

Michael Rolland Sullivan

Email: m.r.sullivan@yale.edu

Website: <https://sites.google.com/view/michaelsullivan/home>

Citizenship: Canada

Education

- 2017–2023 PhD in Economics, Yale University
- MA and MPhil earned en-route to PhD (2018 and 2020, resp.).
- 2012–2016 BSc in Pure Mathematics and Economics, Memorial University of Newfoundland
- Governor General’s Medal for best academic performance in university’s graduating class

Working papers

Price Controls in a Multi-sided Market. 2023.

Demand with Network Externalities: Identification and an Application to the Dating Websites Industry. 2022.

Cross-channel Competition and Complementarities in US Retail (with Hiroki Saruya). 2022.

Sources of Limited Consideration and Market Power in E-commerce 2022.

Market Design for Personal Data (with Katja Seim, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton). 2022.

Presentations

- 2023 Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics
- 2022 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium, Yale University; Amazon Core AI
- 2021 Young Economist Symposium, Princeton University

Grants

- 2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

Referee service

RAND Journal of Economics

Experience

2021-2022	Research assistant for Profs Fiona Scott Morton and Dirk Bergemann (Yale)
2020	Research assistant for Prof Yuichi Kitamura (Yale)
2018–2020	Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hental (Northwestern), and Michael Whinston (MIT)
2016–2017	Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)
2015	Research assistant, Bank of Canada