# Luise Eisfeld

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Current Position University of Lausanne and Swiss Finance Institute

Assistant Professor of Finance (tenure track)

Aug 2023-

**Education** Toulouse School of Economics

Ph.D. in Economics 2017-2023

- Advisors: Alexandre de Cornière, Daniel Ershov, and Bruno Jullien.

M.Sc. in Economic Theory and Econometrics 2015-17

**University of Mannheim** 

B.Sc. in Economics 2012-15

Academic Visits Boston University, Technology and Policy Research Initiative Jan-Jun 2022

& Questrom School of Business

Yale School of Management (1 week) Apr 2022

Hong Kong University of Science and Technology (undergraduate) Sep-Dec 2014

**Working Papers** Entry and Acquisitions in Software Markets

- Best Paper Award, Doctoral Workshop on the Economics of Digitization, 2023.

- Schumpeter Prize for Best Student Paper in Antitrust, 2022.

- Finalist, Lear Competition Festival Award, 2021.

How Do Online Product Rankings Influence Sellers' Pricing Behavior?

Work in Progress Who Bears the Brunt of Cost Shocks? Analyzing Pass-Through on Dual-Mode E-

Commerce Platforms (with Jun Yan and Li Yu)

Presentations

\* scheduled † by coauthor 2025

• Seminars: Stockholm School of Economics\*

2024

- Seminars: Mines Paris PSL (cancelled for medical reasons); EPFL Lausanne (Machine Learning and Optimization Laboratory); University of Zürich (Department of Business Administration); University of Mannheim\*; University of Geneva\*
- Conferences: Midwest Finance Association Annual Meeting (Chicago); Bridging Theory and Empirical Research in Finance (Boston College); SFI Research Days (Gerzensee); EARIE (Amsterdam)<sup>†</sup>; St. Gallen Financial Economics Workshop\*; APIOC (Seoul)<sup>†</sup>
- Discussions: Digital Economics Conference (Toulouse); Lausanne Management and Economics Workshop; EFA Annual Meeting (Bratislava); Market Power Workshop (UZH Zurich)\*

#### 2023

- Seminars: HEC Lausanne; HEC Montreal; McGill University; ifo Institute (Munich); DICE (Düsseldorf); Royal Holloway University of London (online); Institut Mines-Télécom Business School (online); Sciences Po Paris; HEC Paris; Institut Polytechnique Paris (CREST); IFC / World Bank (online); ZEW Mannheim; UK Competition and Markets Authority; Universidad Alberto Hurtado Santiago de Chile (online)
- Conferences: Digital Economy Workshop (Lausanne); MaCCI Annual Conference (Mannheim); Paris Conference on Digital Economics; IIOC (Washington D.C.); CEPR-JIE Summer School on Applied Industrial Organization (Cambridge, UK); Doctoral Workshop on the Economics of Digitization (Liège, Belgium); Compass Lexecon Economics Conference (Oxford, UK); Workshop on Market Power and the Economy (UZH Zurich); NABE-TEC (Santa Clara, CA)
- **Discussions:** MaCCI Annual Conference (Mannheim); HEC Paris Entrepreneurship Workshop
- Panel: CEPR Competition Policy RPN "Beyond Leveraging: Ecosystem Theories of Harm in Digital Mergers" (London Business School)

#### 2022

- Seminars: Boston University Econ (Empirical IO Reading Group); Questrom School of Business (Strategy & Innovation Brown Bag); Technology and Policy Research Initiative (online); Universidad Carlos III Madrid (Business Administration); University of Bristol; Católica Lisbon; KU Leuven (MSI); NEOMA Business School Reims (online)
- Conferences: Trans-Atlantic Doctoral Conference (online); EARIE (Vienna); Jornadas de Economía Industrial (Las Palmas); APPAM (Washington D.C.)
- **Discussions:** TADC (London Business School); Jornadas de Economía Industrial (Las Palmas)

## 2021

- Seminars: LED Young Economist Seminar (Université Catholique de Louvain, online)
- Conferences: Lear Competition Festival (online)

#### 2020

• Conferences (all cancelled due to Covid-19): Workshop on Platforms, E-Commerce and Digital Economics (CREST Paris); Trans-Atlantic Doctoral Conference (London Business School); EBE Summer Meeting (LMU Munich)

## 2019

 Conferences: Competition and Innovation Summer School (Montenegro); EARIE (Barcelona)

### 2018

• Discussions: ENTER Jamboree (Toulouse)

(Not listed: multiple workshop presentations at TSE in 2018-2023.)

