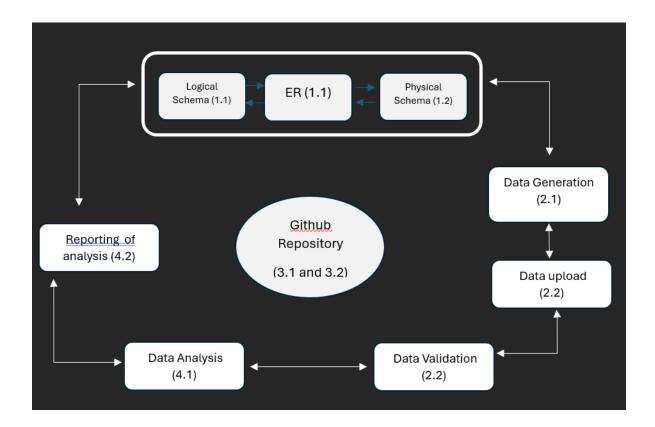
Data Management Group 19

Introduction

We project focuses on creating a robust e-commerce database system through database design, SQL schema creation, synthetic data generation and data quality check and validation using R. We have leveraged Github for version control and automation of processing through designing workflow. We have performed advanced data analysis and comprehensive reporting enabling actionable insights for non-technical stakeholders.

Below is the structure of workflow we followed for the project. This process is done in iteration to get best results.

The Link to the Github repository where we have all the files, workflow , data and supporting - https://github.com/Lunarfi/G19



Part 1 Database Design and Implementation

We have created a database design for a e-commerce company and implemented it by creating physical schema.

1.1 E-R Diagram Design

Logical Schema

Based on our understanding and usage of different e-commerce, we created a logical schema(LS) on excel first regarding entities we want to include and there relevant attributes.

After many iteration, we created LS for the following entities (Refer file Database logical schema design):

- 1. Customer entity Customer will purchase and rate the product
- 2. Supplier entity Supplier will sell and promote the product
- 3. Category There can be several category and some categories can be sub categories of one another.

- 4. Product Product listed by a supplier and belongs to a category
- 5. Order customer will order a product
- 6. Sale supplier will make a sale of a product
- 7. payment customer pays for the order
- 8. settlement supplier receives settlement for the sale
- 9. Promotion supplier promotes for better reach to all customers

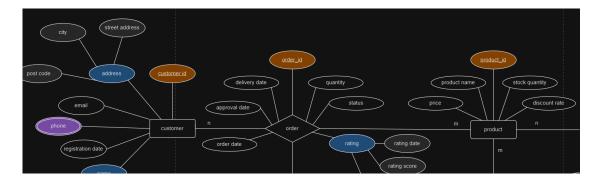
The below snip is of tab Updated table list based on which we updated our ER diagram and physical schema in next steps.

<u>customer_id</u>	product_id	order_date	order_quantity	order_status	order_approval_date
<u>category_id</u>	<u>supplier_id</u>	product_name	price	discount_rate	
_					
customer_first_name	customer_last_name	customer_email	registration_date	customer_phone	customer_address
	5				
oraer_la	Payment_date	payment_method			
seller_first_name	seller_last_name	seller_email	seller_address	seller_city	seller_state
sale_id	settlement_date	settlement_type			
<u>supplier_id</u>	product_id	sale_date			
category_name	category_level				
supplier id	promotion name	promotion fees	promotion start date	promotion end date	
	category id customer_first_name order_id seller_first_name	category_id supplier_id customer_first_name customer_last_name order_id Payment_date seller_first_name seller_last_name sale_id settlement_date supplier_id product_id category_name category_level	category_id supplier_id product_name customer_first_name customer_last_name customer_email order_id Payment_date payment_method seller_first_name seller_last_name seller_email sale_id settlement_date settlement_type supplier_id product_id sale_date category_name category_level	category id supplier id product_name price customer_first_name customer_last_name customer_email registration_date order_id Payment_date payment_method seller_first_name seller_last_name seller_email seller_address sale_id settlement_date settlement_type supplier_id product_id sale_date category_name category_level	category_id supplier_id product_name price discount_rate customer_first_name customer_last_name customer_email registration_date customer_phone order_id Payment_date payment_method seller_first_name seller_last_name seller_email seller_address seller_city sale_id settlement_date settlement_type supplier_id product_id sale_date category_name category_level

E-R Diagram

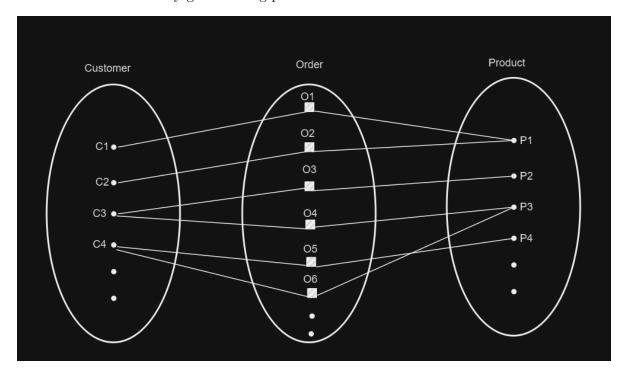
We made our E-R diagram based on logical schema and for every iteration revised the ER. Below are the snips of final E-R diagram.

• Customer order Product - There is a many-to-many relationship between customer and product. As customer can order many products and a product can be ordered by many customers. Customer (customer_id) orders a product (product_id), hence a order_id is a primary key with customer_id and product_id is foreign key in order table to differentiate all orders.



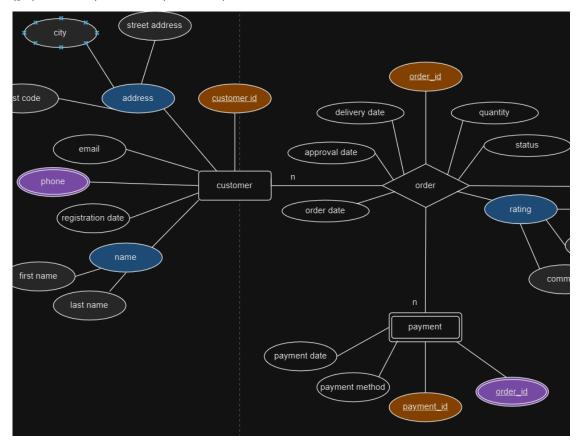
Below are the assumption and relationship set for customer orders product:

- 1. 1 customer can buy many products and 1 product can be bought by multiple customers.
- 2. 1 customer can make multiple orders.
- 3. 1 order contain only 1 product, 1 order will belong to 1 customer.
- 4. 1 order can have multiple quantity of same product.
- 5. 1 customer can only give 1 rating per order.



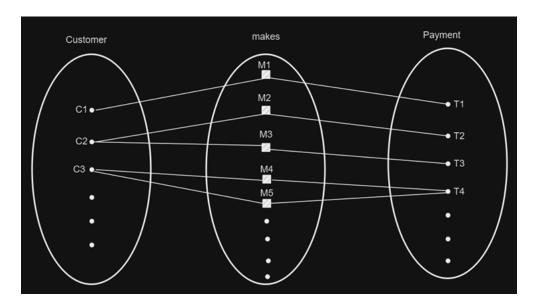
• Customer makes payment - There is one to many relationship between customer and payment. Payment is a weak entity here because without the customer, a payment

record might lack context or be meaningless.Customer (customer_id) makes payment (payment_id) for order(order_id).

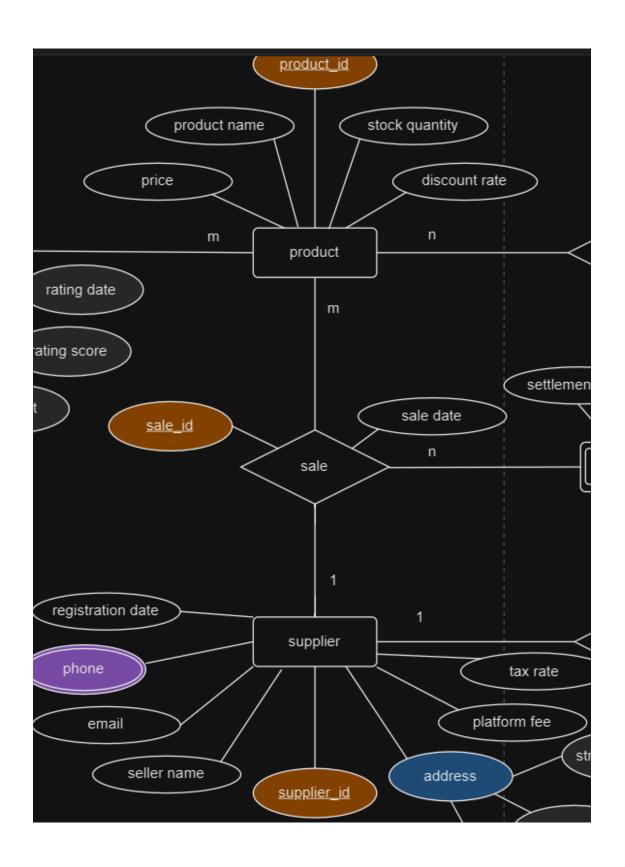


Below are the assumption and relationship set for customer makes payment:

- 1. 1 customer can make multiple payments.
- 2. 1 payment belong to only 1 customer.
- 3. 1 customer can make 1 payment for multiple orders.
- 4. 1 order will belong to only 1 payment, so partial payment of order cannot be made.
- 5. Payment is a weak entity since it cannot exist without the customer entity.

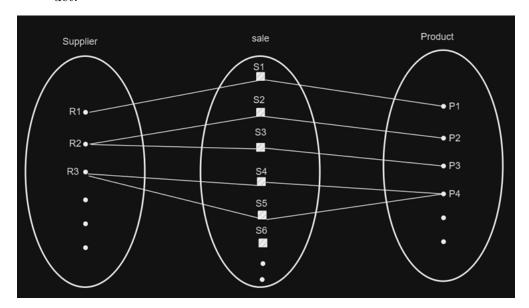


• Supplier sale product - There is one to many relationship between supplier and product. Supplier can sale many product and one product will belong to only one supplier. Supplier (supplier_id) sale a product(product_id). Product_id is a unique id for a product sold by a particular supplier. Each sale has a unique sale_id which related to a product_id which is related to a supplier_id.

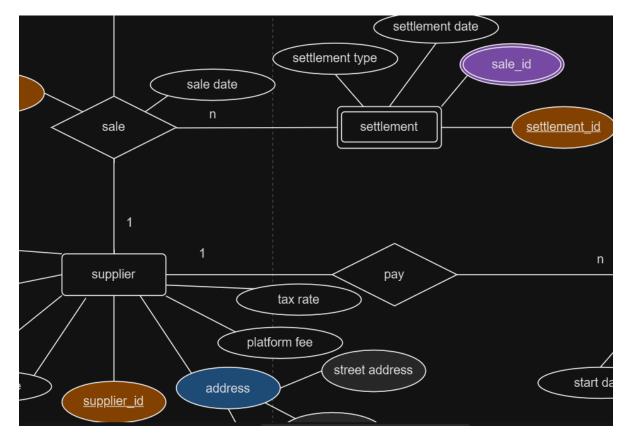


Below are the assumption and relationship set for supplier sale product:

- 1. 1 supplier can sale multiple products, 1 product can only be sold by 1 supplier.
- 2. 1 sale will contain 1 product, and 1 sale will belong to 1 supplier.
- 3. 1 supplier can have multiple sale for same product.
- 4. Same description product sold by different supplier will be considered as different product.

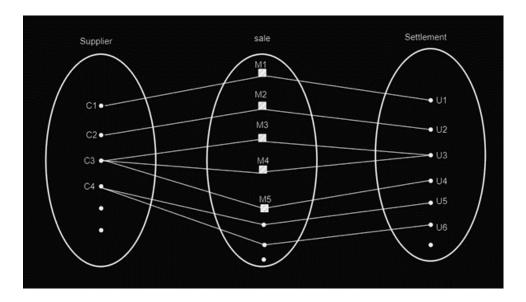


• Supplier sale settlement - There is one to many relationship between supplier and settlement. Settlement is a weak entity here because without the supplier, a settlement record might lack context or be meaningless. Supplier (supplier_id) receives settlement(settlement_id) for sale(sale_id).

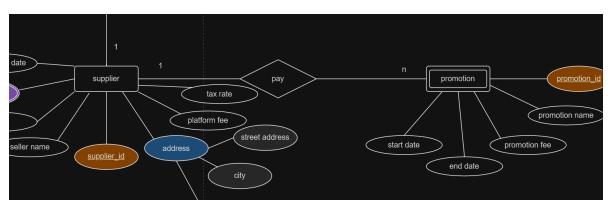


Below are the assumption and relationship set for Supplier sale settlement:

- 1. 1 supplier can have multiple settlement, 1 settlement belongs to 1 supplier.
- 2. 1 settlement can belong to multiple sale.
- 3. 1 sale will belong to only 1 settlement, there is no partial settlement for sale.
- 4. Settlement is a weak entity since it cannot exist without the supplier and product entity
- 5. All sales settled in 1 settlement must belong to same supplier

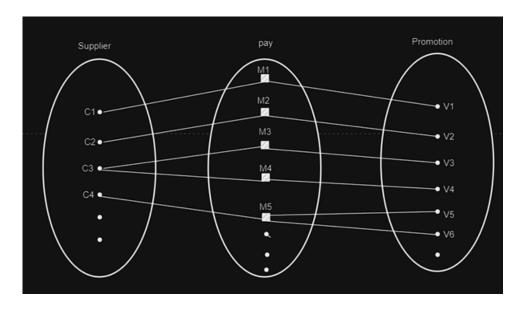


• Supplier pays promotion - There is a one to many relationship between Supplier pays promotion. Promotion is a weak entity here because without the supplier, a Promotion record might lack context or be meaningless. Supplier (supplier_id) pays for promotion(promotion_id).

