# Lusi Xie

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# Summary

- Applied economist with over 5 years of post-graduate training and professional experience
- Special expertise in human behavior research, survey and experimental design, microeconometric methods and cost benefit analysis
- Strong communication skills developed from presentation in 8 conferences and teaching
- Experience working independently and as part of interdisciplinary teams
- Experience with R and Stata, familiar with Python, Matlab, ArcGIS
- Interested in investigating behavior and decision-making in a data rich environment

#### Education

#### Ph.D. in Agricultural and Resource Economics

2020 (Expected)

University of Alberta, Edmonton, Alberta, Canada

- Dissertation: Behavior, Incentives and Natural Environment: Essays on Non-market Valuation
- Advanced coursework in microeconomic theory, econometrics, time series analysis, environmental valuation, price analysis, marketing economics, industrial organization

#### M.S. in Agricultural and Resource Economics

2014

University of California, Davis, Davis, CA

B.A. in Economics

Sun Yat-sen University, Guangzhou, China

• Business coursework in marketing, accounting, finance, strategic management and organization

# Research Experience

#### **Graduate Research Assistant**

2017-present

Resource Economics and Environmental Sociology, University of Alberta

- Examine human choice behavior and responses to incentives and nudges
- Design and administer 3 stated preference surveys on Qualtrics to 10,000 respondents
- Design and implement 2 lab and artefactural field experiments (e.g. public goods game, multi-unit auction) to 200 students and residents on Z-tree
- Analyze primary and secondary data to identify correlation and casaulity via R, Stata and Matlab using statistical models (e.g. choice models, difference-in-difference methods, count data models)
- Collaborate on interdisciplinary projects with faculty, students, post-docs and policy makers
- Present work at more than 10 academic conferences and stakeholder meetings

# **Survey Researcher** *University of California Cooperative Extension*

2015

• Cleaned and analyzed data collected from 4 different surveys via Stata to examine the market structure of local food products from producer and consumer behaviors in California

• Prepared a protocol on survey data collection to improve the data quality

#### **Graduate Student Researcher**

2014-2015

Agricultural and Resource Economics, University of California, Davis

- Assisted in examining the impacts of China's export restrictions of rare earths on the U.S. economy and trade relations
- Managed the library database through literature review and keywords search

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# Leadership Experience

#### **Graduate Teaching Assistant**

2016-2019

Resource Economics and Environmental Sociology, University of Alberta

- Assisted in teaching 1 graduate and 2 undergraduate courses ranging in size from 10-120 students. Topics include economic valuation, agricultural economics and statistical analysis
- Held weekly office hours and led laboratory sessions for groups of 10-40 students. Lab exercises include regression analysis, discrete choice models, travel cost and hedonic property value models
- Supervised students in final projects, graded exams and weekly homework

Guest Lecturer 2018

Resource Economics and Environmental Sociology, University of Alberta

- Solely delivered 3 lectures on agricultural market analysis to 20 undergraduate students
- Prepared course materials and take-home exercises

Private Tutor 2015-2017

Edmonton, Alberta

• Tutored 30 undergraduate students in Edmonton in microeconomics, econometrics, industrial organization, environmental economics, macroeconomics, money and banking

## **Publications**

Xie, L, Adamowicz, W, Lloyd-Smith, P. "Spatial and Temporal Response to Incentives" (Working Paper) Pattison-Williams, J, Xie, L, Adamowicz, W, Pybus, M, Hubbs, A. "Challenging Assumptions: An Empirical Analysis of Hunter Response to Chronic Wasting Disease in Alberta" (Working Paper) Xie, L, Adamowicz, W, Kecinski, M. "Incentives for Impure Public Good Contributions and Motivational Crowding: Evidence from Laboratory and Framed Field Experiments" (Work in Progress) Xie, L, Adamowicz, W. "Incentive Compatibility of Responses in Stated Preference Contingent Behavior Tasks" (Work in Progress)

## Awards & Honors

Smart Prosperity Institute Travel Award	2019
University of Alberta GSA Academic Travel Grant	2019
J Gordin Kaplan Graduate Student Award	2019
Government Network of the Rural Policy Learning Commons Policy Brief Award	2018
University of Alberta Doctoral Recruitment Scholarship	2015

## Additional Activities

Reviewer for academic journals and conference abstracts Active participant of data- and policy- related workshops and competitions

### Skills

**Software:** R, Matlab, Stata, ArcGIS, Limdep, Python, Lagarantee, GAMS, Languages: Mandarin (Native), English (Fluent), Spanish (Basic), German (Basic)

Last updated: September 14, 2019