HOTEL MANAGEMENT AND WEBSITE PACKAGES

Feature Area	Option 1: Standalone Website	Option 2: The "Smart" Hotel Management System (HMS Subscription)
Initial Investment	**HIGH** (K10,000 - K15,000 One-time Development Fee). Price depends on unique requirements and online payment integration.	**LOW/ZERO** (K5000 Setup Fee) including training. **20%** discount to the first 10 clients.
Monthly/Annual Cost	**COST** K350 Monthly hosting fee K4200 Yearly	**COST** K1000/Month. **50%** discount (K500) for the first 10 clients. Includes hosting + maintenance
Maintenance & Updates	**DEPENDENT** Every bug fix, server patch, or new feature requires calling and paying the developer. Slow, costly, and unreliable.	**INCLUDED** All system maintenance, bug fixes, and feature updates (e.g., new Mobile Money providers) are instant and free.

Legal Compliance (ZRA)	**NONE** You are legally required to buy separate ZRA fiscal hardware/software and perform manual data entry.	**BUILT-IN** Automated ZRA Smart Invoice submission. Eliminates the risk of K40,000+ fines for non-compliance.
System Continuity	System may crash during a power/internet outage, losing booking data and stopping operations.	Guaranteed **Offline-First** operation. Your team keeps working, and data syncs instantly when the power returns.
Data Ownership	**You own the code.** You are responsible for all server security, backups, and data loss unless a separate maintenance package is agreed upon.	**We own the system.** We guarantee uptime, daily backups, data security, and disaster recovery.

FREE SERVICES FOR THE WEBSITE PACKAGE
- Photo shoot and product listing
- Training
- Installation of food order QR codes
- SEO setup and marketing reminders

FREE SERVICES FOR THE SYSTEM PACKAGE
- Photo shoot and product listing
- Training`
- Installation of food order QR codes
- ZRA Compliance module(Smart Invoice)
- SEO setup and marketing reminders
- Free social media marketing in the first 3 months(TikTok)