# CA270: Build and Analyse a Data Mining Algorithm Humayun Awan and Luqman Rostam

#### S1 - Research Question:

Finding a suitable and appropriate research question was a major and extremely important part of this project, we approached it by finding the dataset first and proposing research questions after. In the end our research question was "Predicting the Success of a Movie", using revenue as our measure of success.

We spent quite a while on this part of the project. This was due to many factors, mainly being that we had another idea we were hoping to pursue which was in talks, as we liked the idea of using primary data we had collected first-hand. Unfortunately the idea fell through as we required permissions from various different organisations and we could not promise to provide results which were of an industry standard as this was our first time using these technologies.

When setting out to find a new idea we focused on three main points:

- Do we have enough data available?
- Will we be able to complete it within our time frame and current level of expertise?
- Is it interesting?

The first two questions are rather self-explanatory, but the third point of whether this new idea would be interesting was especially important to us. If we were to pick up a simple and straightforward dataset which neither of us found interesting, we would lack motivation in doing the project to the best of our abilities.

Fortunately, we were able to find a topic which interested both of us which was Movies/Cinema. The research question itself also took quite some time to finalise as it would largely depend on the dataset we chose and what we could interpret from the data. This made choosing our dataset a pivotal step, as it could be the difference between an accurate machine learning algorithm and a very poor inaccurate algorithm.

Upon our first attempt at the project we tried multiple different datasets, however these datasets either lacked the necessary features/columns or the necessary size. We eventually found a suitable dataset which consisted of 6 different csv files, the dataset itself had plenty of features, both categorical and numerical data. On top of all this, the dataset consisted of almost 50,000 lines

# **S1 - Dataset Description:**

#### **Movies Dataset**

To load and prepare our data we used the pandas library. The pandas library is tailored to use on datasets, it has many useful functions for e.g manipulating data, dropping

import pandas as pd

columns, dropping null values, merging datasets, adding features etc.

Upon downloading a zip file, we found that our dataset was more in depth than we imagined. We had multiple csv files full of interesting data, however the majority of data that we used was located in the "movies\_metadata" dataset. This file in itself was massive and contained 24 columns and 45,466 rows of data.

```
movies_meta_data.shape
(45466, 24)
```

Shape of our data (rows, columns)

Large dataset

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 45466 entries, 0 to 45465
Data columns (total 24 columns):
 # Column
                                            Non-Null Count Dtype
                                               -----
                                             45466 non-null object
 0
       adult
 1 belongs_to_collection 4494 non-null object
                         45466 non-null object
 2 budget
homepage 7782 non-null object

id 45466 non-null object

id 45466 non-null object

roriginal_language 45455 non-null object

roriginal_title 45466 non-null object

roriginal_title 45466 non-null object

roverview 44512 non-null object

ropopularity 45461 non-null object
 3 genres
                                             45466 non-null object
 11 poster_path 45080 non-null object
12 production_companies 45463 non-null object
13 production_countries 45463 non-null object
14 release_date 45379 non-null object
15 revenue 45460 non-null float64
                                             45203 non-null float64
 16 runtime
 17 spoken_languages 45460 non-null object
 18 status
                                              45379 non-null object
 19 tagline
                                             20412 non-null object
45460 non-null object
 20 title
 21 video
                                             45460 non-null object
 22 vote_average 45460 non-null float64
23 vote_count 45460 non-null float64
dtypes: float64(4), object(20)
memory usage: 8.3+ MB
```

When preparing the data we realised that some of the columns in the csv files were frankly useless for our machine learning algorithm.

Some of these include: homepage, imdb\_id, and poster\_path, adult, video.

We ended up dropping as many of these redundant columns as possible and in our finished dataset we had 12 columns.

We also ran into many problems when it came to these columns, which we explain in detail in our data preparation process.

# S1 - Data Preparation:

As mentioned earlier, some of the information in the dataset was redundant and added to the confusion when cleaning our dataset and building our model. After fixing the problems we identified and dropped redundant columns and reindexed the remaining features to fit our plans.

After dropping the redundant columns the final version of our dataset looked like this.

These were some of the issues we consistently ran into

- Columns containing JSON objects.
- Columns in incorrect data types
- Multiple-value rows
- NULL values for important columns

