

# Lesson 1

# Data Science

Mathematics and Statistics for Data Science

Tapanan Yeophantong

Vincent Mary School of Science and Technology

Assumption University

# In this Lesson ...

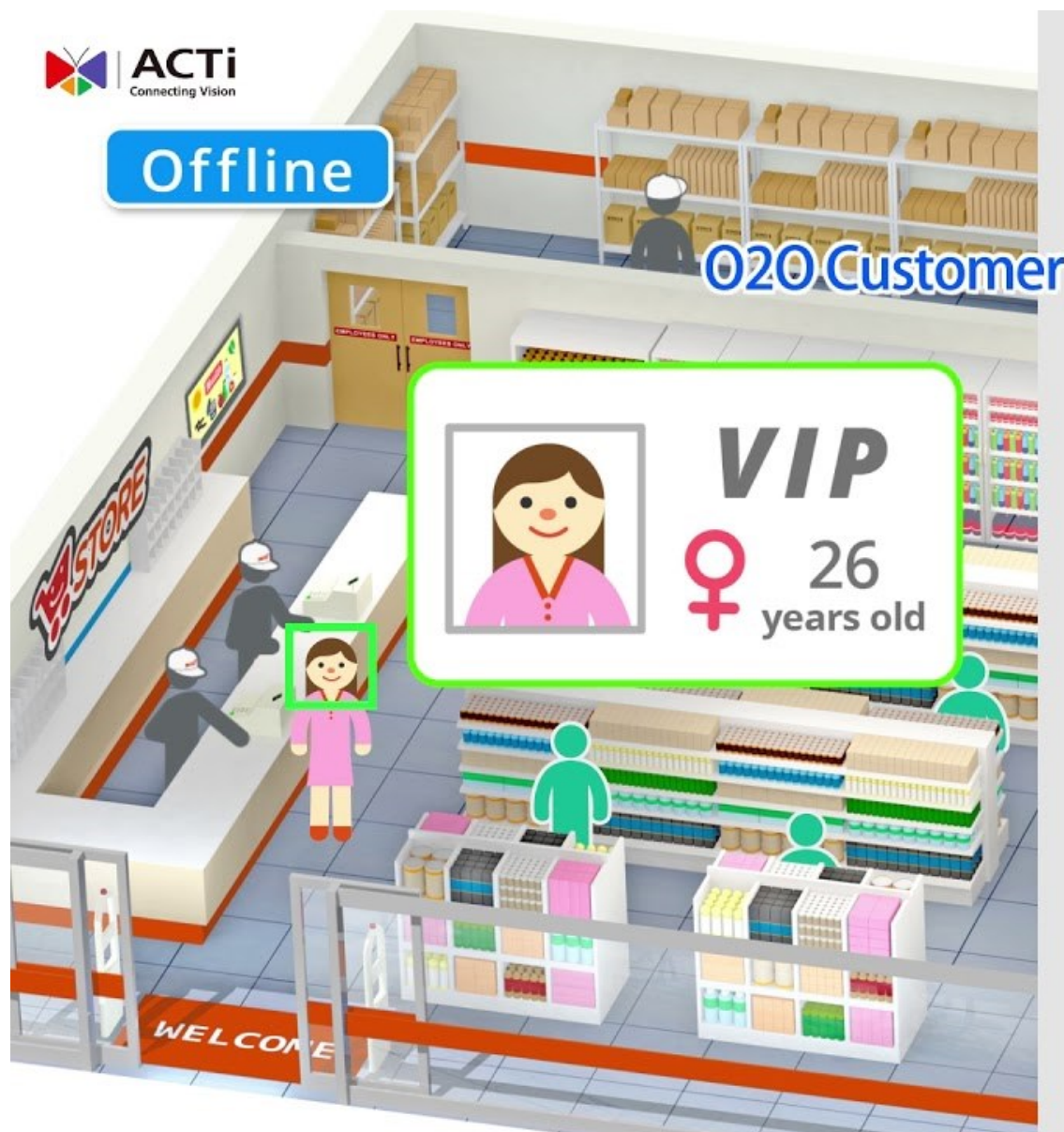
- Fundamental Concepts in Data Science
- Applications of Data Science in the Real World

# Data Science

Why do we need to know this?

# Our Goal

- **Competitiveness**
- Collect and use the data about our customers (audience), and what's trending, to discover insights (patterns) that can help us improve the way we market ourselves.

**Offline****O2O Customer ID Mapping****Online****ID: K00235**

Purchase history:



Smart Retail Solution

# From Stores to Record Labels

- How do we define the audience of our artists?
- Can we define similar touchpoints and journey in our audience's experience?
- How can we capture their activities and behaviour, and from where?

# What is Data Analytics?

- A systematic analysis of data for discovery, interpretation, and communication of meaningful patterns.
- It focuses on explaining *why* something happens and *what will happen* in the future.
- It involves computer skills, math, and statistics.

# Objectives in Data Analytics

- To understand what we're dealing with?
- To confirm our beliefs?
- To predict what's to come?
- To decide on what to do knowing what's to come?



