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## Michael Rolland Sullivan

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Citizenship: Canada

## Fields of concentration

Industrial organization; Economics of digitization; Applied econometrics

#### Education

2017– PhD in Economics, Yale University (in progress, expected 2023)

- MA and MPhil earned en-route to PhD (2018 and 2020, resp.).
- Passed oral qualifying exams in industrial organization and econometrics (both with distinction)

2012–2016 BSC in Pure Mathematics and Economics, Memorial University of Newfoundland

• Governor General's Medal for best academic performance in university's graduating class

## Working papers

Sources of Limited Consideration and Market Power in E-commerce: The Case of Contact Lenses. 2021.

Network Externalities in the Dating Website Industry. 2020.

#### Presentations

5th Doctoral Workshop on the Economics of Digitization, Ifo Institute Young Economist Symposium, Princeton University

#### Grants

2021 Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

#### Referee service

RAND Journal of Economics

# Experience

2021–2022 Research assistant for Prof Fiona Scott Morton (Yale SOM)

2020 Research assistant for Prof Yuichi Kitamura (Yale)

2018–2020 Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hendal (Northwestern),

and Michael Whinston (MIT)

2016–2017 Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)

2015 Research assistant, Bank of Canada

# Teaching

Fall 2020 Econometrics I (graduate, Prof Donald Andrews) Spring 2020 Econometrics III (graduate, Prof Yuichi Kitamura)

Fall 2019 Introduction to probability and statistics (undergraduate, Prof Timothy Armstrong)