# **Análise Exploratória**

Compreensão inicial dos dados, identificando variáveis, tipos e distribuições. Isso envolve carregar os dados, inspecionar as primeiras linhas, verificar tipos de dados, resumir estatísticas descritivas e lidar com valores ausentes.

## Instalação das Bibliotecas

In [8]: %pip install pandas matplotlib seaborn

```
Requirement already satisfied: pandas in c:\python312\lib\site-packages (2.2.2)No
te: you may need to restart the kernel to use updated packages.
[notice] A new release of pip is available: 24.0 -> 24.3.1
[notice] To update, run: python.exe -m pip install --upgrade pip
Requirement already satisfied: matplotlib in c:\python312\lib\site-packages (3.9.
Requirement already satisfied: seaborn in c:\python312\lib\site-packages (0.13.2)
Requirement already satisfied: numpy>=1.26.0 in c:\python312\lib\site-packages (f
rom pandas) (1.26.4)
Requirement already satisfied: python-dateutil>=2.8.2 in c:\python312\lib\site-pa
ckages (from pandas) (2.9.0.post0)
Requirement already satisfied: pytz>=2020.1 in c:\python312\lib\site-packages (fr
om pandas) (2024.1)
Requirement already satisfied: tzdata>=2022.7 in c:\python312\lib\site-packages
(from pandas) (2024.1)
Requirement already satisfied: contourpy>=1.0.1 in c:\python312\lib\site-packages
(from matplotlib) (1.3.0)
Requirement already satisfied: cycler>=0.10 in c:\python312\lib\site-packages (fr
om matplotlib) (0.12.1)
Requirement already satisfied: fonttools>=4.22.0 in c:\python312\lib\site-package
s (from matplotlib) (4.53.1)
Requirement already satisfied: kiwisolver>=1.3.1 in c:\python312\lib\site-package
s (from matplotlib) (1.4.7)
Requirement already satisfied: packaging>=20.0 in c:\users\salom\appdata\roaming
\python\python312\site-packages (from matplotlib) (24.0)
Requirement already satisfied: pillow>=8 in c:\python312\lib\site-packages (from
matplotlib) (10.3.0)
Requirement already satisfied: pyparsing>=2.3.1 in c:\python312\lib\site-packages
(from matplotlib) (3.1.4)
Requirement already satisfied: six>=1.5 in c:\python312\lib\site-packages (from p
ython-dateutil>=2.8.2->pandas) (1.16.0)
```

#### Importação das tabelas

```
import pandas as pd

# Carregar os datasets
customers = pd.read_csv("olist_customers_dataset.csv")
geolocation = pd.read_csv("olist_geolocation_dataset.csv")
order_items = pd.read_csv("olist_order_items_dataset.csv")
order_payments = pd.read_csv("olist_order_payments_dataset.csv")
order_reviews = pd.read_csv("olist_order_reviews_dataset.csv")
orders = pd.read_csv("olist_orders_dataset.csv")
```

```
products = pd.read_csv("olist_products_dataset.csv")
sellers = pd.read_csv("olist_sellers_dataset.csv")
product_category_translation = pd.read_csv("product_category_name_translation.cs
print("-----
print(customers.head()) # Primeiras 5 Linhas
print(customers.info()) # Informações sobre as colunas
print(customers.describe()) # Estatísticas descritivas
print("-----
print("-----
print(geolocation.head()) # Primeiras 5 Linhas
print(geolocation.info()) # Informações sobre as colunas
print(geolocation.describe()) # Estatísticas descritivas
print("-----
print(order_items.head()) # Primeiras 5 Linhas
print(order items.info()) # Informações sobre as colunas
print(order_items.describe()) # Estatísticas descritivas
print("-----
print(order_payments.head()) # Primeiras 5 Linhas
print(order_payments.info()) # Informações sobre as colunas
print(order_payments.describe()) # Estatísticas descritivas
print("-----
print("-----
print(order reviews.head()) # Primeiras 5 linhas
print(order_reviews.info()) # Informações sobre as colunas
print(order_reviews.describe()) # Estatísticas descritivas
print("-----
print(orders.head()) # Primeiras 5 linhas
print(orders.info()) # Informações sobre as colunas
print(orders.describe()) # Estatísticas descritivas
print("-----
print("-----
print(products.head()) # Primeiras 5 linhas
print(products.info()) # Informações sobre as colunas
print(products.describe()) # Estatísticas descritivas
print("-----
print("-----
print(sellers.head()) # Primeiras 5 Linhas
print(sellers.info()) # Informações sobre as colunas
print(sellers.describe()) # Estatísticas descritivas
print("-----
print(product_category_translation.head()) # Primeiras 5 Linhas
print(product_category_translation.info()) # Informações sobre as colunas
print(product_category_translation.describe()) # Estatísticas descritivas
print("-----
```

```
customer_id
                                           customer_unique_id \
0 06b8999e2fba1a1fbc88172c00ba8bc7 861eff4711a542e4b93843c6dd7febb0
1 18955e83d337fd6b2def6b18a428ac77 290c77bc529b7ac935b93aa66c333dc3
2 4e7b3e00288586ebd08712fdd0374a03 060e732b5b29e8181a18229c7b0b2b5e
3 b2b6027bc5c5109e529d4dc6358b12c3 259dac757896d24d7702b9acbbff3f3c
4 4f2d8ab171c80ec8364f7c12e35b23ad 345ecd01c38d18a9036ed96c73b8d066
                              customer_city customer_state
  customer_zip_code_prefix
                  14409
                                    franca
1
                                                     SP
                   9790 sao bernardo do campo
                   1151 sao paulo
2
                                                     SP
                   8775
3
                            mogi das cruzes
                                                     SP
4
                  13056
                                  campinas
                                                     SP
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99441 entries, 0 to 99440
Data columns (total 5 columns):
# Column
                          Non-Null Count Dtype
--- -----
                          -----
0 customer_id
                          99441 non-null object
   customer_unique_id 99441 non-null object
2 customer_zip_code_prefix 99441 non-null int64
3 customer_city
4 customer_state
                        99441 non-null object
                        99441 non-null object
dtypes: int64(1), object(4)
memory usage: 3.8+ MB
None
      customer_zip_code_prefix
                99441.000000
count
mean
               35137.474583
std
               29797.938996
min
                1003.000000
25%
                11347.000000
50%
               24416.000000
75%
               58900.000000
                99990,000000
______
______
  geolocation_zip_code_prefix geolocation_lat geolocation_lng \
a
                      1037 -23.545621 -46.639292
1
                      1046
                              -23.546081
                                             -46.644820
                              -23.546129
2
                      1046
                                             -46.642951
3
                      1041
                               -23.544392
                                             -46.639499
4
                      1035
                               -23.541578
                                              -46.641607
 geolocation_city geolocation_state
0
    sao paulo
                             SP
1
      sao paulo
2
                             SP
      sao paulo
3
       sao paulo
                             SP
      sao paulo
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000163 entries, 0 to 1000162
Data columns (total 5 columns):
# Column
                             Non-Null Count Dtype
0 geolocation_zip_code_prefix 1000163 non-null int64
1 geolocation_lat
                            1000163 non-null float64
 2 geolocation_lng
                           1000163 non-null float64
 3 geolocation_city
                            1000163 non-null object
```

```
geolocation state
                              1000163 non-null object
dtypes: float64(2), int64(1), object(2)
memory usage: 38.2+ MB
None
      geolocation_zip_code_prefix geolocation_lat geolocation_lng
count
                   1.000163e+06
                                1.000163e+06
                                                 1.000163e+06
mean
                   3.657417e+04
                                  -2.117615e+01
                                                 -4.639054e+01
                                                 4.269748e+00
                   3.054934e+04
std
                                 5.715866e+00
                                 -3.660537e+01 -1.014668e+02
min
                   1.001000e+03
25%
                   1.107500e+04
                                 -2.360355e+01 -4.857317e+01
50%
                   2.653000e+04 -2.291938e+01 -4.663788e+01
75%
                   6.350400e+04 -1.997962e+01 -4.376771e+01
                   9.999000e+04
                                  4.506593e+01
                                                 1.211054e+02
max
______
                        order_id order_item_id \
0 00010242fe8c5a6d1ba2dd792cb16214
1 00018f77f2f0320c557190d7a144bdd3
                                            1
2 000229ec398224ef6ca0657da4fc703e
3 00024acbcdf0a6daa1e931b038114c75
                                            1
4 00042b26cf59d7ce69dfabb4e55b4fd9
                                                      seller id \
                      product_id
0 4244733e06e7ecb4970a6e2683c13e61 48436dade18ac8b2bce089ec2a041202
1 e5f2d52b802189ee658865ca93d83a8f dd7ddc04e1b6c2c614352b383efe2d36
2 c777355d18b72b67abbeef9df44fd0fd 5b51032eddd242adc84c38acab88f23d
3 7634da152a4610f1595efa32f14722fc 9d7a1d34a5052409006425275ba1c2b4
4 ac6c3623068f30de03045865e4e10089 df560393f3a51e74553ab94004ba5c87
  shipping limit date price freight value
0 2017-09-19 09:45:35 58.90
                                  13.29
1 2017-05-03 11:05:13 239.90
                                   19.93
2 2018-01-18 14:48:30 199.00
                                   17.87
3 2018-08-15 10:10:18 12.99
                                   12.79
4 2017-02-13 13:57:51 199.90
                                   18.14
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 112650 entries, 0 to 112649
Data columns (total 7 columns):
# Column
                      Non-Null Count Dtype
   -----
---
                       -----
0 order id
                      112650 non-null object
                     112650 non-null int64
1
   order item id
  product_id
 2
                      112650 non-null object
3 seller id
                      112650 non-null object
4 shipping_limit_date 112650 non-null object
                       112650 non-null float64
5
    price
    freight value
                       112650 non-null float64
dtypes: float64(2), int64(1), object(4)
memory usage: 6.0+ MB
None
                          price freight_value
      order_item_id
count 112650.000000 112650.000000 112650.000000
         1.197834
                     120.653739
                                    19.990320
mean
                                   15.806405
std
          0.705124
                      183.633928
                       0.850000
         1.000000
                                    0.000000
min
25%
         1.000000
                      39.900000
                                   13.080000
                                   16.260000
         1.000000
                      74.990000
50%
75%
         1.000000
                     134.900000
                                    21.150000
         21.000000
                     6735.000000
                                   409.680000
```

```
order_id payment_sequential payment_type \
                                                 1 credit_card
0 b81ef226f3fe1789b1e8b2acac839d17
1 a9810da82917af2d9aefd1278f1dcfa0
                                                 1 credit_card
2 25e8ea4e93396b6fa0d3dd708e76c1bd
                                                1 credit_card
3 ba78997921bbcdc1373bb41e913ab953
                                                1 credit card
4 42fdf880ba16b47b59251dd489d4441a
                                                 1 credit_card
  payment_installments payment_value
0
                   8
1
                   1
                             24.39
2
                   1
                             65.71
3
                    8
                            107.78
4
                    2
                            128.45
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 103886 entries, 0 to 103885
Data columns (total 5 columns):
# Column
                       Non-Null Count Dtype
--- -----
                        _____
0 order_id
                       103886 non-null object
   payment_sequential 103886 non-null int64
1
2 payment_type
                       103886 non-null object
3 payment_installments 103886 non-null int64
                       103886 non-null float64
    payment value
dtypes: float64(1), int64(2), object(2)
memory usage: 4.0+ MB
None
      payment_sequential payment_installments payment_value
       103886.000000 103886.000000 103886.000000
count
mean
              1.092679
                                 2.853349 154.100380
              0.706584
                                              217.494064
std
                                   2.687051
min
               1.000000
                                   0.000000
                                                0.000000
25%
              1.000000
                                  1.000000
                                              56.790000
50%
              1.000000
                                  1.000000 100.000000
                                  4.000000 171.837500
              1.000000
75%
              29,000000
                                  24.000000 13664.080000
______
                       review id
                                                       order id \
0 7bc2406110b926393aa56f80a40eba40 73fc7af87114b39712e6da79b0a377eb
1 80e641a11e56f04c1ad469d5645fdfde a548910a1c6147796b98fdf73dbeba33
2 228ce5500dc1d8e020d8d1322874b6f0 f9e4b658b201a9f2ecdecbb34bed034b
3 e64fb393e7b32834bb789ff8bb30750e 658677c97b385a9be170737859d3511b
4 f7c4243c7fe1938f181bec41a392bdeb 8e6bfb81e283fa7e4f11123a3fb894f1
  review_score review_comment_title \
0
            4
                             NaN
1
            5
                             NaN
2
            5
                             NaN
3
            5
                             NaN
            5
4
                             NaN
                           review comment message review creation date \
0
                                            NaN 2018-01-18 00:00:00
1
                                            NaN 2018-03-10 00:00:00
2
                                            NaN 2018-02-17 00:00:00
             Recebi bem antes do prazo estipulado. 2017-04-21 00:00:00
3
 Parabéns lojas lannister adorei comprar pela I... 2018-03-01 00:00:00
```

```
2018-01-18 21:46:59
1
     2018-03-11 03:05:13
2
     2018-02-18 14:36:24
3
     2017-04-21 22:02:06
4
     2018-03-02 10:26:53
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99224 entries, 0 to 99223
Data columns (total 7 columns):
                          Non-Null Count Dtype
   Column
--- -----
                          -----
0 review_id
                          99224 non-null object
1 order id
                         99224 non-null object
                         99224 non-null int64
   review score
2
   review_comment_title 11568 non-null object
3
4 review_comment_message 40977 non-null object
5 review_creation_date 99224 non-null object
    review_answer_timestamp 99224 non-null object
dtypes: int64(1), object(6)
memory usage: 5.3+ MB
None
      review score
count 99224.000000
mean
       4.086421
        1.347579
std
min
         1.000000
25%
        4.000000
50%
        5.000000
75%
        5.000000
         5,000000
______
______
                        order id
                                                   customer id \
0 e481f51cbdc54678b7cc49136f2d6af7 9ef432eb6251297304e76186b10a928d
1 53cdb2fc8bc7dce0b6741e2150273451 b0830fb4747a6c6d20dea0b8c802d7ef
2 47770eb9100c2d0c44946d9cf07ec65d 41ce2a54c0b03bf3443c3d931a367089
3 949d5b44dbf5de918fe9c16f97b45f8a f88197465ea7920adcdbec7375364d82
4 ad21c59c0840e6cb83a9ceb5573f8159 8ab97904e6daea8866dbdbc4fb7aad2c
 order_status order_purchase_timestamp
                                    order approved at
   delivered 2017-10-02 10:56:33 2017-10-02 11:07:15
0
1
   delivered
                2018-07-24 20:41:37 2018-07-26 03:24:27
   delivered
                2018-08-08 08:38:49 2018-08-08 08:55:23
2
3
                2017-11-18 19:28:06 2017-11-18 19:45:59
   delivered
    delivered
                2018-02-13 21:18:39 2018-02-13 22:20:29
 order_delivered_carrier_date order_delivered_customer_date
0
         2017-10-04 19:55:00 2017-10-10 21:25:13
1
         2018-07-26 14:31:00
                                   2018-08-07 15:27:45
2
         2018-08-08 13:50:00
                                   2018-08-17 18:06:29
                                   2017-12-02 00:28:42
3
         2017-11-22 13:39:59
         2018-02-14 19:46:34
                                   2018-02-16 18:17:02
 order estimated delivery date
0
          2017-10-18 00:00:00
1
          2018-08-13 00:00:00
2
          2018-09-04 00:00:00
3
          2017-12-15 00:00:00
          2018-02-26 00:00:00
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99441 entries, 0 to 99440
```

```
Data columns (total 8 columns):
# Column
                                  Non-Null Count Dtype
0 order_id
                                  99441 non-null object
1 customer_id
                                  99441 non-null object
2 order status
                                  99441 non-null object
3 order_purchase_timestamp 99441 non-null object
4 order approved at
                                99281 non-null object
5 order_delivered_carrier_date 97658 non-null object
6
    order_delivered_customer_date 96476 non-null object
    order_estimated_delivery_date 99441 non-null object
7
dtypes: object(8)
memory usage: 6.1+ MB
None
                              order_id
                                                            customer_id \
count
                                 99441
                                                                 99441
                                 99441
                                                                  99441
unique
       e481f51cbdc54678b7cc49136f2d6af7 9ef432eb6251297304e76186b10a928d
top
freq
      order_status order_purchase_timestamp order_approved_at \
count
             99441
                                     99441
                                                         99281
                                     98875
                                                         90733
unique
         delivered
top
                       2018-04-11 10:48:14 2018-02-27 04:31:10
freq
            96478
      order_delivered_carrier_date order_delivered_customer_date \
count
                            97658
                                                         96476
unique
                            81018
                                                         95664
top
               2018-05-09 15:48:00
                                          2018-05-08 23:38:46
freq
                               47
                                                             3
      order_estimated_delivery_date
count
unique
                               459
top
                2017-12-20 00:00:00
frea
                       product_id product_category_name \
0 1e9e8ef04dbcff4541ed26657ea517e5
                                            perfumaria
1 3aa071139cb16b67ca9e5dea641aaa2f
                                                  artes
2 96bd76ec8810374ed1b65e291975717f
                                           esporte lazer
3 cef67bcfe19066a932b7673e239eb23d
                                                  bebes
4 9dc1a7de274444849c219cff195d0b71 utilidades_domesticas
  product_name_lenght product_description_lenght product_photos_qty \
0
                40.0
                                           287.0
                                                               1.0
1
                 44.0
                                           276.0
                                                               1.0
2
                 46.0
                                           250.0
                                                               1.0
3
                 27.0
                                           261.0
                                                               1.0
                 37.0
                                           402.0
                                                               4.0
  product_weight_g product_length_cm product_height_cm product_width_cm
0
                               16.0
            225.0
                                                  10.0
                                                                  14.0
            1000.0
                                                  18.0
                                                                   20.0
1
                                30.0
2
             154.0
                                18.0
                                                  9.0
                                                                   15.0
3
             371.0
                                26.0
                                                  4.0
                                                                   26.0
            625.0
                                20.0
                                                  17.0
                                                                   13.0
<class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 32951 entries, 0 to 32950
Data columns (total 9 columns):
    Column
                                Non-Null Count Dtype
---
    ____
                                 -----
0
    product_id
                                32951 non-null object
1
     product category name
                                32341 non-null object
2
     product_name_lenght
                                32341 non-null float64
    product_description_lenght 32341 non-null float64
                                32341 non-null float64
4
    product_photos_qty
5
     product_weight_g
                                32949 non-null float64
    product_length_cm
                                32949 non-null float64
6
7
     product_height_cm
                                32949 non-null float64
                                32949 non-null float64
8
     product_width_cm
dtypes: float64(7), object(2)
memory usage: 2.3+ MB
None
       product_name_lenght
                           product_description_lenght product_photos_qty
             32341.000000
                                         32341.000000
                                                           32341.000000
count
mean
                48.476949
                                           771.495285
                                                                 2.188986
std
                10.245741
                                           635.115225
                                                                 1.736766
min
                 5.000000
                                             4.000000
                                                                 1.000000
25%
                42.000000
                                           339.000000
                                                                 1.000000
50%
                51.000000
                                           595.000000
                                                                 1.000000
75%
                57.000000
                                           972.000000
                                                                 3.000000
max
                76.000000
                                          3992.000000
                                                                20.000000
      product_weight_g product_length_cm product_height_cm \
count
          32949.000000
                             32949.000000
                                                32949.000000
           2276.472488
mean
                                30.815078
                                                   16.937661
std
           4282.038731
                                16.914458
                                                  13.637554
              0.000000
min
                                 7.000000
                                                    2.000000
25%
            300.000000
                                18.000000
                                                    8.000000
50%
            700.000000
                                25.000000
                                                   13.000000
75%
           1900.000000
                               38.000000
                                                   21.000000
                              105.000000
max
          40425.000000
                                                  105.000000
      product width cm
          32949.000000
count
mean
             23.196728
std
             12.079047
min
              6.000000
25%
             15.000000
50%
             20.000000
75%
             30.000000
            118.000000
max
                         seller id seller zip code prefix
0 3442f8959a84dea7ee197c632cb2df15
                                                     13023
1 d1b65fc7debc3361ea86b5f14c68d2e2
                                                     13844
2 ce3ad9de960102d0677a81f5d0bb7b2d
                                                     20031
3 c0f3eea2e14555b6faeea3dd58c1b1c3
                                                      4195
4 51a04a8a6bdcb23deccc82b0b80742cf
                                                     12914
         seller_city seller_state
0
           campinas
                              SP
1
                              SP
         mogi guacu
2
     rio de janeiro
                              RJ
3
           sao paulo
                              SP
```

