

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **What it means to be AI-first**

Format: Screencast

What it means to be AI-first

How Google does ML

Machine Learning on Google Cloud Platform



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(Lak)

Machine Learning has completely transformed the way we at Google build our products.

In this chapter, you will learn what we mean when we say that Google's company strategy is to be AI-first, and what that means in practice.

Of course, the goal here is not to just talk about Google, but about how you can apply what we have learned in our journey to using ML everywhere.

Among the things you will learn is how to take a business problem and look at it with fresh insight --

The insight will help you employ ML to help augment your users' decision making.

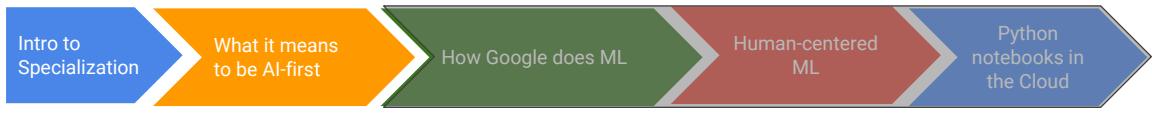
A few years ago, Google decided to focus on mobile, and we began to do things "mobile-first". Instead of building applications for the web, for example, and then porting them to mobile devices, we decided that we would build for mobile first. This sort of slogan serves as a rallying cry across the organization, and helps focus our collective mind on new opportunities.

It is in that context that you should understand "AI-first". Of course, what this means in practice is quite different from what "mobile-first" meant in practice.

In the case of AI-first, what this means is that we consciously rethink our approach to how we build our products.

Module Learning Objectives

- Build a data strategy around ML.
- Identify and solve ML problems
- Infuse applications with ML
- Use ML creatively, to delight your users.



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In this module, we will build a data strategy around ML, learn how to identify and solve ML problems and use ML creatively.

Agenda

What is ML ?

What kinds of problems can it solve?

Infuse your apps with ML

Build a data strategy around ML

Use ML creatively, to delight your users

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We will start by defining what we mean when we say machine learning.

And what does it mean to be AI-first?

This comes down to a unique answer we provide to the second question here -- what kinds of problems can ML solve?

Then, we'll look at three specific strategic things you will do: infusing applications with ML, building a data strategy, and finally about using ML creatively.

We will start by defining what machine learning is.

Machine Learning is a way to use standard algorithms to derive predictive insights from data and make repeated decisions



data



algorithm



Predictive insight



decision

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ML is a way to derive *predictive* insights from data.

We do this using algorithms that are relatively general and applicable to a wide variety of datasets.

Think back to your company. How do you use data today? Perhaps you have a dashboard that business analysts and decision makers view on a daily basis? Perhaps a report that they read on a monthly basis? That is an example of backward-looking use of data -- looking at historical data to create reports and dashboards; that tends to be what people mean when they talk about business intelligence. A lot of data analytics is backwards-looking.

Of course, the point of looking at historical data might be to make decisions. Perhaps business analysts examine the data and suggest new policies or rules? They suggest, for example, that it might be possible to raise the price of a product in a certain region. Now, the business analyst is making a predictive insight. But is that scalable? Can the business analyst make such a decision for every product in every region? Can they dynamically adjust the price every second? In order to make decisions around predictive insights repeatable, you need machine learning. You need a computer program deriving such insights.

So, machine learning is about making many predictive decisions from data. It is about scaling up business intelligence and decision making.

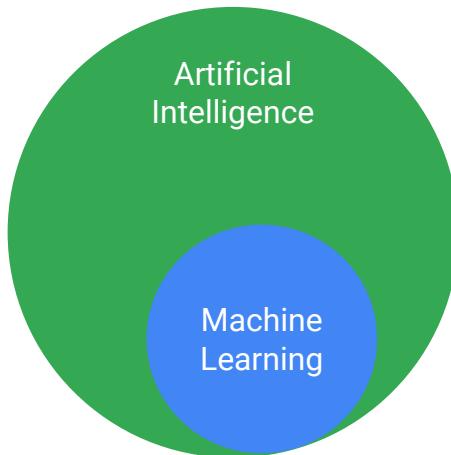
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<https://pixabay.com/en/fractal-pattern-abstract-form-142748/> (cc0)

<https://pixabay.com/en/arrows-inside-pressure-request-2029157/> (cc0)

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Artificial Intelligence is a discipline; machine learning is a specific way of solving AI problems



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A very common question I get -- what's the difference between AI and machine learning?

One way to think about it is that AI is a discipline, sort of like physics. AI has to do with the theory and methods to build machines that think & act like humans.

Machine Learning is a toolset, sort of like Newton's laws of mechanics; just as you can use Newton's laws to figure out how long it will take a ball to fall to the ground if you drop it off a cliff ... you can use machine learning to solve certain kinds of AI problems.

The basic difference between ML and other techniques in AI (for example, expert systems) is that in ML, machines learn. They don't start out intelligent, become intelligent.

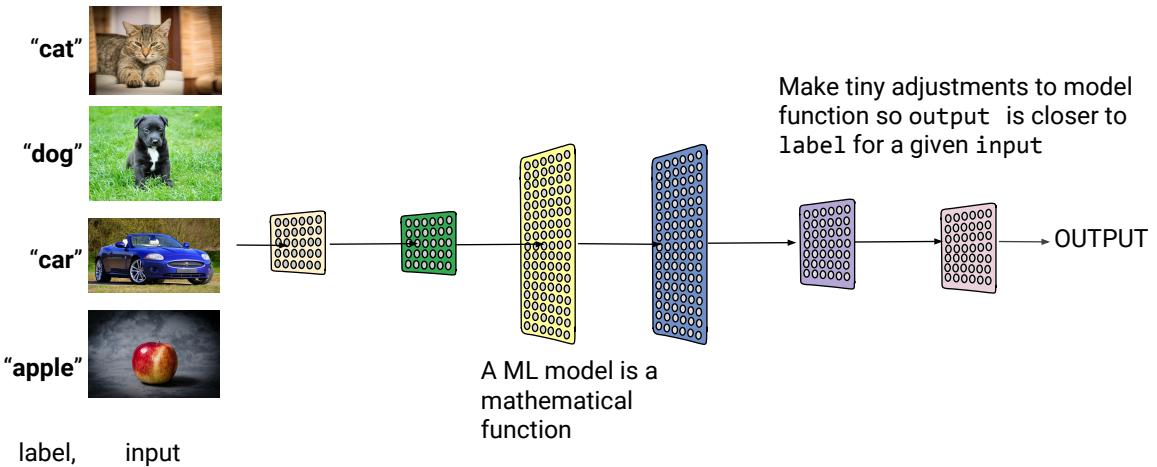
Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Two Stages of ML**

Format: Screencast

Stage 1: Train an ML model with examples



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(Lak)

The first stage of ML is to train an ML model with examples. The form of machine learning that we will be focused on in this specialization is called supervised learning, and in supervised learning, we start from examples. An example consists of a label and an input. For example, suppose we want to train a machine learning model to look at images and identify what is in those images. The true answer is called the label, so "cat" for the first image and "dog" for the second image. The image itself, the pixels of the image, are the input to the model.

The model itself is a mathematical function, of a form that can be applied to a wide variety of problems.

The models used in ML have a bunch of adjustable parameters. Then when we "train" the model, what we do is to make tiny adjustments to the model so that the output of the model -- the output of the mathematical function -- is as close as possible to the true answer for a given input. Of course, we don't do this on one image at a time -- the idea is adjust the mathematical function so that overall, the outputs of the model for the set of training inputs is as close as possible to the training labels.

The key thing is that machine learning, at least ML of the form that we will consider in this course (the most mature form of ML), relies on having a dataset of labeled examples. Labeled examples -- input + the true answer.

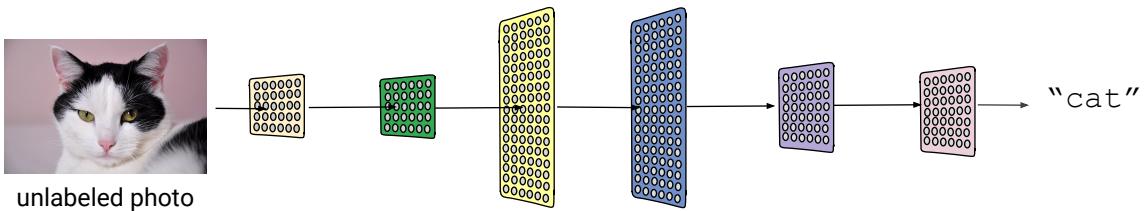
<https://pixabay.com/en/domestic-cat-cat-adidas-relaxed-726989/> (cc0)

<https://pixabay.com/en/dog-young-dog-puppy-280332/> (cc0)

<https://pixabay.com/en/sports-car-vehicle-transportation-1317645/> (cc0)

<https://pixabay.com/en/apple-education-school-knowledge-256268/> (cc0)

Stage 2: Predict with a trained model



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(Lak)

And after the model is trained, we can use it to “predict” the label of images that it has never seen before.

