

King County house sales Analysis

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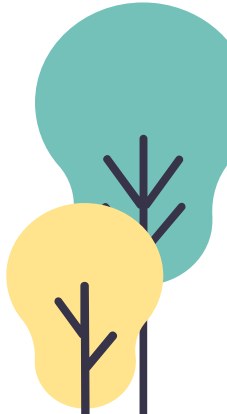
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About us

Two freelance data scientists that were hired by a real estate agency who wants to open a new office in King County.

The agency has given us a task of analysing the housing market in the County. Therefore, our task is to identify the factors affecting price in this area and to create a model that can help them predict the price.



King County

REAL ESTATE

Data Analysis

- Handling of null values, extraneous values and outliers available in datasets
- Tried to find out variables affecting house price - waterfront, bedrooms, bathrooms, sqft_living, sqft_above, sqft_living15, grade
- Simple linear regression and multiple linear regression model to predict price

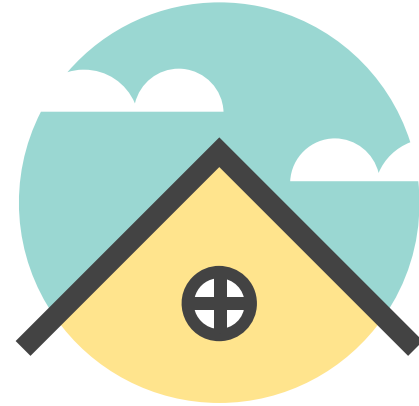


King County

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Goal and Strategy

- Correlation between price and other factors
- Location as a factor
- The most prominent factors



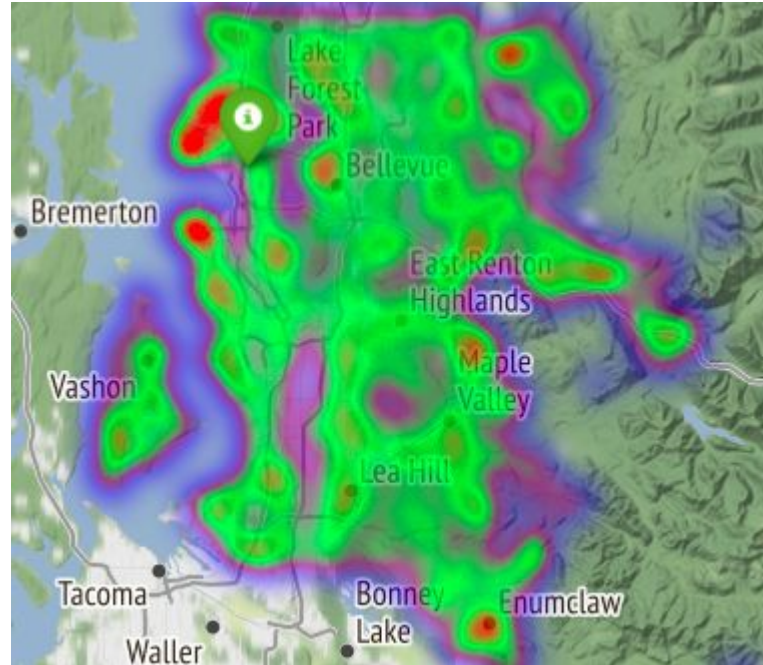
King County

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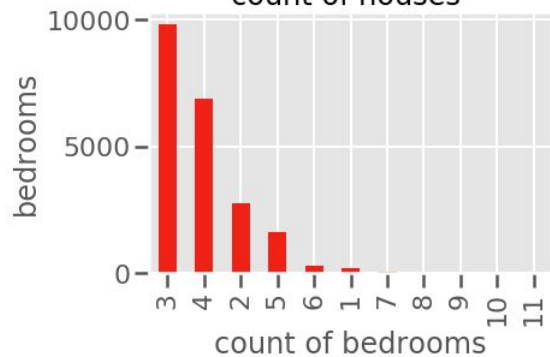
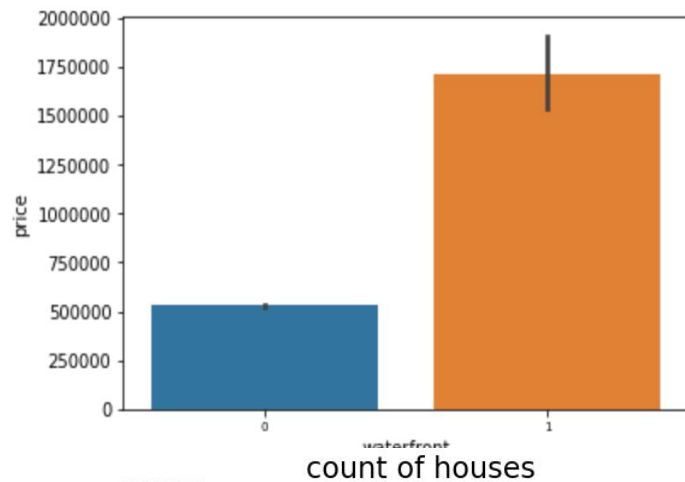
Heatmap for location and price

