

Contact

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Top Skills

Commercial Banking

Credit Analysis

Financial Modeling

JB Askew

Senior Vice President - Energy Group at Amegy Bank
Dallas, Texas

Experience

Amegy Bank

11 years 2 months

Senior Vice President - Energy Group

February 2018 - Present (2 years 6 months)

- Source and market upstream, midstream, and royalty clients in Dallas/Fort Worth, Oklahoma, and West Texas through extensive calling efforts, focusing on PE-backed, middle market E&P operators up to publicly-traded, large-cap operators
- Manage team of three and responsible for all of Dallas Energy's marketing efforts, annually generating \$15MM+ in contribution margin based on strength of fundings (\$500MM+ funded under \$950MM book), fee generation of \$1.5-2.0MM, and superior credit quality
- Actively manage a \$300 million+ portfolio comprised of 30 distinct credit relationships, built size from \$50 million by utilizing far-reaching network of industry contacts to discover new credit opportunities
- Underwrote and presented credit packages to numerous high-ranking bank executive members of the Senior Loan Committee, including Chief Executive Officer, discussing deal terms, investment rationale, and risk mitigants
- Utilize Microsoft Excel to forecast reserve-based generated cash flow, with specific emphases on expected payout, future net revenue half-life, advance rate, and financial covenant metrics
- Developed further expertise of E&P industry by attending industry functions and events such as North American Prospect Expo (NAPE) in Houston and various oil and gas conferences, spanning from Midland, Texas to Pittsburgh, Pennsylvania
- Participate on the Engagement and President's Councils, with the former focused on Amegy's community outreach program and the latter on developing a unified and strategic approach to business development working alongside other lines of business
- Serve as formal mentor to "Early Career Bankers", providing support and guidance related to deal generation and structuring, in addition to the art of managing relationships and staying apprised of current industry events

Vice President - Energy Group

June 2014 - February 2018 (3 years 9 months)

Dallas, Texas

Assistant Vice President - Energy Group

September 2012 - June 2014 (1 year 10 months)

Dallas/Fort Worth Area

Officer - Dallas Energy Group

October 2011 - September 2012 (1 year)

Associate- Dallas Energy Group

November 2010 - October 2011 (1 year)

- Prepared all financial and industry analysis for Dallas Energy Group for a period of 12 months
- Assisted in post-closing oversight and credit support of senior bankers' portfolios
- Developed client relationships by traveling with senior officers to West Texas, Oklahoma, and North Dakota to support their sourcing efforts

Credit Analyst

June 2009 - November 2010 (1 year 6 months)

- Completed the Officer Development Program, an 18-month traditional credit training program
- Graduated from initial training phase in August 2009, which focused on introductory banking and analytical concepts, mock write-ups based on case studies, and required completion of the Omega self-study courses
- Rotated through Real Estate, Private Banking, Commercial, and Energy, performing all comprehensive credit underwriting, which includes spreading company financials, preparing the credit memorandum citing strengths, weaknesses, and rationale for pursuing an opportunity, and post-approval due diligence for each lending group

Medical Billing Services

Accounting Intern

June 2008 - July 2008 (2 months)

The Stock Farm Club

Finance Intern

June 2007 - August 2007 (3 months)

Hamilton, Montana

Education

Southern Methodist University

Master of Business Administration (MBA), Corporate Finance · (2015 - 2017)

Texas Christian University

Bachelor of Business Administration (BBA), Finance,
Accounting · (2005 - 2009)