

Contact

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(LinkedIn)

Top Skills

Leveraged Finance
Real Estate Finance
Sports Finance

Certifications

Series 24 Principal / Supervisory License
Series 79 Investment Banking License
Series 63 Investment Banking License
Chartered Financial Analyst

Jerry Parisi, CFA

MUFG Americas
Greater New York City Area

Summary

Banking professional with proven success managing multi-billion commercial loan portfolios. Proficient in corporate credit analysis and risk evaluation; arranging and structuring loan commitments; loan portfolio and administrative lead agency management as well as all phases of creditor rights. Extensive experience in Leveraged, Real Estate, Gaming, Lodging and Sports Finance. Expertise evaluating and managing complicated and troubled credits across the rating spectrum in various industries and sectors. Attentive relationship management skills that have resulted in consistently generating both fee and loan spread revenue in excess of budget. Proven ability to recruit, motivate, and mentor professional staff.

Experience

MUFG Americas
Managing Director
November 2012 - Present (7 years 9 months)
Greater New York City Area

Sports Finance Group -
Responsible for all credit products activity in the sports finance markets with an initial focus in the North American Professional Sports Leagues. Financing encompass team credit facilities, venues and sports networks affiliates as well as structured credits.

Global Gaming & Hospitality
Managing Director
June 2012 - November 2012 (6 months)
Greater New York City Area

Provided general advisory and consulting services to select clients of the firm. Services included assessing creditor rights remedy strategies and business evaluations.

Societe Generale

13 years 8 months

Managing Director

January 2000 - January 2012 (12 years 1 month)

New York

Real Estate and Leverage Finance Portfolio Management. Credit Products Head for the Real Estate, Gaming, & Lodging Group as well as the Sports Finance and Advisory Group. Deputy Head - Credit Products Group - SGCIB Americas. Managed credit analysis teams which supported senior relationship managers credit originations both as a lead agent and participant bank. Portfolio included 95+ names throughout the US and more than \$3B in aggregate global debtor risk exposure. Also served as Exit Portfolio Manager of \$4+ B of non-strategic general corporate and real estate credit exposures.

Director, Deputy Relationship Manager - East Coast Region

June 1998 - December 1999 (1 year 7 months)

New York

Deputy Manager for SG's East Coast 20+ corporate relationship team and assisting the client relationship manager coverage of the Fortune 500 clients residing from Maine to Virginia. Assisted in the management of \$3+ B of credit exposures and recommended exposure reduction in anticipation of negative risk migration.

Mitsui Nevitt Capital Corporation

Senior Vice President

1988 - 1998 (10 years)

New York

Recruited at company inception to originate both participation and bi-lateral leveraged finance transactions. Successfully built a profitable \$1 billion senior secured and mezzanine equity sponsor portfolio over a 10 year period principally within the middle market. Acquired discounted secondary LP interest in a well known sponsor.

Maritime Overseas/Overseas Shipholding Group

Assistant Treasurer

1981 - 1988 (7 years)

New York

Managed bank and insurance company relations and secured credit enhancements for shipyard financing and other long-term vessel funding requirements. Managed FX hedging, budgeting and cash investments.

The Equitable Life Assurance Society

Senior Financial Analyst

1977 - 1980 (3 years)

New York

Forecasted general account daily cash flow; funded investment commitments; and provided money market traders with net receipt guidance. Serviced account managers with timely and accurate investment performance client reports

Education

Fordham University

MBA, Finance · (1979 - 1981)

St. John's University

BA, Economics & Psychology · (1973 - 1977)

Bishop Loughlin

· (1969 - 1973)