

# WHO WE ARE?

Founded in 2009, our Pakistan-based IT company has expanded its presence to the Gulf region, notably in the UAE. Our strengths lie in delivering top-notch services in the IT sector; encompassing Digital Solutions, IT Consultancy, Project Management and Data Science. Our capabilities extend to ERP Systems, Purpose-built Digital Platforms, Business Process Re-engineering (BPR) and Al-driven dashboards leading to Decision Making Systems.

The MAE Tech family is home to the most skilled experts and professionals in the field.



# **MISSION AND VISION**

MAE Tech is a driving force behind our Customers' Achievements by delivering Holistic, Purpose-built and complete IT solutions. These solutions not only boost agility but also empower Customers to excel in the competitive realm by adopting the best global practices to tackle challenges and complexities of the business landscape.







|O+ /ears

# **OUR EXPERTISE**



#### **IT Solutions**

- ▶ UI/UX
- Digital Platforms
- Mobile Applications
- Quality Assurance
- ▶ Technical Documentation ▶
- Cyber Security
- ▶ ERP's
- ▶ CRM's



## **Artificial Intelligence**

- Decision Making Systems
- Predictive Analysis
- Comparative Analysis
- Data Science
- Data Engineering
- Data Modeling



# IT Consultancy & Project Management

- ▶ IT Consultancy
- **▶** BPR
- Project Management
- Technical Trainings



# Marketing

- Search Engine Optimization
- Social Media Handling
- Social Media Campaigns
- Marketing Strategy and Plans

# **OUR TECH STACK EXPERTISE**



# **Software Development**

Figma

Adobe XD

Adobe Photoshop

Adobe Illustrator

Adobe After Effects

UI/UX Developmen	t
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ReactJS

Angular Vue.js

HTML / CSS

Java Script / JQuery

Webix.js

#### **Software Development Mobile Apps**

Node.js

Python Android Dot Net Flutter

React Native Java PHP PhoneGap

Laravel Django



# **ERP/CRM/Automation**

MS Dynamics 365

Oracle

Odoo

**BPR** 

**Customised Solutions** 



## e-Commerce & **Databases**

iOS

WordPress

Drupal

Shopify

My SQL/ SQL

Oracle

Mongo DB

**AWS** 



# AI/ML/Analytics

Tableau

**PowerBI** 

QuickSight

Knime

Python

Qlik Sense

# **SOME OF OUR HAPPY CLIENTS**

















































# FLAGSHIP PROJECTS

Provided here are glimpses of Significant Projects executed by MAE Tech and its core team members.

# **Learning Management System (LMS)**



A Learning Management System tailored for the National Officers Academy (NOA), along with a Web Portal and Mobile Application has been successfully Developed and Deployed. The System includes distinct modules for Students, Faculty, Admin & Accounts, e-Vouchers, Job Portal, Time Table Management, Online Exams & Evaluation e-library, Campuses System, Management on Admin side, Online Registrations, Online Classes, Online Communication System (Chat), e-Studio, Media Centre. and various other functionalities.

Team PM BA UI/UX Frontend

Backend DB QA DevOps

Android Dev iOS Dev





# e-Campus



An online Educational Hub that replicates the Operations of a Complete Educational Institute. Students, Faculty and Admin side possess dedicated user Roles & Accounts which allowed them to carry out their specific duties more effectively. The platform offers both recorded and live classes and features a Central Repository of Online Lectures for students who may need to catch up or revise.

Team PM BA UI/UX Frontend Backend DB DevOps QA

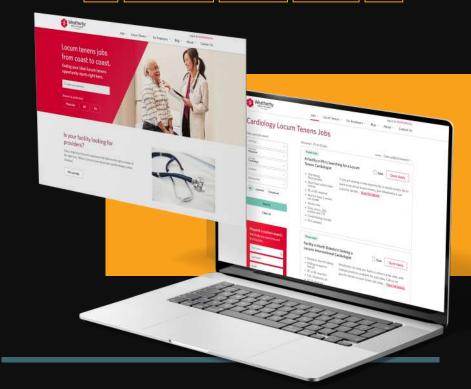
### **Job Portal**



An online job portal (Web and Mobile App) employing a match-making approach for both job seekers and employers. The platform is centrally controlled by product owners (confidential) with sub-controls at the Country and Employer levels. The Platform incorporates Al-based dashboards on the Admin side; offering features such as Predictive Analysis, Decision-making Systems, Financial Management, Profile Handling and much more, all based on real-time integrated data.