Red spots - high price

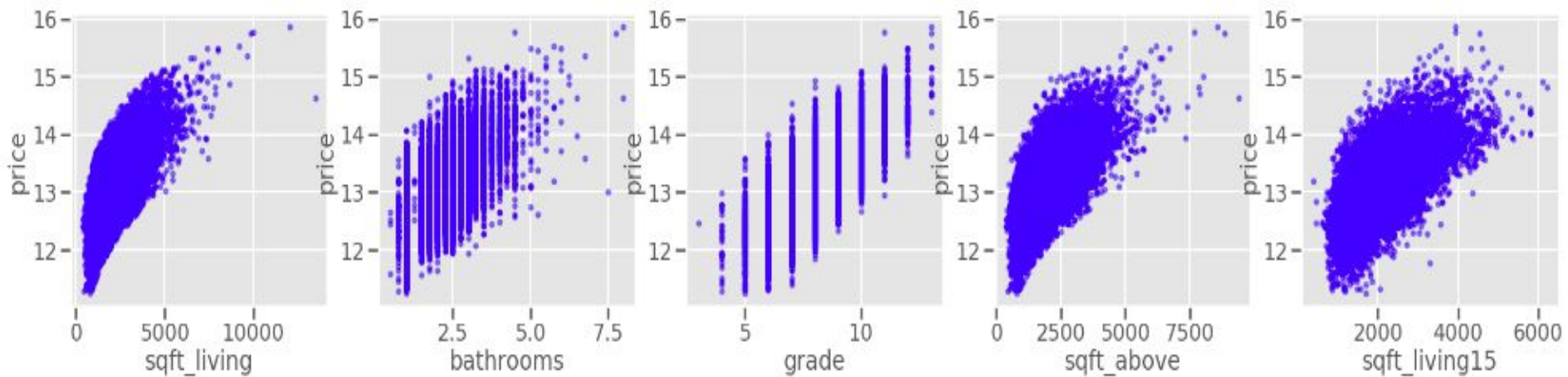
The most expensive areas - near Seattle and the coast



0 21451
1 146
Name: waterfront, dtype: int64



	sqft_living	sqft_above	sqft_living15
sqft_living	1.000000	0.876448	0.756402
sqft_above	0.876448	1.000000	0.731767
sqft_living15	0.756402	0.731767	1.000000



Factors affecting
price

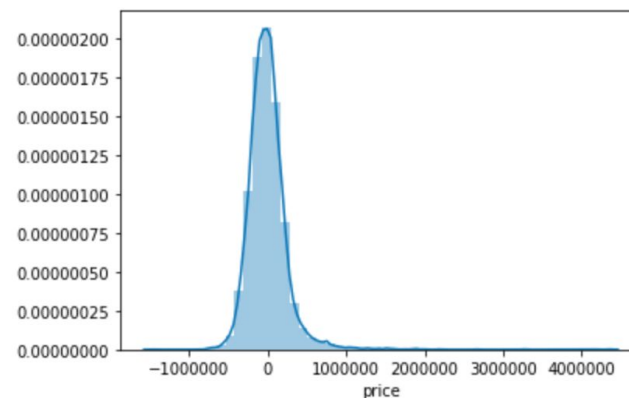


Multiple Linear Regression - OLS

OLS Regression Results

Dep. Variable:	price	R-squared:	0.556
Model:	OLS	Adj. R-squared:	0.556
Method:	Least Squares	F-statistic:	8997.
Date:	Wed, 04 Dec 2019	Prob (F-statistic):	0.00
Time:	14:08:24	Log-Likelihood:	-8034.7
No. Observations:	21596	AIC:	1.608e+04
Df Residuals:	21592	BIC:	1.611e+04
Df Model:	3		
Covariance Type:	nonrobust		

	coef	std err	t	P> t	[0.025	0.975]
Intercept	11.1707	0.019	597.691	0.000	11.134	11.207
grade	0.1888	0.003	58.607	0.000	0.182	0.195
bathrooms	-0.0187	0.005	-3.858	0.000	-0.028	-0.009
sqft_living	0.0002	4.69e-06	48.306	0.000	0.000	0.000



Recommendations

Houses with waterfront are more expensive

The higher grade , the higher price

The closer to the center and the northern coast, the higher price

The bigger living area square footage, the higher price

Houses with three bedrooms are in demand - higher price for houses with three bedrooms