

## Contact

ejksensei@gmail.com

www.linkedin.com/in/lucasyi  
(LinkedIn)

## Top Skills

Cascading Style Sheets (CSS)

Bootstrap

Social Media Marketing

## Languages

Korean (Native or Bilingual)

English (Native or Bilingual)

## Honors-Awards

Annual Deans List, 2017-18

Annual Deans List, 19-20

Professional of the Week

# Lucas Yi

YearUp, Application Development Student, Aspiring Project Manager  
Greater Seattle Area

## Summary

My Name is Lucas Yi. I am currently a student studying application development through a program called Year Up.

Last year, I utilized my time by learning and creating an eCommerce business. While managing an eCommerce business, I have gained strong problem-solving, web development, and customer service skills.

I would love to expand and strengthen my knowledge in a tech company as a project manager.

I am always looking to surround myself with those who inspire me.

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## Experience

### Nordstrom

#### Sales Associate

September 2020 - April 2021 (8 months)

Seattle, Washington, United States

- Implemented successful sales, marketing strategies, and tactics to meet weekly, monthly, and annual sales quotas.
- Maintain working relationships with existing clients to ensure exceptional service and identification of potential new sales opportunities.
- Ensure a clean work area while processing item stock and completing markdowns.
- Utilized a new marketing strategy using Nordstrom On, an online selling application for Nordstrom that led to being the top 3 out of 47 employees in the whole men's department at Store 1.

### BLINK'N

#### Small Business Owner

January 2020 - January 2021 (1 year 1 month)

Seattle, Washington, United States

- Designed and developed a new website that increased monthly revenue by 7%.
- Designed a new product that sold over 4,000 units within the first month of launching.

- Plan, Define, and implemented product pages and functional improvements to improve product turnover.
- Developed, promoted, and marketed the brand.
- Oversaw that all accounts were managed and safe, increasing positive customer feedback.
- Implemented up-selling strategies such as recommending accessories or complementary purchases to increase revenue.

## Sharetea (全球加盟總部)

### Manager

May 2019 - October 2020 (1 year 6 months)

Tacoma, Washington, United States

- Trained and assisted new hires in memorizing drink recipes and sequencing, POS, café maintenance, and other responsibilities, ensuring an efficient onboarding process.
- Guided a positive team environment and supervised 3 baristas per shift.
- Maintained a calm demeanor during high volume or unusual events to keep the store operating to standard and set a positive example for the shift team.
- Exceeded corporate standards for high volume locations by working efficiently under pressure in a fast-paced environment.

## Sushi Train

### Sushi Chef

August 2015 - September 2018 (3 years 2 months)

Lacey, Washington

- Followed up with customers after their meal to ensure customer satisfaction.
- Answered phone calls and interacted with 20+ customers per day to ensure all orders were processed accurately and efficiently.
- Oversaw store sales, dispatching delivery orders, and orders.
- Implemented quality service and management protocols to fulfill 10+ customer sushi orders during an hour lunch rush, increasing customer satisfaction.

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## Education

### Year Up

Computer Application · (April 2022 - April 2023)

## Seattle Central College

· (April 2022 - April 2023)