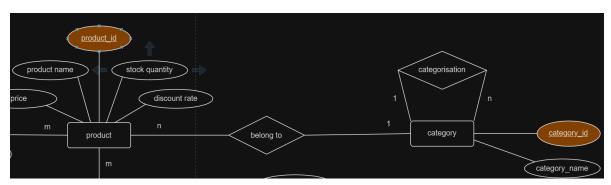


Below are the assumption and relationship set for Supplier pays Promotion:

- 1. 1 supplier can pay for multiple promotion, 1 promotion can only belong to 1 supplier
- 2. 1 promotion can be used to advertise multiple products from 1 supplier
- 3. 1 supplier can pay for multiple promotions together
- 4. Promotion is a weak entity since it cannot exist without the supplier entity

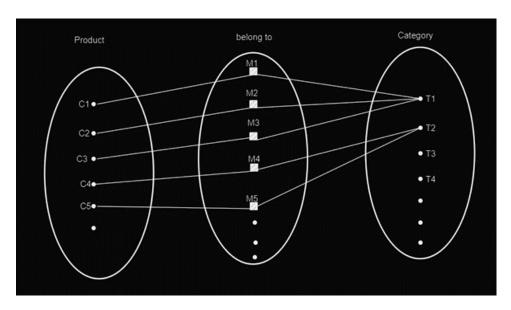


• Product belongs to Category - There is one to many relationship between Product and category. Product_id can fall into only 1 category_id and 1 category_id can have a lot of product_id association.

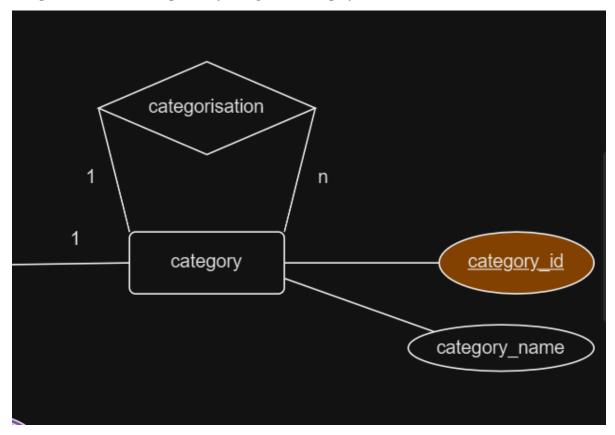


Below are the assumption and relationship set for Product belongs to Category:

1. 1 product belong to one category, 1 category can consist of multiple products.

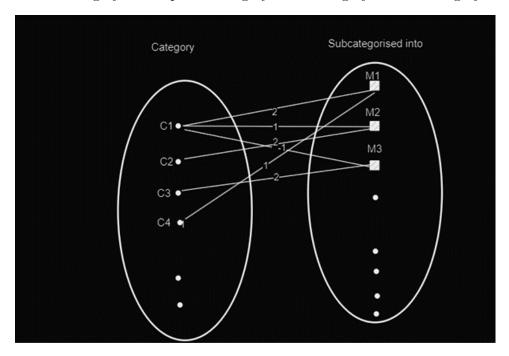


Category and categorization - There is self-referencing (one-to-many) relationship between category and sub-categorization. One category can have many sub-categorization but each categorization will belong to only one parent category.



Below are the assumption and relationship set for Category has a categorization:

- 1. Each category has one parent category and can have multiple child category.
- 2. A category is subcategorised into various categorisation that are included in category table.
- 3. A category can be parent category of one category and sub category of another category.



1.2 SQL Database Schema Creation

Once we have understanding and structure of E-R Diagram we move on to creation of Physical schema in SQL and data related assumption for structure of each table.

Physical Schema

All the physical schema have been defined in file "data_schema.R" where we have created all tables structure in a database using command "CREATE" and defined structure of each attribute of table like how many characters, NOT NULL, date, integer, Float, Primary key and Foreign key references.

1. Order Schema - Order_id is the Primary key, Customer_id from Customer table and product_id from Product table are foreign key which can't be NULL. Order date can also not be NULL.

- 2. Product Schema product_id is the Primary key, Category_id from Category table and supplier_id from Supplier table are foreign key which can't be NULL. Price and Discount rate are Floats as they can be in decimal number.
- 3. Customer Schema Customer_id is the Primary key for Customer table. Customer email address and customer phone can't be NULL as they are necessary attributes for customer registration.
- 4. Payment Schema payment_id is the Primary key, order_id from Order table can't be NULL.
- 5. Supplier Schema Supplier_id is the Primary key for Supplier table. Supplier email address and Supplier phone can't be NULL as they are necessary attributes for supplier registration. Platform fees and Tax rate are Floats as they can be expressed in decimal.
- 6. Settlement Schema settlement_id is the Primary key, sale_id from Sales table can't be NULL.
- 7. Sales Schema sale_id is the Primary key, supplier_id from supplier table and product_id from Product table are foreign key which can't be NULL. Sale date can also not be NULL.
- 8. Category Schema category_id is the primary key.
- 9. Promotion Schema Promotion_id is the Primary key, Supplier_id from Supplier table can't be NULL.

```
library(RSQLite)
library(DBI)

# Set database file name
db_file <- "mydatabase.db"

# Check if database file exists
if (file.exists(db_file)) {
    # If exists, delete the file
    unlink(db_file)
}

data <- dbConnect(SQLite(), "mydatabase.db")

# Define the schema for the order table
Orders_schema <- "
CREATE TABLE IF NOT EXISTS Orders(
    order_id VARCHAR(6) PRIMARY KEY,</pre>
```

```
product_id VARCHAR(6) NOT NULL,
   customer_id VARCHAR(6) NOT NULL,
   order date DATE NOT NULL,
   order_quantity INTEGER,
   order status VARCHAR(20),
   order_approval_date DATE,
   order_delivery_date DATE,
  rating date DATE,
  rating_score INT,
  rating_comment CHAR,
  FOREIGN KEY ('customer_id') REFERENCES Customer ('customer_id'),
  FOREIGN KEY ('product_id') REFERENCES Product ('product_id')
);"
#schema for product table
Product schema <- "
CREATE TABLE IF NOT EXISTS 'Product'(
  'product_id' VARCHAR(6) PRIMARY KEY,
  'category_id' VARCHAR(6) NOT NULL,
  'supplier_id' VARCHAR(6) NOT NULL,
  'product_name' CHAR,
  'price' FLOAT,
  'discount_rate' FLOAT,
 FOREIGN KEY ('category_id') REFERENCES Category('category_id'),
  FOREIGN KEY ('supplier_id') REFERENCES Supplier('supplier_id')
);"
#schema for customer table
Customer_schema <- "
CREATE TABLE IF NOT EXISTS 'Customer'(
  'customer id' VARCHAR(6) PRIMARY KEY,
  'customer_first_name' CHAR(50),
  'customer_last_name' CHAR(50) ,
  'customer_email' VARCHAR(200) NOT NULL,
  'registration_date' DATE,
  'customer_phone' INT(11) NOT NULL UNIQUE,
  'customer address' VARCHAR ,
  'customer_city' CHAR,
  'customer_postcode' VARCHAR
);"
```

```
# Define the schema for the payment table
Payment_schema <- "
CREATE TABLE IF NOT EXISTS Payment (
   'payment_id' VARCHAR(6) PRIMARY KEY,
   'order id' VARCHAR(6) NOT NULL,
   'payment_date' DATE,
   'payment method' CHAR,
  FOREIGN KEY ('order_id') REFERENCES Orders('order_id')
);"
#schema for supplier table
Supplier_schema <- "</pre>
CREATE TABLE IF NOT EXISTS 'Supplier'(
'supplier_id' VARCHAR(6) PRIMARY KEY,
'seller_first_name' TEXT,
'seller_last_name' TEXT,
'seller_email' VARCHAR(200) NOT NULL,
'seller_address' VARCHAR(200),
'seller_city' CHAR(50),
'seller postcode' VARCHAR,
'seller_phone' INT(11) NOT NULL UNIQUE,
'registration_date' DATE ,
'platform_rate' FLOAT,
'tax_rate' FLOAT
);"
# Define the schema for settlement table
Settlement_schema <- "
CREATE TABLE IF NOT EXISTS Settlement (
   settlement_id VARCHAR(6) PRIMARY KEY,
  sale_id VARCHAR(6) NOT NULL,
  settlement date DATE,
  settlement_type TEXT,
  FOREIGN KEY ('sale id') REFERENCES Sales('sale id')
);"
# Define the schema for sales table
Sales_schema <- "
CREATE TABLE IF NOT EXISTS Sales (
    sale_id VARCHAR(6) PRIMARY KEY,
    supplier_id VARCHAR(6) NOT NULL,
```

```
product_id VARCHAR(6) NOT NULL,
    sale_date DATE NOT NULL,
    FOREIGN KEY ('product_id') REFERENCES Product('product_id'),
    FOREIGN KEY ('supplier_id') REFERENCES Supplier('supplier_id')
);"
# Define the schema for category table
Category_schema <- "
CREATE TABLE IF NOT EXISTS Category (
  category_id VARCHAR(6) PRIMARY KEY,
 category_name VARCHAR(6)
);"
#schema for promotion table
Promotion schema <- "
CREATE TABLE IF NOT EXISTS 'Promotion'(
  'promotion_id' VARCHAR(6) PRIMARY KEY,
  'supplier_id' VARCHAR(6) NOT NULL,
  'promotion_name' CHAR,
  'promotion_fees' FLOAT ,
  'promotion_start_date' DATE,
  'promotion_end_date' DATE,
  FOREIGN KEY ('supplier_id') REFERENCES Supplier('supplier_id')
);"
# Execute the schema creation queries
dbExecute(data, Orders_schema)
[1] 0
dbExecute(data, Product_schema)
[1] 0
dbExecute(data, Customer_schema)
[1] 0
dbExecute(data, Payment_schema)
```

[1] 0

```
dbExecute(data, Supplier_schema)

[1] 0

dbExecute(data, Settlement_schema)

[1] 0

dbExecute(data, Sales_schema)

[1] 0

dbExecute(data, Category_schema)

[1] 0

dbExecute(data, Promotion_schema)

[1] 0

# Close the connection
dbDisconnect(data)
```

All the schema created are normalized up to 3NF form during data creation.

Data-Related Assumption

We have created the physical schema considering the below data related assumptions for each table. The constraints added are based logical reasoning which we have mentioned in data-related assumption below for each table.

- Customer table
 - 1. Customer can have only 1 address at any time.
 - 2. Customer address will be the delivery address as well.
 - 3. Customer can have 1 phone number at any time.
 - 4. Customer can have 1 email address at any time.
 - 5. Customer's name is broken down into first and last name.
 - 6. There is no balance outstanding or in credit of a customer's account.
 - 7. Registration date is before or same as 1st order date of a customer (verified in Validation stage 2)

• Supplier table

- 1. Supplier can have only 1 address at any time.
- 2. Supplier can have 1 phone number at any time.
- 3. Supplier can have 1 email address at any time.
- 4. Supplier's name is broken down into first and last name.
- 5. There is no balance outstanding or in credit of a Supplier's account.
- 6. Registration date is before or same as 1st sale date of a supplier (verified in Validation stage 2)
- 7. Platform rate charged by e-commerce company can vary for each supplier but will not be more than 25%(verified in Validation stage 1)
- 8. Tax rate is same for everyone i.e. 10% (verified in Validation stage 1)

• Product table

- 1. Discount is different for each product (product_id) and will not be more than 20%. (verified in Validation stage 1)
- 2. Prices of all product listed on e-commerce by supplier will be between min 5 pounds and maximum 100 pounds. (verified in Validation stage 1)
- 3. Currency used in only Great Britain pounds (GBP).
- 4. Product can have only 1 discount at any time.
- 5. All Products are in stock at any point of time.
- 6. There can be same product name for different suppliers.

• Order Table

- 1. Order date is always after or equal to customer's registration date. (add constraint as a trigger)
- 2. Order approval date is always after or equal to order date and payment date. (verified in Validation stage 1)
- 3. Order delivery date is always after or equal to order approval date. (verified in Validation stage 1)
- 4. No one can order more than 20 quantities in 1 order. (verified in Validation stage 1)
- 5. Order status can be only "pending", "processing", "shipped" or "delivered" (verified in Validation stage 1)
- 6. Rating date is always after or equal to order delivery date. (verified in Validation stage 1)
- 7. It is not necessary that all customer provides rating and rating comment.
- 8. Rating will be on a scale of 1 to 5 only. (verified in Validation stage 1)

• Payment table

1. Payment date is always after order date. (verified in Validation stage 2)

2. There is only electronic payment option. No Cash on Delivery available. (verified in Validation stage 1)

• Sale table

1. Sale date is the date when supplier sales i.e., same as when customer order that product. (verified in Validation stage 2)

• Settlement table

- 1. Settlement date is always after sale date. (verified in Validation stage 2)
- 2. Settlement methods can only be bank transfer, cash, cheque, bank draft, card. (verified in Validation stage 1)

• Promotion table

- 1. Promotion start date is always after or equal to supplier's registration date. (verified in Validation stage 2)
- 2. Promotion start date is always before promotion end date. (verified in Validation stage 1)
- 3. Promotion period cant be more than 30days for a specific promotion_id. (verified in Validation stage 1)
- 4. Promotion fees cant be more than 1000 GBP. (verified in Validation stage 1)

• Category table

1. Category name includes parent category and sub-category.

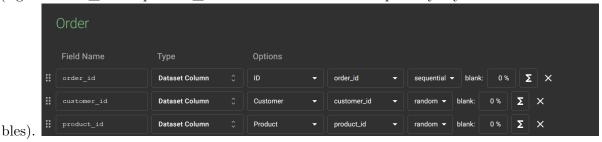
Based on the above defined schema and data condition we perform the later task and validate in Task 2.2 as referred above as well.