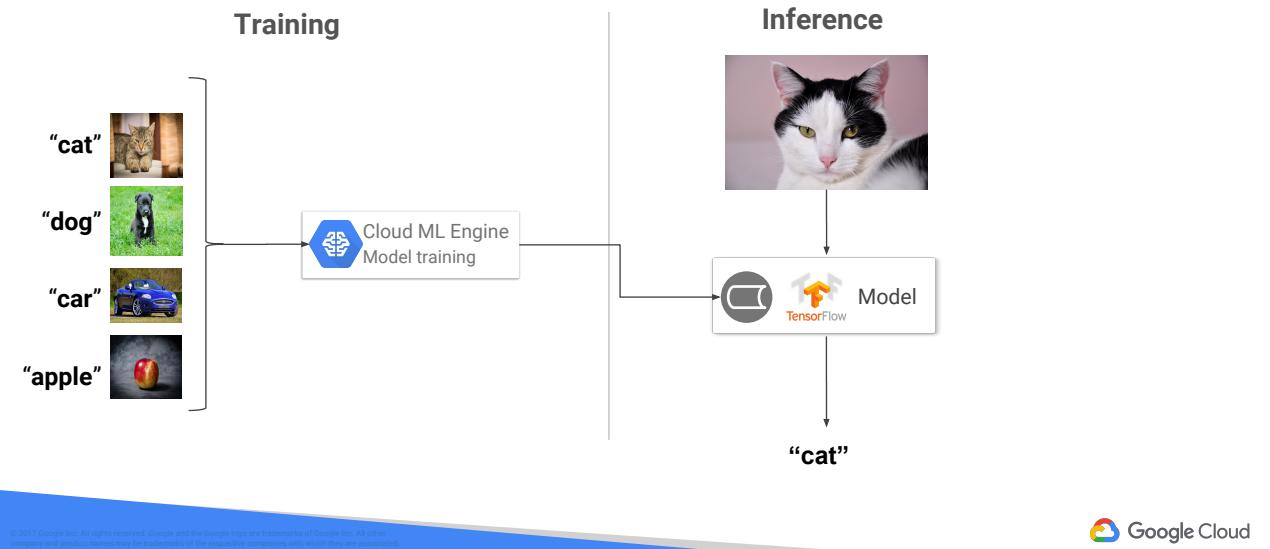
Here, we are inputting to the trained model this image and because the network has been trained, it is correctly able to output “cat”.

Note that the cat image on this slide is different from the one before it -- still works because the ML model has “generalized” from the specific examples of cat images we showed it to a more general idea of what a cat is and what it looks like.

The key to making a ML model generalize is data and lots and lots of it. Having labeled data is a precondition for successful ML.

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Data scientists must focus on both the training and inference stages of ML



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It is important to realize that machine learning has two stages: training and inference.

Sometimes, people refer to “prediction” as “inference” because “prediction” seems to imply a future state and in the case of images like this, we are not really “predicting” that it is a cat, just “inferring” that it is a cat based on the pixel data.

It can be tempting, as a data scientist, to focus all your energy, on the first stage. But this is not enough.

You need to be able to operationalize the model, put the model into production so that you can run inferences.

Look at many books on machine learning, blog posts, university courses ... They tend to ignore this second stage of ML. But in the real-world, what is the use of training a ML model if you can not use it?

In this specialization, we will be careful to show you machine learning, end-to-end. And by end-to-end, we mean putting ML models into production.

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<https://pixabay.com/en/mouse-rodent-cute-mammal-nager-1708347/>

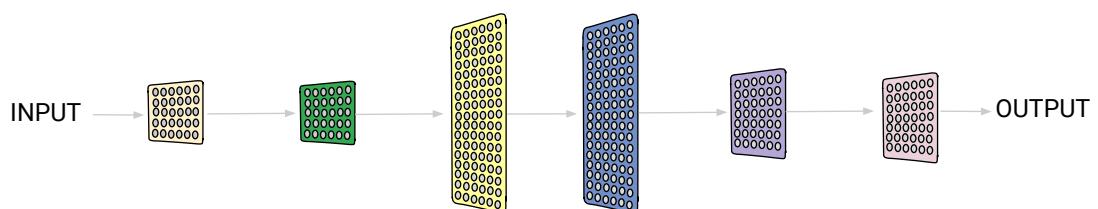
Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **ML in Google products**

Format: Screencast

Neural networks is one important technology we use



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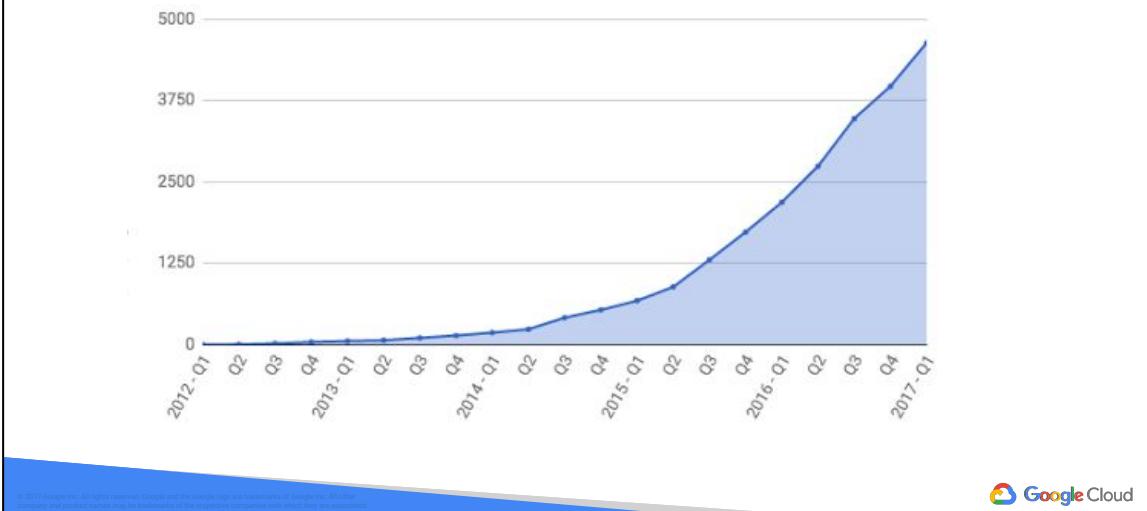
In the previous slides, I drew the mathematical model in a specific form. The model consists of many layers, arranged one after the other. The input passes through the first layer, then the second, etc. with each of the layers itself being a simple mathematical function. So, the entire model consists of a function of a function of ... you get the idea.

The diagram depicts a mathematical model called a neural network. There are other common mathematical models used in machine learning: linear methods, decision trees, radial basis functions, ensembles of trees, radial basis functions followed by linear methods, the list goes on. But we were talking about NNs.

Traditionally, neural network models did not have this many layers. Neural networks date back to the 1970s, but they used to have only one hidden layer. The reason had to do with (1) computational power: training deep neural networks, NNs with lots of layers, takes a lot of computing power; (2) availability of data. As you add more layers, there are more and more weights to adjust and so you need lots and lots more data; and (3) computational tricks. It turns out that if you just add layers, you will run into some issues. The NNs will take a long time to train. Some of the layers will become all zero. Or they will blow up and become all NaN (not a number). So, the research community need to develop a number of tricks and techniques to get deep

neural networks to work.

Usage of deep learning at Google has accelerated rapidly



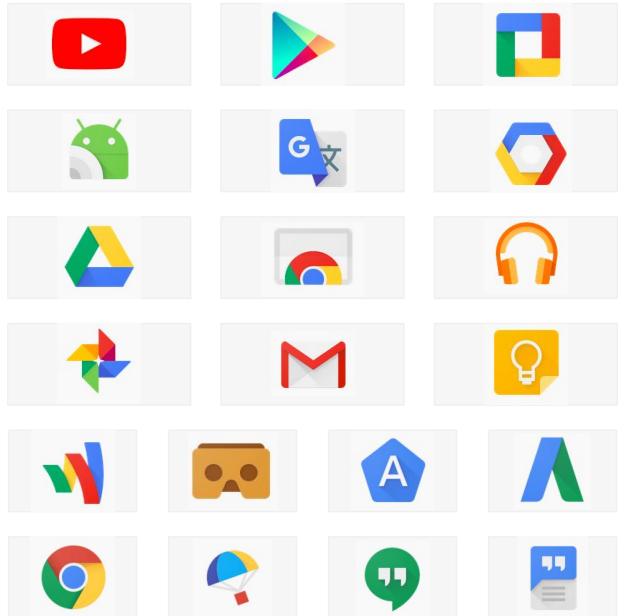
And so in the last few years, neural networks have proven themselves to be the best or near-best in a wide variety of tasks, even tasks that used to be thought to be unsolvable with machine learning. NNs have enabled dramatic improvements in really hard ML problems like language translation, image classification, speech understanding, etc. And they work just as well or better on structured data problems as traditional ML methods such as support vector machines or boosted/bagged decision trees.

You can see this at Google ... the use of deep learning at Google has accelerated rapidly. We had pretty much no deep learning models four years ago, and now we have more than 4000 deep learning models within Google.

So, we will use neural networks exclusively in this specialization. We will start off on structured data problems, and once we know how to build an end-to-end pipeline, we'll take that knowledge and show you how to do image problems, and sequence problems, and recommendation systems.

But, look again at this graph. 4000+ models? How can there be so many ML models?

Google infuses
Machine Learning into
almost all its products



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[highlight the icons mentioned as they are mentioned]

Well, ML is part of pretty much every Google product out there. Whether it is YouTube, or Play, or Chrome, or Gmail, or Hangouts ... they all use ML. It is not that there is just one ML model at YouTube. There are dozens of ML models per product.

In my experience, this is something that takes getting used to. You might look at a business problem, say, how to forecast whether an item will go out of stock and think of it as a single machine learning model that you have to build. In practice, you will have to build many ML models to solve this problem. You might have to break this problem down into smaller problems based on your knowledge of the business. For example, your first model might be to predict demand for the product at the store location. Your second model might predict the inventory of this item at your supplier's warehouses and nearby stores. You might need a third model to predict how long it is going to take them to stock your product and use this to predict which supplier you will ask to refill the shelf, and when. Of course, all these models themselves might be more complex. The model to predict the demand for milk is going to be very different from the model to predict the demand for dry noodles. The model for restocking electronics is very different from the model for restocking furniture.

There is not one ML model; there are dozens of ML models per product. This being a teaching course, we will show you how to train, deploy and predict with a single model. In practice, though, you will be building many ML models to solve a use case. Avoid the trap of thinking of building monolithic, one-model-solves-the-whole-problem

solutions.

~~But back to the Google experience, we have 4000+ models; you probably have used or heard of some of them.~~

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Demo: ML in Google products**

Format: Screencast

Google Photos



[glacier]

Google Cloud

But back to the Google experience ... you have probably used one or more of our 4000 models ...

I talked about how deep learning has come a long way in just the past few years, and nothing illustrates that better than Google Photos.

