# Michael Rolland Sullivan

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## Academic appointments

Post-doctoral fellow, Harvard Business School, 2023

#### Education

2023	Ph.D. in Economics, Yale University
	Committee: Katja Seim (chair), Philip Haile, Steven Berry
2020	M.Phil. in Economics, Yale University
2018	M.A. in Economics, Yale University
2016	B.Sc. in Pure Mathematics and Economics, Memorial University of Newfoundland

## Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

#### **Publications**

Market Design for Personal Data (with Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, Katja Seim, and Fiona M. Scott Morton). 2023. Yale Journal on Regulation.

### **Presentations**

2023

Scheduled Stanford University; Ohio State University; National Association for Business Economics TEC Conference; Harvard Business School  $D^3$  seminar

Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board;

Toulouse School of Economics; NBER Summer Institute (Industrial Organization and Digital Economics and Artificial Intelligence sections); University of Michigan 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium, Yale University; Amazon Core AI

Young Economist Symposium, Princeton University

### Awards

George Trimis Prize for distinguished dissertations in economics (Yale University)
Governor General's Medal for best academic performance in university's graduating
class (Memorial University of Newfoundland)

### Grants

2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

### Referee service

RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal of International Economics, the Economic Journal, Information Systems Research

# Citizenship

Canada