SP

braganca paulista

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3095 entries, 0 to 3094
Data columns (total 4 columns):
# Column
                          Non-Null Count Dtype
--- -----
                           _____
0 seller_id
                          3095 non-null object
1 seller_zip_code_prefix 3095 non-null int64
2 seller_city 3095 non-null object
3 seller_state 3095 non-null object
dtypes: int64(1), object(3)
memory usage: 96.8+ KB
None
      seller_zip_code_prefix
               3095.000000
count
mean
              32291.059451
std
              32713.453830
               1001.000000
min
25%
               7093.500000
             14940.000000
50%
75%
              64552.500000
               99730.000000
max
   product_category_name product_category_name_english
    beleza_saude health_beauty
1 informatica_acessorios computers_accessories
             automotivo
       cama_mesa_banho
moveis decoração
                                     bed_bath_table
       moveis_decoracao
                                     furniture_decor
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 71 entries, 0 to 70
Data columns (total 2 columns):
# Column
                                 Non-Null Count Dtype
                                 -----
    product_category_name 71 non-null object
product_category_name_english 71 non-null object
dtypes: object(2)
memory usage: 1.2+ KB
None
      product_category_name product_category_name_english
                        71
count
                        71
unique
                                                    71
              beleza_saude
top
                                    health beauty
freq
```

## Exploração básica de algumas tabelas

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

# Função para explorar um dataset
def explore_data(df, name):
    print(f"\nExplorando o dataset {name}:")
    print(df.head())
    print(f"\nInformações sobre {name}:")
    print(df.info())
    print(f"\nEstatísticas descritivas de {name}:")
```

```
print(df.describe())
    print(f"\nValores ausentes em {name}:")
    print(df.isnull().sum())
# Explorar cada dataset
explore_data(customers, "Clientes")
explore_data(geolocation, "Geolocalização")
explore_data(order_items, "Itens do Pedido")
explore_data(order_payments, "Pagamentos")
explore_data(order_reviews, "Avaliações")
explore_data(orders, "Pedidos")
explore_data(products, "Produtos")
explore_data(sellers, "Vendedores")
explore_data(product_category_translation, "Tradução de Categorias")
# Visualizações iniciais (exemplos)
plt.figure(figsize=(10, 5))
sns.countplot(x='order_status', data=orders)
plt.title('Distribuição dos Status dos Pedidos')
plt.show()
plt.figure(figsize=(12, 6))
sns.histplot(order_items['price'], bins=50, kde=True)
plt.title('Distribuição do Preço dos Itens')
plt.show()
# Visualizações adicionais
plt.figure(figsize=(12, 6))
sns.boxplot(x='payment_type', y='payment_value', data=order_payments)
plt.title('Valor do Pagamento por Tipo de Pagamento')
plt.xticks(rotation=45, ha='right') # Rotaciona os labels do eixo x para melhor
plt.show()
plt.figure(figsize=(10, 5))
sns.countplot(x='payment_installments', data=order_payments)
plt.title('Número de Parcelas')
plt.show()
print("\nFim da Exploração Inicial.")
```

