Syed Akbar Abbas Jafri Product/ Project Manager, CSM®



Email: saaj.work@gmail.com Contact: +91-7895152544 Website: saaj.space

LinkedIn: https://www.linkedin.com/in/syed-akbar-abbas-jafri-151a38150/

Certified Scr	umMaster (CSM) Gr		a Certified National Case	Comp Semifinal	list
Product/Project	Manager		PROFESSIONAL EXPE	RIENCE IS Business Services Ltd.	July,2024- Pr	rosont
Roles & Responsibilities	 Successfully led a cross-functional team of 20+ People across 7 projects & products including leading FinTech SAAS Software, Govt. of Karnataka MSME Portal that enhanced efficiency along with 300% revenue growth Led IRIS LMS version upgrade with AI/ML enhancements for seamless adaptability from concept to deployment Implemented Agile project management practices, enabling the team to deliver incremental improvements Utilized JIRA/MS Planner to manage user stories, backlog grooming, sprint execution, & tracking of project progress outlining scope, objectives, timelines, & resource allocation, ensuring alignment with business goals Acted as the primary point of contact for stakeholders/clients, facilitating communication & managing requirements throughout the product lifecycle while formulating business documents/ RFPs/ presentations Identified potential product risks & developed mitigation strategies resulting in a 20% reduction in delays Monitored product acceptance using key performance indicators(KPIs) providing regular updates to stakeholders Managed end-to-end recruitment and campus placement processes, utilizing platforms such as Keka HRMS and LinkedIn Sales Navigator/Job Portals for sourcing, tracking, and onboarding candidates; ensured smooth coordination of candidate workflows, compliance documentation, and stakeholder communication across internal HR teams and external partners. 					
Associate (Consu	ltant Analys	t /Full-Stack D	eveloper)	Cognizant	July,2019- Ma	
Roles & Responsibilities	 Co-ordinated the Product deployment and regression test planning activities for E-Commerce and BFSI sect Maintain documentation related to product plans, processes, and key decisions on Confluence, Rally & JIRA Supervised the international database migration for the BFSI Credit sector Responsible for resource management, knowledge & mentoring of 6 employees onboarded on the team Orchestrated the architectural & data flow diagram for the application which stores the data for 100 million+ use Moderated Client governance calls on operational performance, risk & challenges for adaptive CI/CD request Designed and developed end-to-end web applications using ReactJS, Java & MySQL with Jest testing 					
Sales Specialist I			IB		pril,2023- June,	
Project Title	Initiation of pipeline creation for future by assisting in converting opportunities using existing client interest					
Highlights	 Orchestrated compelling client engagement models and delivered demos for IBM's Product offerings Leveraged tools like Salesforce cloud CRM, Seismic & ZoomInfo for conducting Market Research Led a competitive analysis, pinpointing vulnerabilities and providing actionable items via industry trend initiatives based on Regression Analysis, Predictive Analysis & Forecasting using SPSS Reviewed & analyzed all the client interests of Top 28 companies accounts responsible for 50% revenue in India EDUCATION BACKGROUND 					
MBA (BM)	2024	Varior Institute				60.80 %
B. Tech (IT)	2024		e of Management, Bhubanes	nology, Greater Noida (AKTU)		75.56 %
XII (CBSE)	2017	St Fidelis School	<u> </u>	lology, Greater Holda (AIXTO)		88.20 %
PROFESSIONAL CERTIFICATION						
Scrum Alliance® • Attained Certified ScrumMaster (CSM) certification with 98% marks						2025
Microsoft	Completed Career Essentials in Project Management certification					2025
Microsoft	Completed Career Essentials in Business Analysis certification					2024
Bloomberg	Completed Bloomberg Market Concepts certification					
IBM	Attained AI Product Management certification with 85% marks					
			ADEMIC ACHIEVEMENT			
Double Dose Digital	• Engaged in Digital Transformation consulting to oversee the orchestration of the business's landing page and successfully implemented data collection and payment gateway solutions					2022, 2024
Published Research Paper	• Research paper published on "A New User Identity Based Authentication, Using Security and Distributed for Cloud Computing" in an International Journal with 600+ downloads & 8 citations					2019
Case Competitions	 National Semifinalist among 19000 Teams in Reliance T.U.P. Corporate case competition 1st Runner up in "Save Life and Transform Healthcare of India" in international case competition by University of Bath (UoB), Bath, United Kingdom 					2024
Certifications	 Completed a virtual internship in "Data Science" offered by BCGX Achieved a certification on virtual internship in "Data Analytics", offered by Accenture Completed a virtual internship in "Strategy Consulting" offered by Accenture EXTRACURRICULAR ACHIEVEMENTS 					2024 2024 2023
Placement Committee	 Coordinator, Student Placement Committee (CAS), XIMB Responsible for preparedness, logistics and placements for 1000+ students & 200+ Companies 					2023-24
Leadership	Co-head & Chief Coordinator of Hockey Club representing Galgotias Educational Institutions					2018-19
Philanthropy		• Child Welfare Specialist & Event coordinator for Rotary R.I. Distinct 3011 & WINGS				
Govt. Of India	• Awarded '	'Zila Baal Viqya	ani" at district level and pro	gressed till pre-state level at NO	CSC	2012
Interest	Fitness/	Nutrition	Solo Travelling	Blockchain	GeoPolit	ics