```
import numpy as np
import pandas as pd
import seaborn as sns
import matplotlib.pyplot as plt
import matplotlib.patches as mpatches
from plotly.subplots import make subplots
import plotly.graph objs as go
import plotly.express as px
from sklearn.cluster import KMeans
from sklearn.preprocessing import StandardScaler
from sklearn.preprocessing import MinMaxScaler
from sklearn.model selection import train test split
from sklearn.preprocessing import MinMaxScaler
from sklearn.ensemble import BaggingClassifier
from sklearn.tree import DecisionTreeClassifier
from sklearn.ensemble import RandomForestClassifier, ExtraTreesClassifier,
AdaBoostClassifier, GradientBoostingClassifier, VotingClassifier,
StackingClassifier
from xgboost import XGBClassifier, XGBRegressor
from sklearn.metrics import accuracy_score, classification_report,
confusion_matrix, roc_auc_score, f1_score, ConfusionMatrixDisplay,
r2 score, precision score
from sklearn.metrics import mean squared error
from sklearn.linear model import LogisticRegression
from sklearn.tree import DecisionTreeClassifier
from sklearn.ensemble import RandomForestClassifier
from sklearn.ensemble import GradientBoostingClassifier
from xgboost import XGBClassifier
from sklearn.ensemble import ExtraTreesClassifier
from sklearn.ensemble import BaggingClassifier
from sklearn.ensemble import AdaBoostClassifier
from sklearn.linear model import RidgeClassifier
from sklearn.svm import LinearSVC
from sklearn.preprocessing import LabelBinarizer
from sklearn.model selection import KFold
from sklearn.model_selection import cross_val_score
Dữ liêu
df = pd.read excel('Insurance.xlsx')
df.head()
 Customer
                State Customer Lifetime Value Response
                                                          Coverage Education
0 BU79786 Washington
                                    2763.519279
                                                             Basic Bachelor
١
              Arizona
                                                      No Extended Bachelor
1 QZ44356
                                    6979.535903
2 AI49188
               Nevada
                                                           Premium Bachelor
                                  12887.431650
                                                      No
3 WW63253 California
                                                             Basic Bachelor
                                   7645.861827
                                                      No
```

2813.692575

Basic Bachelor

No

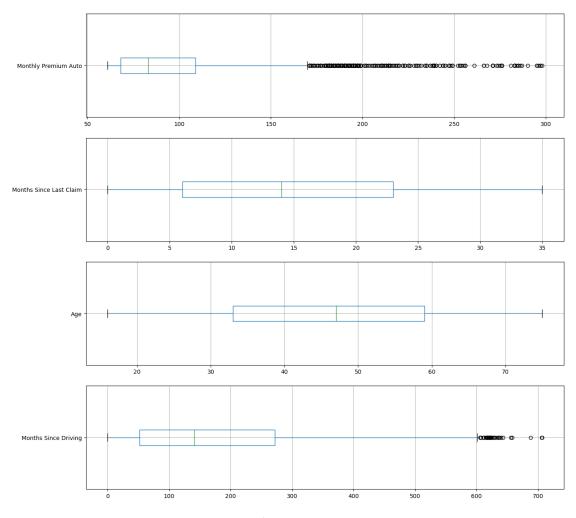
4 HB64268 Washington

```
Effective To Date EmploymentStatus Gender
                                               Income
                                                       ... Number of Policies
0
         2019-02-24
                             Employed
                                                56274
\
1
         2019-01-31
                           Unemployed
                                            F
                                                                             8
                                                    0
2
                             Employed
                                            F
                                                                             2
                                                48767
         2019-02-19
                                                                             7
3
         2019-01-20
                           Unemployed
                                           Μ
                                                    0
4
         2019-03-02
                             Employed
                                           Μ
                                                43836
                                                                             1
      Policy Type
                          Policy
                                  Renew Offer Type
                                                     Sales Channel
                                             Offer1
 Corporate Auto Corporate L3
                                                             Agent
    Personal Auto
                                             Offer3
1
                    Personal L3
                                                             Agent
                                             Offer1
2
    Personal Auto
                    Personal L3
                                                             Agent
  Corporate Auto Corporate L2
                                             Offer1
                                                       Call Center
    Personal Auto
                     Personal L1
                                             Offer1
                                                             Agent
   Total Claim Amount
                        Vehicle Class Vehicle Size Age Months Since Driving
0
           384.811147
                         Two-Door Car
                                            Medsize
                                                     41
                                                                          236
1
                                                     39
          1131.464935
                        Four-Door Car
                                            Medsize
                                                                            5
2
                                                                           23
                         Two-Door Car
                                            Medsize 54
           566.472247
3
           529.881344
                                  SUV
                                           Medsize 23
                                                                           12
4
           138.130879
                       Four-Door Car
                                           Medsize 70
                                                                          643
[5 rows x 26 columns]
Tiền xử lý
Chon các cột đặc trưng
df_model=df[['Customer','Vehicle Class','Coverage','Marital Status','Location
Code', 'Months Since Driving',
                  'Age', 'EmploymentStatus', 'Monthly Premium Auto', 'Months
Since Last Claim', 'State']]
df model
                               Coverage Marital Status Location Code
     Customer
               Vehicle Class
0
      BU79786
                Two-Door Car
                                  Basic
                                                Married
                                                             Suburban
                                                                        \
1
               Four-Door Car
      QZ44356
                               Extended
                                                 Single
                                                             Suburban
2
                Two-Door Car
                                Premium
                                                Married
      AI49188
                                                             Suburban
3
      WW63253
                          SUV
                                  Basic
                                                Married
                                                             Suburban
4
      HB64268
               Four-Door Car
                                  Basic
                                                 Single
                                                                 Rural
                                                                   . . .
. . .
          . . .
                                     . . .
                                                    . . .
9129
      LA72316
               Four-Door Car
                                                Married
                                                                 Urban
                                  Basic
                                               Divorced
9130 PK87824
               Four-Door Car
                               Extended
                                                             Suburban
9131
               Four-Door Car
                               Extended
     TD14365
                                                 Single
                                                             Suburban
               Four-Door Car
9132 UP19263
                               Extended
                                                Married
                                                             Suburban
9133
     Y167826
                Two-Door Car
                               Extended
                                                 Single
                                                             Suburban
      Months Since Driving Age EmploymentStatus Monthly Premium Auto
0
                        236
                                          Employed
                              41
                                                                       69
                                                                           \
1
                          5
                                       Unemployed
                                                                       94
```

```
2
                              54
                         23
                                          Employed
                                                                       108
3
                         12
                              23
                                        Unemployed
                                                                       106
4
                        643
                              70
                                          Employed
                                                                        73
                        . . .
                                                                       . . .
9129
                              57
                                          Employed
                                                                        73
                        263
9130
                              49
                                          Employed
                                                                        79
                        262
                                        Unemployed
                                                                        85
9131
                        162
                              46
9132
                        253
                                          Employed
                                                                        96
                              65
                              49
                                        Unemployed
                                                                        77
9133
                        374
      Months Since Last Claim
                                      State
0
                            32
                                Washington
1
                            13
                                    Arizona
2
                            18
                                     Nevada
3
                            18 California
4
                            12 Washington
                            . . .
9129
                            18 California
                            14 California
9130
                             9 California
9131
9132
                            34 California
                             3 California
9133
[9134 rows x 11 columns]
Kiểm tra giá trị null
df_model.isnull().sum()
Customer
                            0
Vehicle Class
                            0
                            0
Coverage
Marital Status
                            0
                            0
Location Code
Months Since Driving
                            0
Age
EmploymentStatus
                            0
Monthly Premium Auto
                            0
Months Since Last Claim
                            0
State
dtype: int64
Kiểm tra giá trị trùng lặp
df model.duplicated().sum()
0
Kiểm tra giá trị ngoại lai
fig, axes = plt.subplots(nrows=4, ncols=1, figsize=(15, 15))
df_model[["Monthly Premium Auto"]].boxplot(ax=axes[0], vert=False)
df_model[["Months Since Last Claim"]].boxplot(ax=axes[1], vert=False)
```

```
df_model[["Age"]].boxplot(ax=axes[2], vert=False)
df_model[["Months Since Driving"]].boxplot(ax=axes[3], vert=False)
```

