

BUSINESS DEVELOPMENT MANAGER

Summary

Energetic, motivated and organized sales representative with results in the oil and gas industry. Accomplished professional with strong background in technical sales and product development.

Highlights

- Excellent communicator
- Excellent sales techniques
- Strategic account development
- Exceptional customer service skills
- Upselling and consultative selling
- Relationship selling
- Skilled multi-tasker
- Proven sales track record

Accomplishments

Created strategies to develop and expand existing customer sales, which resulted in a 30% increase in monthly sales. Increased revenue