This is the Google product where you can upload photos from your camera to the cloud. You don't need to tag it -- the ML software tags images for you, so that you can then find images ...

Let me show you.

Demo done here.

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[demo]

I will go to photos.google.com and type in “Ladakh” -- this is one of the most beautiful parts of India. It’s on the Tibetan plateau. And you get pictures of Leh valley and of a monastery that I took in 2011 ... and even, somehow, Himalayan peaks that I took from the plane as we were landing ...

Google Translate



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The Google Translate app lets you point a phone camera at a street sign and it translates the sign for you.

This is a good example of a combination of several models that is quite intuitive.

One model to find the sign.

Another model to read the sign (do OCR -- optical character recognition -- on it).

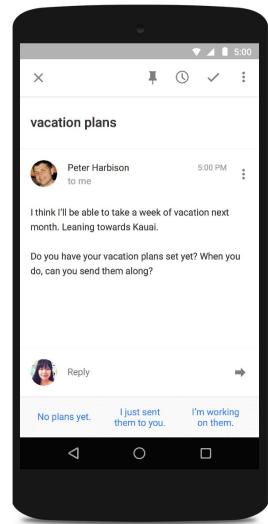
A third model to translate the sign. (maybe a third model to detect the language, and a fourth model to translate the sign).

A fifth model to superimpose translated text.

Perhaps even a sixth model to select the font to use ...

Gmail - Smart Reply Inbox

20%
of all responses
sent on mobile



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Smart Reply is the feature of Inbox and Gmail where the email program suggests three possible responses to received emails.

This is, in my view, the most sophisticated ML model in production today. Why do you think that is?

It's a sequence-to-sequence model (takes the received email as input and generates the response as the output, and text, as we will see later in this course, is usually thought of a sequence of words).

The ML model here needs to understand a small body of text, and predict three dissimilar answers.

We will look at sequence models in the last-but-one course of this specialization. We have lots of ground to cover before we get there!

Source: go/srquality

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Replacing heuristics**

Format: Screencast

Agenda

What is ML ?

What kinds of problems can it solve?

Infuse your apps with ML

Build a data strategy around ML

Use ML creatively, to delight your users

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(Lak)

We looked at machine learning and said it was a way to derive repeated predictive insights from data.

Then, we talked about the two stages of ML: a training phase where you teach the algorithm using labeled examples.

and a prediction or inference stage where you use the trained model to make inferences on new data.

We then looked a few examples of ML in action -- Photos, Translate, Smart Reply, all from Google products.

So how do you get to the point where your company is innovating like this in ML?

Our execs had a unique answer to the question of "what kinds of problems can machine learning solve"



"Machine learning. This is the next transformation... the programming paradigm is changing. Instead of programming a computer, you teach a computer to learn something and it does what you want."

Eric Schmidt
Executive Chairman of the Board
Google



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This is Eric Schmidt, the executive chairman of the board at Google. He's talking about the new transformation going on at Google, where we are becoming an "AI-first" company.

[read the quote]

Now, this seems strange. When you say ML to most people, they think "predictions from data", but notice that there is nothing in Eric's quote about data.

He's talking about Machine Learning as a way to replace programming. ML, according to Eric, is about logic, not just about data.

What does he mean?

giants|

giants
giants – San Francisco Giants, Baseball franchise
giants – New York Giants, American football team
giants score
giants schedule
giants tickets

Press Enter to search.

CALIFORNIA

NEW YORK

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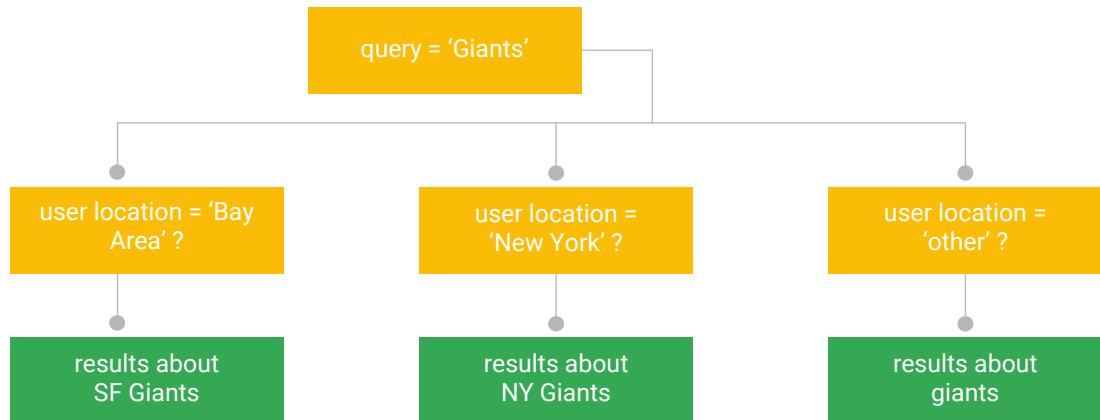
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Consider search. This is, of course, our flagship application here at Google.

**If you type in “giants”, should we show you SF giants or NY giants?
How would you do it?**

<https://pixabay.com/en/baseball-ball-sport-team-batting-25761/> (cc0)
<https://pixabay.com/en/california-usa-americana-2217654/> (cc0)
<https://pixabay.com/en/map-new-york-state-geography-43774/> (cc0)

Machine learning scales better than hand-coded rules



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A few years ago, this is how Google search worked.
There were a bunch of rules that were part of the search engine code base to decide which sports team to show a user.
If the query is 'giants' and the user is in the bay area, show them results about san francisco giants.
If the user is in the new york area, show them results about ny giants
If they are anywhere else, show them results about tall people.

This is for just one query.
Multiply this by the large variety of queries that people make, and you can imagine how complex the whole codebase had become.
The codebase was getting unwieldy. Hand-coded rules are hard to maintain.

Why not try machine learning? ML scales better because it is all automated ...
We knew when we showed people results, which of the links they actually clicked on ... how about training a ML model so that it

could do the search ranking?

RankBrain (a deep neural network for search ranking) improved performance significantly



Search

machine learning for search engines



#3
signal

for Search ranking, out
of hundreds

#1
improvement

to ranking quality
in 2+ years



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That was the essential idea behind RankBrain, our deep neural network for search ranking.

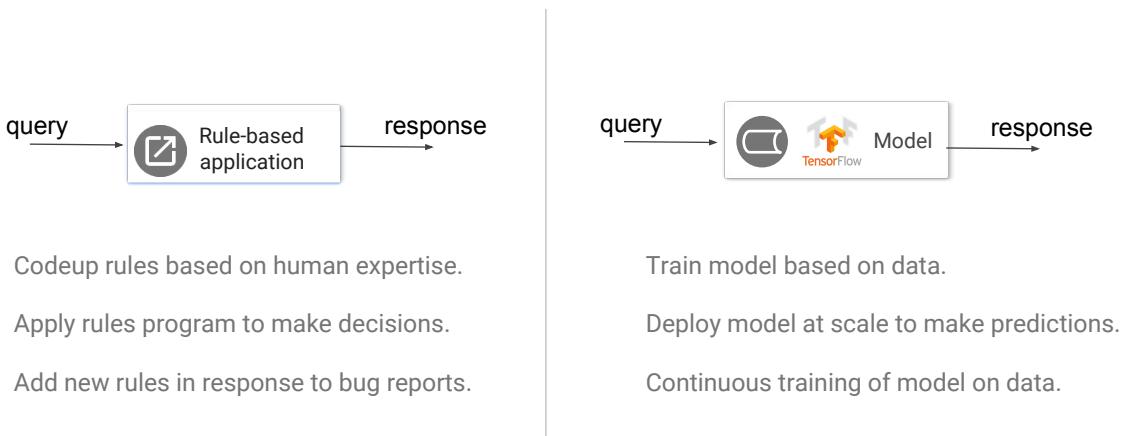
It outperformed many human-built signals ... we could replace many of the hand-coded rules with ML.

The neural network ended up improving our search quality dramatically.

Plus, the system could continually improve itself based on what users actually preferred.

Replacing heuristic rules by ML. That's what ML is about.

ML can be used to solve many problems for which you are writing rules today



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So, what kinds of problems can you solve with ML? Anything for which you are writing rules today. It is not just about predictive analytics! Google search is not a predictive analytics application, but we use ML for it. Note that is a far more expansive answer to “what kinds of problems can ML solve?” So, that’s what we mean when we say Google is an AI-first company. We think of machine learning as the way to scale, to automate, to personalize. Think about all the heuristic rules you are coding up today; provided you can collect the right data, you may be able to do it using machine learning.

The way you think about problems changes when you do this. You don’t think about coding up rules; you think about training models based on data.

You don’t think about fixing bug reports by adding new rules; you think in terms of continuously training the model as you get new data

And **think of applying rules to inputs**, you think in terms of deploying models at scale to make predictions.

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **It's all about data**

Format: Screencast

What do these search queries have in common ?



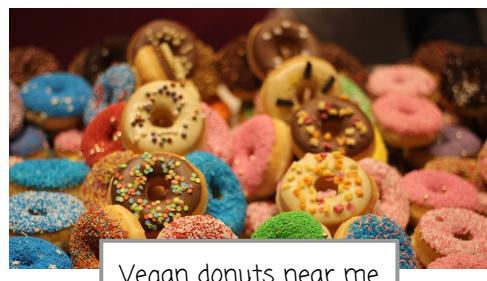
Japanese toys in san francisco



Buy live lobster in kissimmee fl



Bee hive removal pasadena md



Vegan donuts near me

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So, how does this idea change the way we approach new problems?

A few years ago, we found that certain types of queries were becoming more common.

Japanese toys in San Francisco, live lobster in Kissimmee, vegan donuts near me ...

These are hard queries ...local queries ... people are not looking for websites but actually businesses on a map

We could write rules for each of these, but it becomes unwieldy rather quickly. Let's see how we approach it from a ML perspective.

We start by thinking about how to collect the data to make it a ML problem.