<Axes: >



export_csv = df_model.to_excel (r'Insurance_pricing.xlsx', index = None,
header=True)

```
basic=df_model[df_model['Coverage']=='Basic']
extended=df_model[df_model['Coverage']=='Extended']
premium=df_model[df_model['Coverage']=='Premium']
df_model
```

	Customer	Vehicle Cl	ass	Coverage	Marital Status	Location Code	
0	BU79786	Two-Door		Basic	Married	Suburban	\
1	QZ44356	Four-Door	Car	Extended	Single	Suburban	
2	AI49188	Two-Door	Car	Premium	Married	Suburban	
3	WW63253		SUV	Basic	Married	Suburban	
4	HB64268	Four-Door	Car	Basic	Single	Rural	
	• • •				• • •	• • •	
9129	LA72316	Four-Door	Car	Basic	Married	Urban	

```
9130 PK87824
               Four-Door Car Extended
                                              Divorced
                                                             Suburban
9131 TD14365
               Four-Door Car
                              Extended
                                                Single
                                                             Suburban
9132 UP19263 Four-Door Car
                                               Married
                                                            Suburban
                              Extended
9133 Y167826
                Two-Door Car Extended
                                                Single
                                                            Suburban
      Months Since Driving Age EmploymentStatus
                                                   Monthly Premium Auto
0
                       236
                             41
                                         Employed
                                                                      69
                                                                          \
1
                         5
                              39
                                       Unemployed
                                                                      94
2
                        23
                              54
                                         Employed
                                                                     108
3
                        12
                              23
                                       Unemployed
                                                                     106
4
                              70
                                         Employed
                       643
                                                                      73
                       . . .
                                                                     . . .
. . .
                             . . .
                                         Employed
9129
                             57
                                                                      73
                       263
                                         Employed
                                                                      79
9130
                       262
                             49
                                       Unemployed
                                                                      85
9131
                       162
                              46
                                         Employed
9132
                       253
                             65
                                                                      96
9133
                             49
                                       Unemployed
                                                                      77
                       374
      Months Since Last Claim
                                     State
0
                           32 Washington
1
                           13
                                   Arizona
2
                           18
                                    Nevada
3
                           18 California
4
                           12 Washington
                           . . .
. . .
9129
                           18 California
9130
                           14 California
9131
                            9 California
                           34 California
9132
                            3 California
9133
[9134 rows x 11 columns]
Phân cụm
def cluster(df model,n):
    do dummy cols = ['Vehicle Class', 'Marital Status','Location
Code', 'EmploymentStatus', 'State']
    clus_model= pd.get_dummies(df_model, columns=do_dummy_cols)
    clus model=clus model.drop(columns=['Customer', 'Coverage'])
    clus_model = clus_model.dropna()
    scaled_df = StandardScaler().fit_transform(clus_model)
    kmeans = KMeans(init="random", n_clusters=n, n_init=10, random_state=1)
    kmeans.fit(scaled df)
    df_model['Cluster']=kmeans.labels_
    return df model
basic = cluster(basic,2)
B1=basic[basic['Cluster']==0]
```

```
B2=basic[basic['Cluster']==1]
extended = cluster(extended,2)
E1=extended[extended['Cluster']==0]
E2=extended[extended['Cluster']==1]
premium = cluster(premium, 2)
P1=premium[premium['Cluster']==0]
P2=premium[premium['Cluster']==1]
C:\Users\ntthu\AppData\Local\Temp\ipykernel 5608\3734719162.py:9:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy
  df model['Cluster']=kmeans.labels
C:\Users\ntthu\AppData\Local\Temp\ipykernel_5608\3734719162.py:9:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy
  df_model['Cluster']=kmeans.labels_
C:\Users\ntthu\AppData\Local\Temp\ipykernel 5608\3734719162.py:9:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy
  df_model['Cluster']=kmeans.labels_
c=[B1,B2,E1,E2,P1,P2]
for i in range(len(c)):
    d={}
    d['Cluster']=i
    d['Count']=len(c[i])
    d['State']=c[i]['State'].unique()
    d['Vehicle Class']=c[i]['Vehicle Class'].unique()
    d['Coverage']=c[i]['Coverage'].unique()
    d['Marital Status']=c[i]['Marital Status'].unique()
    d['Location Code']=c[i]['Location Code'].unique()
    d['EmploymentStatus']=c[i]['EmploymentStatus'].unique()
    d['Months Since Driving']=str(c[i].describe()['Months Since
Driving'][3])+' - '+str(c[i].describe()['Months Since Driving'][-1])
    d['Age']=str(c[i].describe()['Age'][3])+' -
'+str(c[i].describe()['Age'][-1])
    d['Months Since Last Claim']=str(c[i].describe()['Months Since Last
```

```
Claim'|[3])+' - '+str(c[i].describe()['Months Since Last Claim'][-1])
    d['Monthly Premium Auto']=str(c[i].describe()['Monthly Premium
Auto'][3])+' - '+str(c[i].describe()['Monthly Premium Auto'][-1])
    # print(d)
    1.append(d)
# print(l)
clus=pd.DataFrame(1)
clus['Cluster'] =
clus['Cluster'].replace([0,1,2,3,4,5],['B1','B2','E1','E2','P1','P2'])
clus
  Cluster
          Count
                                                               State
0
       В1
            1542
                  [California, Arizona, Oregon, Washington, Nevada]
                  [Washington, Oregon, California, Nevada, Arizona]
1
       B2
            4026
2
       E1
                  [Washington, Nevada, Oregon, California, Arizona]
             769
3
            1973
                  [Arizona, Oregon, Washington, California, Nevada]
       E2
                  [Nevada, Arizona, California, Oregon, Washington]
4
       Ρ1
             579
5
       P2
                  [Oregon, Arizona, Washington, California, Nevada]
             245
                                                     Coverage
                                    Vehicle Class
        [SUV, Sports Car, Luxury Car, Luxury SUV]
                                                      [Basic]
0
  [Two-Door Car, Four-Door Car, Sports Car, SUV]
1
                                                      [Basic]
