

## Contact

[www.linkedin.com/in/jeff-sullivan-2360a516](http://www.linkedin.com/in/jeff-sullivan-2360a516) (LinkedIn)

## Top Skills

Capital Markets  
Investments  
Asset Management

## Languages

English  
French

## Certifications

CFA  
Series 7  
Series 79  
SIE

# Jeff Sullivan

Senior Vice President, Global Relationship Manager at HSBC  
Boston, Massachusetts

## Summary

Knowledgeable, energetic, and self-motivated finance professional. Experienced with developing and maintaining a portfolio of clients, prospecting new clients, geographic business expansion and execution of new business strategies. Deep understanding of credit, corporate finance and capital markets applied to a broad spectrum of industries. CFA Charterholder.

---

## Experience

### HSBC

Senior Vice President, Global Relationship Manager  
August 2018 - Present (2 years)  
Greater Boston Area

### Northern Trust Corporation

Senior Vice President  
2017 - 2018 (1 year)  
Greater Boston Area

### Citizens Bank

Senior Vice President  
2015 - 2016 (1 year)  
Greater Boston Area

### The Northern Trust Company

Senior Vice President  
2005 - 2014 (9 years)  
Chicago, IL

### JPMorgan Chase

Corporate Banking  
1997 - 2005 (8 years)

---

## Education

Babson College - Franklin W. Olin Graduate School of Business  
MBA, Finance

College of the Holy Cross  
Bachelor of Arts - BA

Deerfield Academy