

LUCY JONES

FULL-STACK DEVELOPER • HTML • CSS • JavaScript • Python

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PROFILE

A Full Stack Developer with particularly strong Front-End coding skills. Proficient with HTML, CSS, JavaScript and Python, I am seeking a Junior developer opportunity to advance my skills in a practical, fast-paced environment.

With over 5 years of professional experience in merchandising and sales, I am a proven team player with success in working efficiently to solve problems and hit targets. I am excited to combine my strong analytical and communication skills to further progress and embark on a new challenge within Software Engineering. Details of my projects are available on GitHub:

<https://github.com/Lucyjpjones>

TECHNICAL ACHIEVEMENTS

- Completed 'Python for Everybody' through the University of Michigan on Coursera
- Code Institute '5 Day Coding Challenge'
- 'Learn Ruby' through CodeAcademy

INTERESTS

- Active member of the Slack community.
- Frontend Weekly subscription.
- Regular reader of Awwwards.
- Podcasts, including 'CodeNewbie' and 'Developer Tea'.
- Continuous exploration of new technologies and databases including Postgres, MySQL and MongoDB.

EDUCATION

Code Institute

2020 - Present

Diploma in Software Development. Accredited by the University of Napier, Edinburgh (2020)

Leeds Beckett University

2011 - 2014

First Class Honors degree in Economics for Business (BA)

West Kirby Grammar School

2004 - 2011

3 A-Levels Grade A-C, 10 GCSE's all A* to C

TECHNICAL SKILLS

LANGUAGES

HTML

CSS3

JavaScript

Python3

Ruby

TOOLS, LIBRARIES & FRAMEWORKS

Bootstrap

Git

Django

MongoDB

aws

stripe

Balsamiq

Atom

Heroku

Postgres

SQLite

PROJECTS

Online portfolio

Frameworks and languages used: HTML, CSS, Bootstrap, GitHub, EmailJS

<https://github.com/Lucyjpjones/LucyJones-resume>

BRITbrAIN [Interactive game]

Frameworks and languages used: HTML, CSS, Javascript, jQuery, Bootstrap, GitHub

<https://github.com/Lucyjpjones/LucyJones-resume>

Wean Cuisine [Online recipe site]

Frameworks and languages used: HTML, CSS, Javascript, Python+Flask, MongoDB, MaterializeCSS

<https://github.com/Lucyjpjones/wean-cuisine>

FSCR [Retail site]

Frameworks and languages used: HTML, CSS, Javascript, Python, Django, Heroku, Relational Databases (SQLite, Postgres), Stripe payments, AWS

<https://github.com/Lucyjpjones/lj-fscr>

WORK HISTORY

Debenhams, Senior Assistant Planner (Personal Care Electrical's)


November 2019- June 2020


- Accountable for executing department plans, leading discussions at supplier range reviews and implementing the product range for the season.

PERSONAL SKILLS

- Strong numerical and analytical skills
- Building and maintaining relationships
- Highly proficient in spreadsheets showing meticulous attention to detail
- Success in managing and developing others
- Exceptional organisational skills with proven ability to manage workload to meet deadlines and hit targets
- Strong negotiation skills applied within both retail and sales environment
- Commercial and customer awareness.

ADDITIONAL SKILLS

 Advanced excel skills, confident using pivot tables and Vlookups

 Full current clean driving license

PERSONAL ACHIEVEMENTS & AWARDS

- Diploma of professional Interior Design through the British College of Interior Design
- Awarded 'Hero of the Month' through Foxtons
- Completed the Liverpool half marathon raising over £1,000 for 'Made with Hope' charity
- Set up a 'virtual horse race day' through zoom raising over £400 for Pancreatic cancer
- Gold Duke of Edinburgh Award

PERSONAL HOBBIES

 Skiing  Yoga  Travelling

 Running  Swimming

REFEREES

Available upon request

- Proven success by over-achieving sales plan by 100% and target margin by 8%.
- Improved team workflow efficiency and decision-making through accurate Adhoc reporting.

Foxtons, Letting Negotiator

May 2019- November 2019

- Responsible for managing my own client base, handling enquires and conducting viewings tailored to each client's individual needs.
- Proven ability to meet and exceed personal targets by obtaining top performer recognition.

Debenhams, Established Assistant Merchandiser (Women's Gifts, Seasonal & Gift Experiences)

September 2017- May 2019

- Delivered an annual sales revenue of over £25m through detailed re-forecasting and close monitoring of in-season trading.
- Negotiated creditable payment terms and pricing with suppliers through building strong relationships.
- Provided valuable coaching and training to allocators and new starters to help support their development.
- Department representative for intake and new stores driving key decisions around product placement.

House of Fraser, Assistant Merchandiser (Private Label Men's Accessories)

May 2017 - September 2017

- Maximised sales potential through meticulously analysing weekly reports, identifying stock opportunities and submitting markdown.
- Presented department figures to senior management in trade meetings and attended store visits to develop commercial awareness.
- Took ownership of running a competition between stores increasing sales by 15%.

House of Fraser, Allocator (Branded Men's Accessories)

January 2015 - May 2017

- Accountable for preparing trade reports, creating allocation plans, managing intake and updating promotional activity on the system.
- Ensured optimum stock levels were maintained through closely monitoring sales and actioning transfers and recalls.
- Managed and led allocator meetings and provided training for new allocators entering the business.
- Selected to participate in the buddy scheme and nominated for the role of super LIMA user.