Luise Eisfeld

University of Lausanne Extranef Building, Office 230 1015 Lausanne, Switzerland Email: luise.eisfeld@unil.ch Web: luiseeisfeld.github.io Phone: +41 (0)21 692 3357

Aug 2023-

Current Position University of Lausanne and Swiss Finance Institute

Assistant Professor of Finance (tenure track)

Education Toulouse School of Economics

Ph.D. in Economics 2017-2023

- Advisors: Alexandre de Cornière, Daniel Ershov, and Bruno Jullien.

M.Sc. in Economic Theory and Econometrics 2015-17

University of Mannheim

B.Sc. in Economics 2012-15

Academic Visits Boston University, Technology and Policy Research Initiative Jan-Jun 2022

& Questrom School of Business

Yale School of Management (1 week) Apr 2022

Hong Kong University of Science and Technology (undergraduate) Sep-Dec 2014

Working Papers Entry and Acquisitions in Software Markets

- Best Paper Award, Doctoral Workshop on the Economics of Digitization, 2023.

- Schumpeter Prize for Best Student Paper in Antitrust, 2022.

- Finalist, Lear Competition Festival Award, 2021.

How Do Online Product Rankings Influence Sellers' Pricing Behavior?

Work in Progress Who Bears the Brunt of Cost Shocks? Analyzing Pass-Through on Dual-Mode E-

Commerce Platforms (with Jun Yan and Li Yu)

Presentations

* scheduled † by coauthor 2025

• Seminars: Stockholm School of Economics*

• Conferences: St. Gallen Financial Economics Workshop*

2024

• Seminars: Mines Paris - PSL (cancelled for medical reasons); EPFL Lausanne (Machine Learning and Optimization Laboratory); University of Zürich (Department of Business Administration); University of Mannheim; University of Geneva*

• Conferences: Midwest Finance Association Annual Meeting (Chicago); Bridging Theory and Empirical Research in Finance (Boston College); SFI Research Days (Gerzensee); EARIE (Amsterdam)[†]; St. Gallen Financial Economics Workshop; APIOC (Seoul; cancelled)[†]

• **Discussions:** Digital Economics Conference (Toulouse); Lausanne Management and Economics Workshop; EFA Annual Meeting (Bratislava); Market Power Workshop (UZH Zurich)

2023

- Seminars: HEC Lausanne; HEC Montreal; McGill University; ifo Institute (Munich); DICE (Düsseldorf); Royal Holloway University of London (online); Institut Mines-Télécom Business School (online); Sciences Po Paris; HEC Paris; Institut Polytechnique Paris (CREST); IFC / World Bank (online); ZEW Mannheim; UK Competition and Markets Authority; Universidad Alberto Hurtado Santiago de Chile (online)
- Conferences: Digital Economy Workshop (Lausanne); MaCCI Annual Conference (Mannheim); Paris Conference on Digital Economics; IIOC (Washington D.C.); CEPR-JIE Summer School on Applied Industrial Organization (Cambridge, UK); Doctoral Workshop on the Economics of Digitization (Liège, Belgium); Compass Lexecon Economics Conference (Oxford, UK); Workshop on Market Power and the Economy (UZH Zurich); NABE-TEC (Santa Clara, CA)
- **Discussions:** MaCCI Annual Conference (Mannheim); HEC Paris Entrepreneurship Workshop
- Panel: CEPR Competition Policy RPN "Beyond Leveraging: Ecosystem Theories of Harm in Digital Mergers" (London Business School)

2022

- Seminars: Boston University Econ (Empirical IO Reading Group); Questrom School of Business (Strategy & Innovation Brown Bag); Technology and Policy Research Initiative (online); Universidad Carlos III Madrid (Business Administration); University of Bristol; Católica Lisbon; KU Leuven (MSI); NEOMA Business School Reims (online)
- Conferences: Trans-Atlantic Doctoral Conference (online); EARIE (Vienna); Jornadas de Economía Industrial (Las Palmas); APPAM (Washington D.C.)
- **Discussions:** TADC (London Business School); Jornadas de Economía Industrial (Las Palmas)

