Business Model Canvas

Key Partnerships

- - Grocery stores and online retailers
- - Health and fitness influencers
- - Affiliate networks

Key Activities

- - Developing and maintaining web scraping software
- - Marketing and promotional activities
- - Managing partnerships and affiliate relations
- - Updating the database

Value Propositions

- - Cheapest options for health groceries and supplements
- - Time and money savings
- - Updated prices from multiple retailers

Customer Relationships

- - Customer support
- - Community engagement

Customer Segments

- - Health-conscious individuals
- - Fitness enthusiasts and athletes
- - Budget-conscious shoppers
- - Bulk Buyers

Key Resources

- - Web scraping and application development technology
- - Marketing and sales teams
- - Data storage and processing

Channels

- - Application and website
- - Social media platforms
- - Health and fitness forums

Cost Structure

- - Development and operational costs
- - Marketing and advertising
- - Affiliate commission payouts
- - Staff salaries

Revenue Streams

- - Subscription fees
- - Affiliate marketing commissions
- - Advertisements
- - Selling anonymized data