

Germany

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1. Types of tax

1.1 Inheritance and gift tax

Germany has a unified inheritance and gift tax called "*Erbschaft und Schenkungsteuer*" (*ErbSt*), which was reformed effective 1 January 2009 (amended 1 January 2010, 1 January 2011 and 26 June 2013). *ErbSt* is imposed on any transfer of property at death or by gift (or by deemed gift). The basis of assessment is the benefit accruing to the transferee (beneficiary or donee). The *ErbSt* is regulated on a federal level, although the tax revenue is assigned to the various federal states of Germany.

The Federal Constitutional Court (*Bundesverfassungsgericht*) decided by judgment on 17 December 2014, that the German Inheritance and Donation Tax Act and especially the regulations relating to exemptions and reliefs for business assets (see Section 4 below) violate German Constitutional Law. The legislator is required to amend the existing rules by 30 June 2016 at the latest, and ensure the constitutionality of the law. The existing regulations are applicable until the new legislation comes into effect.

Note that in the case of German family foundations, there is a deemed gift of property every 30 years, which is subject to unlimited German *ErbSt* (recurrent charge). The 30-year period starts on the date of the first transfer of property to the German family foundation.

1.2 Real estate transfer tax

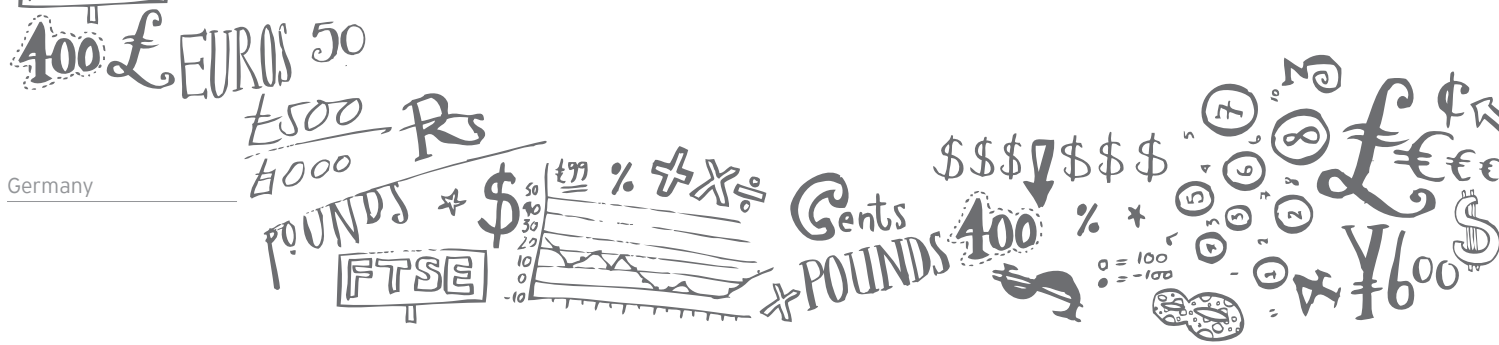
The transfer of German real estate is basically subject to real estate transfer tax of between 3.5 % and 6.5% (depending on where the real estate is located). But a transfer by inheritance or gift and is usually exempt from real estate transfer tax.

2. Who is liable?

2.1 Unlimited liability

Any transfer of worldwide net property either at death or by gift (or by deemed gift) is generally subject to unlimited taxation if either the decedent (donor) or the beneficiary (donee) is considered to be domiciled in Germany for tax purposes. German tax domicile exists if any of the following conditions apply:

- ▶ An individual has his or her residence or habitual place of abode in Germany.
- ▶ A nonresident German citizen has been resident for tax purposes in Germany at any time within the last five years prior to a transfer at death or by gift.
- ▶ A nonresident German citizen is employed by a legal entity organized under German public law. In this case the dependents who live in the household of such German citizen have a German tax domicile as well.
- ▶ A corporation or any other legal entities having their place of management or legal seat in Germany.





3. Rates

The applicable tax rate depends on the tax class of the acquirer (see below) and the value of the taxable acquisition. The tax assessment basis is the taxable value of the assets transferred after exemptions and reliefs.