2
        [SUV, Luxury SUV, Sports Car, Luxury Car]
                                                   [Extended]
3
  [Four-Door Car, Two-Door Car, SUV, Sports Car]
                                                   [Extended]
4
                    [Two-Door Car, Four-Door Car]
                                                    [Premium]
5
        [SUV, Luxury SUV, Sports Car, Luxury Car]
                                                     [Premium]
                Marital Status
                                           Location Code
   [Married, Divorced, Single]
                                [Suburban, Rural, Urban]
  [Married, Single, Divorced]
                                [Suburban, Rural, Urban]
1
  [Married, Divorced, Single]
                                [Urban, Suburban, Rural]
3 [Single, Married, Divorced]
                                [Suburban, Urban, Rural]
  [Married, Single, Divorced]
                                [Suburban, Urban, Rural]
                                [Rural, Urban, Suburban]
  [Married, Single, Divorced]
                                    EmploymentStatus Months Since Driving
0 [Unemployed, Employed, Medical Leave, Disabled...
                                                               0.0 - 225.0
  [Employed, Medical Leave, Unemployed, Disabled...
1
                                                              0.0 - 706.0
2 [Disabled, Employed, Unemployed, Medical Leave...
                                                              0.0 - 215.0
  [Unemployed, Employed, Disabled, Retired, Medi...
3
                                                              0.0 - 688.0
  [Employed, Unemployed, Disabled, Medical Leave...
                                                              0.0 - 707.0
   [Disabled, Employed, Unemployed, Retired, Medi...
                                                              0.0 - 533.0
           Age Months Since Last Claim Monthly Premium Auto
0 16.0 - 73.0
                            0.0 - 35.0
                                              100.0 - 199.0
  36.0 - 75.0
1
                            0.0 - 35.0
                                               61.0 - 119.0
2 16.0 - 66.0
                            0.0 - 35.0
                                              121.0 - 249.0
3
  37.0 - 75.0
                            0.0 - 35.0
                                               76.0 - 139.0
4 30.0 - 75.0
                            0.0 - 35.0
                                              101.0 - 119.0
5 16.0 - 74.0
                            0.0 - 35.0
                                              140.0 - 298.0
```

Mô hình

State Washington

```
Dữ liệu vào
basic['Cluster']=basic['Cluster'].replace([0,1],[0,1])
extended['Cluster']=extended['Cluster'].replace([0,1],[2,3])
premium['Cluster']=premium['Cluster'].replace([0,1],[4,5])
df_model=pd.concat([basic,extended,premium],ignore_index=True)
df_model = df_model.drop(columns=['Customer'])
do dummy cols = ['Vehicle Class','Coverage', 'Marital Status','Location
Code','EmploymentStatus','State']
df model= pd.get dummies(df model, columns=do dummy cols)
df_model = df_model.replace([True,False],[1,0])
df model.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9134 entries, 0 to 9133
Data columns (total 30 columns):
 #
     Column
                                     Non-Null Count
                                                      Dtype
     -----
_ _ _
                                      _____
                                                      _ _ _ _ _
 0
    Months Since Driving
                                     9134 non-null
                                                      int64
 1
                                     9134 non-null
                                                      int64
     Age
    Monthly Premium Auto
 2
                                     9134 non-null
                                                      int64
 3
     Months Since Last Claim
                                     9134 non-null
                                                      int64
 4
                                     9134 non-null
                                                      int32
 5
    Vehicle Class_Four-Door Car
                                     9134 non-null
                                                      int64
 6
    Vehicle Class Luxury Car
                                     9134 non-null
                                                      int64
 7
    Vehicle Class Luxury SUV
                                     9134 non-null
                                                      int64
 8
    Vehicle Class SUV
                                     9134 non-null
                                                      int64
 9
    Vehicle Class_Sports Car
                                     9134 non-null
                                                      int64
 10 Vehicle Class_Two-Door Car
                                     9134 non-null
                                                      int64
                                     9134 non-null
 11 Coverage Basic
                                                      int64
 12 Coverage_Extended
                                     9134 non-null
                                                      int64
 13 Coverage Premium
                                     9134 non-null
                                                      int64
 14 Marital Status_Divorced
                                     9134 non-null
                                                      int64
 15 Marital Status Married
                                     9134 non-null
                                                      int64
 16 Marital Status_Single
                                     9134 non-null
                                                      int64
 17
    Location Code Rural
                                     9134 non-null
                                                      int64
 18 Location Code Suburban
                                     9134 non-null
                                                      int64
 19
    Location Code_Urban
                                     9134 non-null
                                                      int64
 20 EmploymentStatus Disabled
                                     9134 non-null
                                                      int64
    EmploymentStatus Employed
 21
                                     9134 non-null
                                                      int64
     EmploymentStatus Medical Leave
 22
                                     9134 non-null
                                                      int64
     EmploymentStatus Retired
 23
                                     9134 non-null
                                                      int64
 24
    EmploymentStatus Unemployed
                                     9134 non-null
                                                      int64
 25 State Arizona
                                     9134 non-null
                                                      int64
 26 State California
                                     9134 non-null
                                                      int64
 27 State_Nevada
                                     9134 non-null
                                                      int64
 28 State_Oregon
                                     9134 non-null
                                                      int64
```