Image (Lobster) cc0: <https://pixabay.com/en/lobster-shediac-canada-2358898/>

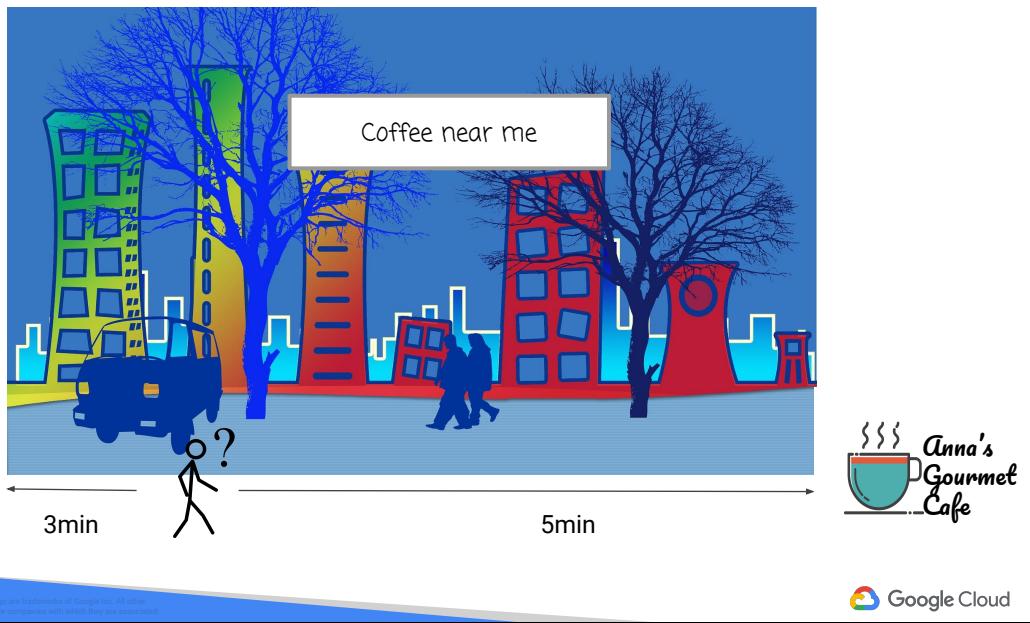
Image (Donuts) cc0: <https://pixabay.com/en/candy-food-donuts-market-2696734/>

Image (Beehive) cc0:

<https://pixabay.com/en/bees-combs-beekeeper-honeycomb-2368228/>

Image (Toy) cc0: <https://pixabay.com/en/panda-z-panda-toy-children-child-1299683/>

ML converts examples into knowledge



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Let's look at an example. The query "coffee near me".

The idea behind ML is to take a bunch of examples and convert that knowledge into future predictions ...

When you search for coffee near me, **what are the examples?** What is the future prediction?

The prediction end is quite straightforward. There are two options: Bill's diner carries coffee and it is only 3 minutes away.

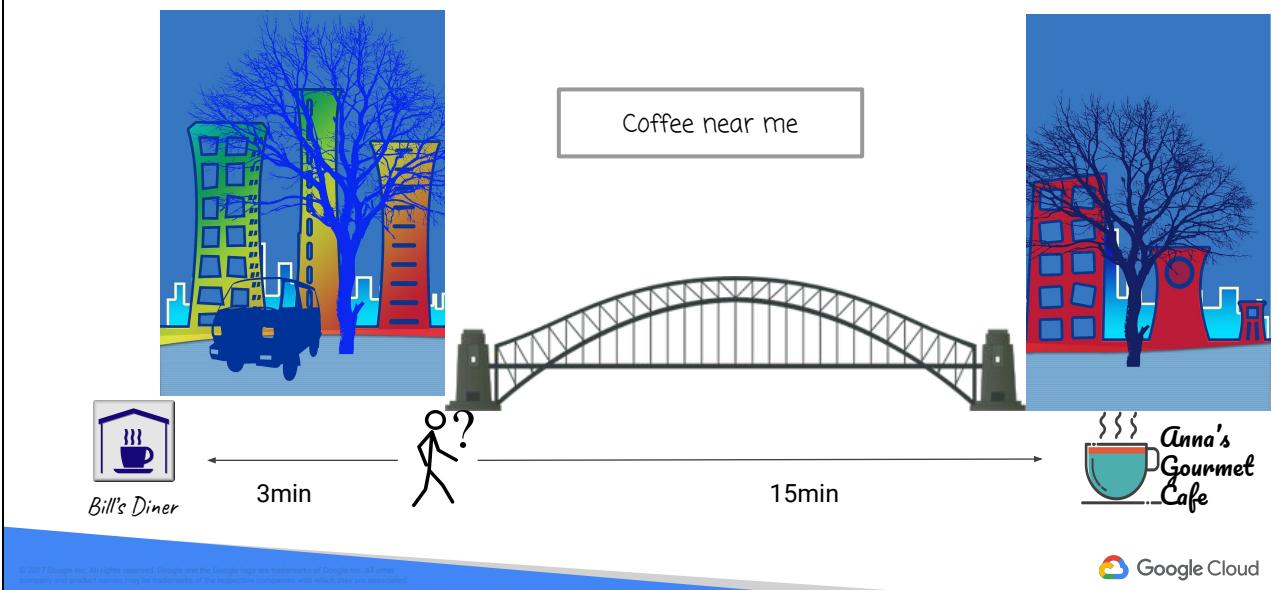
However, there is a gourmet coffee shop just 2 minutes more ... and we rather think you'd prefer the gourmet coffee to the sandwich shop.

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<https://pixabay.com/en/coffee-tea-symbol-cappuccino-hotel-32355/> (cc0)

<https://pixabay.com/en/cup-icon-glass-symbol-design-flat-1849083/> (cc0)

ML converts examples into knowledge



... on the other hand if the gourmet coffee shop is across the bridge, we probably will send you to the diner instead ...

Or if the diner typically takes 10 minutes to serve coffee, or does not have take-away coffee (you have to sit down and eat), then perhaps the 15-minute walk is what you would prefer.

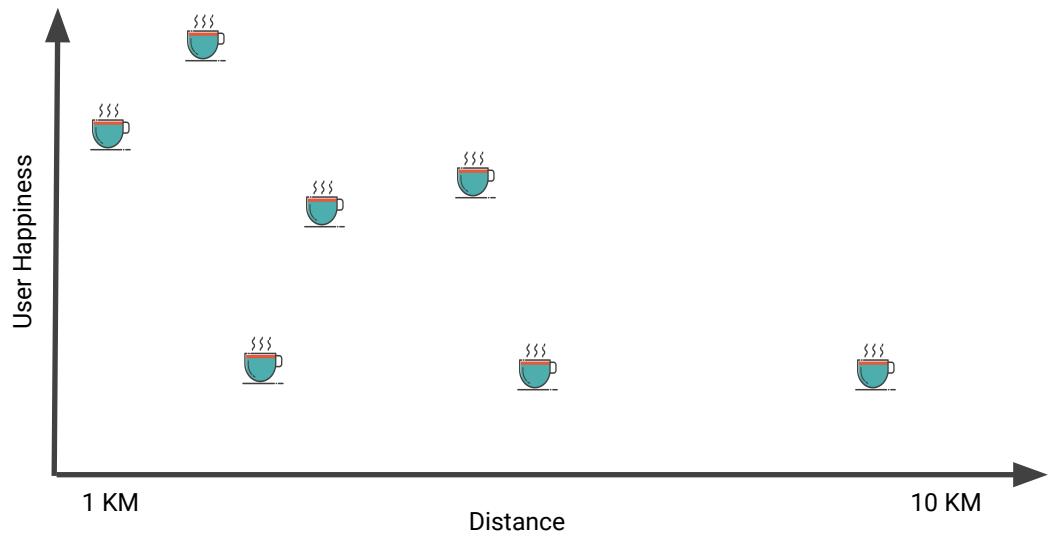
How far is too far? How much does the rating of the restaurant, and time it takes to serve you matter?

Rather than guessing and having a whole bunch of rules, we'd rather have users telling us ...

<https://pixabay.com/en/architecture-city-home-homes-107595/> (cc0)

<https://pixabay.com/en/city-trees-city-view-animated-107600/> (cc0)

How far will you go for gourmet coffee?



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So we look at a bunch of data and do a trade off ... distance vs. quality of coffee ... for the other factors such as service time also, but let's consider just the distance .. but where do you get this data?

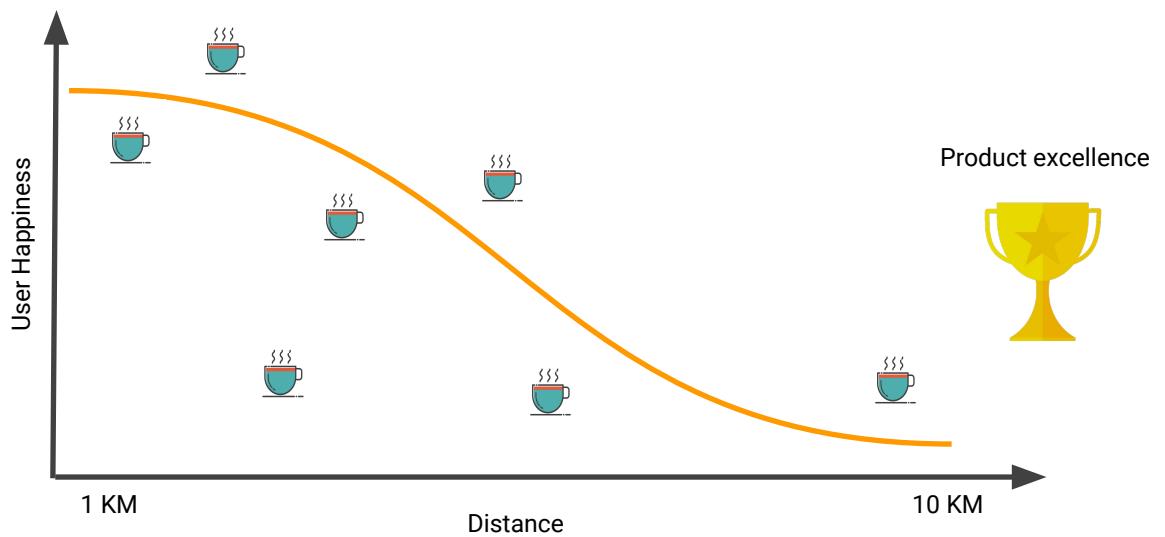
As an AI-first company, we might start with heuristics, but we do so with the mindset that we are going to throw away the heuristics just as soon as we have enough data about user preferences ...