Taxable value of the acquisition exceeds	Acquirer in		
	Tax class I	Tax class II	Tax class III
€0	7%	15%	30%
€75,000	11%	20%	30%
€300,000	15%	25%	30%
€600,000	19%	30%	30%
€6 million	23%	35%	50%
€13 million	27%	40%	50%
€26 million	30%	43%	50%

Note that the taxable value of assets, which is excluded from tax under German *ErbSt* pursuant to a DTT, must be added to the taxable value of the transfer in order to determine the applicable tax rate (progression reserve). Thus, it is not taxable but affects the overall rate.

Donees or heirs not in tax class I who acquire agricultural or forestry or other business assets, interests in a partnership and substantial shareholdings (direct participation of more than 25% of the registered share capital) in a corporation resident in Germany, in the European Union (EU) or in the European Economic Area (EEA) could, under certain conditions, benefit from a reduction. This reduction is the difference between the amounts of inheritance tax calculated on the basis of the tax class to be applied pursuant to the actual relationship to the deceased/donor and on the basis of tax class I. Note that, with regard to this benefit, the anti-abuse rules mentioned below also apply (see Section 4 below).

The applicable tax class depends on both the relationship of the donee to the donor (decedent) and the value of the taxable acquisition. Donees are divided into three tax classes:

Tax class I:

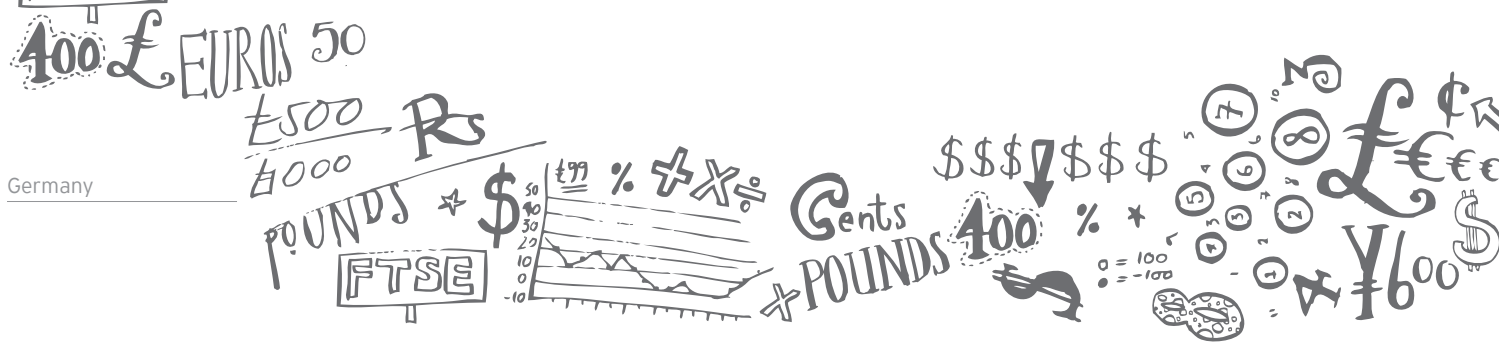
- ▶ Spouse and partners of a registered same-sex partnership under German law
- ▶ Children and stepchildren
- ▶ Descendants of children and stepchildren
- ▶ Parents and ancestors (acquisition by death)

Tax class II:

- ▶ Parents and ancestors (acquisition by gift)
- ▶ Siblings
- ▶ Nephews and nieces
- ▶ Stepparents
- ▶ Sons and daughters-in-law
- ▶ Parents-in-law
- ▶ Divorced spouse and partners of a dissolved registered same-sex partnership

Tax class III:

All other individuals and legal entities (including donations to foundations).



4. Exemptions and reliefs



and the direct wage costs during this period have to amount to 400% of the average wage costs in the last five years before the tax accrues. To gain the privilege of 100%, the assets have to be kept for seven years and the direct wage costs during this seven-year period have to amount to 700%.

If the prerequisites for tax-favored treatment are no longer met, the 85% or 100% privileges are abolished with retroactive effect on a *pro rata temporis* basis that triggers supplementary taxation.

However, the 85% privilege is only granted if assets tax-favored in principle are transferred and the ratio of the value of non-operating assets (*Verwaltungsvermögen*) to the total value of the business assets (*Verwaltungsvermögensquote*) at the time of the transfer does not exceed 50%. In the case of the 100%-privilege such ratio may not exceed 10%. Furthermore, the privilege of 85% or 100% is not applied in view of non-operating assets (*Verwaltungsvermögen*) that have been kept for a period of less than two years (*Junges Verwaltungsvermögen*).

