

# LUPĂȘTEAN RAOUL

*Junior Full-Stack Developer*

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## PROFESSIONAL SUMMARY

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Junior Full-Stack Developer with 50+ completed web applications and 5 live portfolios, specialized in building scalable solutions (React, TypeScript, FastAPI, MongoDB). Practical experience leading teams of 10+ members and international logistics coordination, combined with FreeCodeCamp certifications and a solid technical portfolio. Proven abilities in process optimization, automation, and delivery of high-performance digital products. Immediately available for full-time opportunities in Romania or remote within the EU.

## TECHNICAL SKILLS

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**Programming Languages:** HTML5, CSS3, JavaScript (ES6+), TypeScript, Python, C#, Node.js, SQL (PostgreSQL), Bash

**Frontend:** React 19, React Router v7, Tailwind CSS, Radix UI, Recharts, Zod, Axios

**Backend:** FastAPI, Express, Uvicorn, Pydantic, JWT, bcrypt

**Database:** MongoDB (Motor), PostgreSQL

**Developer Tools & Platforms:** Git, GitHub (Actions), Vercel, Render, VS Code, npm/yarn, Postman, Docker (basic), CI/CD, Environment Variables, CORS, Power BI, Power Automate, Advanced Excel

**Product & Organizational Skills:** Leadership (10+ members), Agile, Data Analysis, KPI Tracking, Google Analytics, SEO, Google Ads, CRM

## TECHNICAL PORTFOLIO & PROJECTS

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5 Complete Portfolios | 50+ Web Projects Finalized and Deployed

- CSS Portfolio: [lupasteanraoul.github.io/my-css-projects](https://lupasteanraoul.github.io/my-css-projects)

Mobile-first interfaces with advanced CSS techniques: Flexbox, Grid, animations, transitions.

- JavaScript Applications: [lupasteanraoul.github.io/javascript-portfolio](https://lupasteanraoul.github.io/javascript-portfolio)

Dynamic SPAs with DOM manipulation, async operations, fetch API, data persistence (LocalStorage).

- React Projects: [lupasteanraoul.github.io/my-frontend-projects](https://lupasteanraoul.github.io/my-frontend-projects)

Scalable React applications with TypeScript, hooks, state management, React Router.

- Python Solutions: [lupasteanraoul.github.io/python-projects](https://lupasteanraoul.github.io/python-projects)

Backend utilities for data processing, algorithm implementations, automation scripts.

- SQL Projects: [github.com/LupasteanRaoul/sql-database-portfolio](https://github.com/LupasteanRaoul/sql-database-portfolio)

Normalized database schemas, complex queries (joins, subqueries, CTE), optimization.

- **TaskFlow: Full-Stack Task Management Application**

<https://task-manager-gamma-taupe-32.vercel.app/>

Developed and launched TaskFlow, a full-stack application for task management, demonstrating end-to-end competencies: React frontend architecture, FastAPI backend with MongoDB, JWT authentication, and deploy on Vercel/Render.

## WORK EXPERIENCE

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### Self-Directed Study & Portfolio Development

07/2025 – Present

#### *Professional Transition to Software Development*

- Completed an intensive full-stack web development program, obtaining 9 professional certifications (FreeCodeCamp, Google, Microsoft) and completing over 50 practical projects.
- Built 5 portfolios demonstrating experience in frontend (HTML, CSS, JavaScript, React, TypeScript), backend (Python, SQL, C#), and working with modern tools and methodologies (Git, GitHub, Agile).
- My personal portfolio is available online and showcases projects, certifications, and professional journey.

### Logistics Coordinator

05/2023 – 07/2025

#### *ZKW Group*

Wieselburg, Austria

- Coordinated international supply chain operations in the automotive industry, optimizing synchronization between production planning and delivery, increasing on-time delivery rate by 25%.
- Collaborated with cross-functional teams to analyze operational flows, identify risks, and prevent process interruptions.
- Utilized and optimized enterprise software systems for real-time inventory and transport monitoring, contributing to report automation and reducing manual data entry by 35%.
- Experience in process optimization, digitalization, and operational analysis formed the basis of my transition to software development, where I apply the same efficiency-oriented approach, automation, and scalable solutions.

### Sales Manager & Team Leader

09/2020 – 03/2023

#### *OVB Allfinanz*

Timișoara, România

- Applied data analysis and automation to optimize commercial processes, utilizing Microsoft Power Platform (Power BI, Power Query, Power Automate).
- Designed and implemented automated dashboards and BI solutions in Excel (macros, complex formulas, data modeling), reducing reporting time by 40%.
- Leadership for a team of 10+ members, introducing agile methodologies for KPI tracking and performance optimization.
- Rapid advancement from Consultant to Group Manager in 6 months, based on quantifiable results and organizational impact.

## EDUCATION

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### Master: Marketing and Sales Management

09/2020 – 07/2022 | Timișoara

#### *University of West Timișoara | Faculty of Economics*

- Dissertation: Data-Driven Marketing Strategies and Digital Transformation
- GPA: 10.00/10.00

**Bachelor: Marketing**

09/2017 – 07/2020 | Timișoara

*University of West Timișoara | Faculty of Economics*

- Relevant Courses: Statistics, Data Analysis, Business Intelligence, Market Research
- GPA: 9.00/10.00

## PROFESSIONAL DEVELOPMENT CERTIFICATIONS

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### **FreeCodeCamp (2023-2026)- 9 Certifications:**

- Responsive Web Design (v9) - Advanced CSS3, Flexbox, Grid, accessibility
- JavaScript Algorithms & Data Structures (v9) - ES6+, functional programming, OOP
- Relational Databases (v9) - PostgreSQL, Advanced SQL, database design
- Foundational C# with Microsoft - C# Programming, .NET framework
- Python Programming - Python core, data structures, algorithms
- B1 English for Developers + A2 English for Developers - Technical communication in English
- Responsive Web Design (Legacy) + Relational Database (v8) - HTML/CSS/SQL Fundamentals

### **Professional Certificates:**

- Google Digital Marketing (2022) - SEO, SEM, Google Ads, Analytics
- EF SET English Certificate (2023) - Level C1/C2 - Business and Technical English

## LANGUAGES

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**Romanian:** Native

**English:** Fluent - Level C1/C2 (CEFR) - EF SET and FreeCodeCamp Certificate

**German:** Basic Level - A2 (CEFR) - Acquired during work in Austria