Part 2: Data Generation and Management

2.1 Synthetic Data Generation

We generated synthetic data using Mockaroo to simulate an e-commerce environment. We used several prompts to ensure the relationships between entities are accurately depicted (Refer file "Prompts for data generation"). Some Prompts along with code used on Mockaroo are explained below.

• Ensures the foreign keys for each table refer to the primary key of the related tables (e.g. customer_id and product_id on order table refer to the primary key of the latter ta-



• Ensures order_approval_date on order table is null if status is still "pending", and is within 3 days after the order_date.

```
if order_status.casecmp("pending") == 0
  order_approval_date = ""
else
  order_approval_date = order_date + days(random(0,3))
end
```

• Ensures order_delivery_date on order table has value if status is "delivered" and within 14 days after order_date.

```
if order_status.casecmp("delivered") == 0
  order_delivery_date = order_date + days(random(4,14))
else
  ""
end
```

• Ensures rating_date on order table has value only if status is "delivered".

```
if order_status.casecmp("delivered") == 0
  rating_date = order_date + days(random(15,25))
else
   ""
end
```

• Ensures rating_score on order table ranges between 1-5 and only has value if rating_date is not null.

```
if rating_date.blank? then "" else random(1, 5) end
```

• Ensures rating_comment on order table only has value if rating_score is not null and not all rating_score has rating_comment.

```
comments = [
   "Great product, very satisfied with its performance!",
   "Highly recommended! This product exceeded my expectations.",
   "Good value for money. Does the job well.",
   "Average product, nothing special about it.",
   "Disappointing. Didn't meet my needs as expected.",
   "Quality could be better for the price.",
   "Impressive design, but functionality could be improved.",
   "Easy to use and convenient.",
   "Needs better instructions for setup.",
   "Works perfectly, exactly what I needed!"
]

rating_comment = rating_date.blank? ? "" : comments.sample
```

• Ensures promotion_end_date on promotion table is within 30 days after the promotion start date

```
promotion_start_date + days(random(10,30))
```

We generated the following datasets for the initial workflow testing after considering physical schema data structure and Data-related assumptions mentioned in part 1.2.

Customer table - 47 unique customer

Category table - 10 unique category

Orders - 855 unique order id

Payment - 855 unique payment id

Product - 97 unique product id

Promotion - 94 unique promotion id

Sales - 855 unique sale id

Settlement - 855 unique settlement id

Supplier - 47 unique supplier

2.2 Data Import and Quality Assurance

Data Import

First part of data ingestion is importing the data from CSV files using R code "validation.R" that will run on the github workflow. Since multiple files can be uploaded for the same table, a function to search the substring of the file name and check whether it matches the table name is used to ensure all the files are extracted.

```
# Load necessary libraries
library(readr)
# Function to read CSV files from a directory and categorize them into different data frames
read_and_categorize_csv <- function(directory) {</pre>
  # Get list of CSV files in the directory
  csv_files <- list.files(directory, pattern = "\\.csv$", full.names = TRUE)</pre>
  # Initialize a list to store data frames
  data_frames <- list(</pre>
    Category = NULL,
    Customer = NULL,
    Orders = NULL,
    Payment = NULL,
    Product = NULL,
    Promotion = NULL,
    Sales = NULL,
    Settlement = NULL,
    Supplier = NULL
  )
  # Loop through each CSV file
  for (csv_file in csv_files) {
    # Read CSV file into a data frame
    data <- read.csv(csv file)
    # Extract file name without extension
    file_name <- tools::file_path_sans_ext(basename(csv_file))</pre>
    # Determine which data frame to store the data
    if (grepl("Customer", file_name, ignore.case = TRUE)) {
      data_frames$Customer <- rbind(data_frames$Customer, data)</pre>
      # Output variable names
      cat("Variables in Customer data frame:\n")
```

```
print(names(data_frames$Customer))
} else if (grepl("Category", file_name, ignore.case = TRUE)) {
  data_frames$Category <- rbind(data_frames$Category, data)</pre>
  # Output variable names
  cat("Variables in Category data frame:\n")
  print(names(data_frames$Category))
} else if (grepl("Order", file_name, ignore.case = TRUE)) {
  data_frames$Orders <- rbind(data_frames$Orders, data)</pre>
  # Output variable names
  cat("Variables in Orders data frame:\n")
  print(names(data_frames$Orders))
} else if (grepl("Payment", file_name, ignore.case = TRUE)) {
  data_frames$Payment <- rbind(data_frames$Payment, data)</pre>
  # Output variable names
  cat("Variables in Payment data frame:\n")
  print(names(data_frames$Payment))
} else if (grepl("Product", file_name, ignore.case = TRUE)) {
  data_frames$Product <- rbind(data_frames$Product, data)</pre>
  # Output variable names
  cat("Variables in Product data frame:\n")
 print(names(data_frames$Product))
} else if (grepl("Promotion", file_name, ignore.case = TRUE)) {
  data frames$Promotion <- rbind(data frames$Promotion, data)
  # Output variable names
  cat("Variables in Promotion data frame:\n")
  print(names(data_frames$Promotion))
} else if (grepl("Sale", file_name, ignore.case = TRUE)) {
  data_frames$Sales <- rbind(data_frames$Sales, data)</pre>
  # Output variable names
  cat("Variables in Sales data frame:\n")
  print(names(data_frames$Sales))
} else if (grepl("Settlement", file_name, ignore.case = TRUE)) {
  data_frames$Settlement <- rbind(data_frames$Settlement, data)</pre>
  # Output variable names
  cat("Variables in Settlement data frame:\n")
  print(names(data frames$Settlement))
} else if (grepl("Supplier", file_name, ignore.case = TRUE)) {
  data_frames$Supplier <- rbind(data_frames$Supplier, data)</pre>
  # Output variable names
  cat("Variables in Supplier data frame:\n")
  print(names(data_frames$Supplier))
}
```

```
# Return the list of data frames
 return(data_frames)
}
# Directory containing CSV files
directory <- "Data_upload"</pre>
# Read CSV files from the directory and categorize them into data frames
data_frames <- read_and_categorize_csv(directory)</pre>
Variables in Category data frame:
[1] "category_id"
                  "category_name"
Variables in Customer data frame:
[1] "customer_id"
                          "customer_first_name" "customer_last_name"
[4] "customer_email"
                          "customer_postcode"
                                                "registration date"
[7] "customer_phone"
                         "customer_address"
                                                "customer_city"
Variables in Orders data frame:
 [1] "order_id"
                           "customer_id"
                                                  "product_id"
 [4] "order_date"
                           "order_quantity"
                                                 "order_status"
 [7] "order_approval_date" "order_delivery_date" "rating_date"
[10] "rating_score"
                           "rating_comment"
Variables in Payment data frame:
[1] "payment_id"
                     "order_id"
                                      "Payment_date"
                                                        "Payment_method"
Variables in Product data frame:
[1] "product_id"
                   "product_name"
                                    "category_id"
                                                     "supplier_id"
[5] "price"
                    "discount_rate"
Variables in Promotion data frame:
                                                  "promotion_name"
[1] "promotion_id"
                           "supplier_id"
                           "promotion_start_date" "promotion_end_date"
[4] "promotion_fees"
Variables in Sales data frame:
                  "supplier_id" "product_id" "sale_date"
[1] "sale id"
Variables in Settlement data frame:
[1] "settlement_id"
                      "sale id"
                                        "settlement_date" "settlement_type"
Variables in Supplier data frame:
 [1] "supplier_id"
                         "seller_first_name" "seller_last_name"
 [4] "seller_email"
                         "seller_postcode"
                                             "seller_address"
 [7] "seller_city"
                         "seller_phone"
                                             "registration_date"
[10] "platform_rate"
                         "tax_rate"
```

```
# Access each data frame by its name
Category <- data_frames$Category
Customer <- data_frames$Customer
Orders <- data_frames$Orders
Payment <- data_frames$Payment
Product <- data_frames$Product
Promotion <- data_frames$Promotion
Sales <- data_frames$Sales
Settlement <- data_frames$Settlement
Supplier <- data_frames$Supplier</pre>
```

Validation Stage 1

After importing the data from CSV using R "validation.R", stage 1 validation is done before the data ingestion to ensure following logics are in place before database is created:

- Primary key is not null
- Primary key is unique
- Foreign key is not null
- Character length is within limit
- Email format is correct
- All data types are correct (integer, float, date, numerical, etc.)
- All values are within limit (tax rate, price, etc.)
- Dates are in chronological order (delivery is after order date, etc.)
- All constraints mentioned in Data related assumption part 1.2 are implying

If a table has duplicated primary key, the duplicated value will be removed. If other errors occur, the code will either fix the issue or show an error message notifying where the error exists. If all validation are successful, then the data will be appended into the database.

```
library(RSQLite)
library(readr)
library(lubridate)

my_connection <- RSQLite::dbConnect(RSQLite::SQLite(),"mydatabase.db")

#define function to check email
isValidEmail <- function(x) {</pre>
```

```
grepl("\\<[A-Z0-9._%+-]+@[A-Z0-9.-]+\\.[A-Z]{2,}\\>", as.character(x), ignore.case=TRUE)
}
#define variable to check each table validity
valid cat = 1
valid_cus = 1
valid_ord = 1
valid_pay = 1
valid_prd = 1
valid_prm = 1
valid_sal = 1
valid_set = 1
valid_sup = 1
#CATEGORY
for (i in 1:nrow(Category))
  #check primary key exists
  if (is.na(Category$category_id[i])) {
    print(paste("Table: Category - Error: category_id is NULL on row",i))
    valid_cat = 0
#check character length
if (nchar(Category$category_id[i]) > 6) {
  print(paste("Table: Category - Error: category_id more than 6 characters on row",i))
  valid_cat = 0
}
#check primary key is unique
Category <- Category[!duplicated(Category$category_id) & !duplicated(Category$category_id, f.</pre>
if(length(unique(Category$category_id)) != nrow(Category)) {
  print(paste("Table: Category - Error: duplicated category_id"))
  valid_cat = 0
if (valid_cat == 1) {
  print("Table: Category - Status: OK")
} else {print("Table: Category - Status: ERROR")}
```

[1] "Table: Category - Status: OK"

```
#CUSTOMER
#fix data type
Customer$customer_phone <- as.numeric(Customer$customer_phone)</pre>
Customer$registration_date <- mdy(Customer$registration_date)</pre>
#start loop
for (i in 1:nrow(Customer))
  #check primary key exists
  if (is.na(Customer$customer_id[i])) {
   print(paste("Table: Customer - Error: customer_id is NULL on row",i))
    valid_cus = 0
  #check character length
  if (nchar(Customer$customer_id[i]) > 6) {
    print(paste("Table: Customer - Error: customer_id more than 6 characters on row",i))
   valid_cus = 0
  }
  #check email format
  if (isValidEmail(Customer$customer_email[i]) == FALSE) {
    print(paste("Table: Customer - Error: customer_email format unsupported on row",i))
    valid_cus = 0
  }
  #characters limit
  Customer $customer first name[i] <- substring(Customer $customer first name[i],1,50)
  Customer$customer_last_name[i] <- substring(Customer$customer_last_name[i],1,50)</pre>
  Customer$customer_email[i] <- substring(Customer$customer_email[i],1,200)</pre>
}
#check primary key is unique
if(length(unique(Customer$customer_id)) != nrow(Customer)) {
 print(paste("Table: Customer - Error: duplicated customer_id"))
  valid_cus = 0
}
#check email is unique
if(length(unique(Customer$customer_email)) != nrow(Customer)) {
  print(paste("Table: Customer - Error: duplicated customer_email"))
```

```
valid_cus = 0
}

#check phone number is unique
if(length(unique(Customer$customer_phone)) != nrow(Customer)) {
    print(paste("Table: Customer - Error: duplicated customer_phone"))
    valid_cus = 0
}

#final check result
if (valid_cus == 1) {
    print("Table: Customer - Status: OK")
} else {print("Table: Customer - Status: ERROR")}
```

