

Solutions for Homework I

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Firstly, we import the tidyverse.

```
library(tidyverse)
options(dplyr.print_max = 1e9)
options(scipen = 100)
```

Then, the data should be read. It is assigned to **revenue_data**.

```
revenue_data <- read_csv("data/Revenue_Chart_Full_Data_data.csv")
```

Question 1

Year (copy), *Format*, *Value (Actual)* columns are renamed below.

```
revenue_annually = revenue_data %>%
  select(`Year (copy)`, Format, `Value (Actual)`) %>%
  rename(Year = `Year (copy)`,
         Format = Format,
         Value = `Value (Actual)`)
```

This is the first 6 rows of the subset.

Year	Format	Value
2005	Cassette	13.100000
2015	CD Single	1.196947
2015	Paid Subscription	1156.708514
2017	Download Single	667.875936
1986	Vinyl Single	228.100000
2003	DVD Audio	8.000000

Then the year column is sorted.

```
revenue_annually = revenue_annually %>%
  filter(Year >= 2018) %>%
  arrange(Year)
```

Year	Format	Value
2018	Vinyl Single	5.7206009
2018	SoundExchange Distributions	952.8000000
2018	Ringtones & Ringbacks	24.9578598
2018	SACD	0.8596997
2018	Download Music Video	2.2208106

Year	Format	Value
2018	Paid Subscription	4614.0185024

Finally, calculated annually revenue from 2018 to 2020.

```
revenue_annually = revenue_annually %>%
  group_by(Year) %>%
  summarise(`Value (Yearly)` = sum(Value))
```

Year	Value (Yearly)
2018	9738.197
2019	11130.353
2020	12153.351

Question 2

Created a subset which is including the streaming formats.

```
streaming_revenue = revenue_data %>%
  select(Year, Streaming = Format, Value = `Value (Actual)`) %>%
  filter(Streaming %in% c("Paid Subscription",
                        "On-Demand Streaming (Ad-Supported)",
                        "Other Ad-Supported Streaming",
                        "SoundExchange Distributions",
                        "Limited Tier Paid Subscription"),
         Year == 2020) %>%
  arrange(Streaming)
```

Year	Streaming	Value
2020	Limited Tier Paid Subscription	723.6147
2020	On-Demand Streaming (Ad-Supported)	1183.1214
2020	Other Ad-Supported Streaming	211.2476
2020	Paid Subscription	7009.1655
2020	SoundExchange Distributions	947.4000

The total streaming music revenue is approximately \$10.1 billion in 2020.

```
streaming_revenue = streaming_revenue %>%
  group_by(Year)%>%
  summarise(`Streaming Revenue` = sum(Value))
```

Year	Streaming Revenue
2020	10074.55

Question 3

To begin with, I created a subset named as **revenue_share**, then made a new column which is named as **Categories** consists of *Streaming*, *Synchronization*, *Physical*, *Digital Downloads* and *Other* categories.

```
revenue_share = revenue_data %>%
  select(Year, Format, Value= `Value (Actual)`) %>%
  filter(Year == 2020) %>%
  mutate(Category = case_when(
    Format %in% c("Paid Subscription",
                 "On-Demand Streaming (Ad-Supported)",
                 "Other Ad-Supported Streaming",
                 "SoundExchange Distributions",
                 "Limited Tier Paid Subscription") ~ "Streaming",
    Format %in% c("Synchronization") ~ "Synchronization",
    Format %in% c("LP/EP", "CD") ~ "Physical",
    Format %in% c("Download Album",
                 "Download Single") ~ "Digital Downloads",
    TRUE ~ "Other"))
```

Finally, I created a new column includes a revenue shares as percentages and sorted in decreasing order.

```
revenue_share = revenue_share %>%
  group_by(Category) %>%
  summarise(Revenue_Total = sum(Value)) %>%
  mutate(Share = round(Revenue_Total / sum(Revenue_Total),2)) %>%
  arrange(-Share)
```

Category	Revenue_Total	Share
Streaming	10074.5491	0.83
Physical	1102.9506	0.09
Digital Downloads	632.3201	0.05
Synchronization	265.2361	0.02
Other	78.2956	0.01

Question 4

```
radio_revenue <- revenue_data %>%
  select(Year, Format, Value = `Value (For Charting)`) %>%
  filter(Year >= 2018,
         Format %in% c("SoundExchange Distributions",
                      "Other Ad-Supported Streaming")) %>%
  arrange(Year)
```

```
radrev_annually <- radio_revenue %>%
  group_by(Year) %>%
  summarise(Value_Annually = sum(Value))
```

```
g <- ggplot(radio_revenue, aes(x = Year,
                              y = Value,
                              fill = factor(Format,
                                             levels = c("Other Ad-Supported Streaming",
                                                         "SoundExchange Distributions")))) +
  geom_bar(stat = "identity") +
  labs(x = "", y = "$ MILLIONS",
       title = "U.S. DIGITAL AND CUSTOMIZED RADIO REVENUES",
       subtitle = "Source: RIAA")+
  theme(plot.title = element_text(size = 14, face = "bold", hjust = 0.5),
```

```

plot.subtitle = element_text(hjust = 0.5),
legend.position = c(0.5,0),
legend.margin = margin(0,0,-23,0),
legend.box.margin = margin(0,0,-23,0),
legend.direction = "horizontal",
legend.text = element_text(size = 11)) +
scale_fill_manual("",
  values = c("SoundExchange Distributions" = "#2d7a7a",
    "Other Ad-Supported Streaming" = "#c2da74"))

```

```

g +
  theme(panel.background = element_blank(),
    axis.ticks = element_blank(),
    axis.line = element_blank(),
    axis.text.y = element_blank(),
    axis.text.x = element_text(vjust = 5, size = 12),
    axis.title.y = element_text(size = 12)) +
  geom_hline(yintercept = 0)+
  geom_text(aes(Year, Value_Annually,
    label = sprintf("$%d", round(Value_Annually)), fontface=2, fill = NULL),
    size = 4.25, vjust = -0.25, data = radrev_annually)

```

U.S. DIGITAL AND CUSTOMIZED RADIO REVENUES

Source: RIAA