What we need is examples ... remember example = labeled data. Here the input = distance to shop and label = does the user like the result or not?

- So we take an example of a shop 1 km away and user says great ... I'll go 1km
- And we ask another user 3km away and they say " I don't even like gourmet coffee."
- We aggregate a bunch of different examples eventually when we realize when it's far enough away, nobody wants to go ...

And then we try to fit our model

Good learning involves blending all the users' preferences



Machine Learning is about collecting the appropriate data and then finding the right balance of good learning, trusting the examples

Image (Trophy) cc0: <https://pixabay.com/en/cup-trophy-award-profit-2015198/>

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Framing an ML problem**

Format: Screencast

Lab: Framing a machine learning problem

Lab: Framing a machine learning problem

In this lab activity, you will choose 2 from a set of provided use cases and think about the problems from an ML perspective



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Pick two use cases from the following two slides that you are familiar with:

Cast this as Machine Learning problem

What is being predicted?

What data is needed?

Cast the ML problem as a software problem

What is the API for the problem during prediction?

Who will use this service? How are they doing it today?

Now, cast it in the framework of a data problem

What are some key actions to collect, analyze, predict, and react to the data/predictions (different input features might require different actions)

Image (Frames) cc0:

<https://pixabay.com/en/frame-wooden-frame-decorative-2480747/>

Cloud Machine Learning use cases

Manufacturing

- Predictive maintenance or condition monitoring
- Warranty reserve estimation
- Propensity to buy
- Demand forecasting
- Process optimization
- Telematics

Retail

- Predictive inventory planning
- Recommendation engines
- Upsell and cross-channel marketing
- Market segmentation and targeting
- Customer ROI and lifetime value

Healthcare and Life Sciences

- Alerts and diagnostics from real-time patient data
- Disease identification and risk satisfaction
- Patient triage optimization
- Proactive health management
- Healthcare provider sentiment analysis

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So, here's the first set of potential use cases. Freeze this frame to pick a problem to work on.

Cloud Machine Learning use cases (continued)

Travel and Hospitality

- Aircraft scheduling
- Dynamic pricing
- Social media – consumer feedback and interaction analysis
- Customer complaint resolution
- Traffic patterns and congestion management

Financial Services

- Risk analytics and regulation
- Customer Segmentation
- Cross-selling and up-selling
- Sales and marketing campaign management
- Credit worthiness evaluation

Energy, Feedstock and Utilities

- Power usage analytics
- Seismic data processing
- Carbon emissions and trading
- Customer-specific pricing
- Smart grid management
- Energy demand and supply optimization

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Here's the second ...

Take time to answer the questions in the lab.

Go to the student forums and discuss your answers with other students.

When you are done, check out my answer to the questions.

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Framing an ML problem debrief**

Format: Screencast

Example solution: Demand forecasting in manufacturing

ML problem:

What is being predicted? How many units of widgets X should we manufacture this month?

What data is needed? Historical data on # of units sold, price it was sold at, # of units returned, price of competitor product, # of units of all items that use widget X that were sold (e.g. if widget is a phone display panel, how many smartphones were sold, regardless of which display panel they carried?), economic figures (e.g. customer confidence, interest rate), this-month-last-year

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[debrief]

Read slide and next two ...

Example solution (as software problem)

`predictDemand(widgetID,
month=CurrentTime.month)`

Who will use this service? Product managers, logistics managers

How are they doing it today? They examine trends of e.g. phone sales, overall economy, trade publications and make a decision

Example solution, as data problem

Data problem:

Collect: economic data, competitor data, industry data, our figures

Analyze: craft features that our experts are looking at today from this data and use as inputs to model

React: automatic?

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **ML in Applications**

Format: Screencast

Agenda

What is ML ?

What kinds of problems can it solve?

[Infuse your apps with ML](#)

Build a data strategy around ML

Use ML creatively, to delight your users

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[Lak]

An easy way to add ML to your apps is to take advantage of pre-trained models.

These are off-the-shelf solutions.

Cases that you don't need to build your own models.

“How much is this car worth?”



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Aucnet is the largest real-time car auction service in Japan, serving over 30K dealers and running auctions worth nearly \$4 billion dollars a year.

The way it used to work ... car dealers would take multiple photos of each used car to sell, upload them to the service, and need to specify what model of the car and what part of the car for every photo. It's a time consuming task for the dealers to do across thousands of photos every day.

Now ... the new Machine-learning system can detect the model number of the car at high accuracy. It also can show the estimated price range for each model and recognizes what part of the car is being photographed. With this system, the car dealers just drag and drop a bunch of unclassified photos and checks if the model and parts are classified by the system correctly.

//// next slide

Let me show you ...

URL: <https://konpeki.io/>

Sample images: download this file

Use the images in "Selected for demo" folder

[debrief]

It used to be that you wanted to list a car, you need to fill out a form. Boring!

Aucnet said “upload images of your car” and we'll tell you how much it's worth.

Fill out a form? Upload images from your camera? Which user experience is better?

Demo is available. Aucnet use case details:

<https://drive.google.com/open?id=1GPvRepg6ug-AnSkTtIG39fT8QVr6oY1UTYNumTsYDX8>

Fill out a form or upload images which user experience is better?

Demo is available. Aucnet use case details:

<https://drive.google.com/open?id=1GPvRepq6ug-AnSkTtlG39fT8QVr6oY1UTYNumTsYDX8>

Or

URL: <https://konpeki.io/>

- Sample images: [download this file](#)
 - Use the images in "Selected for demo" folder

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Let me show you ...

URL: <https://konpeki.io/>

- Sample images: [download this file](#)
 - Use the images in "Selected for demo" folder
 -

[debrief]

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Aucnet said “upload images of your car” and we’ll tell you how much it’s worth.
Fill out a form? Upload images from your camera? Which user experience is better?

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<https://drive.google.com/open?id=1GPvRepq6ug-AnSkTtlG39fT8QVr6oY1UTYNumTsYDX8>

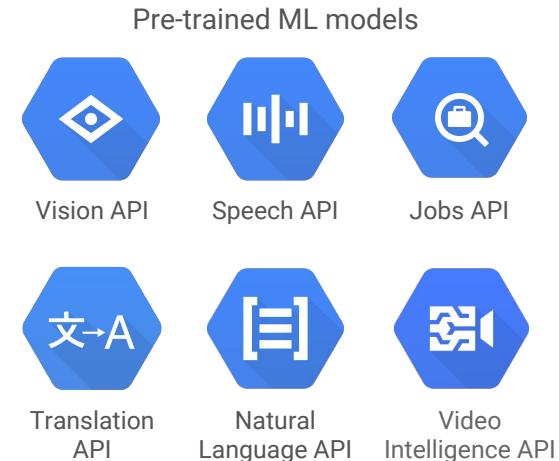
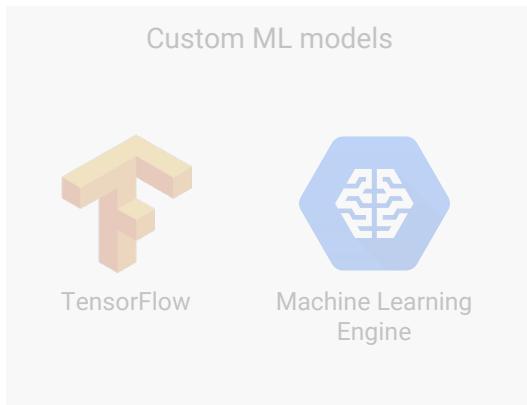
Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Pretrained Models**

Format: Screencast

There are pre-trained machine learning services available on Google Cloud



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Aucnet built a custom image model on Google Cloud Platform using TensorFlow. They are on the left-hand side of this image.

But increasingly, you don't have to do that.

There are a variety of domains where Google exposes ML services trained with our own data. For example, if you want to transcribe speech, you could use the Speech API instead of having to collect the data, train it, and predict with it. There are many such pre-trained models.

Such pretrained models are excellent ways to replace user input by ML.

Ocado routes emails based on NLP



"Thanks to the Google Cloud Platform, Ocado was able to use the power of cloud computing and [train our models in parallel](#)."



Improves natural language processing of customer service claims

"Hi Ocado,
I love your website. I have children so it's easier for me to do the shopping online.
Many thanks for saving my time!
Regards"

[Feedback](#)

[Customer is happy](#)



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Another example of using a pre-trained model ... Ocado is the world's largest online-only grocery, based in the UK. Customers send email, and traditionally each email would get read and routed to the appropriate dept. That doesn't scale. So, Ocado turned to natural language processing. They were able to get sentiment, entities, parsing syntax.

The computational technology helps Ocado parse through the body of emails, tags and routes to help contact center reps determine the priority and context

Let your users talk to you

50%

of enterprises will be
spending more per annum
on bots and chatbot
creation than traditional
mobile app development
by 2021 – Gartner

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But increasingly, customers do not want to go to your website and click on a button. They do not want to send you an email. They want to talk to you. Interactively. To get their questions and concerns answered. Manually answering each call doesn't scale and so Gartner estimates that in a few years, we will be spending more on conversational interfaces than even on mobile apps!

Does this mean using the Speech API, transcribing it, and trying to make sense of it? No ... what I'm showing here is a high-level conversational agent tool called Dialogflow.

