



LAB EQUIP LTD

(An ISO 9001-2008 Certified Company)



Quality

HEALTH | EDUCATION | RESEARCH

Products

HOSPITAL | SURGICAL | DENTAL | SCIENTIFIC | GLASSWARE
LABORATORY | FURNITURE | REAGENTS | CHEMICALS | EDUCATIONAL SUPPLIES

www.lel.co.tz

CHAIRMAN MESSAGE

We would like to express our sincere gratitude to our principal, suppliers and to our esteemed clients. Our company over past few years has made remarkable progress and is now one of the top suppliers of Health, Education and Research products in East Africa. The company has one of the largest, state of the art, warehousing facilities in which allows us to stock more than 5,000 distinct products ranging from Hospital and Laboratory equipment and supplies to education and research products.

We maintain the distinction of being the first ISO 9001: 2008 company in our line of work.

COMPANY PROFILE

Headed by the founder, Mr Hussain Ali Saboor, and managed by a team of dedicated professionals, LEL operates a corporate office and warehousing facility in Dar es Salaam, Tanzania.

It's reputation for sales and service excellence has been acquired over a period of 55 years. Ever since its inception the company has maintained an impeccable quality record and a history of timely completion of projects.

Today, LEL represents a comprehensive yet diversified range of products on behalf of manufacturers all over the world. Further more, all products are conveniently warehoused, ready to deliver as and when required.



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OUR VISION

To establish Lab Equip Ltd as market leader in Healthcare, Education & Research sectors by providing customer with high quality products and solution supported by excellent after sales service and customer satisfaction.

CORE VALUES

- ✓ Honesty, Integrity & Fairness
- ✓ Provide the best value to customer through continuous improvement
- ✓ Honour it's commitment
- ✓ Corporate Social Responsibility

MISSION STATEMENT

To provide innovative and sustainable solution to help the customer by optimizing productivity and reducing risk.



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OUR CORPORATE GOALS

The company's objective is to build upon LEL's success within Tanzania and beyond. To grow our market share and improve our profitability by focusing on product positioning and overall cost effectiveness. We should strive to strengthen our presence with existing customers by building on LEL's future product offering and value added services.

Our goal as a company is to survive the future challenges we face and continue to grow our existing customers by offering our customers quality products, ensuring on time delivery and providing exceptional after sales services.

MAIN ACTIVITIES

Trading of:

- ✓ Medical equipment
- ✓ Laboratory equipment
- ✓ Hospital furniture
- ✓ Dental equipment and supplies
- ✓ Surgical instruments and kits
- ✓ Stainless steel Hollowware
- ✓ Glassware and plasticware
- ✓ Consumable and disposable products
- ✓ Chemicals, reagents and culture
- ✓ Educational equipment and supplies media (chemistry / physics / biology)
- ✓ Research equipment and supplies





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BUSINESS PARTNERS & INTERNATIONAL COOPERATION

We work in close cooperation with a large number of internationally renowned manufacturers. Having close affiliations with our partners and having exclusive distribution rights / preferred partner status with world leading suppliers of health and research products, gives us access to cutting edge technology and training required to install and repair all products supplied by us.



OUR CUSTOMERS

- ✓ Public and private hospitals
- ✓ Clinical & diagnostics laboratories
- ✓ Research centers
- ✓ Non government organizations NGOs

- ✓ Public & private schools laboratories
- ✓ Public & private colleges and universities
- ✓ Public Ministries
- ✓ Manufacturing Industries

MEDICAL EQUIPMENT

In this segment we have more than 500 types of medical equipment including, Electro Cardio Graph, Defibrillator, Patient Monitors, Ventilators, Anaesthesia Machine, Ultrasound, X-Ray Machine, Oxygen Concentrators, Complete Dental Units, Dental X-ray, ENT Equipment, BP Machines, Weighing Scales, Pulse Oximeter, etc.





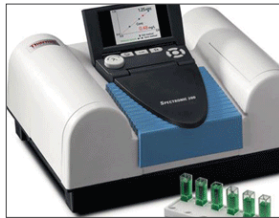
HOSPITAL FURNITURE

We deal in over 400 types of Hospital and Laboratory furniture, including all types of Hospital Beds, Electric, Manual, Hydraulic, Linen Trolley, Bedside Cabinets, Drip Stands, Doctor's Stool, Doctor's Chair, Emergency Stretcher, Operating Tables, Examination Bed, Two and three Shelves Trolley etc.