Ex  0 1 2 3 4	custom 06b8999e2fba1a1fbc88172c00b 18955e83d337fd6b2def6b18a42 4e7b3e00288586ebd08712fdd03 b2b6027bc5c5109e529d4dc6358 4f2d8ab171c80ec8364f7c12e35  customer_zip_code_prefix 14409 9790 s	ner_id pa8bc7 28ac77 374a03 3b12c3 3b23ad	290c77bc53 060e732b5l 259dac7573 345ecd01c3	1a542e4b93843c6dd7febb0 29b7ac935b93aa66c333dc3 b29e8181a18229c7b0b2b5e 896d24d7702b9acbbff3f3c 38d18a9036ed96c73b8d066 city customer_state	\	
2	1151		sao pa	•		
3	8775	me	ogi das cr			
4	13056		camp			
<c.< td=""><td>formações sobre Clientes: lass 'pandas.core.frame.Data ngeIndex: 99441 entries, 0 t ta columns (total 5 columns) Column</td><td>o 99440 :</td><td></td><td>Dtype</td><td></td></c.<>	formações sobre Clientes: lass 'pandas.core.frame.Data ngeIndex: 99441 entries, 0 t ta columns (total 5 columns) Column	o 99440 :		Dtype		
0	customer_id	99441	non-null	object		
1			non-null	object		
2	- '			int64		
3	customer_city		non-null	object		
4	customer_state	99441	non-null	object		
-	ypes: int64(1), object(4) mory usage: 3.8+ MB ne					
Ec:	tatísticas descritivas de Cl	iontos				
ES	customer_zip_code_prefi		•			
COI	unt 99441.00000					
mea						
sto						
miı						
259	% 11347.00000	0				
509	% 24416.00000	10				
759	% 58900.00000	0				
max	x 99990.00000	00				
Va:	lores ausentes em Clientes:					
	stomer_id 0					
	stomer_unique_id 0					
	stomer_zip_code_prefix 0					
	stomer_city 0					
	stomer_state 0					
dtype: int64						
<pre>Explorando o dataset Geolocalização:    geolocation_zip_code_prefix geolocation_lat geolocation_lng \</pre>						
0	1037	_	-23.54562			
1	1046		-23.54608			
2	1046		-23.546129			
3	1041		-23.54439			
4	1035		-23.541578			

geolocation\_city geolocation\_state 0 sao paulo SP SP 1 sao paulo

```
2
        sao paulo
                                 SP
3
         sao paulo
                                 SP
        sao paulo
                                 SP
Informações sobre Geolocalização:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000163 entries, 0 to 1000162
Data columns (total 5 columns):
#
    Column
                                 Non-Null Count
                                                   Dtype
0
    geolocation_zip_code_prefix 1000163 non-null int64
1
    geolocation lat
                                 1000163 non-null float64
                                 1000163 non-null float64
2
    geolocation_lng
3
    geolocation_city
                                 1000163 non-null object
    geolocation_state
                                 1000163 non-null object
dtypes: float64(2), int64(1), object(2)
memory usage: 38.2+ MB
None
Estatísticas descritivas de Geolocalização:
       geolocation_zip_code_prefix geolocation_lat geolocation_lng
count
                     1.000163e+06
                                     1.000163e+06
                                                       1.000163e+06
mean
                     3.657417e+04
                                     -2.117615e+01
                                                      -4.639054e+01
std
                     3.054934e+04
                                     5.715866e+00
                                                       4.269748e+00
min
                     1.001000e+03
                                     -3.660537e+01
                                                      -1.014668e+02
25%
                     1.107500e+04
                                     -2.360355e+01
                                                     -4.857317e+01
50%
                     2.653000e+04
                                     -2.291938e+01 -4.663788e+01
75%
                     6.350400e+04
                                     -1.997962e+01
                                                      -4.376771e+01
                     9.999000e+04
                                     4.506593e+01
                                                       1.211054e+02
max
Valores ausentes em Geolocalização:
geolocation_zip_code_prefix
                              a
geolocation_lat
geolocation_lng
                              0
                              0
geolocation city
geolocation state
                              0
dtype: int64
Explorando o dataset Itens do Pedido:
                          order_id order_item_id \
0 00010242fe8c5a6d1ba2dd792cb16214
1 00018f77f2f0320c557190d7a144bdd3
                                                1
2 000229ec398224ef6ca0657da4fc703e
                                                1
3 00024acbcdf0a6daa1e931b038114c75
                                                1
4 00042b26cf59d7ce69dfabb4e55b4fd9
                        product id
                                                           seller id \
0 4244733e06e7ecb4970a6e2683c13e61 48436dade18ac8b2bce089ec2a041202
1 e5f2d52b802189ee658865ca93d83a8f dd7ddc04e1b6c2c614352b383efe2d36
2 c777355d18b72b67abbeef9df44fd0fd
                                    5b51032eddd242adc84c38acab88f23d
3 7634da152a4610f1595efa32f14722fc 9d7a1d34a5052409006425275ba1c2b4
4 ac6c3623068f30de03045865e4e10089 df560393f3a51e74553ab94004ba5c87
   shipping_limit_date
                        price freight value
0 2017-09-19 09:45:35
                        58.90
                                       13.29
1 2017-05-03 11:05:13 239.90
                                       19.93
2 2018-01-18 14:48:30 199.00
                                       17.87
```

3 2018-08-15 10:10:18

4 2017-02-13 13:57:51 199.90

12.99

12.79

18.14

Informações sobre Itens do Pedido:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 112650 entries, 0 to 112649
Data columns (total 7 columns):

#	Column	Non-Null Count	Dtype
0	order_id	112650 non-null	object
1	order_item_id	112650 non-null	int64
2	product_id	112650 non-null	object
3	seller_id	112650 non-null	object
4	<pre>shipping_limit_date</pre>	112650 non-null	object
5	price	112650 non-null	float64
6	freight_value	112650 non-null	float64

dtypes: float64(2), int64(1), object(4)

memory usage: 6.0+ MB

None

#### Estatísticas descritivas de Itens do Pedido:

	order_item_id	price	freight_value
count	112650.000000	112650.000000	112650.000000
mean	1.197834	120.653739	19.990320
std	0.705124	183.633928	15.806405
min	1.000000	0.850000	0.000000
25%	1.000000	39.900000	13.080000
50%	1.000000	74.990000	16.260000
75%	1.000000	134.900000	21.150000
max	21.000000	6735.000000	409.680000

Valores ausentes em Itens do Pedido:

order\_id 0
order\_item\_id 0
product\_id 0
seller\_id 0
shipping\_limit\_date 0
price 0
freight\_value 0
dtype: int64

Explorando o dataset Pagamentos:

	order_id	<pre>payment_sequential</pre>	payment_type	١
0	b81ef226f3fe1789b1e8b2acac839d17	1	credit_card	
1	a9810da82917af2d9aefd1278f1dcfa0	1	credit_card	
2	25e8ea4e93396b6fa0d3dd708e76c1bd	1	credit_card	
3	ba78997921bbcdc1373bb41e913ab953	1	credit_card	
4	42fdf880ba16b47b59251dd489d4441a	1	credit_card	

	payment_installments	payment_value
0	8	99.33
1	1	24.39
2	1	65.71
3	8	107.78
4	2	128.45

Informações sobre Pagamentos:

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 103886 entries, 0 to 103885

Data columns (total 5 columns):

#	Column	Non-Null Count	Dtype
0	order_id	103886 non-null	object

```
1
     payment_sequential
                          103886 non-null int64
 2
     payment_type
                          103886 non-null object
3
     payment_installments 103886 non-null int64
     payment_value
                          103886 non-null float64
dtypes: float64(1), int64(2), object(2)
memory usage: 4.0+ MB
None
Estatísticas descritivas de Pagamentos:
      payment_sequential payment_installments payment_value
           103886.000000
                             103886.000000 103886.000000
count
mean
                1.092679
                                      2.853349
                                                  154.100380
                0.706584
                                                   217.494064
std
                                       2.687051
min
                1.000000
                                      0.000000
                                                     0.000000
25%
                1.000000
                                       1.000000
                                                    56.790000
50%
                1.000000
                                      1.000000
                                                  100.000000
75%
                1.000000
                                      4.000000
                                                   171.837500
                                     24.000000 13664.080000
               29.000000
max
Valores ausentes em Pagamentos:
order_id
payment_sequential
                       0
                       0
payment_type
                       0
payment_installments
payment_value
                       0
dtype: int64
Explorando o dataset Avaliações:
                          review_id
                                                             order_id \
0 7bc2406110b926393aa56f80a40eba40 73fc7af87114b39712e6da79b0a377eb
1 80e641a11e56f04c1ad469d5645fdfde a548910a1c6147796b98fdf73dbeba33
2 228ce5500dc1d8e020d8d1322874b6f0 f9e4b658b201a9f2ecdecbb34bed034b
3 e64fb393e7b32834bb789ff8bb30750e 658677c97b385a9be170737859d3511b
4 f7c4243c7fe1938f181bec41a392bdeb 8e6bfb81e283fa7e4f11123a3fb894f1
   review score review comment title \
0
             4
1
             5
                                NaN
             5
2
                                 NaN
3
             5
                                NaN
4
             5
                                NaN
                              review comment message review creation date \
0
                                                NaN 2018-01-18 00:00:00
1
                                                NaN 2018-03-10 00:00:00
2
                                                NaN
                                                     2018-02-17 00:00:00
3
               Recebi bem antes do prazo estipulado.
                                                     2017-04-21 00:00:00
 Parabéns lojas lannister adorei comprar pela I...
                                                     2018-03-01 00:00:00
 review_answer_timestamp
0
      2018-01-18 21:46:59
1
      2018-03-11 03:05:13
2
      2018-02-18 14:36:24
3
      2017-04-21 22:02:06
      2018-03-02 10:26:53
Informações sobre Avaliações:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99224 entries, 0 to 99223
```

Data columns (total 7 columns):

```
#
    Column
                            Non-Null Count Dtype
    _____
                             -----
   review id
                            99224 non-null object
0
1
  order_id
                           99224 non-null object
2 review_score
                           99224 non-null int64
    review comment title 11568 non-null object
3
4
   review_comment_message 40977 non-null object
    review creation date
                            99224 non-null object
    review_answer_timestamp 99224 non-null object
6
dtypes: int64(1), object(6)
memory usage: 5.3+ MB
None
Estatísticas descritivas de Avaliações:
      review_score
count 99224.000000
mean
         4.086421
std
         1.347579
         1.000000
min
25%
         4.000000
50%
         5.000000
75%
         5.000000
max
          5.000000
Valores ausentes em Avaliações:
review_id
                              0
order_id
                              0
review_score
                              0
review_comment_title
                          87656
review comment message
                          58247
review_creation_date
                             a
review_answer_timestamp
                              0
dtype: int64
Explorando o dataset Pedidos:
                          order id
                                                        customer id \
0 e481f51cbdc54678b7cc49136f2d6af7 9ef432eb6251297304e76186b10a928d
1 53cdb2fc8bc7dce0b6741e2150273451 b0830fb4747a6c6d20dea0b8c802d7ef
2 47770eb9100c2d0c44946d9cf07ec65d 41ce2a54c0b03bf3443c3d931a367089
3 949d5b44dbf5de918fe9c16f97b45f8a f88197465ea7920adcdbec7375364d82
4 ad21c59c0840e6cb83a9ceb5573f8159 8ab97904e6daea8866dbdbc4fb7aad2c
 order_status order_purchase_timestamp
                                         order_approved_at \
0
    delivered 2017-10-02 10:56:33 2017-10-02 11:07:15
1
    delivered
                  2018-07-24 20:41:37 2018-07-26 03:24:27
2
                   2018-08-08 08:38:49 2018-08-08 08:55:23
    delivered
3
    delivered
                   2017-11-18 19:28:06 2017-11-18 19:45:59
    delivered
                   2018-02-13 21:18:39 2018-02-13 22:20:29
 order delivered carrier date order delivered customer date \
0
          2017-10-04 19:55:00
                                       2017-10-10 21:25:13
1
          2018-07-26 14:31:00
                                      2018-08-07 15:27:45
2
                                      2018-08-17 18:06:29
          2018-08-08 13:50:00
3
          2017-11-22 13:39:59
                                      2017-12-02 00:28:42
          2018-02-14 19:46:34
                                      2018-02-16 18:17:02
 order_estimated_delivery_date
0
           2017-10-18 00:00:00
1
           2018-08-13 00:00:00
2
           2018-09-04 00:00:00
```

```
2017-12-15 00:00:00
3
4
            2018-02-26 00:00:00
Informações sobre Pedidos:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 99441 entries, 0 to 99440
Data columns (total 8 columns):
    Column
                                    Non-Null Count Dtype
--- -----
                                    _____
0
    order_id
                                    99441 non-null object
1
    customer_id
                                    99441 non-null object
    order status
2
                                   99441 non-null object
3
    order_purchase_timestamp
                                   99441 non-null object
    order_approved_at
                                   99281 non-null object
5
    order_delivered_carrier_date
                                   97658 non-null object
6
    order_delivered_customer_date 96476 non-null object
     order_estimated_delivery_date 99441 non-null object
dtypes: object(8)
memory usage: 6.1+ MB
None
Estatísticas descritivas de Pedidos:
                                                               customer_id \
                                order_id
count
                                   99441
                                                                     99441
uniaue
                                   99441
                                                                     99441
        e481f51cbdc54678b7cc49136f2d6af7 9ef432eb6251297304e76186b10a928d
top
freq
       order_status order_purchase_timestamp
                                                order_approved_at \
count
             99441
                                                            99281
                                       98875
                                                            90733
unique
top
         delivered
                         2018-04-11 10:48:14
                                             2018-02-27 04:31:10
freq
             96478
                                           3
       order delivered carrier date order delivered customer date
                              97658
                                                            96476
count
unique
                              81018
                                                            95664
                2018-05-09 15:48:00
                                             2018-05-08 23:38:46
top
freq
       order estimated delivery date
count
                               99441
                                 459
unique
top
                 2017-12-20 00:00:00
freq
                                 522
Valores ausentes em Pedidos:
order id
                                    0
customer_id
                                    0
order status
                                    0
order_purchase_timestamp
                                    a
order_approved_at
                                  160
order delivered carrier date
                                 1783
order_delivered_customer_date
                                 2965
order_estimated_delivery_date
dtype: int64
Explorando o dataset Produtos:
                         product_id product_category_name \
0 1e9e8ef04dbcff4541ed26657ea517e5
                                                perfumaria
```

```
1 3aa071139cb16b67ca9e5dea641aaa2f
                                                      artes
2 96bd76ec8810374ed1b65e291975717f
                                              esporte_lazer
  cef67bcfe19066a932b7673e239eb23d
                                                      hehes
4 9dc1a7de274444849c219cff195d0b71 utilidades_domesticas
   product_name_lenght product_description_lenght product_photos_qty \
0
                  40.0
                                              287.0
                                                                    1.0
1
                  44.0
                                              276.0
                                                                    1.0
2
                  46.0
                                              250.0
                                                                    1.0
3
                  27.0
                                              261.0
                                                                    1.0
4
                  37.0
                                             402.0
                                                                    4.0
   product_weight_g product_length_cm product_height_cm product_width_cm
0
              225.0
                                  16.0
                                                      10.0
                                                                        14.0
1
             1000.0
                                  30.0
                                                      18.0
                                                                        20.0
2
              154.0
                                  18.0
                                                       9.0
                                                                        15.0
3
              371.0
                                  26.0
                                                       4.0
                                                                        26.0
4
              625.0
                                  20.0
                                                      17.0
                                                                        13.0
Informações sobre Produtos:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 32951 entries, 0 to 32950
Data columns (total 9 columns):
 #
    Column
                                 Non-Null Count Dtype
     ____
 0
     product id
                                 32951 non-null object
     product_category_name
 1
                                 32341 non-null object
 2
     product_name_lenght
                                 32341 non-null float64
 3
     product_description_lenght 32341 non-null float64
 4
     product_photos_qty
                                 32341 non-null float64
                                 32949 non-null float64
 5
    product_weight_g
 6
     product_length_cm
                                 32949 non-null float64
                                 32949 non-null float64
 7
     product_height_cm
     product_width_cm
                                 32949 non-null float64
dtypes: float64(7), object(2)
memory usage: 2.3+ MB
None
Estatísticas descritivas de Produtos:
                            product_description_lenght product_photos_qty
       product_name_lenght
              32341.000000
                                          32341.000000
                                                               32341.000000
count
                 48.476949
                                            771.495285
                                                                   2.188986
mean
std
                 10.245741
                                            635.115225
                                                                   1.736766
min
                  5.000000
                                               4.000000
                                                                   1.000000
25%
                 42.000000
                                            339.000000
                                                                   1.000000
50%
                 51.000000
                                            595.000000
                                                                   1.000000
75%
                 57.000000
                                            972.000000
                                                                   3.000000
                 76.000000
                                            3992.000000
                                                                  20.000000
max
       product_weight_g
                         product length cm
                                            product height cm \
           32949.000000
                              32949.000000
                                                  32949.000000
count
mean
            2276.472488
                                 30.815078
                                                     16.937661
std
            4282.038731
                                 16.914458
                                                     13.637554
min
               0.000000
                                  7.000000
                                                      2.000000
25%
             300.000000
                                 18.000000
                                                      8.000000
50%
             700.000000
                                 25.000000
                                                    13.000000
75%
            1900.000000
                                 38.000000
                                                     21.000000
max
           40425.000000
                                105.000000
                                                    105.000000
```

