LUCY JONES

FRONT-END DEVELOPER • HTML • CSS • JavaScript

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PROFILE

A Full Stack Developer student with particularly strong Front-End coding skills. Proficient with HTML, CSS and JavaScript, I am seeking a Junior Front-End developer opportunity to advance my skills in a practical, fast-paced environment.

With over 5 years of professional experience in merchandising and sales, I am a proven team player with success in working efficiently to solve problems and hit targets. I am excited to combine my strong analytical and communication skills to further progress and embark on a new challenge within Software Engineering. Details of my projects are available on GitHub:

https://github.com/Lucyjpjones

TECHNICAL ACHIEVEMENTS

- Completed 'Python for Everybody' through the University of Michigan on Coursera
- Code Institute '5 Day Coding Challenge'
- 'Learn Ruby' through CodeAcademy

INTERESTS

- Active member of the Slack community.
- Frontend Weekly subscription.
- Regular reader of Awwwards.
- Podcasts, including 'CodeNewbie' and 'Developer Tea'.
- Continuous exploration of new technologies and databases including mySQL and MongoDB.

EDUCATION

Code Institute

2020 - Present

Diploma in Software Development. Accredited by the University of Napier, Edinburgh (2020)

Leeds Beckett University

2011 - 2014

First Class Honors degree in Economics for Business (BA)

West Kirby Grammar School

2004 - 2011

3 A-Levels Grade A-C

10 GCSE's all A* to C

TECHNICAL SKILLS



PROJECTS

My Resume

An online portfolio to present my skills, completed projects, education and previous work experience to potential employers and clients.

Frameworks and languages used: HTML, CSS, Bootstrap, GitHub

https://github.com/Lucyjpjones/LucyJones-resume

BRITbrAIN

A responsive, interactive map-based British quiz game.

Frameworks and languages used: HTML, CSS, JavaScript, Bootstrap, GitHub

https://github.com/Lucyjpjones/LucyJones-BRITbrAIN

WORK HISTORY

Debenhams, Senior Assistant Planner (Personal Care Electrical's)

November 2019- June 2020

 Accountable for executing department plans, leading discussions at supplier range reviews and implementing the product range for the season.

PERSONAL SKILLS

- Strong numerical and analytical skills
- Building and maintaining relationships
- Highly proficient in spreadsheets showing meticulous attention to detail
- Success in managing and developing others
- Exceptional organisational skills with proven ability to manage workload to meet deadlines and hit targets
- Strong negotiation skills applied within both retail and sales environment
- Commercial and customer awareness.

ADDITIONAL SKILLS

Advanced excel skills, confident using pivot tables and Vlookups

Full current clean driving license

PERSONAL ACHIEVEMENTS & AWARDS

- Diploma of professional Interior Design through the British College of Interior Design
- Awarded 'Hero of the Month' through Foxtons
- Completed the Liverpool half marathon raising over £1,000 for 'Made with Hope' charity
- Set up a 'virtual horse race day' through zoom raising over £400 for Pancreatic cancer
- Gold Duke of Edinburgh Award

PERSONAL HOBBIES

🔾 Skiing 🍁 Yoga 🔞 Travelling

Running Swimming

REFEREES

Available upon request

- Proven success by over-achieving sales plan by 100% and target margin by 8%.
- Improved team workflow efficiency and decisionmaking through accurate Adhoc reporting.

Foxtons, Letting Negotiator

May 2019-November 2019

- Responsible for managing my own client base, handling enquires and conducting viewings tailored to each client's individual needs.
- Proven ability to meet and exceed personal targets by obtaining top performer recognition.

Debenhams, Established Assistant Merchandiser (Women's Gifts, Seasonal & Gift Experiences)

September 2017- May 2019

- Delivered an annual sales revenue of over £25m through detailed re-forecasting and close monitoring of in-season trading.
- Negotiated creditable payment terms and pricing with suppliers through building strong relationships.
- Provided valuable coaching and training to allocators and new starters to help support their development.
- Department representative for intake and new stores driving key decisions around product placement.

House of Fraser, Assistant Merchandiser (Private Label Men's Accessories)

May 2017 - September 2017

- Maximised sales potential through meticulously analysing weekly reports, identifying stock opportunities and submitting markdown.
- Presented department figures to senior management in trade meetings and attended store visits to develop commercial awareness.
- Took ownership of running a competition between stores increasing sales by 15%.

House of Fraser, Allocator (Branded Men's Accessories)

January 2015 - May 2017

- Accountable for preparing trade reports, creating allocation plans, managing intake and updating promotional activity on the system.
- Ensured optimum stock levels were maintained through closely monitoring sales and actioning transfers and recalls.
- Managed and led allocator meetings and provided training for new allocators entering the business.
- Selected to participate in the buddy scheme and nominated for the role of super LIMA user.