```
<class 'pandas.core.frame.DataFrame'>
Index: 5392 entries, 0 to 5391
Data columns (total 12 columns):
    Column
                      Non-Null Count Dtype
   id
                      5392 non-null object
0
    title
                      5392 non-null object
1
   release_year
 2
                      5392 non-null object
 3
                      5392 non-null object
   genre
4
   production_company 5392 non-null object
5
   production_country 5392 non-null object
   original_language 5392 non-null object
   budget
7
                      5392 non-null int64
                      5392 non-null float64
   runtime
                     5392 non-null float64
9
   vote_average
10 vote_count
                     5392 non-null float64
11 revenue
                      5392 non-null int64
dtypes: float64(3), int64(2), object(7)
memory usage: 547.6+ KB
```

# **JSON Objects**

The data in some of our columns was in the form of a JSON object, which was a problem for us. In columns such as genre, each row has a value for the genre's id and name.

This makes it difficult to access the values, so we decided to convert columns such as genres into two columns of its elements: genres\_id and genres\_name. To do this we then decided to convert the JSON object into lists.

```
# genres
data_genres = combined_df["genres"]
data_genres_df = pd.DataFrame(data_genres)
data_genres_df
genres_ids = data_genres_df['genres'].apply(lambda x: [entry['id'] for entry in ast.literal_eval(x)])
genres_names = data_genres_df['genres'].apply(lambda x: [entry['name'] for entry in ast.literal_eval(x)])
```

- Make a data frame of the genres column.
- Create two separate lists from said data frame.
- We proceeded to add new columns to our actual data frame.
- Did this for all columns with values inside JSON objects. (We also converted release\_date [01-02-1995] into release\_year [1995], we only need the year).

```
# new columns in combined_df

# from:
# production_companies
combined_df["production_companies_id"] = prod_comps_ids
combined_df["production_companies_name"] = prod_comps_names

# genres
combined_df["genres_id"] = genres_ids
combined_df["genres_name"] = genres_names

# production_countries
combined_df["production_countries_id"] = prod_countries_id
combined_df["production_countries_name"] = prod_countries_names

# release_date
combined_df["release_year"] = release_years
```

#### **Incorrect Data Types**

There are some columns in the data frame that are in the incorrect data type. These include the "budget" and "revenue" columns. We would like to deal with these columns as integers, but the "budget" column is seen as an object and the "revenue" column is seen as a float. In order to fix this we changed the "revenue" and "budget" data type to "int64", an integer.

```
combined_df["budget"] = combined_df["budget"].astype("int64")
combined_df["revenue"] = combined_df["revenue"].astype("int64")
```

#### **Multiple-value rows**

There are some columns which contain multiple values in their rows. This isn't ideal as we want single-value rows to create our algorithm. These included the columns we converted from JSON objects into lists of their respective values. Such as the genres (now genres\_id and genres\_name) columns. \*After seeing the genres\_id column had bad correlation for our model, we decided not to include it in our final dataset\*.

As you can see "Drama" can appear by itself, at the start of a list, in the second position of the list, at the end of the list etc. The number of times these different sets of genres appear is usually once because the order of the different genres that can be put down is all different.

```
data.genres.value_counts()
Drama
                                                   3829
Comedy
                                                   2573
Drama, Romance
Documentary
                                                   1069
Comedy, Drama
                                                    895
Comedy, Western, Action
                                                      1
Drama, Mystery, TV Movie
                                                      1
Action, Comedy, Drama, Music, Romance, Western
                                                      1
Drama, Thriller, Adventure, Comedy
                                                      1
Action, Science Fiction, Thriller, Adventure
```

The rows that appear only once are not very useful to us, therefore we came up with two solutions, remove these rows entirely or take out and replace the list with the first item to appear, the first item being the most significant to the movie, for e.g Comedy, Western, Action -> Comedy. In the end we went with the latter solution.

Another example where this problem was apparent was the columns "production\_countries" and, "production\_companies" as some movies would have been produced or filmed in multiple different countries, this would have of course caused the same issue as before where the different sets of countries would contain elements

```
United States of America
                                                                17851
United Kingdom
                                                                 2238
France
                                                                 1654
Japan
                                                                 1356
Italy
                                                                 1030
                                                                    1
Sweden, Denmark, Germany
                                                                    1
Argentina, Uruguay
Paraguay
Colombia, Mexico
                                                                    1
Czech Republic, Poland, Slovenia, United States of America
Name: production_countries, Length: 2389, dtype: int64
```

that have been already recorded but would not be counted as that element and would have been recorded as an element all by itself, which wouldn't be very useful to the machine learning model. In order to fix this problem we followed the same solution to the genre column, we replaced the list with the first country in that list as this was where most of the movie was filmed in.

#### **NULL Values**

In our dataset of over 45,000 rows, we came across a lot of null values. Many of the null values we encountered were on our "budget" and "revenue" columns. This was a problem as "budget" was our main predictor and "revenue" was our target value, both of these features were essential in our machine learning algorithm.

We were both initially concerned with dropping too many lines as we thought it may leave us with too small a dataset to work with, however we realised that it was more important to have a good set of data which did not have missing values as the missing values would more likely skew our results.

Expectedly when we dropped the rows, most of the dropped rows were foreign movies of a lower budget which the dataset hadn't much information on, and so we were left with five thousand plus movies that were of a higher production scale.

In order to get rid of the nulls for "budget" and "revenue" we used the following code.

