

02

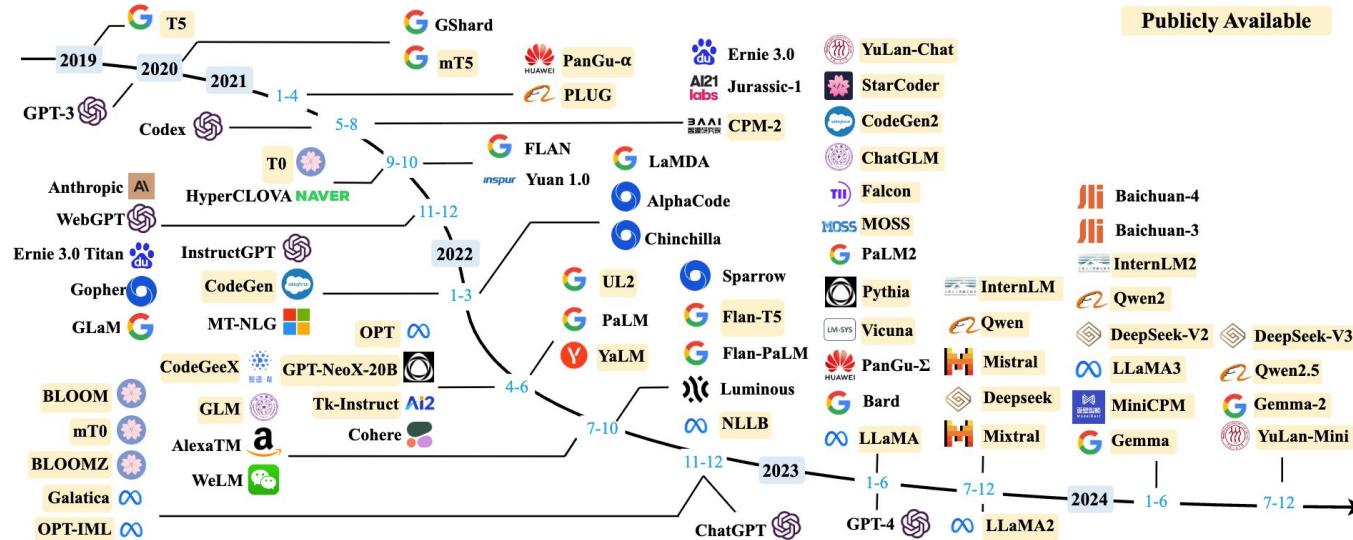
LLM

-based Generative Recommendation

# The Rise of Large Language Models

## Transformer

2017



O3, R1...

2025

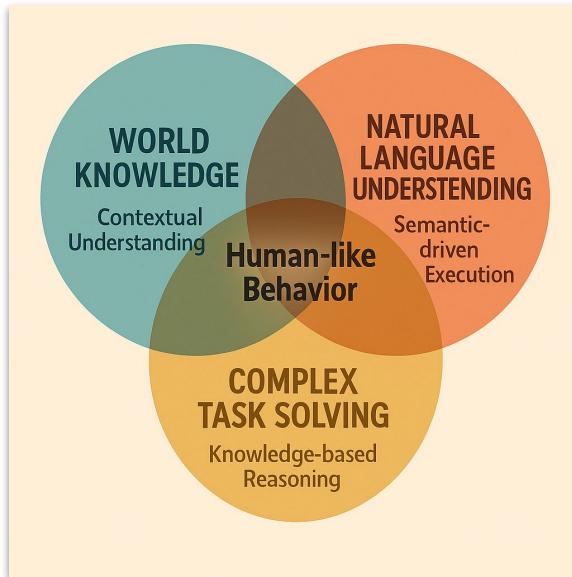
LLMs are developing so fast recently...

# Large Language Models

LLMs are machine learning models that can perform a variety of natural language processing (NLP) tasks



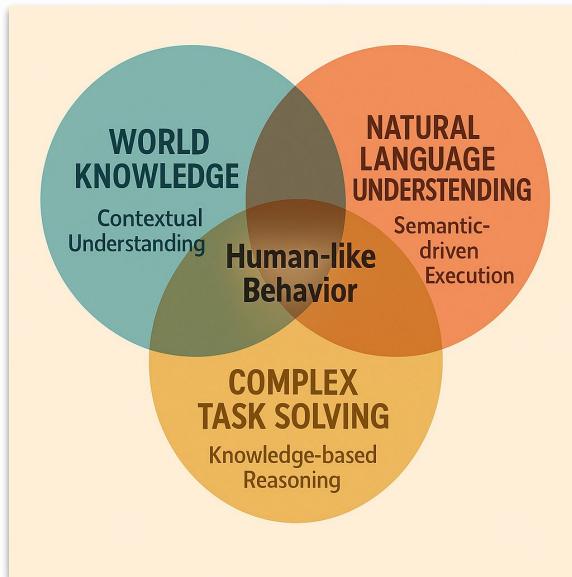
# Large Language Models



## Key features of LLMs:

- World knowledge.
- Natural language understanding.
- Human-like behavior.

# Large Language Models



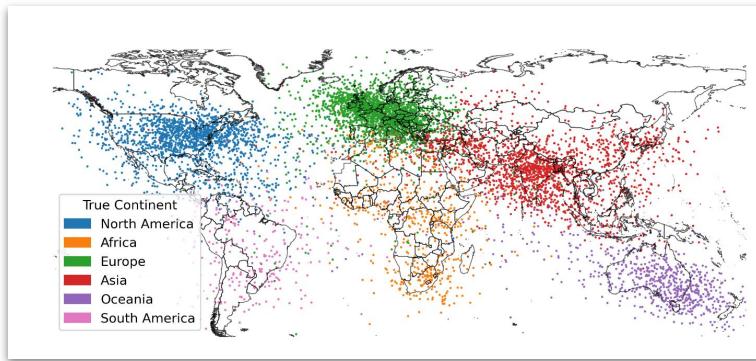
## Key features of LLMs:

- World knowledge.
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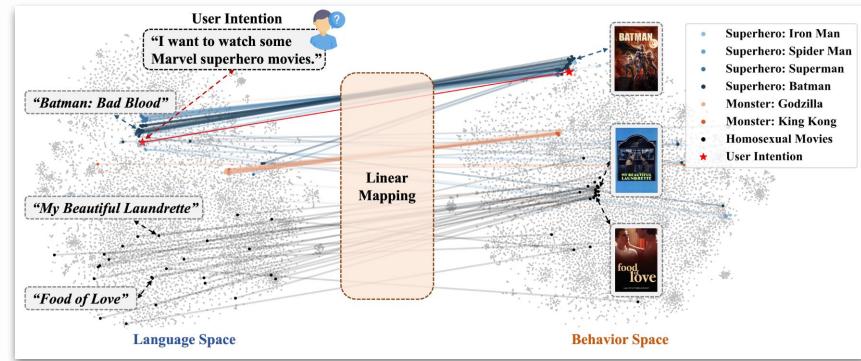
**How can these features benefit recommender systems?**

# Benefits of LLMs for Recommendation

## (1) World knowledge – from pretraining



In space



In recommendation

# Benefits of LLMs for Recommendation

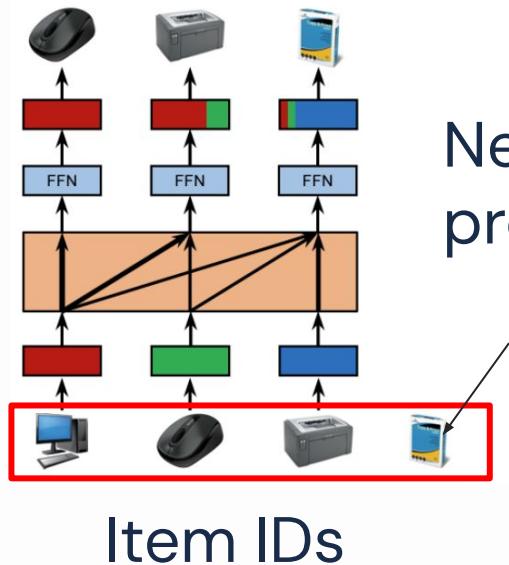
## (1) World knowledge

### LLM as sequential recommender

→ Alleviating the **data sparsity** of ID-based interactions in recommendation

# Benefits of LLMs for Recommendation

## (1) World knowledge



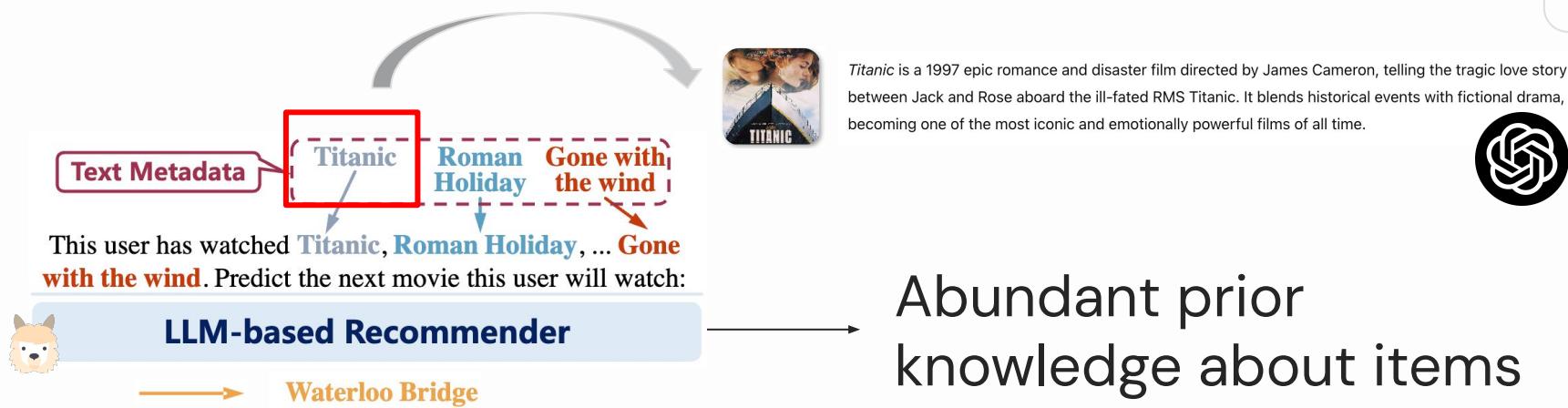
Next ID  
prediction

ID-based item modeling  
lack semantic meanings

Example: SASRec [*ICDM'18*]

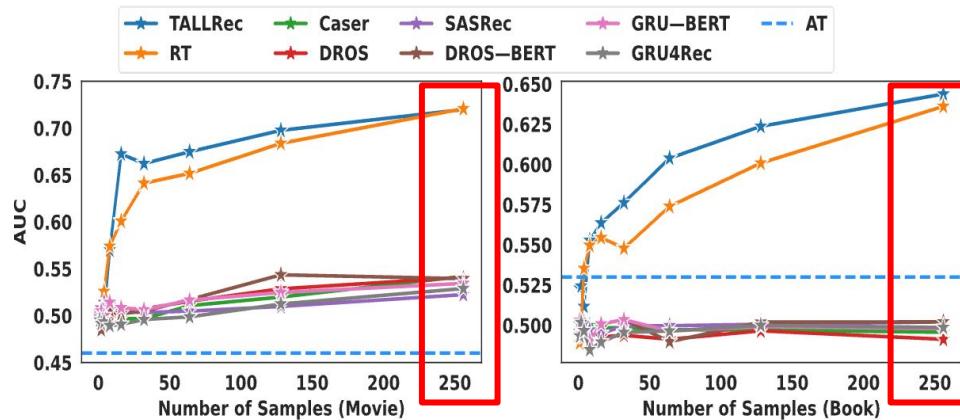
# Benefits of LLMs for Recommendation

## (1) World knowledge



# Benefits of LLMs for Recommendation

## (1) World knowledge



Few data → a good recommender

# Benefits of LLMs for Recommendation

## (1) World knowledge



### LLM as sequential recommender

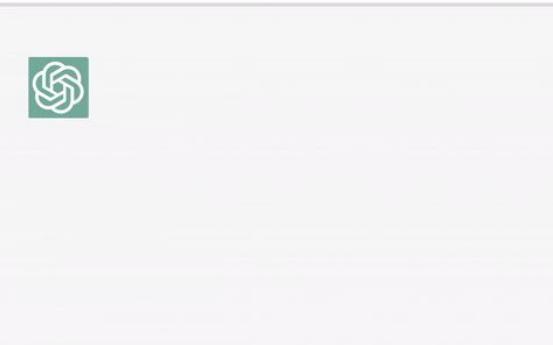


Lower data requirement  
Cross-domain ability  
Cold-start ability  
...

# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation

CP |



LLMs can interact  
with users fluently

# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation

LLM as conversational recommender

→ Towards more interactive recommender systems

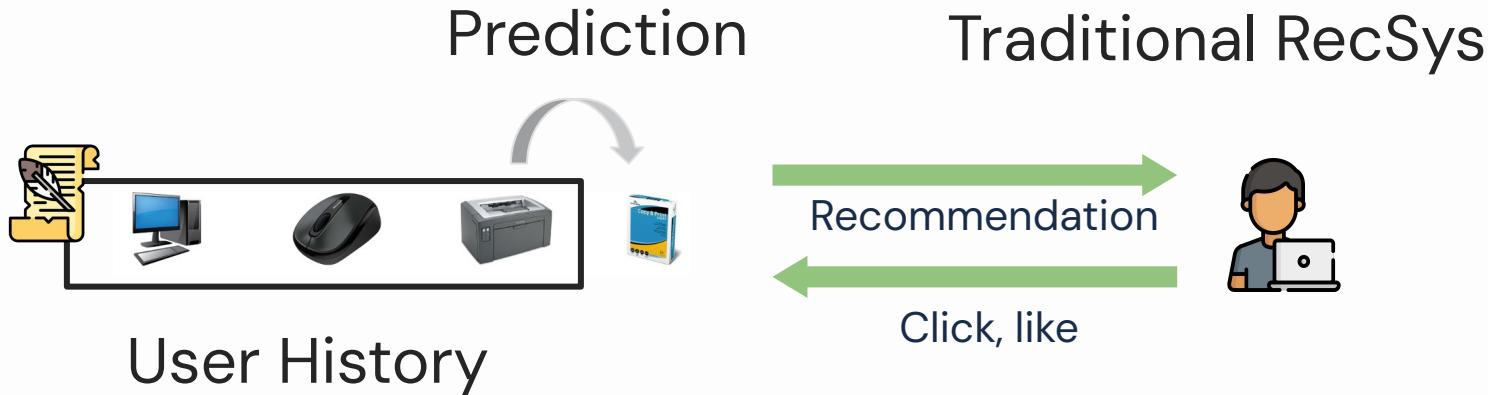
# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation



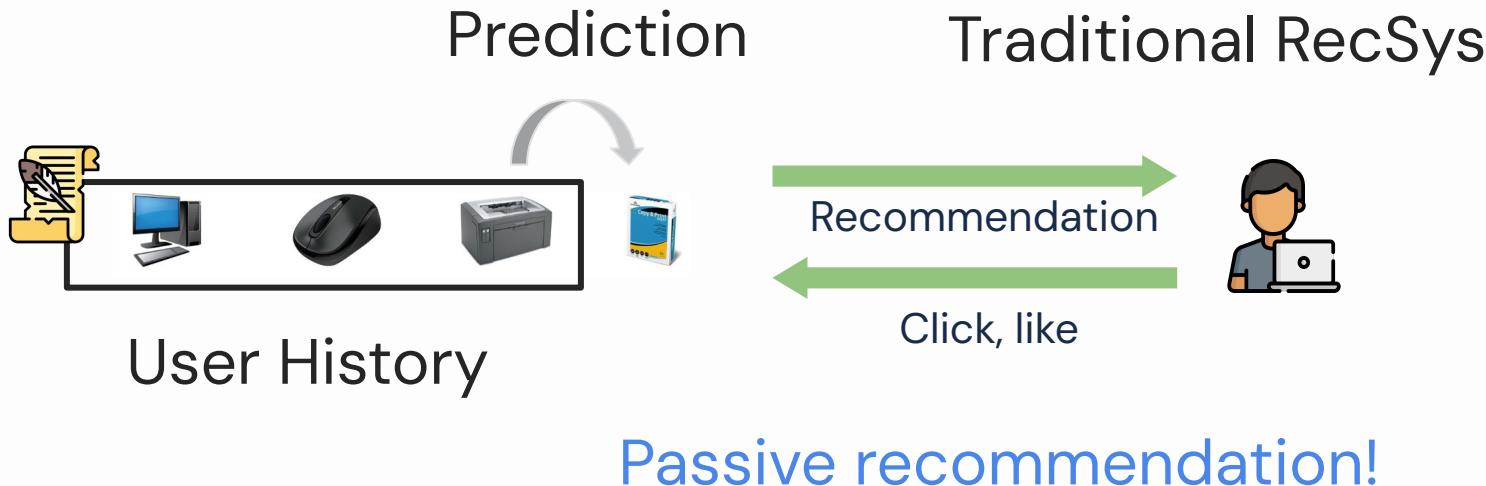
# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation



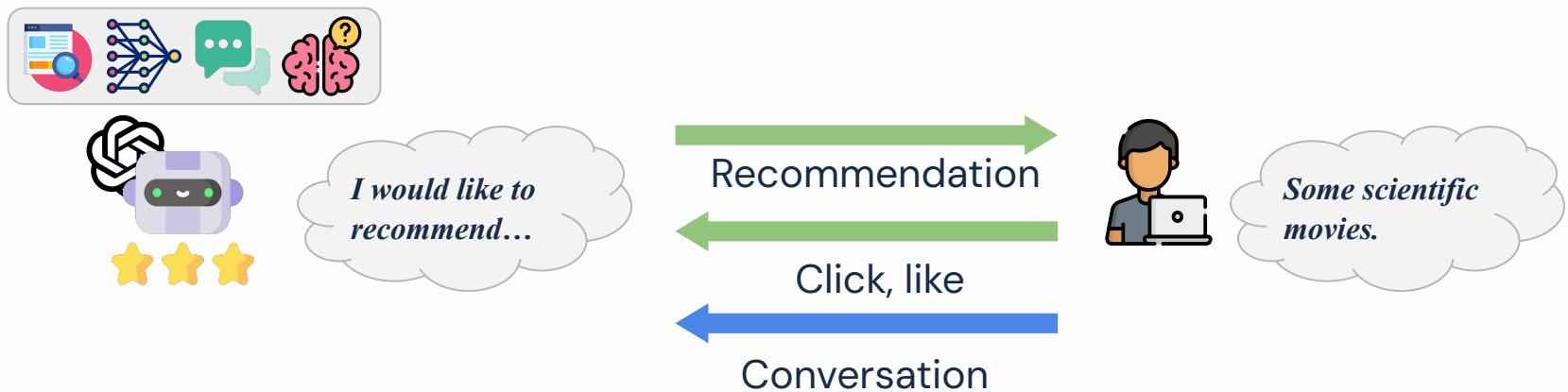
# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation



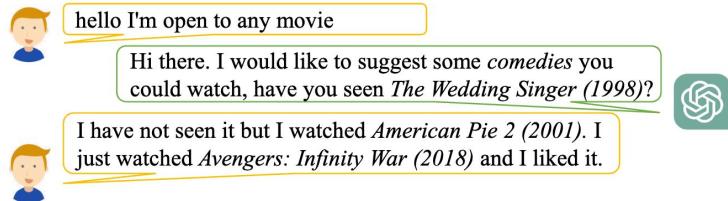
# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation



# Benefits of LLMs for Recommendation

## (2) Natural language understanding & generation



LLM as conversational recommender

Interactive  
User-friendly  
More accurate



...

