

Lucas R Goveia

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Professional Profile

Full Stack Developer specialized in building **production grade SaaS platforms** and scalable architectures. Specialized in **multi tenant systems, conversational AI integration, and payment infrastructure**. Track record of delivering measurable business impact: **123% revenue growth, 99% reduction in response times, and 77% performance optimization**. Expert in taking products **from zero to production** with focus on stability, security, and scalability.

Skills

- **Languages:** Python, TypeScript, JavaScript, HTML/CSS and, C
- **Backend:** Django, Django REST Framework, Flask, WebSockets, OAuth 2.0, Stripe API
- **Frontend:** React, React Native, HTMX, Alpine.js, Tailwind CSS, Material UI, Bootstrap, Responsive Design
- **Architecture:** Multi Tenant SaaS, Microservices, Event Driven Design, REST APIs, Clean Architecture
- **DevOps & Infrastructure:** Docker, Docker Compose, NGINX, Redis, Daphne, CI/CD, Linux, SSH, VPS
- **Databases:** PostgreSQL, MSSQL, SQLite, Django ORM, SQLAlchemy, Data Modeling
- **Languages:** English (Fluent), Portuguese (Native)

Experience

Freelance Developer

Self-Employed

Remote 06/2024 - Current

- **Architected and developed** from scratch a **scalable multi-tenant SaaS platform** with **complete data isolation per organization**, enabling simultaneous operation of multiple companies with a **99% uptime**
- **Implemented and launched** an end-to-end marketplace using **Django and HTMX**, including Google OAuth, admin/user dashboards, real-time chat, and **Stripe payments integration**.
- **Integrated conversational AI models** into the customer service workflows of Zildinha and AgendAI platforms, reducing average response time **from approximately 1h to less than 20s**, an **improvement of 99% in response speed**.
- **Enhanced performance and UX** in an existing **React Native app**, increasing **user retention by 37%** and **reducing loading time from 4s to 0.9s**

Online Sales Manager

Honda Motorcycles

Palmeirópolis, Brazil 10/2020 - 05/2024

- Developed the company's first website, **resulting in a 123% increase in online sales**
- **Managed digital sales operations** with direct focus on customer relationships, identifying needs and guiding purchasing decisions

Education, Courses & Relevant Certifications

- High School: Colégio Estadual Oneides Rosa De Moura
- Harvard's CS50x: Introduction to Computer Science
- Harvard's CS50's Web Programming with Python and JavaScript
- Harvard's CS50's Introduction to Programming with Python

Projects

- **AgendAI:** Solved the problem of self-employed professionals losing clients because of slow manual booking responses. Built an **intelligent SaaS** where professionals manage their business through a **web dashboard**, and clients book via **AI assistant on WhatsApp or web**. Developed with **Django and HTMX** using a **multi-tenant architecture**, integrated with **Stripe, OAuth**, and **real-time webhooks**. Containerized with **Docker and Redis on GCP VPS**, ensuring **high availability and scalability**. [Project Website](#)
- **ParaPlace:** Built an **end-to-end marketplace** for the paragliding niche with **Django**, featuring listing creation, OAuth authentication, and real-time chat using Django Channels, Redis, and Daphne. Deployed on VPS with Docker, NGINX, and SSL, **fully production-ready and scalable**.
- **Movie Wizard:** Developed a **personalized movie recommendation platform** based on **user ratings**, including **advanced search, watchlist management, and intelligent suggestions**. [YouTube Video](#)
- **Flow Reader:** Created a **PDF reader for speed reading**, displaying text **word by word**. Users can **upload files, control reading speed, and resume from where they left off**. [YouTube Video](#)