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **The ML marketplace is evolving**

Format: Screencast

The ML marketplace is moving towards increasing levels of ML abstraction

Custom image model to price cars



Build off NLP API to route customer emails



Use Vision API as-is to find text in memes



Use Dialogflow to create a new shopping experience



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Aucnet built their own custom model to classify car parts and estimate price.
Ocado used parsed results from the NL API to route customer emails
Giphy uses the Vision API to find the text in memes using optical character recognition

The social media company used the vision api to reject inappropriate uploads.
Uniqlo designed a shopping chatbot using dialogflow.

In this specialization, we'll focus on building custom models

Custom image model to price cars



Build off NLP API to route customer emails



Use Vision API as-is to find text in memes



Use Dialogflow to create a new shopping experience



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In this specialization, we will teach you how to do machine learning, and the level of abstraction we will work at will be around building custom models. But be aware that, increasingly, you will get to incorporate machine learning into your applications primarily in the form of APIs.

Of course, someone will have to build these APIs for this marketplace, and perhaps you are the builder of such ML APIs.

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **A data strategy**

Format: Screencast

Agenda

What is ML ?

What kinds of problems can it solve?

Infuse your apps with ML

Build a data strategy around ML

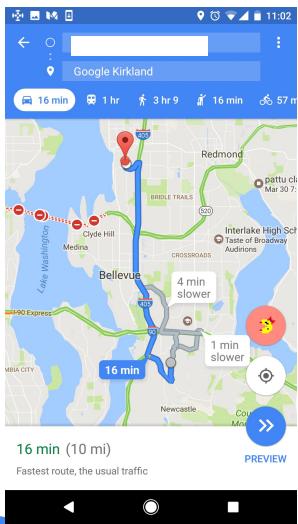
Use ML creatively, to delight your users

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Reimagine what data can help you do

Is this machine learning? What's needed for ML?



Google Cloud

 Google Cloud

I'm going to be using Google Maps to illustrate several key points.

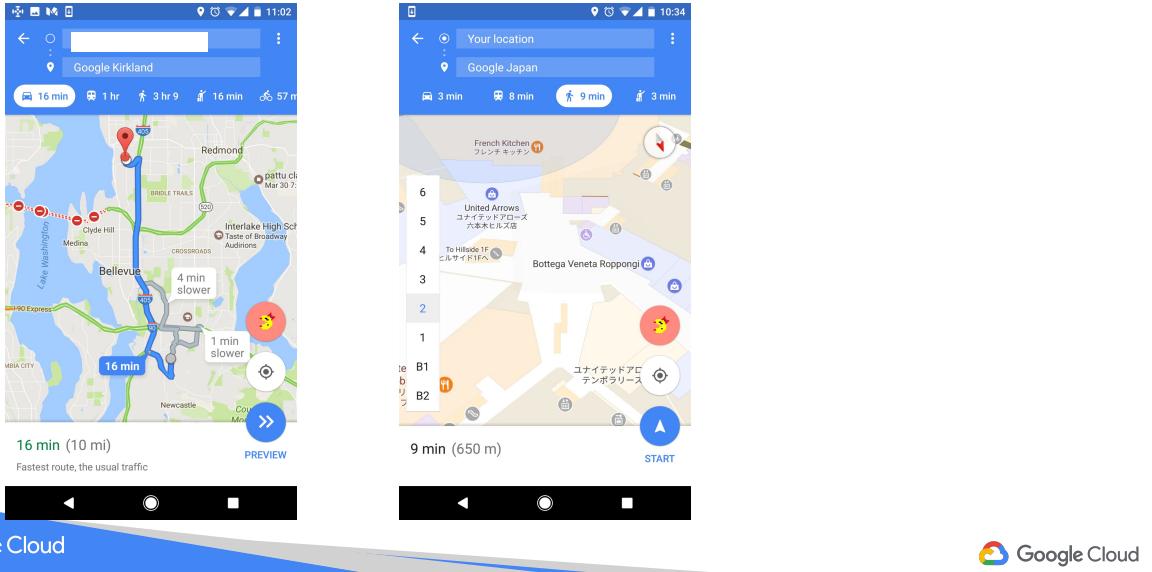
Take the this map for example. Every morning, I glance at my phone and it tells me the way to get to work. There are three possible routes, and today, the highlighted route is the fastest. Sometimes, I do go to Google Seattle, crossing the floating bridge across Lake Washington and Maps tells me, helpfully, that the bridge is closed. Is this machine learning?

You could think of this as being just a set of rules. Google has to collect a lot of data to make this use case possible -- where the roads are, for one. The traffic on each road. Bridge closures.

The algorithm itself? Routing algorithms between A and B subject to a set of constraints? The A* algorithm is taught in undergraduate computer science classes. So, not that complex once you have the data. This is the kind of thing you can do for countries at a time. Get data on the road network, and provide routing directions.

Traffic and bridge closures are a little more difficult in that you have to work with a bunch of smaller government entities, but still not such a huge data problem. The logic, once you have the data, seems quite tractable.

Is this machine learning? What's needed for ML?

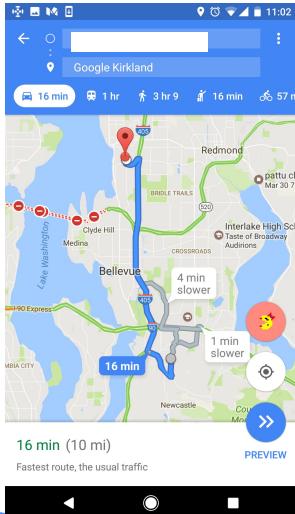


Now, take the case in the middle. Still Maps. I was in Japan, making my way from my hotel to the Google office. I'm in a subway station called Roppongi and Maps tells me that I'm on floor #2.

How does it know? Whatever the data sources it uses -- wifi points, barometric pressure, typical walking speed ... it's pretty obvious that this can not be a simple set of rules. Plus, of course, the relevant data to train the model, and the relevant data to keep the model remaining fresh. Once you have the data, you are now going to use ML to sidestep having to write the logic.

Maps here is anticipating information that you might want to know if you were in a multi-story building ... what else can Maps anticipate?

Is this machine learning? What's needed for ML?



Google Cloud



Google Cloud



Take the map on the right. Still in Japan, I glanced at my phone in between meetings and noticed that I was getting a recommendation. Maps is now connecting my past history that I like art, that I like museums, and that I am in Japan to now recommend things to me. This is even more of a data problem. The ML is what allows the original limited how-to-get-from-A-B map to now become a virtual assistant.

Personalization of the Maps service is possible only with machine learning.

So, machine learning is about scaling beyond hand-written rules. But then you start being able to do things that you could never achieve if you were writing hand-written rules.

Think back at your business. Your business analysts are essentially looking only at the bulk of your business. That's akin to the use case on the left. The stuff that everybody in the country needs. One set of rules for everyone. You might be thinking of ML as a way to do the things in the middle -- of being able to take the data you happen to have and training a ML model.

But think of ML as a way to get to kind of things on the right -- of being able to personalize your services for each of your customers. And notice the question at the bottom of the card on the right -- asking for user feedback to keep improving the model.

What's needed, though, in this transformation from the left (which is quite generic) to the right (which is quite personalized)?

If ML is a rocket engine,
data is the fuel



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Data, and lots of it. The rules/models are actually quite simple.

If ML is a rocket engine, data is the fuel

As we get into complex models and various ways of tuning a model to get better and better performance, it can be very easy to lose sight of a key point.

Data wins. Every time.

<https://pixabay.com/en/rocket-launch-smoke-rocket-take-off-67723/> (cc0)

Simple ML and More Data > Fancy ML and Small Data

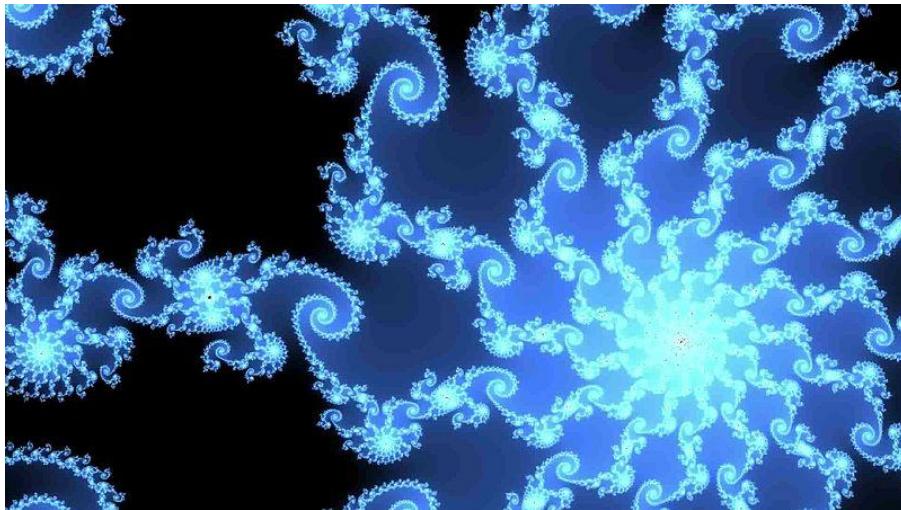


Image Source:
https://en.wikipedia.org/wiki/Mandelbrot_set

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Given the choice between more data and more complex models, spend your energy collecting more data.

By that I mean, collecting not just more quantity. Also more variety.

For example, imagine that your data consists of these fractals. If you are zoomed way in, you won't see the patterns. You don't have enough data, so you will end up fitting to very complex rules. As you get more and more data, hopefully you fill out the domain and the overall pattern starts to become much more evident.

A ML strategy is, first and foremost, a data strategy.

From: https://en.wikipedia.org/wiki/Mandelbrot_set

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Training-serving skew**

Format: Screencast

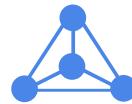
Typical customer journey involves going from manual data analysis to ML



Enables automation of previously manual global fishing data analyses



GLOBAL
FISHING
WATCH



Processes 22 million fishing data points daily

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So, how do you get started on machine learning? In our experience, we have seen that the typical customer journey, the one most likely to be successful, is to select a use case where you are doing manual data analysis today. This is what Global Fishing Watch, a nonprofit that tries to identify poaching did. They used to manually analyze fishing trips and they scaled up their processing using machine learning to the point that they could analyze 22m data points daily.

