

Fundamentals of Artificial Intelligence

Exercise 10: Making Simple Decisions

Jonathan Külz

Technical University of Munich

January 26th, 2024

Learning Outcomes of this Exercise

- You are able to draw the decision network of a decision problem.
- You are able to compute expected utilities (EUs).
- You understand rational decision making based on EUs.
- You are able to draw the decision tree of a decision problem.
- You are able to compute the value of information (VOI).
- You understand how the VOI influences the agent's decisions.

Task 1

Sam has the choice to buy or not buy a textbook for his course.

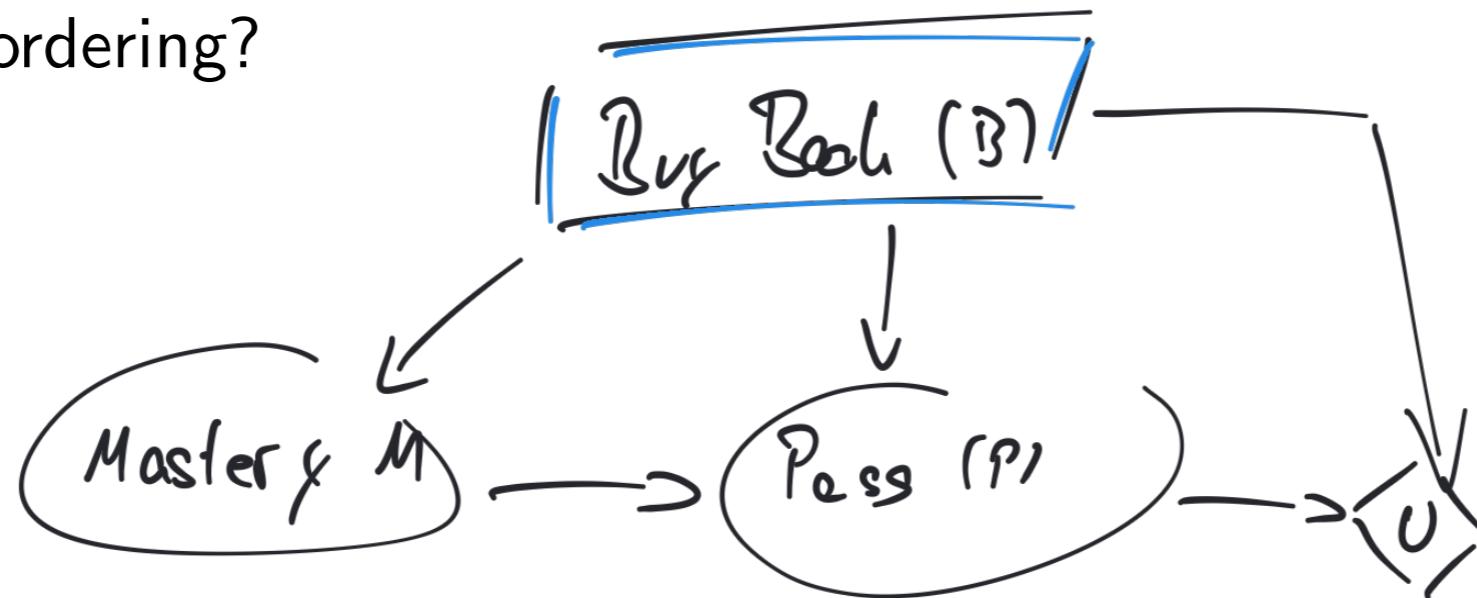


Problem 10.1.1: Decision Network

$$\mathcal{B} \subset \{\mathcal{M}, \mathcal{P}\}$$

Draw the decision network.

What is the partial ordering?



1. Identify 1st decision
2. " next decision + all random variables ↗ that are revealed
3. Add all random variables that are not yet included

Problem 10.1.2: Expected Utility

$$EU(a) = \sum_{s'} P(\text{Result}(a) = s' | a) U(s').$$

Approach: Condition on decision variable, marginalize out random variables later in the partial ordering.

$$U(b) = -100\text{€}, \quad U(\neg b) = 0\text{€} \quad U(p) = 2000\text{€}, \quad U(\neg p) = 0\text{€}$$

$$U(b, p) = ?, \quad U(\neg b, p) = ? \quad U(b, \neg p) = ?, \quad U(\neg b, \neg p) = ?$$

1900 €

2000 €

-100 €

0 €

Problem 10.1.2: Expected Utility $EV(a|e) = \sum_{s'} P(s'|a,e) \underline{U(s')}$

