Mohammad Ahmad

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TUFTS UNIVERSITY

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Personal Information

177 College Avenue

Citizenship: United States

Undergraduate Studies

B.A., Mathematics and Economics, Emory University, 2013

Graduate Studies

Tufts University, 2018 to present

Ph.D. Candidate in Economics and Public Policy

Thesis Title: "Essays on Economic Dynamics and Decision-Making"

Expected Completion Date: May 2023

References

Professor Eoin McGuirk Professor Enrico Spolaore

Department of Economics, Tufts University Department of Economics, Tufts University 617-627-3348, eoin.mcguirk@tufts.edu 617-627-4068, enrico.spolaore@tufts.edu

Professor Jenny Aker Professor Steven Block

The Fletcher School, Tufts University The Fletcher School, Tufts University 617-627-5267, jenny.aker@tufts.edu 617-627-2717, steven.block@tufts.edu

Teaching and Research Fields:

Development Economics, Applied Microeconomics, Political Economy

Teaching Experience:

Spring, 2021 Economic Development (Undergraduate), Tufts University

Teaching fellow for Professor Margaret McMillan

Spring 2020, Development Economics: Macro Perspectives (Graduate), The Fletcher School, Tufts

Fall 2020 University, Teaching Assistant for Professor Steven Block

Summer 2020 "Why are Some Countries Rich and Others Poor," Osher Lifelong Learning Institute,

Tufts University, Instructor

Spring 2013 Industrial Organization (Undergraduate), Emory University

Teaching Assistant for Professor Maria Arbatskaya

Research Experience and Other Employment:

2020–2022 United Nations Development Program (UNDP)

Senior Researcher, Merged Areas Governance Project (Pakistan)

2016–2020 Harvard University, Department of Economics

Research Assistant for Professor Nathan Nunn

2019–2020 Tufts University, Department of Economics

Research Assistant for Professor Eoin McGuirk

Summer 2019 International Food Policy Research Institute (IFPRI)

Research Assistant, Development Strategy & Governance Division

Fall 2017 University of California, Los Angeles, Department of Economics

Research Assistant for Professor Paola Giuliano

2013–2016 Thomson Reuters

Research Analyst

Professional Activities

Presentations Western Economic Association International (WEAI), 97th Annual Conference (2022)

Tufts University, Economics and Public Policy Seminar (2021, 2022)

Pakistan Institute of Development Economics, RASTA Conference (2022)

Referee Journal of African Economies

Member American Economic Association (AEA)

Western Economic Association International (WEAI)

Honors, Scholarships, and Fellowships

2018–2023 Neubauer Fellowship

2021–2022 Pakistan Institute of Development Economics (PIDE) Fellowship

Research Awards

2021–2022 Research for Social Transformation and Advancement (RASTA) Award, USD 23,000

Research Papers

"Historical Conflict and Contemporary Economic Preferences" (Job Market Paper)

Abstract: This paper investigates the violent origins of contemporary time and risk preferences, commonly referred to as patience and risk-taking. I test the hypothesis that patience and risk-taking – both vital traits for economic development – are formed endogenously as a function of historical exposure to large-scale conflict. I combine a new geocoded dataset of pre-industrial historical conflict (1200-1700 C.E.) with data from the Global Preferences Survey. Using subnational variation, I find that historical conflict lowers contemporary patience significantly. The effect on risk-taking is ambiguous. Results are robust to an instrumental variables approach. These findings are consistent with an evolutionary framework of endogenous preference formation in which conflict lowers incentives for long-term investment behavior due to increased expropriation risk in the decision environment.

Research in Progress

"Adaptive Capacity of Rural Main Streets in Developing Countries"

Abstract: How adaptive are rural main street firms to connectivity infrastructure? I study this question in a developing country context. I estimate the effects of highway linkages on the growth of small rural manufacturing firms in Pakistan's Punjab province. To accomplish this, I use a unique panel dataset of 92,947

manufacturing firms that operate out of non-residential establishments in Punjab's rural areas. In my spatial analysis, I compare firm growth in highway-connected areas with three policy-relevant counterfactuals at the level of a 0.1-degree grid-cell. The richness of the dataset allows me to estimate rural manufacturing growth along the extensive and intensive margins from 1995 to 2010. I also estimate growth through night light density and rural settlement area. I find that once connected to a highway, rural main streets that are closer to a city adapt more than rural main streets that are equidistant from two cities. Overall, rural manufacturing growth in cells along the new highway is significantly lower when compared to cells along a 1,500 year-old trade route that passes through rural Punjab. The findings of this paper shed light on the dynamics of rural manufacturing firms in developing countries, an under-researched area in the structural change literature.

"District Development Product: Estimating Regional Economic Activity in Pakistan Using Satellite Data"

"Introducing the Historical Conflict Dataset: A New Source of Event-Level Conflict Data, 0-1900 C.E."