9134 non-null

int64

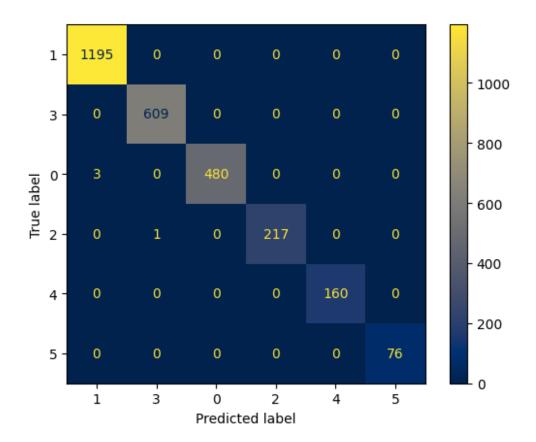
```
memory usage: 2.1 MB
C:\Users\ntthu\AppData\Local\Temp\ipykernel_5608\2324577303.py:1:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
  basic['Cluster']=basic['Cluster'].replace([0,1],[0,1])
C:\Users\ntthu\AppData\Local\Temp\ipykernel_5608\2324577303.py:2:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy
  extended['Cluster']=extended['Cluster'].replace([0,1],[2,3])
C:\Users\ntthu\AppData\Local\Temp\ipykernel_5608\2324577303.py:3:
SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row indexer,col indexer] = value instead
See the caveats in the documentation: https://pandas.pydata.org/pandas-
docs/stable/user guide/indexing.html#returning-a-view-versus-a-copy
  premium['Cluster']=premium['Cluster'].replace([0,1],[4,5])
v = df model['Cluster']
X = df_model.drop(columns=['Monthly Premium Auto','Cluster'])
export=X.to excel (r'X.xlsx', index = None, header=True)
      Months Since Driving Age Months Since Last Claim
                       236
                                                           \
0
                             41
                                                       32
1
                        12
                             23
                                                       18
2
                       643
                             70
                                                       12
3
                        42
                             43
                                                       14
4
                       514
                             60
                                                        0
                             . . .
. . .
                       . . .
                                                      . . .
9129
                         0
                             16
                                                        0
9130
                        17
                             35
                                                       25
9131
                        55
                             63
                                                       12
                       200
                                                       26
9132
                             35
9133
                             49
                       223
                                                       16
      Vehicle Class_Four-Door Car Vehicle Class Luxury Car
0
1
                                0
                                                           0
2
                                1
                                                           0
```

