# Syed Akbar Abbas Jafri

Male
Batch of 2022-2024

| Published Author | Green Belt -Lean Six Sigma | Fitness Consultant |
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## SUMMER INTERNSHIP

| Technology Sales Specialist Intern | IBM |
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| Project Title | Initiation of pipeline creation for future by assisting in converting opportunities using existing client interest |
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| Highlights | • Orchestrated compelling **client pitches** and delivered detailed demos for IBM's **Automation** & **Security** offerings<br>• Led a **competitive analysis**, pinpointing vulnerabilities and providing actionable items via industry trend initiatives<br>• Reviewed & analyzed all the client interests of **Top 28 companies** accounts responsible for **50% revenue** in India<br>• Streamlined Validation Process, Suggested Targeted **Event Strategy** & Improved **Pitching Relevance**<br>• Developed a comprehensive **dashboard** for all 28 accounts, facilitating the identification of potential opportunities |

## PROFESSIONAL EXPERIENCE (34 months)

| Associate | Cognizant | July,2019- May,2022 |
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| Roles & Responsibilities | • Supervised the international **database migration** while being accountable for knowledge database on **Confluence**<br>• Responsible for **resource management, knowledge & mentoring** of **6 employees** onboarded on the team<br>• Orchestrated the architectural & data flow diagram for the application which stores the data for **100 million+** users<br>• Successfully designed and implemented **full-stack web portals**, including post-deployment **audit procedures**<br>• Co-ordinated the Project deployment and **regression** test planning activities with timely successful implementation<br>• Moderated Client governance calls on operational **performance**, **risk** & **challenges** for adaptive **CI/CD** requests<br>• Collaborated with stakeholders to define **project scope**, **priorities**, and **acceptance criteria**, ensuring alignment with Agile principles and customer needs by creating and managing **Agile boards**, dashboards, and custom reports<br>• Utilized **Rally** to manage **user stories**, **backlog grooming**, **sprint execution**, and **tracking** of project progress |
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## ELECTIVES

| System | Business Transformation using AI | System | IT Strategy Design & Implementation |
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| Strategy | Design Thinking for Managers | System | IT Risk Management |
| Strategy | Strategic Management | System | Business Process Management |

## IMMERSION COURSES

| Strategy | Product Management |
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## EDUCATION BACKGROUND

| B. Tech (IT) | 2019 | Galgotia's College of Engineering & Technology, Greater Noida (AKTU) | 75.56 % |
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| XII CBSE | 2014 | St Fidelis School, Aligarh | 88.20 % |
| X (CBSE) | 2012 | St Fidelis School, Aligarh | 83.60 % |

## POSITIONS OF RESPONSIBILITY

| Placement Committee | • Coordinator, Student Placement Committee (CAS), XIMB<br>  • Responsible for preparedness, logistics and placements for **1000+ students** & **200+** Companies<br>  • Performed requirement analysis, design & maintenance for in-house developed portal "**Shayak**"<br>  • **Managed database** encompassing student profiles, job openings, and placement statistics<br>  • Conducting **data analysis** to identify trends and opportunities for enhancement | 2023-24 |
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## PROFESSIONAL CERTIFICATION

| IBM | • Completed **AI Associate Product Manager** certification | 2023 |
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| Cisco | • Introduction to **IoT** and **Digital Transformation** | 2023 |
| IBM | • Attained **cloud essentials** certification understanding its service & deployment models(IaaS, PaaS, etc) | 2023 |
| KPMG | • Completed **Green belt program** in Lean Six Sigma Methodology learning process optimization | 2023 |
| Cognizant | • Completed **Agile Project Management: Requirements, Planning and Tracking** | 2019 |

## ACADEMIC ACHIEVEMENTS/PROJECTS

| Double Dose Digital | • Conducted the **SEO Campaign** for the website, prepared **SEO** reports for the client's website<br>• Engaged in IT consulting to oversee the **orchestration** of the **business's landing page** and successfully implemented **data collection** and **payment gateway solutions** | 2022 |
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| Published Research Paper | • Research paper published on "**A New User Identity Based Authentication, Using Security and Distributed for Cloud Computing**" in an International Journal with **600+ downloads** & 8 citations | 2019 |
| Certifications | • Qualified as **Top 100 from 71,101 Teams** in National case competition **Air India SOAR Challenge**<br>• Completed **Project Management** from Harvard Business Publishing Corporate Learning<br>• Attained certification for virtual internship in **Technology Consulting** offered by **PWC**<br>• Achieved a certification on virtual internship in **Product Design** offered by **Accenture**, **NA** | 2023<br>2023<br>2023 |

## EXTRACURRICULAR ACHIEVEMENTS

| Leadership | • **Co-head & Chief Coordinator** of Hockey Club representing Galgotias Educational Institutions | 2018-19 |
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| Philanthropy | • **Child Welfare Specialist & Event coordinator** for **Rotary R.I. Distinct 3011 & WINGS** | 2016-17 |
| Govt. Of India | • Awarded "**Zila Baal Viqyani**" at district level and progressed till pre-state level at **NCSC** | 2012 |
| Interest | Fitness/Nutrition | Solo Travelling | Cryptocurrency | GeoPolitics |

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