[1] "Table: Customer - Status: OK"

```
#ORDER
#fix data type
Orders$order_quantity <- as.numeric(Orders$order_quantity)</pre>
Orders$rating_score <- as.numeric(Orders$rating_score)</pre>
Orders$order_date <- mdy(Orders$order_date)</pre>
Orders$order_approval_date <- mdy(Orders$order_approval_date)</pre>
Orders$order_delivery_date <- mdy(Orders$order_delivery_date)</pre>
Orders$rating_date <- mdy(Orders$rating_date)
#start loop
for (i in 1:nrow(Orders))
 #check primary key exists
 if (is.na(Orders$order_id[i])) {
   print(paste("Table: Orders - Error: order_id is NULL on row",i))
   valid_ord = 0
 }
 #check foreign key exists
 if (is.na(Orders$product_id[i])) {
   print(paste("Table: Orders - Error: product_id is NULL on row",i))
   valid_ord = 0
 }
 if (is.na(Orders$customer_id[i])) {
```

```
print(paste("Table: Orders - Error: customer_id is NULL on row",i))
  valid_ord = 0
#check character length
if (nchar(Orders$order_id[i]) > 6) {
 print(paste("Table: Orders - Error: order_id more than 6 characters on row",i))
 valid ord = 0
}
if (nchar(Orders$product_id[i]) > 6) {
  print(paste("Table: Orders - Error: product_id more than 6 characters on row",i))
  valid_ord = 0
}
if (nchar(Orders$customer_id[i]) > 6) {
  print(paste("Table: Orders - Error: customer_id more than 6 characters on row",i))
 valid_ord = 0
#check if order quantity is above 20
if (Orders\u00a3order_quantity[i] < 0 || Orders\u00a3order_quantity[i] > 20) {
 print(paste("Table: Orders - Error: order_quantity is more than 20 on row",i))
  valid_ord = 0
}
#check if order status is valid
if (!(Orders$order_status[i]%in%c("processing","delivered","pending","shipped"))) {
  print(paste("Table: Orders - Error: order_status is not valid on row",i))
  valid_ord = 0
}
#check if status is pending then approval date is null
if (Orders$order_status[i] == "pending" && is.na(Orders$order_approval_date[i]) == FALSE)
 print(paste("Table: Orders - Error: order_approval_date is not null when status is pendi:
 valid_ord = 0
}
#check if approval date is after order date
if (Orders$order_approval_date[i] < Orders$order_date[i] && is.na(Orders$order_approval_da
  print(paste("Table: Orders - Error: order_approval_date is before order_date on row",i))
  valid_ord = 0
```

```
#check if status is delivered then delivery date is not null
  if (Orders$order_status[i] == "delivered" && is.na(Orders$order_delivery_date[i]) == TRUE)
    print(paste("Table: Orders - Error: order_delivery_date is null when status is delivered
    valid_ord = 0
   is.na(Orders$order_delivery_date[2])
  }
  #check if delivery date is after approval date
  if (Orders$order_delivery_date[i] < Orders$order_approval_date[i] && is.na(Orders$order_de
    print(paste("Table: Orders - Error: order_delivery_date is before order_approval_date on
    valid_ord = 0
  }
  #check if rating date is not null then status is delivered
  if (Orders$order_status[i] != "delivered" && is.na(Orders$rating_date[i]) == FALSE) {
    print(paste("Table: Orders - Error: rating_date is not null when status is not delivered
    valid_ord = 0
  }
  #check if rating score is between 1-5
  if ((is.na(Orders$rating_score[i]) == FALSE) && (Orders$rating_score[i] < 0 || Orders$rating_score[i]
    print(paste("Table: Orders - Error: rating_score is not between 1-5 on row",i))
    valid_ord = 0
  }
  #check if rating score is not null then rating date is not null
  if (is.na(Orders$rating_score[i]) == FALSE && is.na(Orders$rating_date[i]) == TRUE) {
    print(paste("Table: Orders - Error: rating_date is null when rating_score has value on re
    valid_ord = 0
  }
  #check if rating comment is not null then rating score is not null
  if (nchar(Orders$rating_comment[i]) >= 1 && is.na(Orders$rating_score[i]) == TRUE) {
    print(paste("Table: Orders - Error: rating_score is null when rating_comment has value or
    valid_ord = 0
  }
}
#check primary key is unique
Orders <- Orders[!duplicated(Orders$order_id) & !duplicated(Orders$order_id, fromLast = TRUE
```

```
if(length(unique(Orders$order_id)) != nrow(Orders)) {
  print(paste("Table: Orders - Error: duplicated order_id"))
  valid_ord = 0
}

#final check result
if (valid_ord == 1) {
  print("Table: Orders - Status: OK")
} else {print("Table: Orders - Status: ERROR")}
```

[1] "Table: Orders - Status: OK"

```
#PAYMENT
#fix data type
Payment$Payment_date <- mdy(Payment$Payment_date)</pre>
#start loop
for (i in 1:nrow(Payment))
  #check primary key exists
  if (is.na(Payment$payment_id[i])) {
   print(paste("Table: Payment - Error: payment_id is NULL on row",i))
    valid_pay = 0
  }
  #check foreign key exists
  if (is.na(Payment$order_id[i])) {
    print(paste("Table: Payment - Error: order_id is NULL on row",i))
   valid_pay = 0
  }
  #check character length
  if (nchar(Payment$payment_id[i]) > 6) {
   print(paste("Table: Payment - Error: payment id more than 6 characters on row",i))
   valid_pay = 0
  if (nchar(Payment$order_id[i]) > 6) {
    print(paste("Table: Payment - Error: order_id more than 6 characters on row",i))
    valid_pay = 0
```

```
#check if payment method is valid
  if (!(Payment$Payment_method[i]%in%c("venmo","credit_card","debit_card","paypal","apple_pay
    print(paste("Table: Payment - Error: payment_method is not valid on row",i))
    valid_pay = 0
  }
}
#check primary key is unique
Payment <- Payment[!duplicated(Payment$payment_id) & !duplicated(Payment$payment_id, fromLas
if(length(unique(Payment$payment_id)) != nrow(Payment)) {
  print(paste("Table: Payment - Error: duplicated payment_id"))
  valid_pay = 0
}
#final check result
if (valid_pay == 1) {
  print("Table: Payment - Status: OK")
} else {print("Table: Payment - Status: ERROR")}
[1] "Table: Payment - Status: OK"
#PRODUCT
#fix data type
Product$price <- as.numeric(Product$price)</pre>
Product$discount_rate <- as.numeric(Product$discount_rate)</pre>
#start loop
for (i in 1:nrow(Product))
  #check primary key exists
  if (is.na(Product$product_id[i])) {
    print(paste("Table: Product - Error: product_id is NULL on row",i))
    valid_prd = 0
  }
  #check foreign key exists
  if (is.na(Product$category_id[i])) {
    print(paste("Table: Product - Error: category_id is NULL on row",i))
```

```
valid_prd = 0
 }
  if (is.na(Product$supplier_id[i])) {
   print(paste("Table: Product - Error: supplier_id is NULL on row",i))
   valid_prd = 0
  #check character length
  if (nchar(Product$product_id[i]) > 6) {
   print(paste("Table: Product - Error: product_id more than 6 characters on row",i))
    valid_prd = 0
  if (nchar(Product$category_id[i]) > 6) {
    print(paste("Table: Product - Error: category_id more than 6 characters on row",i))
    valid_prd = 0
  }
  if (nchar(Product$supplier_id [i]) > 6) {
    print(paste("Table: Product - Error: suplier_id more than 6 characters on row",i))
   valid_prd = 0
  }
  #check if discount is more than 20%
  if (Product$discount_rate[i] < 0 | Product$discount_rate[i] > 20) {
    print(paste("Table: Product - Error: discount rate is not between 0-20 on row",i))
   valid_prd = 0
  }
  #check if price is between 5-100
  if (Product$price[i] < 5 || Product$price[i] > 100) {
    print(paste("Table: Product - Error: price is not between 5-100 on row",i))
    valid_prd = 0
}
#check primary key is unique
Product <- Product[!duplicated(Product$product_id) & !duplicated(Product$product_id, fromLas
if(length(unique(Product$product_id)) != nrow(Product)) {
  print(paste("Table: Product - Error: duplicated product_id"))
```

```
valid_prd = 0
}

#final check result
if (valid_prd == 1) {
  print("Table: Product - Status: OK")
} else {print("Table: Product - Status: ERROR")}
```

[1] "Table: Product - Status: OK"

```
#PROMOTION
#fix data type
Promotion$promotion_fees <- as.numeric(Promotion$promotion_fees)</pre>
Promotion$promotion_start_date <- mdy(Promotion$promotion_start_date)</pre>
Promotion$promotion_end_date <- mdy(Promotion$promotion_end_date)</pre>
#start loop
for (i in 1:nrow(Promotion))
  #check primary key exists
  if (is.na(Promotion$promotion_id[i])) {
   print(paste("Table: Promotion - Error: promotion_id is NULL on row",i))
   valid_prm = 0
  }
  #check foreign key exists
  if (is.na(Promotion$supplier_id[i])) {
    print(paste("Table: Promotion - Error: supplier_id is NULL on row",i))
    valid_prm = 0
  }
  #check character length
  if (nchar(Promotion$promotion_id[i]) > 6) {
    print(paste("Table: Promotion - Error: promotion_id more than 6 characters on row",i))
    valid_prm = 0
  if (nchar(Promotion$supplier_id[i]) > 6) {
   print(paste("Table: Promotion - Error: supplier_id more than 6 characters on row",i))
    valid_prm = 0
```

```
#check end date is after start date
  if (Promotion$promotion_end_date[i] < Promotion$promotion_start_date[i]) {</pre>
    print(paste("Table: Promotion - Error: promotion end date is before start date on row",i
    valid_prm = 0
  }
  #check if length of promotion is within 30 days
  if (as.numeric(Promotion$promotion_end_date[i] - Promotion$promotion_start_date[i]) > 30)
    print(paste("Table: Promotion - Error: promotion length is more than 30 days on row",i))
    valid_prm = 0
  }
  #check if promotion fee is more than 1000
  if (Promotion$promotion_fees[i] > 1000) {
    print(paste("Table: Promotion - Error: promotion fee is more than 1000 on row",i))
    valid_prm = 0
  }
}
#check primary key is unique
Promotion <- Promotion[!duplicated(Promotionspromotion_id) & !duplicated(Promotionspromotion_id)
if(length(unique(Promotion$promotion_id)) != nrow(Promotion)) {
  print(paste("Table: Promotion - Error: duplicated promotion_id"))
  valid_prm = 0
#final check result
if (valid_prm == 1) {
  print("Table: Promotion - Status: OK")
} else {print("Table: Promotion - Status: ERROR")}
[1] "Table: Promotion - Status: OK"
#SALES
for (i in 1:nrow(Sales))
  #check primary key exists
  if (is.na(Sales$sale_id[i])) {
```

```
print(paste("Table: Sales - Error: sale_id is NULL on row",i))
    valid_sal = 0
  #check foreign key exists
  if (is.na(Sales$supplier_id[i])) {
   print(paste("Table: Sales - Error: supplier_id is NULL on row",i))
   valid sal = 0
  }
  if (is.na(Sales$product_id[i])) {
    print(paste("Table: Sales - Error: product_id is NULL on row",i))
    valid_sal = 0
  }
  #check character length
  if (nchar(Sales$sale_id[i]) > 6) {
   print(paste("Table: Sales - Error: sale_id more than 6 characters on row",i))
   valid_sal = 0
  }
  if (nchar(Sales$supplier_id[i]) > 6) {
    print(paste("Table: Sales - Error: supplier_id more than 6 characters on row",i))
    valid_sal = 0
  }
  if (nchar(Sales$product_id[i]) > 6) {
   print(paste("Table: Sales - Error: product_id more than 6 characters on row",i))
    valid_sal = 0
 }
}
#check primary key is unique
Sales <- Sales[!duplicated(Sales$sale_id) & !duplicated(Sales$sale_id, fromLast = TRUE), ]</pre>
if(length(unique(Sales$sale_id)) != nrow(Sales)) {
 print(paste("Table: Sales - Error: duplicated sale_id"))
  valid sal = 0
}
#correct duplicate values
Sales$sale_date <- mdy(Sales$sale_date)</pre>
```

```
#final check result
if (valid_sal == 1) {
  print("Table: Sales - Status: OK")
} else {
  print("Table: Sales - Status: ERROR")
}
```

[1] "Table: Sales - Status: OK"

```
#SETTLEMENT
#fix data type
Settlement$settlement_date <- mdy(Settlement$settlement_date)</pre>
for (i in 1:nrow(Settlement))
  #check primary key exists
  if (is.na(Settlement$settlement_id[i])) {
    print(paste("Table: Settlement - Error: settlement_id is NULL on row",i))
    valid_set = 0
  #check foreign key exists
  if (is.na(Settlement$sale_id[i])) {
    print(paste("Table: Settlement - Error: sale_id is NULL on row",i))
    valid set = 0
  }
  #check character length
  if (nchar(Settlement$settlement_id[i]) > 6) {
    print(paste("Table: Settlement - Error: settlement_id more than 6 characters on row",i))
    valid_set = 0
  }
  if (nchar(Settlement$sale_id[i]) > 6) {
    print(paste("Table: Settlement - Error: sale_id more than 6 characters on row",i))
    valid_set = 0
  #check if settlement method is valid
  if (!(Settlement$settlement_type[i]%in%c("bank transfer","card","cheque","bank draft","cas
    print(paste("Table: Settlement - Error: settlement_type is not valid on row",i))
    valid_set = 0
```

```
#check primary key is unique

Settlement <- Settlement[!duplicated(Settlement$settlement_id) & !duplicated(Settlement$settlement]

if(length(unique(Settlement$settlement_id)) != nrow(Settlement)) {
    print(paste("Table: Settlement - Error: duplicated settlement_id"))
    valid_set = 0
}

#final check result

if (valid_set == 1) {
    print("Table: Settlement - Status: OK")
} else {print("Table: Settlement - Status: ERROR")}
</pre>
```

