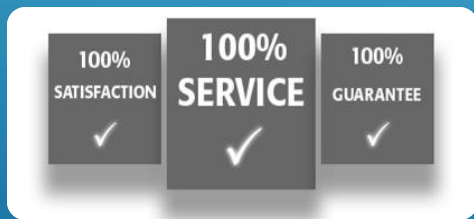# Proposal Document
Inventory Billing Software

Proposal Submitted To

Company Name: Krishi Ghar
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Proposal Submitted By

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Vital Information		
Proposal ID	:	PST/BIZ/AB/415/119
Proposal Version	:	Version 1.0
Revision History	:	Nil

Revision History

Date	Version	Details	Changes	Approved by
N/A	N/A	N/A	N/A	N/A

About Popular Software Technologies

Want to Know about us, then it's a great pleasure to introduce ourselves with you!

Popular Software Technologies is a leading web & software development company in India providing expert IT solutions to its global clients, focusing on developing Websites, Mobile App, Web App, School Software, Retail Billing (POS) software, Hospital Software and other custom software as per requirement of any organization.

Since its inception, Popular Software Technologies built solid experience in multiple domains and established its technical expertise across multiple technologies. Our rich portfolio of work and client testimonials vouches for that fact. Our IT solutions have benefitted organizations of all sizes in setting up their online business, optimizing costs, enhancing efficiencies, transforming processes, managing resources, improving profitability, increasing market penetration, branding and marketing to expand reach and visibility - ultimately resulting in top-line and bottom-line growth.

With our base in India and offshore development centre's in India, we are able to leverage the low-cost advantage to provide customized cost-effective IT solutions for our clients across the globe.

We regularly collaborate with start-ups to give shape to their business ideas and SMEs to help them accelerate growth. As an outsourcing partner of mid-sized and large organizations, we can significantly reduce your IT costs.

Our Vision

Our vision is to become the strategic IT partner for our customers world-wide for a one-stop shop for all technological support required for our clients' business needs. We aim to become a globally renowned corporation with a highly competent and passionate team delivering best-in-class, reliable and scalable IT solutions for businesses.

Our Mission

Our mission is to combine our technical expertise and domain knowledge to provide cost-effective IT solutions for our clients' business needs. The company's core belief lies in service and quality. We will strive to stretch beyond the call of duty to deliver with trust and commitment in the professional world. Achieving customer delight is our motto.

Value Proposition

Quality, Excellence, Time Value and Expertise - is the value that we offer to you. We Endeavour to create and provide leading edge solutions carrying dynamic and innovative approach.

We take pride in our unique blend of broader skill-set and in-depth understanding of the information technology needs in business processes and automation. Our customers can engage our experts on the type of customization that needs to be done, or the kind of trade-offs to make. Expect the interaction to be a rewarding experience.

Solution offered by **Popular Software Technologies**

We offer the following services for various sectors. The following are the details :

Website Design & Development– Our team got depth knowledge in website design & development. Based on requirements we are able to develop anything from a basic ecommerce website to complex web portals, web applications and content management systems.

Billing Software– We offer highly customized as well as flexible Billing software to maintain and manage your billing process in a short and easier way. Now, smartly handle your sales and purchase, profit and loss, & stock with our exclusive software designed only for retail billing purpose.

Restaurant Software – Automate your restaurant, Cafe, Bakery, pub or food-store with our customized software specially designed according to your exact needs. Our software serves many attractive features, like- Fast billing, smart ordering, table management, stock Management, accounting, table reservation, special orders or party orders, home delivery and many more.

Hospital/Pharmacy Software – If you are a pharmacist, looking for a smart and easy way to manage your business, you must need our customized software. With our specially developed software you can access features like- doctor's information, patient's name and information, prescription details, billing reports, stock details, order management, expiry stock alerts and many more.

Mobile App Development – We have some of the best developers specialized for mobile applications (Android & iOS), like-Ecommerce Apps, Mobile Gaming, GPS Enabled, Social Networking, Business and enterprise mobile application solutions, Coupon Systems, Classified ad, Reservation and Appointment Apps.