Team: PM BA SA UI/UX Frontend Backend

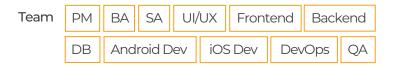
DB Android Dev iOS Dev DevOps QA



# **Task Tracking System**



Recognizing the fundamental requirement for organizations to have real-time monitoring and evaluation of onboarded resources, a solution has been crafted and introduced. One may characterize the system in question as resembling JIRA; in reality, it incorporates more features and can be customized according to the specific needs of any client.





# **Automation of Board Meetings**



A digital platform with the aim of overhauling end-to-end Board Meetings and Agenda items of any Organization, moving away from traditional methods to Automated Digital Systems with provision to remotely attend said meetings as well. This initiative eliminates paper usage, safeguards the confidentiality of board meetings and agendas while concurrently achieving cost savings in boarding & lodging and security heads through the adoption of e-services.

Team PM BA SA UI/UX Frontend Backend DB DevOps QA



# **Platform for Co-working Space**



A platform where all services offered by space providers are published. Visitor can have virtual visit of whole vicinity and can schedule a visit. Those who are registered can have access to e-invoice, Complaints Management, Events Management, Guests Management and many more. On admin side their whole business process is digitized; including HR, Admin, Marketing, Operations and Finance departments.

Team PM BA SA UI/UX Frontend Backend DevOps QA

#### e-Commerce

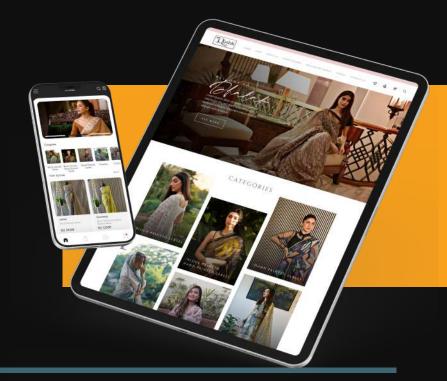


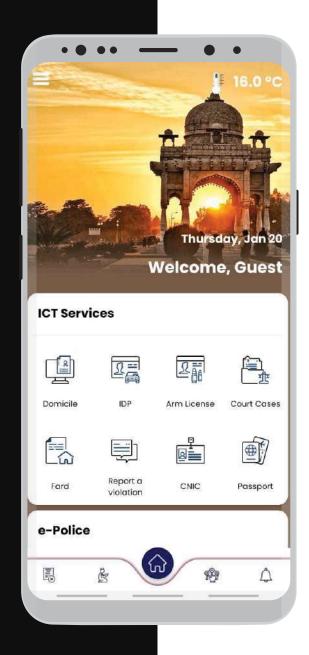
An e-commerce platform for a Saaree brand, featuring a dynamic content management system (CMS) for online showcasing. Users can explore multiple options, add items to their cart and complete online payments when confirming an order. The system includes a Complaint Management System and an e-Ledger, along with other fundamental operational processes.

Team PM BA SA

BA SA UI/UX Frontend Backend

Android Dev iOS Dev DevOps QA





# **Smart City App**



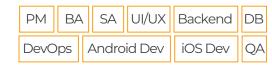
A mobile application crafted and introduced to facilitate the delivery of digital services within the Public Sector realm. With over

40+

#### **SERVICES**

The app serves as a bridge connecting Citizens and Public Sector Departments by delivering regulatory, consumer utilities and statutory services.

Team



# COVID-19 App



Portraying real-time information on COVID patients, featuring the option to define self-quarantine and utilizing this data for the operation of Radius Alert functionalities. Furthermore, the system incorporates modules for Public Awareness Videos, Chatbot, and Activity Alarms. This data was applied at all points of public congregation and entry/exit points throughout the country, including airports, railway stations, bus stations, shopping malls, and many more.

Real-time showcasing of medical service options nearby (including hospital bed availability, oxygen supply, medications, etc.) integrated with medical facilities to the app user; depending on the user's location is also embedded.

Team

COVID-19 Cases in Pakistan

CONFIRMED CASES

LAST 24 HOURS STATS

**FEDERAL & PROVINCIAL STATS** 



# My Loader App



My loader app is a platform for loader vehicles of all cargo categories and end users who wants to get his cargo shifted from one place to another. Said Platform makes its very simple for domestic users to book a cargo vehicle by using this app from thousands of vehicles available in this surroundings instantly or schedule it for some other time. My loader app provides a facility where the user and vehicle owner can negotiate the fair that suits both parties.