count	32949.000000	
mean	23.196728	
std	12.079047	
min	6.000000	
25%	15.000000	
50%	20.000000	
75%	30.000000	
max	118.000000	
Valores au	sentes em Produtos	:
product_id	1	0
. –	itegory_name	610
product_na		610
	escription_lenght	610
product ph		610
product we	,	2
product_le	0 =0	2
product_he	-	2
product wi	-	2
dtype: int	<b>-</b>	_
deype. Inc	.0-1	
Explorando	o dataset Vendedo	res:
•		eller_id seller_zip_code_prefix \
0 3442f89	959a84dea7ee197c632	
1 d1b65fc	7debc3361ea86b5f14	c68d2e2 13844
2 ce3ad9d	le960102d0677a81f5d	l0bb7b2d 20031
3 c0f3eea	2e14555b6faeea3dd5	8c1b1c3 4195
4 51a04a8	3a6bdcb23deccc82b0b	80742cf 12914
S	seller_city seller_	state
0	campinas	SP
1	mogi guacu	SP
2 rio	de janeiro	RЭ
3	sao paulo	SP
4 bragano	a paulista	SP
-	es sobre Vendedores	
<class 'pa<="" td=""><td>ndas.core.frame.Da</td><td>taFrame'&gt;</td></class>	ndas.core.frame.Da	taFrame'>
RangeIndex	: 3095 entries, 0	to 3094
Data colum	ns (total 4 column	s):
# Colum	ın	Non-Null Count Dtype
0 selle	_	3095 non-null object
	er_zip_code_prefix	
2 selle	er_city	3095 non-null object
3 selle	er_state	3095 non-null object
dtypes: in	nt64(1), object(3)	
memory usa	nge: 96.8+ KB	
None		
	as descritivas de	
	ler_zip_code_prefi.	
count	3095.00000	
mean	32291.05945	
std	32713.45383	
min	1001.00000	
25%	7093.50000	
50%	14940.00000	
75%	64552.50000	

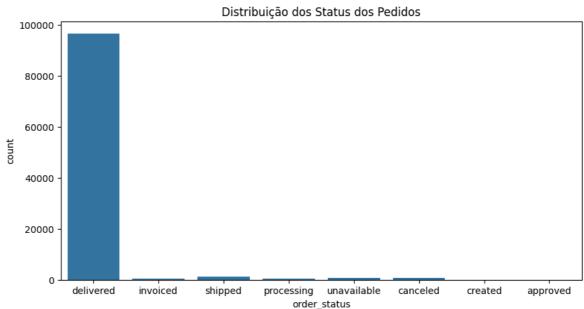
99730.000000

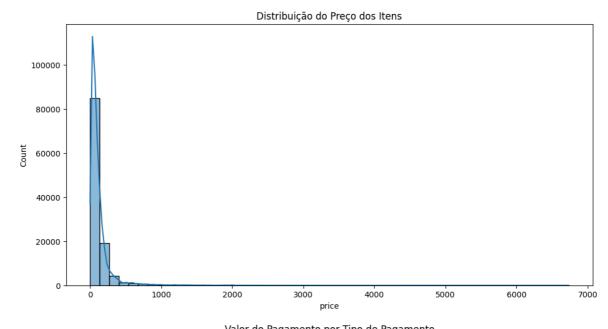
max

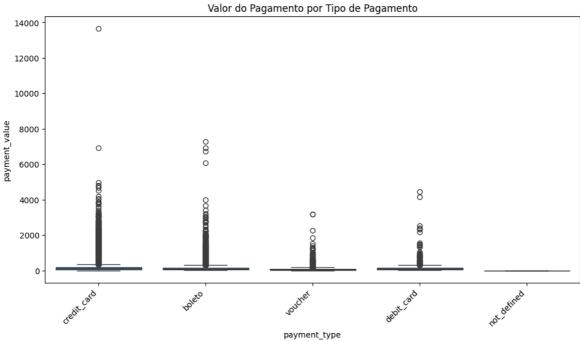
```
Valores ausentes em Vendedores:
seller_id
seller_zip_code_prefix
seller_city
                          0
seller_state
                          0
dtype: int64
Explorando o dataset Tradução de Categorias:
    product_category_name product_category_name_english
0
                                          health_beauty
             beleza_saude
1 informatica acessorios
                                  computers_accessories
               automotivo
                                                   auto
                                         bed_bath_table
3
          cama_mesa_banho
         moveis_decoracao
                                        furniture_decor
Informações sobre Tradução de Categorias:
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 71 entries, 0 to 70
Data columns (total 2 columns):
#
    Column
                                    Non-Null Count Dtype
---
    -----
                                    -----
                                                    ----
     product_category_name
                                    71 non-null
                                                    object
     product_category_name_english 71 non-null
                                                    object
dtypes: object(2)
memory usage: 1.2+ KB
None
Estatísticas descritivas de Tradução de Categorias:
       product_category_name product_category_name_english
                          71
                                                        71
count
unique
                          71
                                                        71
top
                beleza_saude
                                             health_beauty
freq
Valores ausentes em Tradução de Categorias:
product category name
```

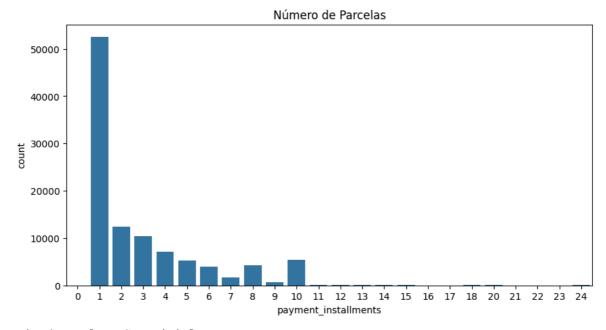
product\_category\_name\_english

dtype: int64









Fim da Exploração Inicial.

#### Análise descritiva

Calcular medidas de tendência central (média, mediana, moda) e dispersão (desvio padrão, variância). Criar visualizações como histogramas, gráficos de barras e dispersão para representar os dados e obter insights sobre vendas, comportamento do cliente e desempenho de marketing.

### Instalação das bibliotecas

```
In [9]: %pip install pandas matplotlib seaborn
       Requirement already satisfied: pandas in c:\python312\lib\site-packages (2.2.2)No
       te: you may need to restart the kernel to use updated packages.
       Requirement already satisfied: matplotlib in c:\python312\lib\site-packages (3.9.
       Requirement already satisfied: seaborn in c:\python312\lib\site-packages (0.13.2)
       Requirement already satisfied: numpy>=1.26.0 in c:\python312\lib\site-packages (f
       rom pandas) (1.26.4)
       Requirement already satisfied: python-dateutil>=2.8.2 in c:\python312\lib\site-pa
       ckages (from pandas) (2.9.0.post0)
       Requirement already satisfied: pytz>=2020.1 in c:\python312\lib\site-packages (fr
       om pandas) (2024.1)
       Requirement already satisfied: tzdata>=2022.7 in c:\python312\lib\site-packages
       (from pandas) (2024.1)
       Requirement already satisfied: contourpy>=1.0.1 in c:\python312\lib\site-packages
       (from matplotlib) (1.3.0)
       Requirement already satisfied: cycler>=0.10 in c:\python312\lib\site-packages (fr
       om matplotlib) (0.12.1)
       Requirement already satisfied: fonttools>=4.22.0 in c:\python312\lib\site-package
       s (from matplotlib) (4.53.1)
       Requirement already satisfied: kiwisolver>=1.3.1 in c:\python312\lib\site-package
       s (from matplotlib) (1.4.7)
       Requirement already satisfied: packaging>=20.0 in c:\users\salom\appdata\roaming
       \python\python312\site-packages (from matplotlib) (24.0)
       Requirement already satisfied: pillow>=8 in c:\python312\lib\site-packages (from
       matplotlib) (10.3.0)
       Requirement already satisfied: pyparsing>=2.3.1 in c:\python312\lib\site-packages
       (from matplotlib) (3.1.4)
       Requirement already satisfied: six>=1.5 in c:\python312\lib\site-packages (from p
       ython-dateutil>=2.8.2->pandas) (1.16.0)
       [notice] A new release of pip is available: 24.0 -> 24.3.1
       [notice] To update, run: python.exe -m pip install --upgrade pip
```

#### Leitura das tabelas

```
In [10]: import pandas as pd
   import matplotlib.pyplot as plt
   import seaborn as sns

# Carregar os datasets
   customers = pd.read_csv("olist_customers_dataset.csv")
```

```
geolocation = pd.read_csv("olist_geolocation_dataset.csv")
order_items = pd.read_csv("olist_order_items_dataset.csv")
order_payments = pd.read_csv("olist_order_payments_dataset.csv")
order_reviews = pd.read_csv("olist_order_reviews_dataset.csv")
orders = pd.read_csv("olist_orders_dataset.csv")
products = pd.read_csv("olist_products_dataset.csv")
sellers = pd.read_csv("olist_sellers_dataset.csv")
product_category_translation = pd.read_csv("product_category_name_translation.cs
```