Besides these, we also develop custom **Web & Software** according to client's needs.

Technology & Methodology:

Front-End-Design
➤ Visual Studio 2010

Platform
➤ Windows

Back-End Programming
➤ Visual Basic

Framework
➤ .Net

Database Environment
➤ M S SQL Server

Software Quantity
➤ Customized Billing Software 1 Pcs.

Key Assumptions

- Client will provide the necessary data/content/images for the site.
- Client will provide required test data.
- Client will review, provide timely feedback and approve UI design and other project documents.
- Client will provide additional data if any or as and when required.
- Client will provide requirements in documented way.
- Client will provide Server details for the domain and hosting (If any/ If Applicable)

Quality Assurance

We have very strict policies, on code writing and testing to enhance quality and performance. The system will go through rigorous quality testing till the final release of work. There will be Software Quality Assurance team assigned to verify the development procedure and the process. Quality Assurance Team will not be part of the development team and will report directly to the Project Manager who will be handling the project.

Coding Guidelines

Popular Web Solution's coding guidelines will be followed for development. High standards of structured coding will be performed. All our codes will be commented and properly documented.

Test planning Phase

During this phase, an estimated effort to complete the testing will be prepared. Based on the deadline a team size and members will be decided. A details schedule will be made. The schedule will be used to track the completion of work.

Test execution Phase

During this phase the Team will do actual testing and the results will be stored using the standard format. The system will go through 2 formal rounds of Quality Control. Load and Stress testing will be carried out.

Evaluation of the test results Phase

During this phase the results of the test will be evaluated to determine the success of the process. Suggestions for improvement will be incorporated into testing process.

System Testing

Integration and System testing will be performed as per system test plan at Popular Web Solution.

Warranty & Support:

Project Implementation comes with a 26 Weeks Warranty effective from implementation date. The inclusions and exclusions from warranty are as given below.

Included in Warranty

➢Warranty is inclusive of all Bugs, Errors, Malfunctions in the Project Deployment and will be Addressed/fixed by us.
➢Warranty includes any feature – as mentioned above, which is not functioning Properly and will be addressed/fixed by us .

Excluded in Warranty

Warranty does not include

➢Any feature not working due to network, hardware issue or configuration issue within the Client's Hardware deployment/environment, which is not in the purview us

➢Any feature /function not working in browsers/versions not supported by the Project

➢Any feature enhancements required or expectations mismatches in functionality implementation which is not in the original proposal (These can be submitted as enhancements and taken up separately by Us)

➢Any slowness due to the inherent limitations of the Hardware / Resources provided by the Client shall not be resolved

➢Any slowness/errors in transactions due to 3rd Party Software /Client Software will not be in the scope of Warranty/Maintenance .

➢Once the warranty is complete, Client can enter into an Annual Maintenance Contract (AMC) with us for continued maintenance and support and other requirement of the project. **AMC cost will be 25%** of the total project cost on per year basis .

Project Features ,Timeline & Development Cost

Phase	Work Description	Development Cost(INR)
Phase I-Modules Development	1. Vendor Management 2. Stock Management 3. Customer Billing & Printing 4. Sale & Purchase Return 5. Payment Details(bank and cash) 6. Product Category and sub categories 7. Sales Report (daily , specific date range, individual client , pdf download) 8. GST Implementation as per product and categories for taxable and non taxable goods.	Start-up cost 40 % as advance
Phase II-Delivery	Testing , Implementation and handover installation file.	Balance payment within 3 days of delivering the installation files
Cost of Development		~~INR.18,000/-~~
Offer Price		**INR.14000/-**
Advance Payment		INR.6,000
Timeline		35 working days from order
Software Quantity		1 Installation files

Payment Method: Cash Deposit/Cheque/NEFT
Bank Account Details:
Bank Name: ICICI Bank
A/c Name: POPULAR SOFTWARE TECHNOLOGIES
Bank Account Number: 161705500366
RTGS/IFSC Code : ICIC0001617
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Best Regards,
Faisal Shah
(Project Manager)
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POPULAR SOFTWARE TECHNOLOGIES
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