1) Expected utility of buying the book:

$$\begin{aligned}
 P(p|b, m) &= 0.9 & P(p|b) &= \sum_{M \in \{m, \neg m\}} P(p|b, M) P(M|b) \\
 P(p|b, \neg m) &= 0.5 & &= P(p|b, m) P(m|b) + P(p|b, \neg m) P(\neg m|b) \\
 P(p|\neg b, m) &= 0.8 & &= 0.9 \cdot 0.9 + 0.5 \cdot 0.1 \\
 P(p|\neg b, \neg m) &= 0.3 & &= 0.86 \\
 P(m|b) &= 0.9 & & \\
 P(m|\neg b) &= 0.7 & &
 \end{aligned}$$

$$\begin{aligned}
 EV(b) &= \sum_{P \in \{p, \neg p\}} P(P|b) U(P, b) = P(p|b) U(p, b) + P(\neg p|b) U(\neg p, b) \\
 &= 0.86 \cdot (2000 - 100) + 0.14 \cdot (-100) \\
 &= 1620
 \end{aligned}$$

Problem 10.1.2: Expected Utility

2) Expected utility of not buying the book:

$$P(p|b, m) = 0.9$$

$$P(p|b, \neg m) = 0.5$$

$$P(p|\neg b, m) = 0.8$$

$$P(p|\neg b, \neg m) = 0.3$$

$$P(m|b) = 0.9$$

$$P(m|\neg b) = 0.7$$

$$EV(\neg b) = \sum_p P(p|\neg b) \underline{U(p, \neg b)}$$

$$\begin{aligned} P(p|\neg b) &= \sum_M P(p|\neg b, M) P(M|\neg b) \\ &= P(p|\neg b, m) P(m|\neg b) + P(p|\neg b, \neg m) P(\neg m|\neg b) \\ &= 0.65 \end{aligned}$$

$$\begin{aligned} EV(\neg b) &= P(p|\neg b) U(p, \neg b) + P(\neg p|\neg b) U(\neg p, \neg b) \\ &= 0.65 \cdot 2000 + 0.35 \cdot 0 \\ &= 1200 \end{aligned}$$

Problem 10.1.3: Making Simple Decision

What should Sam do?

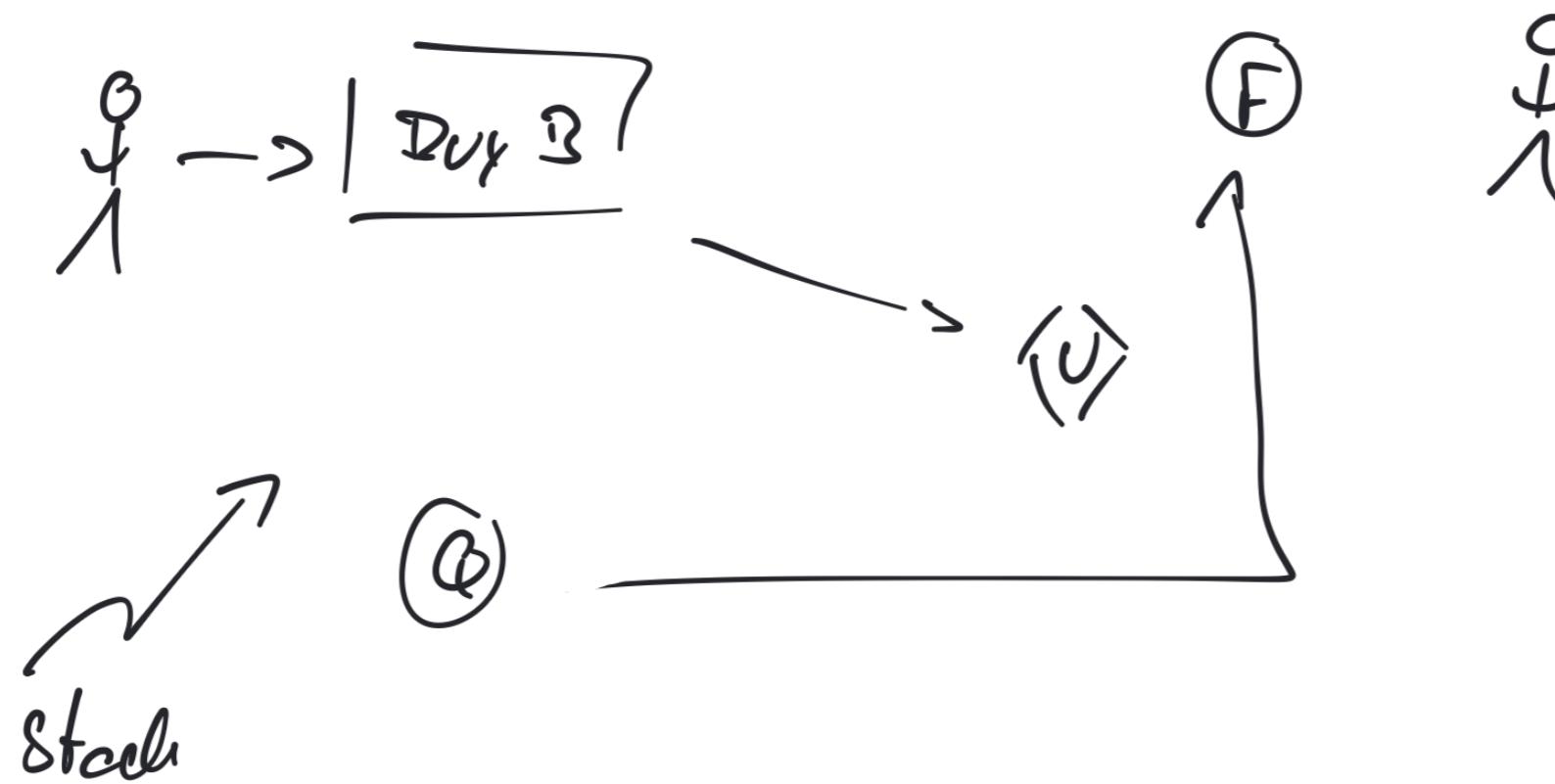
$$EU(b) = 1620 \text{ €} > 1200 \text{ €} = EU(n)$$

