philipp Sprengholz, Robert Böhm, and Cornelia Betsch

Clinical and Translational Medicine, 2023

[\[Link to Paper\]](#)

Wie die Pandemie zu Polarisierung und gesellschaftlicher Destabilisierung beiträgt

with Cornelia Betsch, Philipp Sprengholz, and Robert Böhm

[\[Link to Paper\]](#)

TEACHING

2025 – Interest Rates and the Stock Market (Undergraduate, Erasmus University Rotterdam)

2024 – Behavioral Finance (Undergraduate, Erasmus University Rotterdam)

2022 – Behavioral Economics (Undergraduate, University of Bonn)

2021 – 22 Research Module in Management and Applied Micro (Graduate, University of Bonn)

2020 – 21 Seminar on Scientific Work Methods (Undergraduate, University of Bonn)

PRESENTATIONS

- 2025 Seminar presentations: University of Konstanz
(includes scheduled)
- 2024 Seminar presentations: Berlin Behavioral Economics Seminar | UC Davis | Cornell University | London School of Economics | Middlebury College | ODISSEI | University of Chicago | University of Chicago Booth School of Business | Universidad Torcuato Di Tella | University of Zürich
Conference presentations: Bay Area Behavioral and Experimental Economics Workshop | Early-Career Behavioral Economics Conference | Workshop on Beliefs, Narratives, and Memory
- 2023 Seminar presentations: Bocconi University | Development Bank of Latin America and the Caribbean (CAF) | Carnegie Mellon University | Erasmus School of Economics | Goethe University Frankfurt | NYU Abu Dhabi | Rotterdam School of Management | University of CEMA | University of Essex | University of San Andrés
Conference presentations: Bonn-Frankfurt-Mannheim PhD Conference | CESifo Area Conference on Behavioral Economics | ERINN Conference | LACEA Annual Meeting | SAFE Household Finance Workshop | SEHO Annual Meeting
- 2018 – 22 Seminar presentations: University of Bonn
Conference presentations: briq Summer School in Behavioral Economics | Bonn-Mannheim PhD Conference | 6th CRC TR 224 Conference | 10th CRC TR 224 Conference | EEA Annual Congress | ESA Global Conference | SEF Experimental Finance Conference | VfS Annual Conference

PROFESSIONAL SERVICE

- Refereeing Economics: *Economic Journal* | *European Economic Review* | *Journal of Economic Behavior and Organization* | *Journal of Economic Psychology* | *Journal of Political Economy* | *Journal of Political Economy Microeconomics* | *Journal of the European Economic Association* | *Journal of Behavioral and Experimental Economics* | *Management Science* | *Review of Economics and Statistics*
Other: *British Journal of Health Psychology* | *Humanities and Social Sciences Communications*
- Hiring Erasmus University Rotterdam 23/24, 24/25 | JILAEE 23/24, 24/25 |
Committee University of Chicago (Postdoc hiring) 24/25
- 2024 – Co-organizer, Chicago School in Experimental Economics (CSEE)
- 2024 Program Committee, EFA Annual Meeting
- 2023 – Co-organizer, Early-Career Behavioral Economics Conference (ECBE)
- 2020 Co-organizer, Bonn-Mannheim PhD Conference
- 2019 – 22 Organizer, Weekly Applied Micro Coffee Seminar (Bonn)
- 2019 Member of the selection committee, German Academic Exchange Service

GRANTS, AWARDS AND SCHOLARSHIPS

Grants (PI) Experiments: CRC TR 224 Research Grant (23,737 EUR, multiple projects) | Selten Seeding Grant (15,800 EUR, multiple projects) | ECONtribute Research Grant (4,820 EUR) | IZA Research Grant (3,250 EUR) | Young ECONtribute Program Grant (1,032 EUR)
Conferences: ECBE funding (77,440 EUR, multiple sources) | CSEE funding (45,000 EUR, multiple sources)

2023 Finalist for the Distinguished CESifo Affiliate Award in Behavioral Economics

2017 – 20 Dissertation Scholarship, Bonn Graduate School of Economics

2016 – 17 Scholarship for Graduates, German Academic Exchange Service

2014 – 18 Merit Scholarship, Friedrich Ebert Foundation

MEDIA MENTIONS

Ärztezeitung | Berliner Kurier | Der Standard | Die Zeit | FAZ | Focus | Kurier | MedPage Today | MDR | NRD | ORF | Salzburger Nachrichten | Spiegel | Süddeutsche Zeitung | Sydney Morning Herald | SWR | Tagesschau | Tagesspiegel | Toronto Star | VOL | Wiener Zeitung | WirtschaftsWoche | Zeit

MISCELLANEOUS

Citizenship German

Languages German (native), English (fluent), Spanish (beginner)

Last update: December 12, 2024