dtypes: int32(1), int64(29)

```
3
                                   0
                                                                0
4
                                   1
                                                                0
9129
                                                                0
                                   0
9130
                                   0
                                                                0
9131
                                   1
                                                                0
9132
                                   0
                                                                0
9133
                                                                0
                                   1
      Vehicle Class_Luxury SUV Vehicle Class_SUV Vehicle Class_Sports Car
0
\
1
                                0
                                                    1
                                                                                 0
2
                                0
                                                    0
                                                                                 0
3
                                                    0
                                                                                 0
                                0
4
                                0
                                                    0
                                                                                 0
9129
                                                                                 0
                                0
                                                    1
9130
                                0
                                                    1
                                                                                 0
9131
                                0
                                                    0
                                                                                 0
9132
                                                    1
                                                                                 0
                                0
9133
                                0
                                                    0
                                                                                 0
      Vehicle Class_Two-Door Car
                                     Coverage_Basic
0
1
                                  0
                                                   1
2
                                  0
                                                   1
3
                                  1
                                                   1
4
                                  0
                                                   1
. . .
9129
                                  0
                                                   0
9130
                                  0
                                                   0
9131
                                  0
                                                   0
9132
                                  0
                                                   0
9133
                                  0
      EmploymentStatus_Disabled EmploymentStatus_Employed
0
                                                                  \
1
                                 0
                                                              0
2
                                 0
                                                              1
3
                                 0
                                                              1
4
                                 0
                                                              1
. . .
9129
                                 0
                                                              1
9130
                                 0
                                                              0
                                                              0
9131
                                 0
                                                              0
9132
                                 0
9133
                                 0
                                                              1
```

```
EmploymentStatus_Medical Leave EmploymentStatus_Retired
0
                                                                      \
1
                                      0
                                                                  0
2
                                      0
                                                                  0
3
                                      0
                                                                  0
4
                                      0
                                                                  0
                                                                 . . .
9129
                                      0
                                                                  0
9130
                                      0
                                                                  0
9131
                                      0
                                                                  0
9132
                                                                  0
                                      0
9133
                                      0
                                                                  0
      EmploymentStatus_Unemployed
                                     State_Arizona State_California
0
                                                                          \
1
                                   1
                                                   0
                                                                       1
2
                                   0
                                                   0
                                                                       0
3
                                   0
                                                   0
                                                                       0
4
                                   0
                                                   0
                                                                       0
9129
                                   0
                                                   0
                                                                       1
9130
                                   1
                                                   0
                                                                       1
9131
                                   1
                                                   0
                                                                       1
9132
                                   1
                                                   0
                                                                       1
9133
                                   0
                                                   0
                                                                       1
      State_Nevada State_Oregon State_Washington
0
                                  0
1
                  0
                                                     0
2
                  0
                                  0
                                                     1
3
                  0
                                  1
                                                     0
4
                  0
                                  1
                                                     0
                                . . .
                                  0
9129
                  0
                                                     0
9130
                  0
                                  0
                                                     0
9131
                  0
                                  0
                                                     0
9132
                  0
                                  0
                                                     0
9133
                                  0
                                                     0
[9134 rows x 28 columns]
print('Shape X: ',X.shape)
print('Shape Y: ',y.shape)
Shape X: (9134, 28)
Shape Y:
          (9134,)
sc = StandardScaler()
X= sc.fit_transform(X)
```

```
X train, X test, y train, y test = train test split(X, y, test size=0.3,
random state=0)
Phân lớp
def multiclass_roc_auc_score(y_test, y_pred, average="macro"):
    lb = LabelBinarizer()
    lb.fit(y_test)
    y_test = lb.transform(y_test)
    y pred = lb.transform(y pred)
    return roc_auc_score(y_test, y_pred, average=average)
def model_eval(clf, y_test, y_pred):
    print(clf)
    print('ROC_AUC_Score:', multiclass_roc_auc_score(y_test, y_pred))
    print('accuracy: ',accuracy_score(y_test, y_pred))
    print('precision: ',precision_score(y_test, y_pred, average = 'macro'))
    print(classification_report(y_test, y_pred))
    cm=confusion_matrix(y_test, y_pred, labels=y_test.unique())
    disp = ConfusionMatrixDisplay(cm, display labels=y test.unique())
    disp.plot(cmap='cividis')
xgb_clf = XGBClassifier(n_estimators=500, max_depth=1, max_leaves=2,
random state=∅)
xgb_clf.fit(X_train, y_train)
y_pred = xgb_clf.predict(X_test)
clf = 'XGBoost'
model_eval(clf, y_test, y_pred)
XGBoost
ROC AUC Score: 0.9988993440974417
accuracy: 0.9985406785844583
precision: 0.9993094136858334
                          recall f1-score
              precision
                                              support
                             0.99
           0
                   1.00
                                       1.00
                                                  483
           1
                   1.00
                             1.00
                                       1.00
                                                 1195
           2
                   1.00
                             1.00
                                       1.00
                                                  218
           3
                   1.00
                                                  609
                             1.00
                                       1.00
           4
                   1.00
                             1.00
                                       1.00
                                                  160
           5
                   1.00
                             1.00
                                       1.00
                                                   76
    accuracy
                                       1.00
                                                 2741
                   1.00
                             1.00
                                       1.00
                                                 2741
   macro avg
weighted avg
                             1.00
                                       1.00
                                                 2741
                   1.00
```



from sklearn.naive_bayes import GaussianNB

nv = GaussianNB()

nv=nv.fit(X_train, y_train)

y_pred = nv.predict(X_test)

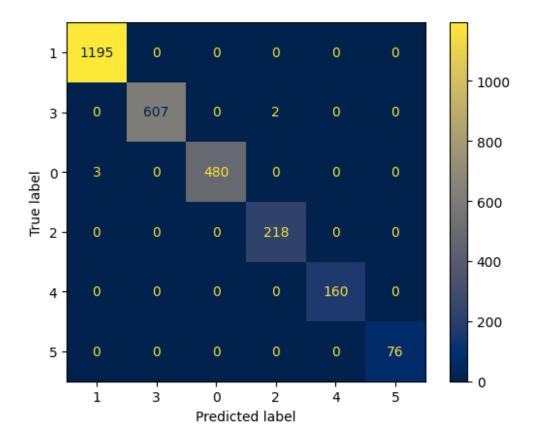
clf = 'naive bayes classifier'

model_eval(clf, y_test, y_pred)

naive bayes classifier

ROC_AUC_Score: 0.998980962411688 accuracy: 0.9981758482305728 precision: 0.9980674862143978

bi ectatori.	U	. 77000740021-	+3370			
		precision	recall	f1-score	support	
	0	1.00	0.99	1.00	483	
	1	1.00	1.00	1.00	1195	
	2	0.99	1.00	1.00	218	
	3	1.00	1.00	1.00	609	
	4	1.00	1.00	1.00	160	
	5	1.00	1.00	1.00	76	
accura	су			1.00	2741	
macro a	vg	1.00	1.00	1.00	2741	
weighted a	vg	1.00	1.00	1.00	2741	

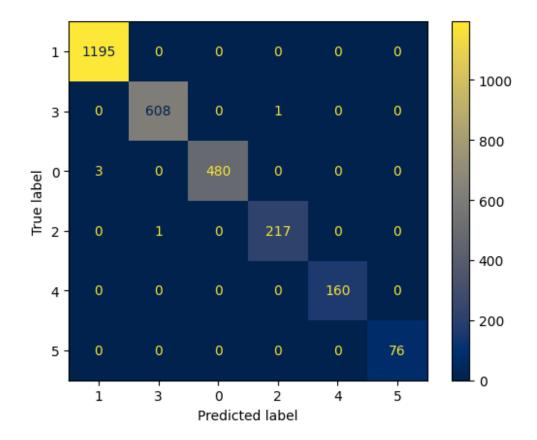


from sklearn.neural_network import MLPClassifier
mlp= MLPClassifier(hidden_layer_sizes=(100,50), max_iter=1000)
mlp=mlp.fit(X_train, y_train)
y_pred = mlp.predict(X_test)
clf = 'neural network classifier'
model_eval(clf, y_test, y_pred)

neural network classifier

ROC_AUC_Score: 0.9987294782914286 accuracy: 0.9981758482305728 precision: 0.9985444390481998

•	precision	recall	f1-score	support
0	1.00	0.99	1.00	483
1	1.00	1.00	1.00	1195
2	1.00	1.00	1.00	218
3	1.00	1.00	1.00	609
4	1.00	1.00	1.00	160
5	1.00	1.00	1.00	76
accuracy			1.00	2741
macro avg	1.00	1.00	1.00	2741
weighted avg	1.00	1.00	1.00	2741