```
combined_df = combined_df[(combined_df["budget"] != "0") & (combined_df["revenue"] > 0)]
```

This left us with 5392 rows of data, nowhere near the size of our original data set, however the most important thing was that they were complete and did not have any missing values.

```
combined_df.shape (5392, 12)
```

# **S2 – Algorithm Description**

### **Approach: Linear Regression**

After all our research we felt that the Linear Regression model was best suited to our dataset, although it has its pros and cons, we felt the pros outweigh the cons. Linear Regression models are known to be highly susceptible to outliers however we felt we had done well to clean our dataset.

We felt the Linear Regression model would work extremely well with our numerical data, especially some of our more highly correlated features such as "budget" and "vote count".

Before we decided to use the Linear Regression model we investigated if there was a high correlation between some of the features. Using some of the features in the seaborn library we were able to visualise the correlation coefficients between the features.

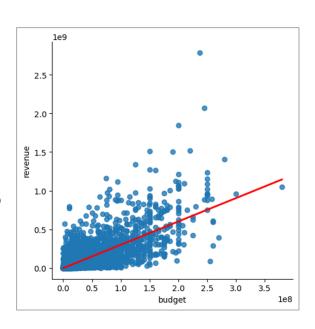
This heatmap shows the correlation coefficients between all the numerical data and our target value "revenue". This visualisation shows the high correlation between "budget" and "revenue", meaning the more money spent on a film the more likely it was to be successful (success based on revenue)

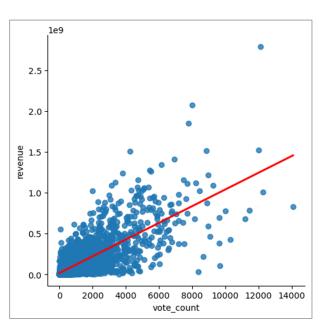


# **Linear Regression Graph**

This visualisation shows the linear regression line between the feature "budget" and "revenue". The closer the points to the regression line, the better the correlation.

The linear regression x-axis (budget) goes up to regression line then sees the revenue at the y-axis





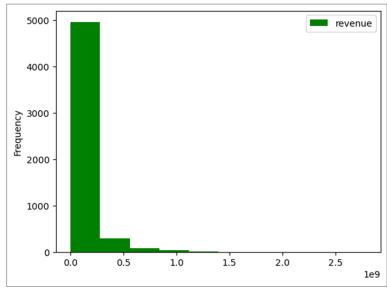
# **Linear Regression Graph**

Linear regression: (vote\_count, revenue), this visualisation shows the linear regression line between the feature "vote\_count" and "revenue".

Again, the closer that the points are to the regression line the better the correlation.

# **Histogram of Revenue Frequency**

This histogram shows where most of the movie's "revenue" lies. Most movies made between 0 and 500 million dollars.



#### Split Data 80/20

First off, to split and train our model we will be using the scikit-learn machine learning library (sklearn)

We will be splitting the data 80/20 – in that 80% of the data will be used to train the model and 20% will be used to test the model. This is done because if we were to test the model on the same data we used to train it, we would be giving it the answers beforehand.

```
from sklearn.model_selection import train_test_split
train, test = train_test_split(combined_df, test_size=0.2)

train.shape
(4313, 12)

test.shape
(1079, 12)
```

• Train data: 4313 rows, 12 columns

• Test data: 1079 rows, 12 columns

# **Training the Model**

```
from sklearn.linear_model import LinearRegression

reg = LinearRegression()

predictors = ["budget", "vote_count"]
  target = "revenue"

reg.fit(train[predictors], train["revenue"])

predictions = reg.predict(test[predictors])
```

We trained the Linear Regression model using functions from scikit-learn

#### S3 - Results:

After training our model we got our results, and they looked promising. When we first got the results, they were in the form of scientific numbers. i.e., to the power of 10. This was not ideal as when added to the data frame they came out like this, and it was not what we wanted. They were also in floating points, and we were only looking for the whole numbers as these numbers were/are very large, some in the 100s of millions. We were able to do this in the same code, turning the predictions which were in a NumPy array into a list.

