

Time 2 hours
Instructions Answer all the questions.

1. Which statement about the factors of production is correct?
 - I. Capital is a financial resource and includes savings in banks.
 - II. Enterprise is limited in supply and includes office workers.
 - III. Labour is a human resource and includes pensioners and children.
 - IV. Human capital is one of the factors of production.
 - V. **Land is a natural resource and includes trees and fish.**

2. A farmer sells land used for crops to a firm that will use the land for wind turbines to produce electric power. What is the opportunity cost of this decision by the farmer?
 - I. the cost of installing wind turbines
 - II. **the loss of revenue from crops that grow on the land**
 - III. the profit made from selling the land
 - IV. the reduced cost of producing renewable energy
 - V. the revenue made from selling the land

3. Which result of increased specialisation in a firm is an advantage for the firm, but a disadvantage for some of the workers in the firm?
 - I. **greater mechanisation**
 - II. higher labour productivity
 - III. higher skill levels
 - IV. lower production costs
 - V. longer training times

4. A feature of "Capital" as a production factor is,
 - I. Immovable factor
 - II. Inelastic supply
 - III. **Having a productivity**
 - IV. Gift of the nature
 - V. Non – depreciating

5. Sanjay is a risk taker and sets up a restaurant in Colombo. Sanjay works for the business as a chef. He leases the restaurant building from Raghav and employs him to serve the customers. Which income is earned by Sanjay and Raghav?

| | Sanjay | Raghav |
|----------|---------------------|--------------------|
| A | interest and profit | wages only |
| B | interest and wages | profits and rent |
| C | profits and wages | rent and wages |
| D | profits only | interest and wages |

I. **A**

- II. B
- III. C
- IV. D
- V. None of the above

6. Why do consumers have to make choices when spending their income?
- I. Advertising encourages consumer spending.
 - II. Consumers have unlimited incomes.
 - III. **Consumer wants cannot all be satisfied with their income.**
 - IV. Not all products will be attractive to consumers.
 - V. Income is not proportionately divided in the society.
7. What is the most correct statement in economics about positive statements?
- i. Positive statements should be correct.
 - ii. Positive statements cannot be tested with real information and data
 - iii. **Positive statements are scientific.**
 - iv. Positive statements are not used to explain the economic behavior and phenomena.
 - v. Economic policies are based on positive statements.
8. Which of the following statement is correct,
- I. Economic goods are produced using only non-scarce resources.
 - II. Any good which satisfies a human need/want is considered as an economic good.
 - III. **Free goods do not use scarce resources thus they don't have a commercial value.**
 - IV. Every good which a price is not charged becomes a free good.
 - V. Free goods do not always satisfy human needs/wants
9. Economics is divided into two: microeconomics and macroeconomics.

Statement 1: When the price of oil falls there is an expansion in demand.

Statement 2: The Organization of the Petroleum Exporting Countries (OPEC) can influence the price of oil.

Which combination correctly describes these two statements?

| | statement 1 | statement 2 |
|----------|-------------------------|-------------------------|
| A | macroeconomic statement | macroeconomic statement |
| B | macroeconomic statement | microeconomic statement |
| C | microeconomic statement | macroeconomic statement |
| D | microeconomic statement | microeconomic statement |

- I. A
- II. B
- III. C
- IV. **D**

V. None of the above

10. Due to the skills and talents of an entrepreneur the profit that can be earned with different businesses are as follows.

