SALES ASSOCIATE

Summary
I am an industrious Fashion Business Management undergrad seeking employment with a fashion brand that will utilize my knowledge and skills for a product development position.

Highlights
Proficient in Mac and PC platforms * Microsoft Office Suite * Adobe Creative Suite * Internet Savvy *Fluent in Albanian

Experience

05/2012 to Current

Sales Associate Company Name - City , State

- Conduct product knowledge trainings to keep my staff informed of new and/or additional details, and of how and where our merchandise is made
- Create product knowledge boards to keep my sales team up-to-date on the most current runway show and season- including creative director Christopher Bailey's inspiration behind the show, photos of each outfit and detailed descriptions of the garments that include fabric content to patterns and colorways.
- Visually merchandise in-store displays from adjusting fixtures to dressing mannequins.
- Regularly use iPads to manage my client portfolios, keep up-to-date with Burberry news, obtain information on product availability and in-store stock. Liaison with other locations regarding merchandise availability and trainings.
- Continuously meet and exceed monthly sales goals.

01/2016 to 04/2016

Technical Design Intern Company Name - City , State

- Communicated with clothing factories daily to discuss garment specification needs as well as status' per garment.
- Used Ronlynn Apparel Software (RLM) to update product lifecycle management per each garment- includes tech pack management, revision of product specifications, bill of materials tracking and design history.
- Developed and revised Excel spreadsheets in relation to current season garments' manufacturing and completion status'
- Revised garment sketches, including construction and detail information.
- Attended Fit Meetings where clothing designers and technical designers would discuss garment technicalities that needed modifications.

04/2010 to 06/2011

Sales Associate Company Name - City , State

- Sales associate in a fast paced, highly trafficked retail store.
- Regularly managed several responsibilities at once (such as answering phone calls, cashiering, and organizing fitting room lines).
- Responsible for managing floor inventory and restocking merchandise.
- Regularly managed visual merchandising of in-store displays during overnight shifts.

Education
May 2016
Bachelor of Science : Fashion Merchandising Management Fashion Institute of Technology, State University of New York Fashion Merchandising Management

Skills
Proficiency in Microsoft Office Suite, Adobe Creative Suite, Ronlynn Apparel Software, both Mac and PC platforms, social media (including Pinterest, Instagram, Facebook, and Snapchat), internet research