Michael Rolland Sullivan

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Academic appointments

Post-doctoral fellow, Harvard Business School, 2023

Education

2023	Ph.D. in Economics, Yale University
2020	M.Phil. in Economics, Yale University
2018	M.A. in Economics, Yale University
2016	B.Sc. in Pure Mathematics and Economics, Memorial University of Newfoundland

Working papers

Price Controls in a Multi-Sided Market. 2023.

Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2023.

Sources of Limited Consideration and Market Power in E-commerce. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Market Design for Personal Data (with Katja Seim, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton). 2022.

Presentations

2023	Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics
2022	5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium, Yale University; Amazon Core AI
2021	Young Economist Symposium, Princeton University

Awards

2023   George Trimis Prize for distinguished dissertations in economics (Yale University)

2016   Governor General's Medal for best academic performance in university's graduating class (Memorial University of Newfoundland)

Grants

2021   Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics, Journal of Political Economy Microeconomics, Journal of International Economics

Citizenship

Canada