→ Rational Decision: Buy the book

$$\pi^*(B) = b$$

Task

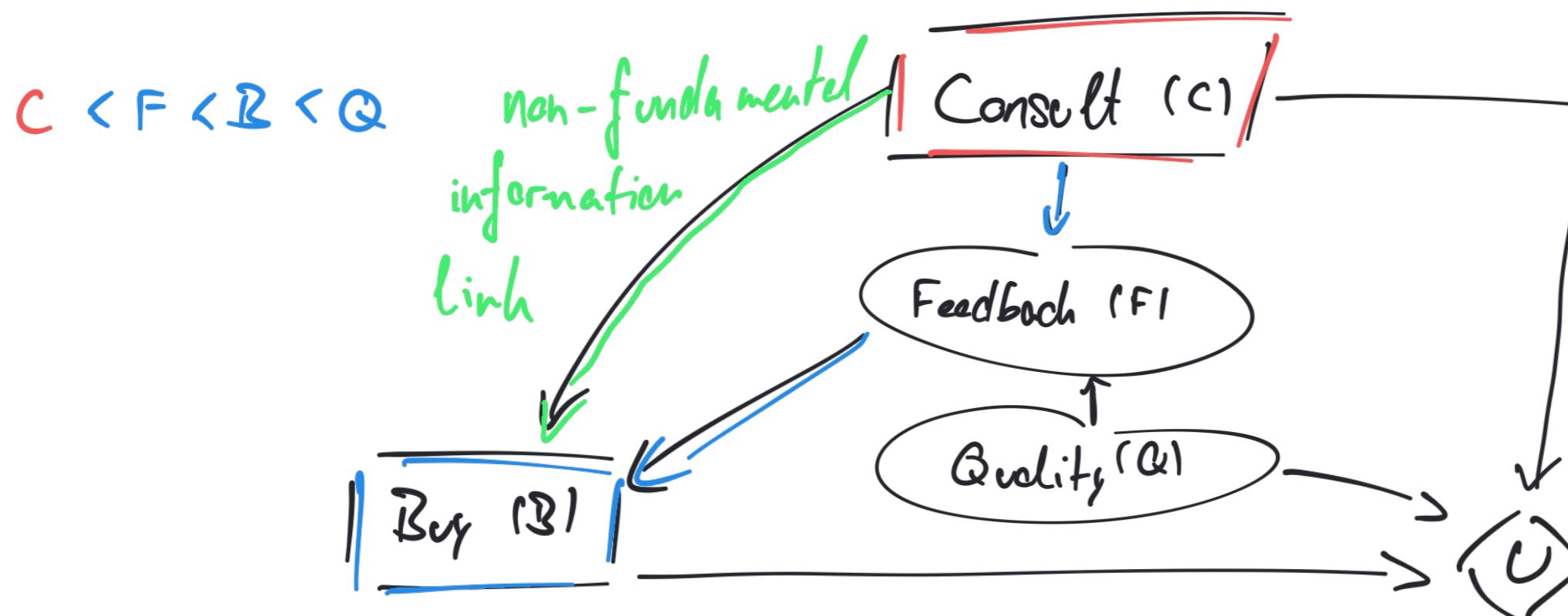
An investor has to decide whether he should buy a stock and whether he should ask a consultant for investment advice before deciding to buy.



