# Seminar Smart Cities: KickOff Workshop

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## The way to smart Econ's Citizens

## **Problem description – Finance is boring**

• **Financial Literacy**: Personal capabilities for good control of everyday finances, meeting of financial goals, absorbing financial shocks and making optimal financial decisions: **Skills & Behavior** 

#### Econ Citizen:

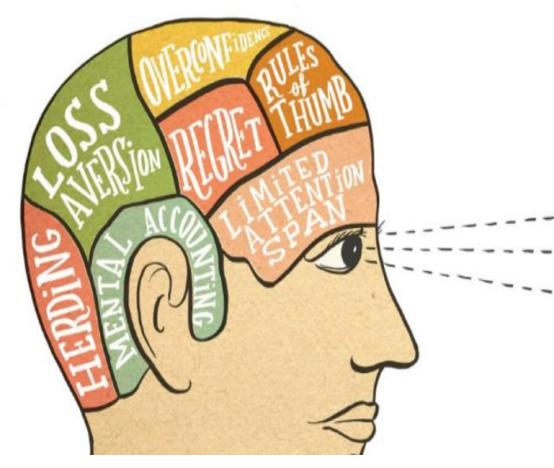
- think like Albert Einstein
- store as much memory as IBM's Big Blue
- exercise the will power of Mahatma Gandhi

#### Homo Sapiens Citizen:

- Receive 400 Mio Bytes Info per second
- Process 40'000 Bytes Info per second
- Spend in average 15' for financial decision
- Spend in average 4h to buy a tennis-ball racket

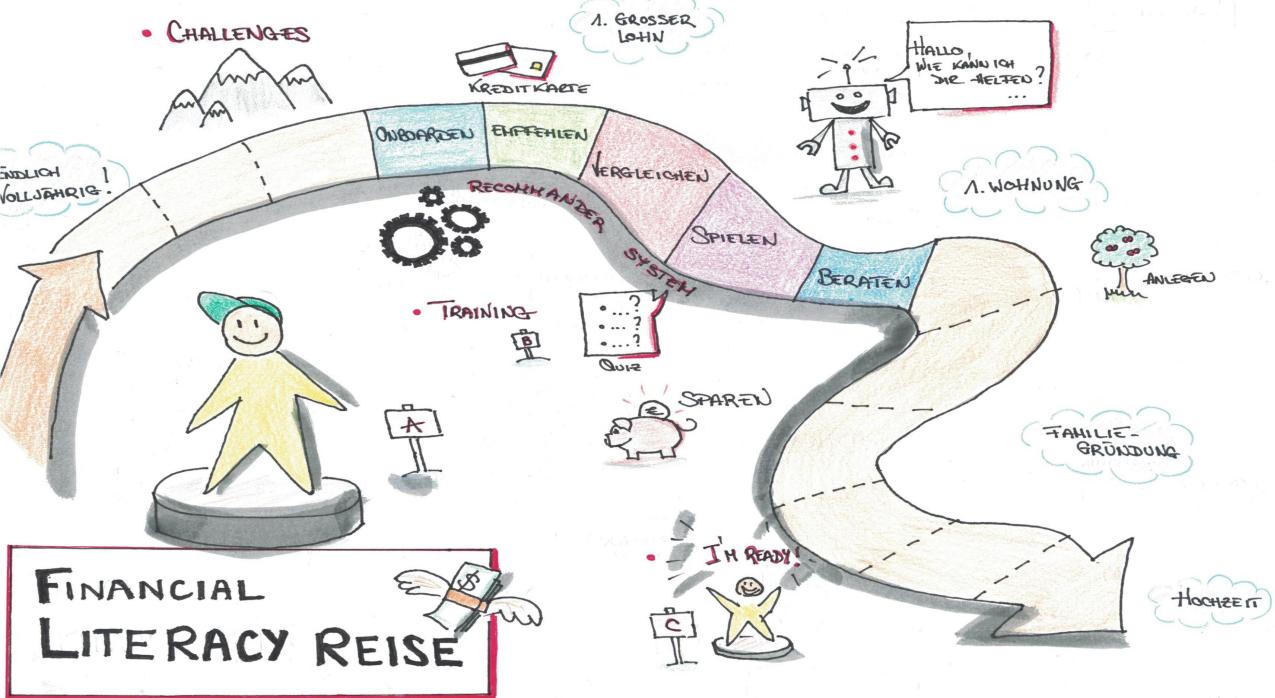
#### Konsequenz:

Life long financial Learning & Behavior change



### **Research Topics**

- Which learning methods are useful for gaining financial literacy skills later in the life (after finishing mandatory education)?
  - Are different methods adequate for different population groups (young people, housewives, people with employment, retired workers etc)?
  - Which requirements/conditions influence the best learning results?
- How could we motivate the people to learn and stay focused on learning?
  - What kind of technics could be applied praising, nudging, incentives, comparisons with others?
- How could a financial literacy game look like?
  - Comparisons with average players or best players or...
  - Instead giving feedback as "correct-wrong" answers, giving feedback as "your answer is 95% correct"
  - Another human-computer interaction interface
  - Game as learning foreign lungages instead of a quiz game











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## Your financial fitness



You financial fitness is made up of the self-assessment of your skills, your quiz scores and information about how you use PostFinance products. It currently stands at 45 percent.



Congratulations! You've reached level 3

Complete all three quizzes in the submenus to increase your level!