

Michael Rolland Sullivan

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Academic appointments

Post-doctoral fellow, Harvard Business School, 2023

Education

2023	PH.D. in Economics, Yale University Committee: Katja Seim (chair), Philip Haile, Steven Berry
2020	M.PHIL. in Economics, Yale University
2018	M.A. in Economics, Yale University
2016	B.SC. in Pure Mathematics and Economics, Memorial University of Newfoundland

Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Publications

Market Design for Personal Data (with Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, Katja Seim, and Fiona M. Scott Morton). 2023. *Yale Journal on Regulation*.

Presentations

Scheduled	Ohio State University; National Association for Business Economics TEC Conference; Harvard Business School D ³ seminar
2023	Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics; NBER Summer Institute (Industrial Organization

and Digital Economics and Artificial Intelligence sections); University of Michigan;
Stanford University (IOPLUS)

2022 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist
Symposium (at Yale University); Amazon Core AI

2021 Young Economist Symposium (at Princeton University)

Awards

2023 George Trimis Prize for distinguished dissertations in economics (Yale University)

2016 Governor General's Medal for best academic performance in university's graduating
class (Memorial University of Newfoundland)

Grants

2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

*RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal
of International Economics, the Economic Journal, Information Systems Research*

Citizenship

Canada