Michael Rolland Sullivan

Email: m.r.sullivan@aya.yale.edu

Website: https://sites.google.com/view/michaelrsullivan

Academic appointments

Post-doctoral fellow, Harvard Business School, 2023

Education

| 2023 | Ph.D. in Economics, Yale University |
|------|--|
| | Committee: Katja Seim (chair), Philip Haile, Steven Berry |
| 2020 | M.Phil. in Economics, Yale University |
| 2018 | M.A. in Economics, Yale University |
| 2016 | B.Sc. in Pure Mathematics and Economics, Memorial University of Newfoundland |

Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Publications

Market Design for Personal Data (with Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, Katja Seim, and Fiona M. Scott Morton). 2023. Yale Journal on Regulation.

Presentations

2023

Scheduled Stanford University; Ohio State University; National Association for Business Economics TEC Conference; Harvard Business School D^3 seminar

Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board;

Toulouse School of Economics; NBER Summer Institute (Industrial Organization and Digital Economics and Artificial Intelligence sections); University of Michigan 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium (at Yale University); Amazon Core AI

Young Economist Symposium (at Princeton University)

Awards

George Trimis Prize for distinguished dissertations in economics (Yale University)
Governor General's Medal for best academic performance in university's graduating
class (Memorial University of Newfoundland)

Grants

2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal of International Economics, the Economic Journal, Information Systems Research

Citizenship

Canada