

Michael Rolland Sullivan

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Citizenship: Canada

Fields of concentration

Industrial organization; Economics of digitization; Applied econometrics

Education

- 2017– PhD in Economics, Yale University (in progress, expected 2023)
- MA and MPhil earned en-route to PhD (2018 and 2020, resp.).
 - Passed oral qualifying exams in industrial organization and econometrics (both with distinction)
- 2012–2016 BSc in Pure Mathematics and Economics, Memorial University of Newfoundland
- Governor General’s Medal for best academic performance in university’s graduating class

Working papers

Sources of Limited Consideration and Market Power in E-commerce: The Case of Contact Lenses. 2022.

Market Design for Personal Data (with Katja Seim, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton). 2022.

Works in progress

Price controls in a multi-sided platform market: the case of food delivery (*Job market paper*)

Demand with network externalities: identification and an application to the dating websites industry

Cross-channel competition and complementarities in US retail (with Hiroki Saruya)

Presentations

- 2022 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute
- 2021 Young Economist Symposium, Princeton University

Grants

- 2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics

Experience

- 2021-2022 Research assistant for Profs Fiona Scott Morton and Dirk Bergemann (Yale)
- 2020 Research assistant for Prof Yuichi Kitamura (Yale)
- 2018–2020 Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hental (Northwestern), and Michael Whinston (MIT)
- 2016–2017 Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)
- 2015 Research assistant, Bank of Canada

Teaching

- Fall 2020 Econometrics I (graduate, Prof Donald Andrews)
- Spring 2020 Econometrics III (graduate, Prof Yuichi Kitamura)
- Fall 2019 Introduction to probability and statistics (undergraduate, Prof Timothy Armstrong)