Garment factory - Rs. 500,000

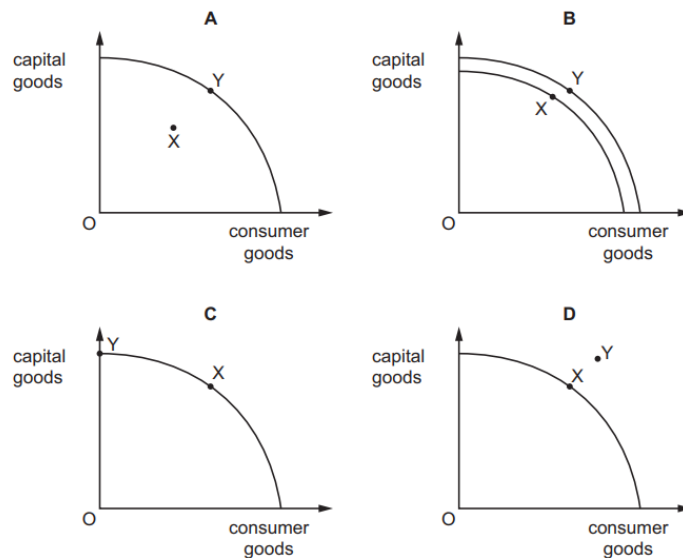
Tea plantation - Rs. 170,000

Software company - Rs 350,000

The opportunity cost of selecting the garment factory as his business is,

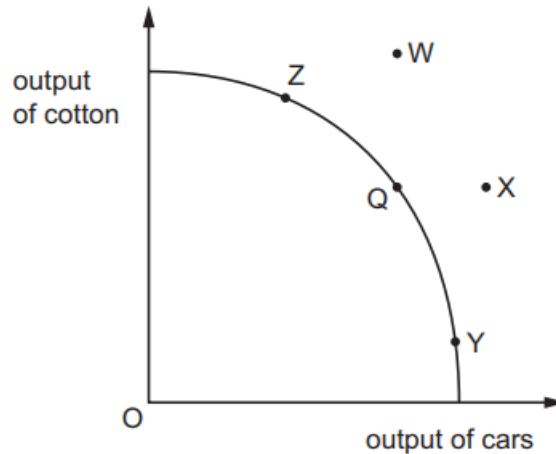
- I. Rs. 350000
- II. Rs. 170000
- III. Rs. 150000
- IV. Tea Plantation
- V. **Software company**

11. Which diagram shows an opportunity cost by movement from point X to point Y?



- I. A only
- II. B only
- III. **C only**
- IV. A and B only
- V. B and D only

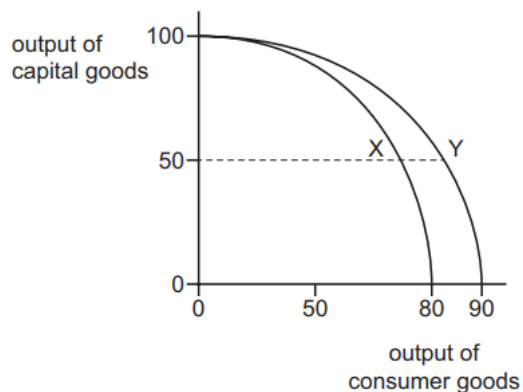
12. The diagram shows a production possibility curve (PPC) for an economy that can produce cotton and cars. The economy is at point Q.



There is improved technology that can only be used in the production of cars. How would this be represented on this diagram?

- I. by a movement from Q to W
- II. **by a movement from Q to X**
- III. by a movement from Q to Y
- IV. by a movement from Q to Z
- V. none of the above

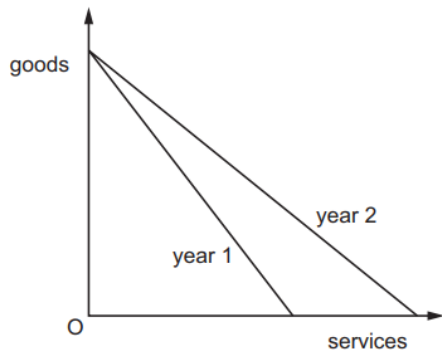
13. The diagram shows two production possibility curves.



Which statement about the movement from point X to point Y is correct?

- I. Demand for consumer goods has risen.
- II. The opportunity cost for producing consumer goods has risen.
- III. **There has been an increase in productivity in consumer goods production.**
- IV. There has been an inward shift in the production possibility curve.
- V. Production of capital goods has been sacrificed

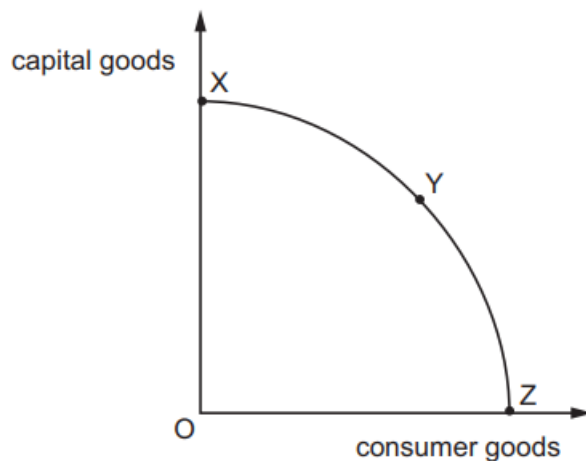
14. The diagram shows the change in an economy's production possibility curve (PPC) from year 1 to year 2.



