

Telenovelas and Attitudes toward the LGBTIQ+ Community in Latin America

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- In Argentina:
 1. Acceptance of homosexuality went from 66% in 2002 to 76% in 2019.
 2. By 2017, 15% believed that homosexuality is never justifiable.
- What part of these beliefs could be attributed to media representation?

Research Question

How does exposure to novelas with LGBTIQ+ characters affects attitudes toward the LGBTIQ+ Community?

Preview of Results

- In the short term, exposure to more novelas lowers tolerances.
- Effect is driven mainly by comedies.
- Effect is larger for traditionally more conservative individuals.

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- Latin America Public Opinion Project - LAPOP
 1. Acceptance of a homosexual running for public office.
- Latino Barómetro and World Value Survey (WVS)
 1. Can homosexuality be justified?

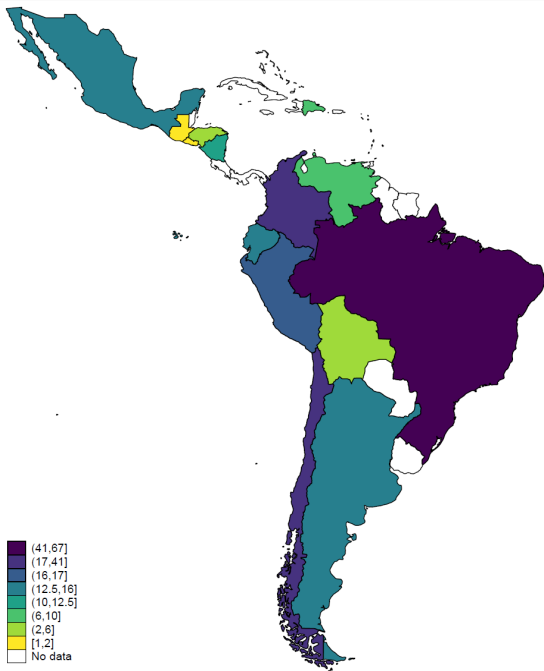
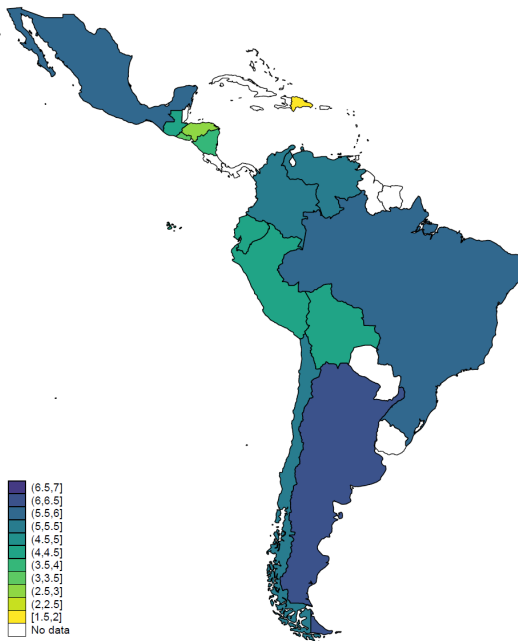
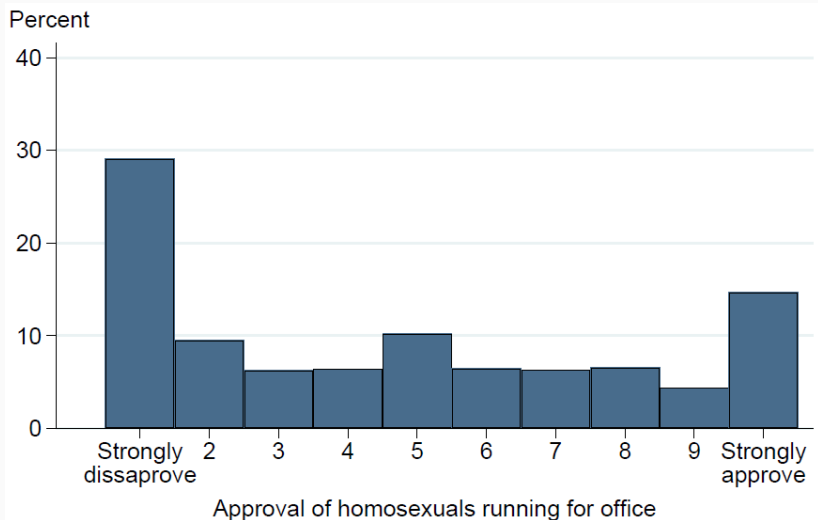


