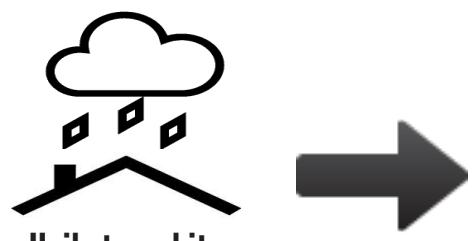


# Job Cycle



Hail storm hits  
& damages homes

We do free inspection  
to identify damage



Agreement made with  
homeowner to replace  
roof when approved

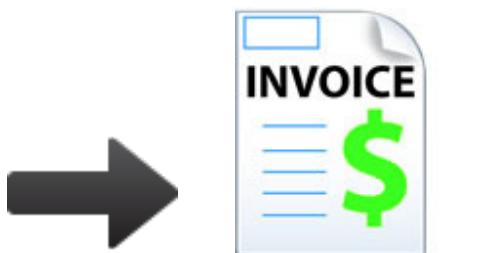


Claim is filed, adjuster  
visits and approves claim

Insurance company  
issues  
paperwork  
& 1st ACV check



Our company  
does the work



Final invoice sent to  
insurance company

2nd depreciation  
check issued  
& collected

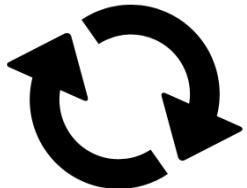


Repeat!

# Job Cycle

## 3 Main Stages:

1. SIGN
2. BUILD
3. COLLECT



## Step-By-Step Process:

1. Hail and/or wind storm hits an area, damaging thousands of homes
2. Storm restoration contractors set up free inspections with homeowners in affected areas
3. Inspection is completed, damage photographed, documented, and presented to homeowner
4. Homeowner and contractor make an agreement contingent upon insurance approval & price
5. Homeowner files a claim
6. Contractor measures, diagrams, & estimates damages
7. Insurance adjuster sets appointment to assess property
8. Contractor meets with adjuster to review scope of damages
9. Adjuster approves claim
10. Homeowner receives insurance paperwork/estimate & 1st check (ACV - "actual cash value" check)
11. Scope of work is confirmed (roof, siding, gutters, etc.)
12. 1st check collected as material deposit
13. Materials ordered and delivered
14. Construction completed
15. Invoice is sent to insurance company for release of depreciation
16. Depreciation check is collected
17. Job is capped out & commissions paid



SIGN



BUILD



COLLECT