```
import numpy as np

def format_predictions(arr):
    return [f'{x:.0f}' for x in arr]

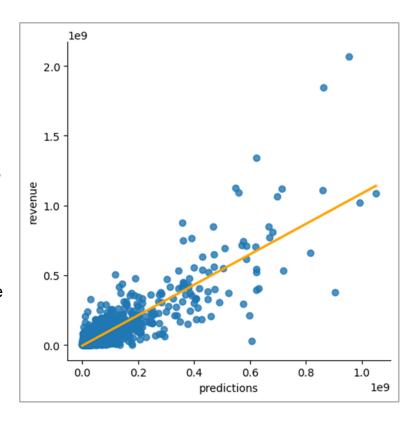
predictions = format_predictions(predictions)

predictions = [int(each) for each in predictions]
```

#### S3 – Actual vs Predictions

Most values are close to the regression line. Pretty accurate. Some outliers. In the high end. Certain massive movies which flopped and certain movies which were massive hits. Perhaps Avatar, Avengers etc. Still massive predictions of \$1billion but they did exceptionally well and made \$2billion.

Each blue point represents a movie which at the x-axis is the predicted revenue of said movie and at the y-axis, it is its actual revenue. The closer the blue points (movies) are to the regression line the more accurate our model has shown to



be. As a large amount of the blue points are grouped around the regression line, we can say our model gave us near accurate predictions.

# S3 - Analysis: Error Metric

# **RMSE: Root Mean Squared Error**

```
from sklearn.metrics import mean_squared_error
error1 = mean_squared_error(test["revenue"], test["predictions"], squared=True)
error1
7535844274316178.0
```

The RMSE method does not suit our model. RMSE is a great error metric to use but it does not take kindly to outliers.

Our values we see in our model have a huge range which don't help with this method. Some movies make \$500,000, while others make \$1,000,000,000. This massive range means that essentially all our figures are outliers as there's just such a great gap between them.

$$ext{RMSD} = \sqrt{rac{\sum_{i=1}^{N}\left(x_i - \hat{x}_i
ight)^2}{N}}$$

RMSD = root-mean-square deviation

*i* = variable i

N = number of non-missing data points

 $x_i$  = actual observations time series

 $\hat{x}_i$  = estimated time series

#### **MAPE: Mean Absolute**

```
from sklearn.metrics import mean_absolute_percentage_error

M_PER = mean_absolute_percentage_error(test["revenue"], test["predictions"])

M_PER

25054.537857443676
```

# Percentage Error:

Again with MAPE (mean absolute percentage error) it does not take kindly to outliers, and like explained earlier our model has a very wide range of values which do not help. The figure here represents that on average our predictions were off by a factor of 250 times, which is not correct, as seen in our linear regression plot between our predicted revenue and actual revenue.

$$M = rac{1}{n} \sum_{t=1}^n \left| rac{A_t - F_t}{A_t} 
ight|$$

M = mean absolute percentage error

n = number of times the summation iteration happens

 $A_t$  = actual value

 $F_t$  = forecast value

#### MAE: Mean Absolute Error

```
from sklearn.metrics import mean_absolute_error

M_ABS = mean_absolute_error(test["revenue"], test["predictions"])