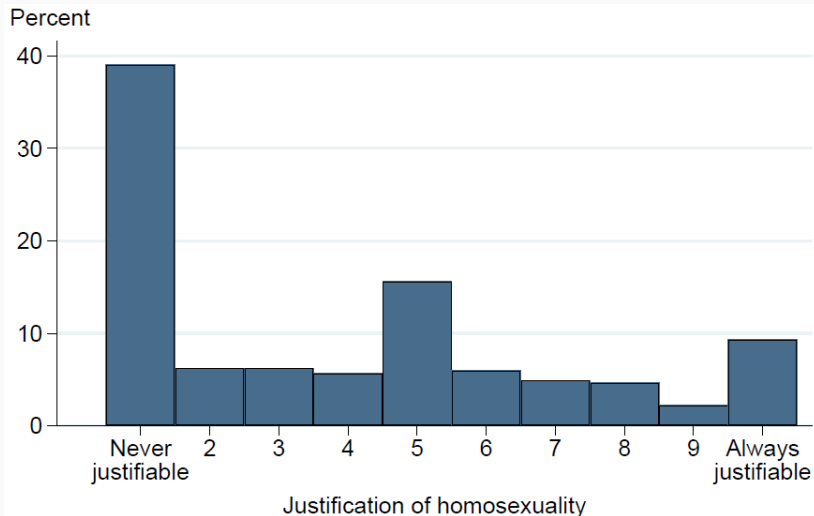
Figure 5: Average Acceptance of Homosexuals Running for Office (First Survey Wave)



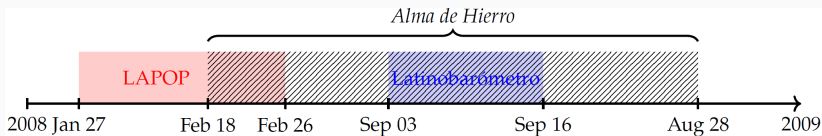
General Acceptance



General Acceptance



$$Y_{idct} = \beta_0 + \beta_1 \text{NumTelenovelasLGBTIQ}_{dc} + \gamma_{ct} + \delta X_i + u_{idct} \quad (1)$$



Main Results

Table 3: Impact of Exposure to *Telenovelas* with LGBTIQ+ Characters on Attitudes toward the LGBTIQ+ Community

	Approval of homosexuals running for office			Justifiability of homosexuality		
	Approval > 5	Strongly approve	Strongly disapprove	Justifiability > 5	Always	Never
Number of soaps with LGBTIQ+ characters	-0.036*** (0.014)	-0.036** (0.015)	-0.013 (0.012)	-0.040** (0.019)	-0.008 (0.010)	0.068*** (0.022)
Observations	134,540	134,540	134,540	71,195	71,195	71,195
R ²	0.102	0.074	0.081	0.087	0.052	0.179
Dependent variable mean	0.385	0.147	0.291	0.272	0.093	0.390
Controls	✓	✓	✓	✓	✓	✓
Country-Wave FE	✓	✓	✓	✓	✓	✓

Table 4: Impact of Exposure to *Telenovelas* with LGBTIQ+ Characters on Attitudes toward the LGBTIQ+ Community, by Show Characteristics