What might explain the change from year 1 to year 2?

- I. Resources have moved from the production of services to the production of goods.
- II. The number of workers unemployed in manufacturing has fallen.
- III. **The producers of services have introduced better technology.**
- IV. The workers in the production of goods have become less efficient.
- V. All of the above except IV.

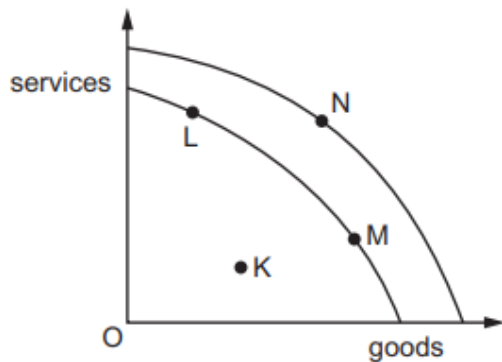
15. The diagram shows the production possibility curve (PPC) for an economy.



What will happen to the opportunity cost of producing more units of consumer goods in terms of capital goods as the economy moves down its PPC from point X to point Z?

- i. It will decrease continuously from point X to point Z.
- ii. It will decrease up to point Y and then increase towards point Z.
- iii. **It will increase continuously from point X to point Z.**
- iv. It will increase up to point Y and then decrease towards point Z.
- v. It will decrease up to point Y and then increase towards point Z.

16. The diagram shows two production possibility curves for an economy. Which combination of movements correctly illustrates these changes in production?

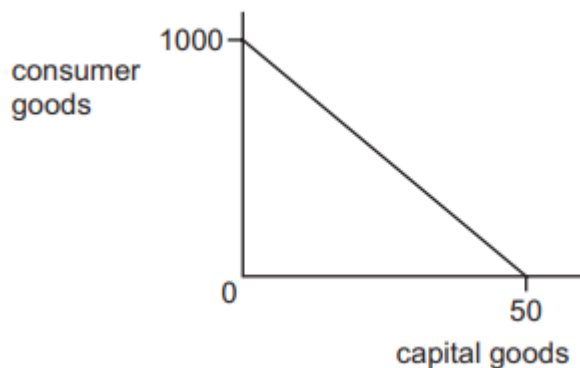


| | short-run economic growth | long-run economic growth | no economic growth | zero opportunity cost production |
|-----------|---------------------------|--------------------------|----------------------|----------------------------------|
| I | K to L | L to M | M to N | K to L |
| II | <u>K to L</u> | <u>M to N</u> | <u>L to M</u> | <u>K to M</u> |
| III | M to N | K to L | M to K | K to L |
| IV | M to N | L to M | L to K | K to L |
| V | L to N | K to M | N to M | K to M |

17. An economist knows the current point at which an economy is operating within its production possibility curve. What can the economist judge from this knowledge about the economy?

- I. its degree of self-sufficiency
- II. its international competitiveness
- III. its level of output of two goods**
- IV. its rate of economic growth
- V. None of the above

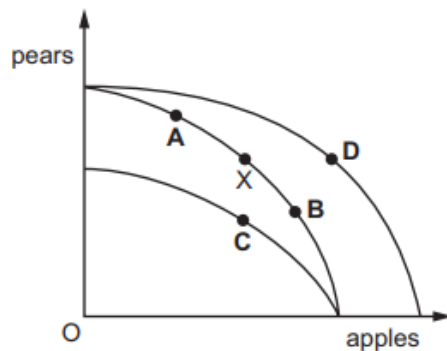
18. The diagram shows an economy's production possibility curve. It has been employing its resources in the ratio of 80% consumer goods production and 20% capital goods production.



What will be the result if it decides to double its production of capital goods?

- I. An additional gain of 20 capital goods
- II. an additional gain of 40 capital goods
- III. a loss of 200 consumer goods**
- IV. a loss of 400 consumer goods
- V. a loss of 600 consumer goods

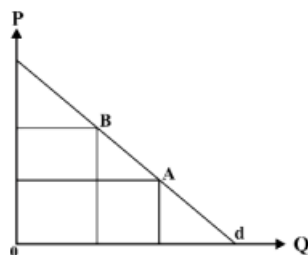
19. The diagram shows a production possibility curve for a farmer. The original position is X. If the farmer switches some of his land from producing pears to producing apples, which point represents his new position?



