

# Syed Akbar Abbas Jafri

Male  
Batch of 2022-2024



Xavier Institute of Management,  
Bhubaneswar

Published Author		Green Belt -Lean Six Sigma		International CaseComp Runner Up		
SUMMER INTERNSHIP						
Technology Sales Specialist Intern			IBM			
Project Title	Initiation of pipeline creation for future by assisting in converting opportunities using existing client interest					
Highlights	<ul style="list-style-type: none"><li>Orchestrated compelling <b>client pitches</b> and delivered detailed demos for IBM's <b>Automation &amp; Security</b> offerings</li><li>Led a <b>competitive analysis</b>, pinpointing vulnerabilities and providing actionable items via industry trend initiatives</li><li>Reviewed &amp; analyzed all the client interests of <b>Top 28 companies</b> accounts responsible for <b>50% revenue</b> in India</li><li>Streamlined Validation Process, Suggested Targeted <b>Event Strategy</b> &amp; Improved <b>Pitching Relevance</b></li><li>Developed a comprehensive <b>dashboard</b> for all 28 accounts, facilitating the identification of potential opportunities</li></ul>					
PROFESSIONAL EXPERIENCE (34 months)						
Associate		Cognizant		July,2019- May,2022		
Roles & Responsibilities	<ul style="list-style-type: none"><li>Supervised the international <b>database migration</b> while being accountable for knowledge database on <b>Confluence</b></li><li>Responsible for <b>resource management, knowledge &amp; mentoring</b> of <b>6 employees</b> onboarded on the team</li><li>Orchestrated the architectural &amp; data flow diagram for the application which stores the data for <b>100 million+</b> users</li><li>Successfully designed and implemented <b>full-stack web portals</b>, including post-deployment <b>audit procedures</b></li><li>Co-ordinated the Project deployment and <b>regression</b> test planning activities with timely successful implementation</li><li>Moderated Client governance calls on operational <b>performance, risk &amp; challenges</b> for adaptive <b>CI/CD</b> requests</li><li>Collaborated with stakeholders to define <b>project scope, priorities, and acceptance criteria</b>, ensuring alignment with Agile principles and customer needs by creating and managing <b>Agile boards, dashboards, and custom reports</b></li><li>Utilized <b>Rally</b> to manage <b>user stories, backlog grooming, sprint execution, and tracking</b> of project progress</li></ul>					
ELECTIVES						
System	Business Transformation using AI		System	IT Strategy Design & Implementation		
Strategy	Design Thinking for Managers		Marketing	Marketing Research		
Strategy	Strategic Management		Marketing	B2B		
IMMERSION COURSES						
Strategy	Product Management					
EDUCATION BACKGROUND						
B. Tech (IT)	2019	Galgotia's College of Engineering & Technology, Greater Noida (AKTU)			75.56 %	
XII CBSE	2014	St Fidelis School, Aligarh			88.20 %	
X (CBSE)	2012	St Fidelis School, Aligarh			83.60 %	
POSITIONS OF RESPONSIBILITY						
Placement Committee	<ul style="list-style-type: none"><li>Coordinator, Student Placement Committee (CAS), XIMB<ul style="list-style-type: none"><li>Responsible for preparedness, logistics and placements for <b>1000+ students &amp; 200+ Companies</b></li><li>Consulted on requirement analysis, design &amp; maintenance for inhouse developed portal <b>Shayak</b></li></ul></li></ul>				2023-24	
PROFESSIONAL CERTIFICATION						
IBM	Completed <b>AI Associate Product Manager</b> certification				2023	
Cisco	Introduction to <b>IoT</b> and <b>Digital Transformation</b>				2023	
IBM	Attained <b>cloud essentials</b> certification understanding its service & deployment models(IaaS, PaaS, etc)				2023	
KPMG	Completed <b>Green belt program</b> in Lean Six Sigma Methodology learning process optimization				2023	
Cognizant	Completed <b>Agile Project Management: Requirements, Planning and Tracking</b>				2019	
ACADEMIC ACHIEVEMENTS/PROJECTS						
Double Dose Digital	<ul style="list-style-type: none"><li>Conducted the <b>SEO Campaign</b> for the website, prepared <b>SEO</b> reports for the client's website</li><li>Engaged in IT consulting to oversee the <b>orchestration</b> of the <b>business's landing page</b> and successfully implemented <b>data collection</b> and <b>payment gateway solutions</b></li></ul>				2022	
Published Research Paper	Research paper published on "A New User Identity Based Authentication, Using Security and Distributed for Cloud Computing" in an International Journal with <b>600+ downloads &amp; 8 citations</b>				2019	
Certifications	<ul style="list-style-type: none"><li>Qualified as <b>Top 100 from 71,101 Teams</b> in National case competition <b>Air India SOAR Challenge</b></li><li><b>1st Runner up</b> in "Save Life and Transform Healthcare of India" in International case competition by <b>University of Bath (UoB), Bath, United Kingdom</b></li><li>Completed <b>Project Management</b> from Harvard Business Publishing Corporate Learning</li><li>Attained certification for virtual internship in <b>Technology Consulting</b> offered by <b>PWC</b></li><li>Achieved a certification on virtual internship in <b>Product Design</b> offered by <b>Accenture, NA</b></li></ul>				2023 2023 2023	
EXTRACURRICULAR ACHIEVEMENTS						
Leadership	Co-head & Chief Coordinator of Hockey Club representing Galgotias Educational Institutions				2018-19	
Philanthropy	Child Welfare Specialist & Event coordinator for Rotary R.I. Distinct 3011 & WINGS				2016-17	
Govt. Of India	Awarded "Zila Baal Viqyani" at district level and progressed till pre-state level at NCSC				2012	
Interest	Fitness/Nutrition		Solo Travelling		Cryptocurrency	GeoPolitics