

# Michael Rolland Sullivan

Email: [m.r.sullivan@aya.yale.edu](mailto:m.r.sullivan@aya.yale.edu)

Website: <https://sites.google.com/view/michaelrsullivan>

## Academic appointments

Post-doctoral fellow, Harvard Business School, 2023

## Education

2023	PH.D. in Economics, Yale University
2020	M.PHIL. in Economics, Yale University
2018	M.A. in Economics, Yale University
2016	B.SC. in Pure Mathematics and Economics, Memorial University of Newfoundland

## Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Market Design for Personal Data (with Katja Seim, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton). 2022.

## Presentations

2023	Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics; NBER Summer Institute (Industrial Organization and Digital Economics and Artificial Intelligence sections)
2022	5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium, Yale University; Amazon Core AI
2021	Young Economist Symposium, Princeton University

## Awards

- |      |   |
|------|---|
| 2023 | George Trimis Prize for distinguished dissertations in economics (Yale University)  |
| 2016 | Governor General's Medal for best academic performance in university's graduating class (Memorial University of Newfoundland) |

## Grants

- |      |  |
|------|--|
| 2021 | Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC) |
|------|--|

## Referee service

*RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal of International Economics*

## Citizenship

Canada