# **INMAR LUNA**

Minneapolis, Minnesota (949) 610-2675 inmar.luna777@gmail.com

I have experience in sales, management, and now IT as an application support specialist. I m a goal driven individual with a great work ethic who enjoys working with others and solving problems. I m a quick learner with leadership skills and enjoy the challenge of learning new skills, and making positive impacts on a company. I want to succeed anywhere I go and be an asset to my peers, I wish to grow with a company and have a rewarding career path. Thank you for taking the time to look over my resume and considering me for future employment, have a great day



## WORK EXPERIENCE

### IT Specialist / Application Support

10/2021 to Present

**Timberland Partners** 

Bloomington, MN

- Provide application training on standard process and create and maintain documentation used for training
- Research and test new versions to see how it affects our operations
- · Setup and maintain user access, dashboard, and menus
- Assist in implementing upgrades to application system
- Provide on-going support and training to end users
- · Manage helpdesk requests from a ticket system and respond promptly
- · Assist with the setup of new communities in Yardi

#### Multi-Site Jr Property Manager

11/2020 to 10/2021

**Bigos Management** 

Minneapolis, MN

- · Collect rent and deposit checks
- · Investigate and resolve property complaints and rental violations
- Advertise vacant homes
- · Inspect properties and arrange for repairs and new materials as required
- · Weekly reports of occupancy and availability numbers
- · Coordinate with vendors for turns and other property needs
- strong use of Yardi applications (Voyager, RentCafe, CRM)

## **Leasing Consultant**

07/2018 to 11/2020

**Bigos Managment** 

Saint Louis Park

Show apartments and answer prospective residents guestions about pricing, amenities, etc.

- Maintain prospect records using proprietary online tools
- Perform background, reference, and credit checks; selected quality tenants and maintained high occupancy rates
- Adhere and stay up to date with Fair Housing Laws
- · Coordinate move ins and move outs
- · Manage resident needs and complaints while keeping record
- Continue to take on more tasks and keep occupancy high utilizing sales closing techniques and superior customer service
- · Prepare legal documents
- · Train and develop new team members

#### **Sales Associate**

06/2016 to 03/2018

Becker Furniture World

Minnetonka, MN

- · Provided outstanding customer service
- · Was able to showcase product knowledge and address concerns of clients
- · Identified sales opportunities and acted on leads
- · Handled all prospective client correspondence, including calls and emails
- Processed customer transactions
- · Stayed up to date with product knowledge
- · Received a sales award

## **Store Manager**

11/2013 to 04/2016

Vintage Vapours

Lake Forest, CA

- · Promoted to Store Manager after a year
- · Supervised team members
- Managed store operations
- · Managed opening and closing store
- Enforced company policies and procedures
- Managed nightly register totals
- Took inventory and assisted with ordering product
- · Handled online website orders and shipping



SKILLS

Management - 4 years

Customer Service - 10+ years

Computer Skills - 5 years
Problem-Solving - 8 years
Microsoft Word and Excel - 3 years
Time Management
Communication
Self-motivation
Adaptability
Detail Oriented
<b>(S)</b>
EDUCATION
U of M (Trilogy) Other Software Engineering Minneapolis, MN 08/2021 to Present
LINKS
https://www.linkedin.com/mwlite/me
https://github.com/LunaZ13