[1] "Table: Settlement - Status: OK"

```
#SUPPLIER
#start loop
for (i in 1:nrow(Supplier))
  #check primary key exists
  if (is.na(Supplier$supplier_id[i])) {
    print(paste("Table: Supplier - Error: supplier_id is NULL on row",i))
    valid_sup = 0
  #check character length
  if (nchar(Supplier$supplier_id[i]) > 6) {
    print(paste("Table: Supplier - Error: supplier_id more than 6 characters on row",i))
    valid_sup = 0
  }
  #check email format
  if (isValidEmail(Supplier$seller_email[i]) == FALSE) {
    print(paste("Table: Supplier - Error: seller_email format unsupported on row",i))
    valid_sup = 0
  }
  #characters limit
```

```
Supplier$seller_first_name[i] <- substring(Supplier$seller_first_name[i],1,50)
  Supplier$seller_last_name[i] <- substring(Supplier$seller_last_name[i],1,50)</pre>
  Supplier$seller_email[i] <- substring(Supplier$seller_email[i],1,200)</pre>
  Supplier$seller_address[i] <- substring(Supplier$seller_address[i],1,200)</pre>
  Supplier$seller_city[i] <- substring(Supplier$seller_city[i],1,50)</pre>
  #rate convertion to numeric
  if (is.character(Supplier$platform_rate) == TRUE) {
    Supplier$platform_rate[i] <- parse_number(Supplier$platform_rate[i])</pre>
  if (is.character(Supplier$tax_rate) == TRUE) {
  Supplier$tax_rate[i] <- parse_number(Supplier$tax_rate[i])</pre>
  }
}
#fix data type
Supplier$seller_phone <- as.numeric(Supplier$seller_phone)</pre>
Supplier$registration_date <- mdy(Supplier$registration_date)</pre>
Supplier$platform_rate <- as.numeric(Supplier$platform_rate)</pre>
Supplier$tax_rate <- as.numeric(Supplier$tax_rate)</pre>
#check primary key is unique
Supplier <- Supplier[!duplicated(Supplier$supplier_id) & !duplicated(Supplier$supplier_id, f.
if(length(unique(Supplier$supplier_id)) != nrow(Supplier)) {
  print(paste("Table: Supplier - Error: duplicated supplier_id"))
  valid_sup = 0
}
#check email is unique
if(length(unique(Supplier$seller_email)) != nrow(Supplier)) {
  print(paste("Table: Supplier - Error: duplicated seller_email"))
  valid_sup = 0
#check phone number is unique
if(length(unique(Supplier$seller_phone)) != nrow(Supplier)) {
 print(paste("Table: Supplier - Error: duplicated seller_phone"))
  valid_sup = 0
}
```

```
#check platform rate and tax rate value
for (i in 1:nrow(Supplier))
  if (Supplier$platform_rate[i] < 0 || Supplier$platform_rate[i] > 25) {
   print(paste("Table: Supplier - Error: platform_rate is not between 0-25 on row",i))
   valid_sup = 0
  if (Supplier$tax_rate[i] != 10) {
    print(paste("Table: Supplier - Error: tax_rate is not equal to 10 on row",i))
   valid_sup = 0
  }
}
#final check result
if (valid_sup == 1) {
  print("Table: Supplier - Status: OK")
} else {print("Table: Supplier - Status: ERROR")}
[1] "Table: Supplier - Status: OK"
#INGESTION IF VALIDATION PASSED
if (valid_cat == 1) {
  RSQLite::dbWriteTable(my_connection, "Category", Category, append = TRUE)}
if (valid_cus == 1) {
  RSQLite::dbWriteTable(my_connection, "Customer", Customer, append = TRUE)}
if (valid_ord == 1) {
  RSQLite::dbWriteTable(my_connection, "Orders", Orders, append = TRUE)}
if (valid_pay == 1) {
  RSQLite::dbWriteTable(my_connection, "Payment", Payment, append = TRUE)}
Warning: Column names will be matched ignoring character case
if (valid_prd == 1) {
```

RSQLite::dbWriteTable(my_connection, "Product", Product, append = TRUE)}

if (valid_prm == 1) {

```
RSQLite::dbWriteTable(my_connection, "Promotion", Promotion, append = TRUE)}
if (valid_sal == 1) {
   RSQLite::dbWriteTable(my_connection, "Sales", Sales, append = TRUE)}
if (valid_set == 1) {
   RSQLite::dbWriteTable(my_connection, "Settlement", Settlement, append = TRUE)}
if (valid_sup == 1) {
   RSQLite::dbWriteTable(my_connection, "Supplier", Supplier, append = TRUE)}
```

Validation Stage 2

After the data is ingested, stage 2 validation is run using R "validation_stage_2.R" to ensure three things:

- There are no duplicated primary keys.
- Check referential integrity.
- Check dates across tables are in chronological orders (e.g. customer's first order is after registration date). Invalid records will be removed from the tables.

```
library(RSQLite)
library(readr)

my_connection <- RSQLite::dbConnect(RSQLite::SQLite(),"mydatabase.db")
#check primary key duplication
dup_cat <- "
    WITH
    check_dup AS (
    SELECT category_id, ROW_NUMBER() OVER (PARTITION BY category_id) as id_rnk
    from Category
    )

DELETE FROM Category
WHERE category_id in
    (SELECT category_id FROM check_dup WHERE id_rnk > 1)
"

dup_cus <- "
    WITH</pre>
```

```
check_dup AS (
 SELECT customer_id, ROW_NUMBER() OVER (PARTITION BY customer_id) as id_rnk
 from Customer
 )
 DELETE FROM Customer
 WHERE customer_id in
   (SELECT customer_id FROM check_dup WHERE id_rnk > 1)
dup_ord <- "
 WITH
 check_dup AS (
 SELECT order id, ROW_NUMBER() OVER (PARTITION BY order id) as id_rnk
 from Orders
 )
 DELETE FROM Orders
 WHERE order_id in
   (SELECT order_id FROM check_dup WHERE id_rnk > 1)
dup_pay <- "
 WITH
 check_dup AS (
 SELECT payment_id, ROW_NUMBER() OVER (PARTITION BY payment_id) as id_rnk
 from Payment
 )
 DELETE FROM Payment
 WHERE payment_id in
   (SELECT payment_id FROM check_dup WHERE id_rnk > 1)
dup_prd <- "
 WITH
 check_dup AS (
 SELECT product_id, ROW_NUMBER() OVER (PARTITION BY product_id) as id_rnk
 from Product
 DELETE FROM Product
```

```
WHERE product_id in
   (SELECT product_id FROM check_dup WHERE id_rnk > 1)
dup_prm <- "
 WITH
 check_dup AS (
 SELECT promotion_id, ROW_NUMBER() OVER (PARTITION BY promotion_id) as id_rnk
 from Promotion
 DELETE FROM Promotion
 WHERE promotion_id in
   (SELECT promotion_id FROM check_dup WHERE id_rnk > 1)
dup_sal <- "
 WITH
 check_dup AS (
 SELECT sale_id, ROW_NUMBER() OVER (PARTITION BY sale_id) as id_rnk
 from Sales
 )
 DELETE FROM Sales
 WHERE sale id in
   (SELECT sale_id FROM check_dup WHERE id_rnk > 1)
dup_set <- "
 WITH
 check_dup AS (
 SELECT settlement_id, ROW_NUMBER() OVER (PARTITION BY settlement_id) as id_rnk
 from Settlement
 )
 DELETE FROM Settlement
 WHERE settlement_id in
   (SELECT settlement_id FROM check_dup WHERE id_rnk > 1)
dup_sup <- "
 WITH
```

```
check_dup AS (
  SELECT supplier_id, ROW_NUMBER() OVER (PARTITION BY supplier_id) as id_rnk
  from Supplier
  DELETE FROM Supplier
  WHERE supplier_id in
    (SELECT supplier_id FROM check_dup WHERE id_rnk > 1)
dbExecute(my_connection, dup_cat)
[1] 0
dbExecute(my_connection, dup_cus)
[1] 0
dbExecute(my_connection, dup_ord)
[1] 0
dbExecute(my_connection, dup_pay)
[1] 0
dbExecute(my_connection, dup_prd)
[1] 0
dbExecute(my_connection, dup_prm)
[1] 0
dbExecute(my_connection, dup_sal)
```

```
dbExecute(my_connection, dup_set)
```

```
dbExecute(my_connection, dup_sup)
```

[1] 0

```
#check referential integrity
ri_ord <- "
  WITH
  check_ref AS (
  SELECT
   o.order id,
   c.customer_id,
   p.product_id
  FROM Orders o
  LEFT JOIN Customer c on o.customer_id = c.customer_id
  LEFT JOIN Product p on o.product_id = p.product_id
  DELETE FROM Orders
  WHERE order_id in
    (SELECT order_id FROM check_ref WHERE customer_id IS NULL OR product_id IS NULL)
ri_pay <- "
  WITH
  check_ref AS (
  SELECT
   p.payment_id,
   o.order_id
  FROM Payment p
  LEFT JOIN Orders o on p.order_id = o.order_id
  DELETE FROM Payment
  WHERE payment_id in
    (SELECT payment_id FROM check_ref WHERE order_id IS NULL)
```

```
ri_prd <- "
  WITH
  check_ref AS (
  SELECT
   p.product_id,
   c.category_id,
   s.supplier_id
 FROM Product p
 LEFT JOIN Category c on p.category_id = c.category_id
 LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
 DELETE FROM Product
  WHERE product_id in
    (SELECT product_id FROM check_ref WHERE category_id IS NULL OR supplier_id IS NULL)
ri_sal <- "
  WITH
  check ref AS (
 SELECT
   s.sale_id,
   u.supplier_id,
   p.product_id
 FROM Sales s
 LEFT JOIN Supplier u on s.supplier_id = u.supplier_id
  LEFT JOIN Product p on s.product_id = p.product_id
 DELETE FROM Sales
  WHERE sale_id IN
    (SELECT sale_id FROM check_ref WHERE supplier_id IS NULL OR product_id IS NULL)
ri set <- "
 WITH
  check_ref AS (
  SELECT
   s.settlement_id,
   l.sale_id
 FROM Settlement s
 LEFT JOIN Sales 1 on s.sale_id = 1.sale_id
```

```
DELETE FROM Settlement
  WHERE settlement_id in
    (SELECT settlement_id FROM check_ref WHERE sale_id IS NULL)
ri_prm <- "
  WITH
  check_ref AS (
  SELECT
   p.promotion_id,
   s.supplier_id
  FROM Promotion p
  LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
  DELETE FROM Promotion
  WHERE promotion_id in
    (SELECT promotion_id FROM check_ref WHERE supplier_id IS NULL)
dbExecute(my_connection, ri_ord)
[1] 0
dbExecute(my_connection, ri_pay)
[1] 0
dbExecute(my_connection, ri_prd)
[1] 0
```

dbExecute(my_connection, ri_sal)

```
dbExecute(my_connection, ri_set)
```

```
dbExecute(my_connection, ri_prm)
```

[1] 0

```
#check date constraint between 2 tables
#check and fix customer registration date is before first order date
dc cus <- "
 WITH
 check_order AS (
 SELECT
   c.customer_id,
   MIN(o.order_date) as first_order_date
 FROM Customer c
 LEFT JOIN Orders o on c.customer_id = o.customer_id
 WHERE o.order_date < c.registration_date</pre>
 GROUP BY 1
 ORDER BY 1
 )
 UPDATE Customer
 SET registration_date = (SELECT first_order_date FROM check_order)
 WHERE customer_id = (SELECT customer_id FROM check_order)
#check and fix supplier registration date is before first order date
dc_sup <- "
 WITH
 check_order AS (
 SELECT
    s.supplier_id,
   min(o.order_date) as first_order_date
 FROM Orders o
 LEFT JOIN Product p on o.product_id = p.product_id
 LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
 WHERE o.order_date < s.registration_date</pre>
```

```
GROUP BY 1
 ORDER BY 1
 )
 UPDATE Supplier
 SET registration_date = (SELECT first_order_date FROM check_order)
 WHERE supplier_id = (SELECT supplier_id FROM check_order)
#check sale date is equal to order date
dc_sal <- "
 WITH
 check_sal AS (
 SELECT DISTINCT
   s.sale_id,
   o.order_id
 FROM Sales s
 LEFT JOIN Orders o on s.product_id = o.product_id AND s.sale_date = o.order_date
 WHERE o.order_id IS NULL
 )
 DELETE FROM Sales
 WHERE sale_id in
    (SELECT sale_id FROM check_sal) --Delete invalid sales that cannot be mapped to the order
#check payment date is after order date
dc_pay <- "
 WITH
 check_pay AS (
 SELECT
   p.payment_id,
   MAX(o.order_date) as last_order_date
 FROM Payment p
 LEFT JOIN Orders o on p.order_id = o.order_id
 WHERE p.payment_date < o.order_date
 GROUP BY 1
 ORDER BY 1
 )
 UPDATE Payment
 SET payment_date = (SELECT last_order_date FROM check_pay)
```

```
WHERE payment_id = (SELECT payment_id FROM check_pay)
#check settlement date is after sale date
dc set <- "
 WITH
 check_set AS (
 SELECT
   p.settlement_id,
   MAX(s.sale_date) as last_sale_date
  FROM Settlement p
  LEFT JOIN Sales s on p.sale_id = s.sale_id
  WHERE p.settlement_date < s.sale_date
  GROUP BY 1
  ORDER BY 1
  )
 UPDATE Settlement
  SET settlement_date = (SELECT last_sale_date FROM check_set)
  WHERE settlement_id = (SELECT settlement_id FROM check_set)
#check supplier registration date is before first promotion date
dc_prm <- "
 WITH
  check_prm AS
  (
  SELECT
    s.supplier_id,
    min(p.promotion_start_date) AS first_promo_date
  FROM Supplier s
  LEFT JOIN Promotion p on s.supplier_id = p.supplier_id
  WHERE p.promotion_start_date < s.registration_date
  GROUP BY 1
  ORDER BY 1
  )
 UPDATE Supplier
  SET registration_date = (SELECT first_promo_date FROM check_prm)
  WHERE supplier_id = (SELECT supplier_id FROM check_prm)
```

```
dbExecute(my_connection, dc_cus)

[1] 0

dbExecute(my_connection, dc_sup)

[1] 0

dbExecute(my_connection, dc_pay)

[1] 1

dbExecute(my_connection, dc_sal)

[1] 0

dbExecute(my_connection, dc_set)

[1] 0

dbExecute(my_connection, dc_prm)
```