#### **Primeiras Análises**

```
In [11]: # Análise descritiva para variáveis numéricas
         print("\nAnálise Descritiva de 'price' em 'order_items':")
         print(order_items['price'].describe())
         print("\nAnálise Descritiva de 'freight_value' em 'order_items':")
         print(order_items['freight_value'].describe())
         # Análise descritiva por categoria
         # 1. Merge order_items com products para obter a categoria
         order_items_with_category = pd.merge(order_items, products[['product_id', 'product_id', 'product_id']
         # 2. Calcula o preço médio por categoria traduzida
         preco_medio_por_categoria = order_items_with_category.groupby('product_category_
         # Imprime o resultado
         print("\nPreço médio por categoria de produto:")
         print(preco_medio_por_categoria)
         # Contagem de pedidos por status
         print("\nContagem de pedidos por status:")
         print(orders['order_status'].value_counts())
```

```
Análise Descritiva de 'price' em 'order_items':
count 112650.000000
mean
          120.653739
std
          183.633928
min
             0.850000
25%
            39.900000
50%
            74.990000
75%
          134.900000
          6735.000000
max
Name: price, dtype: float64
Análise Descritiva de 'freight_value' em 'order_items':
        112650.000000
count
mean
            19.990320
std
           15.806405
min
            0.000000
25%
            13.080000
50%
            16.260000
75%
            21.150000
           409.680000
max
Name: freight_value, dtype: float64
Preço médio por categoria de produto:
product_category_name
agro_industria_e_comercio
                          342.124858
alimentos
                             57.634137
alimentos_bebidas
                            54.602446
artes
                            115.802105
artes_e_artesanato
                             75.583750
sinalizacao_e_seguranca
                            108.086583
tablets_impressao_imagem
                             90.703735
telefonia
                             71.213978
telefonia_fixa
                            225.693182
utilidades domesticas
                             90.788148
Name: price, Length: 73, dtype: float64
Contagem de pedidos por status:
order status
delivered
             96478
shipped
              1107
               625
canceled
                609
unavailable
invoiced
                314
processing
                301
                  5
created
approved
                  2
Name: count, dtype: int64
```

#### Análise do Valor Total dos Pedidos

```
In [12]: # Calcula o valor total de cada pedido
  order_items['total_value'] = order_items['price'] + order_items['freight_value']

# Agrupa por pedido e soma o valor total dos itens
  order_totals = order_items.groupby('order_id')['total_value'].sum().reset_index(

# Junta com o dataset de pedidos para ter mais informações
  orders = pd.merge(orders, order_totals, on='order_id', how='left')
```

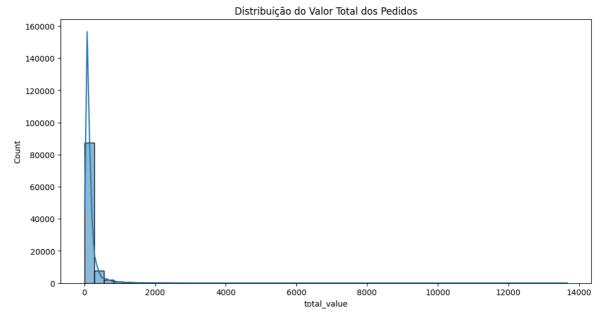
```
# Analisa a distribuição do valor total dos pedidos
print(orders['total_value'].describe())

# Visualiza a distribuição
plt.figure(figsize=(12, 6))
sns.histplot(orders['total_value'], bins=50, kde=True)
plt.title('Distribuição do Valor Total dos Pedidos')
plt.show()

# Pedidos com maior valor
print("\nPedidos com maior valor:")
print(orders.sort_values('total_value', ascending=False).head())
```

```
count
         98666.000000
           160.577638
mean
           220.466087
std
min
             9.590000
25%
            61.980000
50%
           105.290000
75%
           176.870000
max
         13664.080000
```

Name: total\_value, dtype: float64



```
Pedidos com maior valor:
                             order id
                                                            customer_id \
13390 03caa2c082116e1d31e67e9ae3700499 1617b1357756262bfa56ab541c47bc16
66599 736e1922ae60d0d6a89247b851902527 ec5b2ba62e574342386871631fafd3fc
22171 0812eb902a67711a1cb742b3cdaa65ae c6e2731c5b391845f6800c97401a43a9
28326 fefacc66af859508bf1a7934eab1e97f f48d464a0baaea338cb25f816991ab1f
3508 f5136e38d1a14a4dbd87dff67da82701 3fd6777bbce08a352fddd04e4a7cc8f6
     order_status order_purchase_timestamp
                                           order_approved_at \
13390
      delivered
                       2017-09-29 15:24:52 2017-10-02 15:28:20
        delivered
                       2018-07-15 14:49:44 2018-07-17 04:31:36
66599
22171 delivered
                      2017-02-12 20:37:36 2017-02-12 20:45:12
        delivered
                      2018-07-25 18:10:17 2018-07-27 04:05:13
28326
3508
       delivered
                       2017-05-24 18:14:34 2017-05-26 02:45:17
     order_delivered_carrier_date order_delivered_customer_date \
13390
              2017-10-10 15:43:17
                                           2017-10-17 18:22:29
66599
              2018-07-20 13:09:00
                                           2018-07-26 22:03:06
22171
             2017-02-16 09:23:13
                                          2017-03-03 14:23:18
              2018-08-03 14:42:00
                                          2018-08-15 14:57:50
28326
3508
              2017-05-26 11:20:47
                                           2017-06-05 17:09:48
     order_estimated_delivery_date total_value
13390
               2017-10-23 00:00:00
                                     13664.08
66599
               2018-08-02 00:00:00
                                      7274.88
22171
               2017-03-09 00:00:00
                                      6929.31
```

6922.21

6726.66

### Análise do Tempo de Entrega

2018-08-10 00:00:00

2017-06-28 00:00:00

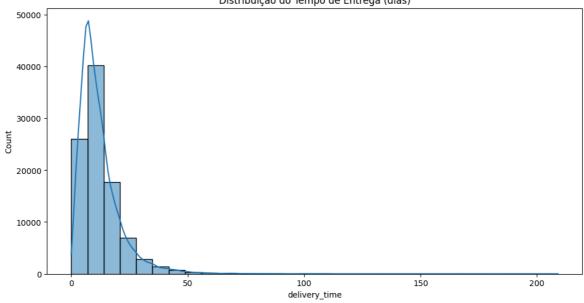
28326

3508

```
In [13]: # Converte as colunas de data para o tipo datetime
         orders['order_purchase_timestamp'] = pd.to_datetime(orders['order_purchase_times
         orders['order_delivered_customer_date'] = pd.to_datetime(orders['order_delivered
         orders['order_estimated_delivery_date'] = pd.to_datetime(orders['order_estimated
         # Calcula o tempo de entrega em dias
         orders['delivery time'] = (orders['order delivered customer date'] - orders['ord
         # Calcula a diferença entre a data estimada e a data real de entrega
         orders['delivery_diff'] = (orders['order_estimated_delivery_date'] - orders['ord
         # Analisa o tempo de entrega
         print("\nAnálise do Tempo de Entrega:")
         print(orders['delivery time'].describe())
         # Visualiza a distribuição do tempo de entrega
         plt.figure(figsize=(12, 6))
         sns.histplot(orders['delivery_time'], bins=30, kde=True)
         plt.title('Distribuição do Tempo de Entrega (dias)')
         plt.show()
```

```
Análise do Tempo de Entrega:
count
       96476.000000
            12.094086
mean
            9.551746
std
min
             0.000000
25%
             6.000000
50%
            10.000000
75%
            15.000000
           209.000000
max
Name: delivery_time, dtype: float64
```

Distribuição do Tempo de Entrega (dias)

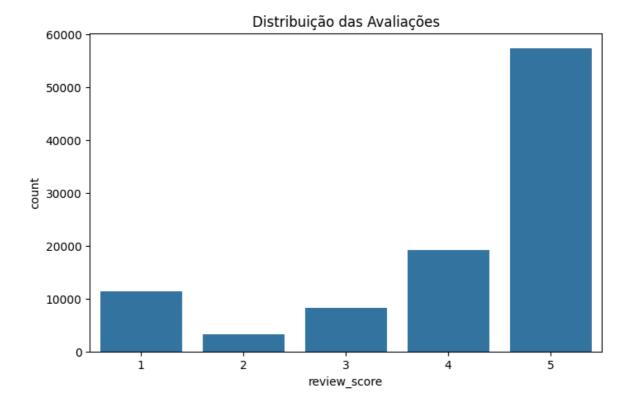


## Análise das Avaliações

```
In [14]: # Junta as avaliações com os dados dos pedidos
         orders = pd.merge(orders, order_reviews, on='order_id', how='left')
         # Analisa a distribuição das avaliações
         print("\nAnálise das Avaliações:")
         print(order_reviews['review_score'].describe())
         plt.figure(figsize=(8,5))
         sns.countplot(x='review_score', data=order_reviews)
         plt.title('Distribuição das Avaliações')
         plt.show()
```

```
Análise das Avaliações:
         99224.000000
count
mean
             4.086421
std
             1.347579
min
             1.000000
25%
             4.000000
50%
             5.000000
75%
             5.000000
             5.000000
max
```

Name: review\_score, dtype: float64



#### **Análise dos Pagamentos**

```
print("\nAnálise dos Pagamentos:")
In [16]:
         # 1. Tipos de pagamento mais comuns
         payment_types = order_payments['payment_type'].value_counts(normalize=True)
         print("\nTipos de Pagamento Mais Comuns (Proporção):")
         print(payment_types)
         plt.figure(figsize=(8, 5))
         sns.countplot(x='payment_type', data=order_payments, order=payment_types.index)
         plt.title('Tipos de Pagamento Mais Comuns')
         plt.xticks(rotation=45, ha='right')
         plt.show()
         # 2. Valor médio pago por tipo de pagamento
         mean_payment_by_type = order_payments.groupby('payment_type')['payment_value'].m
         print("\nValor Médio Pago por Tipo de Pagamento:")
         print(mean_payment_by_type)
         plt.figure(figsize=(8, 5))
         sns.barplot(x=mean_payment_by_type.index, y=mean_payment_by_type.values)
         plt.title('Valor Médio Pago por Tipo de Pagamento')
         plt.xticks(rotation=45, ha='right')
         plt.show()
         # 3. Distribuição do valor pago por tipo de pagamento
         plt.figure(figsize=(10, 6))
         sns.boxplot(x='payment_type', y='payment_value', data=order_payments, showfliers
         plt.title('Distribuição do Valor Pago por Tipo de Pagamento (sem outliers)')
         plt.xticks(rotation=45, ha='right')
         plt.show()
```

```
# 4. Número de parcelas mais comuns
 installments = order_payments['payment_installments'].value_counts(normalize=Tru
 print("\nNúmero de Parcelas Mais Comuns (Proporção):")
 print(installments)
 plt.figure(figsize=(10, 5))
 sns.countplot(x='payment_installments', data=order_payments, order=installments.
 plt.title('Número de Parcelas Mais Comuns')
 plt.show()
 # 5. Valor pago por número de parcelas (remover a parcela 0 que indica pagamento
 installments_no_zero = order_payments[order_payments['payment_installments'] !=
 plt.figure(figsize=(12,6))
 sns.boxplot(x='payment_installments', y='payment_value', data=installments_no_ze
 plt.title('Valor Pago x Número de Parcelas (sem outliers e sem parcela 0)')
 plt.show()
 # 6. Correlação entre valor da parcela e número de parcelas
 correlation = installments_no_zero['payment_value'].corr(installments_no_zero['p
 print(f"\nCorrelação entre valor da parcela e número de parcelas: {correlation}"
Análise dos Pagamentos:
Tipos de Pagamento Mais Comuns (Proporção):
payment_type
credit_card 0.739224
boleto
            0.190440
             0.055590
voucher
debit_card
              0.014718
not_defined 0.000029
Name: proportion, dtype: float64
```



payment\_type

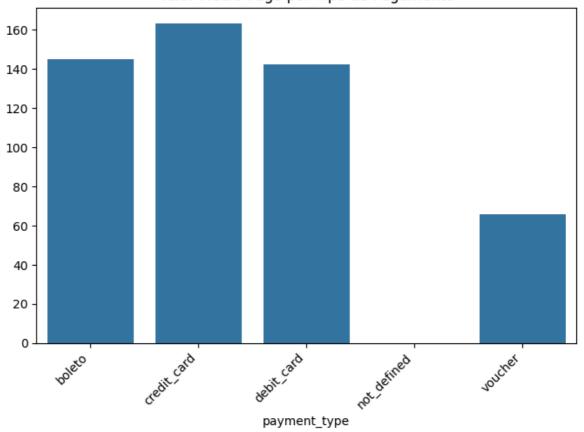
Valor Médio Pago por Tipo de Pagamento:

payment\_type

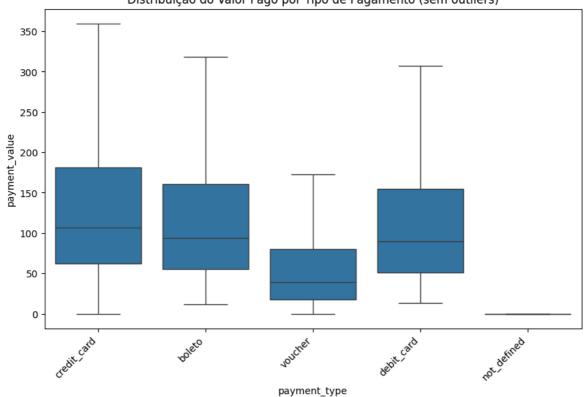
boleto 145.034435 credit\_card 163.319021 debit\_card 142.570170 not\_defined 0.000000 voucher 65.703354

