

**LUCA DI STASIO**  
**Postdoctoral Researcher**

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**D-CPR Certified**  
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**Driving License B (IT)**  
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Dear Hiring Team,

My 10 years of experience in developing and managing international research projects both as a leader and collaborator, along with my multidisciplinary engineering background, provide me with the skills to help ABB support the electrification of society in a R&D Project Manager capacity.

I offer proficiency in managing international R&D projects with uncertain boundaries, evolving requirements, and multiple stakeholders from ideation to exploitation, as well as experience in funding and budgeting. I am expert in several digital tools and programming languages as outlined in my CV.

The opportunity of living and working in several countries has allowed me not only to become fluent in different languages but most importantly to master cross-cultural communication skills. Flexibility, adaptability, and rapid response to change are qualities that I have nurtured by navigating multiple work environments. Honesty, transparency, and a positive attitude towards challenges have helped me earn the trust of colleagues and management alike. The ability to communicate candidly in the workplace has allowed me to build a broad network across different countries and fields.

I am eager to put my skills and experience in service of ABB's mission, and I am confident we should arrange a time to meet. In the meantime, I wish to thank you for taking the time to consider my application and review my qualifications.

Sincerely,  
Luca Di Stasio