

# Michael Rolland Sullivan

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Citizenship: Canada

## Fields of concentration

Industrial organization; Economics of digitization; Applied econometrics

## Education

- 2017–      PhD in Economics, Yale University (in progress)
- MA and MPhil earned en-route to PhD (2018 and 2020, resp.).
  - Passed oral qualifying exams in industrial organization and econometrics (both with distinction)
- 2012–2016    BSc in Pure Mathematics and Economics, Memorial University of Newfoundland
- Governor General’s Medal for best academic performance in university’s graduating class

## Working papers

Sources of Limited Consideration and Market Power in E-commerce: The Case of Contact Lenses. 2022.

Market Design for Personal Data (with Katja Seim, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton). 2022.

Network Externalities in the Dating Website Industry. 2021.

## Presentations

- 2022      5th Doctoral Workshop on the Economics of Digitization, Ifo Institute  
2021      Young Economist Symposium, Princeton University

## Grants

- 2021      Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

## Referee service

*RAND Journal of Economics*

## Experience

2021-2022	Research assistant for Profs Fiona Scott Morton and Dirk Bergemann (Yale)
2020	Research assistant for Prof Yuichi Kitamura (Yale)
2018–2020	Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hental (Northwestern), and Michael Whinston (MIT)
2016–2017	Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)
2015	Research assistant, Bank of Canada

## Teaching

Fall 2020	Econometrics I (graduate, Prof Donald Andrews)
Spring 2020	Econometrics III (graduate, Prof Yuichi Kitamura)
Fall 2019	Introduction to probability and statistics (undergraduate, Prof Timothy Armstrong)