

# Lucas Maia

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## Education

### Brigham Young University – Marriott School of Business

Provo, UT

*Bachelor of Science in Finance*

Apr 2026

- Overall GPA 3.76/4.00 Cumulative
- Finance Society Member
- BYU Real Estate Association

## Experience

### Council Capital (*Real Estate Private Equity*)

Salt Lake City, UT

*Private Equity & Private Real Estate M&A Intern*

Dec 2024 – Present

- Sourced mobile home park acquisitions by conducting financial analysis and market research to identify high-ROI targets.
- Leveraged financial modeling techniques to ensure alignment with the firm's criteria, while exploring value-add opportunities
- Performed market research for potential assets in the Midwest producing positive cash flows and high returns for investors
- Participated in capital-raising efforts by regularly meeting with investors to discuss potential opportunities and progress.

### Mountain America Credit Union

Sandy, UT

*CRE Business Lending Intern*

Jan 2025 – Present

- Conducted underwriting for commercial real estate loans, evaluating borrower financials, property cash flows, and risk factors
- Assessed property performance metrics such as debt service coverage ratio, loan-to-value, and cap rates to see loan viability.
- Researched market trends and property comparables to support valuations and underwriting decisions for CRE loans
- Prepared loan summaries and credit memos for senior underwriters and loan officers, for compliance with lending guidelines.

### Prospera Growth Fund (*Private Real Estate Investment Firm*)

Lehi, UT

*Real Estate Investment Accounting Intern*

Sept 2024 – Dec 2024

- Assisted in developing a 5-year forecast for a \$10 million real estate development project, improving projections by 10%.
- \$100M+ student housing complex presented to stakeholders by constructing an in-depth presentation analysis
- Generated financial reports and presented findings to senior accountants and management for decision-making purposes
- Prepared and posted journal entries to the general ledger for various expense and revenue accounts using QuickBooks

### Adminify AI

Lehi, UT

*Financial Analyst Intern*

Jul 2024 – Sept 2024

- Identified \$10,000 savings opportunity through analysis of financial statements, maximizing profitability and efficiency
- Leveraged Excel and other financial reporting software to streamline reporting processes and create dynamic data reports
- Projected pro forma financial statements utilizing sensitivity analysis, aiding in strategic planning and decision-making
- Developed detailed dashboards using data tools like Tableau, enabling tracking of financial metrics and business performance

### Wells Fargo

Salt Lake City, UT

*Branch Banking Representative*

Dec 2023 – Jul 2024

- Referred an average of 6 clients per month to premier bankers and financial advisors for investment and advisory services
- Conducted comprehensive financial reviews, helping clients achieve their financial goals through tailored recommendations

## Leadership & Service

### DECA and Business Club

Salt Lake City, UT

*Club Officer: College Transition Mentor*

Oct 2022 – Sep 2023

- Planned and organized workshops and events at local high schools to promote the university Business Club and DECA
- Guided and mentored to first semester college students, addressed specific needs for college preparation and transition

### The Church of Jesus Christ of Latter-day Saints

Sao Paulo East, Brazil

*Volunteer Representative*

Apr 2019 – Jan 2021

- Taught English as a second language for one year, created lesson plans, and assisted students in developing learning skills
- Completed over 300 hours of community service in Newport Beach area connecting the Hispanic/Latinx community.
- Volunteered as a translator for outreach programs providing healthcare, education, and legal resources to Hispanic communities

## Awards, Skills & Interests

- Microsoft Office Specialist: Excel Expert Certification
- Experienced in Tableau, Macros (VBA), SQL, PowerPoint
- Fluent in Portuguese, Spanish, proficient in French
- Dedicated table tennis enthusiast