HEC Research Fund (6,000 CHF), University of Lausanne

· Research project: "Competition in Digital Markets"

ADRES Conference Travel Grant

2022

2023

Grants

|                            | UT1 Mobility Grant and EUR TSE Mobility Grant Alfred P. Sloan Foundation: Conference Participation & Travel  | 2022<br>2019  |
|----------------------------|--|---|
| Awards                     | Best Paper Award, Doctoral Workshop on the Economics of Digitization Schumpeter Prize, Best Student Paper on Antitrust Finalist, Lear Young Talent Competition Award Dean's List, Hong Kong University of Science and Technology | 2023<br>2022<br>2021<br>2014                              |
| Scholarships               | TSE Job Market Fellowship (4,000€)  Fondation Jean Jacques Laffont Scholarship  Toulouse School of Economics PhD Scholarship  PROMOS Scholarship, German Academic Exchange Service (DAAD)  | 2022<br>2021-22<br>2017-21<br>2014                        |
| Teaching                   | Valuation (Master, HEC Lausanne)   | 2024  |
|                            | · 140+ students <b>Principles of Finance / Principes de Finance</b> (Bachelor, HEC Lausanne) · 500+ students, bilingual (French & English); with Michael Rockinger   | 2024  |
| Refereeing                 | Management Science; RAND Journal of Economics; International Journal of nization; Journal of Industrial Economics; Information Economics and Policy; Economics   |   |
| Program Selection          | Annual Conference of Verein für Socialpolitik<br>Rare Voices in Economics Conference   | 2024<br>2024  |
| Conference<br>Organization | "AI and Market Power" Track, Applied Machine Learning Days (EPFL) · Co-Organizer (with Christian Peukert) & Panel Moderator  | 2024  |
| Workshop<br>Organization   | Organizer, Finance Brown Bag, UNIL & EPFL<br>Coordinator, Applied Micro Workshop, TSE  | Spring 2024<br>Fall 2018                                  |
| Professional<br>Service    | Mentoring, Rare Voices in Economics<br>Committee for improving well-being of PhD Students, TSE<br>Mentoring and Organization, Women in Economics at TSE  | 2023-<br>2023<br>2020-2022                                |
| Invited<br>Workshops       | NBER Economics of Digitization: Tutorial (online)<br>NBER Economics of Artificial Intelligence: Graduate Workshop (Toronto)  | 2021<br>2019  |
| Teaching<br>Assistantships | Competition Policy Workshop (M.Sc.), TSE Intermediate Econometrics (M.Sc.), TSE Intermediate Econometrics (M.Sc.), TSE Applied Econometrics (M.Sc.), TSE   | g 2020-Fall 2021<br>Fall 2020<br>Fall 2019<br>Spring 2019 |
| Research<br>Assistantships | Toulouse School of Economics: RA for Patrick Rey; 5 months University of Mannheim: Collaborative Research Center "Political Economy of Reforms"; 12 months Mannheim Center for European Social Research (MZES); 3 months         | 2023<br>2012-13<br>2011-12                                |
| Internships                | UNIDO, Vienna (Austria); 4 months Landesbank Hessen-Thüringen, Frankfurt (Germany); 2 months   | 2016<br>2014  |

R, Python, MATLAB, LATEX STATA Proficient: Technical Skills

Intermediate:

Languages German (native), English (fluent), French (fluent), Mandarin (very basic)

Updated October 2024