# Benefits of LLMs for Recommendation

## (3) Human-like behavior



# Benefits of LLMs for Recommendation

## (3) Human-like behavior



Generative Agents can (mostly) simulate human behaviors

- Cooperation
- Organization

# Benefits of LLMs for Recommendation

## (3) Human-like behavior

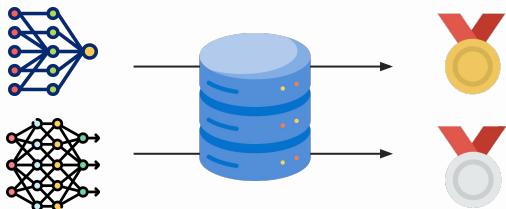
### LLM as user simulator

-> Simulating user behaviors for evaluating recommenders.

# Benefits of LLMs for Recommendation

## (3) Human-like behavior

### Offline recommender evaluation

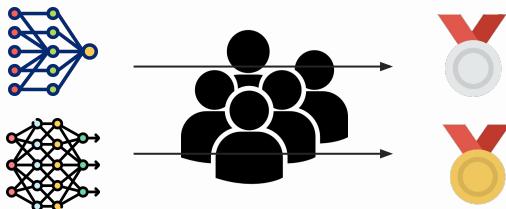


Inaccurate, but  
affordable

# Benefits of LLMs for Recommendation

## (3) Human-like behavior

### Online recommender evaluation



Accurate, but  
costly

# Benefits of LLMs for Recommendation

### (3) Human-like behavior



## LLM as user simulator

Faithful  
Affordable  
Controllable



2

# Part 1: LLM as Sequential Recommender

(i) **Early efforts**: Pretrained LLMs for recommendation;

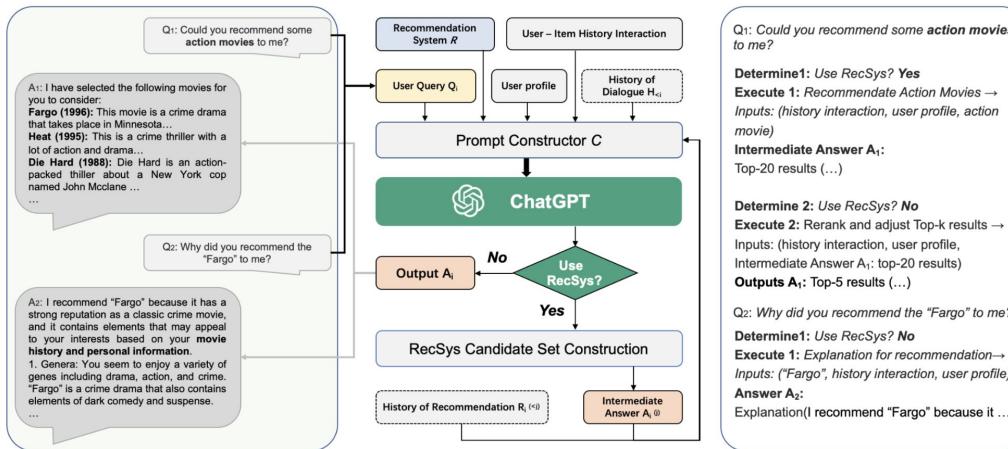
# Early efforts

- Directly use **freezed LLMs** (e.g., GPT 4) for recommendation.

# Early efforts

## Prompt Engineering + In-Context Learning (ChatRec)

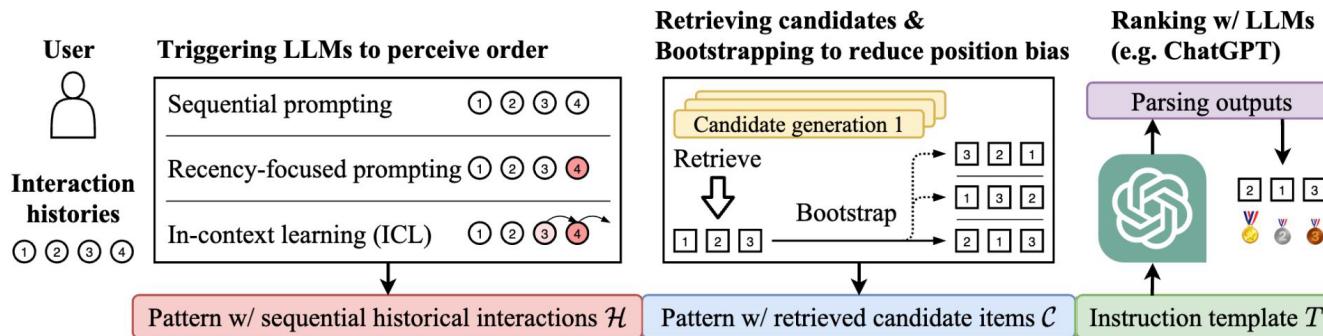
### Key idea: LLMs as the recsys controller



# Early efforts

## Prompt Engineering + In-Context Learning (LLMRank)

Key idea: LLMs as the reranker



# Early efforts

- Directly use freezed LLMs (e.g., GPT 4) for recommendation.
- A **performance gap** compared to traditional recommenders exists.

# Early efforts

Sub-optimal performance comparing to SASRec!

Performance of LLMRank

Method	ML-1M				Games			
	N@1	N@5	N@10	N@20	N@1	N@5	N@10	N@20
full	Pop	0.08	1.20	4.13	5.79	0.13	1.00	2.27
	BPRMF [49]	0.26	1.69	4.41	6.04	0.55	1.98	<b>2.96</b>
	SASRec [33]	<b>3.76</b>	<b>9.79</b>	<b>10.45</b>	<b>10.56</b>	<b>1.33</b>	<b>3.55</b>	<b>4.02</b>
zero-shot	BM25 [50]	0.26	0.87	2.32	5.28	0.18	1.07	1.80
	UniSRec [30]	0.88	3.46	5.30	6.92	0.00	1.86	2.03
	VQ-Rec [29]	0.20	1.60	3.29	5.73	0.20	1.21	1.91
Ours		<b>1.74</b>	<b>5.22</b>	<b>6.91</b>	<b>7.90</b>	<b>0.90</b>	<b>2.26</b>	2.80
Ours								3.08

# Early efforts

Sub-optimal performance comparing to SASRec!

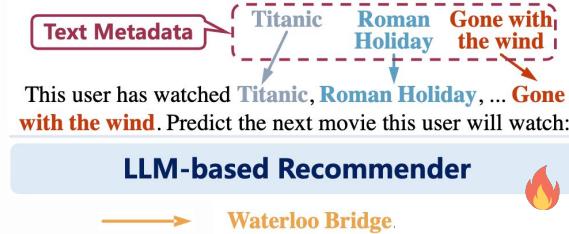
Aligning LLMs for recommendation tasks is necessary!

	SASRec [55]	0.70	0.75	10.40	10.00	1.00	0.00	-1.00	-1.11
zero-shot	BM25 [50]	0.26	0.87	2.32	5.28	0.18	1.07	1.80	2.55
	UniSRec [30]	0.88	3.46	5.30	6.92	0.00	1.86	2.03	2.31
	VQ-Rec [29]	0.20	1.60	3.29	5.73	0.20	1.21	1.91	2.64
	Ours	<b>1.74</b>	<b>5.22</b>	<b>6.91</b>	<b>7.90</b>	<b>0.90</b>	<b>2.26</b>	2.80	3.08

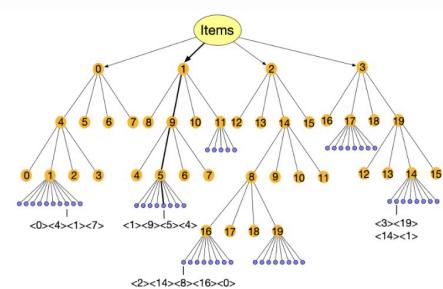
# Part 1: LLM as Sequential Recommender

- (i) Early efforts: Pretrained LLMs for recommendation;
- (ii) **Aligning** LLMs for recommendation;

# Aligning LLMs for recommendation



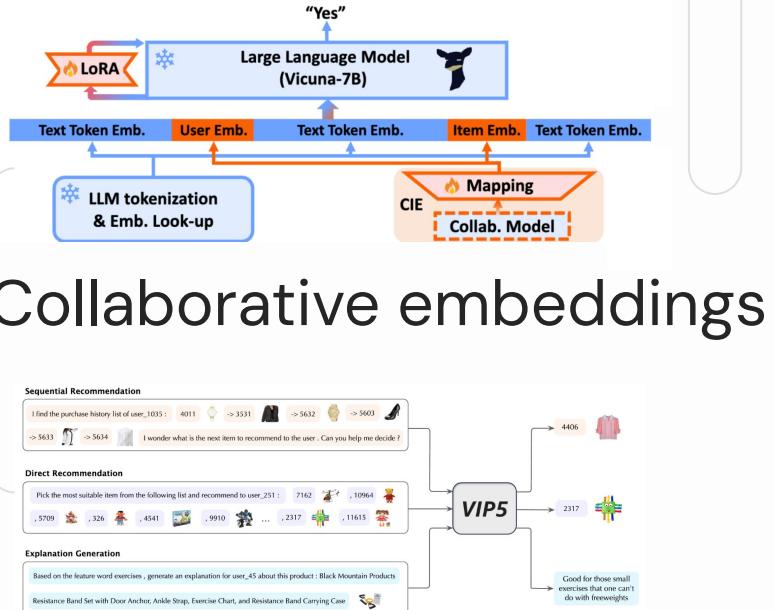
# Pure text-based



+ External item tokens

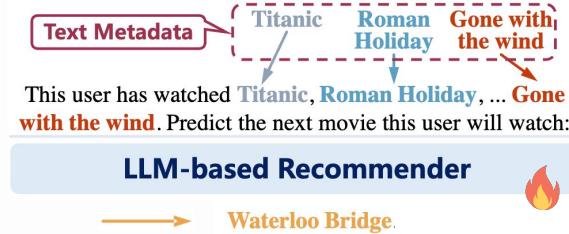


## + Collaborative embeddings

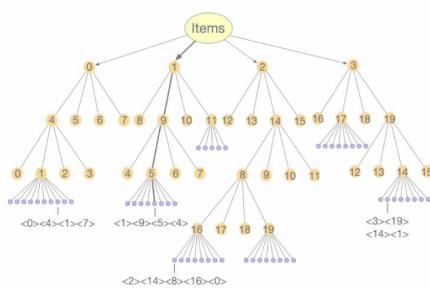


+ Multimodal information

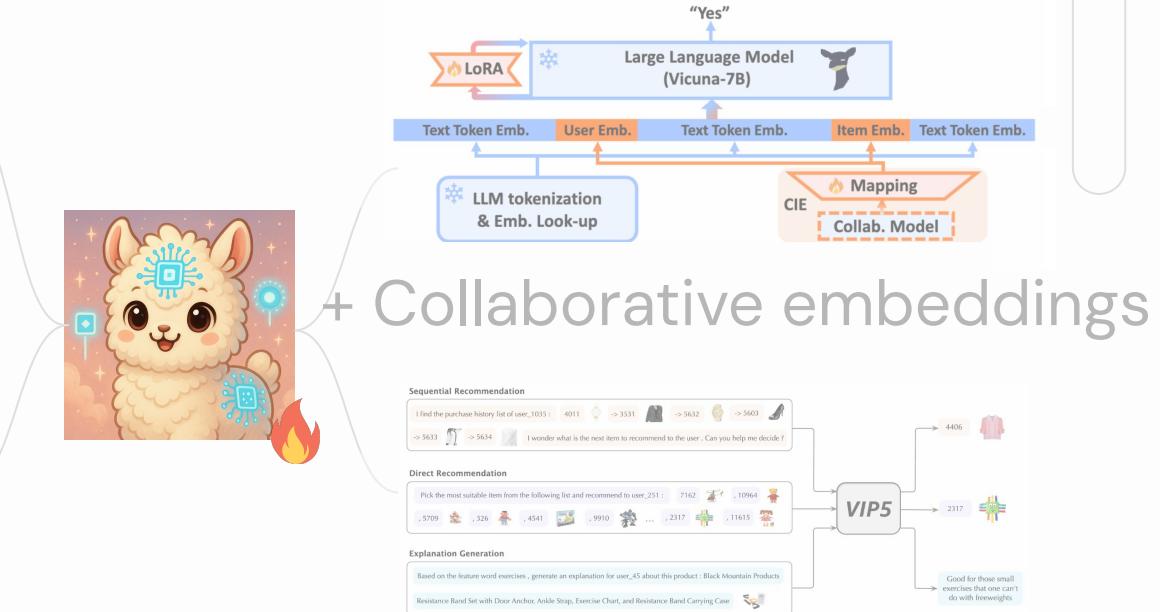
# Aligning LLMs for recommendation



# Pure text-based



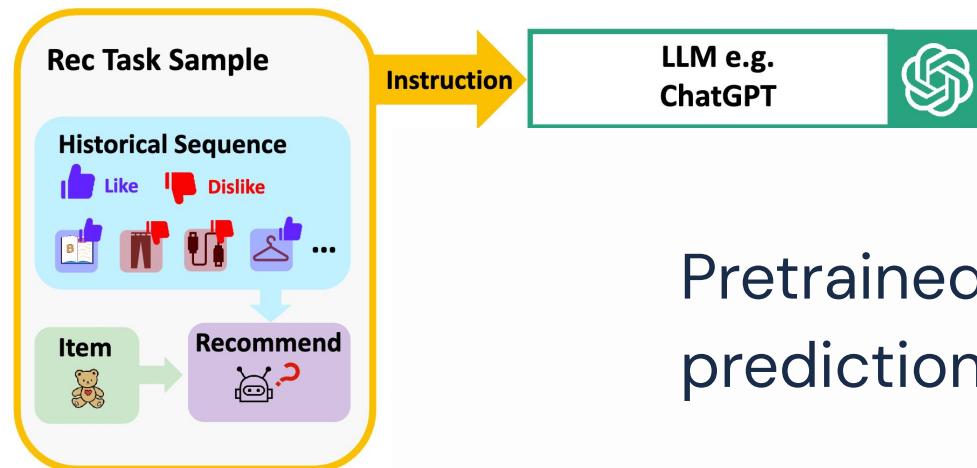
+ External item tokens



+ Multimodal information

# Aligning LLMs for recommendation

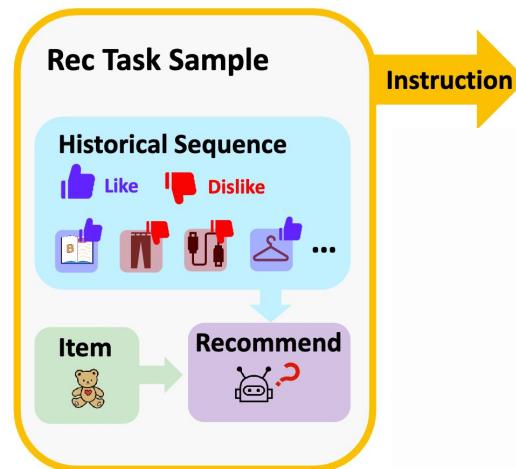
## (1) Pure text-based (TALLRec)



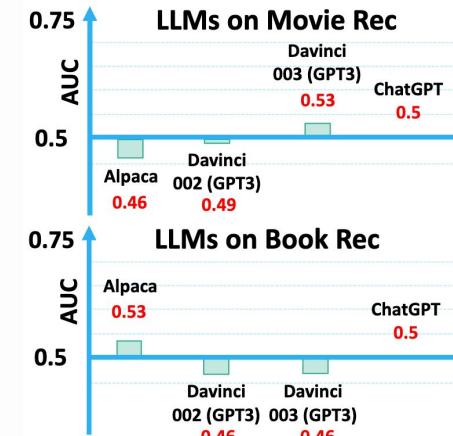
Pretrained LLMs for CTR prediction?

# Aligning LLMs for recommendation

## (1) Pure text-based (TALLRec)

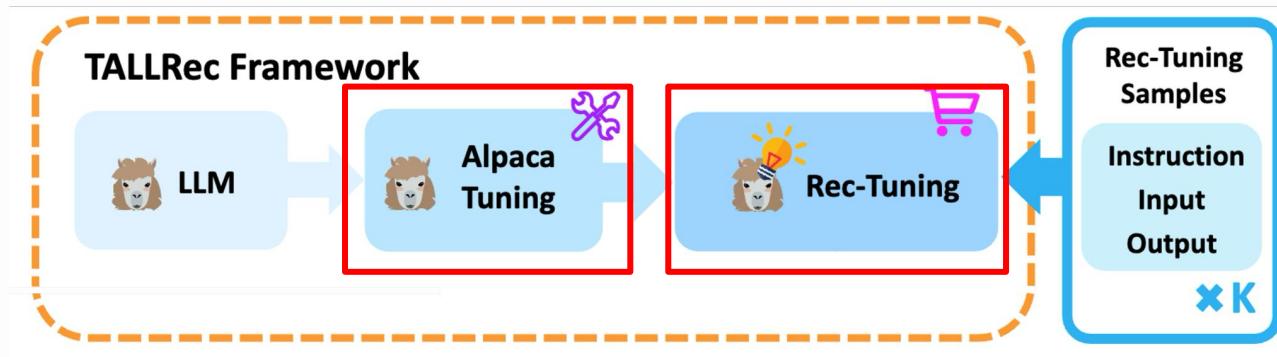


Pretrained LLMs:  
Random Guess!



