Michael Rolland Sullivan

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Academic appointments

2024-	Assistant professor, Western University (University of Western Ontario)
2023	Post-doctoral fellow, Harvard Business School

Education

2023	Ph.D. in Economics, Yale University
	Committee: Katja Seim (chair), Philip Haile, Steven Berry
2020	M.Phil. in Economics, Yale University
2018	M.A. in Economics, Yale University
2016	B.Sc. in Pure Mathematics and Economics, Memorial University of Newfoundland

Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

• Revision requested at American Economic Journal: Microeconomics.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Publications

Market Design for Personal Data (with Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, Katja Seim, and Fiona M. Scott Morton). 2023. Yale Journal on Regulation.

Conference and Seminar Presentations

- Allied Social Science Associations (ASSA) Annual Meeting (Econometric Society session, "Pricing and Demand with Digital/Online Markets")
- Bank of Canada; University of Western Ontario; McGill University; Columbia Business School Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics; NBER Summer Institute (Industrial Organization and Digital Economics and Artificial Intelligence sections); University of Michigan (IO Seminar); Stanford University (IOPLUS seminar); Bank of Canada Payments, Multi-Sided Platforms, and Payments Workshop (as discussant); Harvard Business School (D³ Seminar); National Association for Business Economics TEC Conference; The Ohio State University (Applied Microeconomics Seminar)
- 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium (at Yale University); Amazon Core AI
- Young Economist Symposium (at Princeton University)

Awards

George Trimis Prize for distinguished dissertations in economics (Yale University)
Governor General's Medal for best academic performance in university's graduating
class (Memorial University of Newfoundland)

Grants

2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics (\times 4), Journal of Political Economy Microeconomics, Journal of International Economics, the Economic Journal, Information Systems Research

Citizenship

Canada