# **Title: Cloud Solution Architecture -Azure Infrastructure**

**Overview**

Microsoft and G42, a leading UAE-based AI technology holding company and the UAE National AI Champion, have announced a strategic partnership with multiple pillars aimed at responsibly elevating AI adoption to transform emerging nations. One of these pillars involves co-building and co-innovating IPs in areas such as National Large Language Models, Sovereign Public Cloud offerings, Cybersecurity, and Industry AI Solutions, all powered by Microsoft Azure Technologies.

As the Partner Solution Architect for G42 within the Microsoft Operating Unit, your primary responsibility will be to provide deep technical coaching aiding partners to develop impactful solutions and services for our customers. Leveraging your experience you will validate partners’ technology architecture, assist them to overcome technical blockers, and aid them to win early customers, and realize consumption and usage results from their solutions and services.

Microsoft’s mission is to empower every person and every organization on the planet to achieve more. As employees we come together with a growth mindset, innovate to empower others, and collaborate to realize our shared goals. Each day we build on our values of respect, integrity, and accountability to create a culture of inclusion where everyone can thrive at work and beyond.

**Qualifications**

**Required/Minimum Qualifications (RQs/MQs)**

* Bachelor's Degree in Computer Science, Information Technology, Engineering, Business, or related field.
* 5+ years experience in cloud/infrastructure technologies, information technology (IT) consulting/support, systems administration, network operations, software development/support, technology solutions, practice development, architecture, and/or consulting.
* Proven track record of building deep technical sales relationships with CXOs and practice building executives in ISV, MSP, CD and Sis.
* Ability to solve Partner problems and unblock technical issues, leveraging internal and/or external resources.
* Deep understanding of Microsoft Cloud Solution Area products and services, and knowledge of market business environment
* 6-10+ years of success in consultative/complex technical sales, technology solutions/practice development, architecture, design, implementation, and/or support of highly distributed applications required

**Additional or Preferred Qualifications (PQs)**

**Education**

* Bachelor's degree in Computer Science, Information Technology, Engineer or related field preferred
* Certification in one of the following technologies preferred: Cloud, mobile, web application development, cloud-native application architecture (i.e., containers, microservices, API management), modern software development techniques like DevOps and CI/CD tool chains (i.e., Jenkins, Spinnaker, Azure developer services, GitHub) and container orchestration systems (i.e., Docker, Kubernetes, Cloud Foundry, Azure), Prosci.

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