Hồi quy

```
Chạy trên 1 mô hình
from pdpbox import pdp
import matplotlib.pyplot as plt
y = df_model['Monthly Premium Auto']
X = df_model.drop(columns=['Monthly Premium Auto','Cluster'])
sc = StandardScaler()
X= sc.fit transform(X)
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15,
random state=∅)
xgb_r = XGBRegressor()
xgb_r.fit(X_train,y_train)
y_pred = xgb_r.predict(X_test)
print(f'R Squared Score of XGBRegressor: {r2_score(y_pred, y_test)}')
R Squared Score of XGBRegressor: 0.9621639160680483
Chay trên 6 mô hình
from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
def xgb(a):
    print(a)
    y = df_model[df_model['Cluster']==a]['Monthly Premium Auto']
    X = df_model[df_model['Cluster']==a].drop(columns=['Monthly Premium
Auto','Cluster'])
```

```
# print(len(X.columns))
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15,
random state=0)
    xgb r = XGBRegressor(n estimators=100, max depth=5, learning rate=0.05)
    xgb_r.fit(X_train,y_train)
    y_pred = xgb_r.predict(X_test)
    mae = mean_absolute_error(y_test, y_pred) # Mean Absolute Error
    mse = mean_squared_error(y_test, y_pred) # Mean Squared Error
    rmse = mean_squared_error(y_test, y_pred, squared=False) # Root Mean
Squared Error
    r2 = r2_score(y_test, y_pred) # Coefficient of Determination
    print("Mean Absolute Error:", mae)
    print("Mean Squared Error:", mse)
    # print("Root Mean Squared Error:", rmse)
    print('R Squared Score:',r2)
xgb(0)
xgb(1)
xgb(2)
xgb(3)
xgb(4)
xgb(5)
Mean Absolute Error: 4.7465874902133285
Mean Squared Error: 31.270351280818556
R Squared Score: 0.9547140210618511
Mean Absolute Error: 3.4489571021882113
Mean Squared Error: 16.188214047728085
R Squared Score: 0.4990399792857726
2
Mean Absolute Error: 6.008815107674434
Mean Squared Error: 65.72198283879472
R Squared Score: 0.9392987869930517
Mean Absolute Error: 5.764957685728331
Mean Squared Error: 46.209037513465844
R Squared Score: 0.23672672691939545
4
Mean Absolute Error: 4.887103201329023
Mean Squared Error: 31.5665125858879
R Squared Score: 0.010826548746861953
Mean Absolute Error: 15.287636421822214
Mean Squared Error: 390.7687038286539
R Squared Score: 0.8116726282489014
v = df model[df model['Cluster']==0]['Monthly Premium Auto']
X = df_model['Cluster']==0].drop(columns=['Monthly Premium
```

```
Auto','Cluster'])
X train, X test, y train, y test = train test split(X, y, test size=0.15,
random state=0)
xgb 0 = XGBRegressor(n estimators=100, max depth=5, learning rate=0.05)
xgb 0.fit(X train,y train)
XGBRegressor(base_score=None, booster=None, callbacks=None,
             colsample bylevel=None, colsample bynode=None,
             colsample_bytree=None, early_stopping_rounds=None,
             enable_categorical=False, eval_metric=None, feature_types=None,
             gamma=None, gpu_id=None, grow_policy=None, importance_type=None,
             interaction_constraints=None, learning_rate=0.05, max_bin=None,
             max_cat_threshold=None, max_cat_to_onehot=None,
            max_delta_step=None, max_depth=5, max_leaves=None,
             min_child_weight=None, missing=nan, monotone_constraints=None,
             n_estimators=100, n_jobs=None, num parallel tree=None.
             predictor=None, random state=None, ...)
y = df_model[df_model['Cluster']==1]['Monthly Premium Auto']
X = df_model['Cluster']==1].drop(columns=['Monthly Premium
Auto','Cluster'])
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15,
random state=0)
xgb 1 = XGBRegressor(n estimators=100, max depth=5, learning rate=0.05)
xgb_1.fit(X_train,y_train)
XGBRegressor(base score=None, booster=None, callbacks=None,
             colsample_bylevel=None, colsample_bynode=None,
             colsample_bytree=None, early_stopping_rounds=None,
             enable_categorical=False, eval_metric=None, feature_types=None,
             gamma=None, gpu_id=None, grow_policy=None, importance_type=None,
             interaction constraints=None, learning rate=0.05, max bin=None,
             max cat threshold=None, max cat to onehot=None,
            max_delta_step=None, max_depth=5, max_leaves=None,
            min child weight=None, missing=nan, monotone constraints=None,
             n_estimators=100, n_jobs=None, num_parallel_tree=None,
             predictor=None, random state=None, ...)
y = df model['Cluster']==2]['Monthly Premium Auto']
X = df model[df_model['Cluster']==2].drop(columns=['Monthly Premium
Auto','Cluster'])
X train, X test, y train, y test = train test split(X, y, test size=0.15,
random state=0)
xgb_2 = XGBRegressor(n_estimators=100, max_depth=5, learning_rate=0.05)
xgb_2.fit(X_train,y_train)
XGBRegressor(base score=None, booster=None, callbacks=None,
             colsample bylevel=None, colsample bynode=None,
             colsample bytree=None, early stopping rounds=None,
             enable_categorical=False, eval_metric=None, feature_types=None,
             gamma=None, gpu_id=None, grow_policy=None, importance_type=None,
```

```
interaction constraints=None, learning rate=0.05, max bin=None,
            max cat threshold=None, max cat to onehot=None,
            max_delta_step=None, max_depth=5, max_leaves=None,
            min_child_weight=None, missing=nan, monotone_constraints=None,
             n_estimators=100, n_jobs=None, num_parallel_tree=None,
             predictor=None, random state=None, ...)
y = df model['Cluster']==3]['Monthly Premium Auto']
X = df_model['Cluster']==3].drop(columns=['Monthly Premium
