

SALES ASSOCIATE

Summary

Outgoing and people-oriented person who effectively develops lasting professional relationships with clients and customers.

Highlights

- Quick learner
- Outstanding customer service
- Business management
- Team player
- Inventory control familiarity
- Strong organizational skills
- Active listening skills
- Strong leadership skills

Accomplishments

I learned how to communicate with staff as well as customers. I have a very enthusiastic personality and can make the people around me happy and excited. It is my full believe that there is no "I " in Team. I would have never been able to achieve all of the wonderful goals by myself it takes a wonderful group of people to achieve the highest goals.

Experience

01/2017 to Current

Sales Associate Company Name - City , State Help customers, run the registers, throw freight, help with shelf resets, make sure things are clean and organized.

08/2016 to 12/2016

Sales associate/ad's supervisor Company Name - City , State Key holder, Help with customers needs, run the registers, throw the freight, I also overseen the ordering and set up of all the ads for each month.

05/2014 to 01/2015

Indepentdant Contractor Company Name - City , State document reviews, computer skills, also had to learn fast and be self motivated

10/2002 to 04/2015

Manager Company Name - City , State

Built schedules, set goals, inventory, cash handling, over seen a group of people, customer service, employee services

In the six years I grew the salon with a 150% increase in customer counts as well as 30% sales growth, we meet and overcame several goals including topping the chart for top salon in the state of Utah.

Education

2000

High School Diploma : General South Summit High School - City , State , Summit

2002

Cosmotology Heiritage College of Beauty - City , State

Skills

I have has some extended classes in interviewing and hiring of staff as well as Goal setting and the follow through with staff as well as with the store. Over 15 years of experience with not only the building of a schedule but also the maintaining of one.

I am very good with encouraging the staff to set high expectations for themselves as well as helping them to achieve the goals.

I also took a couple of seminars on problem solving in the work place which extended from staffing, schedules, and customers.