

BUYING

What to Expect

Throughout the buying process, we'll be there to inform and support you. We are available to walk you through the tools and how best to use them. The best strategies to apply while searching and considering properties and closely partner with you through the offer and closing process.

Start With Your Pen

Know what is really important

- Make a list and check it twice for your
- Five must haves; These are top features and attributes you *must* have in your home or property.
- Five wants; these are the next layer of details you want your new home to have.
- Five wishes; these are the items that would be nice if the home also had.

Searching for the One

Really Explore

Search from thousands of real-time listings for sale from anywhere in Washington State. Be sure to start with wide criteria. You might find your ideal home is in a neighborhood you have never heard of.

[Register For Custom Alerts](#)

Save Your Favorites

Click the heart, add your comments.

[SEE WHAT ON THE MARKET TODAY](#)

Consideration

Schedule a walk through

When we find the perfect home, we'll answer all your question and give you all the details you'll need to make a decision.

The Offer and Close

We will write an offer and skillfully negotiate to get the best price possible. Once your offer is accepted we will navigate through the inspection, appraisals and closing process. Then it is time to hand over the keys and celebrate your new home.

SELLING

What to Expect

We know selling a home is an art and a science. We are attentive to your needs and privacy while maximizing home exposure to buyers and agents. Our commitment is to make sure you get the most from your investment with the minimum amount of pressure. We manage every step of the transaction, aligning your goals and schedule. Your property will be prepped and styled so it excites prospective buyers. Then when the offers come in, we'll garner the highest possible price and the best terms for your goals.

The Timeline

Take the time to map out your schedule

Your schedule significantly affects our strategy. Therefore, we'll plan first to ensure everything falls into place and we are orchestrating a smooth experience.

Prepping the home

Making your home appeal to buyers with a design touch and professional photographs

We want all of the value in your property to be seen in the best light. We'll design a custom approach to show the uniqueness of your property. Our team's experience in interior and landscape design ensures we identify and highlight key aspects of your property so buyers see the potential and the price to go with it. This will ensure the professional photos taken of your property will showcase its worth.

Pricing

Developing your go to market strategy

We will collaborate with you to price your home competitively. Thereby attracting the largest number of buyers and real estate agents resulting in a rapid sale of your home. We'll start with a thorough market analysis and property inventory to price your home to sell.

Marketing Your Property

Now your home is ready for the buyers eyes

Open Houses are held the first two weekends on Saturday and Sunday, and Tuesday for Brokers to preview. These events enhance your home's initial showing to real estate agents and serious buyers. Then will drive custom marketing through multi-level digital and physical channels while leveraging a strong network of brokers in our community. We have Windermere's substantial clout to launch your home for maximum exposure to prospective buyers.

Offer and Negotiation

Our negotiating skills have won many homes in multiple offer situations. At the same time, we obtain the best price.