	Approval of homosexuals running for office			Justification of homosexuality		
	Approval > 5	Strongly approve	Strongly disapprove	Justification > 5	Always	Never
<i>Panel A: Type of soap opera</i>						
Number of comedies with LGBTIQ+ characters	-0.078*** (0.021)	-0.083*** (0.031)	-0.006 (0.019)	-0.053** (0.027)	-0.008 (0.016)	0.027 (0.029)
Number of dramas with LGBTIQ+ characters	-0.015 (0.017)	-0.012 (0.015)	-0.017 (0.014)	-0.033 (0.025)	-0.007 (0.013)	0.092*** (0.029)
Observations	134,540	134,540	134,540	71,195	71,195	71,195
Dependent variable mean	0.385	0.147	0.291	0.272	0.093	0.390
P-value (comedy=drama)	0.021	0.039	0.634	0.578	0.960	0.114
Controls	✓	✓	✓	✓	✓	✓
Country-Wave FE	✓	✓	✓	✓	✓	✓

Exposure Effect

	Approval of homosexuals running for office			Justification of homosexuality		
	Approval > 5	Strongly approve	Strongly disapprove	Justification > 5	Always	Never
<i>Panel B: Sexual and gender orientations of LGBTQ+ characters</i>						
Number of soaps with homosexual character	-0.048*** (0.015)	-0.041** (0.016)	-0.010 (0.013)	-0.122*** (0.028)	-0.043*** (0.013)	0.141*** (0.031)
Number of soaps with bisexual character	0.091*** (0.027)	0.039 (0.037)	-0.022 (0.021)	0.084** (0.038)	0.042*** (0.016)	-0.062* (0.035)
Number of soaps with trans character				-0.033 (0.035)	-0.018 (0.011)	0.043 (0.057)
Observations	134,540	134,540	134,540	71,195	71,195	71,195
Dependent variable mean	0.385	0.147	0.291	0.272	0.093	0.390
P-value (homosexual=bisexual)	0.000	0.089	0.708	0.001	0.001	0.001
P-value (bisexual = trans)				0.025	0.002	0.117
P-value (homosexual = trans)				0.048	0.151	0.135
Controls	✓	✓	✓	✓	✓	✓
Country-Wave FE	✓	✓	✓	✓	✓	✓

Table 5: Impact of Exposure to *Telenovelas* with LGBTIQ+ Characters on Attitudes toward the LGBTIQ+ community, Heterogeneous Effects

	Approval of Homosexuals Running for Office				
	Approval > 5				
Number of soaps with LGBTIQ+ characters	-0.036*** (0.014)	-0.036*** (0.014)	-0.037*** (0.014)	-0.033** (0.014)	-0.029* (0.015)
Num. soaps with LGBTIQ+ characters × Female	0.001*** (0.000)				
Num. soaps with LGBTIQ+ characters × Age ≥ 40		-0.002*** (0.000)			
Num. soaps with LGBTIQ+ characters × Urban			0.001** (0.000)		
Num. soaps with LGBTIQ+ characters × Attends religious services often				-0.002*** (0.000)	
Num. soaps with LGBTIQ+ characters × Right wing					-0.000 (0.000)
Female	0.021*** (0.003)				
Age ≥ 40		-0.053*** (0.003)			
Urban			0.062*** (0.004)		
Attends religious services often				-0.037*** (0.004)	
Right-wing					-0.007* (0.004)
Observations	134,527	134,282	134,540	129,416	108,917
R ²	0.102	0.100	0.102	0.088	0.085
Dependent variable mean	0.385	0.385	0.385	0.398	0.402
P-value (sum of treatment coefficients)	0.012	0.006	0.009	0.011	0.050
Controls	✓	✓	✓	✓	✓
Country-Wave FE	✓	✓	✓	✓	✓

Conclusion

- This paper examined how increases in exposure affects attitudes toward the LGBTIQ+ community.
- In the short run, exposure to more novelas lowers tolerances.
- Effect is driven mainly by comedies.
- Effect is larger for traditionally more conservative individuals.