Luise Eisfeld

University of Lausanne Extranef Building, Office 230 1015 Lausanne, Switzerland

Email: luise.eisfeld@unil.ch Web: luiseeisfeld.github.io Citizenship: German

Research Interests Primary: Empirical Industrial Organization; Entrepreneurial Finance

> Secondary: Economics of Digitization; Competition Policy; Innovation

HEC (Faculty of Business and Economics) Lausanne Academic

Assistant Professor in Finance (tenure-track) Aug 2023-**Appointments**

Education Toulouse School of Economics

> Ph.D. in Economics 2017-2023 M.Sc. in Economic Theory and Econometrics 2015-17

University of Mannheim

B.Sc. in Economics 2012-15

Academic Visits Boston University: Technology and Policy Research Initiative Jan-Jun 2022

& Questrom School of Business (6 months)

Yale School of Management (1 week) Apr 2022

Hong Kong University of Science and Technology

Sep-Dec 2014

(4 months, during undergraduate)

Working Papers Entry and Acquisitions in Software Markets

- Best Paper Award, Doctoral Workshop on the Economics of Digitization, 2023.

- Schumpeter Prize for Best Student Paper in Antitrust, 2022.

- Finalist, Lear Competition Festival Award, 2021.

How Do Online Product Rankings Influence Sellers' Pricing Behavior?

Work in Progress Pass-through of Prices on E-Commerce Platforms

(with Jun Yan and Li Yu)

Presentations

* scheduled

2024

Seminars: Mines Paris - PSL*; University of Zürich (Department of Business Administration)*

- Conferences: Midwest Finance Association Annual Meeting (Chicago)*
- Discussions: Digital Economics Conference (Toulouse)*; Lausanne Management and Economics Workshop*

2023

• Seminars: HEC Lausanne; HEC Montreal; McGill University; ifo Institute (Munich); DICE (Düsseldorf); Royal Holloway University of London (online); Sciences Po Paris; HEC Paris; Institut Polytechnique Paris (CREST); IFC / World

- Bank (online); ZEW Mannheim; UK Competition and Markets Authority; Universidad Alberto Hurtado, Santiago de Chile (online)
- Conferences: Digital Economy Workshop (Lausanne); MaCCI Annual Conference (Mannheim); Paris Conference on Digital Economics; IIOC (Washington D.C.); CEPR-JIE Summer School on Applied Industrial Organization (Cambridge, UK); Doctoral Workshop on the Economics of Digitization (Liège, Belgium); Compass Lexecon Economics Conference (Oxford, UK); Workshop on Market Power and the Economy (UZH Zurich); NABE-TEC (Santa Clara, CA)
- Discussions: MaCCI Annual Conference (Mannheim); HEC Paris Entrepreneurship Workshop*
- Panel: CEPR Competition Policy RPN "Beyond Leveraging: Ecosystem Theories of Harm in Digital Mergers" (London Business School)

2022

- Seminars: Boston University Econ (Empirical IO Reading Group); Questrom School of Business (Strategy & Innovation Brown Bag); Technology and Policy Research Initiative (online); Universidad Carlos III Madrid (Business Administration); University of Bristol; Católica Lisbon; KU Leuven (MSI); NEOMA Business School Reims (online)
- Conferences: Trans-Atlantic Doctoral Conference (online); EARIE (Vienna); Jornadas de Economía Industrial (Las Palmas); APPAM (Washington D.C.)
- **Discussions:** TADC (London Business School); Jornadas de Economía Industrial (Las Palmas)

2021

- Seminars: LED Young Economist Seminar (Université Catholique de Louvain, online)
- Conferences: Lear Competition Festival (online)

2020

 Conferences (all cancelled due to Covid-19): Workshop on Platforms, E-Commerce and Digital Economics (CREST Paris); Trans-Atlantic Doctoral Conference (London Business School); EBE Summer Meeting (LMU Munich)

2019

• Conferences: Competition and Innovation Summer School (Montenegro); EARIE (Barcelona)

2018

• Discussions: ENTER Jamboree (Toulouse)

(Not listed: multiple workshop presentations at TSE in 2018-2023.)

Invited Workshops

CEPR Paris Winter Symposium 2021 (postponed due to Covid-19)

NBER Economics of Digitization: Tutorial (online, 2021)

Digital Economics Research Network (DERN) Workshop (Brussels, 2019) NBER Economics of Artificial Intelligence: Graduate Workshop (Toronto, 2019)

Teaching Assistantships

Competition Policy Workshop (M.Sc.), TSE Intermediate Econometrics (M.Sc.), TSE Intermediate Econometrics (M.Sc.), TSE Applied Econometrics (M.Sc.), TSE Spring 2020-Fall 2021 Fall 2020 Fall 2019 Spring 2019

Research Assistantships	Toulouse School of Economics: RA for Patrick Rey; 5 months University of Mannheim: Collaborative Research Center "Political Economy of Reforms"; 12 months	2023 2012-13
	Mannheim Center for European Social Research (MZES); 3 months	2011-12
Internships	UNIDO, Vienna (Austria); 4 months Landesbank Hessen-Thüringen, Frankfurt (Germany); 2 months	2016 2014
Scholarships & Grants	TSE Job Market Fellowship ADRES Conference Travel Grant UT1 Mobility Grant and EUR TSE Mobility Grant: · Academic Visit to Boston University	2022 2022 2022
	Fondation Jean Jacques Laffont Scholarship Toulouse School of Economics PhD Scholarship Alfred P. Sloan Foundation: NBER Conference Sponsorship	2021-22 2017-21 2019
	PROMOS Scholarship , German Academic Exchange Service (DAAD)	2014
Awards	Best Paper Award, Doctoral Workshop on the Economics of Digitization Schumpeter Prize, Best Student Paper on Antitrust Finalist, Lear Young Talent Competition Award Dean's List, Hong Kong University of Science and Technology	2023 2022 2021 2014
Referee Service	RAND Journal of Economics; Journal of Asian Economics	
Professional Service	Mentoring and Organization, Women in Economics at TSE Coordinator, Applied Micro Workshop, TSE	2020-2022 Fall 2018
Technical Skills	Proficient: R, Python, MATLAB, LATEX Intermediate: STATA	
Languages	German (native), English (fluent), French (fluent), Mandarin (very basic)	
5 5		
References	Bruno Jullien Toulouse School of Economics Boston University bruno.jullien@tse-fr.eu Timothy Simcoe Boston University tsimcoe@bu.edu	

Daniel Ershov

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Updated December 2023

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