# Aligning LLMs for recommendation

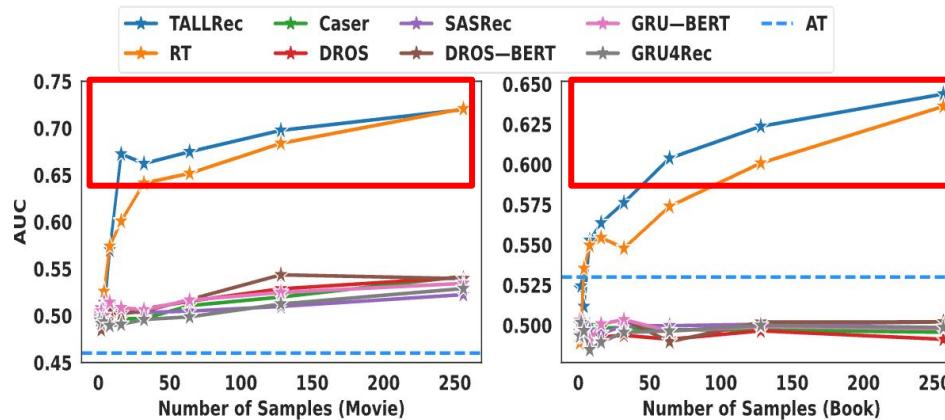
## (1) Pure text-based (TALLRec)



General task alignment → Recommendation alignment

# Aligning LLMs for recommendation

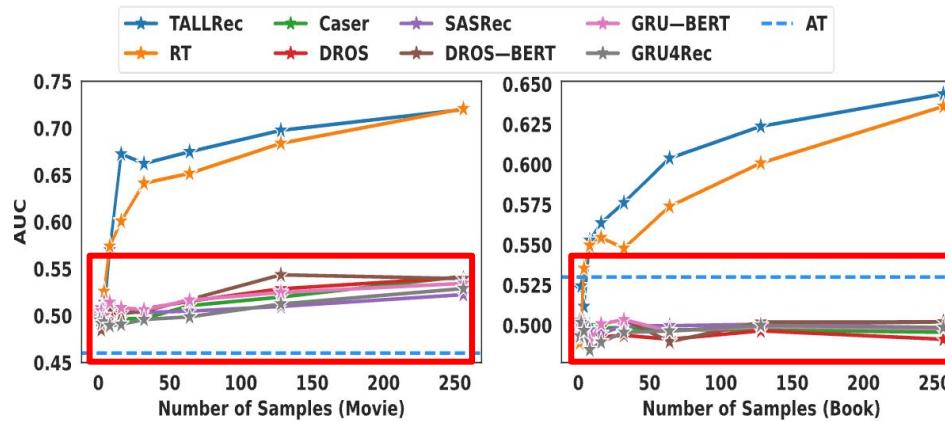
## (1) Pure text-based (TALLRec)



Few training data → Huge improvements

# Aligning LLMs for recommendation

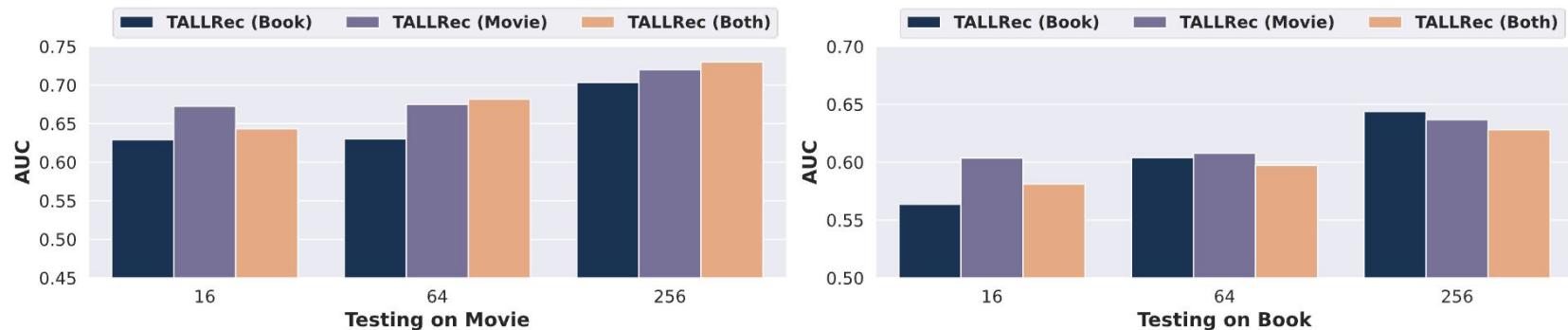
## (1) Pure text-based (TALLRec)



Traditional recommenders: suffer from too-sparse supervision signals

# Aligning LLMs for recommendation

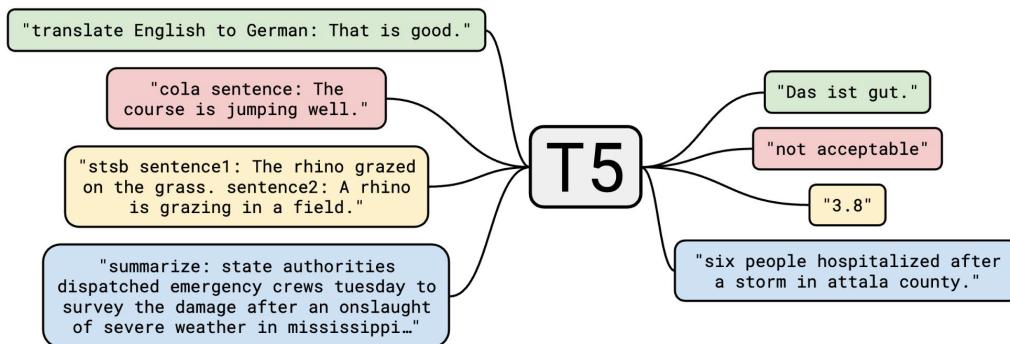
## (1) Pure text-based (TALLRec)



Cross-domain generalization

# Aligning LLMs for recommendation

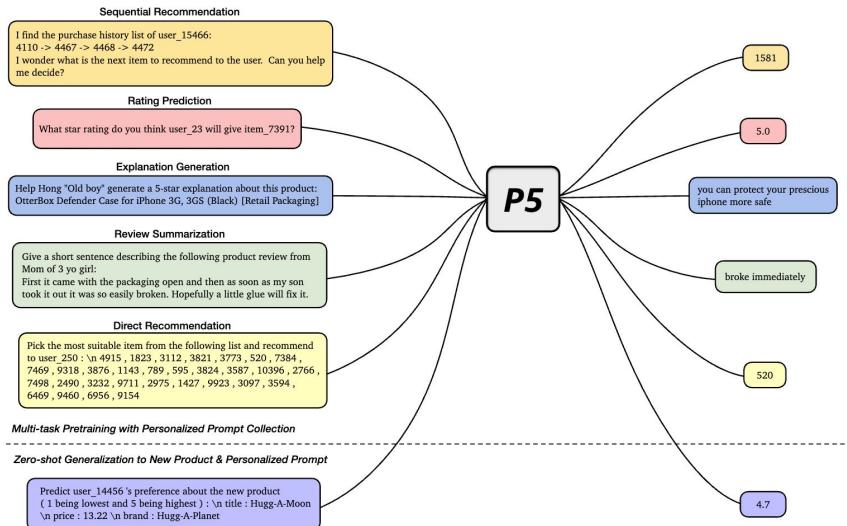
## (1) Pure text-based – Multiple rec tasks



Unified language  
modeling in NLP

# Aligning LLMs for recommendation

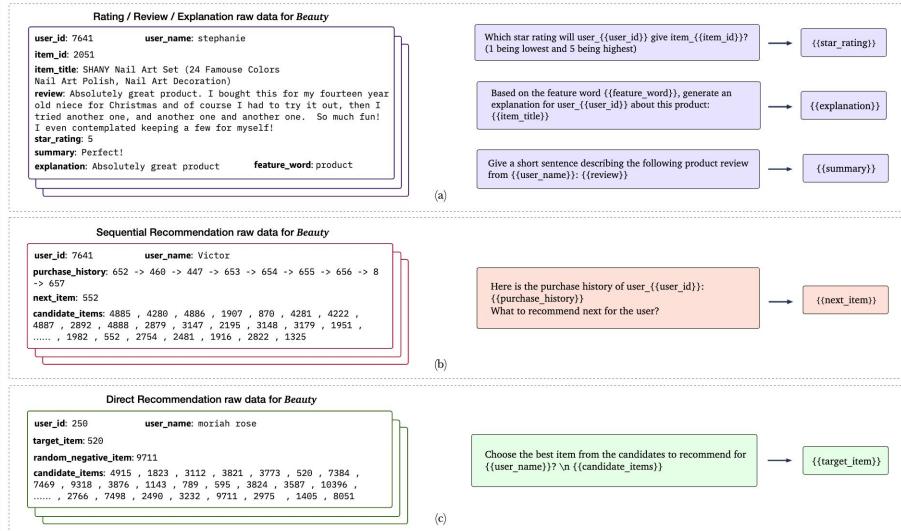
## (1) Pure text-based – Multiple rec taks



Multi-task alignment (P5)  
-> general recommender

# Aligning LLMs for recommendation

## (1) Pure text-based – Multiple rec tasks



Training on different task prompts → multiple recommendation abilities.

# Aligning LLMs for recommendation

## (1) Pure text-based – Multiple rec tasks

Table 6: Performance comparison on review summarization (%).

Methods	Sports				Beauty				Toys			
	BLUE2	ROUGE1	ROUGE2	ROUGEL	BLUE2	ROUGE1	ROUGE2	ROUGEL	BLUE2	ROUGE1	ROUGE2	ROUGEL
T0 (4-1)	2.1581	2.2695	0.5694	1.6221	1.2871	1.2750	0.3904	0.9592	2.2296	2.4671	0.6482	1.8424
GPT-2 (4-1)	0.7779	4.4534	1.0033	1.9236	0.5879	3.3844	0.6756	1.3956	0.6221	3.7149	0.6629	1.4813
P5-S (4-1)	2.4962	11.6701	2.7187	10.4819	2.1225	8.4205	1.6676	7.5476	2.4752	9.4200	1.5975	8.2618
P5-B (4-1)	<b>2.6910</b>	<b>12.0314</b>	<b>3.2921</b>	<b>10.7274</b>	<u>1.9325</u>	<u>8.2909</u>	<u>1.4321</u>	<u>7.4000</u>	<u>1.7833</u>	<u>8.7222</u>	<u>1.3210</u>	<u>7.6134</u>

Table 7: Performance comparison on direct recommendation.

Methods	Sports				Beauty				Toys				
	HR@1	HR@5	NDCC@5	HR@10	NDCC@10	HR@1	HR@5	NDCC@5	HR@10	NDCC@10	HR@1	HR@5	NDCC@10
BPR-MF	0.0314	0.1404	0.0848	0.2563	0.1220	0.0311	0.1426	0.0857	0.2573	0.1224	0.0233	0.1066	0.0641
BPR-MLP	0.0351	0.1520	0.0927	0.2671	0.1296	0.0317	0.1392	0.0848	0.2542	0.1215	0.0252	0.1142	0.0688
SimpleX	0.0331	<b>0.2362</b>	<b>0.1505</b>	0.3290	0.1800	0.0325	<b>0.2247</b>	0.1441	0.3090	0.1711	0.0268	<b>0.1958</b>	<b>0.1244</b>
P5-S (5-1)	0.0638	0.2096	0.1375	0.3143	0.1711	0.0600	0.2021	0.1316	0.3121	0.1670	0.0405	<b>0.1538</b>	0.0699
P5-B (5-1)	0.0245	0.0816	0.0529	0.1384	0.0711	0.0224	0.0904	0.0559	0.1593	0.0780	0.0187	0.0827	0.0500
P5-S (5-4)	0.0701	0.2241	0.1483	<b>0.3313</b>	<b>0.1827</b>	<b>0.0862</b>	<b>0.2448</b>	<b>0.1673</b>	<b>0.3441</b>	<b>0.1993</b>	0.0413	0.1411	0.0916
P5-B (5-4)	0.0299	0.1026	0.0665	0.1708	0.0883	0.0506	0.1557	0.1033	0.2350	0.1287	0.0435	0.1316	0.0882
P5-S (5-5)	0.0574	0.1503	0.1050	0.2207	0.1276	0.0601	0.1611	0.1117	0.2370	0.1360	0.0440	0.1282	0.0865
P5-B (5-5)	0.0641	0.1794	0.1229	0.2598	0.1488	0.0588	0.1573	0.1089	0.2325	0.1330	0.0386	0.1122	0.0756
P5-S (5-8)	0.0567	0.1514	0.1049	0.2196	0.1269	0.0571	0.1566	0.1078	0.2317	0.1318	<b>0.0451</b>	0.1322	0.0889
P5-B (5-8)	<b>0.0726</b>	0.1955	0.1355	0.2802	0.1627	0.0608	0.1564	0.1096	0.2300	0.1332	0.0389	0.1147	0.0767

Table 3: Performance comparison on sequential recommendation.

Methods	Sports				Beauty				Toys			
	HR@5	NDCC@5	HR@10	NDCC@10	HR@5	NDCC@5	HR@10	NDCC@10	HR@5	NDCC@5	HR@10	NDCC@10
Caser	0.0116	0.0072	0.0194	0.0097	0.0205	0.0131	0.0347	0.0176	0.0166	0.0107	0.0270	0.0141
HGN	0.0189	0.0120	0.0313	0.0159	0.0325	0.0206	0.0512	0.0266	0.0321	0.0221	0.0497	0.0277
GRU4Rec	0.0129	0.0086	0.0204	0.0110	0.0164	0.0099	0.0283	0.0137	0.0097	0.0059	0.0176	0.0084
BERT4Rec	0.0115	0.0075	0.0191	0.0099	0.0203	0.0124	0.0347	0.0170	0.0116	0.0071	0.0203	0.0099
FDSA	0.0182	0.0122	0.0288	0.0156	0.0267	0.0163	0.0407	0.0208	0.0228	0.0140	0.0381	0.0189
SASRec	0.0233	0.0154	0.0350	0.0192	0.0387	0.0249	0.0605	0.0318	0.0463	0.0306	0.0675	0.0374
S <sup>3</sup> -Rec	0.0251	0.0161	0.0385	0.0204	0.0387	0.0244	0.0647	0.0327	0.0443	0.0294	0.0700	0.0376
P5-S (2-3)	0.0272	0.0169	0.0361	0.0198	0.0503	0.0370	0.0659	0.0421	<b>0.0648</b>	<b>0.0567</b>	<b>0.0709</b>	<b>0.0587</b>
P5-S (2-3)	0.0364	0.0296	0.0431	0.0318	<b>0.0508</b>	<b>0.0379</b>	<b>0.0664</b>	<b>0.0429</b>	0.0608	0.0507	0.0688	0.0534
P5-S (2-13)	0.0258	0.0159	0.0346	0.0188	0.0490	0.0358	0.0646	0.0409	0.0647	<b>0.0566</b>	<b>0.0705</b>	<b>0.0585</b>
P5-B (2-13)	<b>0.0387</b>	<b>0.0312</b>	<b>0.0460</b>	<b>0.0336</b>	0.0493	0.0367	0.0645	0.0416	0.0587	0.0486	0.0675	0.0536

Table 4: Performance comparison on explanation generation (%).

Methods	Sports				Beauty				Toys			
	BLUE4	ROUGE1	ROUGE2	ROUGEL	BLUE4	ROUGE1	ROUGE2	ROUGEL	BLUE4	ROUGE1	ROUGE2	ROUGEL
Attr2Seq	0.5305	12.2800	1.2107	9.1312	0.7888	12.6590	1.6820	9.7481	1.6238	13.2245	2.9942	10.7398
NRT	0.4793	11.0723	1.1300	7.6674	0.8299	12.7815	1.8543	9.9477	1.9084	13.5231	3.6708	11.1867
PETER	0.7112	12.8944	1.3283	9.8635	1.1541	14.8497	2.1413	11.4143	1.9861	14.2716	3.6718	11.7010
P5-S (3-3)	<b>1.0447</b>	<b>14.9048</b>	<b>2.1297</b>	<b>11.1778</b>	<b>17.6930</b>	<b>2.2489</b>	<b>12.8600</b>	<b>2.2892</b>	<b>15.4505</b>	<b>3.6974</b>	<b>12.1718</b>	
P5-B (3-3)	<b>1.0407</b>	14.1589	<b>2.1220</b>	10.6996	0.9749	16.4530	1.8858	11.8765	<b>2.3185</b>	<b>15.3474</b>	<b>3.7209</b>	<b>12.1312</b>
PETER+	<b>2.4627</b>	<b>24.1181</b>	5.1937	<b>18.4105</b>	<b>3.2606</b>	25.5541	5.9668	19.7168	<b>4.7919</b>	28.3083	9.4520	<b>22.7017</b>
P5-S (3-9)	1.4101	23.5619	<b>5.4196</b>	17.6245	1.9788	<b>25.6253</b>	<b>6.3678</b>	<b>19.9497</b>	4.1222	<b>28.4088</b>	9.5432	22.6064
P5-S (3-9)	<b>1.4689</b>	23.5476	5.3926	17.5852	1.8765	25.1183	6.0764	19.4488	3.8933	27.9916	9.5896	22.2178
P5-S (3-12)	1.3212	23.5476	5.3461	17.3780	1.9425	25.0740	6.0551	19.5601	4.2764	28.1897	9.1327	22.2314
P5-B (3-12)	1.4303	23.3810	5.3239	17.4913	1.9031	25.1763	6.1980	19.5188	3.5861	28.1369	<b>9.7562</b>	22.3056

Single LLM → Effective on various recommendation tasks

# Aligning LLMs for recommendation

## (1) Pure text-based (P5)

**Multi-scenario Recommendation:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. In scenario {SCENE}, please recommend items.

**Multi-objective Recommendation:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. Please find items that the user will {ACTION}.

**Long-tail Item Recommendation:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. Please recommend long-tail items.

**Serendipity Recommendation:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. Please recommend some new item categories.

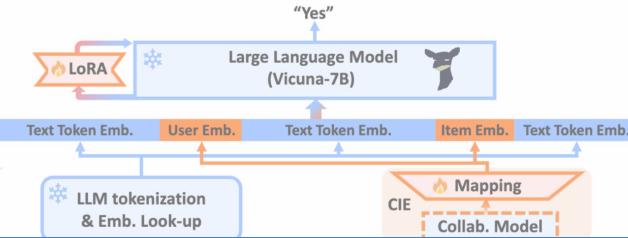
**Long-term Recommendation:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. Please find items that match the user's long-term interests.

**Search Problem:** The items the user has recently clicked on are as follows: {USER BEHAVIOR SEQUENCE}. Please recommend items that match {QUERY}.

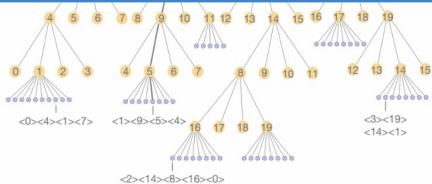
URM:

Unify recommendation & search

# Aligning LLMs for recommendation



Is textual information enough for alignment?