M_ABS

45655796.56441149
```

We believe that MAE (mean absolute error) is the best error metric for us to use. MAE gives us a figure which represents on average how far off our predictions were from the actual figure. Average difference between our predicted and actual values is \$45.6million. The result provides us with a more accurate representation of our results given our huge range. MAE is less sensitive to outliers, which was a major problem in the previous metrics. While not perfect, and this may not seem good for a film which makes \$1million, for big

$$egin{aligned} extbf{MAE} &= rac{\sum_{i=1}^{n} |y_i - x_i|}{n} \ extbf{MAE} &= ext{mean absolute error} \ y_i &= ext{prediction} \ x_i &= ext{true value} \ n &= ext{total number of data points} \end{aligned}$$

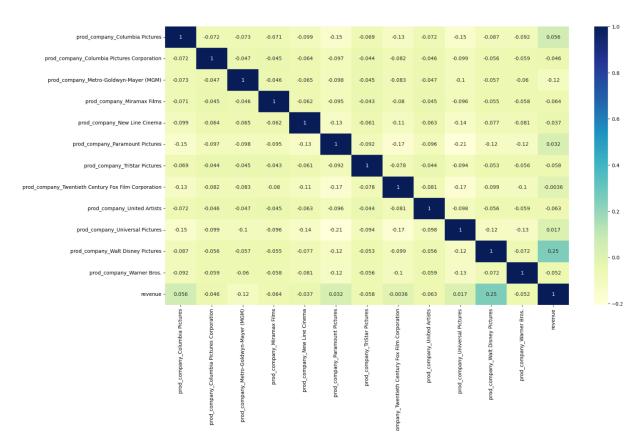
films that earn upwards of hundreds of millions it seems fair. If a film makes \$300m and we predicted \$345.6m, it's pretty accurate.

# S3 – Further Analysis and Insights

We had also done some further analysis when it came to some of the individual features such as "genres", ""production\_country", and "production\_company". We investigated the effects of each individual category and showed our findings through a very simple heatmap which shows the correlation coefficients.

# **Production Companies**

In this first analysis of the "production\_companies" column we investigated each individual production company. Because there were so many different production companies, we only took the 12 that appeared most frequently in order for the correlation to be less skewed.



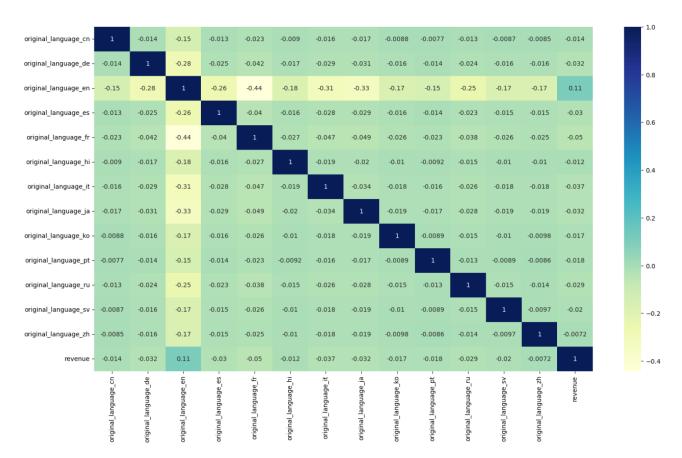
In conclusion we found that movies that were specifically produced by "Walt Disney Pictures" were a lot more likely to generate a higher revenue and therefore be more successful than all the other production companies.

This conclusion made sense however we believe that some of the correlation coefficients were skewed most likely due to the fact that our dataset was not perfect and may not have included many successful movies produced by certain production companies therefore skewing the results.

However, it's worth noting that since we only took the first production company, if say a movie had been produced by Columbia and Disney, Columbia would only be recognised as its first in the list.

## **Movie Original Language**

We also investigated each original language and only included the languages with the most appearances in order to make the analysis more fair.



As you would expect, the language with the highest correlation coefficient with respect to revenue would be "english" as shown above on the heatmap.

The correlation coefficients above are most likely not completely accurate and so we believe that this is due to an unfair bias in our data where most of the movies in our dataset were in english, this would most definitely cause a skew in the data.

#### **Genres**

Another feature we investigated was the genres of the movies, as you can see the genre with the strongest correlation with revenue is "Adventure". In conclusion movies with the genre "Adventure" are more likely to be generate more revenue

genres\_Action - 0.082 genres\_Adventure - 0.13 genres Animation - 0.057 genres\_Comedy genres\_Crime genres\_Documentary genres\_Drama - -0.065 genres\_Family - 0.027 genres\_Fantasy - 0.032 genres Foreign -0.0088 genres\_History -0.0072 genres\_Horror - -0.02 genres\_Music genres Mystery genres\_Romance genres\_Science Fiction - 0.031 genres\_TV Movie genres\_Thriller - -0.011 genres\_War genres Western revenue

#### Conclusion

We thought our predictions would be a bit more accurate and that our features would have a stronger correlation. Our model was most likely skewed by categorical data like genres, production companies and production countries.

Our predictions could have gone wrong for various reasons however most of them are likely to be related to issues within the dataset. Having a big range in our values had a significant impact on our model's predictions and error metrics. Underfitting may have occurred, where the model was essentially too simple to be able to recognise patterns in the data. In order for us to improve our model it may require us to find a new dataset, a dataset which would have to be much larger and contain less null values. Maybe using a different algorithm could have been more suitable for this dataset.

Overall we were quite happy with the way things turned out, the values that we predicted using the model were quite close to the actual values, maybe with a better dataset and a different approach to the categorical features we could have gotten a lot closer.