## Syed Akbar Abbas Jafri

Product/ Project Manager, CSM®



Email: saaj.work@gmail.com Contact: +91-7895152544 Website: saaj.space

LinkedIn: https://www.linkedin.com/in/syed-akbar-abbas-jafri-151a38150/

/syed-akbar-abbas-jairi-1						•
Certified ScrumMaster (CSM)			Green Belt -Lean Six Sigma Certified National Case Comp Semifinalist			
PROFESSIONAL EXPERIENCE (45 months) Product/Project Manager IRIS Business Services Ltd. July,202						ocont
Roles & Responsibilities	<ul> <li>Successfully led a cross-functional team of 20+ People across 7 projects &amp; products including leading FinTech SAAS Software, Govt. of Karnataka MSME Portal that enhanced efficiency along with 300% revenue growth</li> <li>Led IRIS LMS version upgrade with AI/ML enhancements for seamless adaptability from concept to deployment</li> <li>Implemented Agile project management practices, enabling the team to deliver incremental improvements</li> <li>Utilized JIRA/MS Planner to manage user stories, backlog grooming, sprint execution, &amp; tracking of project progress outlining scope, objectives, timelines, &amp; resource allocation, ensuring alignment with business goals</li> <li>Acted as the primary point of contact for stakeholders/clients, facilitating communication &amp; managing requirements throughout the product lifecycle while formulating business documents/ RFPs/ presentations</li> <li>Identified potential product risks &amp; developed mitigation strategies resulting in a 20% reduction in delays</li> <li>Monitored product acceptance using key performance indicators(KPIs) providing regular updates to stakeholders</li> <li>Led the complete software audit process for GSTN (Goods and Services Tax Network), Government of India, ensuring full compliance with statutory guidelines, audit readiness, and security standards—successfully closing observations and strengthening product credibility with government authorities.</li> </ul>					
Associate (Consu	ltant Analyst	: /Full-Stack D	eveloper)	Cognizant	July,2019- Ma	
Roles & Responsibilities						
Sales Specialist I	ntern		IB	M A	pril,2023- June,	2023
Project Title	Initiation of	oipeline creation	n for future by assisting in co	onverting opportunities using ex	isting client interes	st
Highlights	<ul> <li>Orchestrated compelling client engagement models and delivered demos for IBM's Product offerings</li> <li>Leveraged tools like Salesforce cloud CRM, Seismic &amp; ZoomInfo for conducting Market Research</li> <li>Led a competitive analysis, pinpointing vulnerabilities and providing actionable items via industry tre initiatives based on Regression Analysis, Predictive Analysis &amp; Forecasting using SPSS</li> <li>Reviewed &amp; analyzed all the client interests of Top 28 companies accounts responsible for 50% revenue</li> <li>Developed a comprehensive dashboard for all 28 accounts, facilitating the identification of potential opportunity of the product of t</li></ul>					rend <b>ıe</b> in India
MBA (BM)	2024	Varion Institut				60.80 %
B. Tech (IT)	2024		e of Management, Bhubanes	nology, Greater Noida (AKTU)		75.56 %
XII (CBSE)	2019	St Fidelis Scho	<u> </u>	lology, Greater Noida (AIX10)		88.20 %
PROFESSIONAL CERTIFICATION						
Scrum Alliance®						
Microsoft	Completed Career Essentials in Project Management certification					2025 2025
Microsoft	Completed Career Essentials in Business Analysis certification					2024
Bloomberg	Completed Bloomberg Market Concepts certification					
IBM	Attained AI Product Management certification with 85% marks					2023
ACADEMIC ACHIEVEMENTS/PROJECTS						
Double Dose Digital	• Engaged in <b>Digital Transformation consulting</b> to oversee the <b>orchestration</b> of the <b>business's landing page</b> and successfully implemented <b>data collection</b> and <b>payment gateway solutions</b>					2022, 2024
Published Research Paper	<ul> <li>Research paper published on "A New User Identity Based Authentication, Using Security and Distributed for Cloud Computing" in an International Journal with 600+ downloads &amp; 8 citations</li> </ul>					2019
Case Competitions	<ul> <li>National Semifinalist among 19000 Teams in Reliance T.U.P. Corporate case competition</li> <li>1st Runner up in "Save Life and Transform Healthcare of India" in international case competition by University of Bath (UoB), Bath, United Kingdom</li> </ul>					2024
Certifications	<ul> <li>Completed a virtual internship in "Data Science" offered by BCGX</li> <li>Achieved a certification on virtual internship in "Data Analytics", offered by Accenture</li> <li>Completed a virtual internship in "Strategy Consulting" offered by Accenture</li> <li>EXTRACURRICULAR ACHIEVEMENTS</li> </ul>					2024 2024 2024 2023
Placement Committee Leadership	<ul> <li>Coordinator, Student Placement Committee (CAS), XIMB</li> <li>Responsible for preparedness, logistics and placements for 1000+ students &amp; 200+ Companies</li> <li>Co-head &amp; Chief Coordinator of Hockey Club representing Galgotias Educational Institutions</li> </ul>					2023-24
Philanthropy	• Child Welfare Specialist & Event coordinator for Rotary R.I. Distinct 3011 & WINGS					2018-19
Govt. Of India		Awarded "Zila Baal Viqyani" at district level and progressed till pre-state level at NCSC				
Interest	Fitness/1		Solo Travelling	Blockchain	GeoPolit	2012 ics
			8		2001 0110	-