# 4 STAGES OF DATA ANALYTICS MATURITY



**Descriptive**  
Analytics



**Diagnostic**  
Analytics



**Predictive**  
Analytics



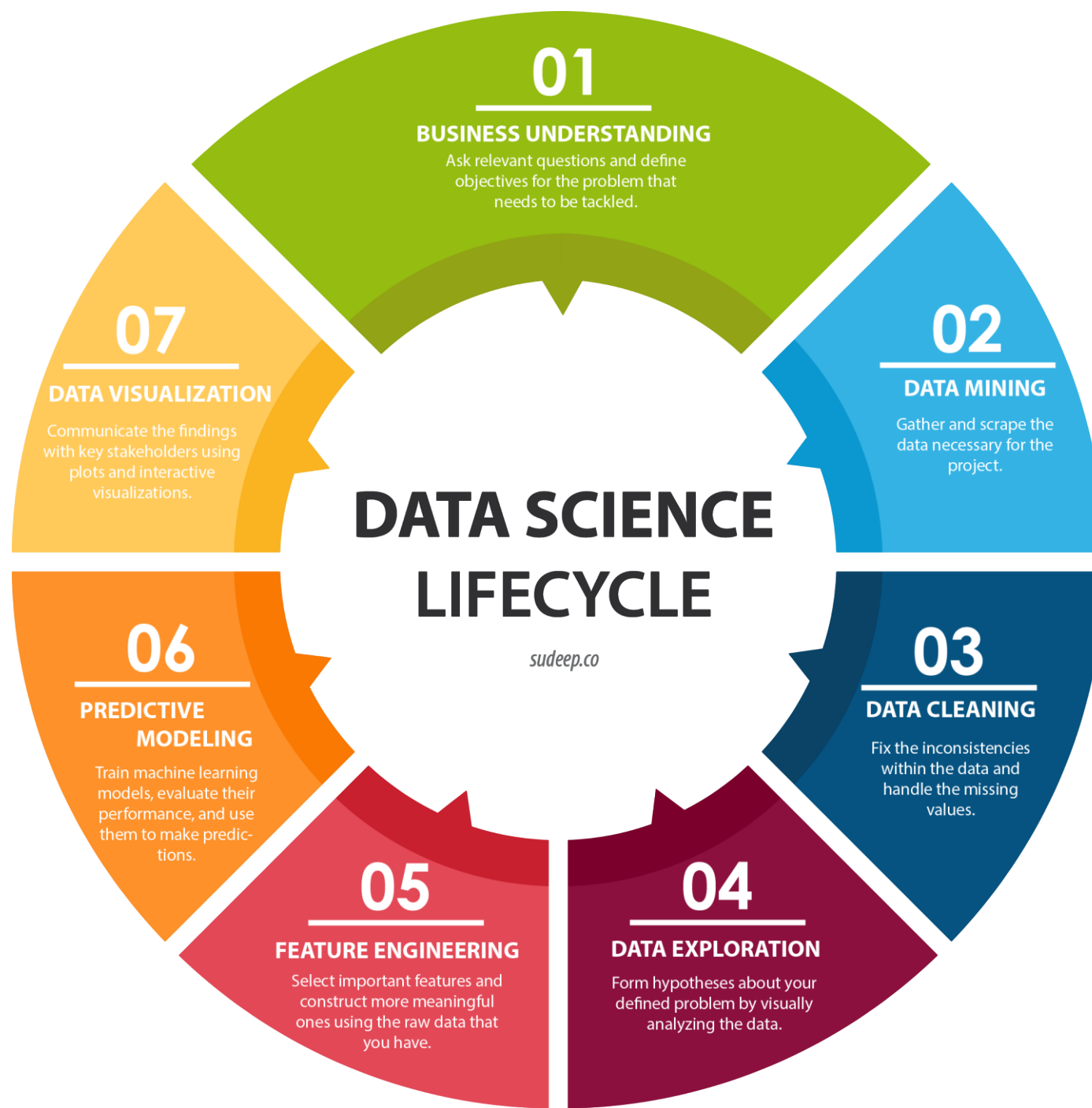
**Prescriptive**  
Analytics

# Making Decisions

Data science always begin with **Business Understanding**.

# Data Science Lifecycle

Define  
Collect  
Process  
Extract  
Model  
Use



# Collect

- After you've set your goal, the next step is to collect data.
- Data can be:
  - Structured (customer records, sales transactions), or
  - Unstructured (images, videos, text messages)
- Traditionally, we obtain data explicitly through questionnaires and surveys.
- Today, data is **EVERYWHERE**.

# Filtering

- The idea is to make data more understandable (both for the human users and the machine).
- Typical tasks:
  - **Filtering.** Cleaning up noise and stuff irrelevant to your question.
  - **Transformation.** Making your data more meaningful.

# Extract

- A very important task most often neglected.
- This involves exploring and extracting important elements from the data to reduce complexity.
- Typical tasks:
  - **Selection.** Choose which features to use.
  - **Aggregation.** Combining two or more features to form a new one.
  - **Decomposition.** Performing math & statistical techniques to convert the data into something more meaningful.

# Model

- Apply statistical or machine learning techniques to get the data to answer your questions.
- Three common ways:
  - Clustering
  - Classification
  - Regression

# Use

- Finally, we use the results of our hard work to meet our goals.
- A common usage is in **visualization**.
- But today, we can also use the results to automate tasks, like:
  - Recommend content to users
  - Monitor and improve customer engagement
  - Alert on important activities or events
  - Take actions on behalf of the users