Team





# Resource Management System



A comprehensive Platform (accessible through both Web and Mobile App) allowing organizations and employees to engage in immediate online coordination. It encompasses features like HR Management System, Payroll Management System, Leave Management System, e-filing, Attendance Management System (usable on smartphones, with location-based application limited to defined premises), Vehicle Management System and various other routine operational business processes.





# Digital and AI based disaster management solutions

In the times of the COVID-19 pandemic and past floods in Pakistan, multiple dashboards were created and launched for a national cause; MAE Tech provided maximum input in this regard.

These dashboards offer real-time analysis of total deaths, hospital stock and updates, affected citizens and during floods; information on injured individuals, livestock loss, damaged houses and affected people. They also include details on relief granted and aids distributed.



Additional features consist of smart lockdowns, hot spot mapping, geo-fencing of highly affected areas, layering over effected areas and relief activities and many more.

Decision-making became simplified with real-time comparisons at the fingertips of decision-makers, fostering transparency and effectiveness.

Team PM BA SA UI/UX Frontend Backend Data Science DB DevOps QA



## **Data Science**



MAE Tech excels in Data Cleansing, Data Mapping, Data Modeling, Data Integration and Visualization (customized on both web and tools). The data processed is utilized to develop Decision-Making Dashboards that offer capabilities such as Predictive Analysis, Comparative Analysis, different Trends, Forecasting, Evaluation & Assessment, Real-Time Monitoring and any other tailored user requirements.

Aforementioned Dashboards have been deployed and are actively functioning in different organizations under Health, Education, IT and Finance sectors.



# **IT Consultancy**

MAE Tech excels in providing IT consultancy as a professional service to provides advice, guidance and solutions to organizations seeking to leverage information technology to achieve their business objectives. MAE Tech family owns expert IT consultants who work closely with clients to assess their IT needs, develop strategies and implement solutions.

# Key Aspects of IT Consultancy





#### Assessment and Analysis Services

Our IT Consultants analyze the current state of an organization's IT infrastructure, systems and processes to identify strengths, weaknesses, opportunities and threats related to the existing technology environment.

#### Strategic Planning

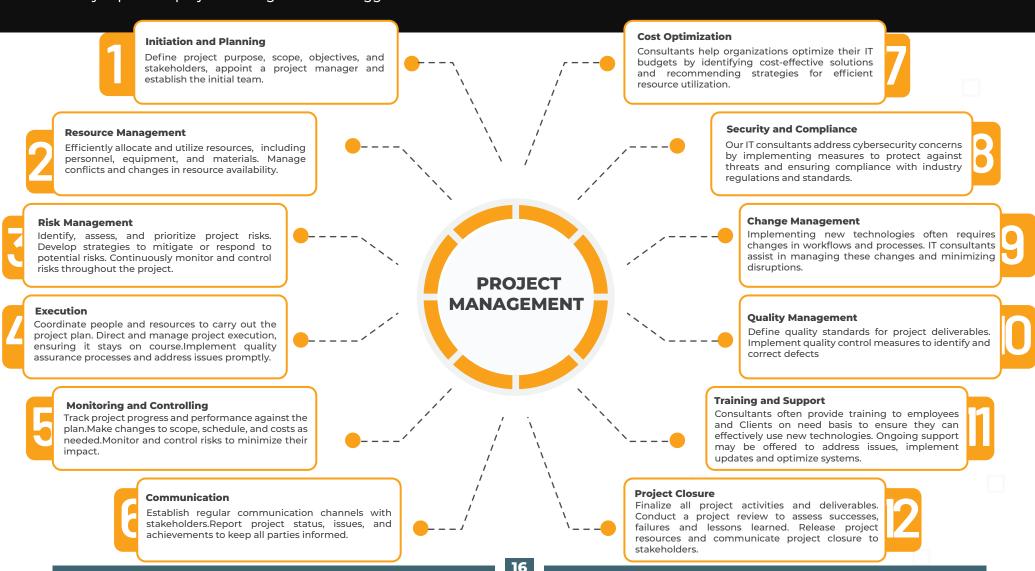
Based on the assessment; consultants develop strategic plans that align IT with the overall business goals of the organization by providing them recommendations on how technology can be used to improve efficiency, reduce costs and enhance competitiveness.

