

SALES CONSULTANT

Summary

A current sophomore majoring in sociology whom enjoys working and interacting with people. Technologically savvy, a quick learner, and a strong work ethic ensures great leadership as well as a great team member. Always willing to put best effort into work to accomplish goals with a friendly and positive attitude that contributes to a pleasant work environment.

Experience

Company Name City , State Sales Consultant 07/2017 to 08/2017

- Processed customer payments with an uplifting and friendly attitude.
- Addressed and eliminated customer issues as well as ensured a welcoming and clean environment
- Assisted customers with purchases to fulfill targeted company goals

Company Name City , State Facilitator 07/2017

- Facilitated conversations about Native American history and identity.
- Served as a college mentor and advisor for Native American high school students.
- Interacted and built relationships with students in week-long programs at various reservations.

Company Name City , State Intern 06/2015 to 12/2015

- Educated several native communities on healthcare benefits.
- Cooperated with fellow interns at community-based events to create and execute company goals.
- Approached and interacted with individuals to discuss healthcare options.

Education

High School Diploma 2016 Tse' Yi' Gai High School , City , State , United States

- Certifications: Valedictorian
- Extracurricular Involvement: Student Council, Peer Helper, Honor Society, Athletics, Native American Club
- Recipient of National College Prep Scholar, *QuestBridge*

Columbia University , City , State , United States

- Graduation expected in May 2020

Leadership

Mentor , Columbia Mentoring Initiative, Sept. 2017-Present

- Served as a guide and motivator for a first-year Columbia College student in the Indigenous family group.
- Discussed and create personal, mentorship, and academic goals.
- Attended bonding events with mentee to ensure a healthy mental and physical well-being.

Powwow Chair , Native American Council at Columbia University, Apr. 2017-Present

Co-President , Native American Heritage Month, Apr. 2017-Dec. 2017

- Responsible for planning and organizing month-long events that represent Native American identity and also the annual university powwow.
- Engaged in weekly meetings to discuss event planning with peers and advisors.
- Used leadership abilities to execute events in a timely and organized manner.

Skills

- Critical Thinking
- Goal Setting and Implementation
- Teamwork Skills
- Proficient with MS Word, Excel, and PowerPoint