

# Michael Rolland Sullivan

Email: [m.r.sullivan@yale.edu](mailto:m.r.sullivan@yale.edu)

Website: <https://sites.google.com/view/michaelsullivan/home>

Citizenship: Canada

## Education

- 2023 PH.D., Economics, Yale University (expected)
- 2020 M.PHIL., Economics, Yale University
- 2019 M.A., Economics, Yale University
- 2012–2016 B.SC., Pure Mathematics and Economics, Memorial University of Newfoundland

## Working papers

- 2023 Price Controls in a Multi-Sided Market
- 2023 Sources of Limited Consideration and Market Power in E-commerce
- 2023 Cross-Channel Competition and Complementarities in US Retail (with Hiroki Saruya)
- 2022 Demand with Network Externalities: Identification and an Application to the Dating Websites Industry

## Publications

Seim, Katja, Dirk Bergemann, Jacques Crémer, David Dinielli, Carl-Christian Groh, Paul Heidhues, Maximillian Schaefer, Monika Schnitzer, and Fiona M. Scott Morton. Forthcoming. “Market Design for Personal Data.” *Yale Journal on Regulation*.

## Presentations

- 2023 International Industrial Organization Conference (Rising Stars); Bank of Canada; University of Western Ontario; McGill University; Columbia Business School — Decision, Risk, and Operations; Northwestern University; UNC Chapel Hill; University of Toronto Rotman School of Management; Federal Reserve Board; Toulouse School of Economics
- 2022 5th Doctoral Workshop on the Economics of Digitization, Ifo Institute; Young Economist Symposium, Yale University; Amazon Core AI
- 2021 Young Economist Symposium, Princeton University

## Grants

2021      Doctoral Fellowship, Social Sciences and Humanities Research Council (SSHRC)

## Referee service

*RAND Journal of Economics*

## Experience

2021-2022    Research assistant for Profs Fiona Scott Morton and Dirk Bergemann (Yale)

2020      Research assistant for Prof Yuichi Kitamura (Yale)

2018–2020    Research assistant for Profs Soheil Ghili (Yale SOM), Igal Hental (Northwestern),  
and Michael Whinston (MIT)

2016–2017    Research assistant for Profs Matthew Gentzkow (Stanford) and Jesse Shapiro (Brown)

2015      Research assistant, Bank of Canada