SANG DEUK (SAM) MOON

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About

Proven to have strong attention to detail, time management skill, and ability to learn new technology quickly. Thrive in a fast-paced, high-productivity, and collaborative environment. Looking for a Junior Web Developer position in a fast-paced environment where I can grow and learn from experienced team members and contribute to organizational goals.

Technical Skills

JavaScript, HTML, CSS, Java, Node js, React, Express, Redux, Context API, PostgreSQL, Sequelize, Bootstrap, ES6, Material UI, Bulma

Projects

- EV.db (Full-stack project) Github: https://github.com/huttonbrew/Backend-Cars
 - o Collaborated with 3 classmates to create a full-stack website to track real-user range and efficiency of Tesla
 - o Technology used: PostgreSQL database using Sequelize, Bootstrap, winston, bcrypt & ES-6 render
- React project (React & Redux project): Github: https://github.com/LunaTruffles/RE Invest
 - Solo project using redux to store & manipulate all data in the app without using a database. App for real estate investors to share their deals and their projections for the deals.
 - Technology: React, Redux, Material UI, JavaScript, HTML, CSS, leafletjs library, GoogleGeo API & Stripe payment
- React project (React & Redux project): Github: https://github.com/LunaTruffles/RE Invest
 - Led a team of 3 classmates to create a full-stack website to calculate income projection, net present value, and exit projection for a real estate. Users can save the property projections into the database and share it.
 - o Technology used: React, Context API, React Bootstrap, leafletis library, GoogleGeo API & PostgreSQL database using Sequelize

Professional Experience

TheGuarantors: Customer Success Partner | New York, NY

January 2022 - Current

Servicing Landlords with our application process. Achieved average 120% of expected output and 3.9% error rate.

Stonehenge Management: Leasing Agent | New York, NY

April 2019 - September 2021

Developed & oversaw virtual leasing process and marketing for 19 buildings, totaling 7,926 units. Assisted in closing 1,460 leases totaling \$4,948,734.56 in monthly rent from March, 2021 to September 2021 with an 8 people team. Executed 556 applications out of 1,460 representing \$2,107,119.61. Collaborated with partnered companies to improve on communication and user interface of their portals.

Marcus & Millichap | Sales Associate | Brooklyn, NY

February 2018 - February 2019

Analyzed 10 properties with valuation over \$40 million including income producing properties and development sites to identify appropriate usage and achieve highest market value.

PD Properties | Listings Manager | New York, NY

November 2015 - February 2018

- Managed and marketed over 75 listings including retail spaces, office spaces, buildings, and business for sale
- Assisted in obtaining 5 exclusive listings totaling 40,000 square feet of retail and office space and managing 250 residential units. Researched and created presentations for corporate & franchise locations

Education | Credentials | Leadership | Award

DigitalCrafts | Certificate of Software Engineering | Full-stack web development July 2022

MIT School of Architecture & Planning | Commercial Real Estate Analysis & Investment Certificate 2019

Licensed Real Estate Agent in New York State 2015 - 2021

Fairleigh Dickinson University: Bachelor of Arts in Business Management 2013 - 2015

Boston Conservatory: Bachelor of Music in Voice Performance 2009 - 2013

o Phi Mu Alpha fraternity | Warden: 2011 | Vice President: 2012 | President: 2013 - Leadership award