Name: payment\_value, dtype: float64

#### Valor Médio Pago por Tipo de Pagamento

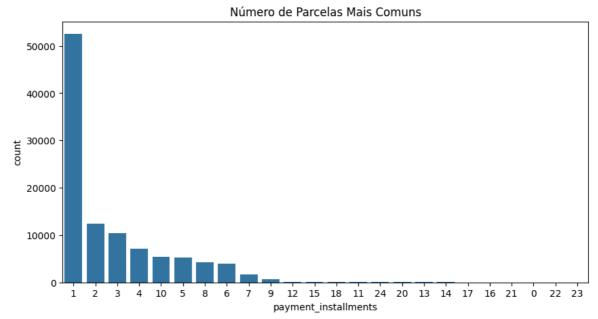




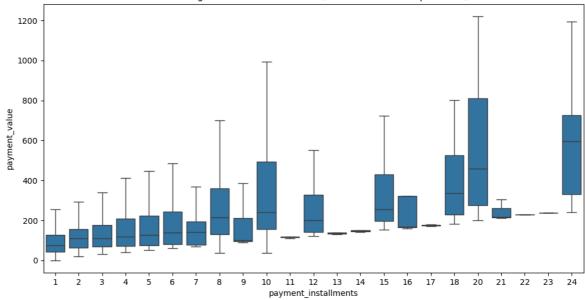


```
Número de Parcelas Mais Comuns (Proporção):
payment_installments
1
      0.505804
2
      0.119487
3
      0.100697
4
      0.068325
10
      0.051287
5
      0.050430
8
      0.041083
6
      0.037734
7
      0.015652
9
      0.006199
12
      0.001280
15
      0.000712
18
      0.000260
11
      0.000221
24
      0.000173
20
      0.000164
      0.000154
13
14
      0.000144
17
      0.000077
      0.000048
16
21
      0.000029
0
      0.000019
22
      0.000010
23
      0.000010
```

Name: proportion, dtype: float64



Valor Pago x Número de Parcelas (sem outliers e sem parcela 0)



Correlação entre valor da parcela e número de parcelas: 0.3308091417006476

## Segmentação de clientes

Usar o algoritmo K-Means para agrupar clientes com base em seus comportamentos de compra. Descrever as características de cada grupo.

### Instalação de bibliotecas

```
Requirement already satisfied: pandas in c:\python312\lib\site-packages (2.2.2)
Requirement already satisfied: matplotlib in c:\python312\lib\site-packages (3.9.2)
Requirement already satisfied: seaborn in c:\python312\lib\site-packages (0.13.2)
Collecting sklearn
Using cached sklearn-0.0.post12.tar.gz (2.6 kB)
Installing build dependencies: started
Installing build dependencies: finished with status 'done'
Getting requirements to build wheel: started
Getting requirements to build wheel: finished with status 'error'
Note: you may need to restart the kernel to use updated packages.
```

```
error: subprocess-exited-with-error
 × Getting requirements to build wheel did not run successfully.
  exit code: 1
  > [15 lines of output]
     The 'sklearn' PyPI package is deprecated, use 'scikit-learn'
      rather than 'sklearn' for pip commands.
     Here is how to fix this error in the main use cases:
     - use 'pip install scikit-learn' rather than 'pip install sklearn'
      - replace 'sklearn' by 'scikit-learn' in your pip requirements files
       (requirements.txt, setup.py, setup.cfg, Pipfile, etc ...)
      - if the 'sklearn' package is used by one of your dependencies,
       it would be great if you take some time to track which package uses
        'sklearn' instead of 'scikit-learn' and report it to their issue tracker
      - as a last resort, set the environment variable
       SKLEARN_ALLOW_DEPRECATED_SKLEARN_PACKAGE_INSTALL=True to avoid this error
     More information is available at
     https://github.com/scikit-learn/sklearn-pypi-package
      [end of output]
 note: This error originates from a subprocess, and is likely not a problem with
pip.
error: subprocess-exited-with-error
× Getting requirements to build wheel did not run successfully.
exit code: 1
> See above for output.
note: This error originates from a subprocess, and is likely not a problem with p
ip.
[notice] A new release of pip is available: 24.0 -> 24.3.1
[notice] To update, run: python.exe -m pip install --upgrade pip
```

#### Importação das tabelas

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.preprocessing import StandardScaler
from sklearn.cluster import KMeans

# Carregar os datasets
customers = pd.read_csv("olist_customers_dataset.csv")
geolocation = pd.read_csv("olist_geolocation_dataset.csv")
order_items = pd.read_csv("olist_order_items_dataset.csv")
order_payments = pd.read_csv("olist_order_payments_dataset.csv")
order_reviews = pd.read_csv("olist_order_reviews_dataset.csv")
orders = pd.read_csv("olist_order_sdataset.csv")
products = pd.read_csv("olist_products_dataset.csv")
sellers = pd.read_csv("olist_sellers_dataset.csv")
product_category_translation = pd.read_csv("product_category_name_translation.cs
```

#### Preparação dos dados (RFV)

```
In [3]: # Calcula o valor total de cada pedido
        order_items['total_value'] = order_items['price'] + order_items['freight_value']
        order_totals = order_items.groupby('order_id')['total_value'].sum().reset_index(
        orders = pd.merge(orders, order_totals, on='order_id', how='left')
        # Converte a data de compra para datetime
        orders['order_purchase_timestamp'] = pd.to_datetime(orders['order_purchase_times
        # Define a data mais recente como um dia após a última compra
        most_recent_date = orders['order_purchase_timestamp'].max() + pd.Timedelta(days=
        # Calcula a Recência, Frequência e Valor Monetário (RFV)
        rfv = orders.groupby('customer_id').agg({
             'order_purchase_timestamp': lambda x: (most_recent_date - x.max()).days, #
             'order_id': 'count', # Frequência
            'total_value': 'sum' # Valor Monetário
        })
        rfv.rename(columns={
            'order_purchase_timestamp': 'Recency',
             'order_id': 'Frequency',
             'total_value': 'MonetaryValue'
        }, inplace=True)
        print(rfv.head())
        # Padroniza os dados (importante para o K-Means)
        scaler = StandardScaler()
        rfv scaled = scaler.fit transform(rfv)
```

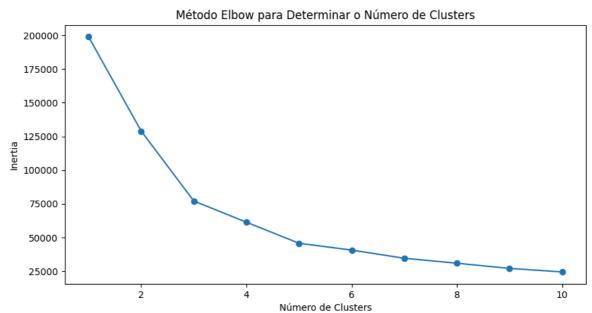
	Recency	Frequency	MonetaryValue
customer_id			
00012a2ce6f8dcda20d059ce98491703	338	1	114.74
000161a058600d5901f007fab4c27140	459	1	67.41
0001fd6190edaaf884bcaf3d49edf079	597	1	195.42
0002414f95344307404f0ace7a26f1d5	428	1	179.35
000379cdec625522490c315e70c7a9fb	199	1	107.01

#### Aplicando o K-Means

```
In [4]: # Determina o número ideal de clusters (método Elbow)
inertia = []
for n in range(1, 11):
    kmeans = KMeans(n_clusters=n, random_state=42)
    kmeans.fit(rfv_scaled)
    inertia.append(kmeans.inertia_)

plt.figure(figsize=(10, 5))
plt.plot(range(1, 11), inertia, marker='o')
plt.title('Método Elbow para Determinar o Número de Clusters')
plt.xlabel('Número de Clusters')
plt.ylabel('Inertia')
plt.show()
```

```
# Escolhe o número de clusters baseado no gráfico do Elbow (exemplo: 4 clusters)
n_clusters = 4 # modifique se o gráfico elbow indicar outro valor ideal
kmeans = KMeans(n_clusters=n_clusters, random_state=42)
rfv['Cluster'] = kmeans.fit_predict(rfv_scaled)
print(rfv.head())
```



	Recency	Frequency	MonetaryValue	Cluster
customer_id				
00012a2ce6f8dcda20d059ce98491703	338	1	114.74	1
000161a058600d5901f007fab4c27140	459	1	67.41	1
0001fd6190edaaf884bcaf3d49edf079	597	1	195.42	1
0002414f95344307404f0ace7a26f1d5	428	1	179.35	1
000379cdec625522490c315e70c7a9fb	199	1	107.01	0

#### **Analisando os Clusters**

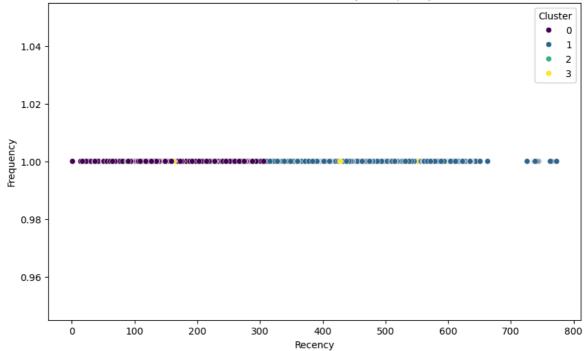
```
In [5]:
        # Analisa as características de cada cluster
        print("\nCaracterísticas dos Clusters:")
        print(rfv.groupby('Cluster').agg({
            'Recency': ['mean', 'median'],
            'Frequency': ['mean', 'median'],
             'MonetaryValue': ['mean', 'median']
        }))
        # Visualizando os clusters (exemplo com Recency x Frequency)
        plt.figure(figsize=(10, 6))
        sns.scatterplot(x='Recency', y='Frequency', hue='Cluster', data=rfv, palette='vi
        plt.title('Clusters de Clientes (Recency x Frequency)')
        plt.show()
        # Visualizando os clusters (exemplo com MonetaryValue x Frequency)
        plt.figure(figsize=(10, 6))
        sns.scatterplot(x='MonetaryValue', y='Frequency', hue='Cluster', data=rfv, palet
        plt.title('Clusters de Clientes (MonetaryValue x Frequency)')
        plt.show()
```