LABORATORY EQUIPMENT

In this segment we have more than 600 types of products including, Genetic Analyzer, Haematology Analyser, Urine Analyzer, Bio Chemistry Analyzer, Electronic and Analytical Weighing Balances, Autoclave, Microscope, Water Bath, Centrifuge, Incubator, Hot Air Oven, Water Distiller, Pharmacy and Blood Bank Refrigerator, etc.



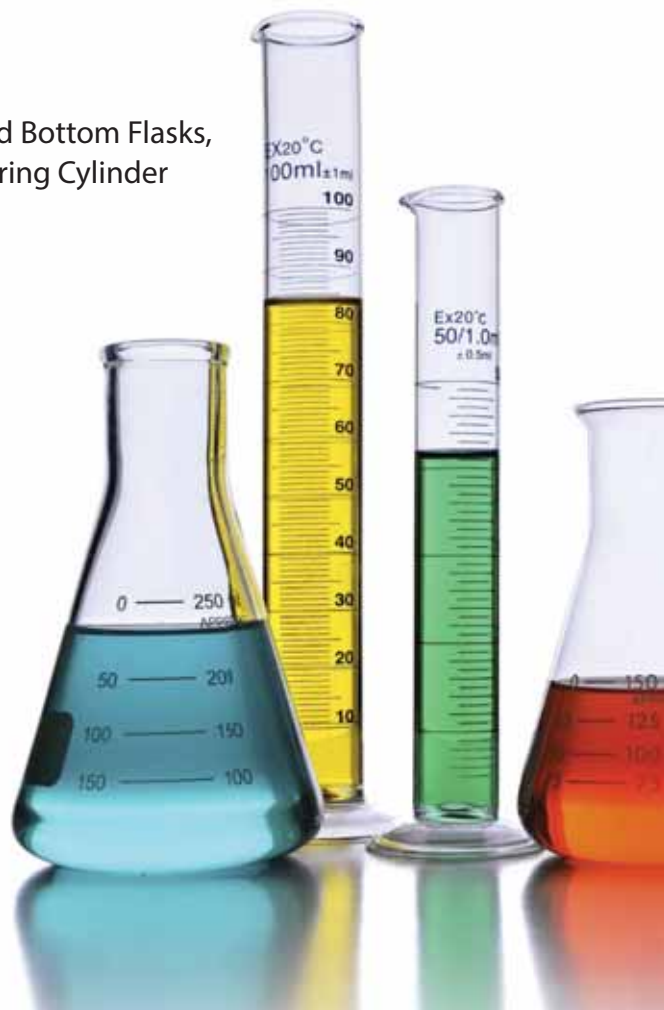
EDUCATION

EDUCATION EQUIPMENT

We deal in educational apparatus and equipment covering all areas of practical education starting from Physics, Biology, and Chemistry to practical related advanced level of education. We deal in more than 500 different type of educational apparatus including, Ammeter, Potentiometer, Voltmeter, Van de Graaff, Bunsen Burners, Tuning Forks, Resonance Apparatus, and all kind of Chemicals, Solvents Salts etc used in school experiments.

GLASSWARE

More than 600 type of glassware including Conical Flasks, Round Bottom Flasks, Volumetric Flasks, Burettes, Automatic Burettes, Beakers, Measuring Cylinder Apparatus, Petri Dishes, Crucibles, Dropping Bottles etc.



