



P & L
By Fiscal Year
 All values are in

market	All
region	All
customer	All

	Fiscal Years			
Customer	2019	2020	2021	21 VS 20
N & S				
net sales	30.0M	51.4M	94.7M	84.4%
cogs	17.8M	32.5M	59.9M	84.7%
Gross Margin	12.2M	18.9M	34.8M	83.8%
GM %	40.7%	36.8%	36.7%	-0.3%
P & A				
net sales	40.1M	105.2M	338.4M	221.5%
cogs	23.3M	65.9M	215.2M	226.7%
Gross Margin	16.8M	39.4M	123.2M	212.8%
GM %	41.9%	37.4%	36.4%	-2.7%
PC				
net sales	17.4M	40.1M	165.8M	313.7%
cogs	10.2M	25.1M	105.6M	321.4%
Gross Margin	7.2M	15.0M	60.2M	300.9%
GM %	41.5%	37.4%	36.3%	-3.1%
Total net sales	87.5M	196.7M	598.9M	204.5%
Total cogs	51.2M	123.4M	380.7M	208.6%
Total Gross Margin	36.2M	73.3M	218.2M	197.6%
Total GM %	41.4%	37.3%	36.4%	-2.3%





















rs
USD