Problem 10.2.1: Decision Network

Draw the decision network:

Buy the stocks $B \in \{b, \neg b\}$, ask a consultant $C \in \{c, \neg c\}$, feedback from the consultant $F \in \{f, \neg f\}$, quality of the stock $Q \in \{q, \neg q\}$



Problem 10.2.2: Decision Tree

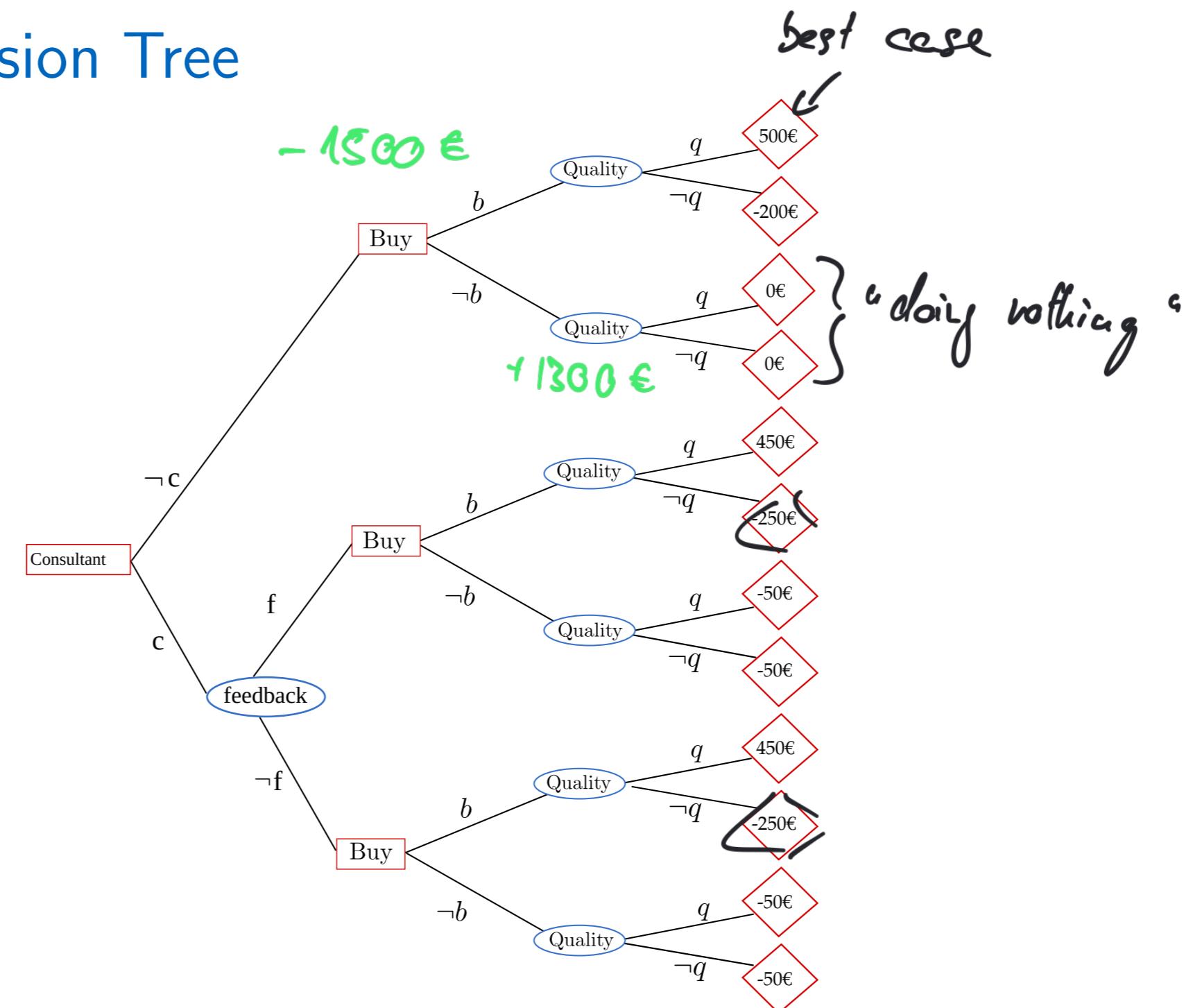
Draw the decision tree:

Utilities:

$$\begin{aligned} U(b) &= -1500\text{€}, & U(\neg b) &= 0\text{€}, & U(q) &= 2000\text{€} & U(\neg q) &= 1300\text{€} \\ U(c) &= -50\text{€}, & U(\neg c) &= 0\text{€} \end{aligned}$$

$\boxed{C} < \emptyset < \boxed{B} < Q$ U

Problem 10.2.2: Decision Tree



Problem 10.2.3: Expected Utility

Calculate the expected utility of buying the stock, given no consultation:

$$\begin{aligned}
 EV(b|\neg c) &= \sum_Q P(Q|b, \neg c) U(Q, b, \neg c) \\
 &= \sum_Q P(Q) U(Q, b, \neg c) \\
 &= 0.7 \cdot 500\text{€} + 0.3 \cdot (-200\text{€}) \\
 &= 290\text{€}
 \end{aligned}$$

$$P(q) = 0.7$$

$$P(f|q) = 0.85$$

$$P(f|\neg q) = 0.05$$

$$P(\neg q) = 0.3$$

$$P(\neg f|q) = 0.15$$

$$P(\neg f|\neg q) = 0.95$$

Problem 10.2.4: Optimal Plan

$$\overline{u}^*$$

Derive an optimal conditional plan for the investor.

Start with determining the optimal decisions whether to buy the stock given no consultation, a positive feedback or a negative feedback. $\overline{u}^*(B|\gamma_c)$; $\overline{u}^*(B|c,f)$; $\overline{u}^*(B|c,\neg f)$

Calculate the **value of information** of the consultation.

$$VOI_e(E_j) = \left(\sum_k P(E_j = e_{jk} | e) \frac{MEV(a_{eju}|e, E_j = e_{jk})}{new\ EU} \right) - \frac{MEV(a|e)}{current\ EU}$$

Prior evidence \overline{u} *new evidence* e_{jk} *has value* e_{jk} *new evidence* *(Information)*

Problem 10.2.4: Optimal Plan

Find a decision maximizing the expected utility for each decision variable:

$$MEU(d_{1:n}) = \underbrace{\max_{d_1}}_{\subseteq} \sum_{x_1} \dots \underbrace{\max_{d_n}}_{\subseteq} \sum_{x_n} \prod_{i=1}^n P(x_i|x_{1:i-1}, d_{1:i}) U(x_{1:n}, d_{1:n})$$

What is the partial ordering?

$$\subseteq < \subsetneq < \not\subseteq < \not\subsetneq$$

Problem 10.2.4: Optimal Plan

The **last decision** is: should the investor **buy the stock?**

There are three cases:

- Case 1: Not asking the consultant.

$$\pi^*(B|\neg c) = \operatorname{argmax}_B EU(B|\neg c, \text{none})$$

- Case 2: Ask the consultant, the feedback is positive.

$$\pi^*(B|c, f) = \operatorname{argmax}_B EU(B|c, f)$$

- Case 3: Ask the consultant, the feedback is negative.

$$\pi^*(B|c, \neg f) = \operatorname{argmax}_B EU(B|c, \neg f)$$

Problem 10.2.4: Optimal Plan

Case 1: Not asking the consultant. ($\neg c$, *none*)

We already calculated $EU(b|\neg c) = 290\text{€}$.