Automated Report

After the data is validated for the second time, an automated report is generated using R "daily_report.R". This report includes the total order, finance, top sellers and top products.

```
library(RSQLite)
library(readr)

my_connection <- RSQLite::dbConnect(RSQLite::SQLite(),"mydatabase.db")

daily_order <- "
    SELECT</pre>
```

```
date(order_date * 3600 * 24, 'unixepoch') AS day_,
    COUNT(DISTINCT order_id) as total_order,
   COUNT(DISTINCT customer_id) as total_customer,
    COUNT(DISTINCT o.product_id) as total_product,
    SUM(order_quantity) as total_quantity
  FROM Orders o
  LEFT JOIN Product p on o.product_id = p.product_id
  ORDER BY 1 DESC
  LIMIT 14
daily_finance <- "
  SELECT
    date(order_date * 3600 * 24, 'unixepoch') AS day_,
    SUM(order_quantity * p.price * (1-p.discount_rate/100)) as total_gmv,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100)) as total_nmv,
    SUM(order_quantity * p.price * (s.platform_rate/100)) as total_platform_fee,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100-s.platform_rate/100
 FROM Orders o
 LEFT JOIN Product p on o.product_id = p.product_id
  LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
  GROUP BY 1
  ORDER BY 1 DESC
 LIMIT 14
monthly_order <- "
  SELECT
    STRFTIME('%m-%Y', date(order_date * 3600 * 24, 'unixepoch')) AS month_,
    COUNT(DISTINCT order_id) as total_order,
    COUNT(DISTINCT customer_id) as total_customer,
    COUNT(DISTINCT o.product_id) as total_product,
    SUM(order_quantity) as total_quantity
 FROM Orders o
 LEFT JOIN Product p on o.product_id = p.product_id
  GROUP BY 1
  ORDER BY 1 DESC
monthly_finance <- "
  SELECT
```

```
STRFTIME('%m-%Y', date(order_date * 3600 * 24, 'unixepoch')) AS month_,
    SUM(order_quantity * p.price * (1-p.discount_rate/100)) as total_gmv,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100)) as total_nmv,
    SUM(order_quantity * p.price * (s.platform_rate/100)) as total_platform_fee,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100-s.platform_rate/100
  FROM Orders o
  LEFT JOIN Product p on o.product_id = p.product_id
  LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
GROUP BY 1
ORDER BY 1 DESC
top_product <- "
  SELECT
    p.product_name,
    COUNT(DISTINCT order_id) as total_order,
    SUM(order_quantity) as total_quantity,
    SUM(order_quantity * p.price * (1-p.discount_rate/100)) as total_gmv
  FROM Orders o
  LEFT JOIN Product p on o.product_id = p.product_id
GROUP BY 1
ORDER BY 2 DESC
LIMIT 10
top_product_gmv <- "</pre>
  SELECT
    p.product_name,
    COUNT(DISTINCT order_id) as total_order,
    SUM(order_quantity) as total_quantity,
    SUM(order_quantity * p.price * (1-p.discount_rate/100)) as total_gmv
  FROM Orders o
  LEFT JOIN Product p on o.product_id = p.product_id
GROUP BY 1
ORDER BY 4 DESC
LIMIT 10
top_seller <- "
  SELECT
    s.supplier_id,
    COUNT(DISTINCT order_id) as total_order,
```

```
SUM(order_quantity) as total_quantity,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100-s.platform_rate/100
  FROM Orders o
 LEFT JOIN Product p on o.product_id = p.product_id
  LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
GROUP BY 1
ORDER BY 2 DESC
LIMIT 10
top_seller_settlement <- "</pre>
  SELECT
    s.supplier_id,
    COUNT(DISTINCT order_id) as total_order,
    SUM(order_quantity) as total_quantity,
    SUM(order_quantity * p.price * (1-p.discount_rate/100-s.tax_rate/100-s.platform_rate/100
 FROM Orders o
 LEFT JOIN Product p on o.product_id = p.product_id
  LEFT JOIN Supplier s on p.supplier_id = s.supplier_id
GROUP BY 1
ORDER BY 4 DESC
LIMIT 10
#show result
print("Daily Order")
```

[1] "Daily Order"

dbGetQuery(my_connection,daily_order)

	day_	${\tt total_order}$	total_customer	${\tt total_product}$	total_quantity
1	2024-02-25	2	2	2	14
2	2024-02-24	3	3	3	21
3	2024-02-23	1	1	1	6
4	2024-02-22	3	3	3	20
5	2024-02-21	5	5	5	28
6	2024-02-20	4	4	4	16
7	2024-02-19	2	2	2	9
8	2024-02-18	4	4	4	25
9	2024-02-17	2	2	2	11

10 2024-02-16	3	3	3	18
11 2024-02-15	3	3	3	15
12 2024-02-14	2	2	2	15
13 2024-02-13	2	2	2	17
14 2024-02-12	1	1	1	6

print("Daily Finance")

[1] "Daily Finance"

dbGetQuery(my_connection,daily_finance)

	day_	total_gmv	${\tt total_nmv}$	${\tt total_platform_fee}$	total_seller_settlement
1	2024-02-25	680.4592	607.5792	78.2768	529.3024
2	2024-02-24	1449.1284	1282.1864	201.0510	1081.1354
3	2024-02-23	448.7760	399.9960	48.7800	351.2160
4	2024-02-22	899.1082	804.3372	173.6277	630.7095
5	2024-02-21	936.1586	832.9206	124.1456	708.7750
6	2024-02-20	811.8824	721.7214	122.5519	599.1695
7	2024-02-19	714.5316	639.2596	127.4100	511.8496
8	2024-02-18	1065.5766	955.6246	129.4283	826.1963
9	2024-02-17	666.5265	595.3695	58.8186	536.5509
10	2024-02-16	550.9846	490.5816	107.5094	383.0722
11	2024-02-15	1381.1378	1238.0718	217.6566	1020.4152
12	2024-02-14	182.0768	163.4928	24.1128	139.3800
13	2024-02-13	555.7665	498.0055	82.1263	415.8792
14	2024-02-12	388.7028	343.5048	67.7970	275.7078

print("Monthly Order")

[1] "Monthly Order"

dbGetQuery(my_connection,monthly_order)

	${\tt month}_$	total_order	total_customer	total_product	total_quantity
1	12-2023	90	41	59	443
2	11-2023	63	33	44	321
3	10-2023	73	38	50	436
4	09-2023	61	35	49	324

5	08-2023	78	36	53	449
6	07-2023	66	35	45	396
7	06-2023	68	35	48	372
8	05-2023	76	36	49	445
9	04-2023	67	33	50	413
10	03-2023	78	36	58	414
11	02-2024	59	34	47	347
12	02-2023	2	2	2	9
13	01-2024	74	36	47	381

print("Monthly Finance")

[1] "Monthly Finance"

dbGetQuery(my_connection,monthly_finance)

	month_	total_gmv	total_nmv	total_platform_fee	total_seller_settlement
1	12-2023	17194.547	15326.542	2689.617	12636.926
2	11-2023	15444.970	13738.621	2174.146	11564.475
3	10-2023	19020.331	16959.973	2835.429	14124.544
4	09-2023	15371.071	13710.362	2389.945	11320.418
5	08-2023	20326.165	18112.209	3044.498	15067.711
6	07-2023	15824.265	14093.503	2428.755	11664.748
7	06-2023	16900.193	15045.607	2433.617	12611.990
8	05-2023	20098.097	17895.017	2806.286	15088.731
9	04-2023	18229.462	16245.908	2930.889	13315.018
10	03-2023	18989.717	16895.648	2692.311	14203.337
11	02-2024	14956.076	13340.098	2199.842	11140.256
12	02-2023	264.598	235.576	43.533	192.043
13	01-2024	15313.778	13618.400	2287.950	11330.450

print("Top Product by Number of Order")

[1] "Top Product by Number of Order"

dbGetQuery(my_connection,top_product)

```
product_name total_order total_quantity total_gmv
1 Foundation 61 314 13263.437
```

2	Toothbrush	60	316	16628.869
3	Styling Gel	46	251	15893.005
4	Mascara	45	254	5613.813
5	Wallet	43	233	9175.555
6	Hand Cream	42	206	9873.700
7	Facial Cleanser	42	276	5063.638
8	Shampoo	36	198	5886.201
9	Running Shoes	36	210	9937.491
10	Face Cream	35	204	9831.360

print("Top Product by GMV")

[1] "Top Product by GMV"

dbGetQuery(my_connection,top_product_gmv)

	<pre>product_name</pre>	total_order	total_quantity	total_gmv
1	Toothbrush	60	316	16628.869
2	Styling Gel	46	251	15893.005
3	Foundation	61	314	13263.437
4	Lipstick	31	202	11824.907
5	Running Shoes	36	210	9937.491
6	Hand Cream	42	206	9873.700
7	Face Cream	35	204	9831.360
8	Denim Jeans	32	156	9426.456
9	Wallet	43	233	9175.555
10	Body Wash	27	142	8852.063

print("Top Seller by Number of Order")

[1] "Top Seller by Number of Order"

dbGetQuery(my_connection,top_seller)

	supplier_id	total_order	total_quantity	total_seller_settlement
1	01314q	45	253	3967.950
2	91928z	44	264	7381.747
3	15418t	38	224	6172.986
4	032681	38	221	10278.569

5	24853q	34	188	5842.194
6	39130t	33	172	6935.794
7	78560p	32	182	1641.360
8	99243y	30	198	4493.886
9	50696s	29	160	4482.903
10	07920r	29	190	6330.293

print("Top Seller by Settlement Amount")

[1] "Top Seller by Settlement Amount"

dbGetQuery(my_connection,top_seller_settlement)

	supplier_id	${\tt total_order}$	total_quantity	total_seller_settlement
1	032681	38	221	10278.569
2	91928z	44	264	7381.747
3	39130t	33	172	6935.794
4	17202g	28	151	6783.202
5	81867y	22	119	6582.198
6	07920r	29	190	6330.293
7	15418t	38	224	6172.986
8	14559o	26	149	6097.715
9	24853q	34	188	5842.194
10	89782w	23	141	5650.540

Part 3: Data Pipeline Generation

3.1 GitHub Repository and Workflow Setup

We have created a GitHub repository for this project which can be accessed through this link: https://github.com/Lunarfi/G19.

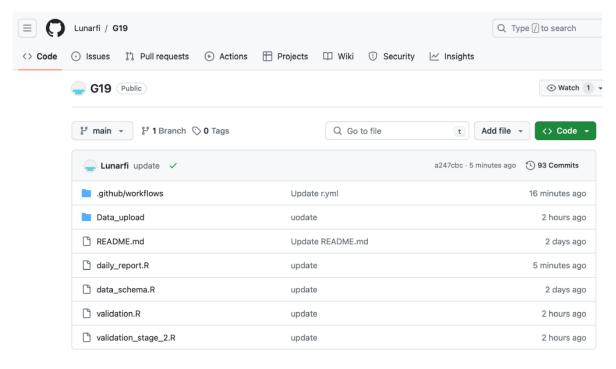


Figure 1: GitHub Repository

Figure 1: GitHub Repository

Workflow setup

data_schema.R is the script to create the schema for the database. Then, validation.R is run to check the stage 1 validation and ingest the data into the database. After the data is ingested, validation_stage_2 will run to ensure the duplication and referential integrity of the whole data. After the final validation, an automated report will be generated to show the monthly order, finance, as well as the top sellers and products of the current period.