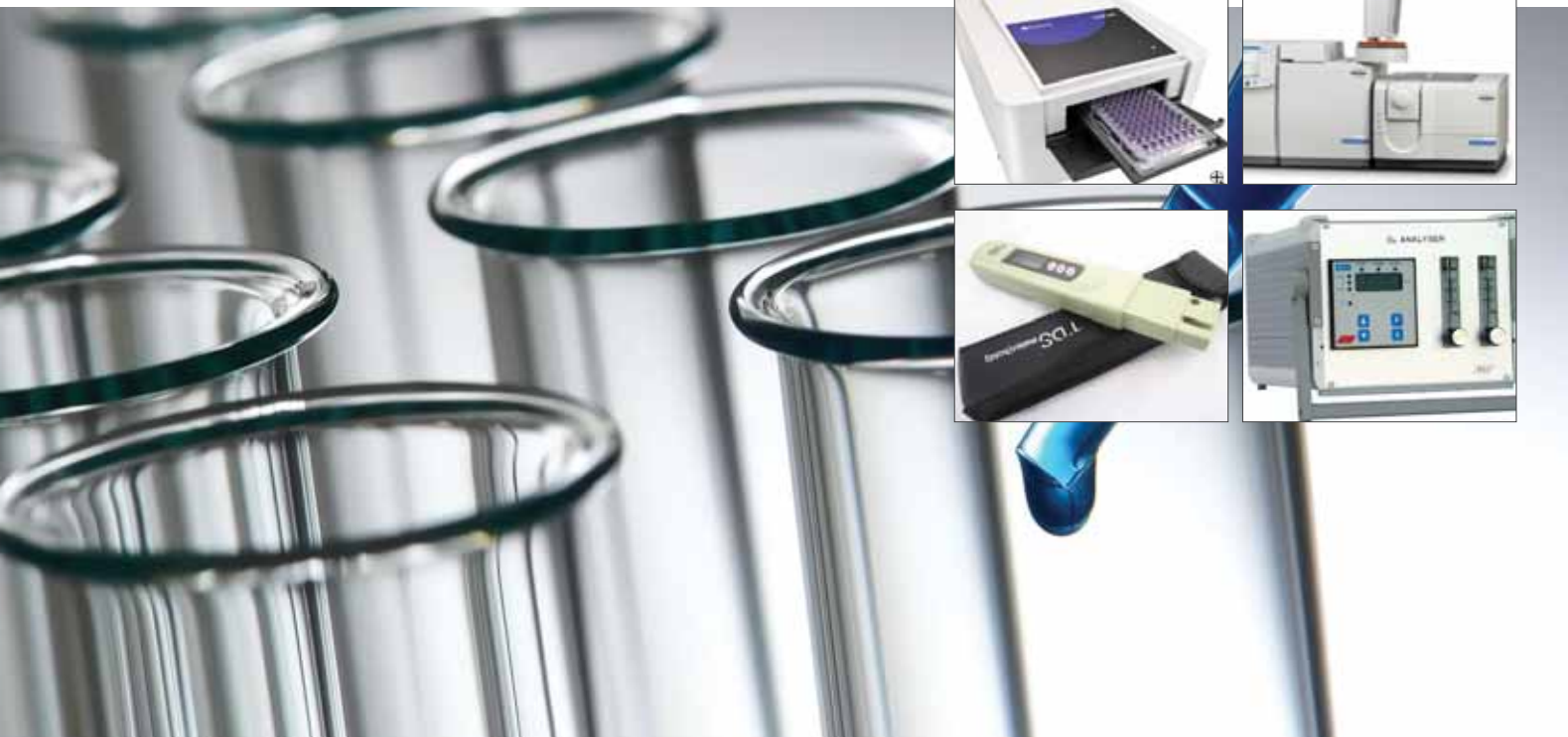


RESEARCH EQUIPMENT

In this segment we deal with more than 300 products including Gas Chromatography, Liquid Chromatography, Atomic Absorption Spectrophotometer, Monochromator, Microplate Reader, Thermo-Conductivity Analyzer, PH Meter, TDS Meter, Refractometer, Oxygen Analyzer, Digital Oscilloscope, Muffle Furnace, Bio-Safety Cabinet, Laminar Flow, Ultra Low Temperature Freezer etc.

CHEMICALS

We deal in over 1000 types of high quality chemicals. We stock analytical, laboratory and HPLC grade of chemicals including Hydrochloric Acid, Sulphuric Acid, Nitric Acid, Oxalic Acid, Acetic Acid, Ethanol, Ethylene, Methanol, Acetic Acid, Silver Nitrate, etc.



INSTALLATION, TRAINING AND AFTER SALES SERVICE

LEL has a fully functional, ISO certified in house service center furnished with all necessary equipment and qualified human resource. In past 2 years, the company has invested heavily in this area and as a result has developed competitive advantage in installation, repair and after sales service of the equipment supplied.

Services provided:

- ✓ After sales service
- ✓ On-site repairs & calibrations
- ✓ 24/7 emergency service
- ✓ Accreditation assistance
- ✓ Maintenance



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Corporate Head Office & Showroom:

Lab House, P. O. Box 20254, Plot 966, Keko Mwanga (Off Nyerere Road),
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Zaramo Branch (Opposite Channel 10), Dar Es Salaam.

Tel: +255 22 211 7579 Fax: +255 22 211 3062

Cell No: +255 (0) 745 721 512

Zanzibar Branch

P. O. Box 201, Kilimani Area, Near Al Rahma Hospital, Zanzibar.

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