

# Michael Rolland Sullivan

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Citizenship: Canada

## Fields of concentration

Industrial organization; Economics of digitization; Applied econometrics

## Education

- 2017–      PhD in Economics, Yale University (in progress)
- MA and MPhil earned en-route to PhD (2018 and 2020, resp.).
  - Passed oral qualifying exams in industrial organization and econometrics (both with distinction)
- 2012–2016    BSc in Pure Mathematics and Economics, Memorial University of Newfoundland
- Governor General’s Medal for best academic performance in university’s graduating class

## Working papers

Sources of Limited Consideration and Market Power in E-commerce: The Case of Contact Lenses. 2021.

Network Externalities in the Dating Website Industry. 2020.

## Experience

- 2021–      Research assistant for Prof Fiona Scott Morton (Yale SOM)
- 2020      Research assistant for Prof Yuichi Kitamura (Yale)
- 2018–2020    Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hental (Northwestern), and Michael Whinston (MIT)
- 2016–2017    Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)
- 2015      Research assistant, Bank of Canada

## Teaching

Fall 2020 Econometrics I (graduate, Prof Donald Andrews)  
Spring 2020 Econometrics III (graduate, Prof Yuichi Kitamura)  
Fall 2019 Introduction to probability and statistics (undergraduate, Prof Timothy Armstrong)

## Referee service

*RAND Journal of Economics*