+ External item tokens

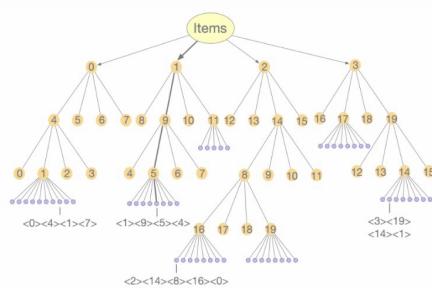
+ Multimodal information



# Aligning LLMs for recommendation



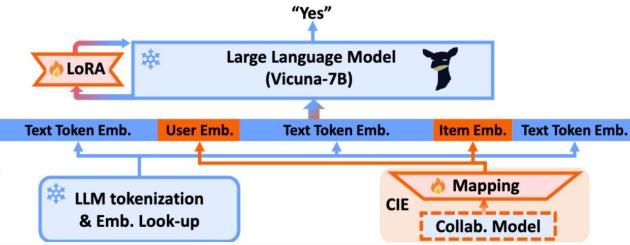
Pure text-based



+ External item tokens



+ Collaborative embeddings



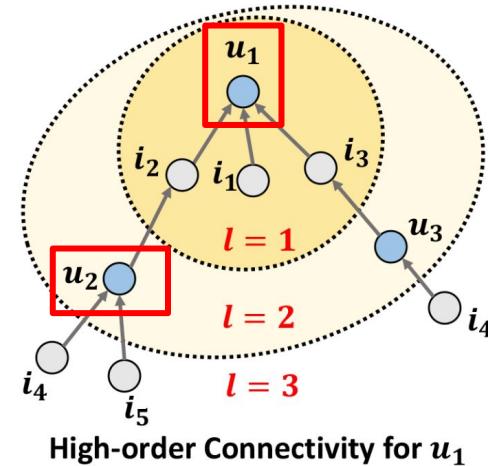
+ Multimodal information

# Aligning LLMs for recommendation

## (2) + Collaborative embeddings

### Motivation:

Language modeling may not capture **collaborative** information

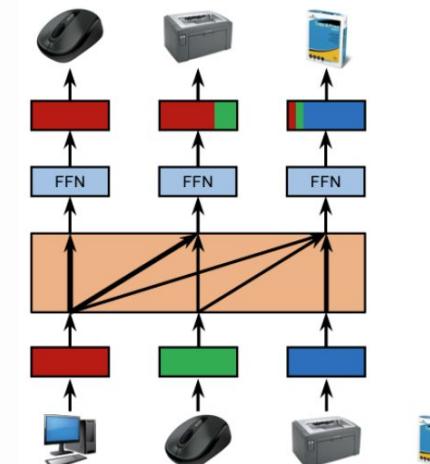


# Aligning LLMs for recommendation

## (2) + Collaborative embeddings

### Solution:

Aligning LLMs with  
embeddings from  
traditional recommenders

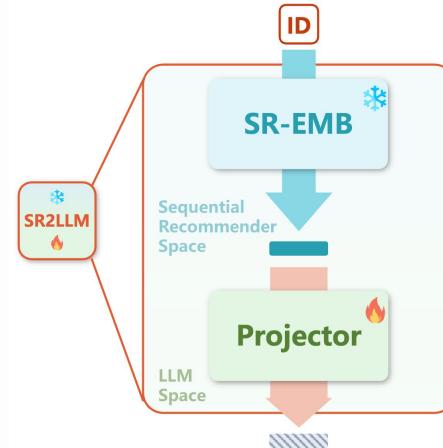


# Aligning LLMs for recommendation

## (2) + Collaborative embeddings (LLaRA)

+ Pretrained item embeddings

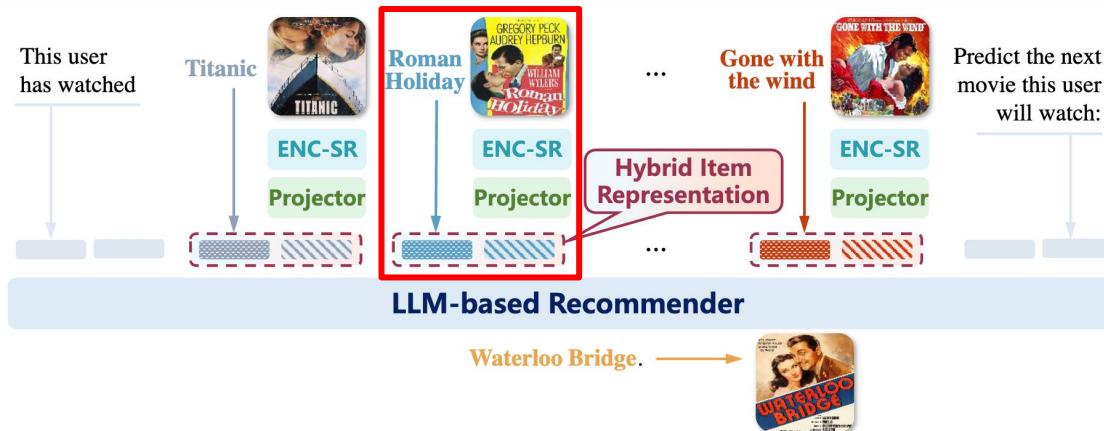
(a) Text-only prompting method.	(b) Hybrid prompting method.
<b>Input:</b> This user has watched Titanic [PH], Roman Holiday [PH], .... Gone with the wind [PH] in the previous. Please predict the next movie this user will watch. The movie title candidates are The Wizard of Oz [PH], Braveheart [PH],..., Waterloo Bridge [PH],... Batman & Robin [PH]. Choose only one movie from the candidates. The answer is	<b>Input:</b> This user has watched Titanic [ $\text{emb}_s^{14}$ ], Roman Holiday [ $\text{emb}_s^{20}$ ], .... Gone with the wind [ $\text{emb}_s^{37}$ ] in the previous. Please predict the next movie this user will watch. The movie title candidates are The Wizard of Oz [ $\text{emb}_s^5$ ], Braveheart [ $\text{emb}_s^{42}$ ],..., Waterloo Bridge [ $\text{emb}_s^{20}$ ],... Batman & Robin [ $\text{emb}_s^{19}$ ]. Choose only one movie from the candidates. The answer is
<b>Output:</b> Waterloo Bridge.	<b>Output:</b> Waterloo Bridge.



# Aligning LLMs for recommendation

## (2) + Collaborative embeddings (LLaRA)

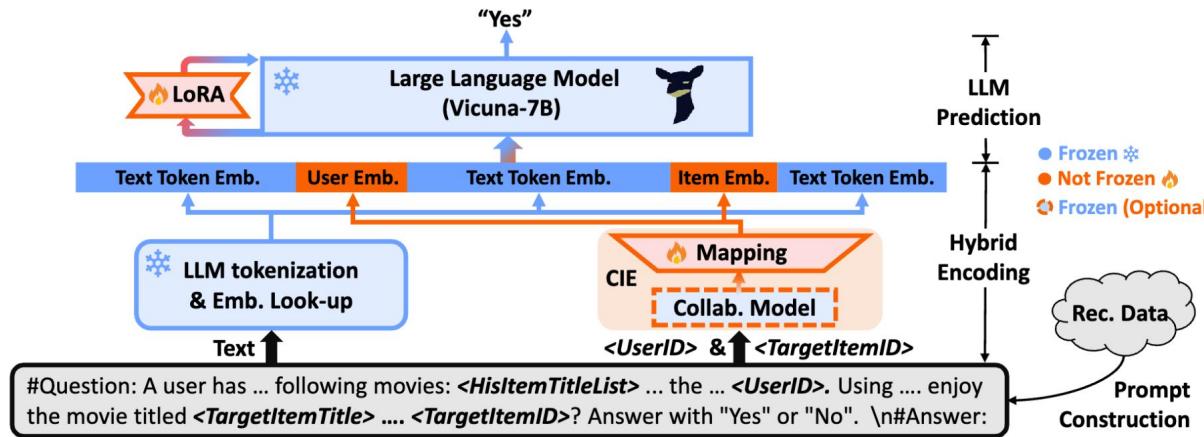
- + Pretrained item embeddings



# Aligning LLMs for recommendation

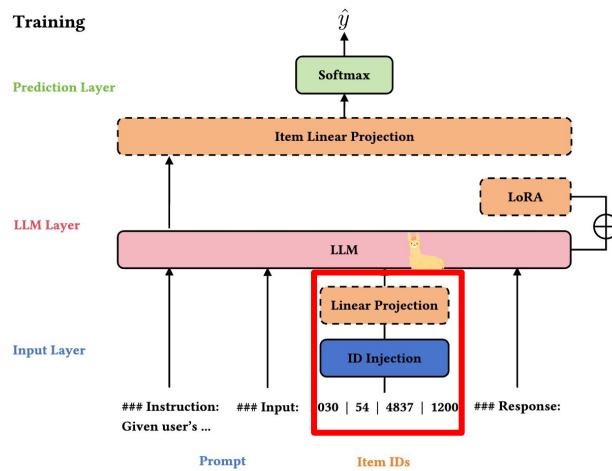
## (2) + Collaborative embeddings (CoLLM)

- + Pretrained item embeddings + user embeddings



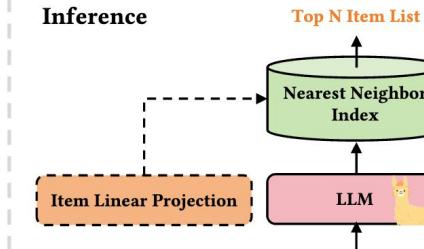
# Aligning LLMs for recommendation

## (2) + Collaborative embeddings (E4SRec)



Discard text;

Collaborative embeddings only



KNN for inference

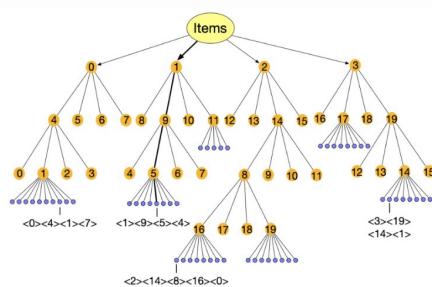
# Aligning LLMs for recommendation



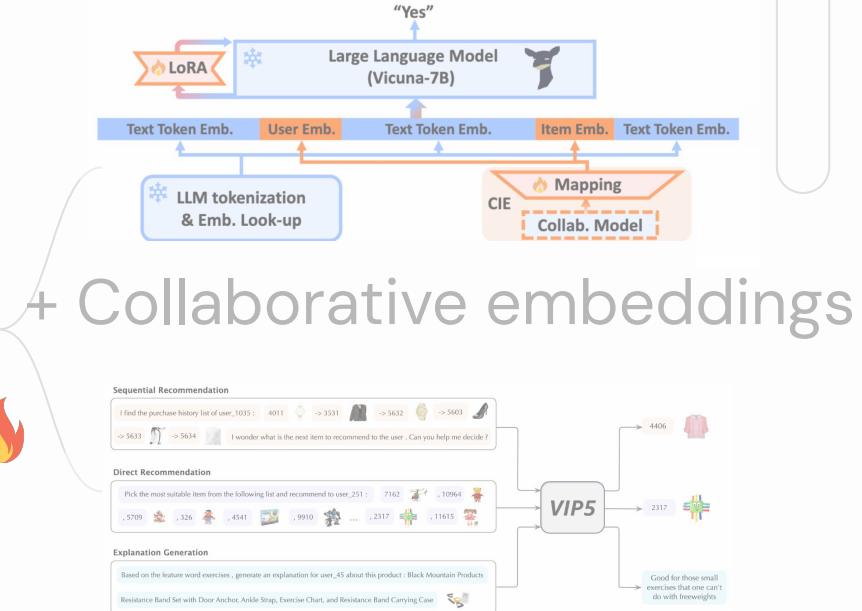
**LLM-based Recommender**

Waterloo Bridge.

Pure text-based



+ External item tokens



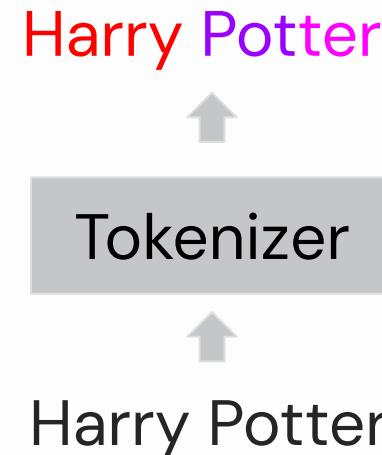
+ Multimodal information

# Aligning LLMs for recommendation

## (3) + External item tokens

### Motivation:

Tokens for language modeling are **not optimal** for recommendation.



# Aligning LLMs for recommendation

## (3) + External item tokens

### Motivation:

Tokens for language modeling are **not optimal** for recommendation.

Maybe better?

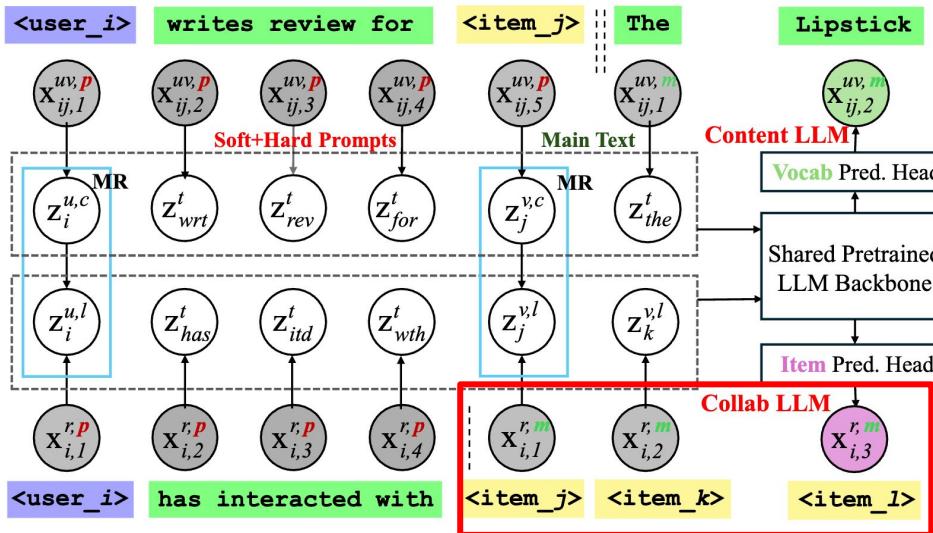
Harry Potter

Tokenizer

Harry Potter

# Aligning LLMs for recommendation

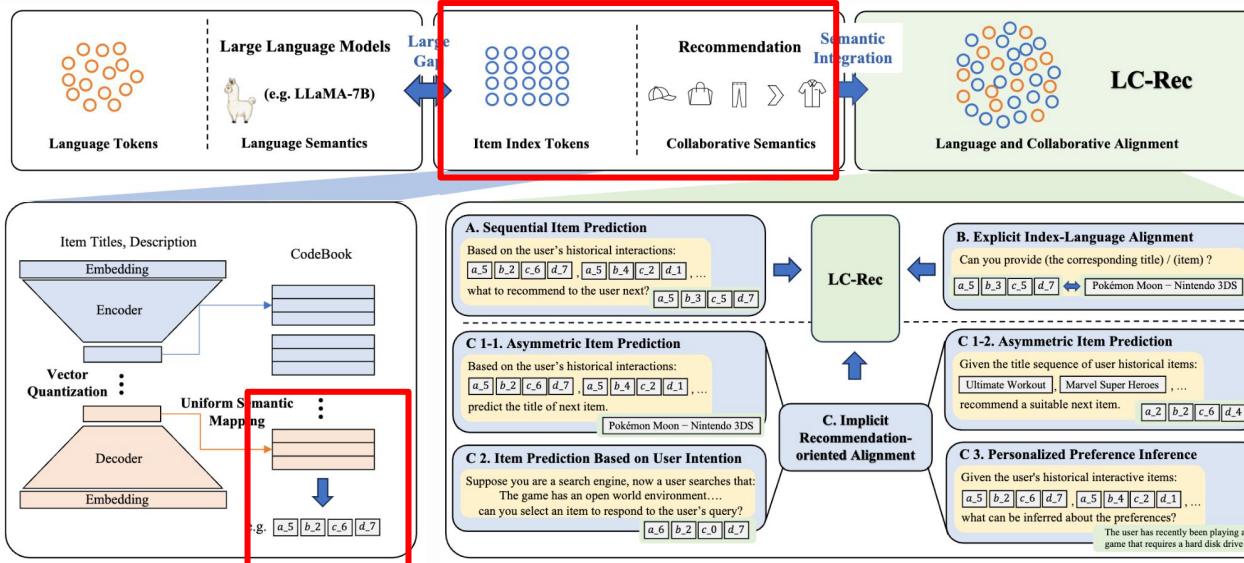
## (3) + External item tokens (CLLM4Rec)



Naive approach:  
One ID for each item

# Aligning LLMs for recommendation

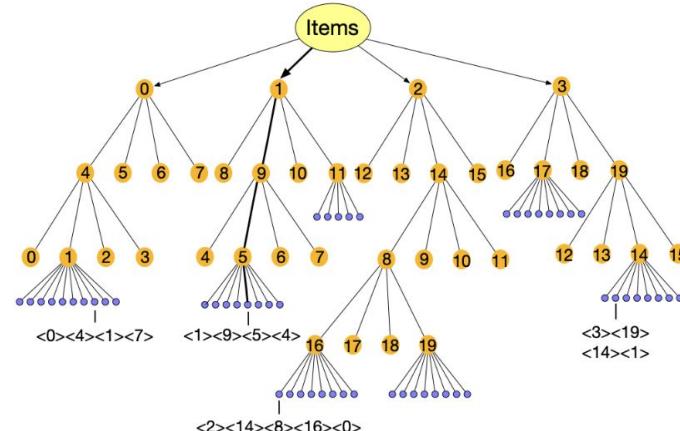
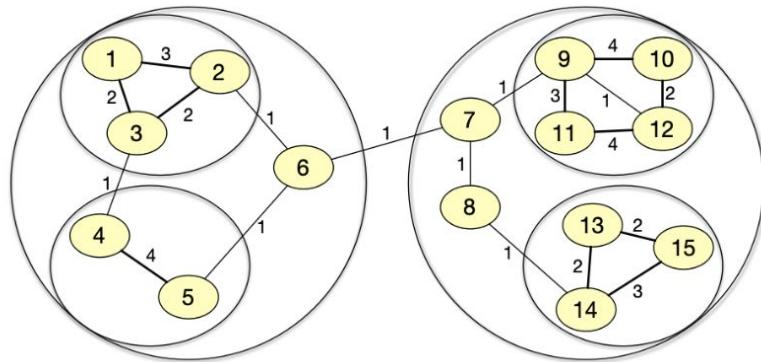
## (3) + External item tokens (LC-Rec)



+ Semantic IDs  
(Similar items have similar IDs)

# Aligning LLMs for recommendation

## (3) + External item tokens



More complicated item tokens design

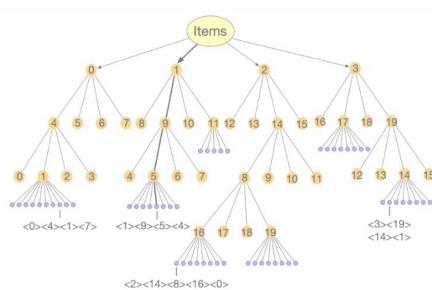
# Aligning LLMs for recommendation



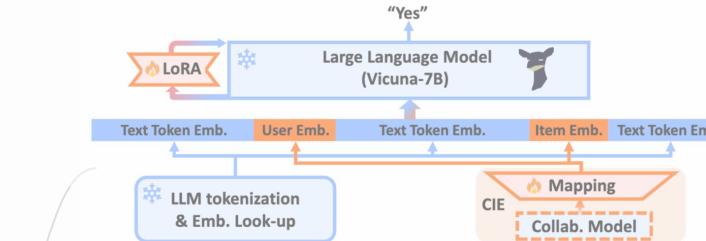
**LLM-based Recommender**

Waterloo Bridge.

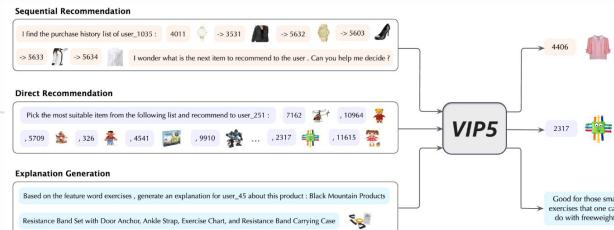
Pure text-based



+ External item tokens



+ Collaborative embeddings



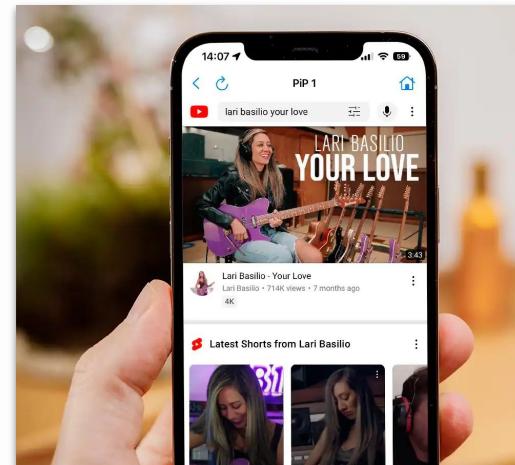
+ Multimodal information

# Aligning LLMs for recommendation

## (4) + Multimodal information

### Motivation:

Human make decisions with  
multimodal information.