Assets tax-favored in principle include the following:

- ▶ Operating assets in Germany (individual companies or interests in partnerships) or foreign operating assets that serve a permanent establishment in the EU and EEA
- ▶ Directly held shares in German corporations and corporations in the EU and EEA in which the testator or donor held a direct share of more than 25% or – in the event that these are shareholdings of less than 25% – if the shares are subject to a pool agreement and can only be disposed of according to certain rules set out in such pool agreement or can only be transferred to other shareholders being or becoming pool members upon the share transfer, and the voting rights vis-à-vis shareholders not bound by the pool agreement can only be exercised unanimously
- ▶ German assets of agricultural or forestry businesses, as well as corresponding foreign assets that serve a permanent establishment in the EU and EEA

Non-operating assets (*Verwaltungsvermögen*) are defined as:

- ▶ Real estate, portions of real estate, rights equivalent to real estate rights and buildings provided to third parties for use
- ▶ Shares of 25% or less in a subsidiary corporation
- ▶ Shares of more than 25% if the subsidiary corporation has non-operating assets of more than 50%
- ▶ Interests in a subsidiary partnership with non-operating assets of more than 50%
- ▶ Securities and comparable receivables
- ▶ Since 26 June 2013, a new legislation is in force: the catalog of non-operating assets also comprehends now the FMV of the amount of currency, (bank) money and other claims if it exceeds 20% of the FMV of the business assets after deduction of liabilities (regulation is not applicable for finance companies within group structures and for certain assets of other financial institutions)
- ▶ Collections of art, art items, precious metals, precious stones (gems), coin collections, libraries and archives and scientific collections





6. Assessments and valuations

Since the inheritance tax reform has come into effect on 1 January 2009, the tax assessment basis for the German *ErbSt* is the FMV of the transferred asset. The key principles are set out below.

The decisive factor in the valuation of real estate is the type of land to be valued. The value of undeveloped real estate is based on the real estate value, considering the area and the most recent standard land values issued by the local committee of experts (*Gutachterausschuss*).

The value of developed real estate is determined using the following methods:

- ▶ Sales comparison approach (for apartments, part-ownership, semi-detached and detached houses). The sales comparison approach involves determining the market value of real estate based on actual purchase prices paid for real estate that is comparable in terms of location, use, layout and soil conditions.
- ▶ Capitalized earnings method (for rented residential property, commercial and mixed-use real estate). The value includes both the value calculated for the buildings on the basis of the earnings (building earnings value) and the land value, which is calculated in the same way as for undeveloped real estate. The building earnings value is calculated using the net annual rent less facility management costs and the interest on the real estate value multiplied by a factor that depends on the property yield and the remaining useful life.
- ▶ Cost approach (for apartments, part-ownership, semi-detached and detached houses in the absence of comparative values). Using the cost approach, the value comprises the total production costs for the installation on the real estate as well as the real estate value (area × standard land value).

Business assets/company shares

Company assets are valued using uniform valuation methods, regardless of the legal form of partnership or corporation. The FMV of listed shares is generally calculated based on the share price. Unlisted shares are valued using the following methods, which also have to be used to value partnerships and individual companies.

Sales comparison approach

The FMV of operating assets is derived primarily from sales among third parties that have taken place no earlier than one year before the date of taxation.

Capitalized earnings method

If there are no sales within the last year before the date of taxation, the fair market value must be estimated by taking into account earnings prospects or another recognized method that is also customary in ordinary business for non-tax purposes. The method used should be the one that an acquirer would use as a basis for assessing the purchase price. A frequently used capitalized earning method is laid out in IDW S1, issued by the Institute of Public Auditors in Düsseldorf, Germany (*Institut der Wirtschaftsprüfer in Deutschland e.V. or IDW*).

If the capitalized earnings method is used, the companies can also choose a simplified capitalized earnings method, which is set out in the German Tax Valuation Act (*Bewertungsgesetz*).

The business value calculated using the simplified capitalized earnings value breaks down as follows:

- ▶ Capitalized earnings value of the operating assets
 - + FMV of the non-operating assets less the economically related liabilities
 - + FMV of interests in partnerships and shares in corporations
 - + FMV of the assets contributed within the two years prior to the transfer less – the economically related liabilities



The capitalized earnings value of the operating assets is calculated using the following formula:

- ▶ Annual earnings that can be achieved on a long-term basis X the discount factor
- ▶ The annual earnings that can be achieved on a long-term basis are derived from the average earnings over the last three fiscal years prior to the valuation date. The discount factor is the reverse of the discount rate. If the assumed discount rate is 9%, the discount factor is 11.1. The discount rate comprises a variable base interest rate that is calculated on the first working day of the year by the German Central Bank and a lump-sum risk markup of 4.5%. Since the variable base interest rate for 2015 is 0.99 %, the discount factor applicable in 2015 is 18.2
- ▶ Intrinsic value method: The minimum value disclosed is the FMV of all individual assets less the liabilities.