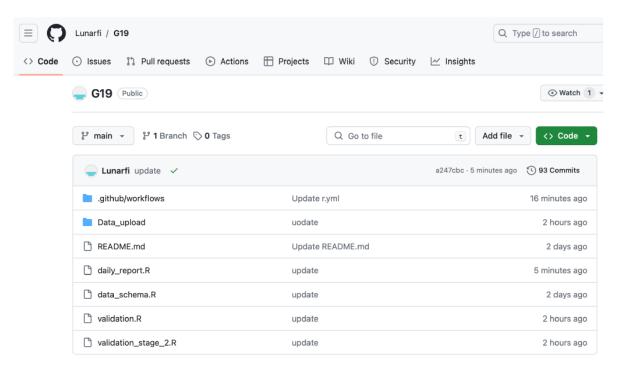


Figure 1: GitHub Repository

Figure 2: Monthly Order and Finance Report

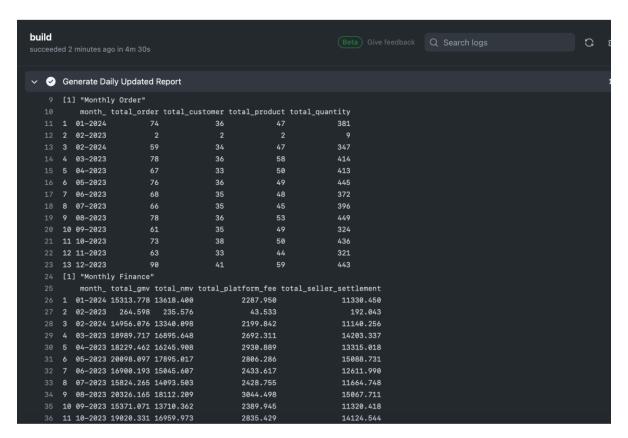


Figure 2: Monthly Order and Finance Report

Figure 3: Top Sellers and Products

The CSV files as the input for the database is stored in the Data upload folder.

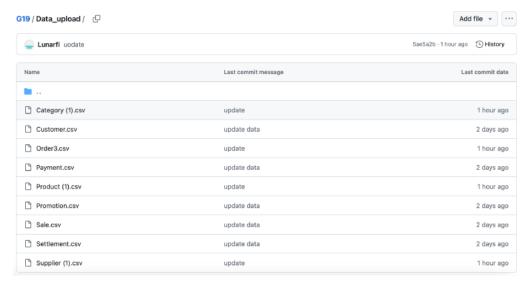


Figure 4: Data Upload Folder

Figure 4: Data Upload Folder

Version- Control

Every changes to the files in the repository is managed through the version control of Git. For example, several changes made to the YAML file is recorded and can be reverted if needed.



Figure 5: Version Control

Figure 5: Version Control

3.2 GitHub Actions for Continuous Integration

We have automated the data validation, ingestion, and basic data analysis using workflow on GitHub. This workflow is set to run every 24 hours or if there is any changes done to the scripts and data.

```
name: workflow
on:
  schedule:
    - cron: '0 0 * * *' # Run every 24 hours
  push:
    branches: [ main ]
    paths:
      - 'Data_upload/**'
                          # Listen for changes in the Data_upload directory
                          # Listen for changes in all R files
jobs:
  build:
    runs-on: ubuntu-latest
    steps:
      - name: Checkout code
        uses: actions/checkout@v2
      - name: Setup R environment
        uses: r-lib/actions/setup-r@v2
        with:
          r-version: '4.3.3'
      - name: Cache R packages
        uses: actions/cache@v2
        with:
          path: ${{ env.R_LIBS_USER }}
          key: ${{ runner.os }}-r-${{ hashFiles('**/lockfile') }}
          restore-keys: |
            ${{ runner.os }}-r-
      - name: Install packages
        if: steps.cache.outputs.cache-hit != 'true'
          Rscript -e 'install.packages(c("ggplot2", "dplyr", "readr", "RSQLite", "lubridate",
      - name: Delete database file
        run: |
          rm -f mydatabase.db
      - name: Create sql schema
        run:
```

```
Rscript data_schema.R
- name: Data validation
  run: |
    Rscript validation.R
- name: Data validation stage 2
    Rscript validation_stage_2.R
- name: Generate Daily Updated Report
    Rscript daily_report.R
- name: Data Analysis Update
  run: |
    Rscript Data_Analysis.R
- name: Push changes
  uses: ad-m/github-push-action@v0.6.0
  with:
      github_token: ${{ secrets.MY_TOKEN }}
      branch: main
```

Part 4: Data Analysis

4.1: Advanced Data Analysis in R

Installed all packages needed for data analysis. The code also gets the date and time the code is ran for figure labeling. Refer file "Data_Analysis.R" attached in Github for automated analysis as a part of workflow.

```
library(readr)
library(dplyr)
library(tidyverse)
library(ggplot2)
library(lubridate)
library(writexl)
this_filename_date <- as.character(Sys.Date())
# format the Sys.time() to show only hours and minutes
this_filename_time <- as.character(format(Sys.time(), format = "%H_%M"))</pre>
```

The following code loads all the data from the databases.

```
# Load from Database
library(DBI)
my_connection <- dbConnect(RSQLite::SQLite(), dbname = "mydatabase.db")

# Load Data from Database
category <- dbGetQuery(my_connection, "SELECT * FROM Category")
customer <- dbGetQuery(my_connection, "SELECT * FROM Customer")
order <- dbGetQuery(my_connection, "SELECT * FROM Orders")
payment <- dbGetQuery(my_connection, "SELECT * FROM Payment")
product <- dbGetQuery(my_connection, "SELECT * FROM Product")
promotion <- dbGetQuery(my_connection, "SELECT * FROM Promotion")
sale <- dbGetQuery(my_connection, "SELECT * FROM Sales")
settlement <- dbGetQuery(my_connection, "SELECT * FROM Settlement")
supplier <- dbGetQuery(my_connection, "SELECT * FROM Supplier")</pre>
```

After, we can use various methods of advanced data analysis and visualisation.

Analysis 1:

Revenue per Payment Type

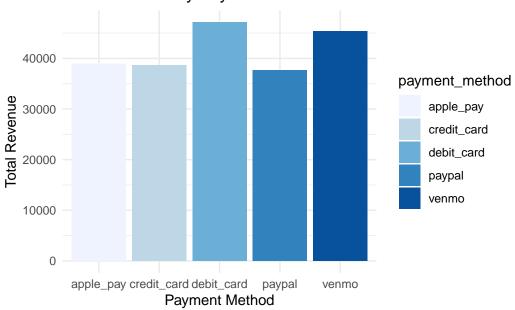
This is a graph which states different modes of payment method on 'x axis' and Total Revenue on 'y axis' which helps us interpret which payment types are bringing in the most revenue, facilitating an analysis of the most utilised checkout option and customer preferences. This can be helpful to optimise revenue generation by aligning promotional efforts with preferred payment method.

```
#barplot for revenue per payment type
#Highest revenue per customer
merged_order <- order %>%
    inner_join(product, customer, by = "product_id")

# merging orders, customers and priduct dfs with price after discount
final_price_df <- merged_order %>%
    mutate(
        final_price = round(price - (price * (discount_rate / 100)), 2)
    )

#*quantity price of order_id by order_id
final_price_df$full_price <- (final_price_df$final_price*final_price_df$order_quantity)
lm_order_payment <- final_price_df %>%
    inner_join(payment, by = "order_id")%>%
```

Total Revenue by Payment Method



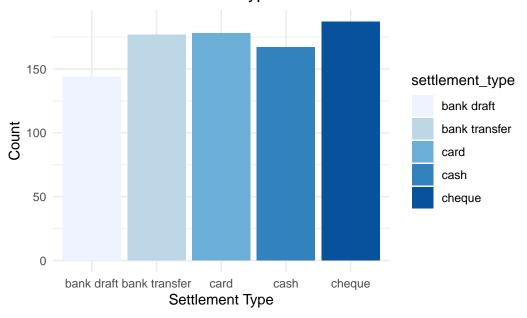
Saving 5.5 x 3.5 in image

Analysis 2:

Number of settlements per Settlement Type

This is a bar graph, which states different modes of settlement on 'x axis' and count on 'y axis', compares the count of each settlement type preferred by suppliers. This helps visualise the most used method of settlement within the eCommerce company and have operational clarity.

Bar Chart of Settlement Types



Saving 5.5 x 3.5 in image

Analysis 3:

Highest Grossing Sellers/Suppliers

This table includes supplier ID , supplier name and total settlement amount which allows us to quickly identify the best sellers in terms of net revenue from sale so that we can employ methods to keep the seller loyal to the platform. For example, give them lower platform rates, better discounted promotion deal etc.

```
# highest grossing sellers/suppliers
supplier_gross_df <- supplier %>%
      inner_join(product, by = "supplier_id")
supplier_gross_df <- supplier_gross_df %>%
      mutate(
            final_seller_price = round(price - (price * ((tax_rate/100) + (discount_rate/100) + (plate)
supplier_gross_df <- supplier_gross_df %>% merge(order, by = "product_id")
supplier_gross_df$fullp <- supplier_gross_df$order_quantity*supplier_gross_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$final_seller_process_df$
seller_details <- supplier_gross_df %>% group_by(supplier_id, seller) %>% summarize(total_se
 `summarise()` has grouped output by 'supplier_id'. You can override using the
`.groups` argument.
seller_details <- seller_details %>% arrange(desc(total_settlement))
print(seller_details)
# A tibble: 42 x 3
# Groups:
                                  supplier_id [42]
         supplier_id seller
                                                                                               total_settlement
         <chr>
                                           <chr>
                                                                                                                               <dbl>
   1 032681
                                           Cello Tewkesberry
                                                                                                                            10279.
   2 91928z
                                           Vilhelmina Clewer
                                                                                                                               7381.
   3 39130t
                                          Lynnell Linggood
                                                                                                                               6935.
   4 17202g
                                           Brannon Hurlston
                                                                                                                               6783.
   5 81867y
                                          Matilde Bondesen
                                                                                                                               6582.
   6 07920r
                                          Tamas Matysik
                                                                                                                               6330.
                                                                                                                               6173.
   7 15418t
                                          Rubia Folk
   8 14559o
                                          Loraine Lorence
                                                                                                                               6098.
                                           Gerrie McKeachie
   9 24853q
                                                                                                                               5843.
```

```
10 89782w Oberon Elders 5651.
# i 32 more rows
```

Analysis 4:

Highest Revenue per Customer

This is an important table which includes Customer name and Revenue from those customer. Allows us to identify top customers that spend the most at our company. Therefore, we know which customers to retain through various marketing methods. Also can help identify whether changes to our company positively or negatively affect our customer base.

```
merge2 <- order %>%
  full_join(product, by = "product_id")
merge2$final_price <- round(merge2$price* (1- (merge2$discount_rate/100)))</pre>
merge2$fullprice <- (merge2$final_price)*(merge2$order_quantity)</pre>
#merging customer with order and product
cus_order <- merge2%>% full_join(customer, by = "customer_id")
# merging orders, customers and priduct dfs with price after discount
final price df <- cus order %>%
  mutate(final_price = round(price - (price * (discount_rate / 100)), 2)) %>%
  select(order_id,customer_first_name, customer_last_name, fullprice)
# merging customer first name and last name
final_price_df$name <- paste(final_price_df$customer_first_name, final_price_df$customer_las</pre>
final_price_df$customer_first_name <- NULL</pre>
final_price_df$customer_last_name <- NULL</pre>
# checking revenue generated by each customer
rev_per_cm <- final_price_df %>% group_by(name)%>% summarize(sum(fullprice))
rev_per_cm$revenue <- rev_per_cm$`sum(fullprice)`</pre>
rev_per_cm$`sum(fullprice)`<- NULL</pre>
rev_per_cm <- rev_per_cm %>% arrange(desc(revenue))
```

```
# A tibble: 6 x 2
 name
                    revenue
  <chr>
                      <dbl>
1 Coralyn Ord
                       7849
2 Myron Blackler
                       6357
3 Sigfrid Brettor
                       5884
4 Letizia Bastow
                       5718
5 Stanfield Fortey
                       5624
6 Diann Bartholomew
                       5499
```

Analysis 5:

Highest Revenue from Product

This table includes Product id, the category it beongs to and quantity and revenue from sale of those products which shows the best selling products in terms of quantity and revenue. This allows the company to capitalise on current trends to increase conversion rates on products, therefore, increasing revenue.