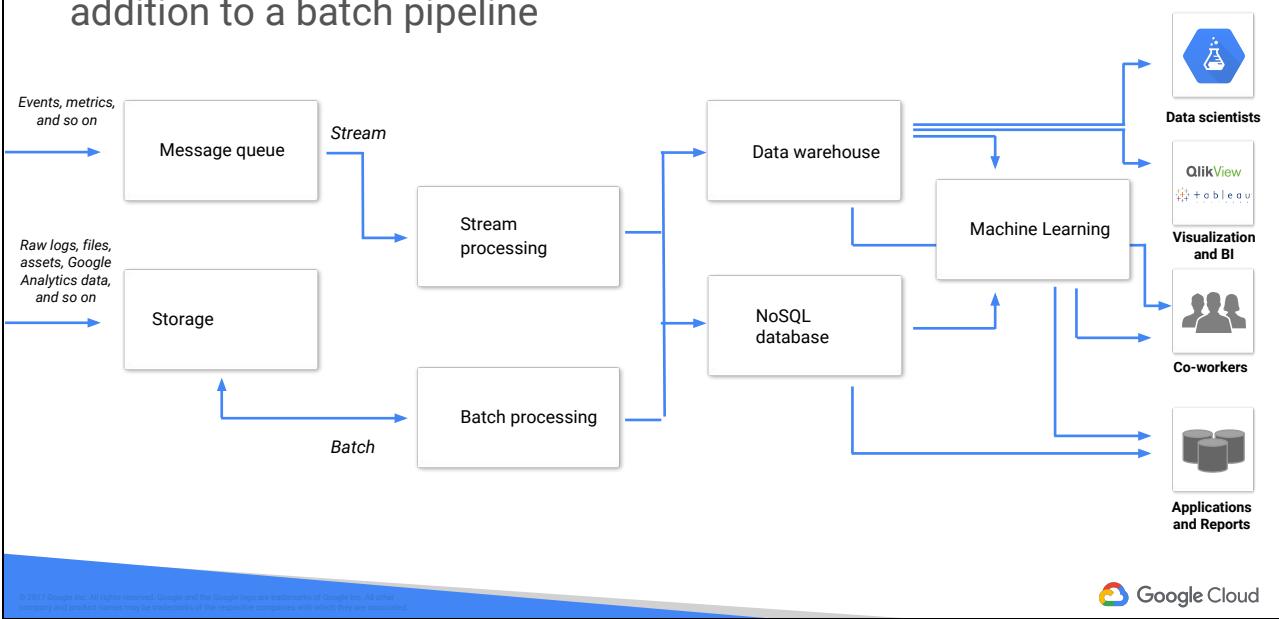
There are several reasons why you want to go through manual data analysis to machine learning:

- (1) If you are doing manual data analysis, you probably have the data already. Collecting data is often the longest and hardest part of a ML project, and the one most likely to fail. If you have the data already, your chances of success just went up.
- (2) Even if you don't have the data today, and so your ML project involves first collecting and rating data, you want to go through a manual analysis stage. The reason is that if you can't analyze your data to get reasonable inputs towards making decisions, there is no point to doing ML. Manual analysis helps you fail fast and try new ideas in a more agile way. So, don't skip the analysis step.
- (3) To build a good ML model, you have to know your data. Since that's the first step, go through the process of doing manual data analysis. Don't jump straight to ML. We'll talk about this more in the next module.
- (4) Finally, ML is a journey towards automation and scale. You are automating manual analysis because you want it to scale. Perhaps, like Global fishing

- (1) watch, you are manually analyzing a small fraction of fishing trips and you want to automate this so that you can scale up to analyzing a great deal more fishing trips.

More pithily, if you can't do analytics, you can't do ML.

For machine learning, you need to build a streaming pipeline in addition to a batch pipeline



When we say ML to engineers, they keep thinking “training”.

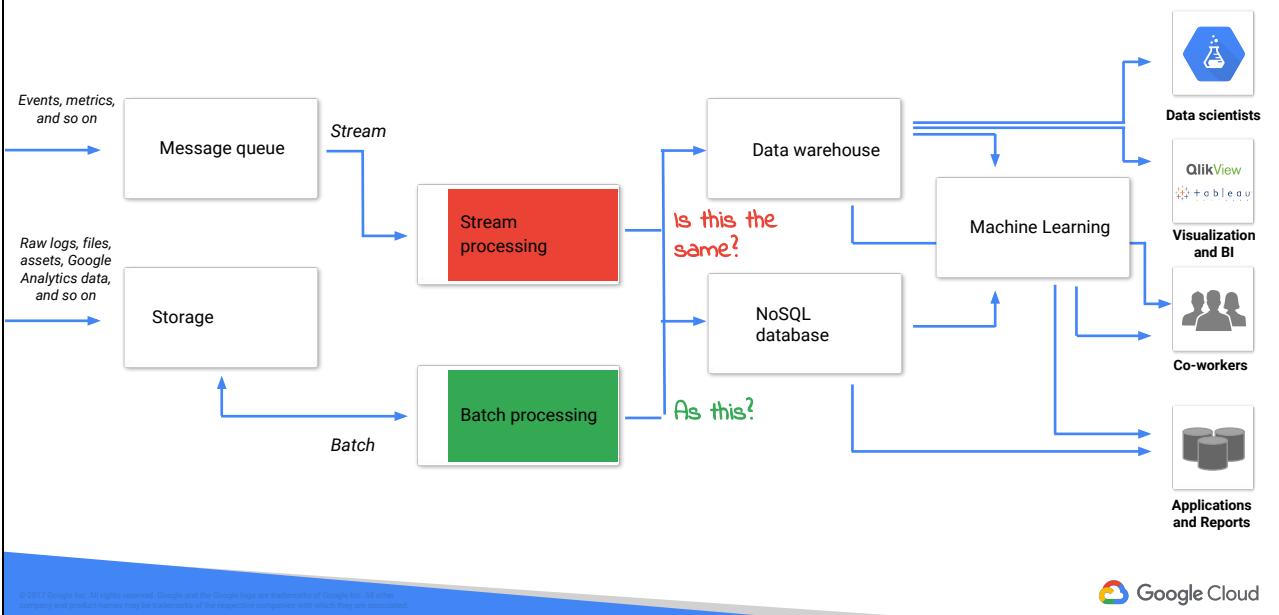
But the true utility of ML comes during predictions.

That’s when you are getting value from it.

One key thing, then, is that your models have to work on streaming data. You need to build up your streaming data sophistication.

If you are thinking you could get away with doing things weekly, as batch processing ... guess what, your business is only getting faster.

Many ML projects fail because of training-serving skew



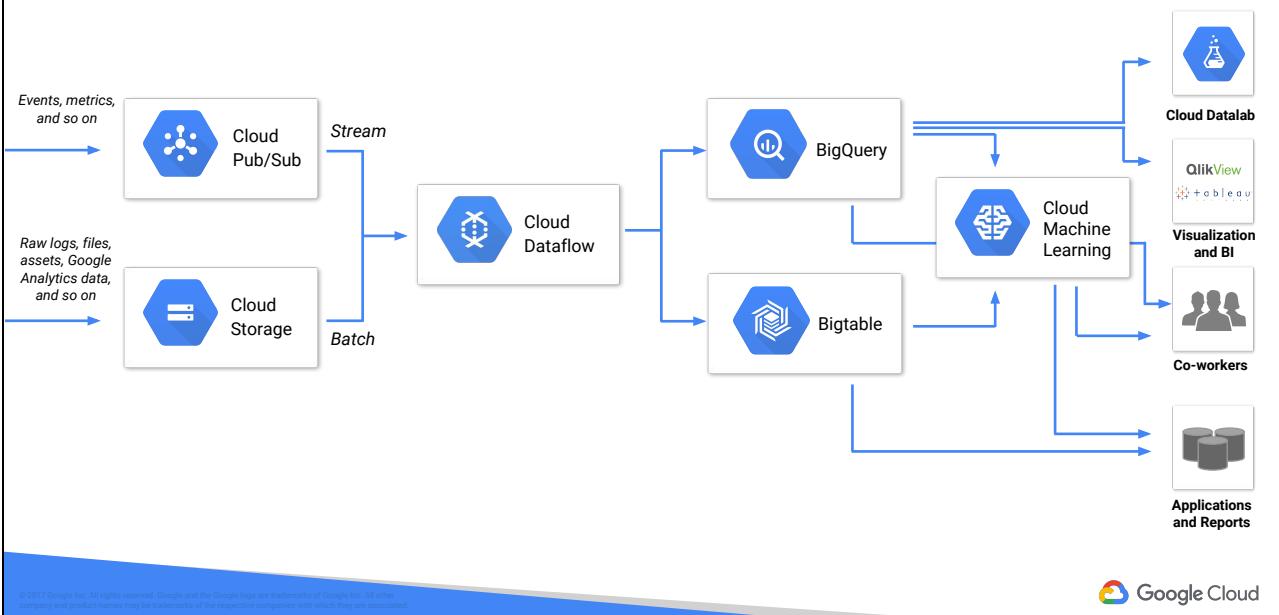
One common reason that ML projects fail is because of something called “training-serving skew”. This is where you had a certain system for processing historical data so that you could train it. Perhaps it was a batch processing system written by your data science team.

Then, you have a different system that needs to use the ML model during prediction; the system that serves these predictions is probably written in something that your production engineering team writes and maintains. Perhaps it is written in Java using web frameworks.

The problem is that unless the model sees the exact same data in serving as was used to do training, the model predictions are going to be off.

That is the problem that is referred to as “training-serving skew”.

Sophistication around real-time data is key



One way to reduce the chances of this is to take the same code that was used to process historical data (during training) and reuse it during predictions. But for that to happen, your data pipelines have to process both batch and stream.

This is a key insight behind Cloud Dataflow, a way to author data pipelines in Python, Java or even visually with Cloud Dataprep.