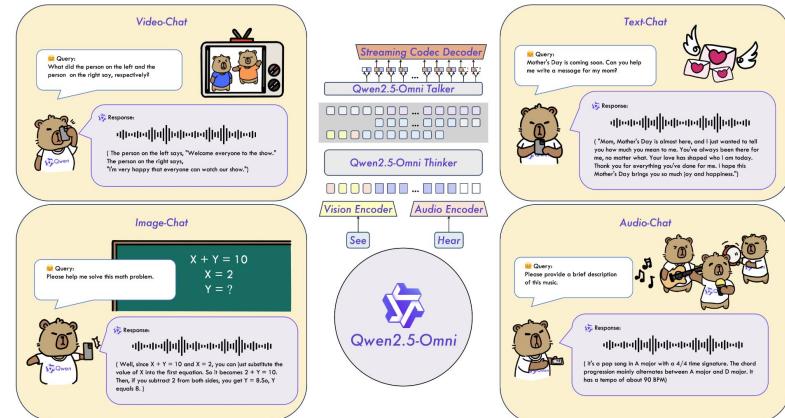


# Aligning LLMs for recommendation

## (4) + Multimodal information

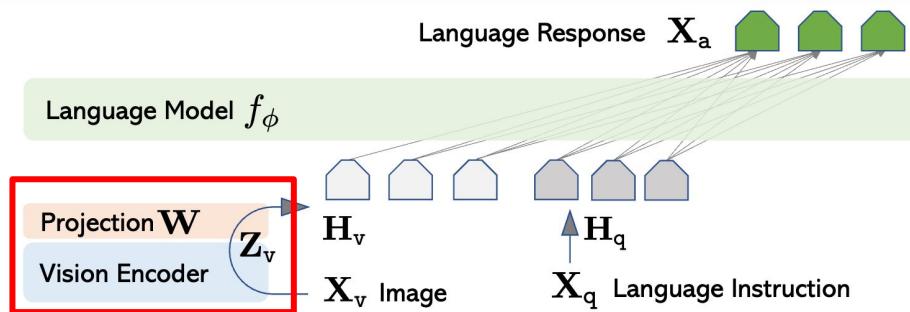
### Motivation:

Post-trained LLM can understand **multimodal** information



# Aligning LLMs for recommendation

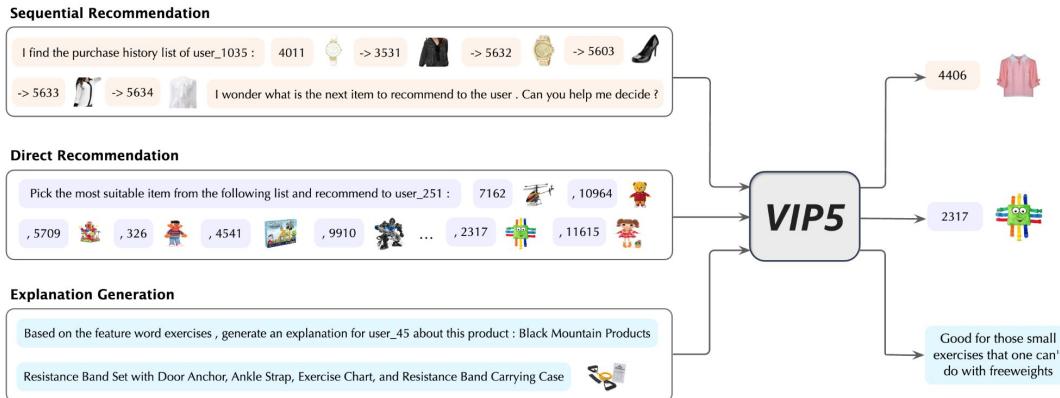
## (4) + Multimodal information



Aligning vision and  
language with a projector

# Aligning LLMs for recommendation

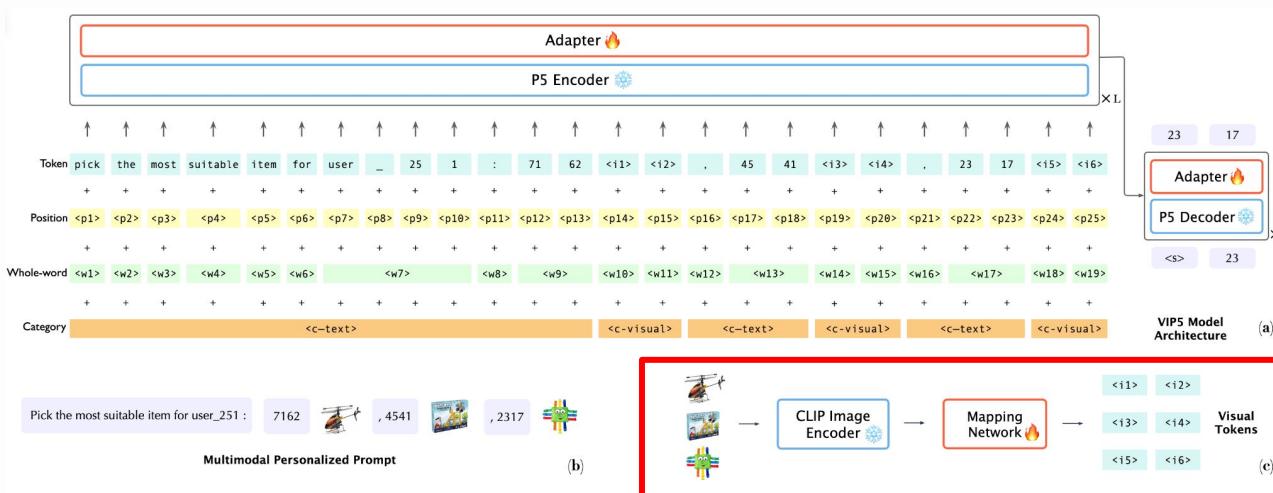
## (4) + Multimodal information (VIP5)



Diff between P5:  
Pair text with its image

# Aligning LLMs for recommendation

## (4) + Multimodal information (VIP5)



Alignment with projector

# Aligning LLMs for recommendation

## (4) + Multimodal information (VIP5)

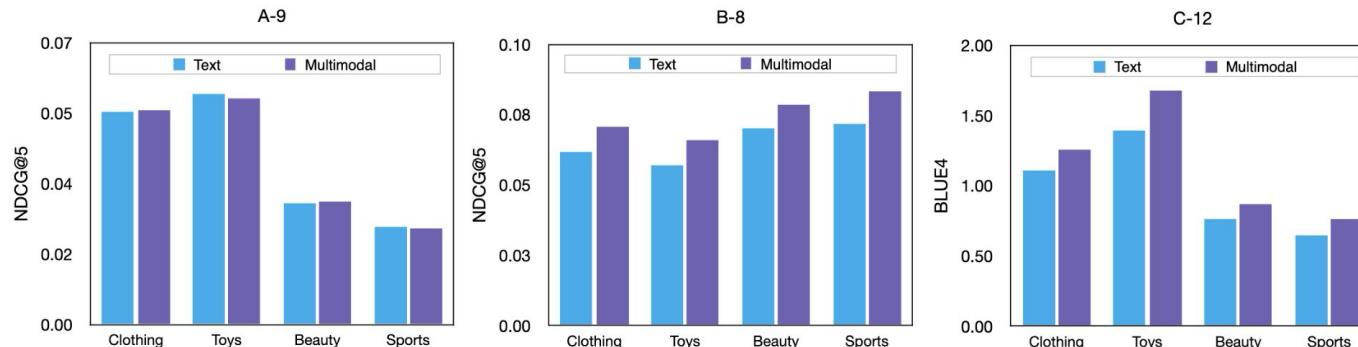
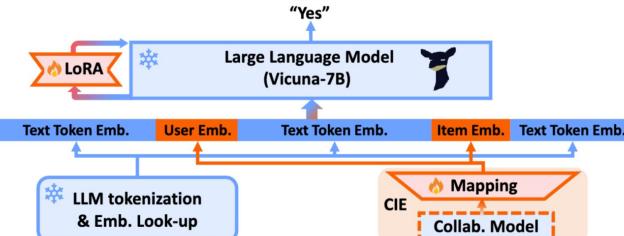


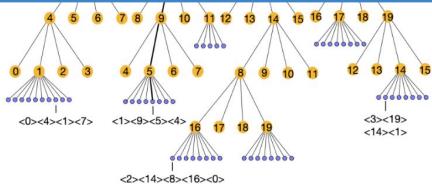
Figure 3: Performance comparison between text-based prompt and multimodal prompt.

Multimodal information is important

# Aligning LLMs for recommendation



Information tailored for recommendation matters!



+ External item tokens

+ Multimodal information



# Part 1: LLM as Sequential Recommender

- (i) Early efforts: Pretrained LLMs for recommendation;
- (ii) Aligning LLMs for recommendation;
- (iii) **Training objective & inference**

# Training objective

## (1) Supervised finetuning (SFT)

I have watched Titanic, Roman Holiday, ... Gone with the wind. Predict the next movie I will watch:

# Training objective

## (1) Supervised finetuning (SFT)

I have watched Titanic, Roman Holiday, ... Gone with the wind. Predict the next movie I will watch:

Waterloo Bridge.



Prediction

# Training objective

## (1) Supervised finetuning (SFT)

I have watched Titanic, Roman Holiday, ... Gone with the wind. Predict the next movie I will watch:

Waterloo Bridge.



Prediction

# Training objective

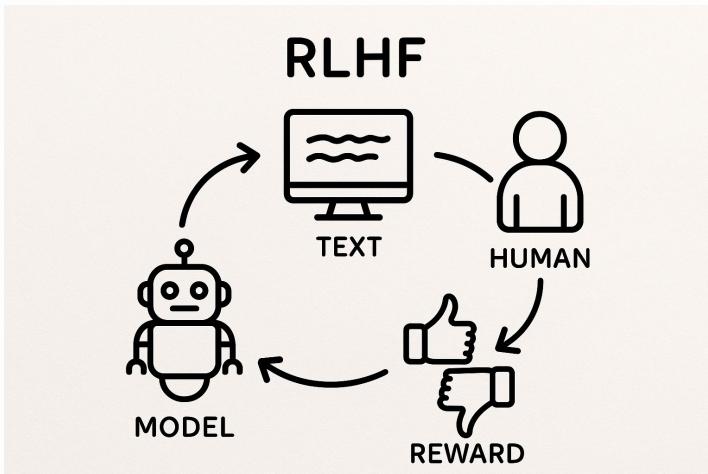
## (1) Supervised finetuning (SFT)

$$\mathcal{L}_{\text{SFT}}(\theta) = -\mathbb{E}_{(x,y) \sim \mathcal{D}} \left[ \sum_{t=1}^T \log P_\theta(y_t \mid y_{<t}) \right]$$

Always predict the next token

# Training objective

## (2) Preference learning



LLMs are trained to align  
human preferences

Recommendation is about  
user preferences

# Training objective

## (2) Preference learning

I have watched Titanic, Roman Holiday, ... Gone with the wind. Predict the next movie I will watch:



Waterloo Bridge



Harry Potter



# Training objective

## (2) Preference learning

$$\mathcal{L}_{\text{DPO}} = -\mathbb{E}_{(x_u, e_p, e_d)} \left[ \log \sigma \left( \beta \log \frac{\pi_\theta(e_p|x_u)}{\pi_{\text{ref}}(e_p|x_u)} - \beta \log \frac{\pi_\theta(e_d|x_u)}{\pi_{\text{ref}}(e_d|x_u)} \right) \right],$$

**Direct Preference Optimization!**

I have watched Titanic, Roman Holiday, ... Gone with the wind. Predict the next movie I will watch:



Waterloo Bridge

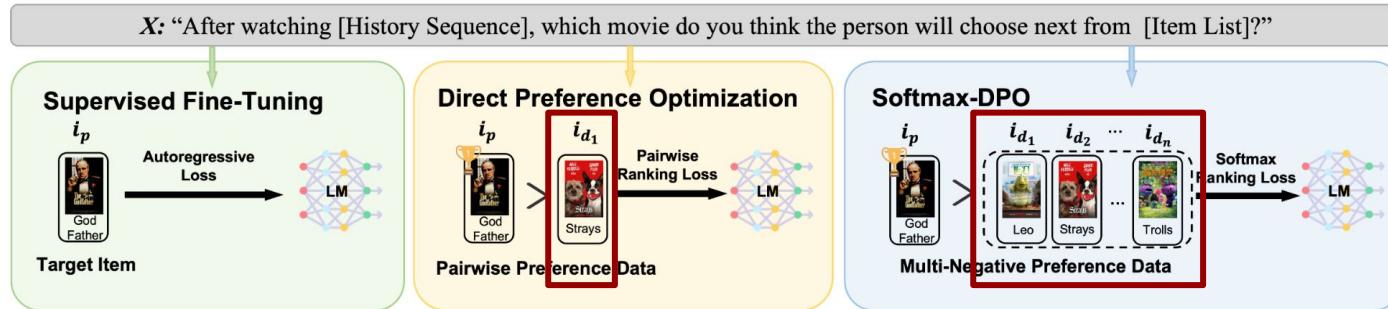


Harry Potter



# Training objective

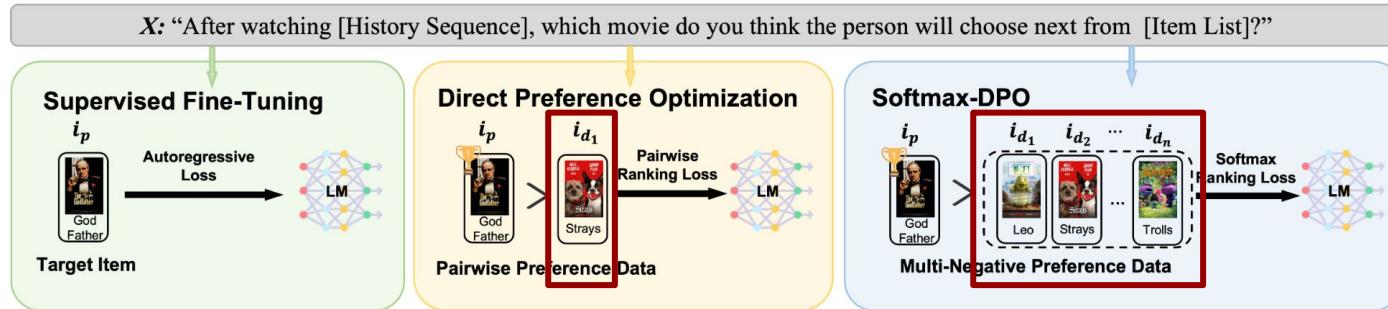
## (2) Preference learning



Single negative → Multiple negatives

# Training objective

## (2) Preference learning



$$\mathcal{L}_{\text{S-DPO}}(\pi_\theta; \pi_{\text{ref}}) = -\mathbb{E}_{(x_u, e_p, \mathcal{E}_d) \sim \mathcal{D}} \left[ \log \sigma \left( -\log \sum_{e_d \in \mathcal{E}_d} \exp \left( \beta \log \frac{\pi_\theta(e_d|x_u)}{\pi_{\text{ref}}(e_d|x_u)} - \beta \log \frac{\pi_\theta(e_p|x_u)}{\pi_{\text{ref}}(e_p|x_u)} \right) \right) \right].$$

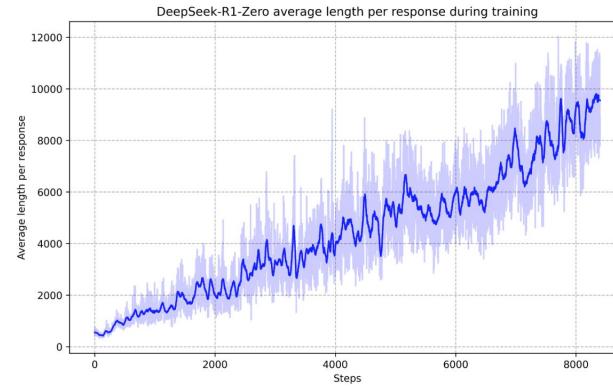
# Training objective

## (3) Reinforce learning

Emergent reasoning capabilities through RL

$$\mathcal{J}_{GRPO}(\theta) = \mathbb{E}[q \sim P(Q), \{o_i\}_{i=1}^G \sim \pi_{\theta_{old}}(O|q)] \frac{1}{G} \sum_{i=1}^G \left( \min \left( \frac{\pi_\theta(o_i|q)}{\pi_{\theta_{old}}(o_i|q)} A_i, \text{clip} \left( \frac{\pi_\theta(o_i|q)}{\pi_{\theta_{old}}(o_i|q)}, 1-\epsilon, 1+\epsilon \right) A_i \right) - \beta \mathbb{D}_{KL}(\pi_\theta || \pi_{ref}) \right), \quad (1)$$

$$\mathbb{D}_{KL}(\pi_\theta || \pi_{ref}) = \frac{\pi_{ref}(o_i|q)}{\pi_\theta(o_i|q)} - \log \frac{\pi_{ref}(o_i|q)}{\pi_\theta(o_i|q)} - 1, \quad (2)$$



Question: If  $a > 1$ , then the sum of the real solutions of  $\sqrt{a - \sqrt{a+x}} = x$  is equal to

Response: <think>

To solve the equation  $\sqrt{a - \sqrt{a+x}} = x$ , let's start by squaring both  $\dots$

$$(\sqrt{a - \sqrt{a+x}})^2 = x^2 \implies a - \sqrt{a+x} = x^2.$$

Rearrange to isolate the inner square root term:

$$(a - x^2)^2 = a + x \implies a^2 - 2ax^2 + (x^2)^2 = a + x \implies x^4 - 2ax^2 - x + (a^2 - a) = 0$$

$\dots$

Wait, wait. Wait. That's an aha moment I can flag here.

Let's reevaluate this step-by-step to identify if the correct sum can be  $\dots$

We started with the equation:

$$\sqrt{a - \sqrt{a+x}} = x$$

First, let's square both sides:

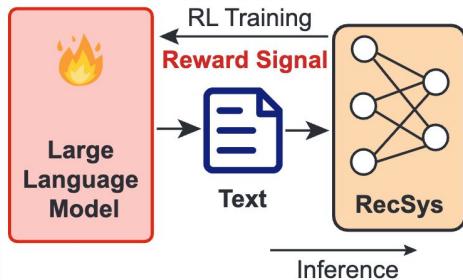
$$a - \sqrt{a+x} = x^2 \implies \sqrt{a+x} = a - x^2$$

Next, I could square both sides again, treating the equation:  $\dots$

$\dots$

# Training objective

## (3) Reinforce learning



$$\max_{\theta} \mathbb{E}_{s \sim p(s), a \sim \pi_{\theta}(a|s)} [f(a|s)].$$

Maximize the reward from  
recommender system

---

### Prompt Template for REC-R1 + Dense Retriever (Product Search)

You are an expert in generating queries for dense retrieval. Given a customer query, your task is to retain the original query while expanding it with additional semantically relevant information, retrieve the most relevant products, ensuring they best meet customer needs. If no useful expansion is needed, return the original query as is.

