



# Lynn O'Neill

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## Experience

**December 1999–Present**

President • CEO • Affordable Fence and Gates/Signature Iron Works

- Small business owner with 20 years of experience in the creation and development of a successful ornamental iron contracting company.
- Responsible for hiring, training, and daily management of 25 team members.
- Reviewing sales and financial goals, directing activities, delegating responsibilities, taking responsibility for business growth, stability and operations, and meeting all legal requirements.

**October 1995–January 2003**

Personal Banking Officer • Wells Fargo Bank

- Expanded customer relationships by maintaining a regular follow-up process and building rapport with each customer.
- Number one in-store sales representative in seven states from 1997 until 2002.
- Responsible for reaching aggressive goals in the sale of multiple financial products.

## **Skills**

- Business Process Development
- Employee Management
- Accounting Skills
- Customer Service
- Product Marketing
- Highly proficient in Microsoft Excel
- QuickBooks, Word, CMR, Adobe, CRM,
- HTML, CSS, JavaScript, jQuery, GitHub, WordPress

## Education

**Arizona State University, Tempe, AZ**



Tucson, AZ



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