#### Implementation of Technology Solutions

Our IT consultants assist in the selection, customization and implementation of hardware, software and other technology solutions and will oversee the integration of new systems into existing infrastructure and ensure a smooth transition.

# **Project Management**

Project management is a systematic approach involving planning, execution, control, and closure to meet project requirements. It employs various methodologies (e.g., Agile, Scrum, Waterfall, PRINCE2) based on project nature and preferences. Successful project management is crucial for on-time, within-budget, and quality delivery, requiring technical skills, leadership, communication, and adaptability to handle complexities. Here are key aspects of project management we suggest and follow:



# **Customer Relationship Management**

**CRM** (Customer Relationship Management) MAE Tech excels in providing off the shelf and customized purpose built CRM solutions. A CRM solution is a technology tool or software designed to help businesses manage and analyze customer interactions and data throughout the customer lifecycle.

The primary goal of a CRM solution is to improve customer relationships, streamline processes, and increase profitability. Key features of a CRM solution typically include:

Here project are key aspects of management we suggest and follow:

#### Sales **Automation**

sales

email

deal

Automating processes, such as lead scoring, Lead Management campaigns and tracking.

Tracking and managing potential customers (leads) from the initial contact to conversion.

#### **Customer Service** and Support

Providing tools to manage customer inquiries, complaints and support requests often through ticketing systems.

#### Contact Management

Organizing and storing customer information, including contact details, communication history and any other relevant data.

**CUSTOMER RELATIONSHIP MANAGEMENT** (CRM)

Marketing **Automation** 

Automating marketing tasks, such as email campaigns, social media posting and lead nurtur-

#### Mobile Accessibility

Allowing users to access CRM features on mobile devices for flexibility and on-the-go access.

Integration

Connecting with other business tools and software (e.g. email, calendars, accounting) to ensure a seamless flow of information different departments.

**Analytics and** Reporting

Generating reports analyzing data to insights into customer behavior, sales performance and other key metrics.

# **Risk Assessment Strategy**

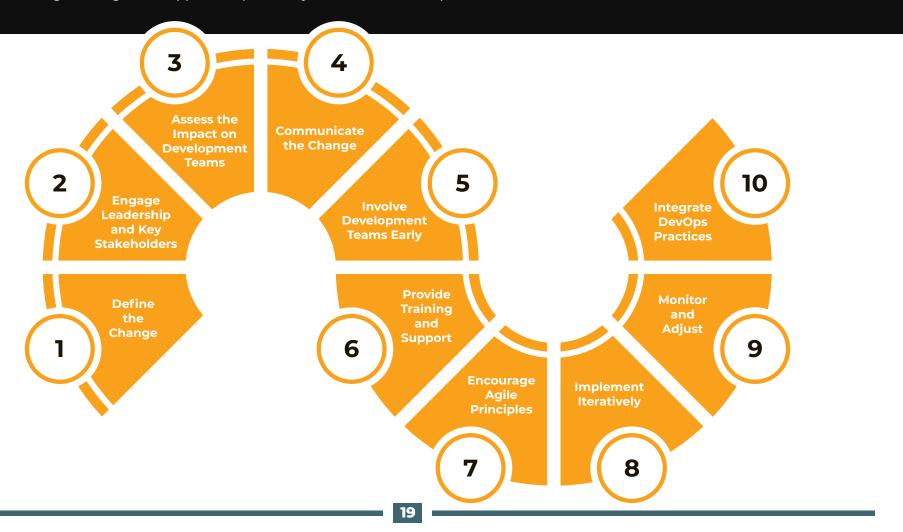
A Risk Assessment Plan is a structured document that outlines the process, methods and tools used for identifying, assessing and managing risks within a project or organization. Creating a risk assessment plan with a mitigation plan involves identifying potential risks, assessing their impact and likelihood and developing strategies to minimize or eliminate these risks.



# **Change Management Approach**

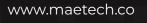
Change management is a structured approach to transitioning individuals, teams and organizations from the current state to a desired future state while minimizing resistance and maximizing engagement. When considering a change management approach, it's important to follow a systematic process to increase the likelihood of successful implementation of any Digital Platform on launch. Implementing a change management approach in software development is crucial for the successful adoption of new processes, tools or methodologies.

Here's a tailored change management approach specifically for software development:











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