Below is the query:

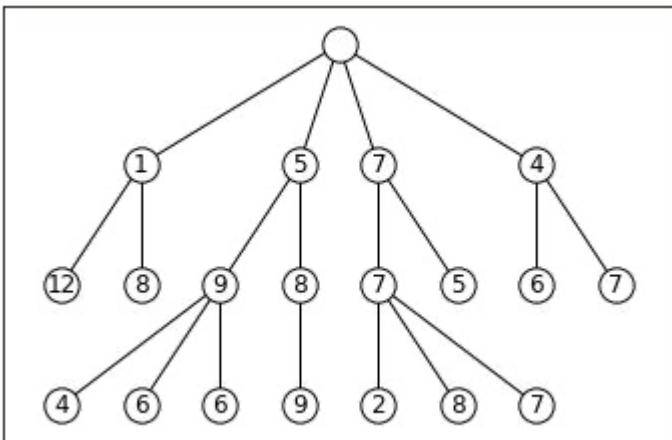
```
``` {user_query} ```  
<|im_start|>system  
You are a helpful AI assistant. You first think about the reasoning process  
in the mind and then provide the user with the answer.  
<|im_end|>  
<|im_start|>user  
[PROMPT as above]  
Show your work in <think>\> tags. Your final response must be in JSON  
format within <answer>\>tags. For example,
```

