

Role play 4th session, student has to negotiate

Price List (show to student)

- Jacket – 40€
- Sweater – 25€
- Jeans – 30€
- Dress – 35€
- T-shirt – 15€
- Scarf – 10€
- Shoes – 50€

Round 1

You = Shopkeeper | Student = Customer (budget: 50€)

Rules:

- She must buy **2 items** under 50€.
- You always suggest the **more expensive option first**.
- She must ask at least 3 questions.

Round 2

Swap roles.

- She = Shopkeeper (upsell: *“The dress is more beautiful than the jeans”*).
- You = Customer (act picky, reject items).

Useful Phrases

- Customer: *How much is this...? / I’m looking for... / That’s too expensive! / Do you have something cheaper?*
- Shopkeeper: *This one is nicer/better than... / It’s very popular right now. / It suits you! / Today it’s on sale.*

Wrap-up (5 min writing)

She writes:

1. What she bought.
2. Why she chose it (*The sweater was cheaper than the jacket*).
3. One continuous sentence (*Right now I’m wearing my new...*).