

## Contact

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(LinkedIn)

## Top Skills

Sales  
Business Development  
Complex Sales

# JC Boyanton

SVP, Technology Banking at SunTrust now Truist  
Atlanta, Georgia

## Summary

Through SunTrust now Truist's unique OneTeam approach, JC provides comprehensive financial services to emerging-growth and middle market companies in the technology industry.

JC has over 20 years experience advising companies ranging from start-ups to the Fortune 500 and has executed on broad range of transactions including cash flow, asset-based, and venture debt financings, syndicated loans, mezzanine, private equity, and mergers and acquisitions advisory services.

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## Experience

### Truist

Senior Vice President, Middle Market Banking  
December 2019 - Present (8 months)

### SunTrust Bank

Senior Vice President, Commercial Banking  
January 2013 - December 2019 (7 years)

### PNC

Vice President, Corporate & Institutional Banking  
April 2012 - January 2013 (10 months)

PNC acquired RBC Bank USA

### RBC Bank

Senior Relationship Manager, Corporate Banking - Knowledge Based Industries  
December 2009 - March 2012 (2 years 4 months)

Senior relationship manager to high-growth technology companies and venture/private equity funds. Originated, structured, and executed financing transactions to support growth, recapitalizations, and M&A. Managed venture and private equity sponsor coverage. Advised clients on capital structure and non-bank lending solutions.

## Silicon Valley Bank

### Vice President

September 2004 - February 2009 (4 years 6 months)

Senior member of relationship management team with global venture bank.

Originated, structured, and executed financing transactions for early and growth-stage, venture/private equity sponsored, and public technology and life science companies.

## Knightsbridge Group, Inc.

### Principal

November 2002 - August 2004 (1 year 10 months)

Investment banker providing corporate finance advisory services to the financial services industry.

## T. Stephen Johnson & Associates

### Vice President

July 1999 - October 2002 (3 years 4 months)

Investment banker focused on the financial services industry. Advised CEOs and boards on the formation of 17 start-up banks and authored business plans and financial models used to raise \$151 million in equity. Executed sell-side M&A assignments, corporate reorganizations, and raised capital for banks through Bear Stearns' trust preferred securities pooling program.

## Sumitomo Bank

### Corporate Banking Officer

June 1998 - June 1999 (1 year 1 month)

Originated and executed corporate and investment banking transactions for Fortune 500 companies.

## AmTrade International Bank

### Loan Officer/Credit Analyst

May 1996 - May 1998 (2 years 1 month)

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## Education

### The University of Alabama

Bachelor of Science in Commerce and Business Administration, Finance