```
<answer>  
{ "query": xxx }  
</answer>
```

```
<|im_end|>  
<|im_start|>assistant  
Let me solve this step by step.  
<think>
```

# Inference

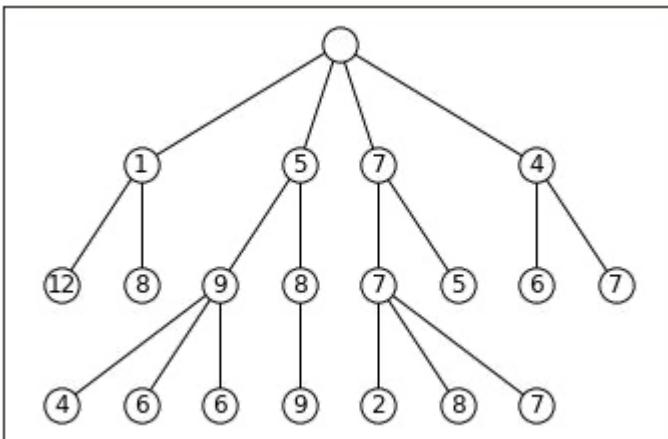
## (1) Beam Search



Generating answers with the top-k highest scored beams

# Inference

## (1) Beam Search



It may generate **invalid items**

In RecSys :  
No Hallucination permitted!

# Inference

## (2) Constrained Beam Search

**Valid items:**

Waterloo Bridge, Waterfall  
Story, and Waterloo War

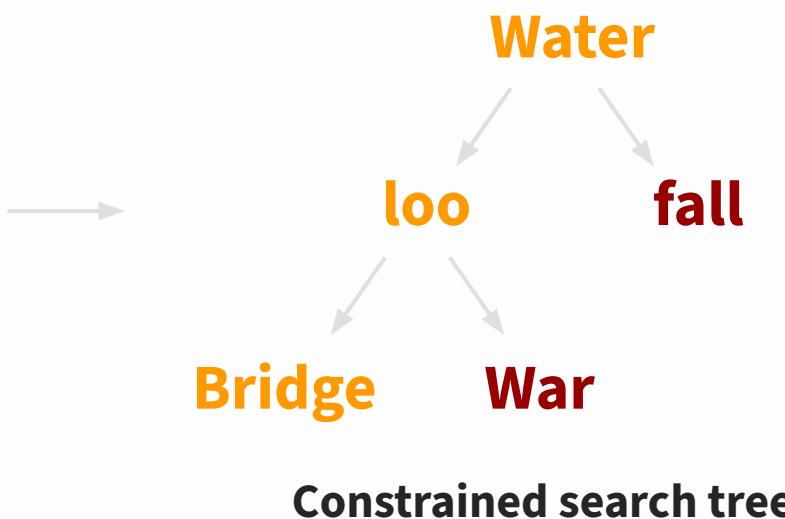
**How to make the generated  
items always valid?**

# Inference

## (2) Constrained Beam Search

**Valid items:**

Waterloo Bridge, Waterfall  
Story, and Waterloo War



# Inference

## (2) Constrained Beam Search

I have watched **Titanic**, **Roman Holiday**, ...

**Gone with the wind.** Predict the next movie

I will watch:

$P = 1$   
→

**Water**

# Inference

## (2) Constrained Beam Search

I have watched **Titanic**, **Roman Holiday**, ...

**Gone with the wind.** Predict the next movie

I will watch:



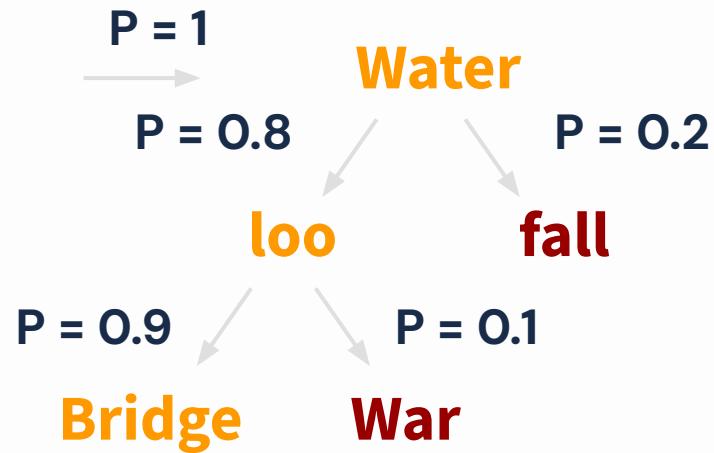
# Inference

## (2) Constrained Beam Search

I have watched **Titanic**, **Roman Holiday**, ...

**Gone with the wind.** Predict the next movie

I will watch:

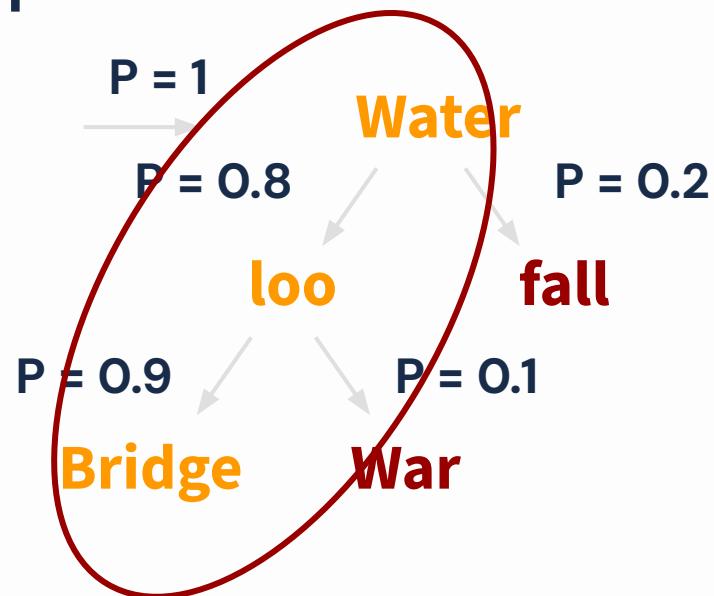


# Inference

## (2) Constrained Beam Search

I have watched **Titanic**, **Roman Holiday**, ...  
**Gone with the wind**. Predict the next movie  
I will watch:

Valid Item!



# Inference

## (3) Special design

$$\mathcal{S}(h_{\leq t}) = \mathcal{S}(h_{\leq t-1}) + \log(p(h_t|x, h_{\leq t-1})),$$

$$\mathcal{S}(h) = \mathcal{S}(h) / h_L^\alpha,$$

**Length penalty in beam search;  
Human does not like over long sentences.**

**Redundant for recommendation**

# Inference

## (3) Special design

$$\mathcal{S}(h_{\leq t}) = \mathcal{S}(h_{\leq t-1}) + \log(p(h_t|x, h_{\leq t-1})),$$

$\mathcal{S}(h) = \mathcal{S}(h)/\cancel{\lambda}$ , Remove length penalty

	Instruments	Books	CDs	Sports	Toys	Games
Baseline	0.1062	0.0308	0.0956	0.1171	0.0965	0.0610
$D^3$	<b>0.1111</b>	<b>0.0354</b>	<b>0.1190</b>	<b>0.1215</b>	<b>0.1025</b>	<b>0.0767</b>
- RLN	0.1093	0.0353	0.1000	0.1200	0.0975	0.0659
- TFA	0.1086	0.0309	0.1115	0.1192	0.1006	0.0732

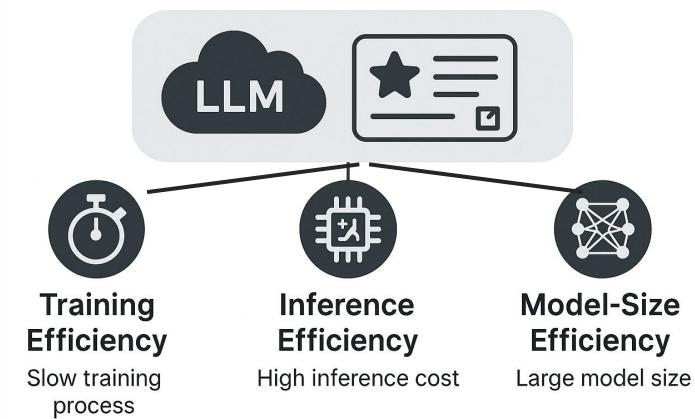
Imp when removing

# Part 1: LLM as Sequential Recommender

- (i) Early efforts: Pretrained LLMs for recommendation;
- (ii) Aligning LLMs for recommendation;
- (iii) Training objective & inference
- (iv) Efficiency**

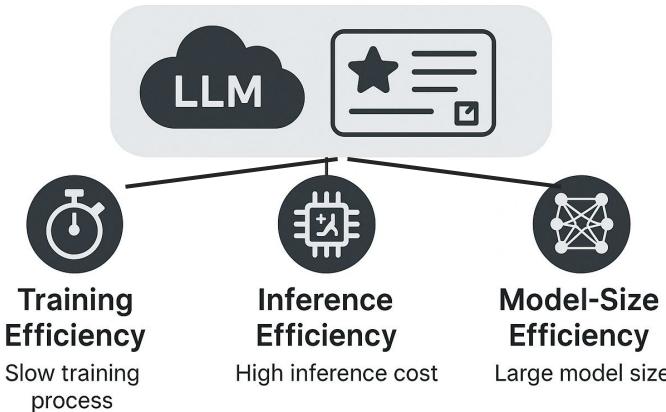
# Efficiency

## A crucial question in real-world deployment



# Efficiency

A crucial question in real-world deployment



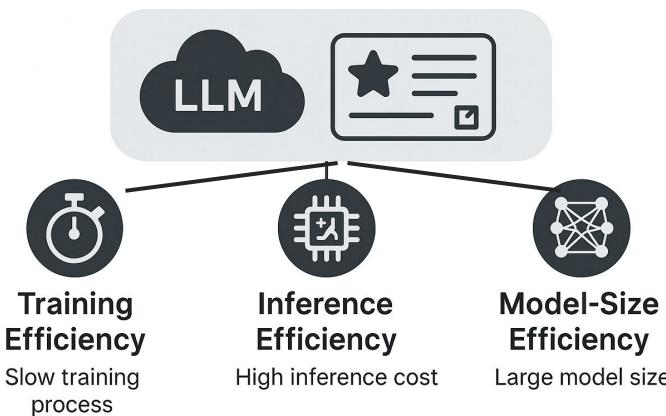
**Training efficiency:**

LLM: update by **months**

Recommender: update by **hours**

# Efficiency

A crucial question in real-world deployment



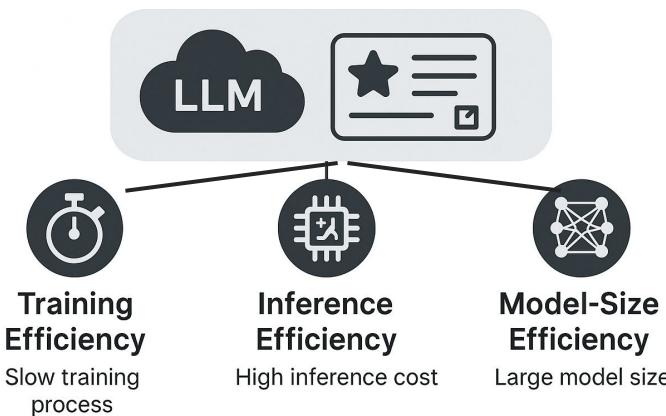
**Inference efficiency:**

LLM: wait for **seconds**

Recommender: wait for **milliseconds**

# Efficiency

A crucial question in real-world deployment



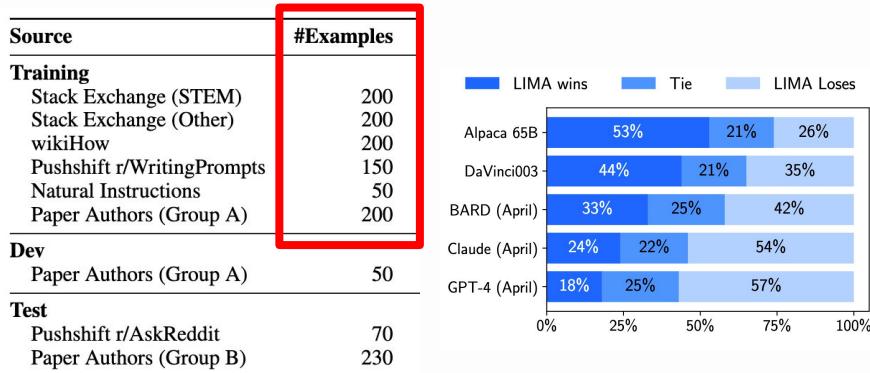
**Model-size efficiency:**

LLM: serve for **millions**

Recommender: serve for **billions**

# Efficiency

## (1) Training efficiency



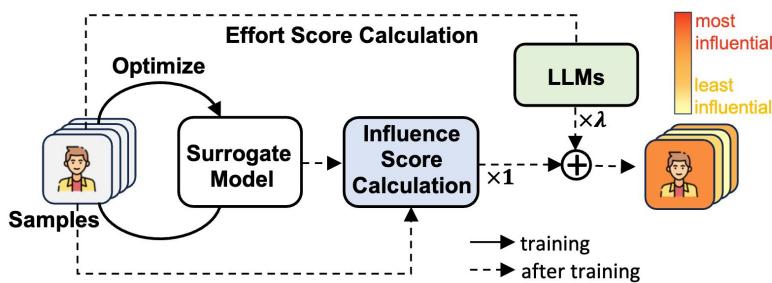
Less is more for alignment

1k high quality examples ->

Surpass large scale training

# Efficiency

## (1) Training efficiency



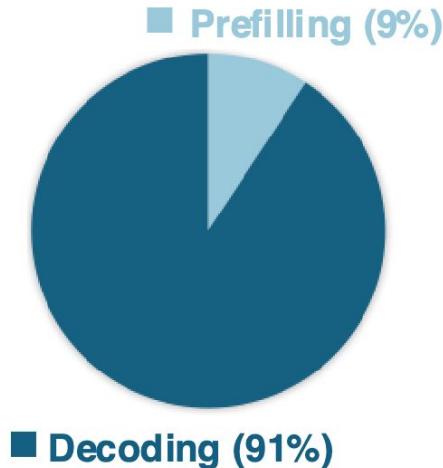
Select the most informative examples ->

Reducing 95% training time

	Games					Time↓
	R@10↑	R@20↑	N@10↑	N@20↑		
Full	0.0169	0.0233	0.0102	0.0120	36.87h	
DEALRec	0.0181	0.0276	0.0115	0.0142	1.67h	
% Improve.	7.10%	18.45%	12.75%	18.33%	-95.47%	

# Efficiency

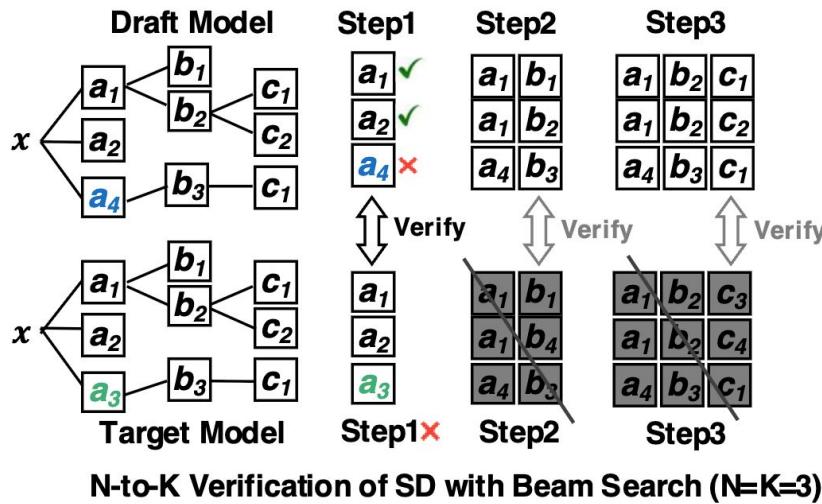
## (2) Inference efficiency



Autoregressive paradigm in LLM  
-> huge time on the **decoding stage**

# Efficiency

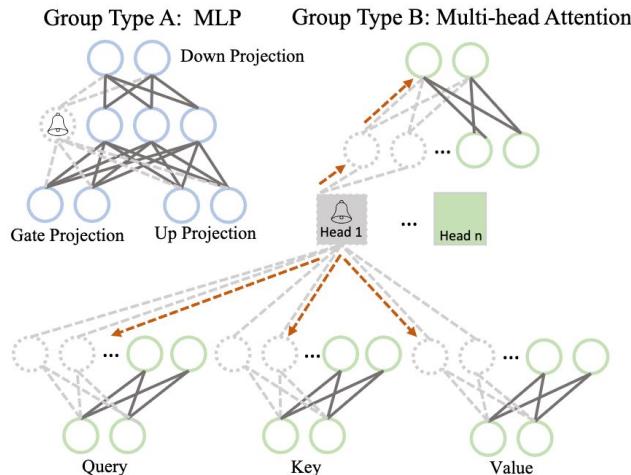
## (2) Inference efficiency



Speculative decoding:  
Decoder acceleration with a  
small-size draft model

# Efficiency

## (3) Model-size efficiency – Pruning

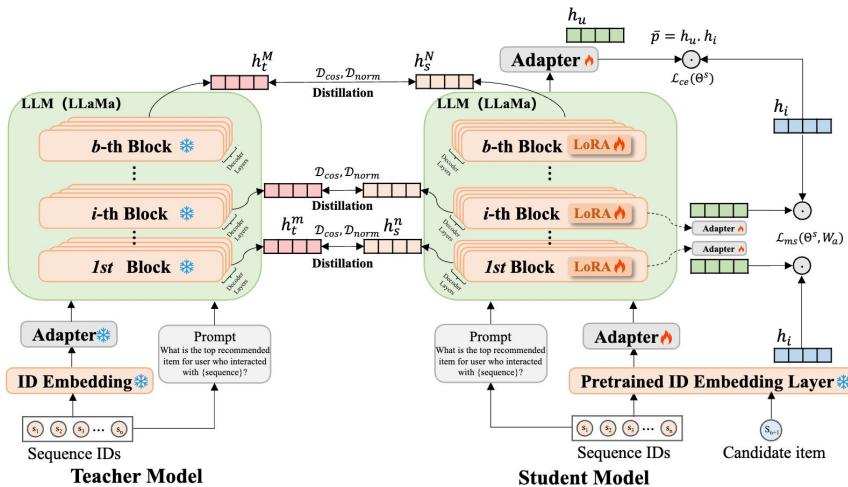


Similar performance with  
0.6% parameters

Method	#Params	Tasks		
		TNEWS↑	IFLYTEK↑	CSL↑
M6-base	327M	0.598	0.631	0.852
ALBERT-zh-base	12M	0.550	0.564	0.785
M6-Edge	10M	<b>0.552</b>	<b>0.586</b>	<b>0.831</b>
ALBERT-zh-tiny	4M	0.534	0.488	0.750
M6-Edge, Pruned	2M	<b>0.537</b>	<b>0.559</b>	<b>0.798</b>

# Efficiency

## (3) Model-size efficiency – Distillation



SLM learns from LLM  
With Hard label + soft label

# Efficiency

## (3) Model-size efficiency – Distillation

Table 3: Experimental results (%) on the Music and Sport dataset.

Model	Music				Sport				Rank
	HR@1	HR@5	NDCG@5	MRR	HR@1	HR@5	NDCG@5	MRR	
Caser	0.71	3.28	1.96	2.29	1.05	3.75	2.39	2.84	13.50
GRU4Rec	1.89	3.22	2.57	3.08	5.26	7.75	6.52	7.08	10.13
BERT4Rec	2.10	3.16	2.64	3.11	4.81	6.70	5.79	6.26	10.63
SASRec	1.82	5.72	3.79	4.51	4.70	8.43	6.59	7.24	8.75
HGN	2.01	5.49	3.82	4.17	3.42	6.24	4.83	5.30	10.50
LightSANs	1.05	4.06	2.54	3.00	5.18	8.94	7.07	7.72	8.25
S <sup>3</sup> -Rec	2.48	7.37	4.94	4.68	4.14	8.49	6.89	7.35	6.88
DuoRec	1.84	4.50	3.19	3.04	4.13	8.81	7.03	6.64	9.13
MAERec	2.19	6.35	4.67	3.96	4.01	8.35	6.65	6.98	8.63
Open-P5	4.35	8.12	6.74	-	5.49	8.50	6.92	-	5.33
E4SRec	<b>5.62</b>	<b>9.29</b>	<b>7.50</b>	<b>7.98</b>	<b>6.40</b>	<b>9.67</b>	<b>8.05</b>	<b>8.70</b>	<b>1.75</b>
E4SRec8	5.46	8.86	7.21	7.74	5.48	8.63	7.06	7.76	3.63
E4SRec4	<b>5.33</b>	<b>8.75</b>	<b>7.08</b>	<b>7.59</b>	<b>5.41</b>	<b>8.65</b>	<b>7.04</b>	<b>7.72</b>	<b>4.50</b>
SLMRec <sub>4←8</sub>	<b>5.72</b>	<b>9.15</b>	<b>7.48</b>	<b>8.03</b>	<b>6.62</b>	<b>9.83</b>	<b>8.25</b>	<b>8.89</b>	<b>1.25</b>

Reduced model-size;  
Reduced inference time

Method	Tr time(h)	Inf time(h)	Tr params (B)	Inf params (B)
Open-P5 <sub>LLaMa</sub>	0.92	4942	0.023	7.237
E4SRec	3.95	0.415	0.023	6.631
<b>SLMREC</b> <sub>4←8</sub>	0.60	0.052	0.003	0.944

# Part 1: LLM as Sequential Recommender

**(1) Early efforts: pretrained LLMs for rec**

**(2) Aligning LLMs for recommendation**

- Pure text-based
- External item tokens
- Collaborative embeddings
- Multimodal information

**(3) Training objective & inference**

**Training:** SFT, DPO, RL;

**Inference:** (constrained) beam search

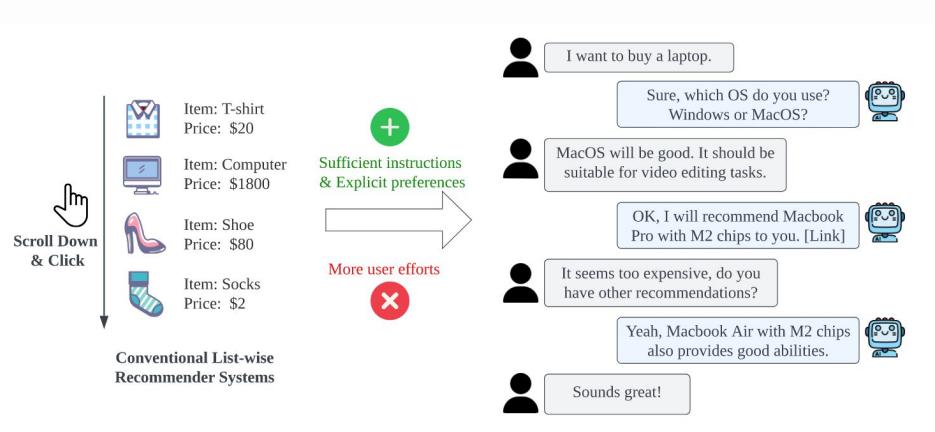
**(4) Efficiency**

Data efficiency; Inference efficiency; Model-size efficiency

# **Part 2: LLM as Conversational Recommender**

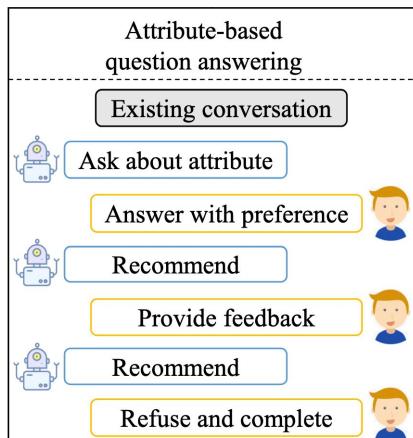
# Conversational Recommender System (CRS)

- Recommendations with multiple turns conversation
- Interactive; engaging users in the loop



# Paradigms of CRS before the era of LLM

## Attribute-based



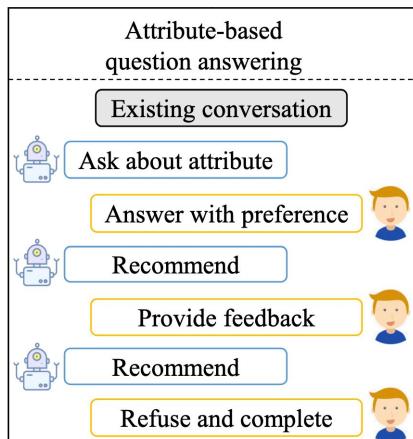
User Simulator



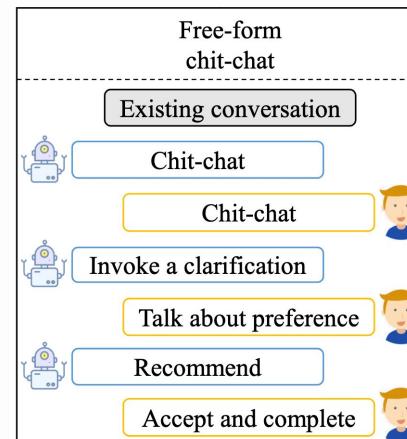
Conversational Recommendation System

# Paradigms of CRS before the era of LLM

## Attribute-based



## Free-form



User Simulator



Conversational Recommendation System

# Paradigms of CRS before the era of LLM

**Features:** Task-specific conversational recommenders,  
trained on limited conversation data.

# Paradigms of CRS before the era of LLM

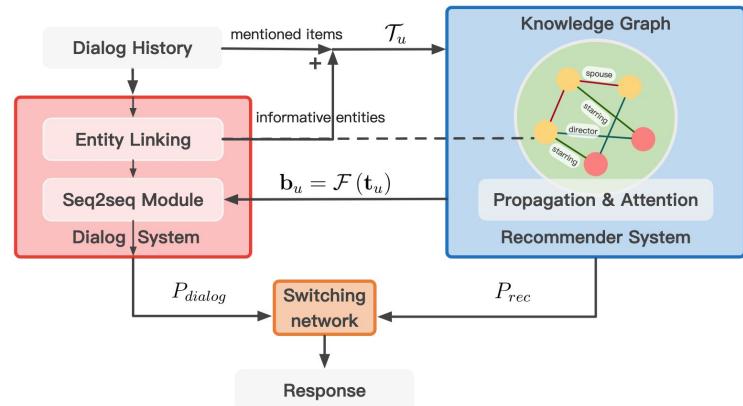
**Features:** Task-specific conversational recommenders,  
trained on limited conversation data.

- Lack of world knowledge.
- Requirement of complicated strategies.
- Incompatible natural language generation abilities.
- Lack of generalization capabilities.

# Paradigms of CRS before the era of LLM

## Traditional CRS: KBRD

- End-to-end conversational recommender system