- I. A
 - II. **B**
 - III. C
 - IV. D
 - V. None of the above
20. What would be a determinant of a country's production possibility curve boundary?
- I. **the capital invested in infrastructure**
 - II. the level of price and wage inflation
 - III. the level of unemployed labour
 - IV. the volume of imports and exports
 - V. none of the above
21. What is an economist's definition of a market?
- I. a collection of informal retail outlets run by small firms
 - II. a place where traders gather regularly for short periods
 - III. **a system that enables individuals and firms to buy and sell goods**
 - IV. the existence of consumer demand for a good
 - V. the point of where $MB = MC$
22. What is an advantage of a market economy in the allocation of resources?
- I. It ensures that all consumers are willing to pay the same price.
 - II. It fixes prices based on costs of production.
 - III. It guarantees suppliers will make a profit.
 - IV. **It indicates the relative demand for goods and services.**
 - V. None of the above
23. Which characteristics of a product will cause market failure?
- I. Information about the product is known equally by consumers and producers.
 - II. The consumption of the product has no external benefits.
 - III. **The product is non-rival and non-excludable.**
 - IV. The production of the product has no external costs.

- V. The market price reflects both the private and external costs of production.
24. Why does a government provide certain goods and services in a mixed economic system?
- The government always provides goods more cheaply than private firms.
 - The government considers only private costs and benefits.
 - The government provides goods to prevent the development of monopolies.
 - The government provides public goods because private firms cannot charge for them.**
 - All of the above
25. In a city, what is most unlikely to be provided by the private market system?
- a museum
 - a school
 - a sports field
 - street lights**
 - all of the above
26. The transition of centrally planned economies to market economies was accompanied by a significant change in the composition of output. What was an immediate consequence of this transition?
- a build-up of unsold stocks of goods
 - an increase in exports of goods
 - an increase in unemployment**
 - decreasing prices of goods and services
 - None of the above
27. Consumers do not use enough of a product to maximize their private benefit because they have imperfect information about the product. How would an economist classify this product?
- demerit good
 - free good
 - merit good**
 - public good
 - All of the above
28. A government wants to move its economy away from central planning towards a market economy. Which policy would be consistent with this aim?
- introduce tariffs on imported goods
 - nationalize the ownership of electricity generation
 - provide free education for primary school pupils
 - reduce prices of foods such as wheat and rice
 - none of the above**
29. What justifies government intervention in the provision of a merit good such as education?
- People who pay for education value it more than those who cannot pay.
 - Private schools have more merit than state schools.
 - Social costs of providing education outweigh social benefits of education.
 - Some consumers do not fully recognize the value of education.**

- V. Both I and III
30. The fundamental economic question is how to meet unlimited wants with limited resources. What is an example of limited resources?
- insufficient consumer goods in the local shops
 - insufficient jobs to allow full employment
 - insufficient machinery to produce electrical goods**
 - insufficient tax revenue to finance building a school
 - none of the above
31. Select the correct statement among followings.
- To purchase the commodity although wants should have a plan, plan is not necessary for a demand.
 - Demand is unlimited and wants are constrained by the income.
 - No special plan is made on demand.
 - Among unlimited wants, the wants those can be satisfied with purchasing power is the demand.**
 - Wants are created on demand
32. Each point along the demand curve shows
- The maximum price which is determined by the purchasing power and consumer desire as how much to buy at that price**
 - The maximum price which is accepted by producers for all the units that they produce.
 - The technical mechanism that the cost is minimized to produce a commodity.
 - All the wants of a given household.
 - The prices that both consumers and producers are agreed.
33. If motor vehicle and fuel are complementary goods, what will happen for the motor vehicle market due to increase in fuel price?
- The equilibrium price of motor vehicle increases.
 - The equilibrium price and equilibrium quantity of motor vehicle reduce.**
 - The supply curve of motor vehicle shifts to left.
 - The supply curve of motor vehicle shifts to right.
 - The demand curve of motor vehicle shifts to right.
34. What would be the reason to move the point A towards B in the given demand curve?