Furthermore, it allows the company to analyse growth areas as well as support the prosperous areas.

```
# checking most sold products

ms_products <- merge2 %>% group_by(product_id)%>%
    summarize(revenue = sum(fullprice), quantity = sum(order_quantity))

ms_product_name <- ms_products %>% merge(product, by = "product_id")

ms_product123 <- ms_product_name %>% merge(category, by = "category_id")%>%
    select(product_name,revenue, quantity, price, discount_rate)
```

	<pre>product_id</pre>	revenue	quantity	category_id	supplier_id	<pre>product_name</pre>	price
1	00063g	432	12	28916w	84475z	Essential Oils	39.12
2	00613n	245	35	250701	17202g	Wallet	7.39
3	00908q	4095	63	28916w	17202g	Toothbrush	67.46
4	02090u	2790	45	81761s	97584v	Business Suit	62.81
5	02510u	1296	72	92360v	11866m	Foundation	17.97
6	02931a	600	15	92360v	97584v	Mascara	41.59
	discount_ra	te final	l_price				
1		8 3	35.9904				
2		4	7.0944				
3		3 6	55.4362				
4		2 6	31.5538				
5		0 1	17.9700				
6		3 4	10.3423				

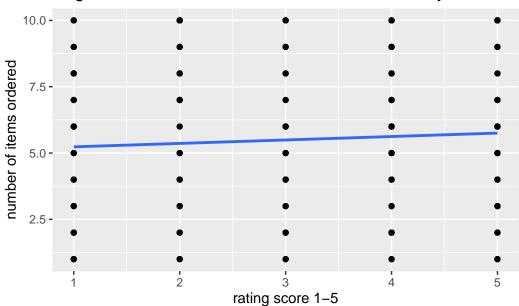
Analysis 6:

Regressions: Reviews against Order Quantity

The regression plot allows us to gain insight as to whether reviews influence the number of items ordered by customers. This can be helpful to understand any biasness towards rating by quantity.

```
# reviews regressed against order quantity
review_order_db <- order</pre>
```

Regression Plot of Order Score and Order Quantity



```
Saving 5.5 x 3.5 in image
`geom_smooth()` using formula = 'y ~ x'
```

Analysis 7:

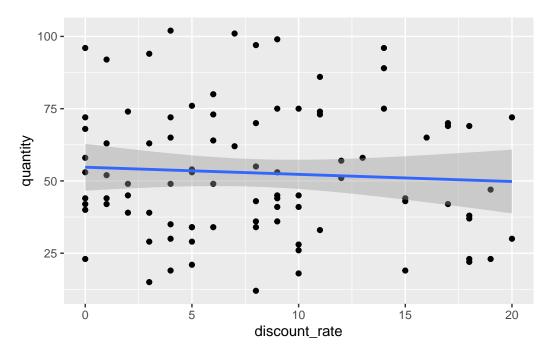
[`]geom_smooth()` using formula = 'y ~ x'

Regression: Quantity against Discount Rate

The regression plot allows us to gain insight as to whether the discount rate on an item affects the quantity sold. This can be helpful to define the discount policies if they are having any direct impact on quantity sold which impacts sales.

```
lmporsche <- lm(quantity~discount_rate , data = ms_product_name)
summary(lmporsche)</pre>
```

```
Call:
lm(formula = quantity ~ discount_rate, data = ms_product_name)
Residuals:
            1Q Median
    Min
                             3Q
                                   Max
-40.770 -16.708 -4.511 18.403 48.241
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
              54.7481 4.0859 13.399 <2e-16 ***
(Intercept)
discount_rate -0.2473
                          0.4152 -0.596
                                            0.553
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 22.75 on 88 degrees of freedom
  (7 observations deleted due to missingness)
Multiple R-squared: 0.004015, Adjusted R-squared:
                                                    -0.007303
F-statistic: 0.3548 on 1 and 88 DF, p-value: 0.553
ggplot(data = ms_product_name, mapping = aes(y = quantity, x = discount_rate))+
  geom_point()+ geom_smooth(method = lm, se = TRUE)
`geom_smooth()` using formula = 'y ~ x'
Warning: Removed 7 rows containing non-finite outside the scale range
(`stat_smooth()`).
Warning: Removed 7 rows containing missing values or values outside the scale range
(`geom_point()`).
```



```
Saving 5.5 x 3.5 in image
`geom_smooth()` using formula = 'y ~ x'
```

Warning: Removed 7 rows containing non-finite outside the scale range (`stat_smooth()`). Removed 7 rows containing missing values or values outside the scale range (`geom_point()`).

Analysis 7:

Regression: Price against Orders

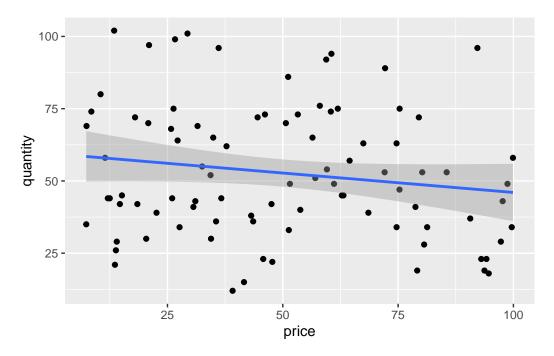
The regression plot allows us to analyse whether the price of an order impacts the number of units sold. This can help supplier revise the price of any product if they want to improve sale of that product.

```
# Regressing price against orders

lm_gt3 <- lm(quantity~price, data = ms_product_name )
summary(lm_gt3)</pre>
```

```
Call:
lm(formula = quantity ~ price, data = ms_product_name)
Residuals:
    Min
            1Q Median
                            3Q
                                   Max
-42.200 -15.616 -2.589 14.661 48.936
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 59.46074  4.94718 12.019  <2e-16 ***
          -0.13446 0.08736 -1.539 0.127
price
___
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 22.5 on 88 degrees of freedom
  (7 observations deleted due to missingness)
Multiple R-squared: 0.02622, Adjusted R-squared: 0.01515
F-statistic: 2.369 on 1 and 88 DF, p-value: 0.1273
# graph of regression
#add colour as CATEGORY WHEN FIXED!!!
ggplot(data = ms_product_name, mapping = aes(y = quantity, x = price))+
 geom_point()+ geom_smooth(method = lm, se = TRUE)
`geom_smooth()` using formula = 'y ~ x'
Warning: Removed 7 rows containing non-finite outside the scale range
(`stat_smooth()`).
```

Warning: Removed 7 rows containing missing values or values outside the scale range (`geom_point()`).



```
Saving 5.5 x 3.5 in image
`geom_smooth()` using formula = 'y ~ x'
```

Warning: Removed 7 rows containing non-finite outside the scale range (`stat_smooth()`). Removed 7 rows containing missing values or values outside the scale range (`geom_point()`).

4.2: Reporting for Stakeholders

After running an analysis on the eCommerce company, we can gain valuable data insights to leverage in the future.

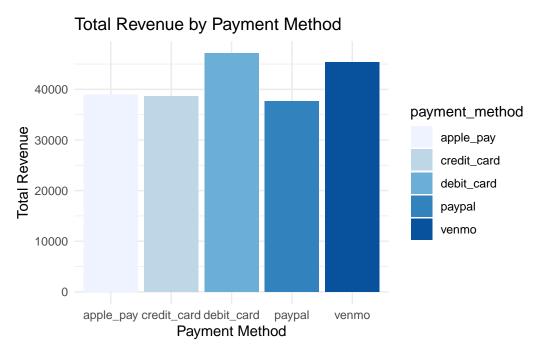
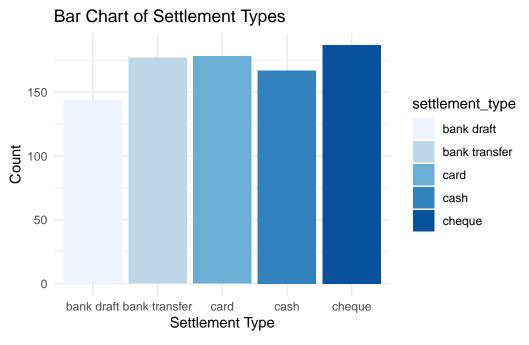


Figure 1 Total Revenue per Payment Method by Customer

We can see that 'debit_card' is the common method among customers bringing in the most revenue. The company can use this data to ensure debit card transactions run smoothly. If not, the company may lose a lot of revenue as customers may go to different e-commerce platform where they get the option for debit card.



Saving 5.5 x 3.5 in image

Figure 2 Graph to show settlement types used by suppliers

From this graph, we can see that overall settlement types are quite even, displaying minimal deviation. The most common settlement type is 'cheque' with 'bank draft' being the least.

`geom_smooth()` using formula = 'y ~ x'



Figure 3: Relation of rating and order quantity

We ran a regression model to see if there are an order's rating score has an impact on the order's quantity (Figure 3).

The results show that there is no significant effect.

```
Call:
lm(formula = quantity ~ price, data = ms_product_name)
```

Min 1Q Median 3Q Max -42.200 -15.616 -2.589 14.661 48.936

Residuals:

Coefficients:

Residual standard error: 22.5 on 88 degrees of freedom
(7 observations deleted due to missingness)

Multiple R-squared: 0.02622, Adjusted R-squared: 0.01515

F-statistic: 2.369 on 1 and 88 DF, p-value: 0.1273

`geom_smooth()` using formula = 'y ~ x'

Warning: Removed 7 rows containing non-finite outside the scale range (`stat_smooth()`).

Warning: Removed 7 rows containing missing values or values outside the scale range (`geom_point()`).

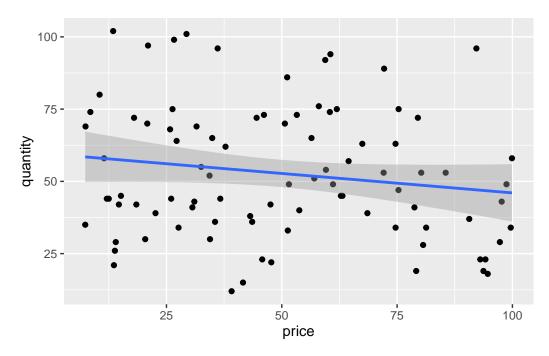


Figure 4: Regression of Price Against Quantity

We also ran a regression model to see if there are an order's rating score has an impact on the order's quantity (Figure 4).

The graph shows a slight positive correlation between price and quantity sold, but it is not significant.

Call:

lm(formula = quantity ~ discount_rate, data = ms_product_name)

Residuals:

Min 1Q Median 3Q Max -40.770 -16.708 -4.511 18.403 48.241

Coefficients:

Estimate Std. Error t value Pr(>|t|)
(Intercept) 54.7481 4.0859 13.399 <2e-16 ***
discount_rate -0.2473 0.4152 -0.596 0.553

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 22.75 on 88 degrees of freedom (7 observations deleted due to missingness)

Multiple R-squared: 0.004015, Adjusted R-squared: -0.007303

F-statistic: 0.3548 on 1 and 88 DF, p-value: 0.553

`geom_smooth()` using formula = 'y ~ x'

Warning: Removed 7 rows containing non-finite outside the scale range (`stat_smooth()`).

Warning: Removed 7 rows containing missing values or values outside the scale range (`geom_point()`).

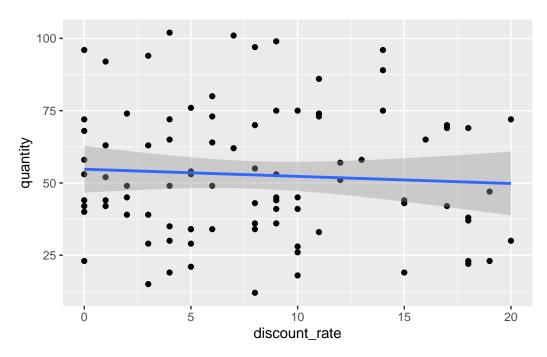


Figure 5: Regression of Discount Against Quantity

Finally we analysed whether the discount rate of a product has an effect on the quantity ordered (Figure 5).

This regression displays a very slight negative correlation. It indicates that as discount rate increases, the quantity of product bought decreases, however, it isn't a significant impact.

Our analysis also provides excel tables of various customer figures. This allows for files to be easily read and analysed in R. Below are screenshots of sections from all the excel tables produced.

name	revenue
Sibylle Brend	7392
Letizia Bastow	6601
Aymer Fasson	6352
Elmer Thorsby	6348
Stanfield Fortey	6226
Kristen Kleen	5668
Mill Clutram	5615
Isis McCreadie	5586
Coralyn Ord	5409
Katee Satterley	5290
Dawn Catenot	5277
Barrett Spellard	5205
Leann Caulier	5156
Chalmers Chipchase	5083
Mychal Gavrielli	5080

Figure 6 details revenue per customer.

From this data, we can see top 5 customers are shopping spent more than than GBP 6,000. Maybe for the next quarter we should offer than loyalty schemes and offers to retain them and gain customer value.

supplier_id	seller	total_settlement
97584v	Cherice Oakinfold	9941.27
032681	Cello Tewkesberry	9634.93
07654c	Rickey Olle	6657.78
91928z	Vilhelmina Clewer	6324.94
39130t	Lynnell Linggood	6238.84
50696s	Dunstan Filtness	6235.67
17202g	Brannon Hurlston	6217.7
70384s	Arleen Bleby	6011.22
15418t	Rubia Folk	5367.81
93984z	Allis Muge	5335.21
07920r	Tamas Matysik	5217.47
67153s	Kandace Yurkevich	5154.78
21114b	Kyla Beare	5105.78
88228c	Ceil Comfort	4892.62
24853q	Gerrie McKeachie	4631.38

Figure 7 (supplier-settlement) is important. The table displays how much each supplier has made.

The two standout sellers on our platform are "Cherice Oakinfold" and "Cello Tewkesberry", who both have total settlement values exceeding 9000, we can offer them additional discount on promotion of there listed products and also charge less platform fees.

product_name	final_price	quantity	revenue
Foundation	81.2535	83	6723
Styling Gel	80.23	72	5760
Essential Oils	94.15	59	5546
Sunglasses	58.7238	90	5310
Denim Jeans	72.576	72	5256
Hand Cream	65.5928	72	4752
Lipstick	51.1172	90	4590
Business Suit	61.5538	73	4526
Hand Cream	85.185	52	4420
Toothbrush	89.8564	49	4410
Exfoliating Scrub	74.796	57	4275
Cotton T-Shirt	58.8258	69	4071
Gym Shorts	86.913	46	4002
High Heels	53.7738	73	3942
Body Wash	59.878	65	3900

Figure 8 (top-selling-products) details the product, its price, quantity sold and how much total revenue is made from sales of that product.

We can see that 'foundation' is currently by far the highest selling product in terms of revenue, at 6723. Therefore, we should probably collborate with more beauty supplier as they attract more customers.

These were the key business findings for the current period.