- Switching between conversation and recommendation
- External knowledge from knowledge graph



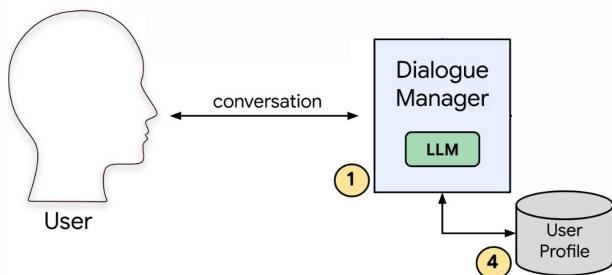
# Example

## LLM as conversational recommender



# LLM as Conversational Recommender

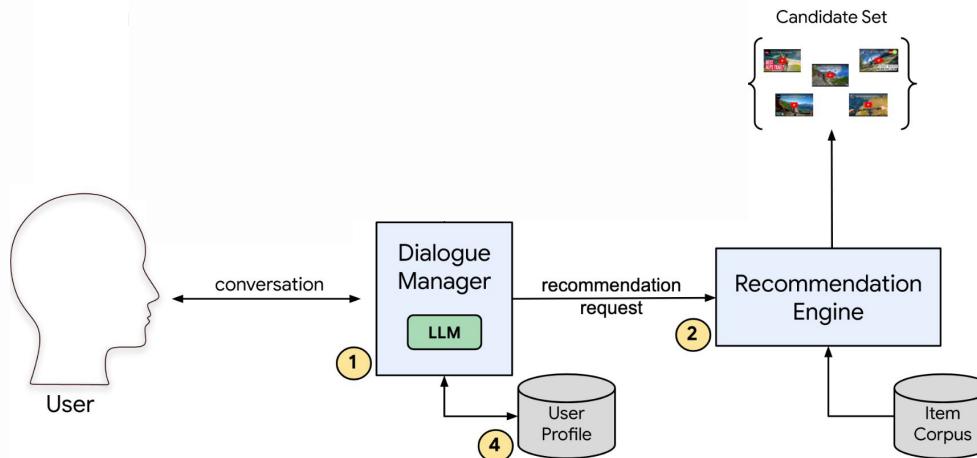
## Framework (RecLLM)



Conversation with users  
via LLMs

# LLM as Conversational Recommender

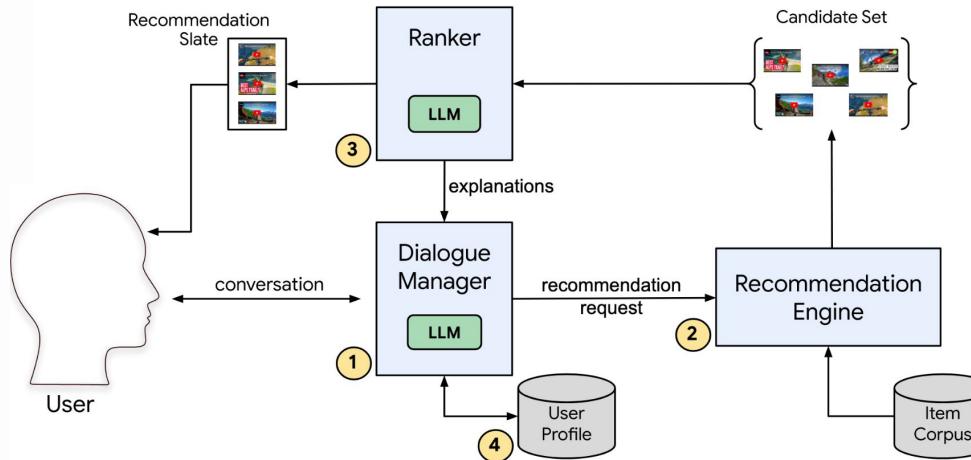
## Framework (RecLLM)



Recommendation  
via tools

# LLM as Conversational Recommender

## Framework (RecLLM)

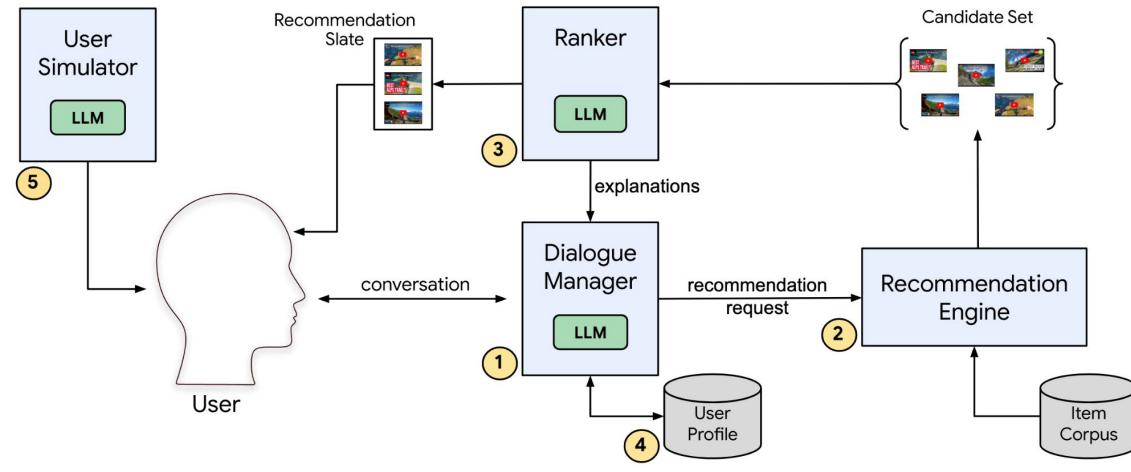


Fine-grained  
reranking via LLMs

# LLM as Conversational Recommender

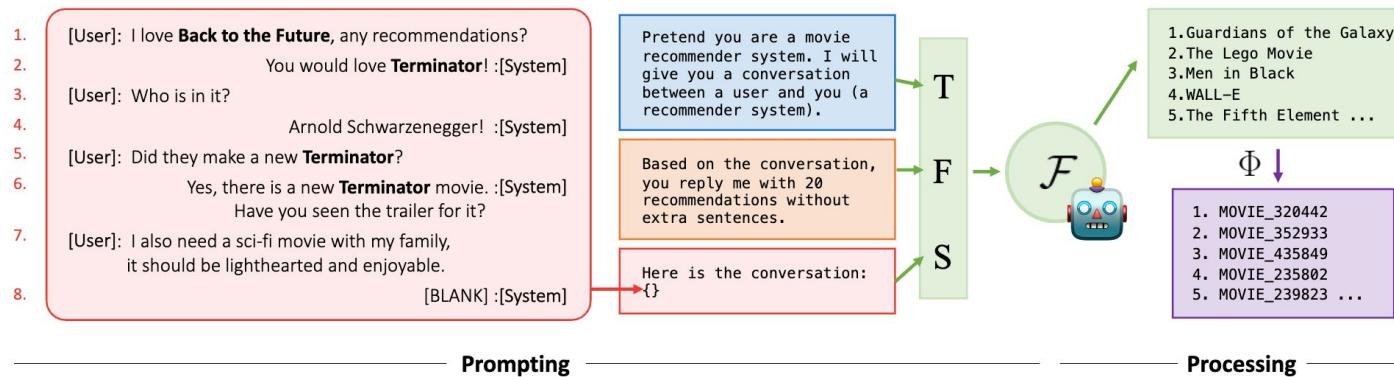
## Framework (RecLLM)

## Evaluation via LLMs



# LLM as Conversational Recommender

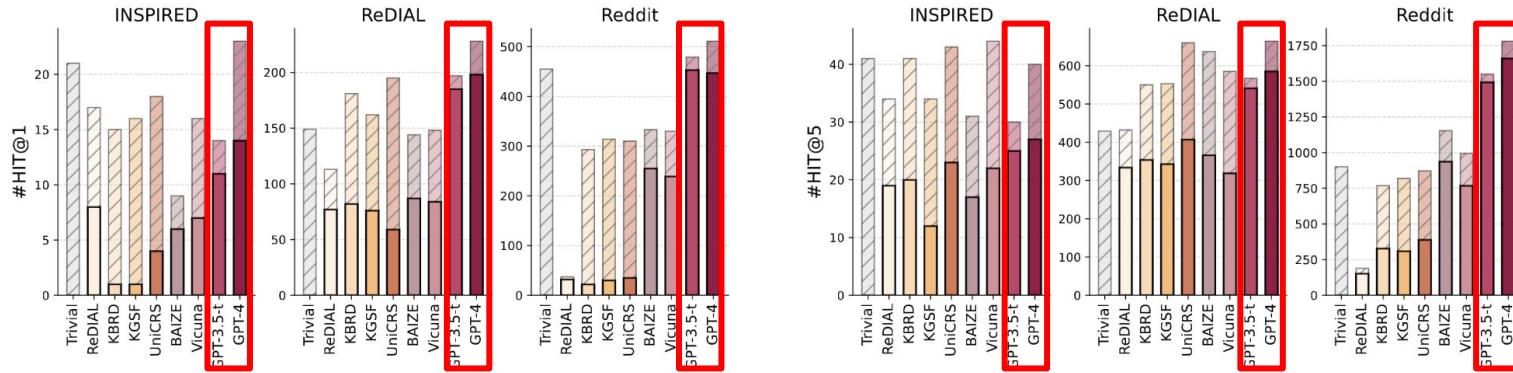
## LLMs as zero-shot CRS



How powerful are LLMs for zero-shot CRS?

# LLM as Conversational Recommender

## LLMs as zero-shot CRS



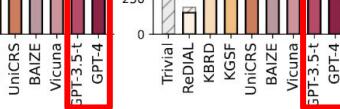
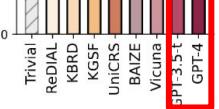
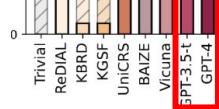
Can surpass traditional CRSs!

# LLM as Conversational Recommender

## LLMs as zero-shot CRS

INSPIRED      ReDIAL      Reddit      INSPIRED      ReDIAL      Reddit

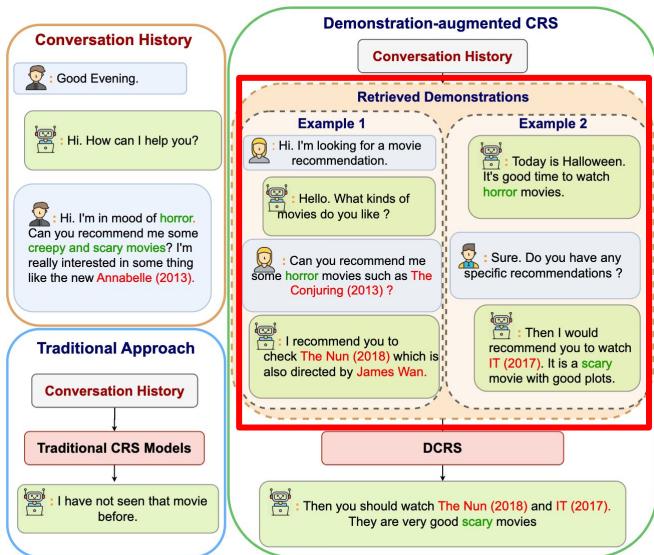
Towards better LLM-based CRS?



Can surpass traditional CRSs!

# LLM as Conversational Recommender

## + Demonstration

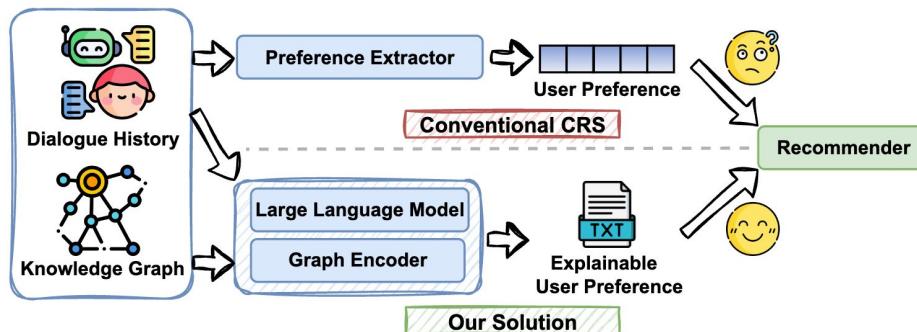


Prompting with previously successful conversation

Relevant conversation history helps!

# LLM as Conversational Recommender

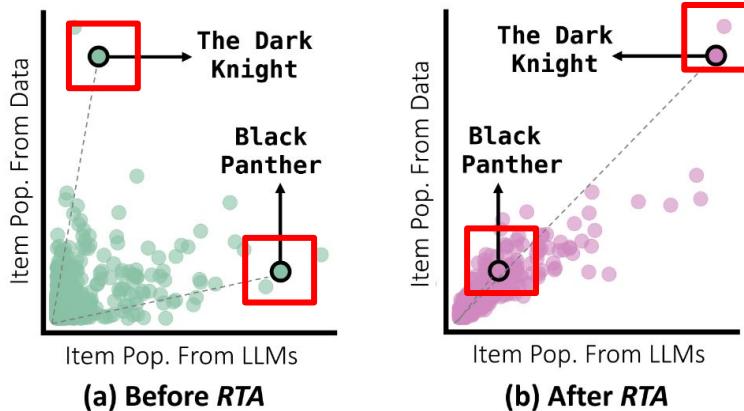
## + Knowledge graph



Recommendation-specific knowledge graph helps

# LLM as Conversational Recommender

## + Collaborative information



Collaborative information  
(e.g., popularity) helps LLMs  
fit the real distribution in CRS

# LLM as Conversational Recommender

## Challenges – Datasets

Public datasets for CRS are limited, due to the scarcity of conversational products and real-world CRS datasets

# LLM as Conversational Recommender

## Challenges – Evaluation

Traditional metrics like NDCG and BLEU are often insufficient to assess user experience

# LLM as Conversational Recommender

## Challenges – Product

What is the **form** of LLM-based CRS products?

ChatBot? Search bar? Independent App?

# **Part 2: LLM as Conversational Recommender**

**(1) LLMs show potential in CRS**

**(2) LLM-based CRS can be improved with:**

demonstration, collaborative information ...

**(3) Challenges in LLM-based CRSs:**

dataset, evaluation, and product



# User simulators before the era of LLM

## RL-based user simulator

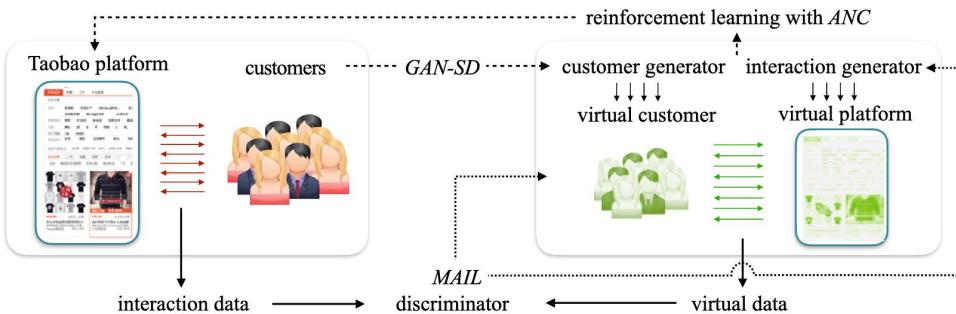


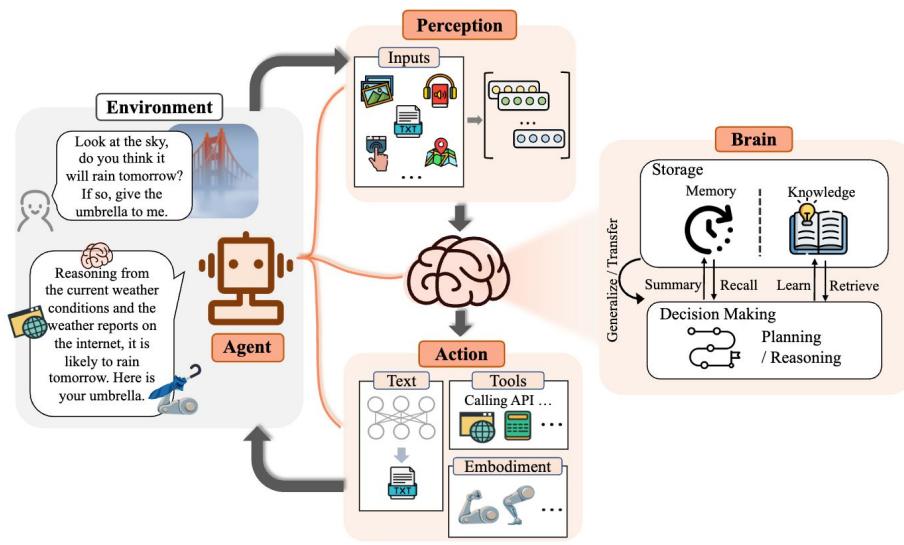
Figure 1: Virtual-Taobao architecture for reinforcement learning.

High sampling cost  
Overfitting risks  
Training instability  
Limited action space

...

# LLM as User Simulator

## Generative agents



Perception

Planning

Memory

Action

...

# LLM as User Simulator

## Generative agents for recommendation

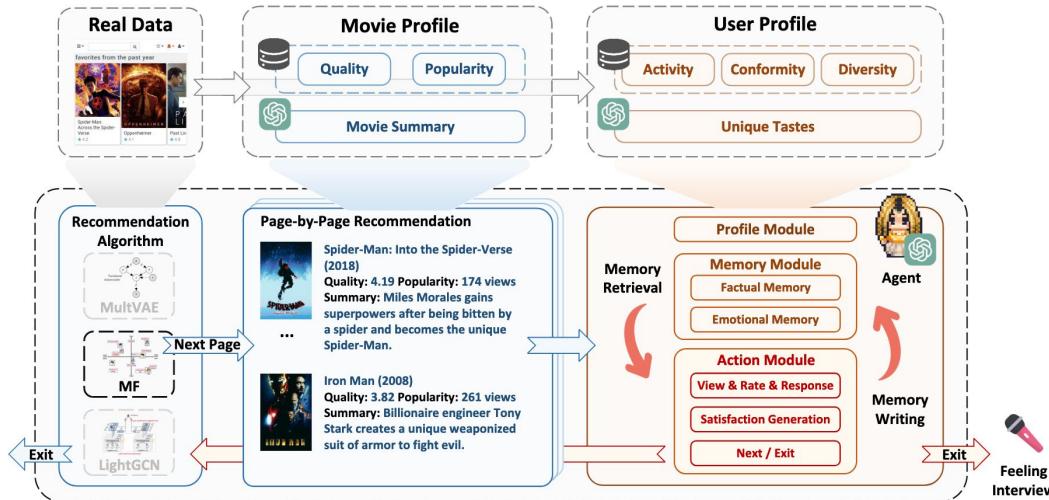


Human-like behavior  
Abundant action space  
Reduced training cost

...

# LLM as User Simulator

## Generative agents for recommendation

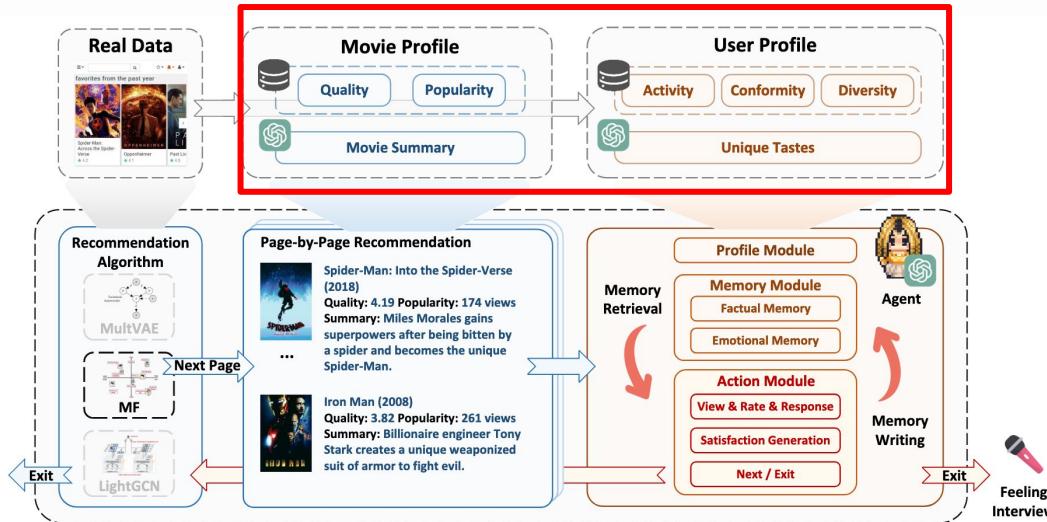


Realworld-like  
simulation paradigm

- 1000 users
- Page-by-page simulation

# LLM as User Simulator

## Generative agents for recommendation

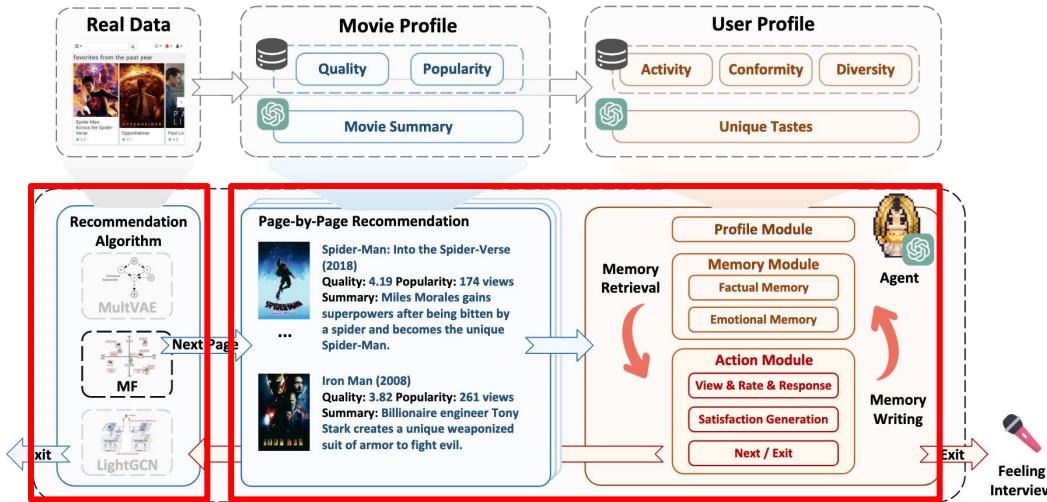


Realworld-like  
simulation paradigm

- 1000 users
- Page-by-page simulation

# LLM as User Simulator

## Generative agents for recommendation

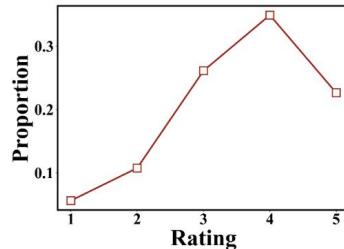


Realworld-like  
simulation paradigm

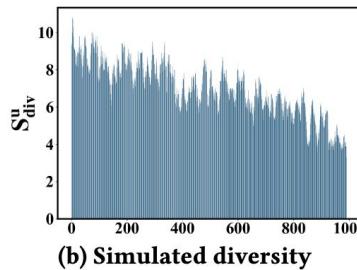
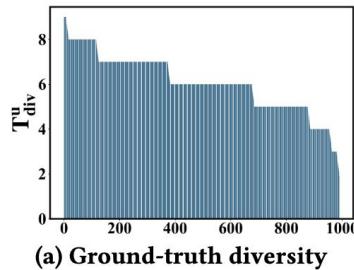
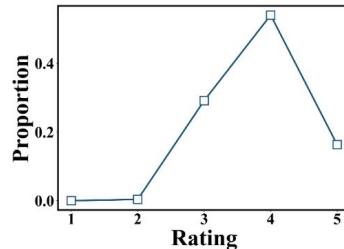
- 1000 users
- Page-by-page simulation

# LLM as User Simulator

## Generative agents for recommendation



(a) Distribution on MovieLens (b) Agent-simulated distribution



Aligned user preferences  
& Recommender evaluation

Table 2: Recommendation strategies evaluation.

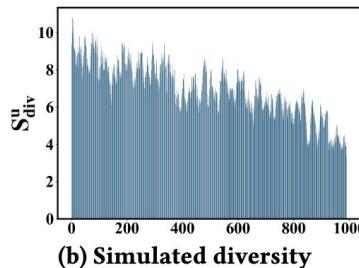
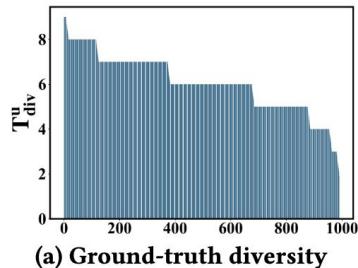
	$\bar{P}_{view}$	$\bar{N}_{like}$	$\bar{P}_{like}$	$\bar{N}_{exit}$	$\bar{S}_{sat}$
Random	0.312	3.3	0.269	2.99	2.93
Pop	0.398	4.45	0.360	3.01	3.42
MF	0.488	<b>6.07*</b>	0.462	<b>3.17*</b>	3.80
MultVAE	0.495	5.69	0.452	3.10	3.75
LightGCN	<b>0.502*</b>	5.73	<b>0.465*</b>	3.02	<b>3.85*</b>

# LLM as User Simulator

## Generative agents for recommendation



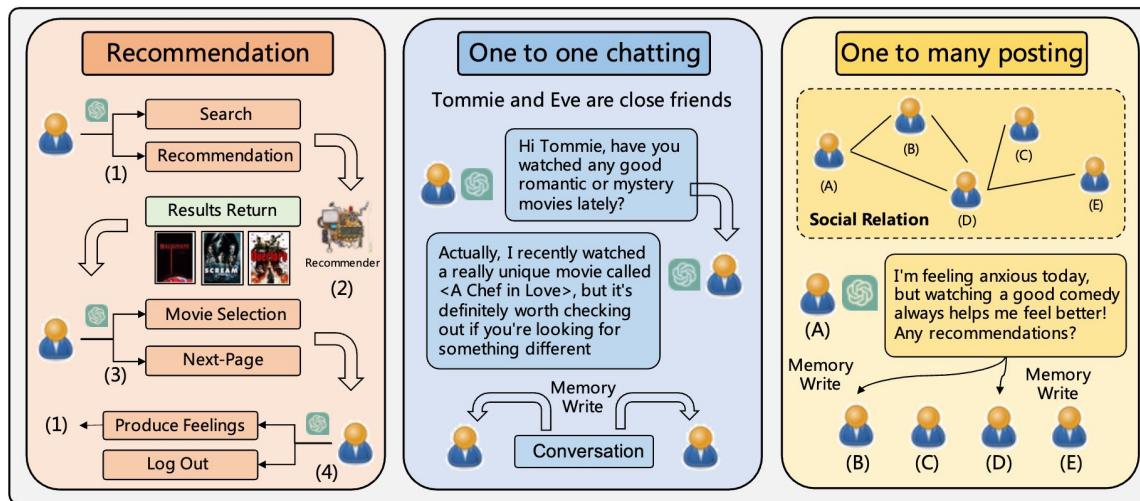
How to make the simulation more faithful?



	$\bar{P}_{view}$	$\bar{N}_{like}$	$\bar{P}_{like}$	$\bar{N}_{exit}$	$\bar{S}_{sat}$
Random	0.312	3.3	0.269	2.99	2.93
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# LLM as User Simulator

## + Social behaviors



Recommendation  
Chat  
Networking

# LLM as User Simulator

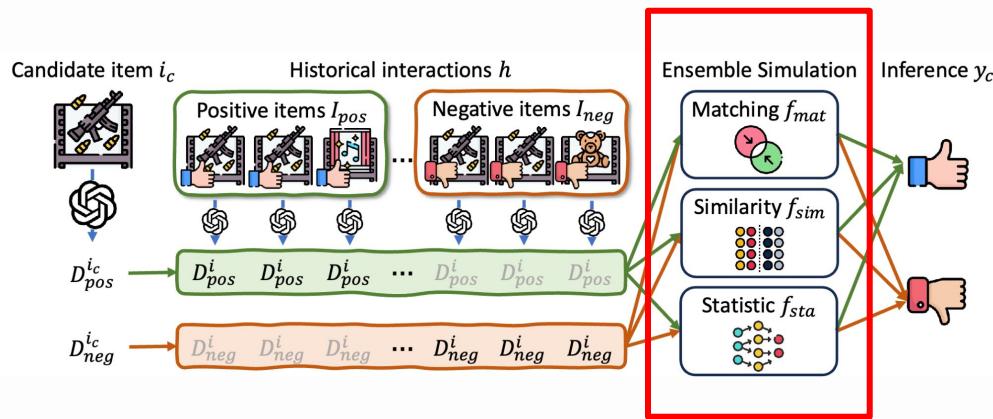
## + Multiturn conversation

User ID: A1EXXXXDUE6B0
Historical Interactions: ["Robin Williams: Live On Broadway", "Mission Impossible on VHS", "Solaris", "Elysium", "Wall Street", "Mystic River", ...]
Conversation 1:
<p>[User] Hi, I recently watched <b>Mission Impossible on VHS</b> and it was a fantastic high-tech spy movie! Tom Cruise gave ...</p> <p>[Agent] That's great to hear! I have a movie recommendation for you based on your likes. How about checking out <i>World War Z</i>?</p> <p>[User] Oh, I'm definitely interested. Can you tell me more about the movie?</p> <p>[Agent] Certainly! <i>World War Z</i> is a good zombie war flick...</p>
Conversation 2:
<p>[User] Hi, I recently watched the movie "<b>Solaris</b>" and I have to say, I didn't enjoy it at all. It felt overly melodramatic and lacked substance...</p> <p>[Agent] I understand why you didn't like "<i>Solaris</i>". I can recommend a movie you might enjoy instead. How about "<b>Elysium</b>"? It's a bilingual film that...</p> <p>[User] Oh, I've actually already watched "<i>Elysium</i>" and it was better than I expected, but still not great....</p> <p>[Agent] How about giving "<i>Wrecking Crew</i>" a try? It's another movie you might like based on your previous preferences...</p> <p>[User] Sure, that sounds interesting...</p>

Simulating users in  
the conversational  
scenarios

# LLM as User Simulator

## + Multi-facet simulation objective



Category matching  
Fine-grained similarity  
Statistic information

# LLM as User Simulator

## + Multi-facet simulation objective

Dataset	Metric	PPO	TRPO	A2C	DQN
Yelp	A. Rwd↑	9.97	13.45	24.15	<b>27.56</b>
	T. Rwd↑	141.57	157.42	267.60	<b>330.98</b>
	Liking %↑	34.59	40.07	48.35	<b>49.43</b>
Amazon Music	A. Rwd↑	10.49	11.31	13.45	<b>16.70</b>
	T. Rwd↑	129.03	140.15	141.03	<b>181.42</b>
	Liking %↑	29.30	32.46	29.54	<b>33.18</b>
Amazon Games	A. Rwd↑	18.72	21.35	<b>27.56</b>	26.43
	T. Rwd↑	208.43	242.26	<b>317.56</b>	269.02
	Liking %↑	33.15	37.64	<b>43.52</b>	40.73
Amazon Movie	A. Rwd↑	29.42	27.47	31.72	<b>38.60</b>
	T. Rwd↑	310.69	301.40	354.34	<b>416.18</b>
	Liking %↑	38.59	36.70	42.37	<b>44.50</b>
Anime	A. Rwd↑	14.12	14.58	<b>21.50</b>	18.03
	T. Rwd↑	155.74	163.44	<b>242.95</b>	201.94
	Liking %↑	25.46	24.27	<b>31.52</b>	30.67

Reliable environment for  
RL-based recommenders

# Part 3: LLM as User Simulator

- (1) RL-based simulators are limited in action space, action space, and training instability
- (2) LLMs open up a new paradigm for simulating users
- (3) They can give feedback for RL-based recommenders
- (4) Challenges:  
scaling, training, industry deployment