

PRODUCT SPECIALIST

Professional Summary

Seeking a full-time opportunity that relates to Business Administration

Core Qualifications

- Critical thinking
- Eye for detail
- Effective multi-tasker
- Verbal communication
- Territory growth
- Business development
- Strategic planning
- Time management ability

Experience

10/2015 to Current

Product Specialist Company Name - City , State

- Checked in vendors
- Changed and verified prices
- Created and tested promotions
- Emphasized fast, friendly customer service
- Offered product recommendations when appropriate

10/2014 to 10/2015

Sales Representative Company Name - City , State

- Cold-called prospective customers to build relationship
- Maintained productive relationships with existing customers through exceptional follow-up after sales
- Delivered products to customers in timely manner
- Established new customer accounts
- Evaluated competitors and performed market research
- Achieved monthly sales goals

05/2014 to 05/2016

Fitness Coach Company Name - City , State

- Suggested exercise modifications to individual students to avoid strain and injury
- Encouraged members to continue attending group fitness classes
- Corrected dangerous movements and suggested alternate exercises
- Talked one-on-one with members about their fitness needs and eating habits

11/2009 to 10/2014

Assistant Manager Company Name - City , State

- Executed cash transactions quickly and accurately
- Greeted all customers
- Oversaw overnight store operations, including staff assignments and production lists
- Delegated tasks to team members to optimize productivity
- Supervised