Auto','Cluster'])
X train, X test, y train, y test = train test split(X, y, test size=0.15,
random state=0)
xgb_3 = XGBRegressor(n_estimators=100, max_depth=5, learning_rate=0.05)
xgb_3.fit(X_train,y_train)
XGBRegressor(base score=None, booster=None, callbacks=None,
             colsample bylevel=None, colsample bynode=None,
             colsample_bytree=None, early_stopping_rounds=None,
            enable_categorical=False, eval_metric=None, feature_types=None,
            gamma=None, gpu_id=None, grow_policy=None, importance_type=None,
             interaction constraints=None, learning rate=0.05, max bin=None,
            max_cat_threshold=None, max_cat_to_onehot=None,
            max_delta_step=None, max_depth=5, max_leaves=None,
            min child weight=None, missing=nan, monotone constraints=None,
             n_estimators=100, n_jobs=None, num_parallel_tree=None,
             predictor=None, random state=None, ...)
y = df_model[df_model['Cluster']==4]['Monthly Premium Auto']
X = df_model['Cluster']==4].drop(columns=['Monthly Premium
Auto','Cluster'])
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15,
random state=0)
xgb 4 = XGBRegressor(n estimators=100, max depth=5, learning rate=0.05)
xgb_4.fit(X_train,y_train)
XGBRegressor(base score=None, booster=None, callbacks=None,
             colsample_bylevel=None, colsample_bynode=None,
             colsample_bytree=None, early_stopping_rounds=None,
             enable categorical=False, eval metric=None, feature types=None,
            gamma=None, gpu id=None, grow policy=None, importance type=None,
             interaction_constraints=None, learning_rate=0.05, max_bin=None,
            max cat threshold=None, max cat to onehot=None,
            max_delta_step=None, max_depth=5, max_leaves=None,
            min_child_weight=None, missing=nan, monotone_constraints=None,
             n_estimators=100, n_jobs=None, num_parallel_tree=None,
            predictor=None, random_state=None, ...)
y = df model['Cluster']==5]['Monthly Premium Auto']
X = df model[df model['Cluster']==5].drop(columns=['Monthly Premium
Auto','Cluster'])
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15,
```

```
random state=0)
xgb 5 = XGBRegressor(n estimators=100, max depth=5, learning rate=0.05)
xgb_5.fit(X_train,y_train)
XGBRegressor(base score=None, booster=None, callbacks=None,
             colsample bylevel=None, colsample bynode=None,
             colsample bytree=None, early stopping rounds=None,
             enable categorical=False, eval metric=None, feature types=None,
             gamma=None, gpu id=None, grow policy=None, importance type=None,
             interaction_constraints=None, learning_rate=0.05, max_bin=None,
             max cat threshold=None, max cat to onehot=None,
             max delta step=None, max depth=5, max leaves=None,
             min_child_weight=None, missing=nan, monotone_constraints=None,
             n_estimators=100, n_jobs=None, num_parallel_tree=None,
             predictor=None, random state=None, ...)
Lưu mô hình
import pickle
pickle.dump(xgb_clf, open('classifier.pkl', 'wb'))
pickle.dump(xgb 0, open('xgb0.pkl', 'wb'))
pickle.dump(xgb_1, open('xgb1.pkl', 'wb'))
pickle.dump(xgb_2, open('xgb2.pkl', 'wb'))
pickle.dump(xgb_3, open('xgb3.pkl', 'wb'))
pickle.dump(xgb_4, open('xgb4.pkl', 'wb'))
pickle.dump(xgb_5, open('xgb5.pkl', 'wb'))
Test dữ liêu mới
X = df model.drop(columns=['Monthly Premium Auto','Cluster'])
z=X.describe()
export=z.to_excel (r'z.xlsx', index = None, header=True)
Z
       Months Since Driving
                                          Months Since Last Claim
count
                9134.000000 9134.000000
                                                       9134.000000
                 177.558791
                               45.717320
                                                         15.097000
mean
std
                 149.118392
                               15.674646
                                                         10.073257
min
                   0.000000
                               16.000000
                                                          0.000000
25%
                  52.000000
                               33.000000
                                                          6.000000
50%
                 141.000000
                               47.000000
                                                         14.000000
75%
                               59.000000
                 272.000000
                                                         23.000000
                 707.000000
                               75.000000
                                                         35.000000
max
       Vehicle Class Four-Door Car Vehicle Class Luxury Car
                                                  9134.000000
count
                       9134.000000
                          0.505912
                                                     0.017845
mean
                                                     0.132397
std
                          0.499992
min
                          0.000000
                                                     0.000000
25%
                          0.000000
                                                     0.000000
                                                     0.000000
50%
                          1.000000
75%
                          1.000000
                                                     0.000000
```

