

# SANG DEUK (SAM) MOON

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## Technical Skills

Proven to have strong attention to detail, time management skill, and ability to learn new technology quickly. Thrive in a fast-paced, high-productivity, and collaborative environment. Looking for a Junior Web Developer position in a fast-paced environment where I can grow and learn from experienced team members and contribute to organizational goals.

## Technical Skills

JavaScript, HTML, CSS, Java, Node.js, React, Express, Redux, Context API, PostgreSQL, Sequelize, Bootstrap, ES6, Material UI, Bulma

## Projects

- EV.db (Full-stack project) - Github: <https://github.com/huttonbrew/Backend-Cars>
  - Collaborated with 3 classmates to create a full-stack website to track real-user range and efficiency of Tesla
  - Technology used: PostgreSQL database using Sequelize, Bootstrap, winston, bcrypt & ES-6 render
- React project (React & Redux project): Github: [https://github.com/LunaTruffles/RE\\_Invest](https://github.com/LunaTruffles/RE_Invest)
  - Solo project using redux to store & manipulate all data in the app without using a database. App for real estate investors to share their deals and their projections for the deals.
  - Technology: React, Redux, Material UI, JavaScript, HTML, CSS, leafletjs library, GoogleGeo API & Stripe payment
- React project (React & Redux project): Github: [https://github.com/LunaTruffles/RE\\_Invest](https://github.com/LunaTruffles/RE_Invest)
  - Led a team of 3 classmates to create a full-stack website to calculate income projection, net present value, and exit projection for a real estate. Users can save the property projections into the database and share it.
  - Technology used: React, Context API, React Bootstrap, leafletjs library, GoogleGeo API & PostgreSQL database using Sequelize

## Professional Experience

**TheGuarantors: Customer Success Partner | New York, NY**

**January 2022 - Current**

- Servicing Landlords with our application process. Achieved average 120% of expected output and 3.9% error rate.

**Stonehenge Management: Leasing Agent | New York, NY**

**April 2019 - September 2021**

- Developed & oversaw virtual leasing process and marketing for 19 buildings, totaling 7,926 units. Assisted in closing 1,460 leases totaling \$4,948,734.56 in monthly rent from March, 2021 to September 2021 with an 8 people team. Executed 556 applications out of 1,460 representing \$2,107,119.61. Collaborated with partnered companies to improve on communication and user interface of their portals.

**Marcus & Millichap | Sales Associate | Brooklyn, NY**

**February 2018 - February 2019**

- Analyzed 10 properties with valuation over \$40 million including income producing properties and development sites to identify appropriate usage and achieve highest market value.

**PD Properties | Listings Manager | New York, NY**

**November 2015 - February 2018**

- Managed and marketed over 75 listings including retail spaces, office spaces, buildings, and business for sale
- Assisted in obtaining 5 exclusive listings totaling 40,000 square feet of retail and office space and managing 250 residential units. Researched and created presentations for corporate & franchise locations

## Education | Credentials | Leadership | Award

- DigitalCrafts | Certificate of Software Engineering | Full-stack web development July 2022
- MIT School of Architecture & Planning | Commercial Real Estate Analysis & Investment Certificate 2019
- Licensed Real Estate Agent in New York State 2015 - 2021
- Fairleigh Dickinson University: Bachelor of Arts in Business Management 2013 - 2015
- Boston Conservatory: Bachelor of Music in Voice Performance 2009 - 2013
  - Phi Mu Alpha fraternity | Warden: 2011 | Vice President: 2012 | President: 2013 - Leadership award