```
# Visualizando os clusters (exemplo com Recency x MonetaryValue)
plt.figure(figsize=(10, 6))
sns.scatterplot(x='Recency', y='MonetaryValue', hue='Cluster', data=rfv, palette
plt.title('Clusters de Clientes (Recency x MonetaryValue)')
plt.show()
```

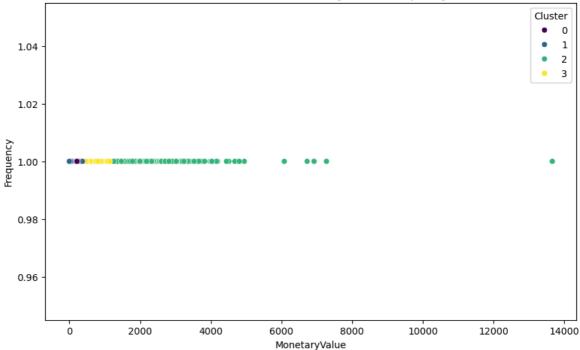
### Características dos Clusters:

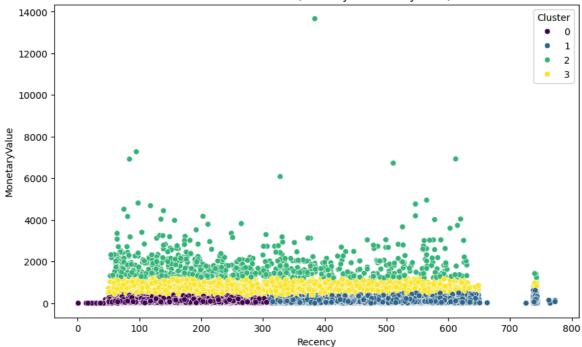
	Recency		Frequency		MonetaryValue	
	mean	median	mean	median	mean	median
Cluster						
0	179.519870	181.0	1.0	1.0	118.238119	99.14
1	442.008264	430.0	1.0	1.0	118.952898	96.12
2	297.415816	283.0	1.0	1.0	1819.093431	1589.91
3	275.690562	263.5	1.0	1.0	608.856138	558.52

### Clusters de Clientes (Recency x Frequency)



### Clusters de Clientes (MonetaryValue x Frequency)





Cluster 0: Recency baixa, Frequency alta, Monetary Value alto. Este cluster pode representar os clientes mais valiosos, que compram frequentemente e recentemente. Devem ser recompensados com ofertas exclusivas e programas de fidelidade.

Cluster 1: Recency alta, Frequency baixa, Monetary Value baixo. Este cluster pode representar clientes em risco de churn, que não compram há muito tempo e gastam pouco. Campanhas de reativação e ofertas personalizadas podem ser eficazes.

Cluster 2: Recency média, Frequency média, Monetary Value médio. Este cluster pode representar os clientes "típicos", que compram ocasionalmente. Campanhas de upselling e cross-selling podem ser interessantes.

Cluster 3: Recency baixa, Frequency baixa, Monetary Value baixo. Este cluster pode representar clientes novos ou esporádicos. É importante incentivá-los a comprar novamente e aumentar seu valor monetário.

### Considerando outra variável

```
most_frequent_category.head()
 # Adiciona a categoria mais frequente ao dataframe RFV (usando customer_unique_i
 rfv = pd.merge(rfv, most_frequent_category, on='customer_unique_id', how='left')
 # Criar uma cópia do RFV somente com as variáveis numéricas para o K-Means
 rfv_kmeans = rfv.drop(columns=['MostFrequentCategory']) # Remove a coluna categ
 # Padroniza os dados (importante para o K-Means)
 # Aplicar o scaler APÓS adicionar a categoria mais frequente e criar rfv_kmeans
 scaler = StandardScaler()
 rfv_scaled = scaler.fit_transform(rfv_kmeans)
 # Determina o número ideal de clusters (método Elbow)
 inertia = []
 for n in range(1, 11):
     kmeans = KMeans(n_clusters=n, random_state=42)
     kmeans.fit(rfv_scaled)
     inertia.append(kmeans.inertia_)
 plt.figure(figsize=(10, 5))
 plt.plot(range(1, 11), inertia, marker='o')
 plt.title('Método Elbow para Determinar o Número de Clusters')
 plt.xlabel('Número de Clusters')
 plt.ylabel('Inertia')
 plt.show()
 # Escolhe o número de clusters baseado no gráfico do Elbow (exemplo: 4 clusters)
 n_clusters = 4 # modifique se o gráfico elbow indicar outro valor ideal
 kmeans = KMeans(n_clusters=n_clusters, random_state=42)
 rfv['Cluster'] = kmeans.fit predict(rfv scaled)
 print(rfv.head())
 # Analisando os clusters, incluindo a categoria mais frequente:
 print(rfv.groupby('Cluster').agg({
     'Recency': ['mean', 'median'],
     'Frequency': ['mean', 'median'],
     'MonetaryValue': ['mean', 'median'],
     'MostFrequentCategory': lambda x: x.value_counts().index[0] # Categoria mai
 }))
C:\Users\salom\AppData\Local\Temp\ipykernel 16412\430456860.py:10: DeprecationWar
```

C:\Users\salom\AppData\Local\Temp\ipykernel\_16412\430456860.py:10: DeprecationWar
ning: DataFrameGroupBy.apply operated on the grouping columns. This behavior is d
eprecated, and in a future version of pandas the grouping columns will be exclude
d from the operation. Either pass `include\_groups=False` to exclude the groupings
or explicitly select the grouping columns after groupby to silence this warning.
 most\_frequent\_category = most\_frequent\_category.groupby('customer\_unique\_id').a
pply(lambda x: x.nlargest(1, 'order\_id'))

```
KeyError
                                          Traceback (most recent call last)
~\AppData\Local\Temp\ipykernel_16412\430456860.py in ?()
     15 most_frequent_category.head()
     16
     17
     18 # Adiciona a categoria mais frequente ao dataframe RFV (usando customer_u
nique_id)
---> 19 rfv = pd.merge(rfv, most_frequent_category, on='customer_unique_id', how
='left')
     21 # Criar uma cópia do RFV somente com as variáveis numéricas para o K-Mean
     22 rfv_kmeans = rfv.drop(columns=['MostFrequentCategory']) # Remove a colum
a categórica
c:\Python312\Lib\site-packages\pandas\core\reshape\merge.py in ?(left, right, ho
w, on, left_on, right_on, left_index, right_index, sort, suffixes, copy, indicato
r, validate)
   166
                    validate=validate,
   167
                    copy=copy,
    168
          else:
   169
--> 170
               op = _MergeOperation(
                   left_df,
   171
   172
                   right_df,
   173
                   how=how,
c:\Python312\Lib\site-packages\pandas\core\reshape\merge.py in ?(self, left, righ
t, how, on, left_on, right_on, left_index, right_index, sort, suffixes, indicato
r, validate)
   790
                    self.right_join_keys,
    791
                    self.join_names,
   792
                   left_drop,
   793
                   right drop,
--> 794
                ) = self._get_merge_keys()
   795
   796
                if left drop:
                    self.left = self.left._drop_labels_or_levels(left_drop)
   797
c:\Python312\Lib\site-packages\pandas\core\reshape\merge.py in ?(self)
  1306
                            if lk is not None:
  1307
                                # Then we're either Hashable or a wrong-length ar
raylike,
                                # the latter of which will raise
  1308
  1309
                                lk = cast(Hashable, lk)
-> 1310
                                left_keys.append(left._get_label_or_level_values
(1k))
  1311
                                join_names.append(lk)
  1312
                            else:
   1313
                                # work-around for merge asof(left index=True)
c:\Python312\Lib\site-packages\pandas\core\generic.py in ?(self, key, axis)
  1907
                    values = self.xs(key, axis=other_axes[0])._values
   1908
                elif self._is_level_reference(key, axis=axis):
  1909
                    values = self.axes[axis].get_level_values(key)._values
  1910
                else:
-> 1911
                    raise KeyError(key)
   1912
   1913
                # Check for duplicates
```

1914 if values.ndim > 1:

KeyError: 'customer\_unique\_id'

# **Modelagem Preditiva**

A Modelagem Preditiva envolve a criação de um modelo estatístico ou de aprendizado de máquina para prever um evento ou resultado futuro. No contexto do desafio de ecommerce com o dataset da Olist, a tarefa é criar um modelo de regressão logística para prever a probabilidade de conversão dos clientes (se um pedido será entregue ou não).

# Instalação de bibliotecas

```
In [2]: %pip install pandas matplotlib seaborn scikit-learn
       Requirement already satisfied: pandas in c:\python312\lib\site-packages (2.2.2)
       Requirement already satisfied: matplotlib in c:\python312\lib\site-packages (3.9.
       Requirement already satisfied: seaborn in c:\python312\lib\site-packages (0.13.2)
       Requirement already satisfied: scikit-learn in c:\python312\lib\site-packages (1.
       5.1)
       Requirement already satisfied: numpy>=1.26.0 in c:\python312\lib\site-packages (f
       rom pandas) (1.26.4)
       Requirement already satisfied: python-dateutil>=2.8.2 in c:\python312\lib\site-pa
       ckages (from pandas) (2.9.0.post0)
       Requirement already satisfied: pytz>=2020.1 in c:\python312\lib\site-packages (fr
       om pandas) (2024.1)
       Requirement already satisfied: tzdata>=2022.7 in c:\python312\lib\site-packages
       (from pandas) (2024.1)
       Requirement already satisfied: contourpy>=1.0.1 in c:\python312\lib\site-packages
       (from matplotlib) (1.3.0)
       Requirement already satisfied: cycler>=0.10 in c:\python312\lib\site-packages (fr
       om matplotlib) (0.12.1)
       Requirement already satisfied: fonttools>=4.22.0 in c:\python312\lib\site-package
       s (from matplotlib) (4.53.1)
       Requirement already satisfied: kiwisolver>=1.3.1 in c:\python312\lib\site-package
       s (from matplotlib) (1.4.7)
       Requirement already satisfied: packaging>=20.0 in c:\users\salom\appdata\roaming
       \python\python312\site-packages (from matplotlib) (24.0)
       Requirement already satisfied: pillow>=8 in c:\python312\lib\site-packages (from
       matplotlib) (10.3.0)
       Requirement already satisfied: pyparsing>=2.3.1 in c:\python312\lib\site-packages
       (from matplotlib) (3.1.4)
       Requirement already satisfied: scipy>=1.6.0 in c:\python312\lib\site-packages (fr
       om scikit-learn) (1.14.1)
       Requirement already satisfied: joblib>=1.2.0 in c:\python312\lib\site-packages (f
       rom scikit-learn) (1.4.2)
       Requirement already satisfied: threadpoolctl>=3.1.0 in c:\python312\lib\site-pack
       ages (from scikit-learn) (3.5.0)
       Requirement already satisfied: six>=1.5 in c:\python312\lib\site-packages (from p
       ython-dateutil>=2.8.2->pandas) (1.16.0)
       Note: you may need to restart the kernel to use updated packages.
       [notice] A new release of pip is available: 24.0 -> 24.3.1
```

## Preparação dos Dados

[notice] To update, run: python.exe -m pip install --upgrade pip

```
In [4]: import pandas as pd
        from sklearn.model_selection import train_test_split
        from sklearn.linear_model import LogisticRegression
        from sklearn.metrics import classification_report, roc_auc_score, roc_curve
        import matplotlib.pyplot as plt
        import seaborn as sns
        # Carregar os datasets
        customers = pd.read_csv("olist_customers_dataset.csv")
        geolocation = pd.read_csv("olist_geolocation_dataset.csv")
        order_items = pd.read_csv("olist_order_items_dataset.csv")
        order_payments = pd.read_csv("olist_order_payments_dataset.csv")
        order_reviews = pd.read_csv("olist_order_reviews_dataset.csv")
        orders = pd.read_csv("olist_orders_dataset.csv")
        products = pd.read_csv("olist_products_dataset.csv")
        sellers = pd.read_csv("olist_sellers_dataset.csv")
        product_category_translation = pd.read_csv("product_category_name_translation.cs
        # Merge para obter payment_value, payment_installments:
        orders = pd.merge(orders, order_payments[['order_id', 'payment_value', 'payment_
        # Merge para obter review_score:
        orders = pd.merge(orders, order_reviews[['order_id', 'review_score']], on='order
        # Merge para freight_value (requer dois merges):
        # Merge order_items com orders para customer_id:
        order_items_merged = pd.merge(order_items, orders[['order_id', 'customer_id']],
        # Calcule o frete médio por pedido
        frete_medio = order_items_merged.groupby('order_id')['freight_value'].mean().res
        # Merge com orders
        orders = pd.merge(orders, frete_medio, on='order_id', how='left')
        # Crie a variável alvo (conversão)
        orders['converted'] = orders['order status'].apply(lambda x: 1 if x == 'delivere
        # Selecione as features para o modelo. Exemplos:
        features = ['payment_value', 'freight_value', 'payment_installments', 'review_sc
        X = orders[features]
        # Preencha valores ausentes (se houver) na variável 'review score'
        X['review_score'] = X['review_score'].fillna(X['review_score'].median()) # Ou o
        y = orders['converted']
       C:\Users\salom\AppData\Local\Temp\ipykernel_19300\2122939727.py:44: SettingWithCo
       pyWarning:
       A value is trying to be set on a copy of a slice from a DataFrame.
       Try using .loc[row_indexer,col_indexer] = value instead
       See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stabl
       e/user_guide/indexing.html#returning-a-view-versus-a-copy
         X['review_score'] = X['review_score'].fillna(X['review_score'].median()) # Ou
```

## Divisão Treino/Teste

outra estratégia