- A technological improvement used in the production.
- Following tax relief policies for the relevant good.
- Expected price reduction in future

- IV. Increase in desire for the commodity
 V. Increase in production cost of the good

35. The table shows the price of demand and supply of X per week.

| Price | Demand (kg) | Supply (kg) |
|-------|-------------|-------------|
| 40 | 32 | 20 |
| 60 | 24 | 24 |
| 80 | 20 | 24 |

What will be the effect if the government imposes a minimum price of Rs.40 per kg?

- i. A fall in price of X
 ii. A shortage of X
 iii. A waiting list for X
 iv. no impact happens to the market
 v. An excess of X
36. Total income is 39,600 and the total income is used to purchase Good A, which is a normal good. The quantity demanded of good A decreased to 240 units following a price increase. The income effect and substitution effect of good A are 66 units and 24 units respectively. What was the market price before the price increase and after the price increase respectively?
- I. Rs.600 and Rs.165
 II. Rs.440 and Rs.165
 III. Rs.120 and Rs.150
 IV. Rs.120 and Rs. 165
 V. Rs.165 and Rs.264
37. How would an economist establish the market demand curve for a private good?
- I. By adding consumer surplus to total expenditure
 II. By combining individual demand curves horizontally
 III. By combining the price elasticity of individual demands
 IV. By multiplying price by quantity demanded
 V. By combining individual demand curves both horizontally and vertically
38. Even though Cinema halls screen movies on usual times, cinema attendance has decreased due to the spread of Covid virus. How would this change be shown on a demand and supply diagram?

| demand curve for cinema tickets | supply curve of cinema tickets |
|---------------------------------|--------------------------------|
| I. shifts to the right | movement along |
| II. movement along | shifts to the left |
| III. shifts to the left | shifts to the left |
| IV. <u>shifts to the left</u> | <u>movement along</u> |
| V. shifts to the right | shifts to the right |

39. Goose meat and chicken meat are substitutes. Goose meat and goose feathers for pillows are in joint supply. Other things being equal, what will be the effects of a fall in the price of chicken meat?

| | Price of goose meat | Price of goose feathers |
|---------------|---------------------|-------------------------|
| I. A | fall | fall |
| II. B | rise | fall |
| III. <u>C</u> | <u>fall</u> | <u>rise</u> |
| IV. D | rise | rise |
| V. E | no change | no change |

40. The table shows a competitive market in equilibrium in two periods.

| period | market price (cents) | quantity traded |
|--------|----------------------|-----------------|
| 1 | 50 | 10 000 |
| 2 | 60 | 12 000 |

What could explain the change from period 1 to period 2?

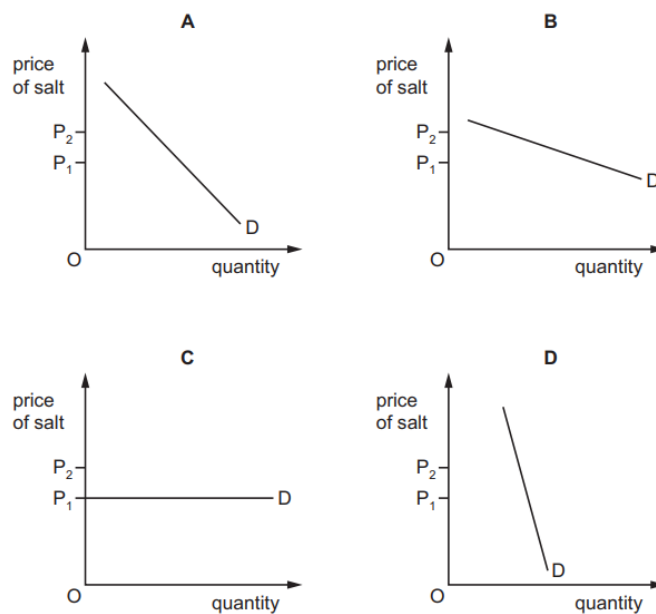
- I. an increase in the price of a complement
 - II. an increase in the price of a substitute
 - III. the imposition of a minimum price of 60 cents by a government
 - IV. the imposition of an indirect tax on suppliers
 - V. None of the above
41. In response to an increase in price from Rs5 per kilo to Rs6 per kilo, a farmer increased supply from 400 kilos to 500 kilos per week. What is the price elasticity of supply at Rs. 5/-?
- i. 0.8
 - ii. 0.9
 - iii. 1.0
 - iv. 1.2
 - v. 1.25
42. Assume, the price elasticity of demand for computers is -0.4. If the price is decided to be raised by 50% by the company, what would be the increase or decrease of quantity demanded?
- I. Quantity demand is decreased by 25%
 - II. Quantity demand is increased by 10%
 - III. Quantity demand is decreased by 20%
 - IV. Quantity demand is increased by 25%