max 1.000000 1.000000

count \	Vehicle Class_Luxury SUV V 9134.000000	ehicle Class_SUV 9134.000000	_	Sports Car 134.000000
nean	0.020145	0.196628		0.052989
std	0.140502	0.397470		0.224023
min				
	0.000000	0.000000		0.000000
25%	0.000000	0.000000		0.000000
50%	0.000000	0.000000		0.000000
75%	0.00000	0.000000		0.000000
max	1.000000	1.000000		1.000000
	Vehicle Class_Two-Door Car	Coverage_Basic	•••	
count	9134.000000	9134.000000	\	
mean	0.206481	0.609591	• • •	
std	0.404802	0.487869	• • •	
min	0.000000	0.000000	• • •	
25%	0.000000	0.000000	•••	
50%	0.000000	1.000000	• • •	
75%	0.000000	1.000000	• • •	
max	1.000000	1.000000		
IIIax	1.000000	1.000000	•••	
	=	EmploymentStatus_		
count	9134.00000	913	34.000000 \	
mean	0.04434		0.623823	
std	0.20586		0.484452	
min	0.00000		0.000000	
25%	0.00000		0.000000	
50%	0.00000		1.000000	
75%	0.00000		1.000000	
max	1.00000		1.000000	
	EmploymentStatus_Medical Le	ave EmploymentS	tatus Retired	
count	9134.000	•	9134.000000 \	
mean	0.047		0.030874	
std	0.212		0.172985	
min	0.212	0.000000		
25%	0.000	0.000000		
23% 50%		0.000000		
	0.000			
75%	0.000	0.000000		
max	1.000	1.000000		
	EmploymentStatus_Unemployed	<u> </u>	State_Californi	
count	9134.000000		9134.00000	0 \
mean	0.253668	0.186446	0.34486	5
std	0.435133	0.389488	0.47535	0
min	0.00000	0.000000	0.00000	0
25%	0.000000	0.000000	0.00000	0

```
50%
                          0.000000
                                          0.000000
75%
                          1.000000
                                          0.000000
                          1.000000
                                          1.000000
max
       State Nevada
                     State Oregon State Washington
                                         9134.000000
        9134.000000
                      9134.000000
count
           0.096562
                         0.284760
                                            0.087366
mean
std
           0.295377
                         0.451325
                                            0.282386
                                            0.000000
min
           0.000000
                         0.000000
25%
           0.000000
                         0.000000
                                            0.000000
50%
           0.000000
                         0.000000
                                            0.000000
75%
           0.000000
                         1.000000
                                            0.000000
                         1.000000
           1.000000
                                            1.000000
max
[8 rows x 28 columns]
def TEST(test,z):
    listtest=[]
    for k in X.columns:
        l=k.split('_')
        if len(1)==1:
            x=(test[1[0]]-z[k][1])/z[k][2]
        else:
            if test[1[0]]==1[1]:
                x=(1-z[k][1])/z[k][2]
            else:
                x=(0-z[k][1])/z[k][2]
        listtest.append(x)
    import numpy as np
    user_input=np.array([listtest])
    return user input
def ketqua(test):
    dl=TEST(test,z)
    gr=xgb_clf.predict(dl)[0]
    if gr==0:
        gr='Basic B1'
        y_pred = xgb_0.predict(TEST(test,z))[0]
    elif gr==1:
        gr='Basic B2'
        y_pred = xgb_1.predict(TEST(test,z))[0]
    elif gr==2:
        gr='Extended E1'
        y_pred = xgb_2.predict(TEST(test,z))[0]
    elif gr==3:
        gr='Extended E2'
        y_pred = xgb_3.predict(TEST(test,z))[0]
    elif gr==4:
        gr='Premium P1'
        y_pred = xgb_4.predict(TEST(test,z))[0]
```

0.000000

1.000000

1.000000

```
elif gr==5:
        gr='Premium P2'
        y_pred = xgb_5.predict(TEST(test,z))[0]
    y_p=round(y_pred)
    print(f'Gói bảo hiểm phù hợp: {gr}')
    print(f'Số tiền cần phải trả cho công ty là: {y_p}$')
test={'Months Since Driving':100,'Vehicle Class':'Two-Door
Car', 'Age': 24, 'Coverage': 'Extended', 'Marital Status': 'Married',
      'Location Code':'Suburban','EmploymentStatus':'Employed','Months Since
Last Claim':48,'State':'Washington'}
ketqua(test)
Gói bảo hiểm phù hợp: Extended E1
Số tiền cần phải trả cho công ty là: 143$
class model = pickle.load(open('classifier.pkl', 'rb'))
dl=TEST(test,z)
class_model.predict(d1)[0]
reg_model = pickle.load(open('xgb2.pkl', 'rb'))
reg model.predict(dl)[0]
143.10268
clus
  Cluster Count
       В1
            1542
                  [California, Arizona, Oregon, Washington, Nevada]
0
                  [Washington, Oregon, California, Nevada, Arizona]
1
       B2
            4026
2
       E1
            769
                  [Washington, Nevada, Oregon, California, Arizona]
3
                  [Arizona, Oregon, Washington, California, Nevada]
       E2
            1973
4
       P1
             579
                  [Nevada, Arizona, California, Oregon, Washington]
5
                  [Oregon, Arizona, Washington, California, Nevada]
       P2
             245
                                    Vehicle Class
                                                     Coverage
0
        [SUV, Sports Car, Luxury Car, Luxury SUV]
                                                       [Basic] \
  [Two-Door Car, Four-Door Car, Sports Car, SUV]
1
                                                      [Basic]
        [SUV, Luxury SUV, Sports Car, Luxury Car]
                                                   [Extended]
2
3
  [Four-Door Car, Two-Door Car, SUV, Sports Car]
                                                   [Extended]
                    [Two-Door Car, Four-Door Car]
4
                                                    [Premium]
5
        [SUV, Luxury SUV, Sports Car, Luxury Car]
                                                    [Premium]
                Marital Status
                                           Location Code
0 [Married, Divorced, Single]
                                [Suburban, Rural, Urban]
1 [Married, Single, Divorced]
                                [Suburban, Rural, Urban]
  [Married, Divorced, Single]
                                [Urban, Suburban, Rural]
3 [Single, Married, Divorced]
                                [Suburban, Urban, Rural]
4 [Married, Single, Divorced]
                                [Suburban, Urban, Rural]
5 [Married, Single, Divorced] [Rural, Urban, Suburban]
```

```
0 [Unemployed, Employed, Medical Leave, Disabled...
                                                             0.0 - 225.0 \
1 [Employed, Medical Leave, Unemployed, Disabled...
                                                             0.0 - 706.0
2 [Disabled, Employed, Unemployed, Medical Leave...
                                                             0.0 - 215.0
3 [Unemployed, Employed, Disabled, Retired, Medi...
                                                             0.0 - 688.0
4 [Employed, Unemployed, Disabled, Medical Leave...
                                                             0.0 - 707.0
5 [Disabled, Employed, Unemployed, Retired, Medi...
                                                             0.0 - 533.0
          Age Months Since Last Claim Monthly Premium Auto
0 16.0 - 73.0
                           0.0 - 35.0
                                             100.0 - 199.0
1 36.0 - 75.0
                           0.0 - 35.0
                                              61.0 - 119.0
2 16.0 - 66.0
                           0.0 - 35.0
                                             121.0 - 249.0
3 37.0 - 75.0
                           0.0 - 35.0
                                             76.0 - 139.0
4 30.0 - 75.0
                           0.0 - 35.0
                                             101.0 - 119.0
5 16.0 - 74.0
                           0.0 - 35.0
                                             140.0 - 298.0
```