7. Trusts, foundations and private purpose funds

7.1 Trusts

German civil law does not contain specific provisions for trusts, and Germany has not ratified the Hague Convention on the Recognition of Trusts dated 20 October 1984.

For example, a foreign trust with German-situated property set up by a will is invalid from a German civil law perspective. Any trust that is created will be assimilated to the legal entity under German civil law, which most closely resembles the provisions of the trust (e.g., foundation, aggregation of property, nominee agreement, execution of a last will).

Taxation of the trust

The tax authorities classify a trust on the basis of the following criteria:

- ▶ *Revocable trust*: The ownership of the assets cannot be transferred to the trust. Income and assets of the trust remain taxable in the hands of the settlor.
- ▶ *Irrevocable trust*: The ownership of the assets can be transferred to the trust. The trust itself with its income and assets is subject to tax.

Taxation of the endowment with capital – inheritance and gift tax

The German tax treatment of a trust created under a foreign jurisdiction depends mainly on the economic substance of the foreign settlement. The basic criterion for determining whether the formation of a trust does constitute a taxable event under German tax law depends on whether the settlement involves a final and irrevocable disposal of economic ownership of the transferred assets. The transfer of assets to a trust is only subject to gift tax if the trust is then factually and legally able to freely dispose of the assets. According to the German Supreme Tax Court, the review of this criterion should be limited to the civil law position. The ruling stated that the party to whom the assets are attributable from an economic perspective is irrelevant. Consequently, the structure must be deemed a revocable trust and not constitute a transaction subject to gift tax if the settlor has reserved the following rights under the trust's constitution:

- ▶ To amend the constitution at any time
- ▶ To revoke the trust at any time
- ▶ To issue instructions to the trustee

Accordingly, the creation of a grantor's trust is, as a rule, not subject to gift tax if the settlor of a grantor's trust reserves the right to issue wide-ranging instructions to the trustee that extend to revoking the trust. In contrast, gift tax is regularly incurred in the transfer of assets to a revocable trust, as the trustor merely reserves the right to revoke the trust but not the right to issue any other instructions to the trustee. In that case, as a rule, the transfer of assets to a revocable trust should trigger gift tax. The later revocation of the trust donation also causes the tax relating to the past to be extinguished.

Tax class III is applied to foreign trust transfers and subjected to gift tax.



Taxation of the beneficiaries

Establishing a foreign trust leads to income tax consequences. There are certain risks with regard to pre-immigration trusts, as follows:

- ▶ If it is possible for the settlor to revoke the trust and unconditionally reclaim the assets (a revocable trust), and if the settlor has substantial influence on the investment decisions of the trustee, then the items of income (*Einkünfte*) and assets of the trust will most likely be taxed as items of income and assets of the settlor (viewed as a nominee arrangement).
- ▶ Irrevocable trusts of which more than 50% of the beneficiaries or remaindermen are relatives of the settlor are treated as foreign "family foundations," and, are subject to the German controlled foreign companies (CFC) legislation (i.e., if the settlor is a resident in Germany, the items of income of the trust will be directly attributed to him or her and be subject to German income tax irrespective of whether there is a distribution to the beneficiaries).
- ▶ If the settlor is a nonresident, but one beneficiary or remainderman is resident in Germany, the items of income and assets of such an irrevocable trust will be attributed proportionally to such beneficiary or remainderman and will be subject to German income tax irrespective of whether there is a distribution to the beneficiaries.
- ▶ If the income from the trust fund is kept in a lower-tier company in which the trust (if applicable with a related party) holds more than 50% (1% in the case of certain investment income), the items of income of such company will be attributed to the settlors or beneficiaries proportionally as well.
- ▶ Following the proceedings initiated against Germany for breach of contract in connection with the considerable doubt as to the compliance with European law, the German CFC legislation was modified in 2009. Consequently, items of income should not be attributed if the trust or its management is domiciled in an EU/EEA Member State. Nevertheless, the beneficiaries of the income of the trust must additionally provide evidence that they have legally and factually been deprived of the power of disposal over the trust assets.
- ▶ If the income from an irrevocable trust is distributed to beneficiaries residing in Germany, it is taxable in Germany provided that there has been no taxation according to German CFC legislation. Thus, the German CFC law takes priority over the German income tax law.