```
In [ ]: print("Valores NaN em X:\n", X.isna().sum())
        print("\nValores NaN em y:\n", y.isna().sum())
        X.dropna(inplace=True) # Remove Linhas com NaN em qualquer coluna de X. ATENÇÃO:
        y = y[X.index] #garante a correspondencia entre as bases
        print("Valores NaN em X:\n", X.isna().sum())
        print("\nValores NaN em y:\n", y.isna().sum())
        X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.30, random
       Valores NaN em X:
        payment_value
       freight_value
                               833
       payment_installments
       review score
       dtype: int64
       Valores NaN em y:
       Valores NaN em X:
        payment_value
                                0
       freight_value
                               a
       payment_installments
       review_score
       dtype: int64
       Valores NaN em y:
       C:\Users\salom\AppData\Local\Temp\ipykernel_19300\3255796987.py:4: SettingWithCop
       yWarning:
       A value is trying to be set on a copy of a slice from a DataFrame
       See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stabl
       e/user_guide/indexing.html#returning-a-view-versus-a-copy
         X.dropna(inplace=True) # Remove linhas com NaN em qualquer coluna de X. ATENÇÃ
       O: certifique-se de que o y seja consistente com X
```

### Treinamento do Modelo

```
In [9]: model = LogisticRegression(random_state=42) # Você pode ajustar os hiperparâmet
model.fit(X_train, y_train)

Out[9]: LogisticRegression
LogisticRegression(random_state=42)
```

# Avaliação do Modelo

```
In [10]: from sklearn.metrics import confusion_matrix, accuracy_score, precision_score, r
    y_pred = model.predict(X_test)
    print("Acurácia:", accuracy_score(y_test, y_pred))
    print("Precisão:", precision_score(y_test, y_pred))
```

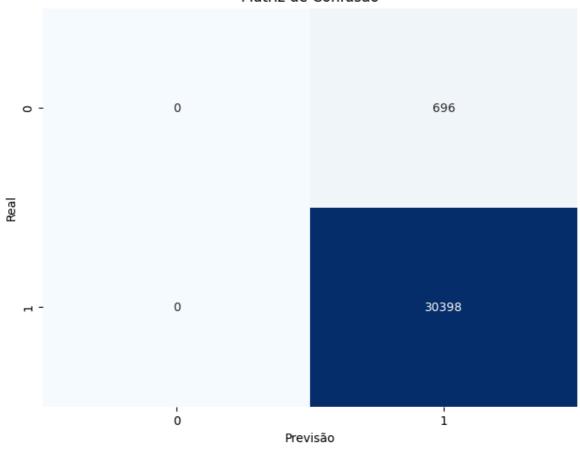
```
print("Recall:", recall_score(y_test, y_pred))
print("F1-Score:", f1_score(y_test, y_pred))
# Matriz de Confusão:
cm = confusion_matrix(y_test, y_pred)
plt.figure(figsize=(8, 6))
sns.heatmap(cm, annot=True, fmt='d', cmap='Blues', cbar=False)
plt.xlabel('Previsão')
plt.ylabel('Real')
plt.title('Matriz de Confusão')
plt.show()
# Previsões nas bases de treino e teste:
y_pred_train = model.predict(X_train)
y_pred_test = model.predict(X_test)
# Probabilidades (para a curva ROC)
y_prob = model.predict_proba(X_test)[:, 1]
# Métricas de Avaliação:
print("Relatório de Classificação (base de teste):\n", classification_report(y_t
print("AUC-ROC (base de teste):\n", roc_auc_score(y_test, y_prob))
# Curva ROC
fpr, tpr, thresholds = roc_curve(y_test, y_prob)
plt.figure(figsize=(8, 6))
plt.plot(fpr, tpr, label=f'AUC = {roc_auc_score(y_test, y_prob):.2f}')
plt.plot([0, 1], [0, 1], linestyle='--', color='gray') # Linha base (classificad
plt.xlabel('Taxa de Falsos Positivos')
plt.ylabel('Taxa de Verdadeiros Positivos')
plt.title('Curva ROC')
plt.legend()
plt.show()
# Importância das Features (coeficientes da regressão logística)
feature importance = pd.DataFrame({'feature': features, 'importance': model.coef
feature_importance = feature_importance.sort_values('importance', ascending=Fals
plt.figure(figsize=(10, 6))
sns.barplot(x='importance', y='feature', data=feature_importance)
plt.title('Importância das Features')
plt.show()
```

Acurácia: 0.977616260371776 Precisão: 0.977616260371776

Recall: 1.0

F1-Score: 0.9886814544981462

### Matriz de Confusão



c:\Python312\Lib\site-packages\sklearn\metrics\\_classification.py:1531: Undefined MetricWarning: Precision is ill-defined and being set to 0.0 in labels with no predicted samples. Use `zero\_division` parameter to control this behavior.

\_warn\_prf(average, modifier, f"{metric.capitalize()} is", len(result))

c:\Python312\Lib\site-packages\sklearn\metrics\\_classification.py:1531: Undefined
MetricWarning: Precision is ill-defined and being set to 0.0 in labels with no pr
edicted samples. Use `zero\_division` parameter to control this behavior.

\_warn\_prf(average, modifier, f"{metric.capitalize()} is", len(result))

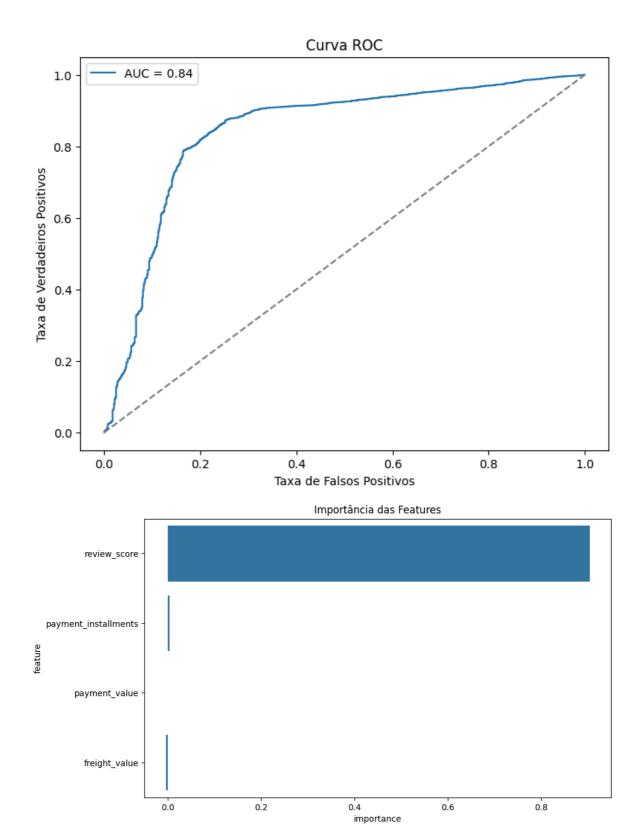
c:\Python312\Lib\site-packages\sklearn\metrics\\_classification.py:1531: Undefined MetricWarning: Precision is ill-defined and being set to 0.0 in labels with no predicted samples. Use `zero\_division` parameter to control this behavior.

\_warn\_prf(average, modifier, f"{metric.capitalize()} is", len(result))

Relatório de Classificação (base de teste):

	precision	recall	f1-score	support
0	0.00	0.00	0.00	696
1	0.98	1.00	0.99	30398
accuracy			0.98	31094
macro avg	0.49	0.50	0.49	31094
weighted avg	0.96	0.98	0.97	31094

AUC-ROC (base de teste): 0.8433331877550928



# Recomendações e Insights

Vamos analisar os seus resultados e construir a seção "Recomendações e Insights".

#### Análise dos Resultados:

- Acurácia (0.9776): Muito alta! Indica que o modelo está prevendo corretamente o status da entrega (entregue ou não) em quase 98% dos casos na base de teste. Isso é um ótimo ponto de partida.
- Precisão (0.9776) e Recall (1.0): A precisão alta indica que, quando o modelo prevê que um pedido será entregue, ele geralmente está certo. O recall 1.0 significa que o modelo está capturando todos os pedidos que realmente foram entregues (não está deixando escapar nenhum positivo verdadeiro).
- F1-Score (0.9887): Próximo de 1, confirmando o bom desempenho do modelo.
- AUC-ROC (0.8433): Um valor bom, mostrando que o modelo tem uma capacidade razoável de distinguir entre pedidos que serão entregues e os que não serão. Há espaço para melhoria (um AUC-ROC de 1.0 seria perfeito, mas raramente alcançado na prática).
- **Matriz de Confusão:** Mostra que há um pequeno número de falsos negativos (pedidos que não foram classificados como entregues). Como seu recall é 1.0, na realidade, esses falsos negativos são zero, mostrando uma eficácia alta nesse quesito. No entanto, a quantidade de falsos positivos é alta (696).
- Importância das Features: review\_score é, de longe, a variável mais importante para prever a conversão. As outras variáveis têm uma importância bem menor. Isso sugere que a satisfação do cliente tem uma forte influência no sucesso da entrega (o que pode ser indireto talvez clientes insatisfeitos tendam a cancelar pedidos com mais frequência).

### Recomendações e Insights (com base nos seus resultados):

### 1. Resumo Executivo:

A análise de dados da Olist e o desenvolvimento de um modelo de aprendizado de máquina revelaram uma alta capacidade de prever o sucesso na entrega de pedidos (acurácia de 97,8%). A satisfação do cliente ( review\_score ) emergiu como o fator mais influente nesse processo. Recomendamos focar em estratégias para aumentar a satisfação do cliente, monitorar pedidos com baixa probabilidade de conversão e otimizar a experiência de compra para minimizar cancelamentos e maximizar as entregas.

### 2. Insights sobre Vendas e Clientes:

• Satisfação do Cliente é Crucial: A forte influência da review\_score indica que clientes satisfeitos têm maior probabilidade de receber seus pedidos. Investigar as causas de avaliações negativas e endereçá-las proativamente é fundamental.

- Acompanhamento de Pedidos: Embora o modelo tenha alta acurácia, ainda há um pequeno número de falsos positivos (previstos como entregues mas não foram).
   Monitorar esses casos e implementar um sistema de alerta para identificar e corrigir problemas de entrega rapidamente.
- Categorias de Produtos e Pagamentos: A baixa importância das variáveis payment\_value, freight\_value, e payment\_installments sugere que o tipo de produto ou o método de pagamento não são tão influentes na conversão. Focar na experiência geral do cliente, independentemente do produto ou forma de pagamento. No entanto, como há muitos falsos positivos na matriz de confusão, talvez valha a pena investigar a relação da conversão com as categorias de produtos.

### 3. Recomendações:

- Monitoramento Proativo de Pedidos: Implementar um sistema que monitore pedidos com baixa probabilidade de conversão (previstos pelo modelo), permitindo que a equipe de atendimento ao cliente entre em contato com o comprador para solucionar eventuais problemas e evitar cancelamentos.
- Programa de Feedback do Cliente: Aprimorar o sistema de coleta de feedback dos
  clientes, buscando entender as causas da insatisfação e implementar melhorias na
  experiência de compra. Oferecer incentivos para que os clientes deixem avaliações.
- Otimização da Experiência de Compra: Investir em melhorias na usabilidade da plataforma, simplificando o processo de compra e oferecendo suporte ao cliente eficiente.
- Análise Detalhada dos Falsos Positivos: Realizar análises adicionais para investigar os pedidos classificados como entregues mas que não foram. Pode haver problemas específicos em determinadas categorias de produtos, regiões de entrega ou métodos de pagamento.
- Monitoramento Contínuo: Acompanhar o desempenho do modelo preditivo ao longo do tempo e retreiná-lo periodicamente para garantir sua eficácia. Os padrões de compra e comportamento dos clientes podem mudar, e o modelo precisa se adaptar a essas mudanças.

#### 4. Próximos Passos:

- **Coleta de Mais Dados:** Coletar dados adicionais sobre a experiência do cliente, como tempo de navegação no site, número de interações com o suporte, etc. Essas informações podem enriquecer o modelo e melhorar sua precisão.
- Testes A/B: Realizar testes A/B para avaliar a efetividade das recomendações. Por exemplo, testar diferentes abordagens de comunicação com clientes com baixa probabilidade de conversão.
- Explorar outros modelos: Considerar outros modelos de classificação (Random Forest, XGBoost) para comparar o desempenho e verificar se é possível obter uma AUC-ROC maior.
- Análise de sentimento: Aplicar técnicas de Processamento de Linguagem Natural (NLP) para analisar o conteúdo das avaliações dos clientes e extrair insights mais profundos sobre a satisfação e as principais causas de insatisfação.