2021

- Seminars: LED Young Economist Seminar (Université Catholique de Louvain, online)
- Conferences: Lear Competition Festival (online)

2020

 Conferences (all cancelled due to Covid-19): Workshop on Platforms, E-Commerce and Digital Economics (CREST Paris); Trans-Atlantic Doctoral Conference (London Business School); EBE Summer Meeting (LMU Munich)

2019

• Conferences: Competition and Innovation Summer School (Montenegro); EARIE (Barcelona)

2018

• Discussions: ENTER Jamboree (Toulouse)

(Not listed: multiple workshop presentations at TSE in 2018-2023.)

Grants	HEC Research Fund (6,000 CHF), University of Lausanne	2023
	Research project: "Competition in Digital Markets"	2022
	ADRES Conference Travel Grant	2022
	UT1 Mobility Grant and EUR TSE Mobility Grant	2022
	Alfred P. Sloan Foundation: Conference Participation & Travel	2019
Awards	Best Teacher Award, MSc Finance, HEC Lausanne	2024
	Best Paper Award, Doctoral Workshop on the Economics of Digitization	2023
	Schumpeter Prize, Best Student Paper on Antitrust	2022
	Finalist, Lear Young Talent Competition Award	2021
	Dean's List, Hong Kong University of Science and Technology	2014
Scholarships	TSE Job Market Fellowship (4,000€)	2022
	Fondation Jean Jacques Laffont Scholarship	2021-22
	Toulouse School of Economics PhD Scholarship	2017-21
	PROMOS Scholarship, German Academic Exchange Service (DAAD)	2014
Teaching	Valuation (Master, HEC Lausanne)	2024
	· 140+ students	2024
	Principles of Finance / Principes de Finance (Bachelor, HEC Lausanne) · 500+ students, bilingual (French & English); with Michael Rockinger	2024
Refereeing	Management Science; RAND Journal of Economics; International Journal of Inization; Journal of Industrial Economics; Information Economics and Policy; Economics	
Program Selection	Annual Conference of Verein für Socialpolitik Rare Voices in Economics Conference	2024 2024
	Kare voices in Economics Conference	2024
Conference	"AI and Market Power" Track, Applied Machine Learning Days (EPFL)	2024
Organization	· Co-Organizer (with Christian Peukert) & Panel Moderator	_0_1
O		
Workshop	Organizer, Finance Brown Bag, UNIL & EPFL	Spring 2024
Organization	Coordinator, Applied Micro Workshop, TSE	Fall 2018
Professional	Mentoring, Rare Voices in Economics	2023-
Service		2023
Service	Committee for improving well-being of PhD Students, TSE	2020-2022
	Mentoring and Organization, Women in Economics at TSE	2020-2022
Invited	NBER Economics of Digitization: Tutorial (online)	2021
Workshops	NBER Economics of Artificial Intelligence: Graduate Workshop (Toronto)	
Workshops	NDER Economics of Artificial Intelligence. Graduate Workshop (Toronto)	2019
Teaching	Competition Policy Workshop (M.Sc.), TSE Spring	; 2020-Fall 2021
Assistantships	Intermediate Econometrics (M.Sc.), TSE	Fall 2020
•	Intermediate Econometrics (M.Sc.), TSE	Fall 2019
	Applied Econometrics (M.Sc.), TSE	Spring 2019
	· //	1 0
Research	Toulouse School of Economics: RA for Patrick Rey; 5 months	2023
Assistantships	University of Mannheim: Collaborative Research Center	2012-13
1	"Political Economy of Reforms"; 12 months	
	Mannheim Center for European Social Research (MZES); 3 months	2011-12
	*	

Internships **UNIDO**, Vienna (Austria); 4 months **Landesbank Hessen-Thüringen**, Frankfurt (Germany); 2 months 2016

2014

R, Python, MATLAB, LATEX **Proficient**: **Technical Skills**

Intermediate: STATA

German (native), English (fluent), French (fluent), Mandarin (very basic) Languages

Updated December 2024