What is $EU(\neg b|\neg c)$? 0 €

$$EU(a) = \sum_{s'} P(s'|a) \overline{U(s', e)}$$

$$EU(\neg b|\neg c) = 0\text{€}$$

$$\underline{EU(s|\neg c) = 290\text{€} > EU(\neg b|\neg c)}$$

$$\overbrace{\alpha * (\beta |\neg c)}^{} = b$$

Problem 10.2.4: Optimal Plan

Case 2: Ask the consultant, the feedback is positive. (c, f).

$$P(q) = 0.7$$

$$P(f|q) = 0.85$$

$$P(f|\neg q) = 0.05$$

$$P(\neg q) = 0.3$$

$$P(\neg f|q) = 0.15$$

$$P(\neg f|\neg q) = 0.95$$

tedious, can be replace w. $\frac{1}{\alpha}$ (Bayes rule of norm.)

$$P(q|f) = \frac{P(f|q)}{P(f)} P(q) = \alpha \cdot P(f|q) \cdot P(q) = \alpha \cdot \underline{0.595}$$

$$P(\neg q|f) = \alpha \cdot P(f|\neg q) \cdot P(\neg q) = \alpha \cdot \underline{0.015}$$

We need to calculate $EU(b|c, f)$ and $EU(\neg b|c, f)$!

$$P(q|f) + P(\neg q|f) = 1 = 0.61\alpha \rightarrow \alpha = \frac{1}{P(f)} \approx 1.633 \rightarrow P(\neg f) = 1 - \frac{1}{1.633}$$

$$= 0.395 + 0.015$$

$$P(q|f) = 0.595$$

$$P(\neg q|f) = 0.015$$

$$\Rightarrow P(q|\neg f) = \frac{P(\neg f|q)}{P(\neg f)} P(q) = 0.269$$

Problem 10.2.4: Optimal Plan

$$\begin{aligned}
 \underline{EV(b|c,f)} &= P(q|c,f) V(q,b) + P(\neg q|c,f) V(\neg q,b) \xrightarrow{\text{consultation}} -\$0 \in \\
 &= 0.975 \cdot \$000 \in + 0.025 \cdot (-200) - \$0 \in \\
 &= 432.5 \in
 \end{aligned}$$

$$\begin{aligned}
 EV(\neg b|c,f) &= P(q|c,f) V(q,\neg b) + P(\neg q|c,f) V(\neg q,\neg b) - \$0 \in \\
 &= -\$0 \in
 \end{aligned}$$

$$\pi^*(\mathbb{B}|c,f) = b$$

Problem 10.2.4: Optimal Plan

Case 3: Ask the consultant, the feedback is negative ($c, \neg f$).

$$P(q) = 0.7$$

$$P(f|q) = 0.85$$

$$P(f|\neg q) = 0.05$$

$$P(\neg q) = 0.3$$

$$P(\neg f|q) = 0.15$$

$$P(\neg f|\neg q) = 0.95$$

We need to calculate $EU(b|c, \neg f)$ and $EU(\neg b|c, \neg f)$!

Problem 10.2.4: Optimal Plan

$$\begin{aligned}
 EV(b|c, \neg f) &= \underbrace{P(q|c, \neg f)}_{= 0,269} V(q, b) + \underbrace{P(\neg q|c, \neg f)}_{= 1 - 0,269} V(\neg q, b) - 50 \text{ €} \\
 &= 0,269 \cdot 500 \text{ €} + (1 - 0,269) (-200 \text{ €}) - 50 \text{ €} \\
 &= -61,7 \text{ €}
 \end{aligned}$$

$$EV(\neg b|c, \neg f) = -50 \text{ €}$$

$$\bar{u} * (\beta|c, \neg f) = \neg b$$

Problem 10.2.4: Optimal Plan

Second last decision: Should the investor **ask the consultant?**

There are two cases:

- Case 1: Asking the consultant (c).
- Case 2: Not asking the consultant ($\neg c$).

- 1) How much is to be gained from asking? $V(c)$
- 2) Is this more than the cost for the information?

Problem 10.2.4: Optimal Plan

Case 1: Asking the consultant.

$$EV(c) = \sum_F P(F|c) \max_B \sum_Q P(Q|F, c) U(Q, c, B)$$

$\pi(B|c, F)$

F known B unknown

 $= 244.5 \text{ €}$

$$EV(\neg c) = \sum_Q P(Q|\neg c) U(\pi^*(B|\neg c), Q)$$

$$= 290 \text{ €} \quad EV(\neg c) > EV(c)$$

$$\pi^*(B, c) = (b, \neg c)$$

Problem 10.2.4: Optimal Plan

Case 2 : Not asking the consultant.

Problem 10.2.4: Value of Information

Calculate the value of perfect information for the consultation.

$$\begin{aligned}VOI(F) &= \underline{EV(c)} - EV(\gamma_c) + 50 \text{ €} \\&= 244.5 \text{ €} + 50 \text{ €} - 290 \text{ €} \\&= 4.5 \text{ €}\end{aligned}$$