It's open-sourced as Apache Beam. Where the B stands for batch and -eam stands for stream. A single system to do both batch and stream, because

In machine learning, it is helpful to use the same system in both training and prediction.

Performance metrics for training are different than for predictions



Training should scale to handle a lot of data



Machine Learning
Engine



TensorFlow



Predictions should scale to handle large number of queries per second

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The performance metrics you care about change between training and predictions as well.

During training, the key performance aspect you care about is scaling to a lot of data. Distributed training, if you will.

During prediction, though, the key performance aspect is speed of response (high QPS).

This is a key insight behind TensorFlow. Lots of machine learning frameworks exist, for training. Not so many are equally capable of operationalization.

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **An ML strategy**

Format: Screencast

Connect simple ML models into a pipeline

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If there is one thing I want you to take away from this module, it is that the magic of ML comes with quantity, not complexity. Many small ML models each of which is simple. Think of my Maps example ...

<https://pixabay.com/en/blur-blurred-cascade-fall-flow-21653/> (cc0)

Freedom to experiment (and fail) is important

“Take your time
and succeed”



“Fail fast
and iterate”



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And if you are building many ML models, and planning for many more that you may never build, you want to have an environment where you fail fast.
The idea is that if you are failing fast, you get the ability to iterate.
This ability to experiment is critical in the realm of machine learning.

Unstructured data
accounts for
90% of enterprise data*

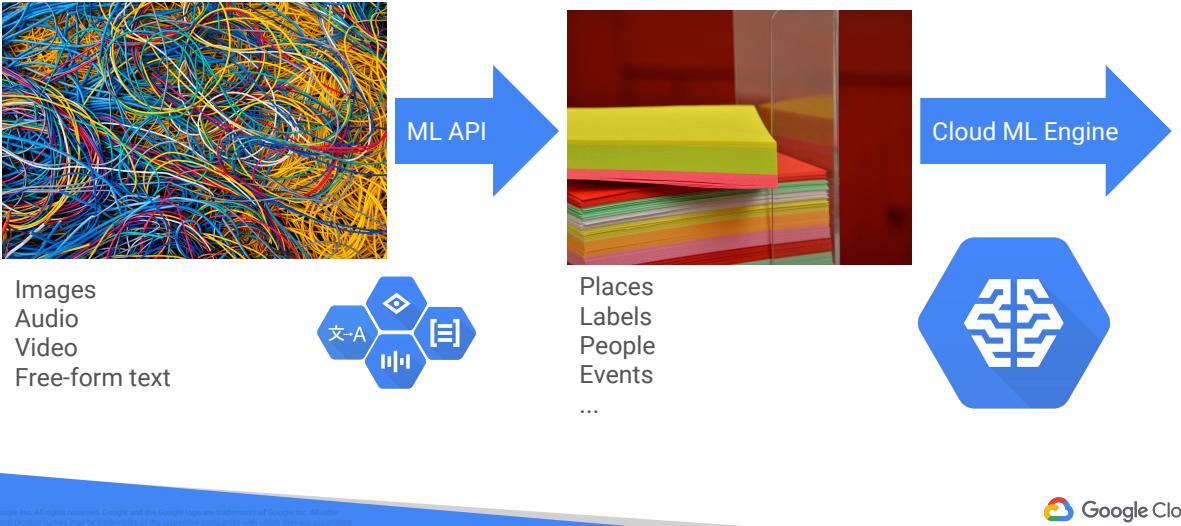
*Source: IDC

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When I say data, most people immediately think “structured data”, in my database.
But 90% of enterprise data is unstructured.
Think emails, video footage, texts, reports, catalogs, fashion shows, events, news,
etc.

Build on top of Google



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Dealing with structured data has gotten a lot easier because of the pretrained models we talked about. So, think of a ML pipeline as a way to deal with unstructured data. Take unstructured data, pass them through ML APIs, and then you are left with entities, places, labels, people, things that you can build a simpler ML model out of.

<https://pixabay.com/en/list-zettelbox-note-leaves-stack-1925395/> (cc0)

Course 1: How Google does ML

Module 2: What it means to be AI-first

Lesson Title: **Transform your business**

Format: Screencast

Agenda

What is ML ?

What kinds of problems can it solve?

Infuse your apps with ML

Build a data strategy around ML

Use ML creatively, to delight your users

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Fulfill user intent, using ML creatively, to delight your users.

The ability of ML to scale, to be personalized, gives you lots of opportunities to do this.

What's the customer experiencing right now?



For ML to be magic, you should keep in mind the word “delight”. Delight your users. Anticipate their next need.

Did the card get canceled?

Flight get delayed?

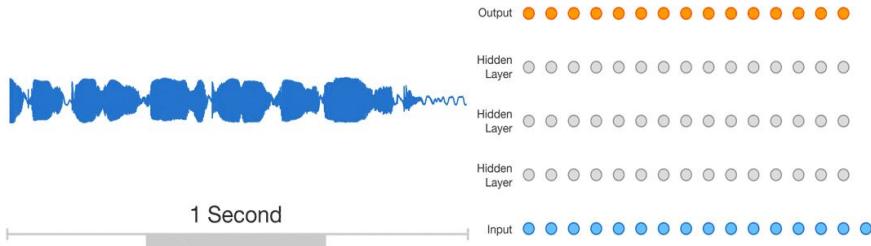
Etc.

Or did they just walk into your store and see an empty shelf?

Does your system automatically find the “right” action to take for this customer? Rebook them? Offer them a meal voucher? Suggest that you are happy they are wearing your brand of sneakers?

<https://pixabay.com/en/supermarket-shopping-empty-shelves-665049/> (cc0)

Generating music



fulfill user intent in interesting ways using the capabilities of ML.

Users want background music in their videos, but using popular songs is a copyright violation. What if you generate music according to their specs??

- Classic piano music generated by WaveNet:
<https://deepmind.com/blog/wavenet-generative-model-raw-audio/>
- Virtual girl images generated by GAN on TF: <https://goo.gl/xkzbYI>
 - Eg Game companies are trying GAN for generating avatar images for online game players

Your business can benefit from ML



Infuse your apps with ML

Simplify user input
Adapt to user



Fine-tune your business

Streamline your business processes
Create a new business



Delight your users

Anticipate users' needs
Creatively fulfill intent

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(just read slide)

Image (Infuse ML): <https://cloud.google.com/products/machine-learning/>

Image (Fine-tune business) cc0:

<https://pixabay.com/en/electrician-electric-electricity-1080554/>

Image (Delight Users) cc0:

<https://pixabay.com/en/youth-active-jump-happy-sunrise-570881/>

Lab: Non-traditional ML use case

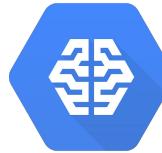
Lab: Non-traditional ML use case

Think back to an existing application at your company. Brainstorm on how you could replace parts of it by ML (think beyond user interface elements)

What are some of the benefits to doing so?

What kinds of data would you collect if you wanted to do this?

Are you collecting that data today? If no, why not?



 Google Cloud

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Image (Thinker):

<https://pixabay.com/en/art-auguste-rodin-bronze-famous-1301872/>

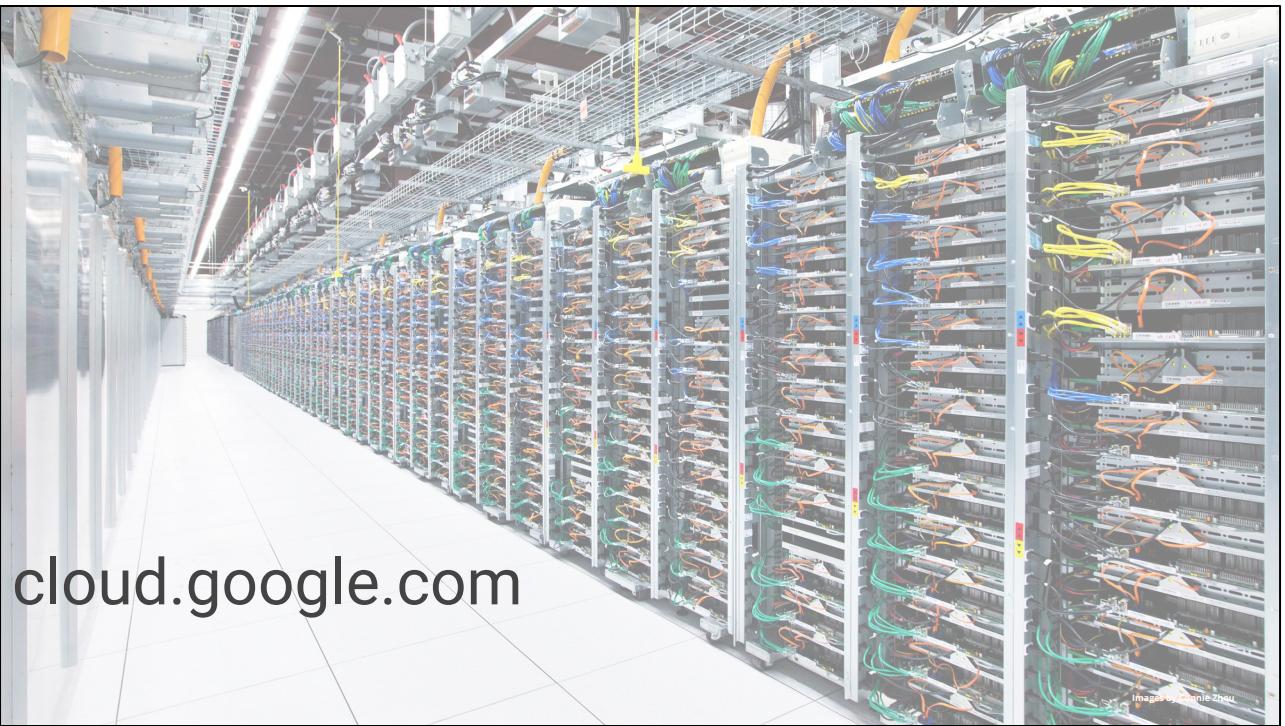


Image by Connie Zhou