- V. Quantity demand is increased by 20%

43. What would be the type of the commodity, when price demand elasticity of increasing the commodity price from Rs. 50 to Rs. 60 is 0.8

- I. **A Giffen good**
- II. An inferior good
- III. A complement good
- IV. A normal good
- V. An essential good

44. In an African country with large areas of tropical desert the price elasticity of demand for salt is highly inelastic. This will result in greater consumer expenditure on salt when price changes from P_1 to P_2 . Which diagram illustrates this situation?



- i. A
- ii. B
- iii. C
- iv. **D**
- v. Relevant diagram not given

45. If a foreign tour is assumed as a luxury good, what would be the possible incidence that can be created in the equilibrium market due to increase in consumer income.

- I. Demand reduces, price increases and quantity demanded reduces.
- II. **Demand increases, price increases and quantity demanded increases.**
- III. Price reduces, demand reduces and quantity demanded reduces.
- IV. Demand remains constant, supply increases.
- V. Price increases, demand increases and quantity demand reduces.

46. Which one of the following is correct?

- I. An inferior goods always has positive price elasticity of demand.

- II. An inferior goods always has substitutes.
- III. An inferior goods always has negative cross elasticity of demand.
- IV. **An inferior goods always has negative income elasticity of demand.**
- V. An inferior goods always has positive price elasticity of demand and negative income elasticity of demand.

47. A railway company increases ticket prices by 10% for travel between 06:00 and 09:00, causing a reduction in demand by 2%. After 09:00 it reduces ticket prices by 5%, resulting in a 7% increase in demand. What is the price elasticity of demand in response to these price changes?

| | between 06:00 and 09:00 | after 09:00 |
|----------|----------------------------|-------------|
| A | elastic | elastic |
| B | elastic | inelastic |
| C | inelastic | elastic |
| D | inelastic | inelastic |

- I. A
- II. B
- III. **C**
- IV. D
- V. None of the above

48. Suppose X is an inferior good and sold in a competitive market. Assuming other things remain constant in the market for X, what are the effects of an increase in income of buyers on the demand, equilibrium price and the equilibrium quantity, in the market for X?

| | Demand | Price | Quantity | Producer revenue |
|-----------|-------------------------|-------------------------|-------------------------|-------------------------|
| I. | <u>Decreases</u> | <u>Decreases</u> | <u>Decreases</u> | <u>Decreases</u> |
| II. | increases | increases | increases | increases |
| III. | Decreases | Decreases | Decreases | Increase |
| IV. | increases | Increases | Decreases | Cannot be determined |
| V. | Decreases | Decreases | Decreases | Cannot be determined |

49. The table below shows the value of the price elasticity of demand facing each type of provider of passenger transport.

| Airline companies | Cab Service companies | Speed Train | Bus companies | Three Wheelers |
|----------------------|--------------------------|----------------|------------------|-------------------|
| -1.0 | -0.9 | -1.2 | -0.5 | -0.4 |

If the fares charged for the use of each of these forms of transport fell by the same percentage, which type of provider would see the greatest proportionate increase in total sales revenue and the greatest proportionate decrease in total sales revenue respectively?

- I. Speed Train companies and Airline companies
- II. Three wheelers companies and Speed Train companies

- III. Bus companies and Three wheelers companies
- IV. **Speed Train companies and Three wheeler companies**
- V. Cannot be decided

50. Which of the following statements are correct?

- A – The substitution effect of any product is negative irrespective of the price change.
 - B - The substitution effect of any product becomes positive when price decreases, and becomes negative when price increases.
 - C – If the prices of all goods change in the same proportion, the substitution effect will be zero.
 - D - The cross price elasticity can indicate relative competition among various goods
- I. B & D only
 - II. A & D only
 - III. A, C, D, only
 - IV. **B, C, D only**
 - V. None of the above