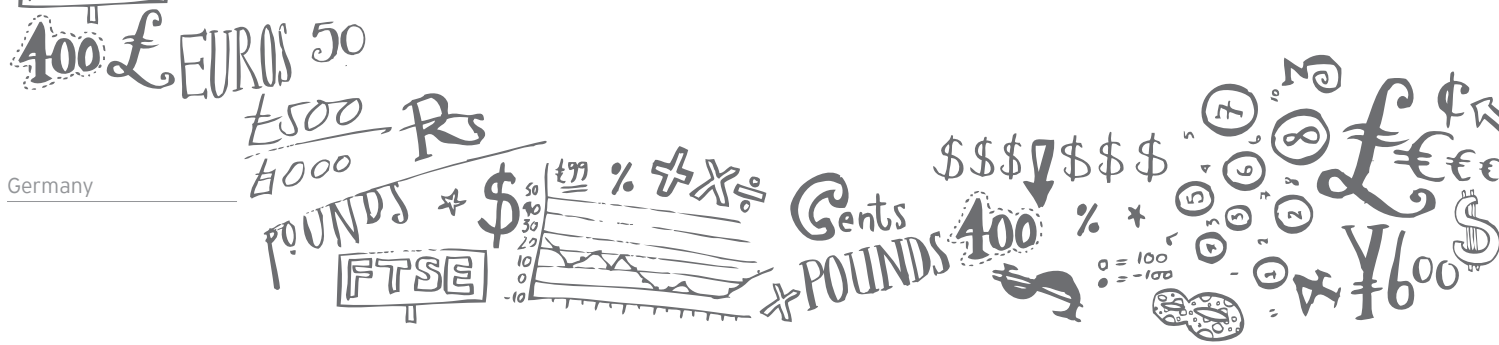
That tax impact can be avoided by the use of structures familiar to German civil law, which may achieve the intended economic result. For example:

- ▶ *Provisional and reversionary heirs (Vor- und Nacherbschaft)*: appointment of a spouse as the provisional heir (broadly speaking, giving full ownership for their remaining lifetime, but subject to certain safeguards that can partially be released by the testator) and children as reversionary heirs (full ownership at the death of the provisional heir).
- ▶ *Usufruct (Nießbrauch)*: the donor can either be retained or transferred. In a usufruct, only the value of the property reduced by the value of the usufruct is subject to tax, not the total value of the donee-acquired property.

7.2 Foundations

According to German civil law, a foundation is an organization that, by using its capital, promotes a special purpose set by the founder. Usually, the capital of the foundation needs to be preserved and only the income is spent for the defined purpose. A foundation has its own constitution regulating its organizational structure and codifying the purposes set by the founder. A foundation has no members or shareholders and can be formed as a legal entity.

The foundation is formed as a legal entity by way of a unilateral declaration of intent (*Stiftungsgeschäft*) of the founder and the approval of the supervising local authority (*Stiftungsaufsichtsbehörde*). The founder declares to establish the foundation, gives the constitution and endows the original capitalization. The constitution sets out the purpose and regulations for the organization of the foundation.





8. Grants

9. Life insurance



Germany

10.3 Intestacy

German family law distinguishes between three marital property regimes:

- ▶ **Statutory marital property regime (*Zugewinnngemeinschaft*):** community of accrued gain): according to this regime, spouses and partners of a registered same-sex partnership hold their assets as separate property during their marriage or partnership, although there are partial restraints on management and disposal. Upon divorce or death, the gain accrued on the property of the spouses or the partners of a registered same-sex partnership during the marriage or the partnership is to be shared. Note that the determination of the claim for such division is subject to a rather complex procedure, which is beyond the scope of this publication. The statutory regime may be modified (within certain limits) by a marriage contract or by a contract between the partners of a registered same-sex partnership (see Section 10.4).
- ▶ **Upon formal agreement (by marriage contract or by a contract between the partners of a registered same-sex partnership),** which has to be implemented by notarial deed, the spouses and the partners of a registered same-sex partnership may elect one of two contractual matrimonial property regimes, which may be further modified (within certain limits) by the contract as well.
- ▶ **Separation of property (*Gütertrennung*):** under this regime, each spouse or partner of a registered same-sex partnership holds his or her property independently in separate ownership. Management and disposal are not subject to any limitations deriving from the marital status.
- ▶ **Community of property (*Gütergemeinschaft*):** under this regime, all assets become the joint property of the spouses or the partners of a registered same-sex partnership (common property). Immediate joint ownership is also presumed for any assets acquired by each spouse or partner of a registered same-sex partnership during the marriage or the partnership while this property regime is in force. Assets that cannot be transferred by legal transaction do not become common property (*Sondergut*). Within the marriage contract or the contract between partners of a registered same-sex partnership, the spouses or the partners can agree to exclude certain assets from common property (*Vorbehaltsgut*). Assets acquired on inheritance at death or by gift are also excluded if so stipulated by the decedent or the donor.

10.4 Matrimonial regimes and civil partnerships

A will is a legal document that regulates an individual's estate after his or her death. Germany will normally accept the formal validity of a will drawn up under the laws of the deceased's domicile, nationality and place of residence at the time the will is made or at the time of death. Whether an individual has the personal legal capacity to make the dispositions in a will is generally governed by the law of the deceased's citizenship.

If there is no valid will at his or her death, the deceased's estate passes under predetermined rules known as intestate succession. Where there are cross-border issues, the Conflicts of Law provisions will be relevant.

A system of succession per stirpes governs intestate succession that divides the possible intestate heirs into different orders depending on the relation to the decedent, while the closest applicable order excludes the more distant orders.

1st order	Spouse, or partner of a registered same-sex partnership and children
2nd order	Parents and their descendants
3rd order	Grandparents and their descendants
4th order	Great-grandparents and their descendants
Further heirs	More distant relatives and descendants
No heirs	State



Within the first three orders, a system of per-stirpes distribution and lineal heirs applies. Note that the intestacy rules are partially influenced by the matrimonial property regime. To simplify the depiction, “spouse” refers to “spouse or partner of a registered same-sex partnership” in the following table.

Statutory regime	Spouse and 1 child* survives	Spouse and 2 children* survive	Spouse and 3 children* survive
Community of accrued gain	Spouse: one-quarter + one-quarter	Spouse: one-quarter + one-quarter	Spouse: one-quarter + one-quarter
	Child: one-half	Children: one-quarter each	Children: one-sixth each
Separate property	Spouse: one-half	Spouse: one-third	Spouse: one-quarter
	Child: one-half	Children: one-third each	Children: one-quarter each
Community of property	Spouse: one-quarter	Spouse: one-quarter	Spouse: one-quarter
		Children: three-eighths each	Children: one-quarter each

*Children of a predeceased child of the intestate parent take their parent's share.

In the event that only the spouse or the partner of a registered same-sex partnership survives (no children), the surviving spouse or the partner of a registered same-sex partnership is entitled to one-half of the estate if relatives of the second order or grandparents of the decedent are still alive at that time, and is entitled to the whole estate if only more distant relatives of the decedent are alive.

10.5 The EU Succession Regulation (EU - *Erbrechtsverordnung*)

Succession planning for people who take up residences abroad and own assets that are located in various jurisdictions is a very complex subject because of the diversity of both the substantive inheritance law rules and the conflict-of-law-rules.

The EU Succession Regulation, which is binding for Germany, subject to very few exemptions, harmonizes the conflict-of-law rules on cross-border successions of 24 members of the European Union and is by law directly applicable to all deaths on or after 17 August 2015. The United Kingdom, Denmark and Ireland along with Switzerland and other countries, which are neither part of the EU nor the EEA, are not directly bound by it but may also be affected.

The regulation aims to enable EU citizens to organize succession matters in advance.

From a German perspective, the applicable law on successions on or after 17 August 2015 is basically the law of the state in which the deceased had his or her habitual residence at the time of death.

Testators are entitled to make a choice of law and determine the law applicable to their succession. This choice of law is, however, restricted to the law of nationality of the deceased at the time of making the choice or at the time of death and should be made expressly in the form of a disposition of property upon death.

11. Estate tax treaties

Germany has concluded estate tax treaties with the following countries:

- Denmark, France, Greece (applies only to inheritance tax regarding movable property), Sweden, Switzerland (applies only to inheritance tax; to gift tax only for business assets) and the US.