

## NEW BUSINESS DEVELOPMENT MANAGER

### Summary

**BUSINESS LEADER & SALES MANAGER** Collaborative Management / Business Strategy / New Business Development An accomplished leader with a strong background in complex, high-volume and revenue business operations. A proven passion for customer service and operational excellence, demonstrated by extreme dedication and commitment to job duties and responsibilities. Drives positive financial and operational performance through completion utilizing a cross functional team to deliver these objectives to the satisfaction of customers.

### Highlights

- New customer acquisition
- Trade shows
- Account management
- Special events planning
- Articulate public speaker
- Direct mail campaigns
- Stakeholder relations

### Accomplishments

South Chamber Ambassador of the Month

CAS Certification from Promotional Products Industry

Certified Tourism Ambassador for Oklahoma

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